

CURIOSITY



OWNERSHIP



ACCOUNTABILITY



FCORUS
CONSUMER FANATIC

CORPORATE PRESENTATION
1Q 2026



AGILITY

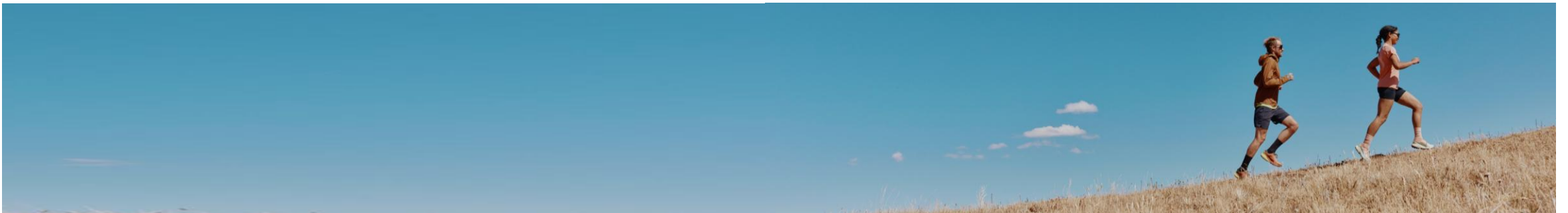


SPEED



FORWARD LOOKING STATEMENT DISCLAIMER

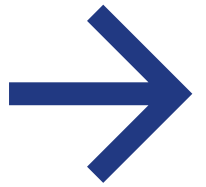
Certain information set forth in this presentation contains “forward-looking information”. Except for statements of historical fact, information contained herein constitutes forward-looking statements and may include, but is not limited to, the projected financial performance and financial position of the Company; the expected development of the Company’s business, projects and joint ventures; the execution of the Company’s vision and growth strategy; the renewal of the Company’s current customer, supplier and other material agreements; the completion of the Company’s projects that are currently underway, in development or otherwise under consideration; and the Company’s future liquidity, working capital, and capital requirements. These statements are not guaranteeing of future performance, and undue reliance should not be placed on them. Such forward-looking statements necessarily involve known and unknown risks and uncertainties, which may cause actual performance and financial results in future periods to differ materially from any projections of future performance or result expressed or implied by such forward-looking statements. The Company undertakes no obligation to update forward-looking statements if circumstances or management’s estimates or opinions should change except as required by applicable securities laws. The reader is cautioned not to place undue reliance on forward-looking statements.





COSTANERA BUSINESS UNITS

FORUS IS PART OF COSTANERA S.A.C.I., THE SWETT FAMILY HOLDING COMPANY



RETAIL

FORUS
CONSUMER FANATIC



CHILE
COLOMBIA
PERÚ
URUGUAY

AGRICULTURE

**olisur
olinorte**
PRODUÇÃO AGRÍCOLA LDA.



CHILE
PORTUGAL

REAL ESTATE

COSTANERA
INMOBILIARIA
INFRASTRUCTURE



CHILE
USA

INDUSTRIAL

elecmetal
Cristalchile



USA
CHINA
ZAMBIA

FINANCIAL

COSTANERA
FINANCIAL



CHILE

DIGITAL

digital



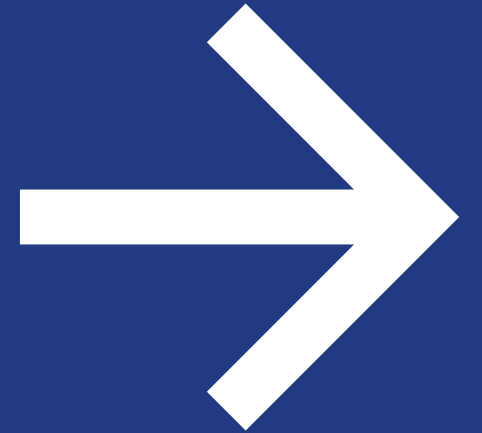
1 PROCESS AUTOMATION
2 BUSINESS INTELLIGENCE ANALYTICS
3 OPTIMIZATION & MATHEMATICAL MODELS
4 ARTIFICIAL INTELLIGENCE

FORUS COMPANY OVERVIEW

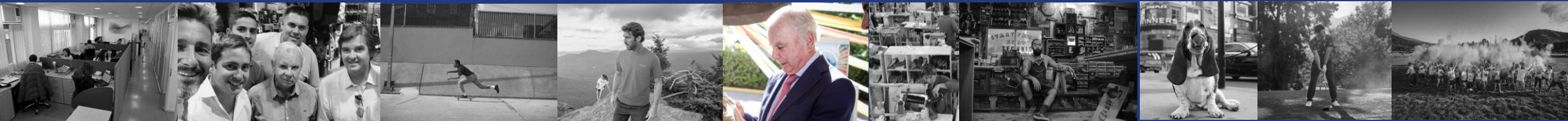
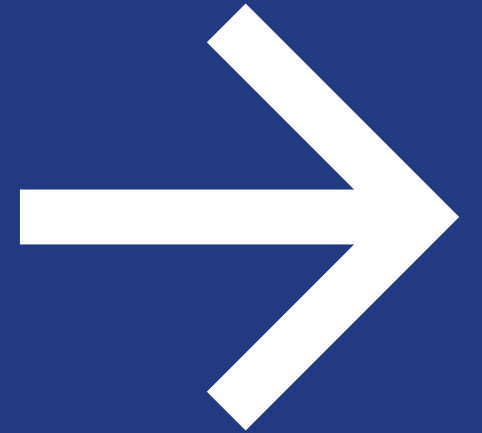




OUR FOUNDER ALFONSO SWETT

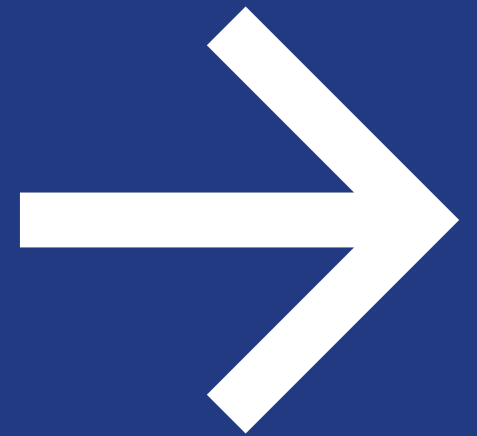


STARTED A JOURNEY OVER 45 YEARS AGO



WITH A CLEAR VISION

BRING THE BEST BRANDS TO OUR
COUNTRY AND GROW TOGETHER





FAMILY
LOYALTY
EXPERIENCE
TRUST
PASSION

THESE **FIVE FUNDAMENTAL VALUES** HAVE FORGED FORUS' IDENTITY AND CULTURE.

THESE VALUES ARE THE ROADMAP THAT WILL CONTINUE TO GUIDE US TO **THE FUTURE THAT WE ALL WANT TO BUILD.**

ONEFORUS

CURIOSITY

BE CURIOUS, CREATIVE AND INNOVATIVE

OWNERSHIP

OWN IT AND MAKE IT HAPPEN

AGILITY

AGILITY IS MOBILITY & RESILIENCE

ACCOUNTABILITY

ACCOUNTABILITY IS RESPONSIBILITY

SPEED

NEED FOR SPEED

THIS IS WHAT WE DO



OUR MISSION.

TO CONTRIBUTE TO PEOPLE'S HAPPINESS, BY INSPIRING THEM TO LIVE HEALTHIER, MORE ACTIVE AND SUSTAINABLE LIVES.

OUR PURPOSE.

TO CONSTANTLY AMAZE OUR CUSTOMERS WITH THE BEST BRANDS & PRODUCTS, SO THAT THEY CAN CREATE UNIQUE EXPERIENCES, INSPIRED BY THE ENVIRONMENT AND BY THEIR COMMUNITIES, GUIDED BY SUSTAINABILITY.



**IN 2019, WE MADE THE RADICAL
DECISION TO EMBRACE CHANGE AND BECOME
CONSUMER FANATIC**

FORUS
brands & retail



FCORUS
CONSUMER FANATIC

A woman wearing a red jacket, a green cap, and a backpack is standing in a forest, looking upwards. The background shows many trees and green grass.

STRATEGIC PILLARS

- **BALANCED PORTFOLIO OF LEADING BRANDS**
- **THE BEST STRATEGIC PARTNERS**
- **ONE FORUS, REGIONAL SCALE**
- **DISTRIBUTION, OPERATING FLEXIBILITY**
- **PROFITABLE GROWTH**

OUR **DIVERSIFIED** PORTFOLIO OF **BRANDS** PROVIDES US WITH THE **SCALE** IN OUR MARKETS

TO HAVE **WORLD-CLASS TEAMS,** **TECHNOLOGY &** **INFRASTRUCTURE,**

SO THAT WE CAN PROVIDE OUR **CUSTOMERS** WITH THE VERY **BEST PRODUCTS & PHYGITAL** **EXPERIENCE**

26
DIVERSIFIED BRANDS

3,608
EMPLOYEES¹

9.7 M
LIKES/FOLLOWERS¹

US\$ 37 M
CASH & EQUIVALENTS²

0.8 X
NET DEBT/EBITDA

AA/STABLE
CREDIT RATING

US\$ 434 M
LTM SALES³

US\$ 641 M
MARKET CAP⁴

PHYGITAL
ECOSYSTEM

430 STORES
23 CHAINS

51 ECOMM
WEBSITES

12 3RD PARTY
MARKET-PLACES

FORUS
CONSUMER FANATIC

45 YEARS

4 COUNTRIES

Data as of March 31, 2026, unless otherwise noted.

M = million; LTM = last twelve months

Note 1: Data as of December 31, 2025.

Note 2: Calculated using March 31, 2026, FX rate of 927.46 CLP/USD.

Note 3: Calculated using average March 31, 2026 LTM exchange rate of 931.69 CLP/USD.

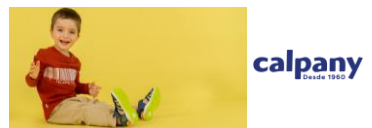
Note 4: Calculated using March 31, 2026, FX rate and share price. Forus share price = CLP \$2,299.

WE CONNECT WITH OUR CUSTOMERS THROUGH A CAREFULLY CRAFTED BRAND PORTFOLIO

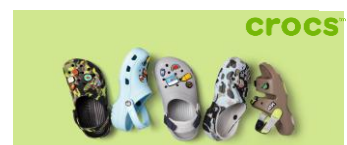
FASHION



KIDS



LIFESTYLE



OUTDOOR



SPORTS



ACTION SPORTS



WORK



BEAUTY



Nota: MANGO y Pasqualini solo en Uruguay; Patagonia solo en Peru.

WE HAVE BUILT LONGLASTING RELATIONSHIPS WITH GLOBAL STRATEGIC PARTNERS

PARTNERS		SINCE	BRANDS	FORUS BRANDS
20 BRANDS	 WOLVERINE WORLDWIDE	1980	   	
	 COLUMBIA SPORTSWEAR	1993	  	 
	 UNDER ARMOUR	2021		
	 DESIGNER BRANDS	2023		 
	 PATAGONIA	2013	 (PERÚ)	
	 VF CORPORATION	2011	 	
	 BURTON	2013		 
	 DAKINE	2013		 
	 VULCABRAS AZALEIA	2006		 
	 MANGO HOLDING	2022	 (URUGUAY)	
	 CROCS, INC.	2024		 
	 L'OCCITANE INTERNACIONAL	2024		
	 PARFOIS	2025		
	 BLUE BANANA	2025		

WE HAVE A LONG TRACK RECORD OF SUCCESSFULLY ADDING
LEADING GLOBAL BRANDS IN OUR MARKETS



2021 2021 2022



2019 2025 2026



2023



2021



IN AUGUST 2025, WE EXPANDED OUR STRATEGIC ALLIANCE WITH **VF CORPORATION** TO OPERATE **VANS** IN **COLOMBIA** & **PERÚ**:

- CHILE 2019
- COLOMBIA 2025
- PERU 2026

VANS®



crocs™

EN 2024 INCORPORAMOS
CROCS Y L'OCCITANE EN
PROVENCE A NUESTRO
PORTFOLIO DE MARCAS EN
CHILE

APROVECHANDO NUESTRO
ECOSISTEMA PHYGITAL PARA
LLEGAR AL CONSUMIDOR LOCAL
CON AMBAS MARCAS



IN MAY 2025, WE OFFICIALLY
WELCOMED **PARFOIS** TO THE FORUS
FAMILY

WE LAUNCHED **PARFOIS.PE** AND OUR
FIRST **PARFOIS STORE** IN A PRIME
LOCATION IN **PERU**

IN AUGUST WE INITIATED OPERATIONS
IN **CHILE** WITH OUR FIRST PARFOIS
STORE IN THE COUNTRY

WE WILL CONTINUE TO EXPAND THE
BRAND IN BOTH COUNTRIES



PARFOIS



blue banana



FORUS BROUGHT **BLUE BANANA**, THE SPANISH BRAND FOR THE NEW GENERATION OF ADVENTURERS, TO CHILE.

- DIGITALLY NATIVE BRAND
- B CERTIFIED COMPANY
- CARBON NEGATIVE

BLUE BANANA IS AVAILABLE IN **7VEINTE** STORES

WE ACHIEVE **CUSTOMER ENGAGEMENT** THROUGH OUR STORES,
WEBSITES, SOCIAL MEDIA AND CULTURAL & ATHLETIC EVENTS.



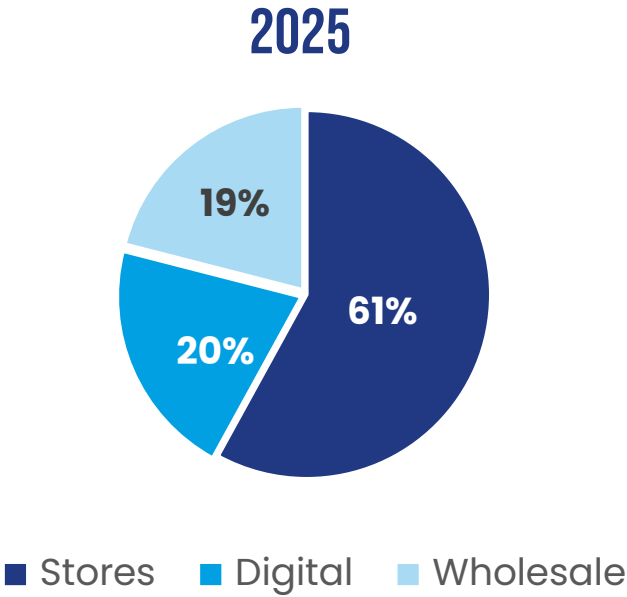
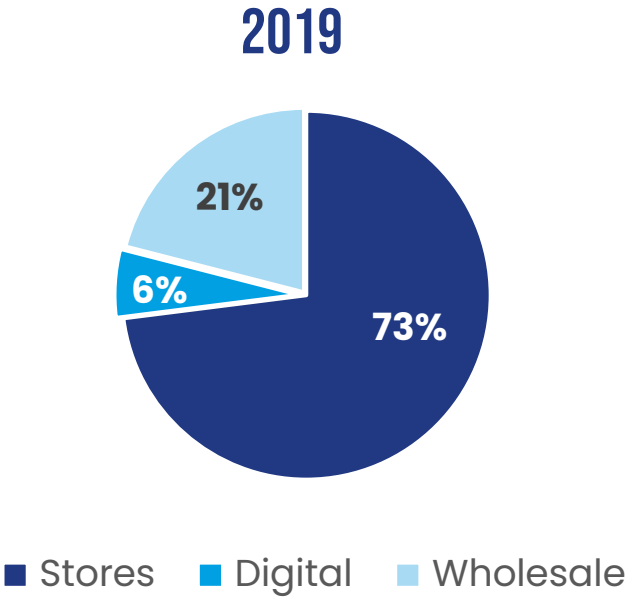
OUR STORES ARE WHERE WE REUNITE WITH OUR CUSTOMERS, WHERE WE HUMANIZE THE BRANDS AND CREATE AN EMOTIONAL CONNECTION WITH OUR CUSTOMERS.

THAT IS WHY WE HAVE INVESTED IN SELECTIVELY OPENING NEW STORES, NEW CONCEPTS AND REMODELING.

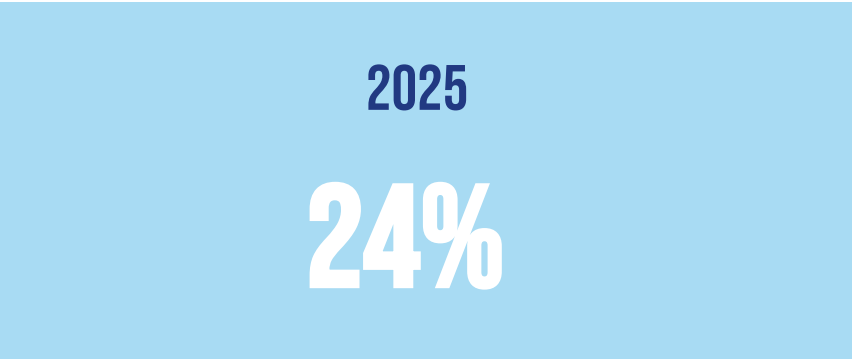


OUR **DIGITAL CHANNEL** INCREASED ITS SALES PARTICIPATION BY MORE THAN **3X** VERSUS 2019

CONSOLIDATED
SALES PER
CHANNEL



DIGITAL AS A %
OF DTC



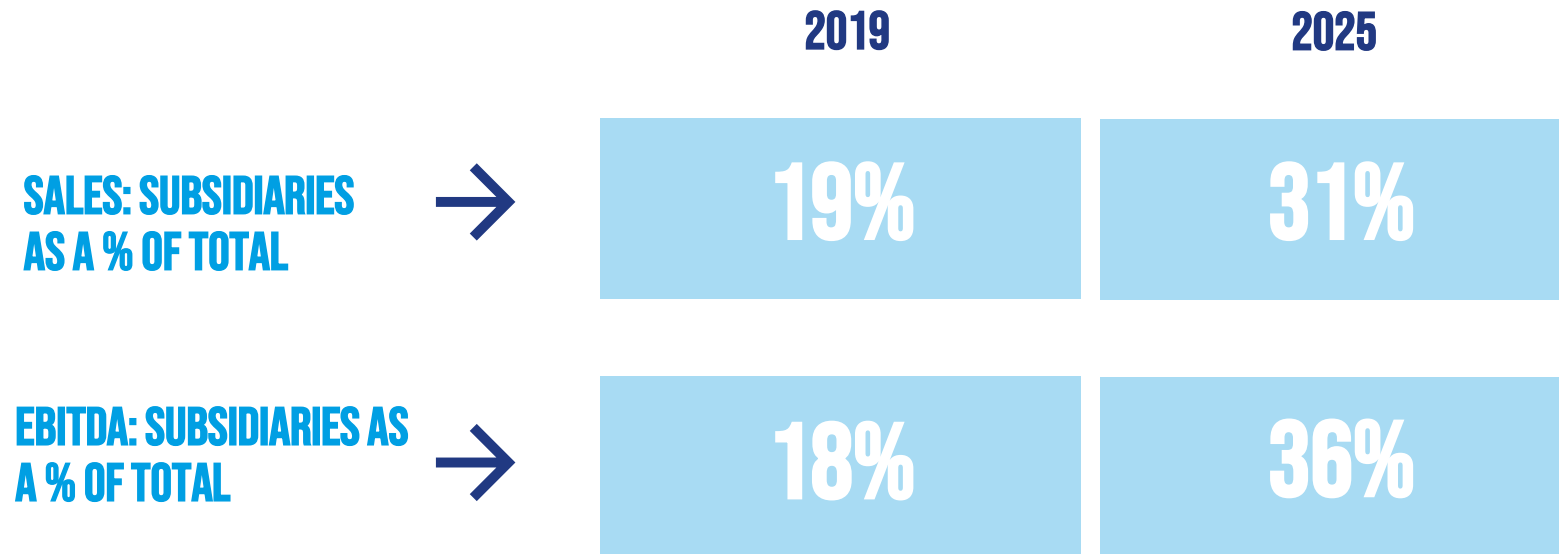
WE CONTINUE TO INCREASE OUR **SCALE & GEOGRAPHIC DIVERSIFICATION**

2025 SNAPSHOT	TOTAL	CHI	PER	URU	COL
SALES (CLP MILLION) [% OF TOTAL]	403.8 100%	280.0 69%	43.3 11%	40.7 10%	39.7 10%
DIGITAL, % OF DTC [% OF TOTAL SALES]	24% 20%	24% 19%	16% 14%	24% 21%	35% 28%
BRANDS STORE CHAINS	26 23	23 19	10 10	10 10	9 8
ECOM WEBSITES MARKETPLACES	50 12	22 4	9 4	9 1	9 3
STORES [% OF TOTAL STORES]	423 100%	267 63%	57 13%	46 11%	53 13%



- All data corresponds to 2025 or December 31, 2025.
- FORUS also has a presence in Spain with our BSoul brand (Bsoul.es).

WE HAVE INCREASED OUR **INTERNATIONAL SUBSIDIARIES'** SHARE IN CONSOLIDATED RESULTS



RECENTLY INTRODUCED GLOBAL BRANDS HAVE CONTRIBUTED SIGNIFICANTLY TO INCREASED GROWTH AND PROFITABILITY AT OUR INTERNATIONAL SUBSIDIARIES:



PARFOIS



OUR FORUS BRANDS HAVE ALSO EXPANDED TO COLOMBIA, PERU & URUGUAY

BSOUL



NORSEG



BSOUL IS NOW ALSO AVAILABLE IN SPAIN WITH OUR DIGITAL STORE [BSOUL.ES](https://bsoul.es)

FORTECH

DIGITALIZING OUR STORES

NO MORE WAITING IN LINE

INFINITE AISLE (CI)

PHYGITAL EXPERIENCE

INVENTORY MANAGEMENT



WORLD-CLASS TECHNOLOGY & INFRASTRUCTURE: FORUS BEE

STORE RE-STOCKING:

- WE REDUCED OUR NATIONAL AVERAGE STORE RE-STOCKING TIME TO ALMOST HALF

INCREASED PRODUCTIVITY:

- WE INCREASED BY MORE THAN 6 TIMES THE DAILY DISPATCH CAPACITY TO DIGITAL CUSTOMERS, WHOLESALE CLIENTS, DISTRIBUTORS AND STORES (RE-STOCKING).

CLOSER TO THE PHYGITAL CONSUMER:

- LEADTIME WENT FROM 4 DAYS TO 24 HOURS/SAME-DAY

PERIPHERALS IMPROVED PRODUCTIVITY:

- IN 2024 COMPLETED THE AUTOMATION CIRCUIT WHEN WE ADDED CONVEYOR BELTS AND AUTOMATIC SORTERS.





FORUS BEE IS THE CORNERSTONE OF A TECHNOLOGICAL ECO-SYSTEM THAT ALLOWS US TO BE CLOSER TO THE CONSUMER

FORUS
CONSUMER FANATIC

**FORUS
BEE**

FORUSCX

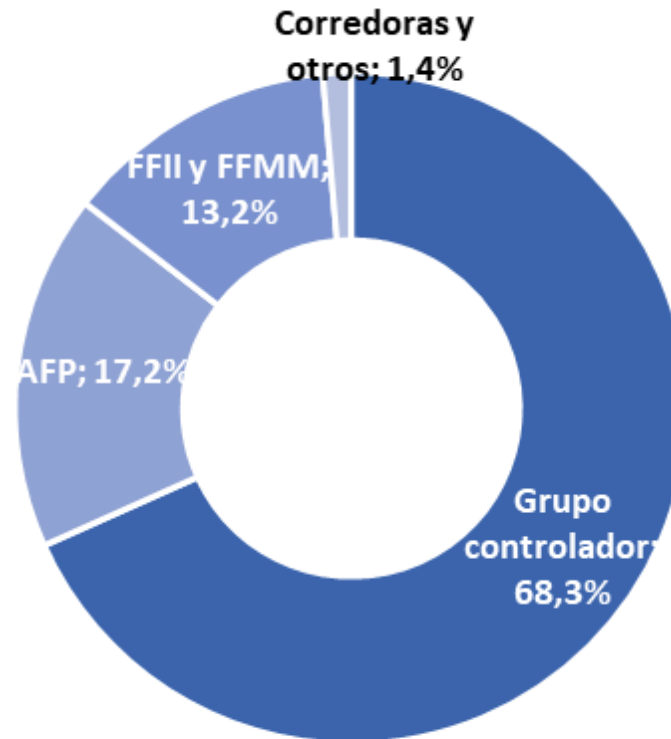
**FORUS
DAS** DYNAMIC
ALLOCATION
SYSTEM

FORUSAPP

OUR **OWNERSHIP STRUCTURE**
ALLOWS US TO MAKE THE
RIGHT LONG TERM
STRATEGIC DECISIONS

FORUS IS A PUBLICLY TRADED COMPANY

AS OF DECEMBER 31ST, 2025, FORUS HAS 258,469,000 SHARES OF COMMON STOCK, TRADED ON THE SANTIAGO STOCK EXCHANGE, HELD AS FOLLOWS:



- **CORPORATE GOVERNANCE & TRANSPARENCY**
- **INDEPENDENT AUDITOR (EY)**
- **INTEGRATED ANNUAL REPORT (ESG)**
- **ACCESS TO CAPITAL MARKETS**
- **ROBUST BALANCE SHEET: 0.1X NET DEBT/EBITDA**
- **AA/STABLE CREDIT RATING**



OUR SECOND DISTRIBUTION CENTER IN CHILE BEGAN OPERATIONS IN 1Q26





Q&A