SUNOCO LP

Investor Presentation

December 2020

Forward-Looking Statements

Some of the statements in this presentation constitute “forward-looking statements” about Sunoco LP (“SUN”, “we”, “our,” and “us”) that involve risks, uncertainties and assumptions, including, without limitation, the expected future performance of SUN (including expected results of operations and financial guidance), and SUN’s future financial condition, operating results, strategy and plans. These forward-looking statements generally can be identified by use of phrases such as “believe,” “plan,” “expect,” “anticipate,” “intend,” “forecast” or other similar words or phrases in conjunction with a discussion of future operating or financial performance. Descriptions of SUN’s and its affiliates’ objectives, goals, targets, plans, strategies, costs, anticipated capital expenditures, expected cost savings, potential acquisitions and related financial projections are also forward-looking statements.

These statements represent present expectations or beliefs concerning future events and are not guarantees. Such statements speak only as of the date they are made, and we do not undertake any obligation to update any forward-looking statement.

We caution that forward looking statements involve risks and uncertainties and are qualified by important factors that could cause actual events or results to differ materially from those expressed or implied in any such forward looking statements. For a discussion of these factors and other risks and uncertainties, please refer to SUN’s filings with the Securities and Exchange Commission (the “SEC”), including those contained in SUN’s 2019 Annual Report on Form 10 K and Quarterly Reports on Form 10 Q for the quarters ended March 31, 2020, June 30, 2020 and September 30, 2020, respectively, which are available at the SEC’s website at www.sec.gov. In addition to the risks and uncertainties previously disclosed, the Partnership has also been, or may in the future be, impacted by new or heightened risks related to the COVID 19 pandemic and the recent decline in commodity prices, and we cannot predict the length and ultimate impact of those risks.

This presentation includes certain non-GAAP financial measures as defined under SEC Regulation G. A reconciliation of those measures to the most directly comparable GAAP measures is provided in this presentation. Adjusted EBITDA is defined as net income before net interest expense, income tax expense, depreciation, amortization and accretion expense, non-cash unit based compensation expense, unrealized gains and losses on commodity derivatives and inventory adjustments, and certain other operating expenses reflected in net income that we do not believe are indicative of ongoing core operations, such as gain or loss on disposal of assets and impairment charges. Due to the forward looking nature of the aforementioned non GAAP financial measure, management cannot reliably or reasonably predict certain of the necessary components of the most directly comparable forward looking GAAP measure without unreasonable effort. Accordingly, we are unable to present a quantitative reconciliation of such forward looking non GAAP financial measure to its most directly comparable forward looking GAAP financial measure.

Investor Relations Contact Information

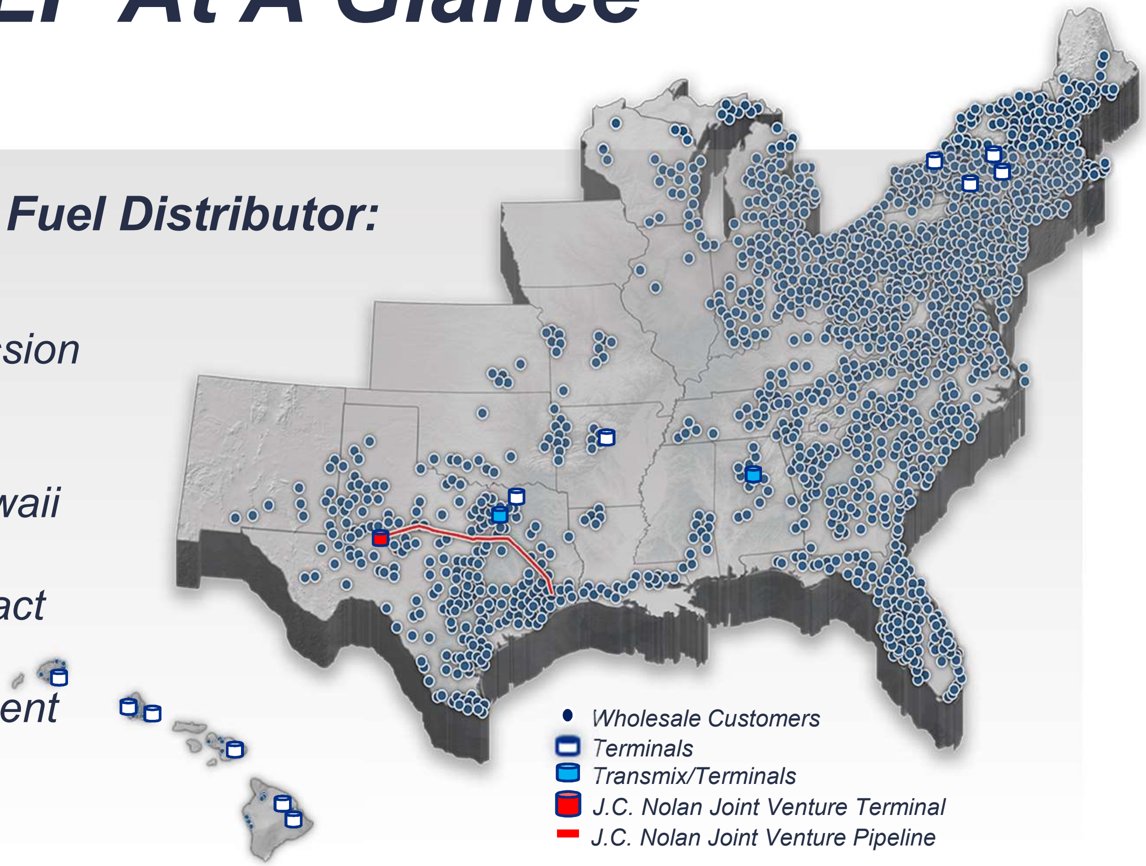
Scott Grischow
Vice President - Treasury & Investor Relations
(214) 840-5660
scott.grischow@sunoco.com

Derek Rabe, CFA
Manager - Investor Relations, Strategy & Growth
(214) 840-5553
derek.rabe@sunoco.com

Sunoco LP At A Glance

The Nation's Largest Independent Fuel Distributor:

- ~8 billion gallons distributed in 2019
- ~7,300 dealer, distributor, and commission agent customers
- ~2,600 commercial customers
- 77 company-operated locations in Hawaii and on the New Jersey Turnpike
- Long-term 7-Eleven take-or-pay contract provides ratable income
- A network of terminal assets complement expansive fuel distribution network



Broad Brand Portfolio

- Anchored by Sunoco brand; supplemented by other major brands and unbranded fuel in >30 states

Diverse Real Estate Footprint

- ~950 sites with stable lease income

Growing Midstream Asset Base

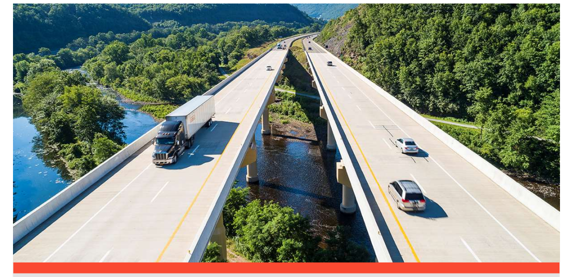
- 15 terminals(1) across the U.S.
- Two transmix processing plants

(1) Includes J.C. Nolan joint venture terminal and the previously announced acquisition of waterborne terminal in upstate New York with expected closing by the end of 2020

Key Investment Highlights

Fuel distribution and logistics is a highly attractive sector within the energy value chain

SUN is the largest and most diverse independent operator within the sector with scale and an iconic brand



Favorable sector fundamentals

+

SUN's competitive advantages

=

Continued strong performance with a supportive environment for growth across portfolio

Highly Attractive Fuel Distribution and Logistics Sector

Sector has proven to be resilient in various supply and demand scenarios

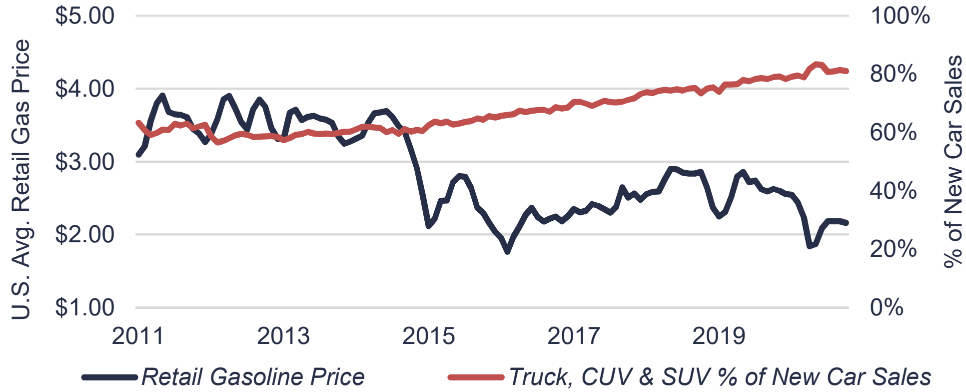
- *Fuel gross profit is durable, as proven by the consistency of total fuel margin dollars over time - even with the unprecedented shocks to supply and demand seen in 2020*
- *Lower 2020 fuel volumes were offset by higher CPG fuel margin as a result of higher industry breakeven costs, commodity price volatility and price optimization strategies*
- *Within a range, volume and margin have sustained an inverse relationship and SUN expects this dynamic to continue*

Strong fuel margins underpinned by favorable industry dynamics

- *Domestic refining production length provides favorable fuel supply conditions*
- *Branded fuel offerings, such as the Sunoco brand, provide a margin uplift above unbranded fuels*
- *Wide premium grade fuel margins have contributed to overall margin expansion. Furthermore, premium grade sales have shown more price inelasticity*

Industry Transition Expected to Occur Over Decades, Not Years

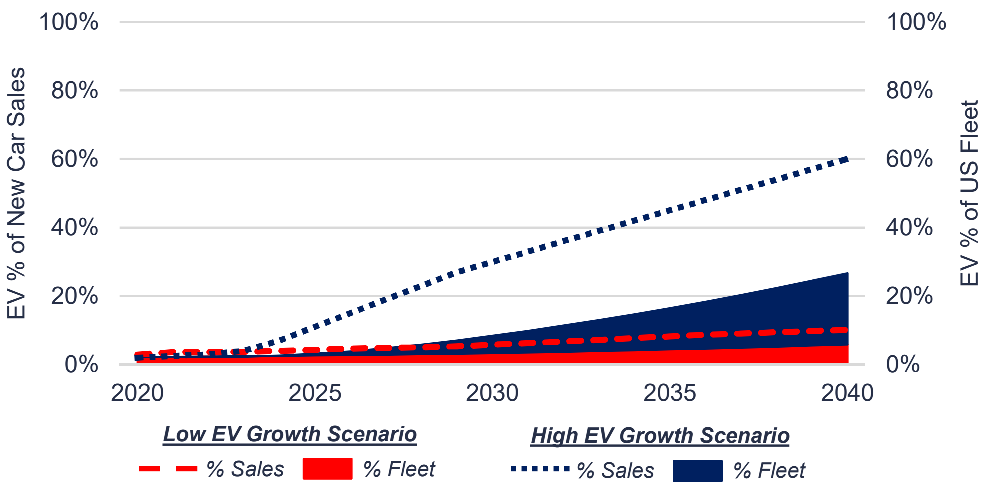
Consumer Choice Has Transitioned to Trucks, CUVs & SUVs



Source: U.S. average retail gasoline prices: EIA; % of New Car Sales: FRED St. Louis Fed

- *Fuel efficiency of the U.S. fleet continues to improve; however, demand decrease has been largely offset by consumers choosing heavier vehicles (trucks, CUVs and SUVs) over the last decade as gas prices fell*

Two Scenarios of U.S Fleet Transition: 1) Low EV Growth and 2) High EV Growth



Source: Fuels Institute; low growth scenario based on EIA forecast; high growth scenario based on Bloomberg New Energy Finance forecast

- *Even in a high EV growth scenario, EVs as a percentage of the total U.S. fleet are only ~25% in 2040. In a low growth scenario, the percentage is much smaller*
- *The transition of the U.S. fleet to predominantly EVs will take decades given the low starting point of current EV sales (only 1.9% in 2019[1]) and long average life of ICE vehicles remaining in the fleet (11.9 years in 2020[2])*
- *Within any decreasing traditional fuel demand scenario, overall industry CPG breakevens will increase, supportive of higher margins*

(1) Fuels Institute: State of Transportation Energy and Vehicle Electrification White Paper. August 2020
(2) IHS Markit. Average Age of Cars and Light Trucks in the U.S. Approaches 12 Years, According to IHS Markit. July 28, 2020

SUN's Competitive Advantages

Storage & Transportation

Expanding midstream portfolio

- *Recently announced acquisition of a ~350,000 barrel refined products waterborne terminal in upstate New York expected to close by the end of 2020*
- *J.C. Nolan pipeline and terminal joint venture in 2019*
- *Two terminals acquired from American Midstream in late 2018 and three terminals from Superior Plus in early 2018*

Geographic footprint complements SUN's wholesale fuel distribution network

- *Strategically located in regions where SUN has significant density in its fuel distribution operations*
- *Geographic overlap allows SUN to generate synergies from terminalling fees and unbranded spot sales*

Wholesale Distribution

Scale allows for greater purchasing power, cost efficiencies, and opportunities for growth

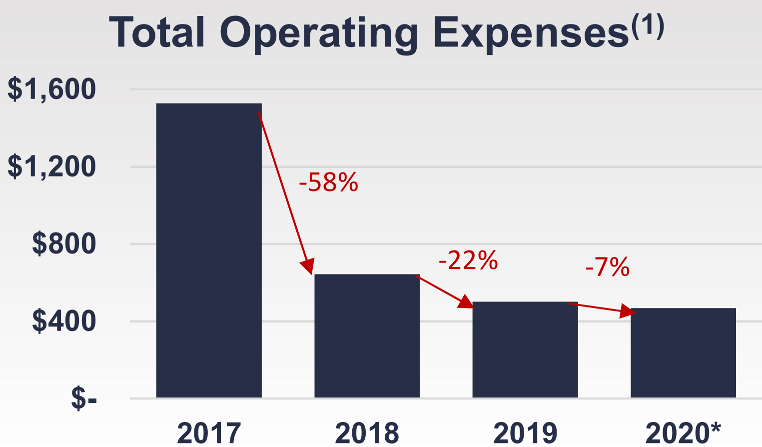
Ownership of the Sunoco brand and bulk buying power deliver enhanced value and margin capture enjoyed by integrated majors without the associated refining capital commitments

Diverse fuel distribution channels and geographies provide stability

- *Long-term take or pay with 7-Eleven serves as the foundation*
- *Fee sites have strong renewal rates and provide stable rental income*
- *Multi-channel, geographically diverse wholesale portfolio plus retail exposure in higher margin markets of Hawaii and along the New Jersey Turnpike*

A Proven History of Delivering Results: Cost Efficiency and Strong Bottom Line

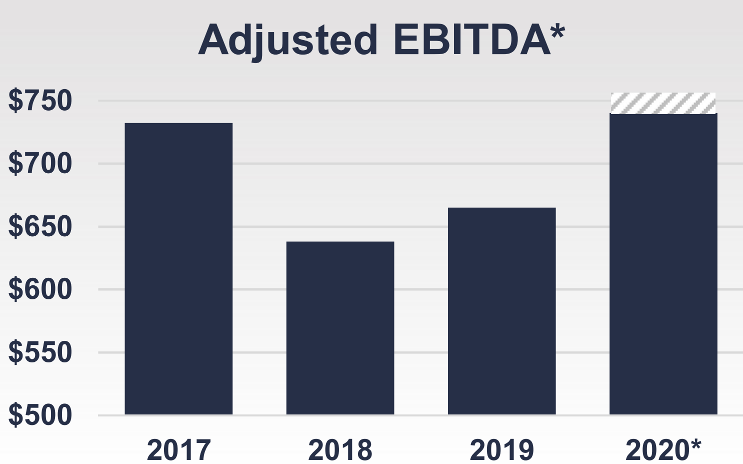
Cost Efficient Business Model



- Post retail divestiture in January 2018, SUN has operated a lean, efficient business model even with M&A-driven growth in 2018 and organic growth in 2019 and 2020
- Cost discipline has provided tailwinds to the growth in Adjusted EBITDA

* Midpoint of 2020 total operating expense guidance

Strong Bottom Line



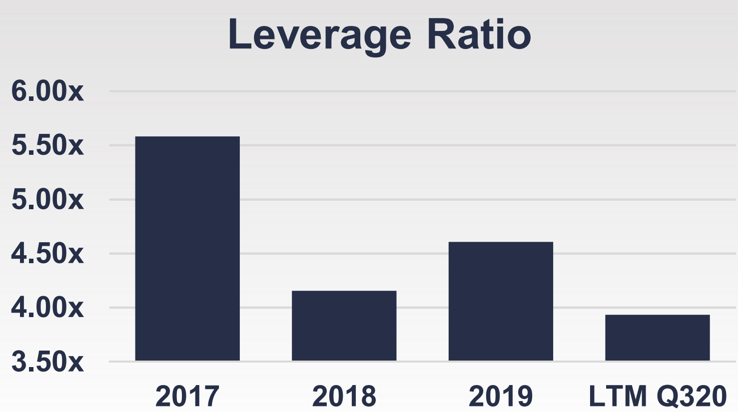
- SUN is focused on maintaining stable and secure distributions to unitholders and investing in the long-term growth of the business
- Through disciplined investment in M&A and organic growth opportunities, SUN expects to grow 2020 Adjusted EBITDA* to levels above the highs of the pre-2018 retail model

* 2020 EBITDA guidance of at or above $740 million; Adjusted EBITDA is a non-GAAP number, please see reconciliation on slide 15

(1) Total Operating Expenses include general and administrative, lease and other operating expenses

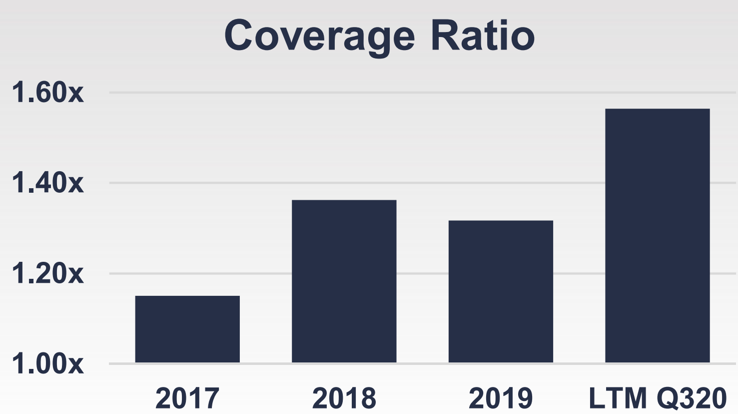
A Proven History of Delivering Results: Improved Leverage and Coverage

Improved Leverage



- *Long-term leverage ratio target of 4.0x, revised down from a previous range of 4.5x to 4.75x*
- *Well laddered debt maturities with ample liquidity on revolving credit facility*

Improved Coverage



- *Target coverage ratio of 1.4x or greater, revised up from a previous target of at least 1.2x*
- *Higher coverage ratio generates excess cash to repay debt and continue investment in growth opportunities*
- *SUN is committed to maintaining a stable and secure distribution through various economic and commodity cycles*

Continued Strong Performance – 2021 Business Outlook and Guidance

Key Metric	Outlook / Guidance	Highlights
Fuel Volume	*7.25 – 7.75 billion gallons*	• *Although the exact shape of the U.S. motor fuel demand recovery is still not clear, expect continued year-over-year volume improvements*
Fuel Margin	*11.0 – 12.0 CPG*	• *Lower than historic fuel demand run rate will result in higher industry breakeven points…supportive of a higher fuel margin environment*
Total Operating Expenses[(1)]	*~$440 – $450 million*	• *Proven history of cost discipline and optimization remains a focus* • *Significant portion of 2020 cost reductions will carry over into 2021 – even with expected increase in fuel volume* • *Continue to appropriately scale expenses with growth*
Growth Capital	*~$120+ million*	• *Growth capital weighted to investments in new business to grow fuel distribution* • *Expect to self fund 2021 capital spend*
Maintenance Capital	*~$45 million*	• *Continue to deploy maintenance capital for appropriate long-term upkeep of assets*

Expect Adjusted EBITDA of $725 to $765 million[(2)]

SUNOCO LP

(1) Total Operating Expenses include general and administrative, lease and other operating expenses
(2) Adjusted EBITDA is a non-GAAP number. For a definition, please see slide 2

Supportive Environment to Execute on Diversified Growth Strategy

Organic Growth

Fuel Distribution

- *Leverage Sunoco brand as well as other major fuel brands to sign up new customers and retain existing partners*
- *Upfront capital (e.g. site rebranding, dispenser replacement) deployed to new dealers / distributors resulting in long-term supply contracts*
- *Generates cash flow within six months of capital deployment*

Midstream

- *Midstream organic projects connected to fuel distribution footprint furthers goal of becoming larger and more diversified (e.g. J.C. Nolan or other greenfield opportunity)*

M&A

- *Tuck-in acquisitions provide opportunity to expand within and beyond core geographic markets*
- *Focused on midstream rollups connected to fuel distribution footprint*

Combination of fuel distribution and midstream acquisitions generates synergy opportunities

Track Record of Acquisitions

Aloha	Emerge Energy Services	Superior Plus Energy Services	Sandford Oil	Brenco	AMID (American Midstream)	Schmitt
• C-store, wholesale fuels business and six terminals located in Hawaii • ~1 million barrels of storage capacity	• Wholesale fuels business and terminals located in Alabama and Texas • ~800,000 barrels of storage capacity • Two transmix processing facilities	• Wholesale fuels business and terminals located in New York • ~200 million gallons of fuel annually • Three terminals with 17 tanks	• Wholesale fuels business located in Texas and Oklahoma • ~115 million gallons of fuel annually	• Wholesale fuels business located in Central and East Texas • ~95 million gallons of fuel annually	• Refined products terminalling in North Texas and Arkansas • Two terminals with ~77,500 barrels per day of total throughput and ~1.3 million barrels of storage capacity	• Wholesale fuels business primarily located in New York, Ohio, Pennsylvania and West Virginia • ~180 million gallons of fuel annually

Acquisition Takeaways
Utilize scale to quickly realize synergies with fuel distribution and terminal acquisitions
Accretive to distributable cash flow per unit in year one
Terminals provide further portfolio diversification and income stability

Environmental, Social and Governance

Sunoco is committed to…

… Operational Excellence

Rigorous Environmental Protocols

- Redundant leak detection
- Effective emissions controls
- Robust contain and respond leak/spill protocols

A Commitment to Efficiency

- Efficiently managed fleet – shorter turnover life
- LED lighting and high efficiency components at stores

Incentivized

- Efficiency means greater profit opportunity
- Employees in positions of key HES influence participate in bonus programs for HES performance

Poised for the Future

- Ideal network for distribution of renewables

… Socially Responsible Behavior

Safe, Socially Responsible Work Environment

- Stringent safety protocols – demonstrated, effective results
- Diverse and inclusive workforce
- Comprehensive required workplace training

Supporting Our Communities

- Consistent and meaningful commitment to volunteerism
- Robust charitable giving through the Energy Transfer/Sunoco Foundation:
  - North Texas Food Bank
  - MD Anderson Children's Hospital
  - Salvation Army
  - Philabundance
  - Many others

… Effective Governance

Starts at the Top

- Diverse board with three independent directors

Robust and Regimented

- A full suite of sophisticated governance policies and training programs
- Financial reporting controls
- Independent auditors

Accessible Reporting Systems

- Anonymous hotline and web reporting for reporting compliance or other concerns

Dedicated Oversight and Enforcement

- Fully-staffed, trained Compliance Office
- Independent investigation protocols

Appendix

Reconciliation of Adjusted EBITDA to Net Income

($ in millions)	2019	2018	2017
Fuel distribution and marketing	$545	$554	$346
All other	120	84	386
Total Adjusted EBITDA	665	638	732
Depreciation, amortization and accretion	(183)	(182)	(203)
Interest expense, net	(173)	(146)	(245)
Non-cash compensation expense	(13)	(12)	(24)
Loss on disposal of assets and impairment charges	(68)	(80)	(400)
Loss on extinguishment of debt and other, net	-	(129)	-
Unrealized gain (loss) on commodity derivatives	5	(6)	3
Inventory adjustments	79	(84)	28
Equity in earnings of unconsolidated affiliate	2	-	-
Adjusted EBITDA related to unconsolidated affiliate	(4)	-	-
Other non-cash adjustments	(14)	(14)	-
Income tax (expense) benefit	17	(192)	258
Net income and comprehensive income	**$313**	**($207)**	**$149**