
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

(Mark One)

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For quarter ended September 30, 2004

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from _____ to _____

Commission file number 1-13252

McKESSON CORPORATION

(Exact name of Registrant as specified in its charter)

Delaware
(State or other jurisdiction of incorporation or organization)

94-3207296
(IRS Employer Identification No.)

One Post Street, San Francisco, California
(Address of principal executive offices)

94104
(Zip Code)

(415) 983-8300
(Registrant's telephone number, including area code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant is an accelerated filer. Yes ☒ No ☐

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class
Common stock, \$0.01 par value

Outstanding at September 30, 2004
293,915,728 shares

McKESSON CORPORATION

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McKESSON CORPORATION

PART I. FINANCIAL INFORMATION

CONDENSED CONSOLIDATED BALANCE SHEETS

(In millions, except per share amounts)

(Unaudited)

	September 30, 2004	March 31, 2004
ASSETS		
Current Assets		
Cash and cash equivalents	\$ 996.2	\$ 708.0
Marketable securities	9.2	9.8
Receivables, net	5,561.8	5,418.8
Inventories	7,935.1	6,735.1
Prepaid expenses and other	134.1	132.5
Total	<u>14,636.4</u>	<u>13,004.2</u>
Property, Plant and Equipment, net	599.3	599.9
Capitalized Software Held for Sale	129.4	129.4
Notes Receivable	178.4	172.2
Goodwill and Other Intangibles	1,512.2	1,490.2
Other Assets	910.0	844.3
Total Assets	<u>\$ 17,965.7</u>	<u>\$ 16,240.2</u>
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current Liabilities		
Drafts and accounts payable	\$ 8,743.1	\$ 7,364.0
Deferred revenue	429.0	503.2
Current portion of long-term debt	261.2	274.8
Other	1,298.4	1,274.3
Total	<u>10,731.7</u>	<u>9,416.3</u>
Postretirement Obligations and Other Noncurrent Liabilities	496.8	448.8
Long-Term Debt	1,205.1	1,209.8
Other Commitments and Contingent Liabilities (Note 11)		
Stockholders' Equity:		
Preferred stock, \$0.01 par value, 100.0 shares authorized, no shares issued or outstanding	-	-
Common stock, \$0.01 par value		
Shares authorized: 800.0; shares issued: September 30, 2004 – 300.7 and March 31, 2004 – 297.1	3.0	3.0
Additional paid-in capital	2,162.3	2,047.1
Other capital	(39.1)	(43.2)
Retained earnings	3,635.3	3,420.6
Accumulated other comprehensive income (loss)	5.3	(15.6)
ESOP notes and guarantees	(39.0)	(52.5)
Treasury shares, at cost, September 30, 2004 and March 31, 2004 – 6.8	(195.7)	(194.1)
Total Stockholders' Equity	<u>5,532.1</u>	<u>5,165.3</u>
Total Liabilities and Stockholders' Equity	<u>\$ 17,965.7</u>	<u>\$ 16,240.2</u>

See Financial Notes

McKESSON CORPORATION

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(In millions, except per share amounts)

(Unaudited)

	Quarter Ended September 30,		Six Months Ended September 30,	
	2004	2003	2004	2003
Revenues	\$ 19,934.3	\$ 16,810.1	\$ 39,120.9	\$ 33,334.3
Cost of Sales	<u>19,199.3</u>	<u>15,998.4</u>	<u>37,533.9</u>	<u>31,736.1</u>
Gross Profit	735.0	811.7	1,587.0	1,598.2
Operating Expenses	<u>606.2</u>	<u>584.6</u>	<u>1,197.4</u>	<u>1,119.5</u>
Operating Income	128.8	227.1	389.6	478.7
Interest Expense	(30.2)	(30.0)	(59.8)	(59.8)
Other Income, Net	<u>15.0</u>	<u>15.1</u>	<u>29.9</u>	<u>27.0</u>
Income Before Income Taxes	113.6	212.2	359.7	445.9
Income Taxes	<u>(27.5)</u>	<u>(55.7)</u>	<u>(110.0)</u>	<u>(133.8)</u>
Net Income	<u>\$ 86.1</u>	<u>\$ 156.5</u>	<u>\$ 249.7</u>	<u>\$ 312.1</u>
Earnings Per Common Share				
Diluted	\$ 0.29	\$ 0.53	\$ 0.84	\$ 1.05
Basic	\$ 0.29	\$ 0.54	\$ 0.85	\$ 1.08
Dividends Declared Per Common Share	\$ 0.06	\$ 0.06	\$ 0.12	\$ 0.12
Weighted Average Shares				
Diluted	300.0	300.3	300.1	299.2
Basic	292.8	289.9	292.1	289.9

See Financial Notes

McKESSON CORPORATION

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(In millions)

(Unaudited)

	Six Months Ended September 30,	
	2004	2003
Operating Activities		
Net income	\$ 249.7	\$ 312.1
Adjustments to reconcile to net cash provided (used) by operating activities:		
Depreciation	55.5	49.5
Amortization	68.0	58.4
Provision for bad debts	12.8	39.8
Deferred taxes on income	122.5	126.0
Other non-cash items	(2.4)	(21.2)
Total	<u>506.1</u>	<u>564.6</u>
Effects of changes in:		
Receivables	(158.4)	(376.9)
Inventories	(1,171.9)	(900.0)
Drafts and accounts payable	1,343.0	523.6
Deferred revenue	(75.3)	(48.4)
Taxes	(53.4)	(38.2)
Other	(8.1)	(23.0)
Total	<u>(124.1)</u>	<u>(862.9)</u>
Net cash provided (used) by operating activities	<u>382.0</u>	<u>(298.3)</u>
Investing Activities		
Property acquisitions	(54.2)	(46.5)
Capitalized software expenditures	(67.4)	(95.4)
Acquisitions of businesses, less cash and cash equivalents acquired	(47.6)	(7.3)
Notes receivable, net	(36.5)	25.6
Proceeds from sale of notes receivable	38.5	35.2
Proceeds from sale of business	12.3	-
Other	(0.7)	22.6
Net cash used by investing activities	<u>(155.6)</u>	<u>(65.8)</u>
Financing Activities		
Proceeds from issuance of debt	-	135.0
Repayment of debt	(14.3)	(6.8)
Capital stock transactions		
Issuances	88.8	57.6
Share repurchases	-	(75.3)
ESOP notes and guarantees	13.5	5.8
Dividends paid	(35.0)	(34.8)
Other	8.8	22.2
Net cash provided by financing activities	<u>61.8</u>	<u>103.7</u>
Net increase (decrease) in cash and cash equivalents	288.2	(260.4)
Cash and cash equivalents at beginning of period	708.0	522.0
Cash and cash equivalents at end of period	<u>\$ 996.2</u>	<u>\$ 261.6</u>

See Financial Notes

McKESSON CORPORATION

FINANCIAL NOTES (Unaudited)

1. Significant Accounting Policies

Basis of Presentation. The condensed consolidated financial statements of McKesson Corporation (“McKesson,” the “Company,” or “we” and other similar pronouns) include the financial statements of all majority-owned or controlled companies. Significant intercompany transactions and balances have been eliminated. In our opinion, these unaudited condensed consolidated financial statements include all adjustments necessary for a fair presentation of the Company’s financial position as of September 30, 2004, and the results of operations for the quarters and six months ended September 30, 2004 and 2003 and cash flows for the six months ended September 30, 2004 and 2003.

The results of operations for the quarters and six months ended September 30, 2004 and 2003 are not necessarily indicative of the results that may be expected for the entire year. These interim financial statements should be read in conjunction with the annual audited financial statements, accounting policies and financial notes included in our 2004 consolidated financial statements previously filed with the Securities and Exchange Commission (“SEC”). As described in our Annual Report on Form 10-K for the year ended March 31, 2004, we reorganized our businesses on April 1, 2004. This reorganization resulted in changes to our reporting segments. On April 29 and 30, 2004, we provided financial information about this reorganization, as it relates to prior periods, in a Form 8-K. Certain prior period amounts have been reclassified to conform to the current period presentation.

The Company’s fiscal year begins on April 1 and ends on March 31. Unless otherwise noted, all references to a particular year shall mean the Company’s fiscal year.

New Accounting Pronouncements. In January 2003, the Financial Accounting Standards Board (“FASB”) issued Interpretation (“FIN”) No. 46, “Consolidation of Variable Interest Entities” and in December 2003, a revised interpretation was issued (FIN No. 46(R)). In general, a variable interest entity (“VIE”) is a corporation, partnership, trust, or any other legal structure used for business purposes that either does not have equity investors with voting rights or has equity investors that do not provide sufficient financial resources for the entity to support its activities. FIN No. 46 requires a VIE to be consolidated by a company if that company is designated as the primary beneficiary. The interpretation applies to VIEs created after January 31, 2003, and for all financial statements issued after December 15, 2003 for VIEs in which an enterprise held a variable interest that it acquired before February 1, 2003.

We implemented FIN Nos. 46 and 46(R) on a retroactive basis as required in 2004. As a result of the implementation, the Company no longer consolidates its investment in the McKesson Financing Trust (the “Trust”) as the Company was not designated as the Trust’s primary beneficiary. In accordance with this accounting standard, the Company now recognizes the debentures issued to the Trust as long-term debt in its consolidated financial statements in lieu of the preferred securities that the Trust issued to third parties. Additionally, the consolidated financial statements include interest expense on the debentures and no longer report dividends on the preferred securities, net of tax. These changes increased the Company’s net debt to net capital employed ratio slightly but did not have a material impact on our consolidated financial statements, including diluted earnings per share.

In April 2003, the FASB issued Statement of Financial Accounting Standards (“SFAS”) No. 149, “Amendment of Statement 133 on Derivative Instruments and Hedging Activities.” SFAS No. 149 amends SFAS No. 133 for decisions made as part of the FASB’s Derivatives Implementation Group process, other FASB projects dealing with financial instruments, and in connection with implementation issues raised in relation to the application of the definition of a derivative. This statement is generally effective for contracts entered into or modified after June 30, 2003 and for hedging relationships designated after June 30, 2003. The adoption of this standard did not have a material impact on our consolidated financial statements.

In May 2003, the FASB issued SFAS No. 150, “Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity.” SFAS No. 150 clarifies the definition of a liability as currently defined in FASB Concepts Statement No. 6, “Elements of Financial Statements,” as well as other planned revisions. This statement requires a financial instrument that embodies an obligation of an issuer to be classified as a liability. In addition, the statement establishes standards for the initial and subsequent measurement of these financial instruments and disclosure requirements. SFAS No. 150 is effective for financial instruments entered into or

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FINANCIAL NOTES (Continued) (Unaudited)

modified after May 31, 2003 and for all other matters, at the beginning of our second quarter 2004. The adoption of this standard did not have a material impact on our consolidated financial statements.

In December 2003, the Staff of the SEC issued Staff Accounting Bulletin (“SAB”) No. 104, “Revenue Recognition,” which supersedes SAB No. 101, “Revenue Recognition in Financial Statements.” SAB No. 104’s primary purpose is to rescind the accounting guidance contained in SAB No. 101 related to multiple-element revenue arrangements that was superseded as a result of the issuance of Emerging Issues Task Force (“EITF”) Issue No. 00-21. Additionally, SAB No. 104 rescinds the SEC’s related Revenue Recognition in Financial Statements Frequently Asked Questions and Answers issued with SAB No. 101 that had previously been codified by the SEC. While the wording of SAB No. 104 reflects the issuance of EITF Issue No. 00-21, the revenue recognition principles of SAB No. 101 remain largely unchanged by the issuance of SAB No. 104, which was effective upon issuance. The adoption of SAB No. 104 did not have a material effect on our consolidated financial position or results of operations.

In January 2004, the FASB issued Financial Staff Position (“FSP”) 106-1, “Accounting and Disclosure Requirements Related to the Medicare Prescription Drug, Improvement and Modernization Act of 2003”. The Medicare Prescription Drug, Improvement and Modernization Act of 2003 (the “Act”) allows employers that sponsor a postretirement plan providing a qualifying or eligible prescription drug benefit to receive a federal subsidy. As permitted by FSP No. 106-1, we elected to defer recognizing the effects of the Act until authoritative guidance on accounting for the new subsidy was issued. In May 2004, the FASB issued FSP No. 106-2 which provides accounting guidance for this new subsidy. Management has concluded that the prescription drug benefits provided to our Medicare-eligible retirees are actuarially equivalent based on the current interpretation of the guidance included in the Act and accordingly, the Company adopted the provisions of FSP No. 106-2 in the second quarter of 2005. The expected subsidy had the effect of reducing the Company’s accumulated postretirement benefit obligation by approximately \$19 million. This reduction is recognized as an actuarial gain and will be amortized over three years. The expected subsidy will result in a reduction in interest cost of approximately \$1 million in 2005. As required by the FSP, the Company recognized a total \$3.7 million reduction in postretirement benefit expense in the second quarter of 2005, including amounts attributable to the first quarter of 2005.

Employee Stock-Based Compensation. We account for our employee stock-based compensation plans using the intrinsic value method under Accounting Principles Board (“APB”) Opinion No. 25, “Accounting for Stock Issued to Employees.” We apply the disclosure provisions of SFAS No. 123, “Accounting for Stock-Based Compensation,” as amended by SFAS No. 148, “Accounting for Stock-Based Compensation – Transition and Disclosure.” Had compensation cost for our employee stock-based compensation been recognized based on the fair value method, consistent with the provisions of SFAS No. 123, net income and earnings per share would have been as follows:

	Quarter Ended September 30,		Six Months Ended September 30,	
	2004	2003	2004	2003
<i>(In millions, except per share amounts)</i>				
Net income, as reported	\$ 86.1	\$ 156.5	\$ 249.7	\$ 312.1
Compensation expense, net of tax:				
APB Opinion No. 25 expense included in net income	1.6	2.0	3.0	2.8
SFAS No. 123 expense	(15.5)	(23.8)	(23.1)	(50.5)
Pro forma net income	\$ 72.2	\$ 134.7	\$ 229.6	\$ 264.4
Earnings per share:				
Diluted – as reported	\$ 0.29	\$ 0.53	\$ 0.84	\$ 1.05
Diluted – pro forma	0.25	0.45	0.78	0.89
Basic – as reported	0.29	0.54	0.85	1.08
Basic – pro forma	0.25	0.46	0.79	0.91

SFAS No. 123 compensation expense, as indicated in the above table, decreased in the second quarter and the first half of 2005 compared to the same periods a year ago. The decrease is primarily attributable to accelerated vesting of substantially all unvested stock options outstanding during the fourth quarter of 2004. SFAS No. 123

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FINANCIAL NOTES (Continued) (Unaudited)

compensation expense is typically amortized over the related vesting period; as a result, these fully vested stock options did not have an impact on the expense during the quarter and the six months ended September 30, 2004. Partially offsetting this decrease, during the first quarter of 2005, we granted 6.0 million stock options that vest on or before March 31, 2005 and have a seven year term. Historically, options granted by the Company generally vest over four years and have a term of ten years.

2. Acquisitions

On April 1, 2004, we acquired all of the issued and outstanding shares of Moore Medical Corp. ("MMC"), of New Britain, Connecticut, for an aggregate cash purchase price of approximately \$37 million. MMC is an Internet-enabled, multi-channel marketer and distributor of medical-surgical and pharmaceutical products to non-hospital provider settings. Approximately \$22 million of the purchase price has been assigned to goodwill, none of which is deductible for tax purposes. The results of MMC's operations have been included in the condensed consolidated financial statements within our Medical-Surgical Solutions segment since the acquisition date.

We also completed several smaller acquisitions within our Medical-Surgical Solutions and Provider Technologies segments.

Purchase prices have been allocated based on estimated fair values at the date of acquisition and may be subject to change. Pro forma results of operations have not been presented for any of the above acquisitions as the effects were not material to the condensed consolidated financial statements on either an individual or aggregate basis.

3. Restructuring Activities

Net charges from restructuring activities for the quarter and the six months ended September 30, 2004 were \$0.5 million and \$1.1 million. These charges primarily related to a number of smaller initiatives as well as adjustments for prior years' restructuring plans due to a change in estimated costs to complete these activities.

The following table summarizes restructuring activities for the six months ended September 30, 2004:

	Pharmaceutical Solutions		Medical-Surgical Solutions		Provider Technologies		Corporate	
	Exit- Severance Related		Exit- Severance Related		Exit- Severance Related		Severance	Total
<i>(In millions)</i>								
Balance, March 31, 2004	\$ 0.4	\$ 5.2	\$ 1.7	\$ 1.9	\$ 0.2	\$ 1.9	\$ 10.5	\$ 21.8
Current year expenses	-	0.2	0.7	-	-	-	-	0.9
Adjustments to prior years' expenses	-	0.4	(0.2)	-	-	-	-	0.2
Net expense for the period	-	0.6	0.5	-	-	-	-	1.1
Liabilities related to the MMC acquisition	-	-	4.0	-	-	-	-	4.0
Cash expenditures	(0.3)	(2.2)	(2.1)	(0.4)	-	(0.3)	(9.6)	(14.9)
Balance, September 30, 2004	\$ 0.1	\$ 3.6	\$ 4.1	\$ 1.5	\$ 0.2	\$ 1.6	\$ 0.9	\$ 12.0

Accrued restructuring liabilities are included in other liabilities in the accompanying condensed consolidated balance sheets. In connection with the April 2004 acquisition of MMC, we recorded \$4.0 million of liabilities for employee severance costs.

In addition to the above restructuring activities, we are still managing a 2001/2000 restructuring plan associated with customer settlements for the discontinuance of overlapping and nonstrategic products and other product development projects within our Provider Technologies segment. Customer settlement allowances, which are included as a reduction of accounts receivable in the accompanying condensed consolidated balance sheets, were reduced by \$0.5 million in non-cash settlements during the first half of 2005 to \$5.7 million at September 30, 2004 from \$6.2 million at March 31, 2004. Total cash and non-cash settlements of \$45.3 million and \$95.5 million have

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FINANCIAL NOTES (Continued) (Unaudited)

been incurred since the inception of this restructuring plan. Non-cash settlements represent write-offs of customer receivables. There have been no significant offsetting changes in estimates that increased the provision for customer settlements. During the second quarter of 2004, \$19.7 million of the allowance was reversed into operating expenses due to favorable settlements and continued negotiations with affected customers. At March 31, 2004, we substantially completed our negotiations with the affected customers. As a result, we do not anticipate additional significant increases to the allowance for customer settlements. However, as settlement negotiations with the remaining customers are finalized, additional adjustments to the reserve may be necessary.

4. Pension and Other Postretirement Benefit Plans

The following table provides the components of the net periodic expense for the Company's defined benefit pension and postretirement plans:

(In millions)	Quarter Ended September 30,				Six Months Ended September 30,			
	Pension		Postretirement		Pension		Postretirement	
	2004	2003	2004	2003	2004	2003	2004	2003
Service cost – benefits earned during the period	\$ 1.4	\$ 1.6	\$ 0.5	\$ 0.5	\$ 2.8	\$ 3.2	\$ 1.0	\$ 1.0
Interest cost on projected benefit obligation	6.4	6.8	2.4	2.9	12.8	13.6	5.3	5.8
Expected return on assets	(7.4)	(6.4)	-	-	(14.8)	(12.8)	-	-
Amortization of unrecognized loss and prior service costs	2.2	3.0	3.9	5.8	4.4	6.0	11.0	11.6
Immediate recognition of pension cost	-	-	-	-	0.7	-	-	-
Settlements and other	-	-	-	-	16.6	-	-	-
Net periodic expense	\$ 2.6	\$ 5.0	\$ 6.8	\$ 9.2	\$ 22.5	\$ 10.0	\$ 17.3	\$ 18.4

We adopted the provisions of FSP No. 106-2 in the second quarter of 2005. The expected subsidy had the effect of reducing the Company's accumulated postretirement benefit obligation by approximately \$19 million. This reduction is recognized as an actuarial gain and will be amortized over three years. The expected subsidy will result in a reduction in interest cost of approximately \$1 million in 2005. As required by the FSP, the Company recognized a total \$3.7 million reduction in postretirement benefit expense in the second quarter of 2005, including amounts attributable to the first quarter of 2005.

During the quarter ended June 30, 2004, we made several lump sum payments totaling approximately \$42 million from an unfunded U.S. pension plan. In accordance with SFAS No. 88, "Employers' Accounting for Settlements and Curtailments of Defined Benefit Pension Plans and for Termination Benefits", approximately \$12 million in settlement charges associated with these payments were expensed in the first quarter of 2005. Substantially all of this expense was recorded in the Corporate segment.

5. Income Taxes

Income tax expense for the second quarter of 2005 reflects a \$6.4 million income tax benefit which was primarily due to a reduction of a portion of a valuation allowance related to state income tax net operating loss carryforwards. We believe that the income tax benefit from a portion of these state net operating loss carryforwards will now be realized.

During the first quarter of 2005, we sold a business for net cash proceeds of \$12.3 million. The disposition resulted in a pre-tax loss of \$1.1 million and an after-tax loss of \$4.6 million. The after-tax loss on the disposition was the result of a lower tax adjusted cost basis for the business. Financial results for this business were included in our Pharmaceutical Solutions segment and were not material to our condensed consolidated financial statements. Partially offsetting the tax impact of this disposition, a net income tax benefit of \$2.2 million relating to favorable tax settlements and adjustments was recorded.

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FINANCIAL NOTES (Continued) (Unaudited)

Income tax expense for the second quarter of 2004 includes an income tax benefit of \$15.3 million relating to favorable tax settlements with the U.S. Internal Revenue Service. These settlements pertain to amended tax returns for the years ended December 31, 1997 and 1998 filed by our subsidiary, McKesson Information Solutions LLC, formerly known as HBO & Company. The benefit of these tax assets was not previously recognized by the Company.

6. Earnings Per Share

Basic earnings per share is computed by dividing net income by the weighted average number of common shares outstanding during the reporting period. Diluted earnings per share is computed similarly except that it reflects the potential dilution that could occur if dilutive securities or other obligations to issue common stock were exercised or converted into common stock.

The computations for basic and diluted earnings per share are as follows:

<i>(In millions, except per share amounts)</i>	Quarter Ended September 30,		Six Months Ended September 30,	
	2004	2003	2004	2003
Net income	\$ 86.1	\$ 156.5	\$ 249.7	\$ 312.1
Interest expense on convertible junior subordinated debentures, net of tax benefit	1.6	1.6	3.1	3.1
Net income – diluted	<u>\$ 87.7</u>	<u>\$ 158.1</u>	<u>\$ 252.8</u>	<u>\$ 315.2</u>
Weighted average common shares outstanding:				
Basic	292.8	289.9	292.1	289.9
Effect of dilutive securities:				
Options to purchase common stock	1.6	4.5	2.4	3.3
Convertible junior subordinated debentures	5.4	5.4	5.4	5.4
Restricted stock	0.2	0.5	0.2	0.6
Diluted	<u>300.0</u>	<u>300.3</u>	<u>300.1</u>	<u>299.2</u>
Earnings per common share:				
Basic	\$ 0.29	\$ 0.54	\$ 0.85	\$ 1.08
Diluted	<u>\$ 0.29</u>	<u>\$ 0.53</u>	<u>\$ 0.84</u>	<u>\$ 1.05</u>

Approximately 40 million and 38 million stock options were excluded from the computations of diluted net earnings per share for the quarters ended September 30, 2004 and 2003 as their exercise price was higher than the Company's average stock price. For the six months ended September 30, 2004 and 2003, the number of stock options excluded was approximately 40 million and 32 million.

7. Goodwill and Other Intangible Assets

Changes in the carrying amount of goodwill for the six months ended September 30, 2004 are as follows:

<i>(In millions)</i>	Pharmaceutical Solutions	Medical-Surgical Solutions	Provider Technologies	Total
Balance, March 31, 2004	\$ 297.7	\$ 725.2	\$ 382.9	\$ 1,405.8
Goodwill acquired	1.2	22.2	3.5	26.9
Sale of business	(10.3)	-	-	(10.3)
Translation adjustments	0.1	-	3.9	4.0
Balance, September 30, 2004	<u>\$ 288.7</u>	<u>\$ 747.4</u>	<u>\$ 390.3</u>	<u>\$ 1,426.4</u>

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FINANCIAL NOTES (Continued)
(Unaudited)

Information regarding other intangibles is as follows:

<i>(In millions)</i>	September 30, 2004	March 31, 2004
Customer lists	\$ 100.9	\$ 92.9
Technology	63.3	61.2
Trademarks and other	26.5	23.8
Total other intangibles, gross	190.7	177.9
Accumulated amortization	(104.9)	(93.5)
Total other intangibles, net	\$ 85.8	\$ 84.4

Amortization expense of other intangibles was \$5.4 million and \$11.6 million for the quarter and six months ended September 30, 2004 and \$5.1 million and \$9.7 million for the comparable prior year periods. The weighted average remaining amortization periods for customer lists, technology and trademarks and other intangible assets at September 30, 2004 were: 8 years, 4 years and 5 years. Estimated future annual amortization expense of these assets is as follows: \$21.1 million, \$16.0 million, \$15.6 million, \$12.0 million and \$5.9 million for 2005 through 2009, and \$9.0 million thereafter. At September 30, 2004, there were \$17.8 million of other intangibles not subject to amortization.

8. Financing Activities

In September 2004, we entered into a \$1.3 billion five-year, senior unsecured revolving credit facility. Borrowings under the new credit facility bear interest at a fixed base rate, or a floating rate based on the British Banker's Association LIBOR rate or a Eurodollar rate. Effective as of the closing date of the new credit facility agreement, we terminated the commitments under our existing \$550 million, three-year revolving credit facility that would have expired in September 2005, as well as our \$650 million, 364-day credit facility that would have expired on September 28, 2004.

In June 2004, we renewed our committed revolving receivables sale facility under substantially similar terms to those previously in place, with the exception that the facility was increased by \$300.0 million to \$1.4 billion. The renewed facility expires in June 2005.

At September 30, 2004 and March 31, 2004, no amounts were outstanding or utilized under any of the facilities. In addition, in 2005 and 2004, we sold customer lease receivables for cash proceeds of \$38.5 million and \$35.2 million. The sale of these receivables resulted in a pre-tax gain of \$0.2 million and \$2.5 million which is included in Other Income, Net in the condensed consolidated statement of operations.

9. Convertible Junior Subordinated Securities

In February 1997, we issued 5% Convertible Junior Subordinated Debentures (the "Debentures") in an aggregate principal amount of \$206,186,000. The Debentures, which are included in long-term debt, mature on June 1, 2027, bear interest at an annual rate of 5%, payable quarterly, and are currently redeemable by us at 101.5% of the principal amount. The Debentures were purchased by the Trust, which is wholly owned by the Company, with proceeds from its issuance of four million shares of preferred securities to the public and 123,720 common securities to us. These preferred securities are convertible at the holder's option into the Company's common stock. The Debentures represent the sole assets of the Trust.

Holders of the preferred securities are entitled to cumulative cash distributions at an annual rate of 5% of the liquidation amount of \$50 per security. Each preferred security is convertible at the rate of 1.3418 shares of the Company's common stock, subject to adjustment in certain circumstances. The preferred securities will be redeemed upon repayment of the Debentures and are callable by us on or after March 4, 2000, in whole or in part, initially at 103.5% of the liquidation preference per share, and thereafter at prices declining at 0.5% per annum to 100% of the liquidation preference on and after March 4, 2007 plus, in each case, accumulated, accrued and unpaid distributions, if any, to the redemption date.

McKESSON CORPORATION

FINANCIAL NOTES (Continued) (Unaudited)

We have guaranteed, on a subordinated basis, distributions and other payments due on the preferred securities (the "Guarantee"). The Guarantee, when taken together with our obligations under the Debentures, and in the indenture pursuant to which the Debentures were issued, and our obligations under the Amended and Restated Declaration of Trust governing the Trust, provides a full and unconditional guarantee of amounts due on the preferred securities.

10. Financial Guarantees and Warranties

Financial Guarantees

We have agreements with certain of our customers' financial institutions under which we have guaranteed the repurchase of inventory (primarily for our Canadian businesses), at a discount, in the event these customers are unable to meet certain obligations to those financial institutions. Among other limitations, these inventories must be in resalable condition. We have also guaranteed loans and the payment of leases for some customers; and we are a secured lender for substantially all of these guarantees. Customer guarantees range from one to ten years and were primarily provided to facilitate financing for certain strategic customers. At September 31, 2004, the maximum amounts of inventory repurchase guarantees and other customer guarantees were approximately \$163 million and \$14 million of which a nominal amount has been accrued.

During the second quarter of 2004, one of our Pharmaceutical Solutions customers announced its bankruptcy. Accordingly, we reviewed all amounts owed to us from this customer as well as financial guarantees provided to third parties in favor of this customer, and as a result, we increased our provision for doubtful accounts by \$30.0 million. During the first quarter of 2005, we converted a \$40.0 million credit facility guarantee in favor of this customer, who had recently emerged from bankruptcy, to a note receivable due from this customer. The secured note bears interest and is repayable in various installments through 2007.

At September 30, 2004, we had commitments of \$10.2 million, primarily consisting of the purchase of services from our equity-held investments, for which no amounts had been accrued.

In addition, our banks and insurance companies have issued \$87.2 million of standby letters of credit and surety bonds on our behalf in order to meet the security requirements for statutory licenses and permits, court and fiduciary obligations, and our workers' compensation and automotive liability programs.

Our software license agreements generally include certain provisions for indemnifying customers against liabilities if our software products infringe a third party's intellectual property rights. To date, we have not incurred any material costs as a result of such indemnification agreements and have not accrued any liabilities related to such obligations.

In conjunction with certain transactions, primarily divestitures, we may provide routine indemnification agreements (such as retention of previously existing environmental, tax and employee liabilities) whose terms vary in duration and often are not explicitly defined. Where appropriate, obligations for such indemnifications are recorded as liabilities. Because the amounts of these indemnification obligations often are not explicitly stated, the overall maximum amount of these commitments cannot be reasonably estimated. Other than obligations recorded as liabilities at the time of divestiture, we have historically not made significant payments as a result of these indemnification provisions.

Warranties

In the normal course of business, we provide certain warranties and indemnification protection for our products and services. For example, we provide warranties that the pharmaceutical and medical-surgical products we distribute are in compliance with the Food, Drug and Cosmetic Act and other applicable laws and regulations. We have received the same warranties from our suppliers, who customarily are the manufacturers of the products. In addition, we have indemnity obligations to our customers for these products, which have also been provided to us from our suppliers, either through express agreement or by operation of law.

McKESSON CORPORATION

FINANCIAL NOTES (Continued) (Unaudited)

We also provide warranties regarding the performance of software and automation products we sell. Our liability under these warranties is to bring the product into compliance with previously agreed upon specifications. For software products, this may result in additional project costs which are reflected in our estimates used for the percentage-of-completion method of accounting for software installation services within these contracts. In addition, most of our customers who purchase our software and automation products also purchase annual maintenance agreements. Revenue from these maintenance agreements is recognized on a straight-line basis over the contract period and the cost of servicing product warranties is charged to expense when claims become estimable. Accrued warranty costs were not material to the condensed consolidated balance sheets.

11. Other Commitments and Contingent Liabilities

In our annual report on Form 10-K for the year ended March 31, 2004, and in our quarterly report on Form 10-Q for the quarter ended June 30, 2004, we reported on numerous legal proceedings. Since that quarterly report, the only significant developments were as follows:

I. Other Litigation

On October 18, 2004, in the previously reported action captioned *Charlene Roby vs. McKesson HBOC, Inc. et al.*, (Action No. CV01-573), the trial court awarded plaintiff, in addition to the amounts previously reported, approximately \$0.7 million in attorneys fees. We will seek reduction or reversal of this incremental award on appeal, as is our intent with respect to the entire judgment. As previously reported, if our appeal from the entire judgment in this matter is unsuccessful, the judgment could have an adverse impact on our consolidated financial statements.

II. Contingency

As discussed in our annual report on Form 10-K for the year ended March 31, 2004, in 2002, we entered into a \$500 million, ten year contract with the National Health Services Information Authority ("NHS"), an organization of the British government charged with the responsibility of delivering healthcare in England and Wales. The contract engages the Company to develop, implement and operate a human resources and payroll system at more than 600 NHS locations.

To date, there have been delays to this contract which have caused increased costs and a decrease in the amount of time in which we can earn revenues. These delays have adversely impacted the contract's projected profitability and no material revenue has yet been recognized on this contract. As of September 30, 2004, our consolidated balance sheet includes an investment of approximately \$86 million in net assets, consisting of prepaid expenses, software and capital assets, net of cash received, related to this contract. While we believe it is likely that we can deliver and operate an acceptable system and recover our investment in this contract, we are currently negotiating with the NHS to amend certain key terms and conditions in the contract, and there is no certainty we will agree on an updated implementation plan. Our goal is to complete this negotiation by the end of fiscal 2005. However, the timing and the outcome of these negotiations is uncertain and failure to reach agreement on an updated implementation plan and amend certain key contract terms and conditions, and/or further delays in the implementation may result in losses that could be material. Even if we agree on amended contract terms and conditions and an updated implementation plan, it is possible that the terms of that agreement may result in the impairment of our net assets related to the contract as well as substantial penalties and charges, which could have a material adverse impact on our consolidated financial statements.

McKESSON CORPORATION
FINANCIAL NOTES (Continued)
(Unaudited)

12. Stockholders' Equity

Comprehensive income is as follows:

<i>(In millions)</i>	Quarter Ended September 30,		Six Months Ended September 30,	
	2004	2003	2004	2003
Net income	\$ 86.1	\$ 156.5	\$ 249.7	\$ 312.1
Unrealized gain (loss) on marketable securities and investments, net of income taxes	(0.1)	0.2	(0.1)	0.2
Additional minimum pension liability, net of income taxes	(4.1)	-	(4.1)	-
Foreign currency translation adjustments	31.8	(11.2)	25.1	22.3
Comprehensive income	\$ 113.7	\$ 145.5	\$ 270.6	\$ 334.6

During the second quarter of 2005, the Company's Board of Directors (the "Board") approved a plan to renew the common stock rights plan, which was scheduled to expire in the third quarter of 2005. Under the renewal of the plan, effective October 22, 2004, the Board declared a dividend distribution of one right (a "Right") for each outstanding share of Company common stock. Each Right entitles the holder to purchase, upon the occurrence of certain triggering events, a unit consisting of one one-hundredth of a share of Series A Junior Participating Preferred Stock. Triggering events include, without limitation, the acquisition by another entity of 15% or more of the Company's common stock without the prior approval of the Board. The Rights have certain anti-takeover effects that will cause substantial dilution to the ownership interest of a person or group that attempts to acquire the Company on terms not approved by the Board. The new Rights will expire in 2014, unless the date is extended or the Rights redeemed or exchanged earlier by the Board.

13. Segment Information

In April 2004, we reconfigured our operating segments to better align product development and selling efforts with the evolving needs of the healthcare market. As a result, commencing in the first quarter of 2005, we are reporting the following three operating segments: Pharmaceutical Solutions, Medical-Surgical Solutions and Provider Technologies. Prior period amounts have been reclassified to conform to the 2005 segment presentation. We evaluate the performance of our operating segments based on operating profit before interest expense, income taxes and results from discontinued operations. Our Corporate segment includes expenses associated with Corporate functions and projects. Corporate expenses are allocated to the operating segments to the extent that these items can be directly attributable to the segment.

The Pharmaceutical Solutions segment distributes ethical and proprietary drugs and health and beauty care products throughout North America. This segment also manufactures and sells automated pharmaceutical dispensing systems for retail pharmacies, medical management and pharmaceutical solutions for biotech and pharmaceutical manufacturers, patient and payor services, and consulting and outsourcing services to pharmacies. We have added the Clinical Auditing and Compliance business, which was previously included in our former Information Solutions segment, to this segment's expanded payor services business. This business sells software to payors for auditing professional claims.

The Medical-Surgical Solutions segment distributes medical-surgical supplies and equipment and provides logistics and related services within the United States. This segment now includes Zee Medical, which was formerly included in our Pharmaceutical Solutions segment. Zee Medical provides first aid and safety products and training services to corporate customers. The operating results of this segment for the quarter and the six months ended September 30, 2004 also reflect the impact of the acquisition of MMC.

The Provider Technologies segment consists of the former Information Solutions segment plus the McKesson Inpatient Automation business, which was previously included in our Pharmaceutical Solutions segment, and the Corporate Solutions group, which was previously managed by our Corporate group. This segment continues to deliver enterprise-wide patient care, clinical, financial, supply chain, managed care and strategic management

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FINANCIAL NOTES (Concluded) (Unaudited)

software solutions as well as outsourcing and other services to healthcare organizations throughout North America, the United Kingdom and Europe. McKesson Inpatient Automation provides automation and robotics for the hospital market, and the Corporate Solutions group continues to be responsible for the sales coordination of complex provider engagements that include strategic product and service solutions from multiple business units. Expenses incurred by Corporate Solutions on behalf of other business segments are allocated to the applicable business segments.

Financial information relating to our segments is as follows:

<i>(In millions)</i>	Quarter Ended September 30,		Six Months Ended September 30,	
	2004	2003	2004	2003
Revenues				
Pharmaceutical Solutions	\$ 18,916.8	\$ 15,782.6	\$ 37,096.5	\$ 31,326.0
Medical-Surgical Solutions	713.5	716.1	1,420.7	1,426.2
Provider Technologies	304.0	311.4	603.7	582.1
Total	<u>\$ 19,934.3</u>	<u>\$ 16,810.1</u>	<u>\$ 39,120.9</u>	<u>\$ 33,334.3</u>
Operating profit				
Pharmaceutical Solutions ⁽¹⁾	\$ 150.7	\$ 221.7	\$ 441.2	\$ 486.7
Medical-Surgical Solutions	17.5	25.3	46.1	51.1
Provider Technologies	19.2	37.2	33.5	41.9
Total	<u>187.4</u>	<u>284.2</u>	<u>520.8</u>	<u>579.7</u>
Corporate ⁽²⁾	(43.6)	(42.0)	(101.3)	(74.0)
Interest expense	(30.2)	(30.0)	(59.8)	(59.8)
Income before income taxes	<u>\$ 113.6</u>	<u>\$ 212.2</u>	<u>\$ 359.7</u>	<u>\$ 445.9</u>

<i>(In millions)</i>	September 30, 2004	March 31, 2004
Segment assets, at period end		
Pharmaceutical Solutions	\$ 13,440.6	\$ 12,050.5
Medical-Surgical Solutions	1,638.5	1,539.2
Provider Technologies	1,371.5	1,402.7
Total	<u>16,450.6</u>	<u>14,992.4</u>
Corporate		
Cash, cash equivalents, and marketable securities	1,005.4	717.8
Other	509.7	530.0
Total	<u>\$ 17,965.7</u>	<u>\$ 16,240.2</u>

- (1) Operating profit for the first half of 2005 includes \$41.2 million received as our share of a settlement of an antitrust class action lawsuit involving a drug manufacturer. This settlement was recorded as a credit in cost of sales within our Pharmaceutical Solutions segment in our condensed consolidated statements of operations.
- (2) Corporate expenses for the first half of 2005 include pension settlement charges as discussed in Financial Note 4. Corporate expenses for the first half of 2004 include an \$8.5 million gain on the sale of a surplus property.

McKESSON CORPORATION

FINANCIAL REVIEW (Unaudited)

Item 2. Management's Discussion and Analysis of Results of Operations and Financial Condition

Financial Overview

<i>(Dollars in millions, except per share data)</i>	Quarter Ended September 30,			Six Months Ended September 30,		
	2004	2003	Change	2004	2003	Change
Revenues	\$ 19,934.3	\$ 16,810.1	19%	\$ 39,120.9	\$ 33,334.3	17%
Net Income	86.1	156.5	(45)	249.7	312.1	(20)
Diluted Earnings Per Share	\$ 0.29	\$ 0.53	(45)	\$ 0.84	\$ 1.05	(20)

Revenues for the quarter ended September 30, 2004 grew 19% to \$19.9 billion, net income decreased 45% to \$86.1 million and diluted earnings per share decreased 45% to \$0.29 compared to the same period a year ago. For the six months ended September 30, 2004, revenue increased 17% to \$39.1 billion, net income decreased 20% to \$249.7 million and diluted earnings per share decreased 20% to \$0.84 compared to the first half of 2004. Decreases in net income and diluted earnings per share primarily reflect lower operating profit in our Pharmaceutical Solutions segment due to a decline in volume-weighted price increases for U.S. pharmaceutical products.

Results of Operations

Revenues:

<i>(Dollars in millions)</i>	Quarter Ended September 30,			Six Months Ended September 30,		
	2004	2003	Change	2004	2003	Change
Pharmaceutical Solutions						
U.S. Healthcare direct distribution and services	\$ 11,637.9	\$ 9,655.0	21%	\$ 22,649.2	\$ 18,990.0	19%
U.S. Healthcare sales to customers' warehouses	6,021.1	5,057.6	19	11,937.3	10,222.0	17
Subtotal	17,659.0	14,712.6	20	34,586.5	29,212.0	18
Canada distribution and services	1,257.8	1,070.0	18	2,510.0	2,114.0	19
Total Pharmaceutical Solutions	18,916.8	15,782.6	20	37,096.5	31,326.0	18
Medical-Surgical Solutions	713.5	716.1	-	1,420.7	1,426.2	-
Provider Technologies						
Software and software systems	50.0	67.5	(26)	100.6	113.1	(11)
Services	228.5	216.6	5	450.7	420.9	7
Hardware	25.5	27.3	(7)	52.4	48.1	9
Total Provider Technologies	304.0	311.4	(2)	603.7	582.1	4
Total Revenues	\$ 19,934.3	\$ 16,810.1	19	\$ 39,120.9	\$ 33,334.3	17

Revenues increased by 19% to \$19.9 billion and 17% to \$39.1 billion during the quarter and six months ended September 30, 2004 compared to the same periods a year ago. The increase reflects growth in our Pharmaceutical Solutions segment, which accounted for over 94% of consolidated revenues.

Increases in U.S. Healthcare pharmaceutical direct distribution and services revenues primarily reflect market growth rates as well as new institutional customers in our pharmaceutical distribution business and growth from our existing customers. Market growth rates reflect growing drug utilization and price increases, offset in part by the increased use of lower priced generics. In May 2004, we began implementation on a new pharmaceutical distribution contract with the Department of Veterans Affairs, which significantly contributed to the segment's total increase in revenues. Annual revenues on this contract are expected to exceed \$3.5 billion. U.S. Healthcare sales to customers' warehouses also increased primarily as a result of greater volume to, and expanded agreements with, existing customers. Sales to customers' warehouses include the implementation of the AdvancePCS business acquired by our customer, Caremark, which began in the second quarter of 2005.

McKESSON CORPORATION
FINANCIAL REVIEW (Continued)
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Canadian pharmaceutical distribution revenues increased reflecting market growth rates, favorable exchange rates and new business as certain manufacturers transition from direct distribution activities. On a constant currency basis, second quarter and first half 2005 revenues from our Canadian operations would have increased approximately 11% and 14% compared to the same periods a year ago.

Medical-Surgical Solutions segment revenues were flat as growth in revenues in the alternate site sector was offset by a decline in revenues in the acute care sector. Increases in our alternate site sector include revenues derived from our recent acquisition of Moore Medical Corporation ("MMC"). On April 1, 2004, we acquired all of the issued and outstanding shares of MMC, of New Britain, Connecticut, for an aggregate cash purchase price of approximately \$37 million. MMC is an Internet-enabled, multi-channel marketer and distributor of medical-surgical and pharmaceutical products to non-hospital provider settings. Declines in our acute care sector reflect the transition of the loss of the segment's largest customer which began in the third quarter of the prior year.

Provider Technologies segment revenues declined slightly during the quarter primarily reflecting a reduction in software and software systems revenues due to the complexity and time required for clinical system implementations, which slow the rate at which the related revenue is recognized. On a year-to-date basis, Provider Technologies segment revenues increased primarily reflecting greater demand for our clinical application offerings.

Gross Profit:

<i>(Dollars in millions)</i>	Quarter Ended September 30,			Six Months Ended September 30,		
	2004	2003	Change	2004	2003	Change
Gross Profit						
Pharmaceutical Solutions	\$ 431.8	\$ 508.9	(15)%	\$ 992.2	\$ 1,027.1	(3)%
Medical-Surgical Solutions	161.9	151.3	7	320.6	297.3	8
Provider Technologies	141.3	151.5	(7)	274.2	273.8	-
Total	<u>\$ 735.0</u>	<u>\$ 811.7</u>	<u>(9)</u>	<u>\$ 1,587.0</u>	<u>\$ 1,598.2</u>	<u>(1)</u>
Gross Profit Margin						
Pharmaceutical Solutions	2.28%	3.22%	(94) bp	2.67%	3.28%	(61) bp
Medical-Surgical Solutions	22.69	21.13	156	22.57	20.85	172
Provider Technologies	46.48	48.65	(217)	45.42	47.04	(162)
Total	3.69	4.83	(114)	4.06	4.79	(73)

Gross profit for the second quarter and first half of 2005 decreased 9% and 1%. As a percentage of revenues, gross profit margin decreased 114 basis points to 3.69% for the second quarter of 2005 and 73 basis points to 4.06% for the first half of 2005 primarily reflecting a higher proportion of revenues attributable to our Pharmaceutical Solutions segment, which has lower margins relative to our other segments, as well as a decline in this segment's gross margin. Gross profit margin increased in our Medical-Surgical Solutions segment primarily due to a higher proportion of revenues being derived from our alternate site sector, which has higher margins relative to the segment's other sectors. Gross profit margin declined in our Provider Technologies segment primarily reflecting a lower proportion of software and software systems revenues, which have higher margins relative to the segment's other revenues.

During the second quarter and first half of 2005, gross margin for our Pharmaceutical Solutions segment was impacted by:

- lower manufacturer price increases in the second quarter of 2005 for U.S. pharmaceutical products. While the magnitude of price increases that have been realized this year is comparable to the prior year, the number of volume-weighted U.S. pharmaceutical price increases in the second quarter of 2005 was at the lowest level since the second quarter of 2001.

We have been actively working with manufacturers to restructure our distribution agreements to ensure that we are appropriately compensated for the services we provide and reduce our dependency on price inflation-based compensation. With many agreements already signed, we intend to substantially complete the process by the goal of the fiscal year end, March 31, 2005. While these new fee-for-service agreements are beginning to be used by certain manufacturers, our compensation from the largest manufacturers will

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FINANCIAL REVIEW (Continued)
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likely continue to be highly dependent on the level and timing of price increases through the end of fiscal 2005,

- certain types of vendor product incentives and sources of supply, such as certain inventory purchases in the secondary market, are no longer available at historical levels to the major distributors, which has the impact of reducing gross margins. Much of this change results from the manufacturers' desire to limit the amount of inventory in the wholesale channel,
- lower selling margins within our U.S. Pharmaceutical distribution business which reflect competitive pricing pressure, and a higher proportion of revenues attributed to institutional customers,
- partially offsetting the above decreases, the benefit of increased sales of generic drugs with higher margins,
- a higher proportion of supplier cash discounts to revenues reflecting a change in customer mix, and
- a last-in, first-out ("LIFO") inventory credit of \$10.0 million, reflecting the lower number of volume-weighted U.S. pharmaceutical price increases in the second quarter of 2005 and our expectation of a LIFO credit for the full fiscal year.

During the first half of 2005, gross profit for our Pharmaceutical Solutions segment was also impacted by a reduction in cost of sales due to a receipt of \$41.2 million of cash proceeds representing our share of a settlement of an antitrust class action lawsuit brought against a drug manufacturer.

Our Pharmaceutical Solutions segment uses the LIFO method of accounting for the majority of its inventories, which results in cost of sales that more closely reflects replacement cost than do other accounting methods, thereby mitigating the effects of inflation and deflation on gross profit. The practice in the Pharmaceutical Solutions distribution business is to pass on to customers published price changes from suppliers. Manufacturers generally provide us with price protection, which prevents inventory losses. Price declines on many generic pharmaceutical products in this segment over the last few years have moderated the effects of inflation in other product categories, which resulted in minimal overall price changes in those years.

Operating Expenses and Other Income:

<i>(Dollars in millions)</i>	Quarter Ended September 30,			Six Months Ended September 30,		
	2004	2003	Change	2004	2003	Change
Operating Expenses						
Pharmaceutical Solutions	\$ 286.9	\$ 294.0	(2)%	\$ 562.3	\$ 553.1	2%
Medical-Surgical Solutions	145.1	126.6	15	276.2	248.0	11
Provider Technologies	124.8	118.5	5	244.6	238.2	3
Corporate	49.4	45.5	9	114.3	80.2	43
Total	<u>\$ 606.2</u>	<u>\$ 584.6</u>	4	<u>\$ 1,197.4</u>	<u>\$ 1,119.5</u>	7
Operating Expenses as a Percentage of Revenue						
Pharmaceutical Solutions	1.52%	1.86%	(34) bp	1.52%	1.77%	(25) bp
Medical-Surgical Solutions	20.34	17.68	266	19.44	17.39	205
Provider Technologies	41.05	38.05	300	40.52	40.92	(40)
Total	3.04	3.48	(44)	3.06	3.36	(30)
Other Income, Net						
Pharmaceutical Solutions	\$ 5.8	\$ 6.8	(15)%	\$ 11.3	\$ 12.7	(11)%
Medical-Surgical Solutions	0.7	0.6	17	1.7	1.8	(6)
Provider Technologies	2.7	4.2	(36)	3.9	6.3	(38)
Corporate	5.8	3.5	66	13.0	6.2	110
Total	<u>\$ 15.0</u>	<u>\$ 15.1</u>	(1)	<u>\$ 29.9</u>	<u>\$ 27.0</u>	11

Operating expenses increased 4% to \$606.2 million in the second quarter of 2005 and 7% to \$1,197.4 million in the first half of 2005. As a percentage of revenues, operating expenses decreased 44 and 30 basis points to 3.04%

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and 3.06% for the second quarter and first half of 2005. Increases in operating expense dollars were primarily due to additional costs to support our sales volume growth, including expenses from the recently acquired MMC business, incremental shareholder litigation costs and \$7.4 million of other litigation reserves. In addition, operating expenses for the first half of 2005 included approximately \$12 million of settlement charges pertaining to a non-qualified pension plan. In 2004, operating expenses included a \$30.0 million bad debt provision, \$9.8 million in severance charges and a credit of \$19.7 million pertaining to the reversal of our customer settlement reserves due to favorable settlements and negotiations with affected customers. Operating expenses for the six months ended September 30, 2003 also benefited from an \$8.5 million gain on the sale of a surplus property. As a percentage of revenues, operating expenses decreased primarily due to the leveraging of our fixed cost infrastructure and productivity improvements in back-office and field operations within our Pharmaceutical Solutions segment. Other income approximated that of the prior year.

Segment Operating Profit and Corporate Expenses:

<i>(Dollars in millions)</i>	Quarter Ended September 30,			Six Months Ended September 30,		
	2004	2003	Change	2004	2003	Change
Segment Operating Profit ⁽¹⁾						
Pharmaceutical Solutions	\$ 150.7	\$ 221.7	(32) %	\$ 441.2	\$ 486.7	(9) %
Medical-Surgical Solutions	17.5	25.3	(31)	46.1	51.1	(10)
Provider Technologies	19.2	37.2	(48)	33.5	41.9	(20)
Total	187.4	284.2	(34)	520.8	579.7	(10)
Corporate Expenses	(43.6)	(42.0)	4	(101.3)	(74.0)	37
Interest Expense	(30.2)	(30.0)	1	(59.8)	(59.8)	-
Income Before Income Taxes	\$ 113.6	\$ 212.2	(46)	\$ 359.7	\$ 445.9	(19)
Segment Operating Profit Margin						
Pharmaceutical Solutions	0.80%	1.40 %	(60) bp	1.19%	1.55%	(36) bp
Medical-Surgical Solutions	2.45	3.53	(108)	3.24	3.58	(34)
Provider Technologies	6.32	11.95	(563)	5.55	7.20	(165)

(1) Segment operating profit includes gross profit, net of operating expenses and other income for our three business segments.

Operating profit as a percentage of revenues decreased in our Pharmaceutical Solutions segment primarily reflecting a decline in gross margins, offset in part by favorable leveraging of the segment's fixed cost infrastructure and productivity improvements in back-office and field operations. In addition, results for 2004 include a \$30.0 million bad debt provision for a customer which filed for bankruptcy.

Medical-Surgical Solutions segment's operating profit as a percentage of revenues decreased primarily reflecting an increase in gross profit margins offset by a higher proportion of operating expenses. Operating expenses increased in both dollars as well as a percentage of revenues primarily due to the acquisition of MMC, \$7.4 million of litigation reserves, as well as a higher proportion of costs incurred to serve the segment's alternate site customers, which have a higher cost-to-serve ratio than the segment's other customers. During the third quarter of 2005, the segment anticipates completing an evaluation of its distribution center network as a result of its MMC acquisition. Costs incurred in connection with the distribution network restructuring plan will either be expensed or treated as part of the acquisition cost depending on the nature of such amounts.

Provider Technologies segment's operating profit as a percentage of revenues decreased primarily reflecting a decrease in gross profit margin. In addition, operating profit for 2004 benefited from a reversal of \$19.7 million of customer settlement reserves due to favorable settlements and continued negotiations with affected customers. This benefit was partially offset by severance charges of \$9.8 million primarily in the segment's international business.

Corporate expenses, including other income, increased primarily reflecting \$5.2 million for the quarter and \$12.1 million for the first half of legal costs due to accelerating activity in our pending securities litigation, and for the six months ended September 30, 2004, approximately \$12 million of settlement charges pertaining to a non-qualified pension plan. During the first half of 2005, we made several lump sum cash payments totaling approximately \$42 million from an unfunded U.S. pension plan. In accordance with accounting standards, additional charges for settlements associated with lump sum payments of pension obligations were expensed in the period in which the payments were made. Accordingly, expenses for the first half of 2005 include charges

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(Unaudited)

associated with these payments. In addition, expenses for the first half of 2004 benefited from an \$8.5 million gain pertaining to the sale of a surplus property.

Interest Expense: Interest expense in 2005 approximated that of the prior comparable periods as the benefit of lower average borrowings were almost fully offset by increases in our effective interest rate.

Income Taxes: For the quarters ended September 30, 2004 and 2003, the Company's effective income tax rates were 24.2% and 26.2%. Income tax expense for the second quarter of 2005 reflects a \$6.4 million income tax benefit which was primarily due to a reduction of a portion of a valuation allowance related to state income tax net operating loss carryforwards. We believe that the income tax benefit from a portion of these state net operating loss carryforwards will now be realized. In addition, the Company's effective income tax rate benefited from a higher proportion of income being attributable to foreign countries that have lower income tax rates. Income tax expense for the second quarter of 2004 includes an income tax benefit of \$15.3 million relating to favorable tax settlements with the U.S. Internal Revenue Service. These settlements pertain to amended tax returns for the years ended December 31, 1997 and 1998 filed by our subsidiary, McKesson Information Solutions LLC, formerly known as HBO & Company. The benefit of these tax assets was not previously recognized by the Company.

For the first half of 2005 and 2004, the Company's effective income tax rates were 30.6% and 30.0%. Income tax expense for the first half of 2005 also reflects a business that we sold for net cash proceeds of \$12.3 million. The disposition resulted in a pre-tax loss of \$1.1 million and an after-tax loss of \$4.6 million. The after-tax loss on the disposition was the result of a lower tax adjusted cost basis for the business. Partially offsetting the tax impact of this disposition, a net income tax benefit of \$2.2 million relating to favorable tax settlements and adjustments was recorded.

Weighted Average Diluted Shares Outstanding: Diluted earnings per share were calculated based on an average number of diluted shares outstanding of 300.0 million and 300.3 million for the second quarters of 2005 and 2004 and 300.1 million and 299.2 million for the six months ended September 30, 2004 and 2003.

Financial Condition, Liquidity, and Capital Resources

Operating activities provided cash of \$382.0 million during the first half of 2005, compared to utilizing \$298.3 million during the comparable prior year period. Improvement in cash flows from operations reflects improved collections in receivables, including the prompt payment terms of our new customer, the Department of Veterans Affairs, improved inventory management, and extended payment terms received from certain manufacturers.

Investing activities utilized cash of \$155.6 million and \$65.8 million during the first half of 2005 and 2004. The increased usage in 2005 primarily reflects a payment of approximately \$37 million for the acquisition of MMC as well as greater issuances of notes receivable. During the first half of 2005, we converted a \$40.0 million customer credit facility guarantee to a note receivable due from this customer. Increases in cash usage were partially offset by a decrease in expenditures for capitalized software and the proceeds from the sale of a business.

Financing activities provided cash of \$61.8 million and \$103.7 million in the first half of 2005 and 2004. Financing activities for 2005 include an incremental \$31.2 million from common stock issuances primarily resulting from an increase in employees' exercises of stock options. 2004 financing activities included the use of \$75.3 million for stock repurchases and \$135.0 million of proceeds from short-term borrowings.

McKESSON CORPORATION
FINANCIAL REVIEW (Continued)
(Unaudited)

Selected Measures of Liquidity and Capital Resources

<i>(Dollars in millions)</i>	September 30, 2004	March 31, 2004
Cash, cash equivalents and marketable securities	\$ 1,005.4	\$ 717.8
Working capital	3,904.7	3,587.9
Debt net of cash, cash equivalents and marketable securities	460.9	766.8
Debt to capital ratio ⁽¹⁾	21.0%	22.3%
Net debt to net capital employed ⁽²⁾	7.7	12.9
Return on stockholders' equity ⁽³⁾	11.3	13.4

(1) Ratio is computed as total debt divided by total debt and stockholders' equity.

(2) Ratio is computed as total debt, net of cash, cash equivalents and marketable securities ("net debt"), divided by net debt and stockholders' equity ("net capital employed").

(3) Ratio is computed as the sum of net income for the last four quarters, divided by the average of stockholders' equity for the last five quarters.

Working capital primarily includes receivables and inventories, net of drafts and accounts payable and deferred revenue. Our Pharmaceutical Solutions segment requires a substantial investment in working capital that is susceptible to large variations during the year as a result of inventory purchase patterns and seasonal demands. Inventory purchase activity is a function of sales activity, new customer build-up requirements and the desired level of investment inventory. Consolidated working capital has increased primarily as a result of our higher sales volume, as well as an increase in cash and cash equivalents.

We reduced our ratio of net debt to net capital employed as growth in our operating income was in excess of the growth in working capital and other investments needed to fund increases in revenue, which is reflected in increases in cash and cash equivalents and stockholders' equity.

Credit Resources

We fund our working capital requirements primarily with cash, short-term borrowings and our receivables sale facility. In September 2004, we entered into a \$1.3 billion five-year, senior unsecured revolving credit facility. Borrowings under the new credit facility bear interest at a fixed base rate, or a floating rate based on the British Banker's Association LIBOR rate or a Eurodollar rate. Effective as of the closing date of the new credit facility agreement, we terminated the commitments under our existing \$550 million, three-year revolving credit facility that would have expired in September 2005, as well as our \$650 million, 364-day credit facility that would have expired on September 28, 2004.

We also have a \$1.4 billion revolving receivables sale facility, which was renewed in June 2004, the terms of which are substantially similar to those previously in place with the exception that the facility was increased by \$300.0 million. This facility expires in June 2005. At September 30, 2004 and at March 31, 2004, no amounts were outstanding or utilized under any of the Company's credit facilities.

Our various borrowing facilities and long-term debt are subject to certain covenants. Our principal debt covenant is our debt to capital ratio, which cannot exceed 56.5%. If we exceed this ratio, repayment of any debt outstanding under the revolving credit facility and \$335.0 million of term debt could be accelerated. At September 30, 2004, this ratio was 21.0% and we were in compliance with our other covenants. A reduction in our credit ratings or the lack of compliance with our covenants could negatively impact our ability to finance operations through our credit facilities, or issue additional debt at the interest rates currently available.

Funds necessary for future debt maturities and our other cash requirements are expected to be met by existing cash balances, cash flows from operations, existing credit sources and other capital market transactions.

McKESSON CORPORATION
FINANCIAL REVIEW (Concluded)
(Unaudited)

New Accounting Pronouncements

There are a number of new accounting pronouncements that may impact our financial results. These new accounting pronouncements are described in Financial Note 1, “Significant Accounting Policies,” to the accompanying condensed consolidated financial statements.

FACTORS AFFECTING FORWARD-LOOKING STATEMENTS

In addition to historical information, management’s discussion and analysis includes certain forward-looking statements within the meaning of section 27A of the Securities Act of 1933, as amended and section 21E of the Securities Exchange Act of 1934, as amended. Some of the forward-looking statements can be identified by use of forward-looking words such as “believes,” “expects,” “anticipates,” “may,” “will,” “should,” “seeks,” “approximates,” “intends,” “plans,” or “estimates,” or the negative of these words, or other comparable terminology. The discussion of financial trends, strategy, plans or intentions may also include forward-looking statements. Forward-looking statements involve risks and uncertainties that could cause actual results to differ materially from those projected. Although it is not possible to predict or identify all such risks and uncertainties, they may include, but are not limited to, the following factors. The readers should not consider this list to be a complete statement of all potential risks and uncertainties.

- the resolution or outcome of pending shareholder litigation regarding the 1999 restatement of our historical financial statements;
- the changing U.S. healthcare environment, including the impact of current and potential future mandated benefits, changes in private and governmental reimbursement or in the delivery systems for healthcare products and services and governmental efforts to regulate the pharmaceutical supply chain;
- consolidation of competitors, suppliers and customers and the development of large, sophisticated purchasing groups;
- the ability to successfully market both new and existing products domestically and internationally;
- changes in manufacturers’ pricing, selling, inventory, distribution or supply policies or practices;
- substantial defaults in payment by large customers;
- material reduction in purchases or the loss of a large customer or supplier relationship;
- challenges in integrating or implementing our software or software-related system products, or the slowing or deferral of demand for these products;
- the malfunction or failure of our segments’ information systems;
- our ability to successfully identify, consummate and integrate strategic acquisitions;
- changes in generally accepted accounting principles;
- tax legislation initiatives;
- foreign currency fluctuations; and
- general economic and market conditions.

These and other risks and uncertainties are described herein or in our Forms 10-K, 10-Q, 8-K and other public documents filed with the Securities and Exchange Commission. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. We undertake no obligation to publicly release the result of any revisions to these forward-looking statements to reflect events or circumstances after this date or to reflect the occurrence of unanticipated events.

McKESSON CORPORATION

Item 3. Quantitative and Qualitative Disclosures about Market Risk

We believe there has been no material change in our exposure to risks associated with fluctuations in interest and foreign currency exchange rates discussed in our 2004 Annual Report on Form 10-K.

Item 4. Controls and Procedures

Our Chief Executive Officer and our Chief Financial Officer, after evaluating the effectiveness of the Company's "disclosure controls and procedures" (as defined in the Exchange Act Rules 13a-15(e)) as of the end of the period covered by this quarterly report, have concluded that our disclosure controls and procedures are effective based on their evaluation of these controls and procedures required by paragraph (b) of Exchange Act Rules 13a-15 or 15d-15.

There were no changes in our internal control over financial reporting identified in connection with the evaluation required by paragraph (d) of Exchange Act Rules 13a-15 or 15d-15 that occurred during our last fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

See Financial Note 11, "Other Commitments and Contingent Liabilities," of our unaudited condensed consolidated financial statements contained in Part I of this Quarterly Report on Form 10-Q.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The Company made no share repurchases during the quarter and the six months ended September 30, 2004. The dollar value of shares that may yet be purchased under our currently authorized share repurchase program is approximately \$209 million.

Item 4. Submission of Matters to a Vote of Security Holders

The Company's Annual Meeting of Shareholders was held on July 28, 2004. The following matters were voted upon at the meeting and the stockholder votes on each such matter are briefly described below.

The Board of Directors' nominees for directors as listed in the proxy statement were each elected to serve for a three-year term. The vote was as follows:

	<u>Votes For</u>	<u>Votes Withheld</u>
John H. Hammergren	257,368,725	8,258,191
M. Christine Jacobs	231,698,249	33,928,667
Robert W. Matschullat	259,656,704	5,970,212

The term of the following directors continued after the meeting:

Wayne A. Budd	Alton F. Irby III
Marie L. Knowles	David M. Lawrence, M.D.
James V. Napier	Jane E. Shaw
Richard F. Syron	

McKESSON CORPORATION

The proposal to ratify the appointment of Deloitte & Touche LLP as our independent auditors for the year ending March 31, 2005 received the following vote:

<u>Votes For</u>	<u>Votes Against</u>	<u>Votes Abstained</u>
259,913,729	3,873,995	1,839,192

Item 6. Exhibits

31.1 Certification of Chief Executive Officer Pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934 (the "Exchange Act").

31.2 Certification of Chief Financial Officer Pursuant to Rule 13a-14(a) of the Exchange Act.

32 Certification of Chief Executive Officer and Chief Financial Officer Pursuant to Rule 13a-14(b) of the Exchange Act and 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

McKesson Corporation

Dated: November 1, 2004

By /s/ Jeffrey C. Campbell
Jeffrey C. Campbell
Executive Vice President and Chief Financial
Officer

By /s/ Nigel A. Rees
Nigel A. Rees
Vice President and Controller

McKESSON CORPORATION

Exhibit 31.1

CERTIFICATION

I, John H. Hammergren, certify that:

1. I have reviewed this quarterly report on Form 10-Q of McKesson Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary in order to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
 - b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal controls over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls over financial reporting.

Date: November 1, 2004

/s/ John H. Hammergren

John H. Hammergren

Chairman, President and Chief Executive Officer

McKESSON CORPORATION

Exhibit 31.2

CERTIFICATION

I, Jeffrey C. Campbell, certify that:

1. I have reviewed this quarterly report on Form 10-Q of McKesson Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary in order to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
 - b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal controls over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls over financial reporting.

Date: November 1, 2004

/s/ Jeffrey C. Campbell
Jeffrey C. Campbell
Executive Vice President and Chief Financial Officer

McKESSON CORPORATION

Exhibit 32

CERTIFICATION

In connection with the quarterly report of McKesson Corporation (the "Company") on Form 10-Q for the quarter ended September 30, 2004 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned, in the capacities and on the dates indicated below, each hereby certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that to the best of their knowledge:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ John H. Hammergren

John H. Hammergren

Chairman, President and Chief Executive Officer

November 1, 2004

/s/ Jeffrey C. Campbell

Jeffrey C. Campbell

Executive Vice President and Chief Financial Officer

November 1, 2004

This certification accompanies the Report pursuant to § 906 of the Sarbanes-Oxley Act of 2002, and shall not, except to the extent required by the Sarbanes-Oxley Act of 2002, be deemed filed by the Company for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

A signed original of this written statement required by Section 906 has been provided to McKesson Corporation and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.