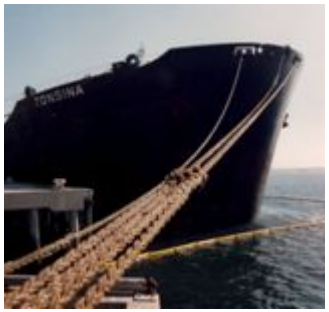






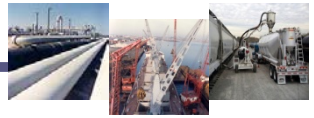


KINDER MORGAN CANADA

Morgan Stanley
Calgary Energy Summit
March 12, 2014

Ian D. Anderson
President

Forward-Looking Statements / Non-GAAP Financial Measures



This presentation contains forward-looking statements. These forward-looking statements are identified as any statement that does not relate strictly to historical or current facts. In particular, statements, express or implied, concerning future actions, conditions or events, future operating results or the ability to generate revenues, income or cash flow or to make distributions or pay dividends are forward-looking statements. Forward-looking statements are not guarantees of performance. They involve risks, uncertainties and assumptions. Future actions, conditions or events and future results of operations of Kinder Morgan Energy Partners, L.P., Kinder Morgan Management, LLC, El Paso Pipeline Partners, L.P., and Kinder Morgan, Inc. may differ materially from those expressed in these forward-looking statements. Many of the factors that will determine these results are beyond Kinder Morgan's ability to control or predict. These statements are necessarily based upon various assumptions involving judgments with respect to the future, including, among others, the ability to achieve synergies and revenue growth; national, international, regional and local economic, competitive and regulatory conditions and developments; technological developments; capital and credit markets conditions; inflation rates; interest rates; the political and economic stability of oil producing nations; energy markets; weather conditions; environmental conditions; business and regulatory or legal decisions; the pace of deregulation of retail natural gas and electricity and certain agricultural products; the timing and success of business development efforts; terrorism; and other uncertainties. There is no assurance that any of the actions, events or results of the forward-looking statements will occur, or if any of them do, what impact they will have on our results of operations or financial condition. Because of these uncertainties, you are cautioned not to put undue reliance on any forward-looking statement. Please read "Risk Factors" and "Information Regarding Forward-Looking Statements" in our most recent Annual Reports on Form 10-K and our subsequently filed Exchange Act reports, which are available through the SEC's EDGAR system at www.sec.gov and on our website at www.kindermorgan.com.

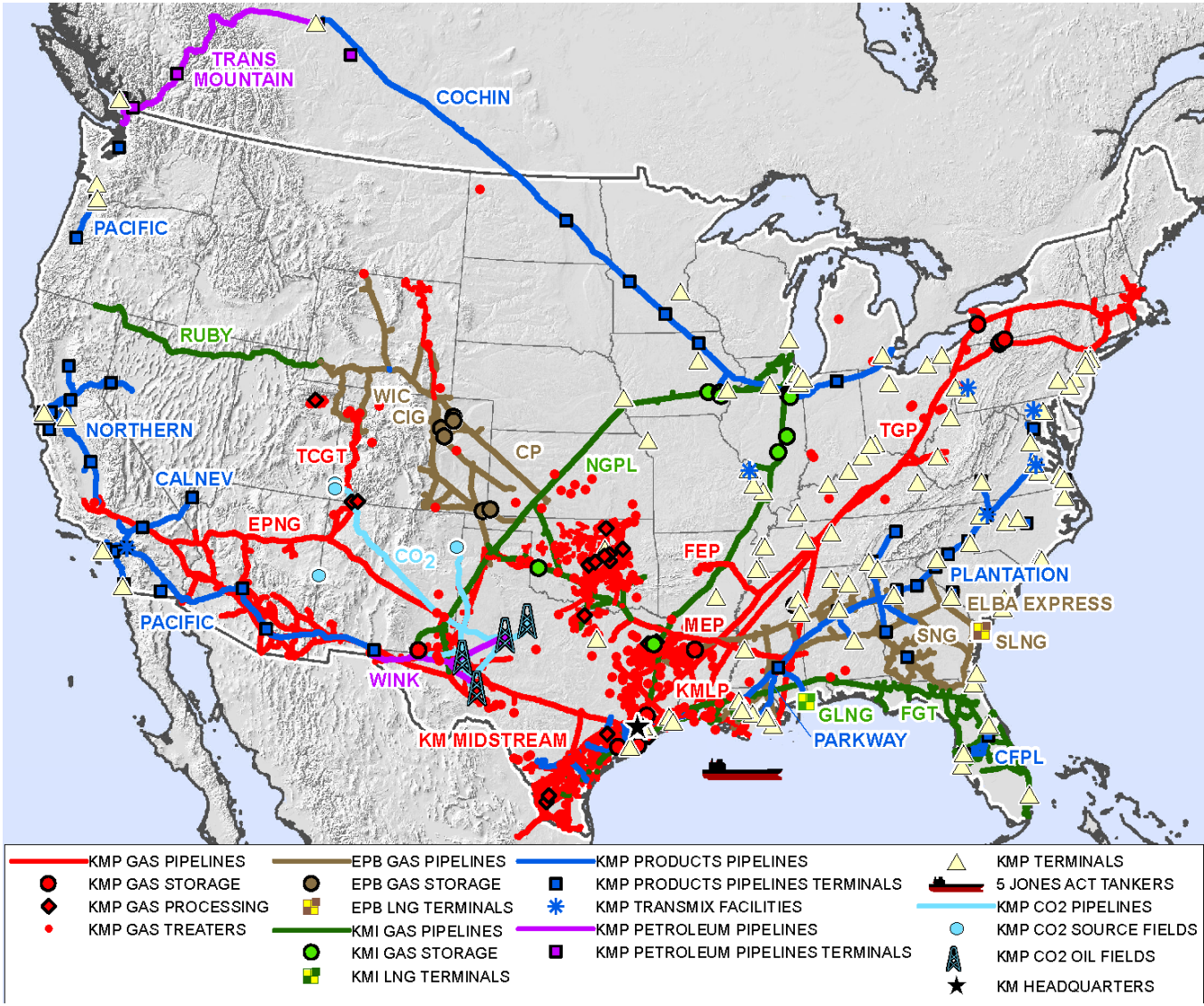
We use non-generally accepted accounting principles ("non-GAAP") financial measures in this presentation. Our reconciliation of non-GAAP financial measures to comparable GAAP measures can be found in the Appendix to our Analyst day presentation, dated 1/29/2014, on our website at www.kindermorgan.com. These non-GAAP measures should not be considered an alternative to GAAP financial measures.

KINDER MORGAN CANADA INC.

Kinder Morgan Asset Footprint

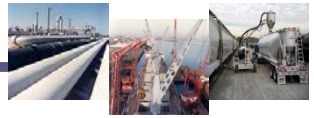


- 3rd largest energy company in North America with combined enterprise value of approximately $105 billion [(a)]
- Largest natural gas network in North America
  - Own an interest in / operate ~68,000 miles of natural gas pipeline
  - Connected to every important U.S. natural gas resource play, including: Eagle Ford, Marcellus, Utica, Uinta, Haynesville, Fayetteville and Barnett
- Largest independent transporter of petroleum products in North America
  - Transport ~2.3 MMBbl/d [(b)]
- Largest transporter of CO_2 in North America
  - Transport ~1.3 Bcf/d of CO_2 [(b)]
- Largest independent terminal operator in North America
  - Own an interest in or operate ~180 liquids / dry bulk terminals
  - ~125 MMBbls domestic liquids capacity
  - Handle ~103 MMtons of dry bulk products [(b)]
  - Strong Jones Act shipping position – 5 vessels in service, 4 additional to be delivered 2015-2016
- Only Oilsands pipe serving West Coast
  - Transports ~300 MBbl/d to Vancouver / Washington State; proposed expansion takes capacity to 890 MBbl/d

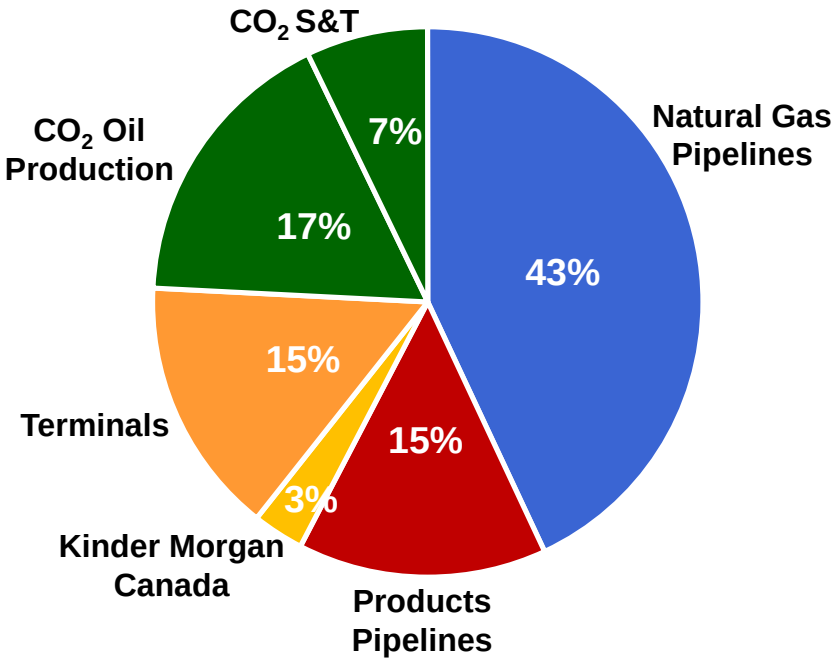


(a) Combined enterprise value of KMI, KMP & EPB; see footnotes on slide 3 for further information.
(b) 2014 budgeted volumes.

KMP's Diversified Cash Flow



2014E KMP Segment Earnings before DD&A = $6.4 billion [(a)]



Natural Gas Pipelines

- 53% interstate pipelines
- 34% gathering, processing & treating
- 13% intrastate pipelines & storage

Products Pipelines

- 58% pipelines
- 42% associated terminals & transmix

Terminals

- 58% liquids
- 42% bulk

CO_2

- 30% CO_2 transport and sales
- 70% oil production-related
  - Production hedged [(b)]:

    2014=71% ($94)
    2015=50% ($89)
    2016=34% ($82)
    2017=19% ($77)

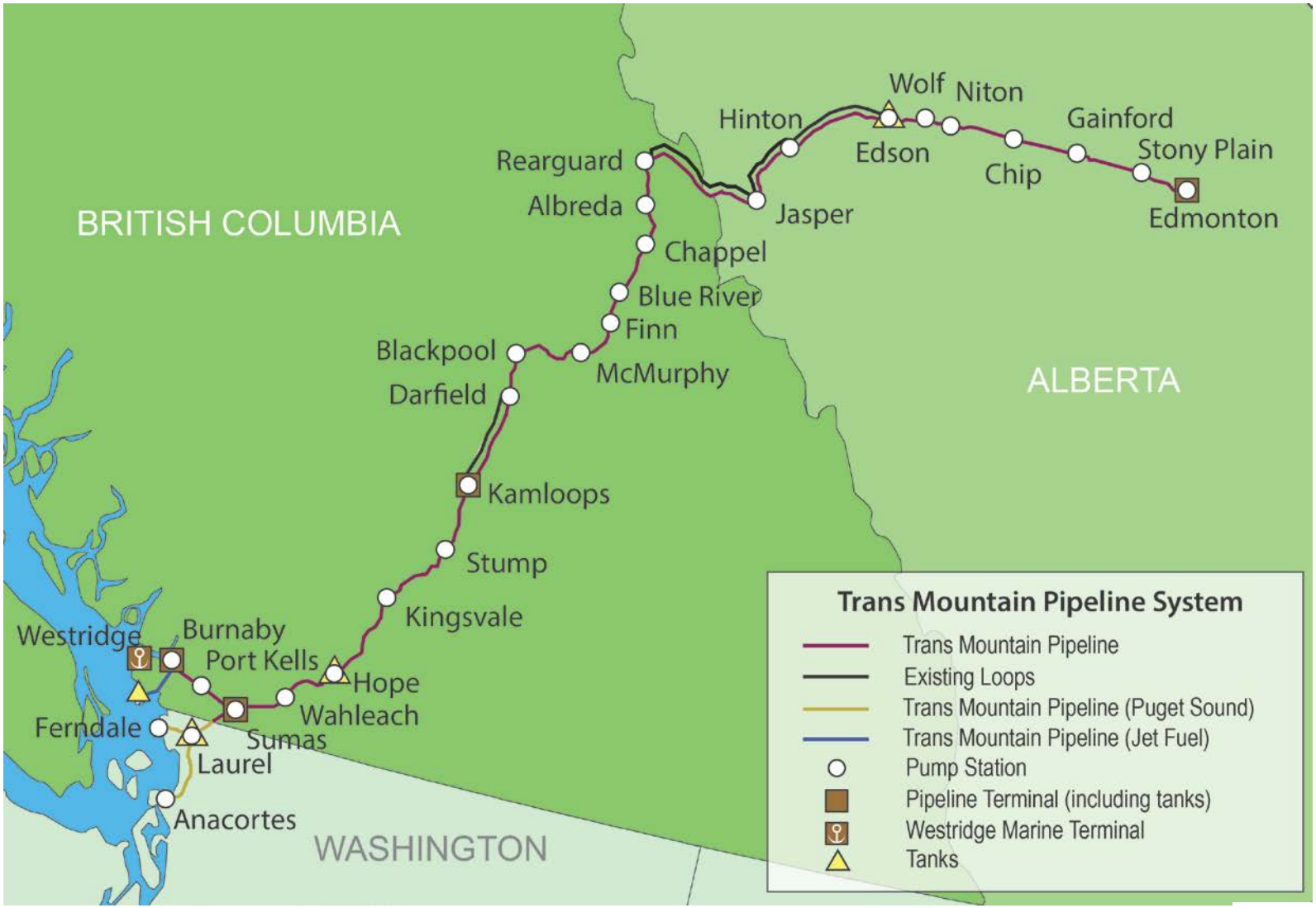
Kinder Morgan Canada

- 100% petroleum pipelines

(a) 2014 budgeted segment earnings before DD&A including proportionate amount of JV DD&A and excluding certain items.
(b) Percent of estimated net crude oil and heavier natural gas liquids (C4+) production.

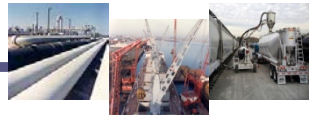
Kinder Morgan Canada Assets

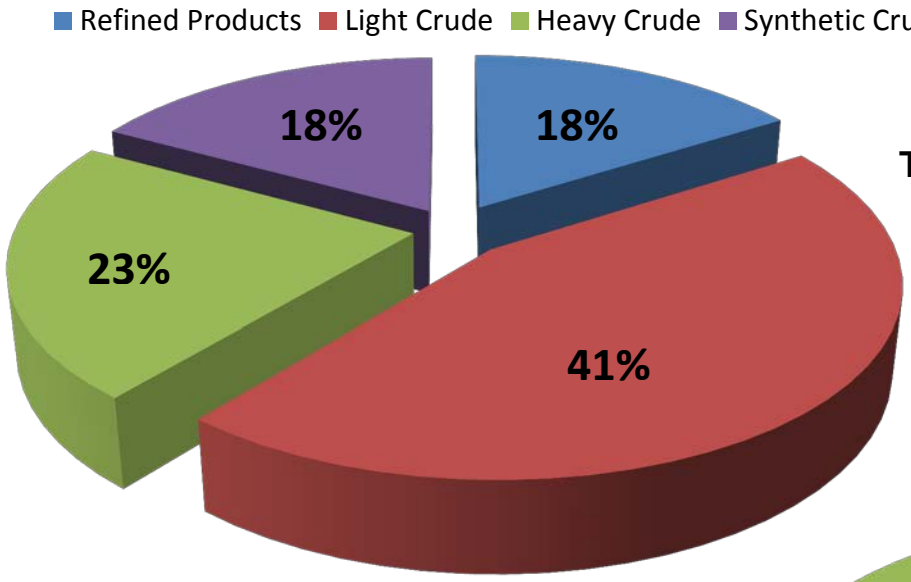




KINDER MORGAN CANADA INC.

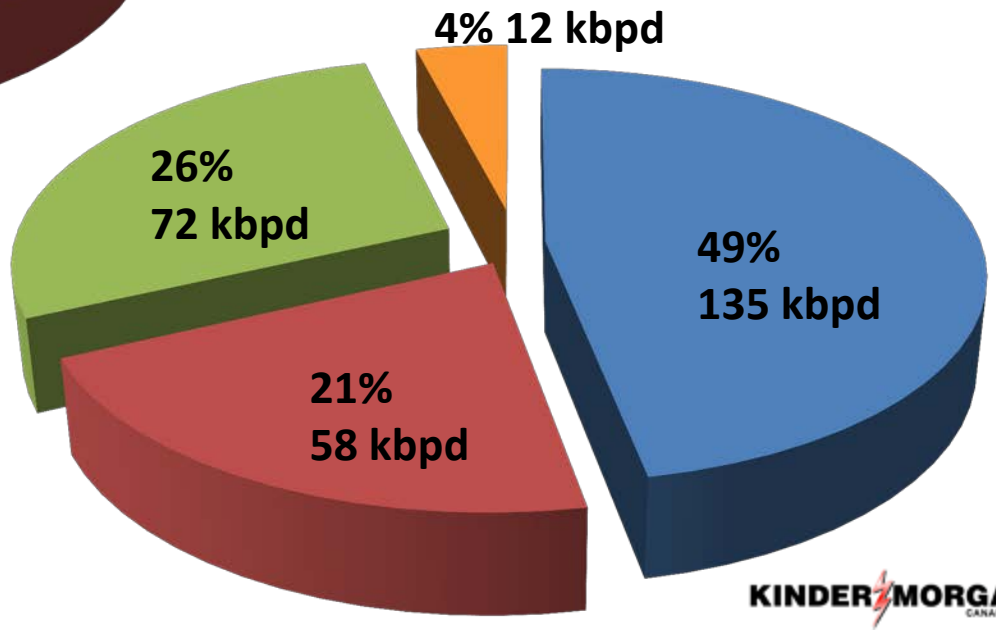
TMPL Throughput 2013





Trans Mountain Pipeline Throughput by Product Type

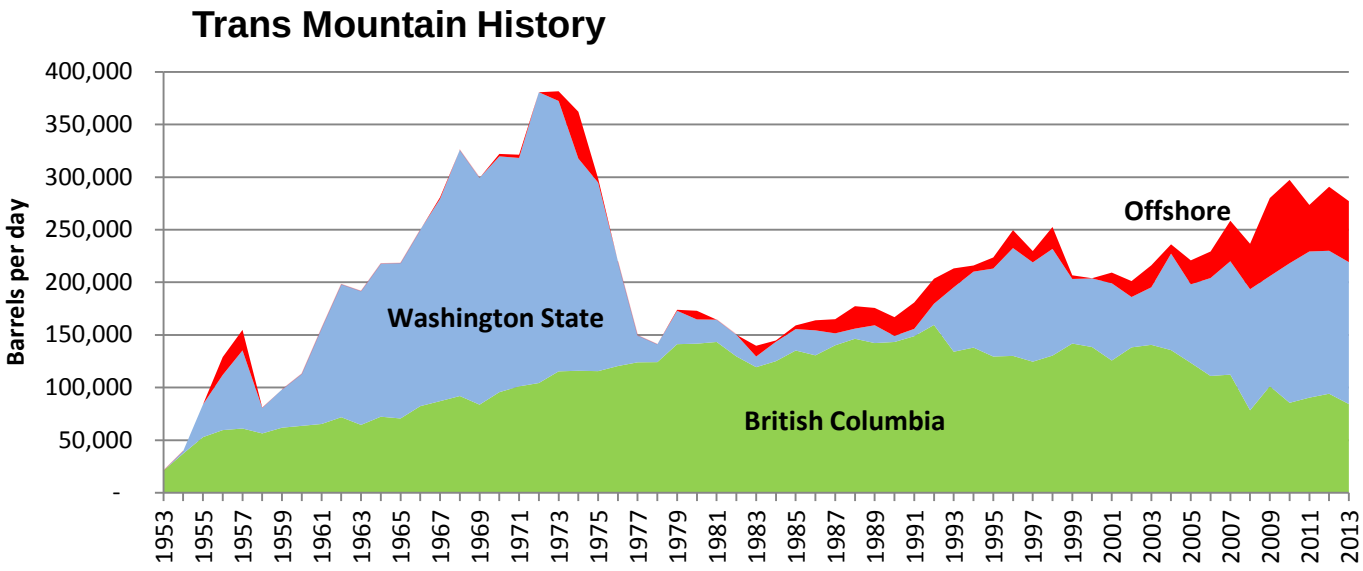
Trans Mountain Pipeline Throughput by Destination

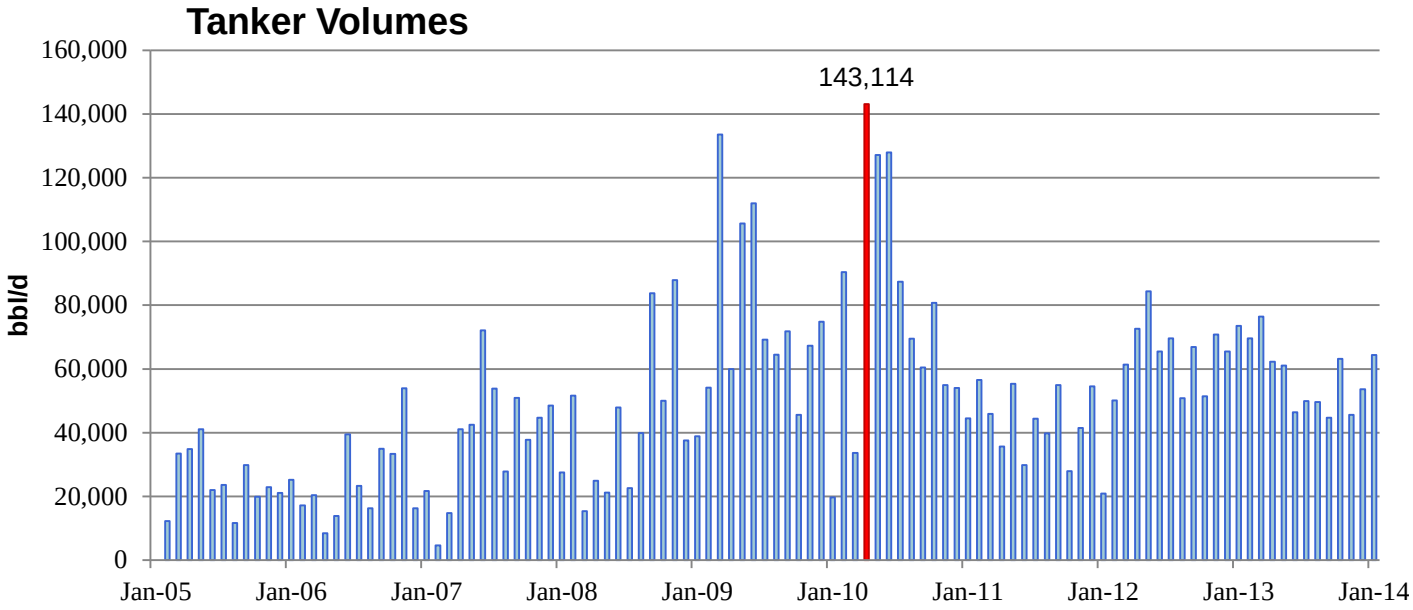


KINDER MORGAN CANADA INC.

Trans Mountain Markets



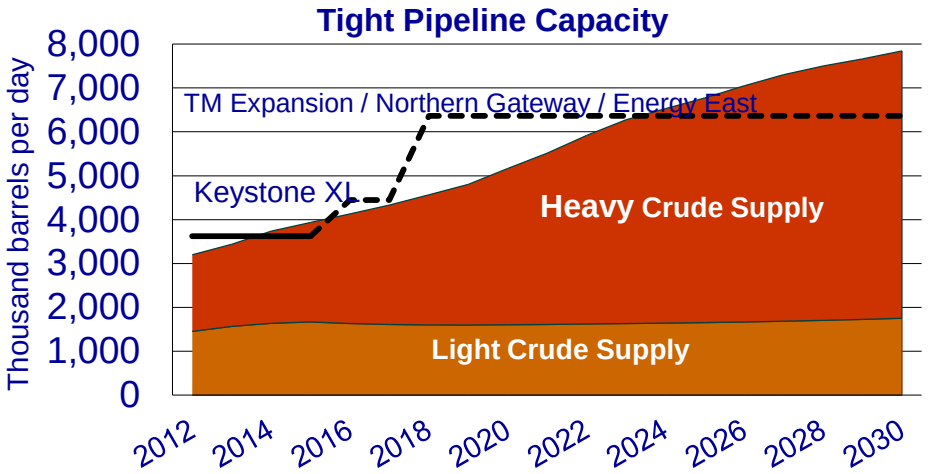




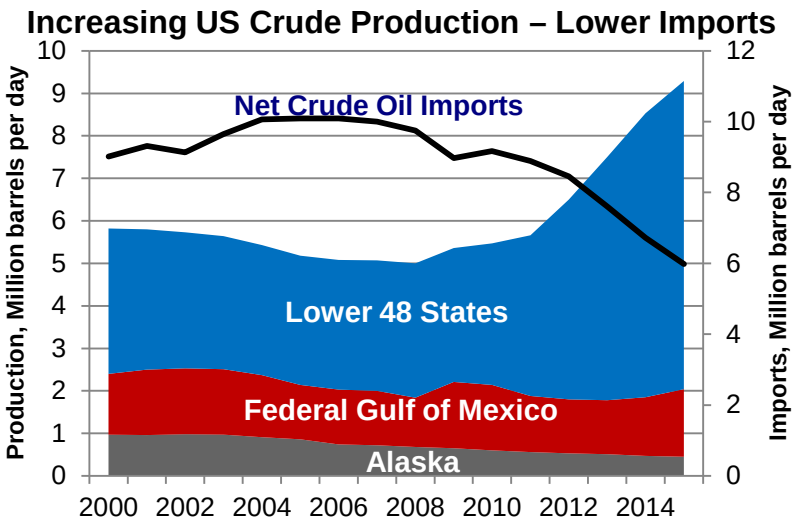
KINDER MORGAN CANADA INC.

Market Fundamentals Support West Coast Expansion

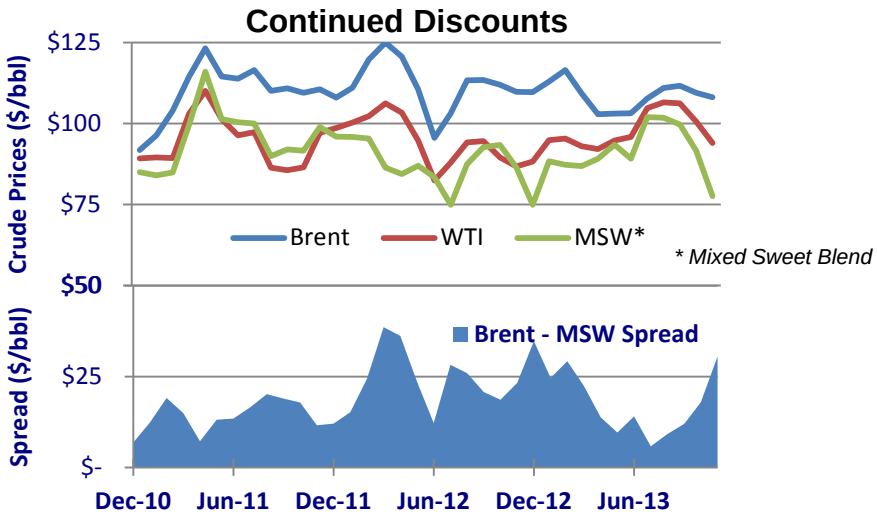


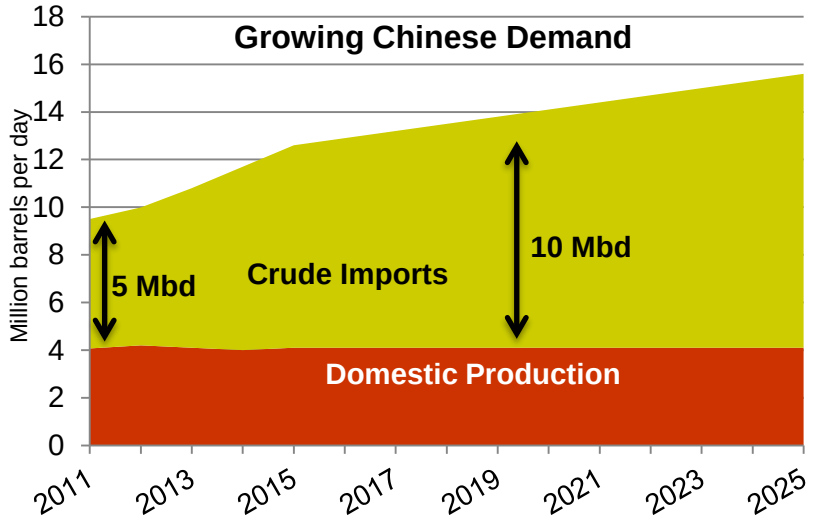


Source: 2013 CAPP Crude Oil Forecast



Source: US EIA Short-term Energy Outlook, Release Date January 7, 2014

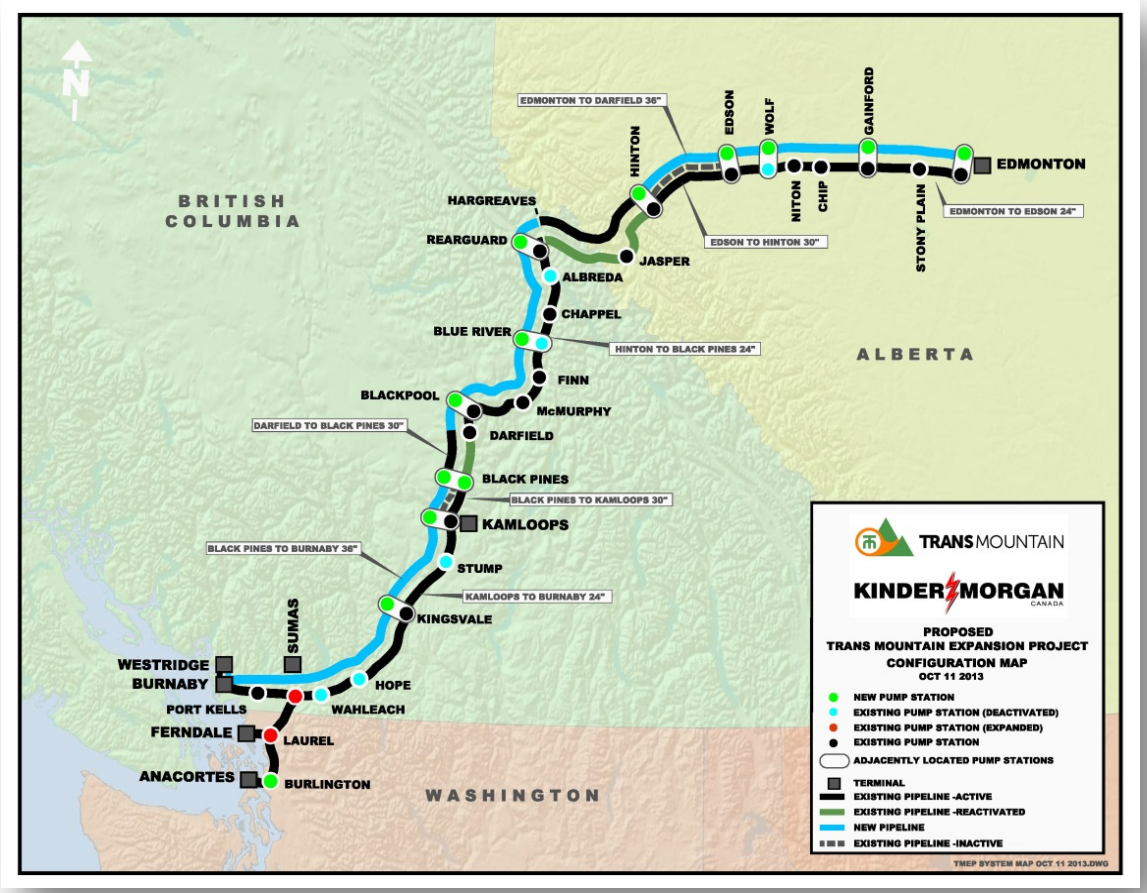




Trans Mountain Expansion Project

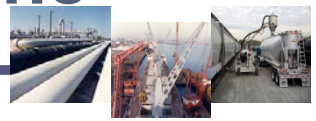


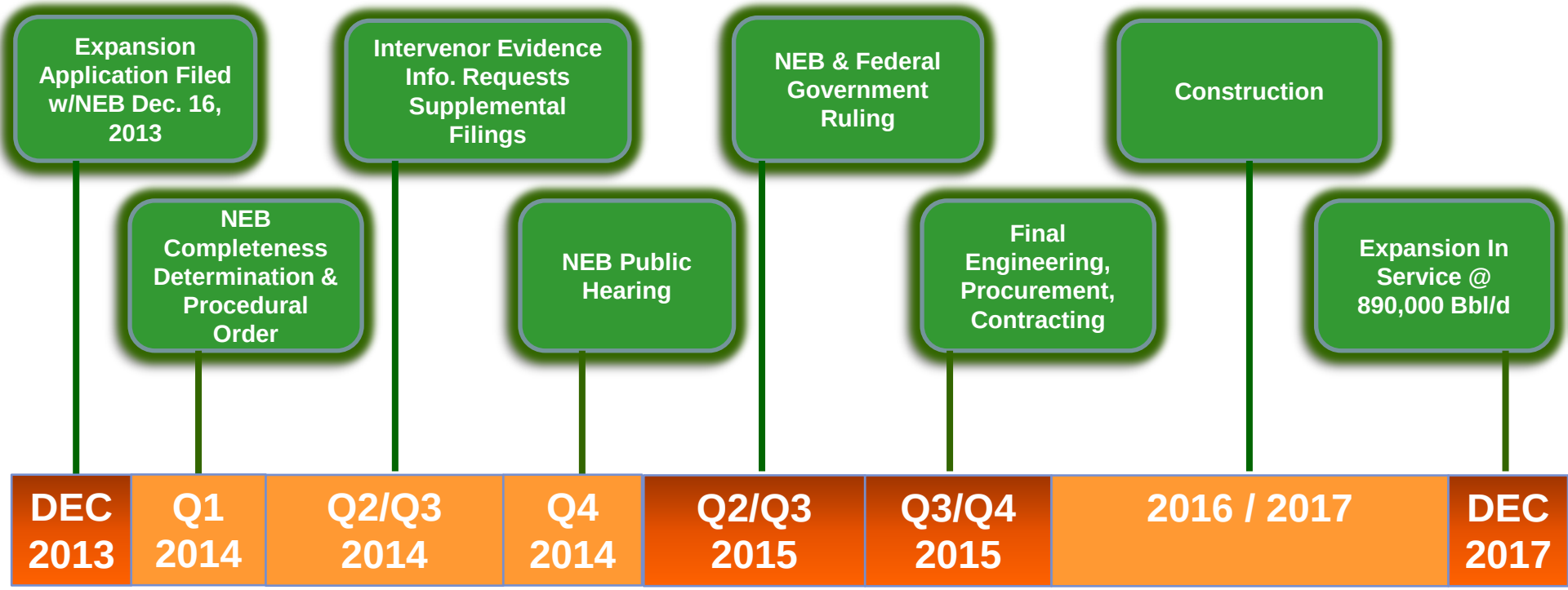
- Based on long term commitments from 13 shippers. Expansion to increase capacity to 890,000 barrels per day
- Projected capital cost is $5.4 billion
- A dual-line operation – twinned pipeline with:
  - Existing line for lighter products
  - The proposed new line for heavier oils
- Approximately 980 km of new pipeline
- Commercial Terms NEB Approved May, 2013
- NEB Facilities Application Filed December 16, 2013
- Phase 1 – Anchor Loop
  - 159 kms
  - $527 million
  - Completed Oct. 20, 2008



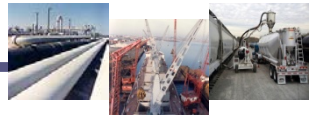
KINDER MORGAN CANADA INC.

Trans Mountain Expansion Projected Timeline





Westridge Marine Terminal





- Typically 21% of product shipped on pipeline, is transferred at dock; could increase to 50%
- Marine traffic
  - Current = less than 2% of ALL marine traffic in Burrard Inlet
  - Expansion = approximately 7% of marine traffic in Burrard Inlet
  - Will use same-sized classes of tankers currently being used
  - Aframax vessels will continue to be loaded to 90% of capacity
- With expansion – new dock with three berths and 1 utility berth

KINDER MORGAN CANADA INC.

Economic Benefits





+



Construction Spending to build the line to 2018

Operating Expenditures to operate for 20 years (2018-2037)



108

66

25

$3.3 billion labour income across Canada from project development

EMPLOYMENT: up to 108,000 person years during construction & 20 years of operation

66,000 in BC + 25,000 in Alberta

Peak activity in July 2017, with 4,475 direct construction jobs in BC & Alberta

Expanded Operations: 40 New FT jobs in Alberta, 50 New FT jobs in BC

KINDER MORGAN CANADA INC.

All figures based on project plans as of November 2013

Benefits to Governments



Estimated Tax Revenue from Construction & 20 Years Operation:

$500 Million

Local

from increased property taxes during operations

BC: $23 Million Annually (119% increase)

Alberta: $4 Million Annually (103% increase)

$1.7 Billion

Provincial

BC: $1.0 Billion

Alberta: $0.5 Billion

Rest of Canada: $0.2 Billion

$2.1 Billion

Federal

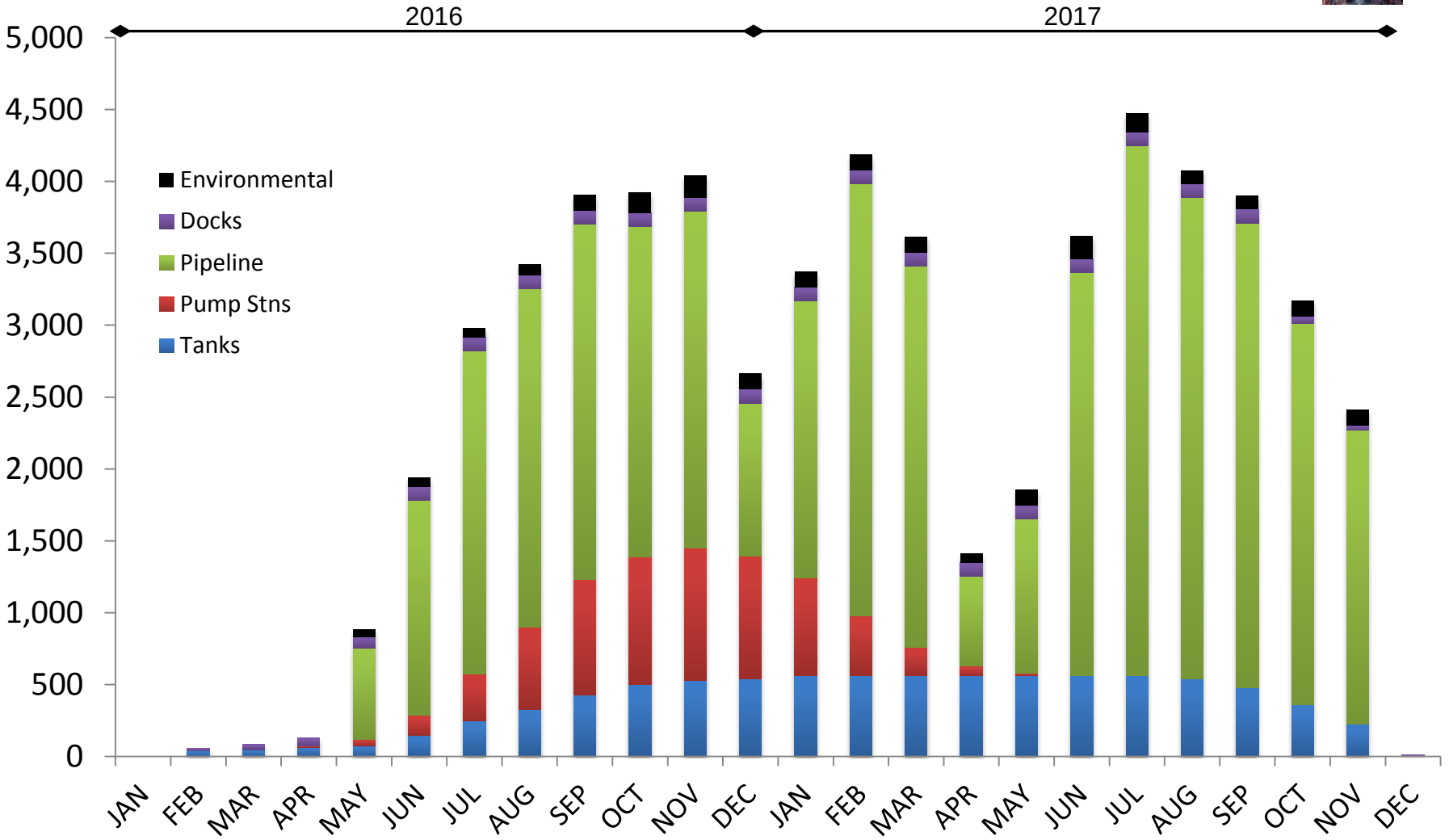
Plus $3 in oil price = $1 to: Alberta 53¢, Federal 44¢

KINDER MORGAN CANADA INC.

All figures based on project plans as of November 2013

Project Workforce

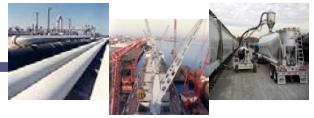




KINDER MORGAN CANADA INC.

All figures based on project plans as of November 2013

Market Access Considerations



1. Pipeline Performance
   - Safety, integrity
2. Commercial Support
   - Long term, Secure
   - Publicly Supportive
3. Political Support
   - Federal processes and obligations
   - Provincial Conditions
   - Municipal Engagement
4. Regulatory Process
   - Efficient and transparent
   - Inclusive
   - Predictable
5. First Nations
   - Involved and Engaged
   - Natural Resource Development Inclusion
6. Environmental Issues
   - Oil Sands Performance
   - Safety Net Protection
   - Local Sensitivities
7. Local Benefits
   - National Benefits Translated to Local
   - Risk vs. Reward
   - All issues are local
8. Third Party Endorsers
   - Producer Voice
   - Business Community
   - Labour & Small Business

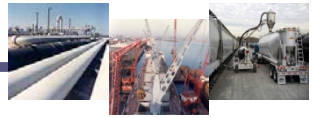






KINDER MORGAN CANADA INC.

Vancouver Wharves Terminal

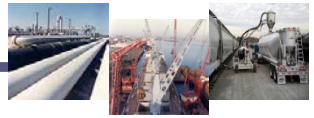


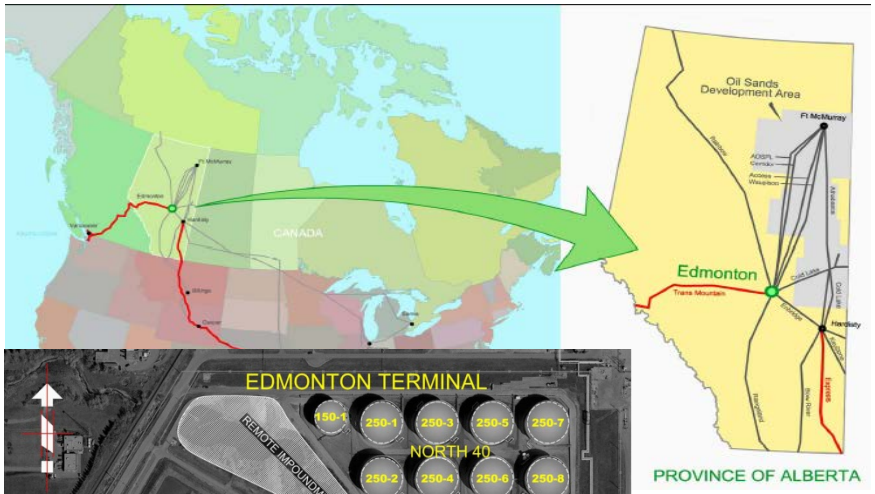
Vancouver Wharves Terminal – Vancouver, BC

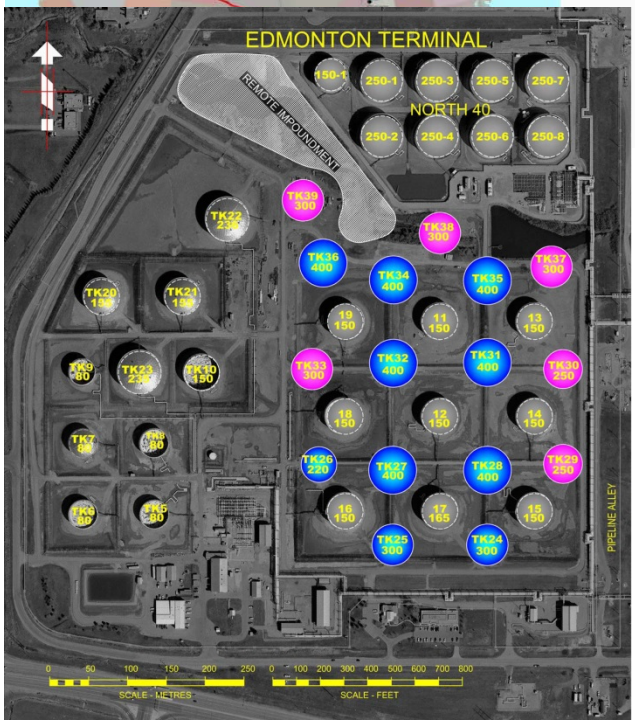
- Acquired by KM in 2007 under 40 year operating lease from BC Government
- Handles copper, lead, & zinc concentrates; sulphur, agricultural products; diesel/jet fuel
- Four ship berths, Panamax capable and 300 rail car spots
- Connectivity to CNR, CPR and BNSF railways and Trans-Canada Highway
- KMCT has invested over $165 MM in capital upgrades, environmental improvements and expansion projects to increase cargo handling capacity and operating efficiencies
- Strategically located to facilitate Canadian exports



Edmonton Terminal







Kinder Morgan's Edmonton Terminal:

- Trans Mountain Operational Tanks 2.8 MM Bbls
- North 40 Merchant – 9 Tanks 2.1 MM Bbls
- Edmonton Merchant Phase 1 – 9 Tanks 3.4 MM Bbls
- *(In Service)*
  Edmonton Merchant Phase 2 – 6 Tanks 1.7 MM Bbls
  (In Service Q3/Q4 2014)

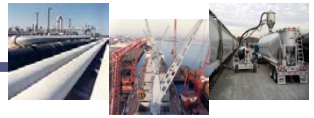
Total Capacity: 10.0 MM Bbls

Optionality and Connectivity:

- Connected to 10 major inbound feeder streams
- Direct connection to Trans Mountain Pipeline
  - West Coast Canada, Puget Sound and Off shore access
  - Will stage for TMEP
- Connected to Enbridge mainline
  - All major North American inland markets
- Adjacent to the Edmonton refinery complex
- 2 Rail origination facilities now under construction
- Customer flexibility
  - Storage & Blending
  - Subleasing
  - Trunk pipeline and rail staging

KINDER MORGAN CANADA INC.

Edmonton Rail Terminals

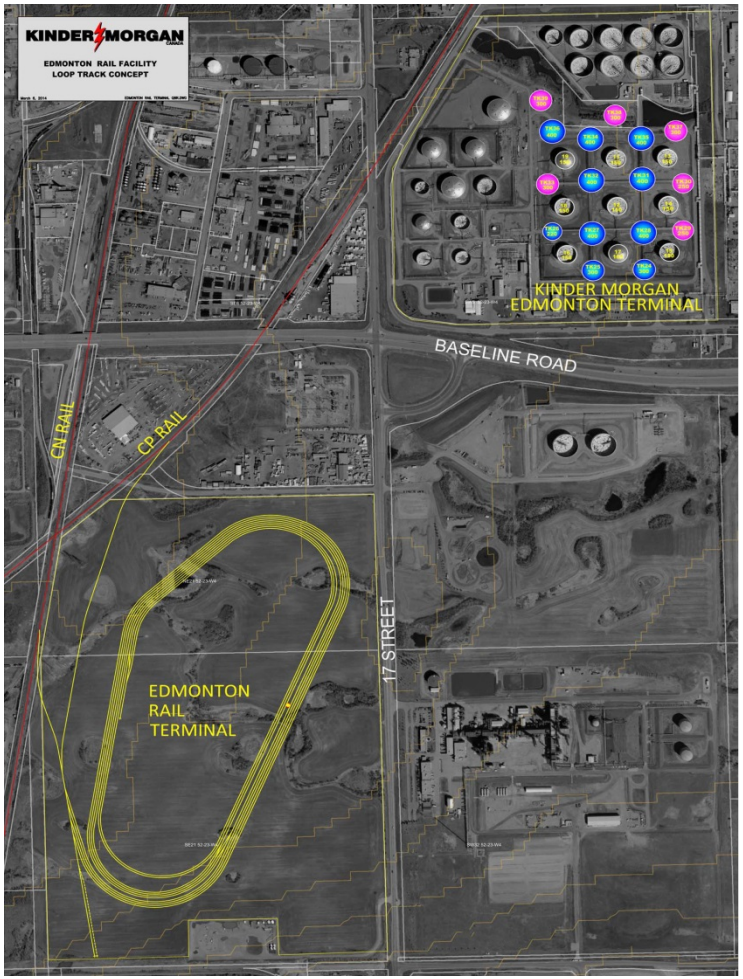


Alberta Crude Terminal:

- 50 / 50 Joint Venture with Keyera
- CN and CP direct served
- 30,000 – 40,000 bbls/day
- Crude originates from KM's N40 Terminal
- In service schedule Q3, 2014

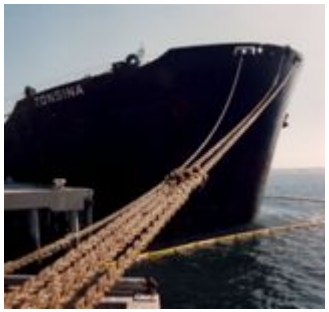
Edmonton Rail Terminal:

- 50 / 50 Joint Venture with Imperial Oil
- Unit train facility
- CN and CP direct served
- 100,000 to 250,000 bbls/day
- Crude originates from KM's Edmonton South Terminal
- In service schedule Q4, 2014



KINDER MORGAN CANADA INC.









KINDER MORGAN
CANADA