

DHI Group Reports Third Quarter Financial Results; Raises Full Year Profitability Guidance While Reaffirming Revenue Target

CENTENNIAL, Colorado, November 10, 2025 - Today, DHI Group, Inc. (NYSE: DHX) ("DHI" or the "Company") announced its financial results for the third quarter ended September 30, 2025.

Third Quarter 2025 Financial Highlights Compared to the Third Quarter 2024⁽¹⁾

- Total revenue was \$32.1 million, down 9%.
 - ClearanceJobs revenue was \$13.9 million, up 1%.
 - Dice revenue was \$18.2 million, down 15%.
- Total bookings were \$25.4 million, down 12%.
 - ClearanceJobs bookings were \$12.0 million, down 7%.
 - Dice bookings were \$13.4 million, down 17%.
- Net loss was \$4.3 million, or \$0.10 per diluted share, a net loss margin of 13%, compared to net loss of \$0.2 million, or \$0.00 per diluted share, a net loss margin of 1%. The net loss in the current year quarter was driven by the impairment of intangible assets of \$9.6 million.
- Non-GAAP earnings per share was \$0.09 per diluted share, compared to \$0.05 per diluted share.
- Adjusted EBITDA increased 19% to \$10.3 million, an Adjusted EBITDA Margin of 32% compared to \$8.6 million, and a margin of 24%.
 - ClearanceJobs Adjusted EBITDA was \$5.9 million with a 43% Adjusted EBITDA Margin, compared to \$6.3 million, and a margin of 46%.
 - Dice Adjusted EBITDA was \$6.2 million with a 34% Adjusted EBITDA Margin, compared to \$4.0 million, and a margin of 19%.
- Cash flow from operations was \$4.8 million, compared to \$5.5 million while fixed asset purchases declined \$1.6 million, or 51%, to generate free cash flow of \$3.2 million, compared to \$2.3 million.
- Cash was \$2.3 million at guarter end compared to \$2.1 million.
- Total debt at the end of the quarter was \$30.0 million on our \$100 million revolver, down from \$32.0 million.
- Repurchased 804,000 shares for \$2.3 million in the third quarter and 2.6 million shares for \$6.2 million year to date under its stock repurchase program and from the vesting of share-based awards.
- Completed the \$5 million repurchase program authorized in January and launched a new \$5 million program approved by the board, effective this month through November 2026.

(1) See definition of bookings and see "Notes Regarding the Use of Non-GAAP Financial Measures" related to Adjusted EBITDA, Adjusted EBITDA Margin, Non-GAAP Earnings Per Share, and Free Cash Flow, later in this press release.

Commenting on the results, Art Zeile, President and CEO of DHI Group, said:

"ClearanceJobs again demonstrated the strength of its market position, growing revenue year over year despite ongoing government uncertainty, while Dice significantly improved its profitability as we continued streamlining operations and began transitioning customers to our modern self-service platform. Together, our brands generated increased free cash flow, maintained healthy margins, and continued strengthening the foundation for long-term growth. With AI-driven demand reshaping the tech hiring landscape and defense spending poised to increase significantly as a result of the recently passed \$1.1 trillion U.S. defense budget, DHI is well-positioned to capitalize on these secular growth trends and deliver sustained value to our customers and shareholders."

Commenting on 2025 full-year guidance, Greg Schippers, CFO of DHI Group, commented:

"We remain confident in the long term growth prospects of our two tech-focused brands, and specifically ClearanceJobs in the near term, as a result of increased global defense spending and strong customer demand for cleared tech professionals. While we do not anticipate DHI total bookings growth to resume until the broader tech hiring environment stabilizes, we are reiterating our full-year revenue guidance of \$126 to \$128 million, with fourth-quarter revenue expected to be in the range of \$29.5 to \$31.5 million. As a result of our improved Dice margins, we are raising our full-year Adjusted EBITDA margin guidance to 27%, reflecting our cost management and operational efficiency."

Conference Call Information

Art Zeile, President and Chief Executive Officer, and Greg Schippers, Chief Financial Officer, will host a conference call today, November 10, 2025, at 5:00 p.m. Eastern Time to discuss the Company's financial results and recent developments.

The call can be accessed by dialing 844-890-1790 (in the U.S.) or 412-380-7407 (outside the U.S.). Please ask to be placed into the DHI Group, Inc. call. A live webcast of the call will simultaneously be available through the Investor Relations section of the Company's website, https://www.dhigroupinc.com, and will be available for replay after the call ends.

About DHI Group, Inc.

DHI Group, Inc (NYSE: DHX) is a provider of AI-powered career marketplaces that focus on technology roles. DHI's two brands, ClearanceJobs and Dice, enable recruiters and hiring managers to efficiently search for and connect with highly skilled technology professionals based on the skills requested. The Company's patented algorithm manages over 100,000 unique technology skills. Additionally, our marketplaces allow tech professionals to find their ideal next career opportunity, with relevant advice and personalized insights. Learn more at www.dhigroupinc.com.

Forward-Looking Statements

This press release and oral statements made from time to time by our representatives contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. You should not place undue reliance on those statements because they are subject to numerous uncertainties and factors relating to our operations and business environment, all of which are difficult to predict and many of which are beyond our control. Forward-looking statements include, without limitation, information concerning our possible or assumed future financial condition, liquidity and results of operations, including expectations (financial or otherwise), our strategy, plans, objectives,

and intentions, growth potential, and statements regarding our financial outlook. These statements often include words such as "may," "will," "should," "believe," "expect," "anticipate," "intend," "plan," "estimate." "target" or similar expressions. These statements are based on assumptions that we have made in light of our experience in the industry as well as our perceptions of historical trends, current conditions, expected future developments and other factors we believe are appropriate under the circumstances. Although we believe that these forward-looking statements are based on reasonable assumptions, you should be aware that many factors could affect our actual financial results or results of operations and could cause actual results to differ materially from those in the forward-looking statements. These factors include, but are not limited to, our ability to execute our tech-focused strategy, a write-off of all or a part of our goodwill and intangible assets, backlog not accurately representing future revenue, competition from existing and future competitors in the highly competitive markets in which we operate, failure to adapt our business model to keep pace with rapid changes in the recruiting and career services business and the development of new products and services, macroeconomic conditions, including government shutdowns, the impact of initiatives to restructuring or streamlining government agencies, such as DOGE, the risk that AI models will reduce demand for technology professionals in the workforce, failure to maintain and develop our reputation and brand recognition, failure to increase or maintain the number of customers who purchase recruitment packages, failure to attract qualified professionals to our websites or grow the number of qualified professionals who use our websites, inability to successfully integrate future acquisitions or identify and consummate future acquisitions, misappropriation or misuse of our intellectual property, claims against us for intellectual property infringement or failure to enforce our ownership of intellectual property, failure to attract and retain users who create and post original content on our web properties, taxation risks in various jurisdictions and the potential for unfavorable decisions related to tax assessments, taxation risks impacting our liability or past sales, and ability to make future sales, downturns in our customers' businesses, our indebtedness and our ability to borrow funds under our revolving credit facility or refinance our indebtedness, restrictions on our current and future operations under such indebtedness, development and use of artificial intelligence, failure to timely and efficiently scale, adapt and maintain our technology and infrastructure, capacity constraints, system failures or breaches of network security, usefulness of our candidate profiles to our customers, decreases in our user engagement. changes in search engines' methodologies, failure to halt operations of third-party websites aggregating our data, reliance on third-party hosting facilities, our compliance with laws and regulations, U.S. and foreign government regulation of the Internet and taxation, failure to attract or retain key executives and personnel, our ability to navigate the cyclicality or downturns of the U.S. and worldwide economies, litigation related to infringement or other claims regarding our services or content, our ability to defend ownership of our intellectual property, global climate change, compliance with the continued listing standards of the New York Stock Exchange, volatility in our stock price, differences between estimates of financial projections and future results, failure to maintain controls over financial reporting, results of operations fluctuating on a quarterly and annual basis, our Section 382 Rights Plan may have an antitakeover effect, and anti-takeover provisions in our governing documents may make changes to management difficult, and disruption resulting from unsolicited offers to purchase the company. These factors and others are discussed in more detail in the Company's filings with the Securities and Exchange Commission, all of which are available on the Investors page of our website at www.dhigroupinc.com, including the Company's most recently filed reports on Form 10-K and Form 10-Q and subsequent filings under the headings "Risk Factors," "Forward-Looking Statements" and "Management's Discussion and Analysis of Financial Condition and Results of Operations." You should keep in mind that any forwardlooking statement made by the Company or its representatives herein, or elsewhere, speaks only as of the date on which it is made. New risks and uncertainties come up from time to time, and it is impossible to predict these events or how they may affect us. We have no obligation to update any forward-looking statements after the date hereof, except as required by applicable federal securities laws.

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Notes Regarding the Use of Non-GAAP Financial Measures

The Company has provided certain non-GAAP financial information as additional information for its operating results. These measures are not in accordance with, or alternatives to, measures in accordance with generally accepted accounting principles in the United States ("GAAP") and may be different from similarly titled non-GAAP measures reported by other companies. The Company believes that its presentation of non-GAAP measures, such as Adjusted EBITDA, Adjusted EBITDA Margin, Free Cash Flow, and non-GAAP Earnings Per Share provides useful information to management and investors regarding certain financial and business trends relating to the Company's financial condition and results of operations. In addition, the Company's management uses these measures for reviewing the financial results of the Company and for budgeting and planning purposes. Non-GAAP results exclude the impact of items that management believes affect the comparability or underlying business trends in our condensed consolidated financial statements in the periods presented. The non-GAAP measures apply to consolidated results or other measures as shown within this document. The Company has provided required reconciliations to the most comparable GAAP measures elsewhere in the document.

Non-GAAP Earnings Per Share

Non-GAAP Earnings Per Share is a non-GAAP performance measure that management believes is useful to investors and management in understanding our ongoing operations and in the analysis of operating trends. Non-GAAP Earnings Per Share is computed as diluted earnings per share plus or minus the impacts of certain non-cash and other items, including non-cash stock-based compensation, impairments, costs related to reorganizing the Company, including severance and related costs, gains or losses on investments, restructuring charges, and discrete tax items.

Non-GAAP Earnings Per Share is not a measurement of our financial performance under GAAP and should not be considered as an alternative to diluted earnings per share, net income, or any other performance measures derived in accordance with GAAP as a measure of our profitability.

Free Cash Flow

We define free cash flow as net cash provided by operating activities minus fixed asset purchases. We believe free cash flow is an important non-GAAP measure for investors as it provides useful cash flow information regarding our ability to service, incur or pay down indebtedness or repurchase our common stock. Management uses free cash flow as a measure to reflect cash available to service our debt as well as to fund our expenditures. A limitation of using free cash flow versus the GAAP measure of net cash provided by operating activities is that free cash flow does not represent the total increase or decrease in the cash balance from operations for the period since it includes cash used for fixed asset purchases during the period.

Adjusted EBITDA and Adjusted EBITDA Margin

Adjusted EBITDA and Adjusted EBITDA Margin are non-GAAP measures used by management to measure operating performance. Management uses Adjusted EBITDA and Adjusted EBITDA Margin as performance measures for internal monitoring and planning, including preparation of annual budgets, analyzing investment decisions and evaluating profitability and performance comparisons between us and our competitors. The Company also uses these measures to calculate amounts of performance-based compensation under the senior management incentive bonus program. Adjusted EBITDA represents net income plus (to the extent deducted in calculating such net income) interest expense, income tax expense, depreciation and amortization, and items such as non-cash stock-based compensation, certain write-offs in

connection with indebtedness, impairment charges with respect to long-lived assets, expenses incurred in connection with an equity offering or any other offering of securities by the Company, extraordinary or non-recurring non-cash expenses or losses, losses from equity method investments, transaction costs in connection with the credit agreement, deferred revenue written off in connection with acquisition purchase accounting adjustments, write-off of non-cash stock-based compensation expense, severance and retention costs related to dispositions and reorganizations of the Company, impairment of investment and goodwill, restructuring charges and losses related to legal claims and fees that are unusual in nature or infrequent, minus (to the extent included in calculating such net income) non-cash income or gains, including income from equity method investments, interest income, business interruption insurance proceeds, and gains related to legal claims that are unusual in nature or infrequent.

Adjusted EBITDA Margin is computed as Adjusted EBITDA divided by revenue.

We also consider Adjusted EBITDA and Adjusted EBITDA Margin, as defined above, to be important indicators to investors because they provide information related to our ability to provide cash flows to meet future debt service, capital expenditures, working capital requirements, and to fund future growth. We present Adjusted EBITDA and Adjusted EBITDA Margin as supplemental performance measures because we believe that these measures provide our board of directors, management and investors with additional information to measure our performance, provide comparisons from period to period by excluding potential differences caused by variations in capital structures (affecting interest expense) and tax positions (such as the impact on periods or companies of changes in effective tax rates or net operating losses), and to estimate our value.

We understand that although Adjusted EBITDA and Adjusted EBITDA Margin are frequently used by securities analysts, lenders and others in their evaluation of companies, Adjusted EBITDA and Adjusted EBITDA Margin have limitations as analytical tools, and you should not consider them in isolation, or as a substitute for analysis of our liquidity or results as reported under GAAP. Some limitations are:

- Adjusted EBITDA and Adjusted EBITDA Margin do not reflect our cash expenditures, or future requirements for capital expenditures or contractual commitments;
- Adjusted EBITDA and Adjusted EBITDA Margin do not reflect changes in, or cash requirements for, our working capital needs;
- Adjusted EBITDA and Adjusted EBITDA Margin do not reflect interest expense, or the cash requirements necessary to service interest or principal payments on our debt;
- Although depreciation and amortization are non-cash charges, the assets being depreciated and amortized often will have to be replaced in the future, and Adjusted EBITDA and Adjusted EBITDA Margin do not reflect any cash requirements for such replacements; and
- Other companies in our industry may calculate Adjusted EBITDA and Adjusted EBITDA Margin differently than we do, limiting their usefulness as comparative measures.

To compensate for these limitations, management evaluates our liquidity by considering the economic effect of excluded expense items independently, as well as in connection with its analysis of cash flows from operations and through the use of other financial measures, such as capital expenditure budget variances, investment spending levels and return on capital analysis.

Adjusted EBITDA and Adjusted EBITDA Margin are not measurements of our financial performance under GAAP and should not be considered as an alternative to revenue, operating income, net income margin, cash provided by operating activities, or any other performance measures derived in accordance with GAAP as a measure of our profitability or liquidity.

DHI GROUP, INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited)

(in thousands, except per share amounts)

	For	the three Septen			For the nine months ended September 30,			
		2025		2024		2025	2024	
Revenue	\$	32,123	\$	35,283	\$	96,451 \$	107,141	
Operating expenses:								
Cost of revenue		4,589		5,068		15,069	15,145	
Product development		2,877		4,776		9,857	14,303	
Sales and marketing		9,082		11,585		30,751	36,302	
General and administrative		6,974		7,574		20,688	22,097	
Depreciation		3,362		4,542		11,107	13,584	
Amortization		126		_		126	_	
Restructuring				1,111		6,486	1,111	
Impairment of intangible assets		9,600		_		9,600	_	
Impairment of goodwill		_				7,800	_	
Total operating expenses		36,610		34,656		111,484	102,542	
Operating income (loss)		(4,487)		627		(15,033)	4,599	
Income from equity method investment		60		23		87	325	
Impairment of investment						_	(400)	
Interest expense and other		(614)		(755)		(1,893)	(2,546)	
Income (loss) before income taxes		(5,041)		(105)		(16,839)	1,978	
Income tax expense (benefit)		(772)	_	95		(1,978)	2,747	
Net loss	\$	(4,269)	\$	(200)	\$	(14,861) \$	(769)	
Basic loss per share	\$	(0.10)	\$	_	\$	(0.33) \$	(0.02)	
Diluted loss per share	\$	(0.10)	\$	_	\$	(0.33) \$	(0.02)	
Weighted-average basic shares outstanding		44,823		44,873		45,224	44,550	
Weighted-average diluted shares outstanding		44,823		44,873		45,224	44,550	

DHI GROUP, INC.

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

(in thousands)

Cash flows from (used in) operating activities:	2025	2024		ths Ended ber 30,	
Cash flows from (used in) operating activities:		2024	2025	2024	
Cash flows from (used iii) operating activities.					
Net loss §	\$ (4,269)	\$ (200)	\$ (14,861)	\$ (769)	
Adjustments to reconcile net loss to net cash flows from (used in) operating activities:					
Depreciation	3,362	4,542	11,107	13,584	
Amortization	126	_	126	_	
Deferred income taxes	(789)	(400)	(1,187)	(350)	
Amortization of deferred financing costs	37	37	109	109	
Stock-based compensation	1,284	1,814	3,911	6,118	
Income from equity method investment	(60)	(23)	(87)	(325)	
Impairment of investment	_	_	_	400	
Impairment of intangible assets	9,600	_	9,600	_	
Impairment of goodwill	_	_	7,800	_	
Change in accrual for unrecognized tax benefits	23	61	(309)	174	
Changes in operating assets and liabilities:					
Accounts receivable	1,631	2,617	6,018	2,572	
Prepaid expenses and other assets	(142)	(92)	726	489	
Capitalized contract costs	623	_	598	(714)	
Accounts payable and accrued expenses	(635)	2,440	(3,048)	(1,808)	
Income taxes receivable/payable	27	43	(1,699)	(96)	
Deferred revenue	(5,877)	(5,355)	(4,475)	(3,058)	
Other, net	(178)	42	(452)	350	
Net cash flows from operating activities	4,763	5,526	13,877	16,676	
Cash flows used in investing activities:					
Payments for acquisition	(1,400)		(1,400)	_	
Purchases of fixed assets	(1,593)	(3,233)	(5,778)	(11,146)	
Net cash flows used in investing activities	(2,993)	(3,233)	(7,178)	(11,146)	
Cash flows from (used in) financing activities:					
Payments on long-term debt	_	(3,000)	(8,000)	(19,000)	
Proceeds from long-term debt	_	_	6,000	13,000	
Payments under stock repurchase plan	(2,082)	_	(4,517)	_	
Purchase of treasury stock related to vested restricted and performance stock units	(174)			(1,808)	
Proceeds from issuance of common stock through ESPP	_	_	81	145	
Net cash flows used in financing activities	(2,256)	(3,175)		(7,663)	
Net change in cash for the period	(486)			(2,133)	
Cash, beginning of period	2,782	2,955	3,702	4,206	
Cash, end of period	\$ 2,296	\$ 2,073		\$ 2,073	

DHI GROUP, INC. CONDENSED CONSOLIDATED BALANCE SHEETS

(Unaudited) (in thousands)

ASSETS	September 30, 2025			December 31, 2024		
Current assets						
Cash	\$	2,296	\$	3,702		
Accounts receivable, net		16,102		22,120		
Income taxes receivable		1,937		238		
Prepaid and other current assets		3,590		3,593		
Total current assets		23,925		29,653		
Fixed assets, net		14,918		20,390		
Capitalized contract costs		6,867		7,465		
Operating lease right-of-use assets		5,772		6,518		
Investments		1,922		1,827		
Acquired intangible assets		15,674		23,800		
Goodwill		120,612		128,100		
Other assets		2,786		3,618		
Total assets	\$	192,476	\$	221,371		
LIABILITIES AND STOCKHOLDERS' EQUITY Current liabilities						
Current liabilities	0	40.454	•	42454		
Accounts payable and accrued expenses	\$	13,474	\$	16,154		
Deferred revenue		40,714		44,934		
Operating lease liabilities		1,732		1,625		
Total current liabilities		55,920		62,713		
Deferred revenue		268		522		
Operating lease liabilities		7,757		8,995		
Long-term debt		30,000		32,000		
Deferred income taxes		182		1,369		
Accrual for unrecognized tax benefits		751		1,060		
Other long-term liabilities		321		387		
Total liabilities		95,199		107,046		
Total stockholders' equity		97,277		114,325		
Total liabilities and stockholders' equity	\$	192,476	\$	221,371		

Supplemental Information and Non-GAAP Reconciliations

On the pages that follow, we have provided certain supplemental information that we believe will assist the reader in assessing our business operations and performance, including certain non-GAAP financial information and required reconciliations to the most directly comparable GAAP measure. A statement of operations and statement of cash flows for the three and nine month periods ended September 30, 2025 and 2024 and balance sheets as of September 30, 2025 and December 31, 2024 are provided elsewhere in this press release.

(Unaudited)

(in thousands, except per share and customer data)

Revenue

		Kevenue									
		Q3 2025		Q3 2024		\$ Change	% Change				
ClearanceJobs	\$	13,937	\$	13,842	\$	95	1%				
Dice		18,186		21,441		(3,255)	(15)%				
Total Revenue ¹	\$	32,123	\$	35,283	\$	(3,160)	(9)%				
Net loss ²	\$	(4,269)	\$	(200)	\$	(4,069)	n.m.				
Net loss margin ³		(13)%		(1)%		n.m.	n.m.				
Diluted loss per share ²	\$	(0.10)	\$	_	\$	(0.10)	<u> </u>				
Non-GAAP earnings per share ⁵	\$	0.09	\$	0.05	\$	0.04	80 %				
Adjusted EBITDA ⁵	\$	10,273	\$	8,619	\$	1,654	19 %				
Adjusted EBITDA margin ^{3 5}		32 %		24 %		n.m.	n.m.				
		Revenue									
		YTD 2025		WED 2024							
		YTD 2025	1	YTD 2024		\$ Change	% Change				
ClearanceJobs	\$	YTD 2025 40,940	\$	40,375	\$	\$ Change 565	% Change 1%				
ClearanceJobs Dice					\$						
		40,940		40,375	\$ \$	565	1%				
Dice	\$	40,940 55,511	\$	40,375 66,766		565 (11,255)	1% (17)%				
Dice	\$	40,940 55,511	\$	40,375 66,766		565 (11,255)	1% (17)%				
Dice Total Revenue ¹	\$ <u>\$</u>	40,940 55,511 96,451	\$ \$ \$	40,375 66,766 107,141	\$ \$	565 (11,255) (10,690)	1% (17)% (10)%				
Dice Total Revenue ¹ Net loss ⁴	\$ <u>\$</u>	40,940 55,511 96,451 (14,861)	\$ \$ \$	40,375 66,766 107,141 (769)	\$ \$	565 (11,255) (10,690) (14,092)	1% (17)% (10)% n.m.				
Dice Total Revenue ¹ Net loss ⁴ Net loss margin ³	\$ <u>\$</u> \$	40,940 55,511 96,451 (14,861) (15)%	\$ <u>\$</u> \$	40,375 66,766 107,141 (769) (1)%	\$ \$	565 (11,255) (10,690) (14,092) n.m.	1% (17)% (10)% n.m. n.m.				
Dice Total Revenue ¹ Net loss ⁴ Net loss margin ³ Diluted loss per share ⁴	\$ \$ \$	40,940 55,511 96,451 (14,861) (15)% (0.33)	\$ \$ \$	40,375 66,766 107,141 (769) (1)% (0.02)	\$ \$ \$	565 (11,255) (10,690) (14,092) n.m. (0.31)	1% (17)% (10)% n.m. n.m. n.m.				

⁽¹⁾ We had previously disclosed that career events were recorded within Dice. Career events have been reclassified between ClearanceJobs and Dice based on the nature of the event for all periods presented.

⁽²⁾ For the three months ended September 30, 2025, net loss and diluted loss per share includes the net negative impact of non-cash stock-based compensation, impairments, and severance, professional fees, and related costs of \$11.3 million (\$8.5 million net of tax), resulting in a net negative impact of \$8.5 million, or \$0.19 per diluted share. For the three months ended September 30, 2024, net loss and diluted loss per share includes the net negative impact of non-cash stock-based compensation, restructuring, and severance and related costs of \$3.5 million (\$2.6 million net of tax) and discrete tax items of \$0.1 million, resulting in a net negative impact of \$2.7 million, or \$0.05 per diluted share.

⁽³⁾ Net loss margin and Adjusted EBITDA Margin are calculated by dividing the respective measure by that period's revenue.

⁽⁴⁾ For the nine months ended September 30, 2025, net loss and diluted loss per share includes the net negative impact of non-cash stock-based compensation, restructuring, impairments, and severance, professional fees, and related costs of \$29.5 million (\$24.1 million net of tax) and discrete tax items of \$0.2 million, resulting in a net negative impact of \$24.3 million, or \$0.54 per diluted share. For the nine months ended September 30, 2024, net loss and diluted loss per share includes the net negative impact of non-cash stock-based compensation, restructuring, impairments, gain on investment, and severance and related costs of \$8.1 million (\$6.1 million net of tax) and discrete tax items of \$2.3 million, resulting in a net negative impact of \$8.4 million, or \$0.19 per diluted share.

⁽⁵⁾ See "Notes Regarding the Use of Non-GAAP Financial Measures" elsewhere in this press release.

(Unaudited)

(in thousands, except per share and customer data)

		Bookings ¹							
ClearanceJobs		Q3 2025	Q3 2024			\$ Change	% Change		
		11,967	\$	12,801	\$	(834)	(7)%		
Dice	_	13,417		16,081		(2,664)	(17)%		
Total Bookings ²	\$	25,384	\$	28,882	\$	(3,498)	(12)%		
	_								
		YTD 2025		YTD 2024		\$ Change	% Change		
ClearanceJobs	\$	40,353	\$	41,312	\$	(959)	(2)%		
Dice	_	54,276		66,333		(12,057)	(18)%		
Total Bookings ²	\$	94,629	\$	107,645	\$	(13,016)	(12)%		

⁽¹⁾ Bookings represent the value of all contractually committed services in which the contract start date is during the period and will be recognized as revenue within 12 months of the contract start date. For contracts that extend beyond 12 months, the value of those contracts beyond 12 months is recognized as bookings on each annual anniversary of each contract start date valued as the amount of revenue that will be recognized within 12 months of the respective anniversary date.

⁽²⁾ We had previously disclosed that career events were recorded within Dice. Career events have been reclassified between ClearanceJobs and Dice based on the nature of the event for all periods presented.

	Average Annual Revenue per Recruitment Package Customer ¹								
	Q3 2025			Q3 2024		\$ Change	% Change		
ClearanceJobs	\$	26,601	\$	24,762	\$	1,839	7 %		
Dice	\$	15,727	\$	16,330	\$	(603)	(4)%		
	Y	YTD 2025		YTD 2024		\$ Change	% Change		
ClearanceJobs	\$	26,144	\$	24,029	\$	2,115	9 %		
Dice	\$	15,848	\$	16,207	\$	(359)	(2)%		

⁽¹⁾ Calculated by dividing recruitment package customer revenue by the daily average count of recruitment package customers during each month, adjusted to reflect a 30-day month. The simple average of each month is used to derive the amount for each period and then annualized to reflect 12 months.

	Renewal Rates									
Renewal Rate on Revenue(1):	Q3 2025	Q3 2024	YTD 2025	YTD 2024						
ClearanceJobs	85 %	91 %	89 %	95 %						
Dice	69 %	74 %	71 %	79 %						
Renewal Rate on Count ⁽²⁾ :										
ClearanceJobs	76 %	78 %	77 %	79 %						
Dice	68 %	69 %	68 %	72 %						

⁽¹⁾ Represents the annual contract value renewed for all recruitment package contracts up for renewal in the period.

⁽²⁾ Represents the total number of recruitment package contracts that renewed relative to the total number of recruitment package contracts up for renewal in the period.

		Retention Rates ¹							
	Q3 2025	Q3 2024	YTD 2025	YTD 2024					
ClearanceJobs	106 %	109 %	105 %	112 %					
Dice	92 %	96 %	95 %	99 %					

⁽¹⁾ For customers that renewed their annual recruitment packages during the period, the retention rate represents the annual contract value renewed, relative to the previous annual contract value.

(Unaudited)

(in thousands, except per share and customer data)

Recruitment Package Customers

	September 30, 2025	September 30, 2024	Change	% Change
ClearanceJobs	1,822	1,982	(160)	(8)%
Dice	4,239	4,868	(629)	(13)%

Deferred Revenue and Backlog¹

	September December 30, 2025 31, 2024		\$ Change Change		September 30, 2024		\$ Change		% Change	
Deferred Revenue	\$	40,982	\$ 45,456	\$ (4,474)	(10)%	\$	46,913	\$	(5,931)	(13)%
Contractual commitments not invoiced		53,289	59,294	(6,005)	(10)%		56,595		(3,306)	(6)%
Backlog	\$	94,271	\$ 104,750	\$ (10,479)	(10)%	\$	103,508	\$	(9,237)	(9)%

(1) Backlog consists of deferred revenue plus customer contractual commitments not invoiced representing the value of future services to be rendered under committed contracts.

	Non-GAAP Earnings Per Share							
	Q	3 2025	Q3 2024	YTD 2025	YTD 2024			
Reconciliation of Diluted Loss Per Share to Non-GAAP Earnings per Share:								
Diluted loss per share	\$	(0.10)	s —	\$ (0.33)	\$ (0.02)			
Non-cash stock-based compensation ⁽¹⁾	\$	0.03	0.04	0.08	0.14			
Non-cash stock-based compensation, tax impact ⁽²⁾		(0.01)	(0.01)	(0.02)	(0.03)			
Impairments ⁽¹⁾		0.21	_	0.38	0.01			
Impairments, tax impact ⁽²⁾		(0.05)	_	(0.05)	_			
Severance, professional fees and related costs ⁽¹⁾		0.01	0.01	0.04	0.02			
Severance, professional fees and related costs, tax impact ⁽²⁾		_	_	(0.01)	_			
Gain on investments ⁽¹⁾		_	_	_	(0.01)			
Restructuring ⁽¹⁾		_	0.02	0.14	0.03			
Restructuring, tax impact ⁽²⁾		_	(0.01)	(0.04)	(0.01)			
Discrete tax items ⁽³⁾		_	_	_	0.05			
Other ⁽⁴⁾		_	_	0.02	(0.01)			
Non-GAAP earnings per share	\$	0.09	\$ 0.05	\$ 0.21	\$ 0.17			
		,						
Weighted average shares outstanding used in computing diluted earnings (loss per share)	44,823	44,873	45,224	44,550			
Weighted average shares outstanding used in computing non-GAAP earnings per share		46,024	45,289	45,830	44,983			

⁽¹⁾ Non-GAAP adjustment is presented on a gross basis, which excludes the impact of income taxes.

⁽²⁾ The Company utilized a federal rate plus a net state rate that excluded the impact of share-based compensation awards and other discrete items to calculate its non-GAAP blended statutory income tax rate of 25% for all periods presented. The non-GAAP rate has been applied to compute the tax impact of non-GAAP adjustments.

⁽³⁾ Discrete tax items resulted from the tax impacts of share-based compensation awards and state taxes related to research and development expenditures during the nine months ended September 30, 2024.

⁽⁴⁾ Adjusts, as applicable, for the share impact of common stock equivalents, where dilutive, and for the impacts of rounding.

(Unaudited)

(in thousands, except per share and customer data)

	Free Cash Flow ¹								
		Q3 2025		Q3 2024		\$ Change	% Change		
Reconciliation of Cash provided by operating activities to Free Cash Flow:									
Cash provided by operating activities	\$	4,763	\$	5,526	\$	(763)	(14)%		
Less:									
Capitalized development costs ²		1,507		3,107		(1,600)	(51)%		
Other fixed asset purchases		86		126		(40)	(32)%		
Total fixed asset purchases		1,593		3,233		(1,640)	(51)%		
Free Cash Flow	\$	3,170	\$	2,293	\$	877	38 %		
		YTD 2025		YTD 2024		\$ Change	% Change		
Cash provided by operating activities	\$	13,877	\$	16,676	\$	(2,799)	(17)%		
Less:									
Capitalized development costs ²		5,375		9,751		(4,376)	(45)%		
Other fixed asset purchases		403		1,395		(992)	(71)%		
Total fixed asset purchases		5,778		11,146		(5,368)	(48)%		
Free Cash Flow	\$	8,099	\$	5,530	\$	2,569	46 %		

⁽¹⁾ See "Notes Regarding the Use of Non-GAAP Financial Measures" elsewhere in this press release.

⁽²⁾ Capitalized development costs consists of capitalized software costs and website development costs.

(Unaudited) (in thousands, except per share and customer data)

	Adjusted EBITDA Reconciliations							
	Q	3 2025	Q3 2	2024	Y	ΓD 2025	YT	D 2024
Reconciliation of Net Income (Loss) to Adjusted EBITDA:								
Net loss	\$	(4,269)	\$	(200)	\$	(14,861)	\$	(769)
Interest expense		614		755		1,893		2,546
Income tax expense (benefit)		(772)		95		(1,978)		2,747
Depreciation		3,362		4,542		11,107		13,584
Amortization		126		_		126		_
Non-cash stock based compensation		1,284		1,814		3,883		6,118
Income from equity method investment		(60)		(23)		(87)		(325)
Impairment of intangible assets		9,600		_		9,600		_
Impairment of goodwill		_		—		7,800		_
Impairment of investment		_		_		_		400
Severance, professional fees and related costs		388		525		1,779		748
Restructuring				1,111		6,486		1,111
Adjusted EBITDA	\$	10,273	\$	8,619	\$	25,748	\$	26,160
Reconciliation of Cash Flows from Operating Activities to Adjusted EBITDA:								
Net cash flows from operating activities	\$	4,763	\$	5,526	\$	13,877	\$	16,676
Interest expense		614		755		1,893		2,546
Amortization of deferred financing costs		(37)		(37)		(109)		(109)
Income tax expense (benefit)		(772)		95		(1,978)		2,747
Deferred income taxes		789		400		1,187		350
Change in accrual for unrecognized tax benefits		(23)		(61)		309		(174)
Change in accounts receivable		(1,631)		(2,617)		(6,018)		(2,572)
Change in deferred revenue		5,877		5,355		4,475		3,058
Severance, professional fees and related costs		388		525		1,779		748
Restructuring		_		1,111		6,486		1,111
Changes in working capital and other		305		(2,433)		3,847		1,779
Adjusted EBITDA	\$	10,273	\$	8,619	\$	25,748	\$	26,160

(Unaudited)

(in thousands, except per share and customer data)

	For the three months ended September 30, 2025						2025
Reconciliation of Income (loss) before income taxes to Adjusted EBITDA:	ClearanceJobs			Dice	C	orporate	Total
Income (loss) before income taxes	\$	4,970	\$	(6,334)	\$	(3,677) \$	(5,041)
Interest expense		_				614	614
Depreciation		669		2,693		_	3,362
Amortization		126				_	126
Non-cash stock based compensation		162		299		823	1,284
Income from equity method investment						(60)	(60)
Impairment of intangible assets		_		9,600		_	9,600
Severance, professional fees and related costs		20		(37)		405	388
Adjusted EBITDA		5,947		6,221		(1,895)	10,273
Reconciliation of Adjusted EBITDA Margin:							
Revenue	\$	13,937	\$	18,186	\$	— \$	32,123
Income (loss) before income taxes	\$	4,970	\$	(6,334)	\$	(3,677) \$	(5,041)
Income (loss) before income taxes margin ⁽¹⁾		36 %	o	(35)%	, 0	n.m.	(16)%
Adjusted EBITDA	\$	5,947	\$	6,221	\$	(1,895) \$	10,273
Adjusted EBITDA margin ⁽¹⁾	Ψ	43 %		34 %		n.m.	32 %
		For the	e thre	e months e	nded	September 30,	2024
Reconciliation of Income (loss) before income taxes to Adjusted EBITDA:	Cle	ClearanceJobs		Dice (orporate	Total
Income (loss) before income taxes	\$	5,343	\$	(500)	\$	(4,948) \$	(105)
Interest expense		_		_		755	755
Depreciation		665		3,877		_	4,542
Non-cash stock based compensation		336		625		853	1,814
Income from equity method investment		_		_		(23)	(23)
Severance, professional fees and related costs		(6)		(14)		545	525
Restructuring		_				1,111	1,111
Adjusted EBITDA		6,338		3,988		(1,707)	8,619
Reconciliation of Adjusted EBITDA Margin:							
Revenue	\$	13,842	\$	21,441	\$	— \$	35,283
Income (loss) before income taxes	\$	5,343	\$	(500)	\$	(4,948) \$	(105)
Income (loss) before income taxes margin ⁽¹⁾		39 %	ó	(2)%	o O	n.m.	— %
Adjusted EBITDA	\$	6,338	\$	3,988	\$	(1,707) \$	8,619

⁽¹⁾ Income (Loss) Before Income Taxes Margin and Adjusted EBITDA Margin are calculated by dividing the respective measure by that period's revenue.

46 %

19 %

24 %

n.m.

Adjusted EBITDA margin⁽¹⁾

(Unaudited)

(in thousands, except per share and customer data)

For the nine months ended September 30, 2025

		roi tiit	, 11111	e months ei	lucu	september 50,	2023	
Reconciliation of Income (loss) before income taxes to Adjusted EBITDA:	ClearanceJobs Dic			Dice	Dice Corporate			
Income (loss) before income taxes	\$	14,095	\$	(17,626)	\$	(13,308) \$	(16,839)	
Interest expense		_		_		1,893	1,893	
Depreciation		2,245		8,862		_	11,107	
Amortization		126		_		_	126	
Non-cash stock based compensation		582		1,290		2,011	3,883	
Income from equity method investment				_		(87)	(87)	
Impairment of intangible assets		_		9,600		_	9,600	
Impairment of goodwill				7,800		_	7,800	
Severance, professional fees and related costs		304		48		1,427	1,779	
Restructuring		372		3,844		2,270	6,486	
Adjusted EBITDA		17,724	_	13,818		(5,794)	25,748	
Reconciliation of Adjusted EBITDA Margin:								
Revenue	\$	40,940	\$	55,511	\$	— \$	96,451	
Income (loss) before income taxes	\$	14,095	\$	(17,626)	\$	(13,308) \$	(16,839)	
Income (loss) before income taxes margin ⁽¹⁾		34 %	•	(32)%)	n.m.	(17)%	
Adjusted EBITDA	\$	17,724	\$	13,818	\$	(5,794) \$	25,748	
Adjusted EBITDA margin ⁽¹⁾		43 %)	25 %	,)	n.m.	27 %	
		For the	nin	e months er	ıded	September 30,	2024	
Reconciliation of Income (loss) before income taxes to Adjusted EBITDA:	Clo	ClearanceJobs		Dice C		orporate	Total	
Income (loss) before income taxes	\$	14,646	\$	143	\$	(12,811) \$	1,978	
Interest expense				_		2,546	2,546	
Depreciation		1,989		11,595		_	13,584	
Non-cash stock based compensation		1,135		2,107		2,876	6,118	
Income from equity method investment		_		_		(325)	(325)	
Impairment of investment						400	400	
Severance, professional fees and related costs		(16)		(34)		798	748	
Restructuring		_		_		1,111	1,111	
Adjusted EBITDA		17,754	_	13,811	. —	(5,405)	26,160	
Reconciliation of Adjusted EBITDA Margin:								
Revenue	\$	40,375	\$	66,766	\$	— \$	107,141	
Income (loss) before income taxes	\$	14,646	\$	143	\$	(12,811) \$	1,978	
Income (loss) before income taxes margin ⁽¹⁾		26.0/		— %		n.m.	2 %	
		36 %	•	— /t	,	11.111.	- /	
Adjusted EBITDA	\$	17,754	\$	13,811	\$	(5,405) \$	26,160	

⁽¹⁾ Income (Loss) Before Income Taxes Margin and Adjusted EBITDA Margin are calculated by dividing the respective measure by that period's revenue.

(Unaudited)

(in thousands, except per share and customer data)

A reconciliation of Adjusted EBITDA Margin for the three and nine months ended September 30, 2025 and 2024 follows (in thousands):

	Three	e Months En	ded S	September 30,	Nine Months Ended September 30,						
		2025 2024		2024	2025			2024			
Revenue	\$	32,123	\$	35,283	\$	96,451	\$	107,141			
Net income (loss)	\$	(4,269)	\$	(200)	\$	(14,861)	\$	(769)			
Net income (loss) margin ⁽¹⁾		(13)%		(1)%		(15)%		(1)%			
Adjusted EBITDA	\$	10,273	\$	8,619	\$	25,748	\$	26,160			
Adjusted EBITDA Margin ⁽¹⁾		32 %		24 %		27 %		24 %			

⁽¹⁾ Net income (loss) margin and Adjusted EBITDA Margin are calculated by dividing the respective measure by that period's revenue.

Guidance

Earlier in this press release, the Company provided guidance for Adjusted EBITDA margin, which is a non-GAAP financial measure. We are unable to reconcile expected Adjusted EBITDA margin to its nearest GAAP measure without unreasonable efforts because we are unable to predict with a reasonable degree of certainty the actual impact of items such as non-cash stock-based compensation, impairments, income tax expense, gains or losses from equity method investments, severance, professional fees and related costs, and restructuring charges. By their very nature, these items are difficult to anticipate with precision because they are generally associated with unexpected and unplanned events that impact our company and its financial results. Therefore, we are unable to provide a reconciliation of this non-GAAP financial measure without unreasonable efforts.