

SNOWBOARD BOOTS

Compre Ahora

FORUS
CONSUMER FANATIC

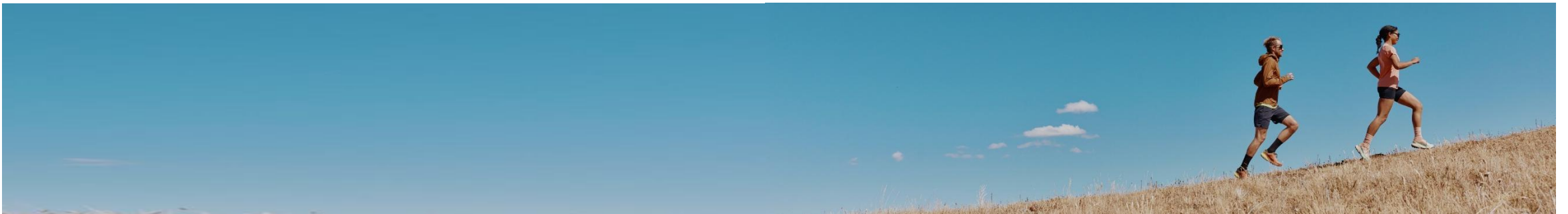
1Q 2026
Earnings Presentation



VANS

FORWARD LOOKING STATEMENT DISCLAIMER

Certain information set forth in this presentation contains “forward-looking information”. Except for statements of historical fact, information contained herein constitutes forward-looking statements and may include, but is not limited to, the projected financial performance and financial position of the Company; the expected development of the Company’s business, projects and joint ventures; the execution of the Company’s vision and growth strategy; the renewal of the Company’s current customer, supplier and other material agreements; the completion of the Company’s projects that are currently underway, in development or otherwise under consideration; and the Company’s future liquidity, working capital, and capital requirements. These statements are not guaranteeing of future performance, and undue reliance should not be placed on them. Such forward-looking statements necessarily involve known and unknown risks and uncertainties, which may cause actual performance and financial results in future periods to differ materially from any projections of future performance or result expressed or implied by such forward-looking statements. The Company undertakes no obligation to update forward-looking statements if circumstances or management’s estimates or opinions should change except as required by applicable securities laws. The reader is cautioned not to place undue reliance on forward-looking statements.



FORUS & VANS: NOW TOGETHER IN PERU

- 7 store openings in < 90 days
(+ 683 sqm in sales area)
- www.VANS.com.pe
- Marketplace
- Wholesale

VANS
"OFF THE WALL"



CHILE B&L VANS COSTANERA CENTER (REMODELING/NEW LOCATION)

Reopened Feb 24, 2026

SALES AREA: 140 sqm



CHILE B&L L'OCCITANE PASEO LOS DOMÍNICOS (NEW STORE)

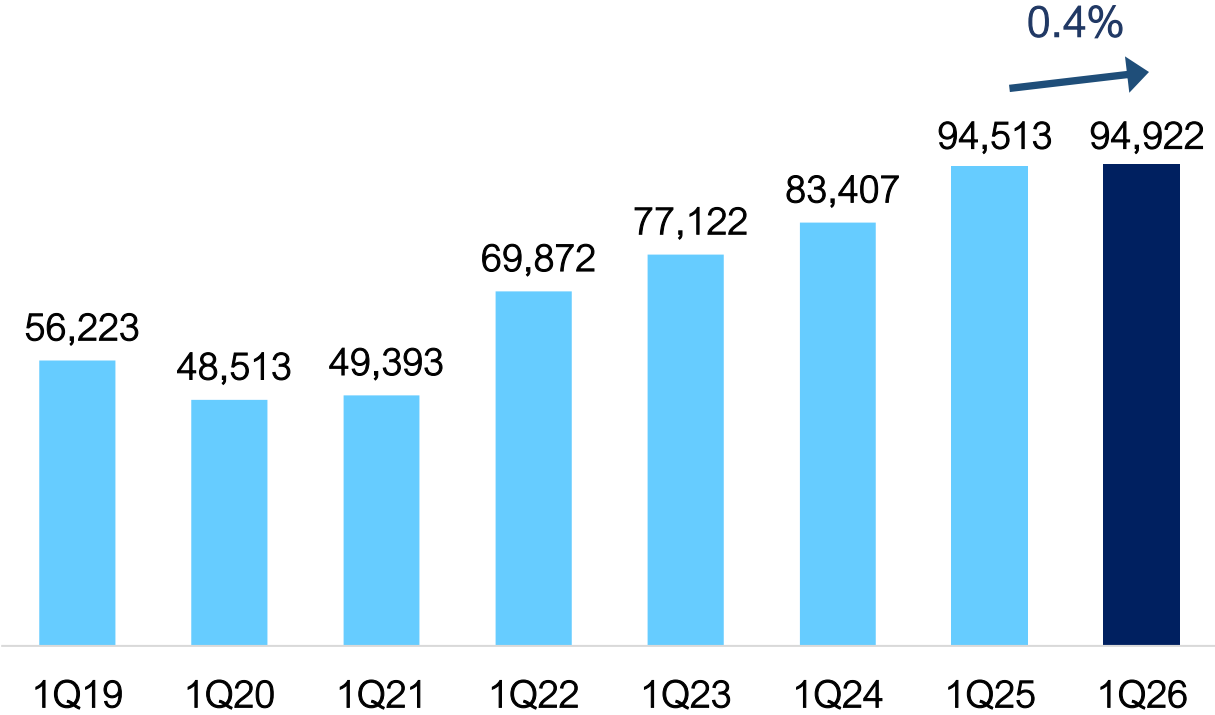
Opened Feb 4, 2026

SALES AREA: 42 sqm



REVENUE IN 1Q26 INCREASED 0.4% YOY

FORUS CONSOLIDATED - SALES
(CLP million)





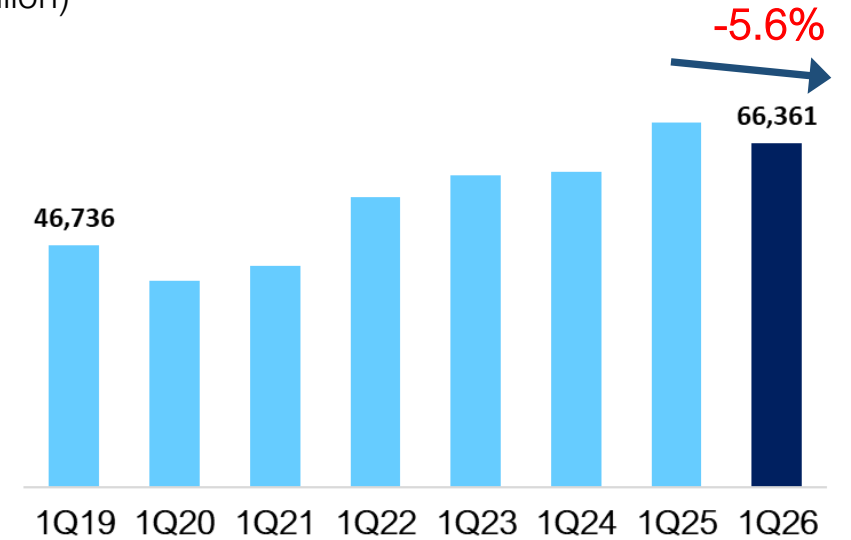
VANS
"OFF THE WALL"

SUBSIDIARIES CONTINUED UPWARD TREND

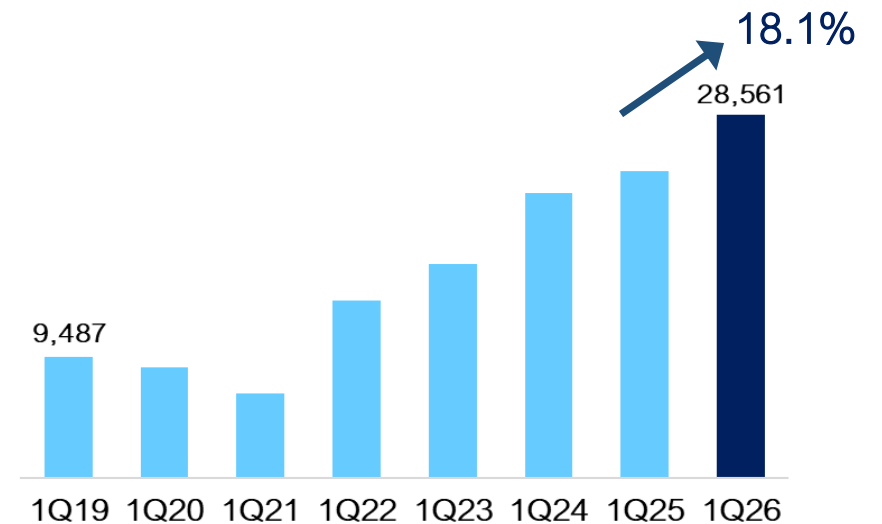
FORUS CONSOLIDATED - SALES

(CLP million)

Chile
(70% of
consolidated sales
in 1Q26)



**International
Subsidiaries**
(30% of
consolidated sales in
1Q26)



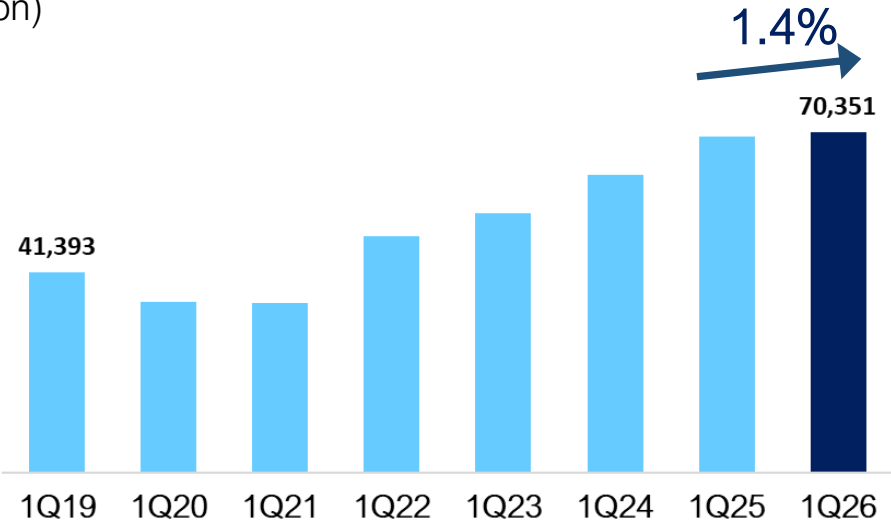
DTC GREW SLIGHTLY IN 1Q26

FORUS CONSOLIDATED - SALES

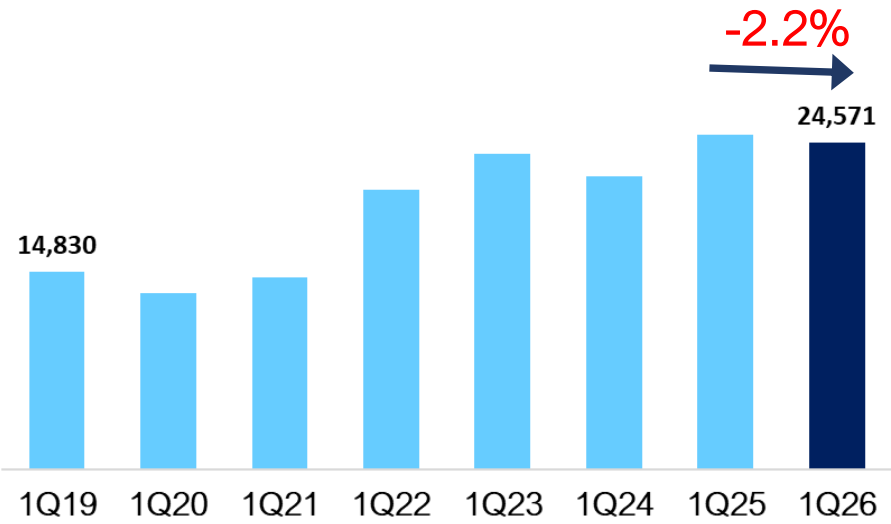
(CLP million)



DTC
(74% of consolidated sales in 1Q26)



Wholesale
(26% of consolidated sales in 1Q26)

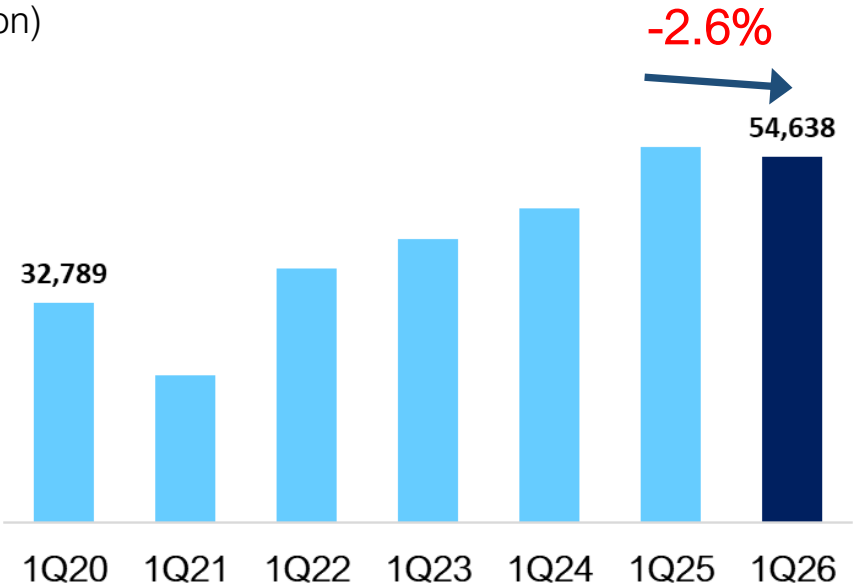




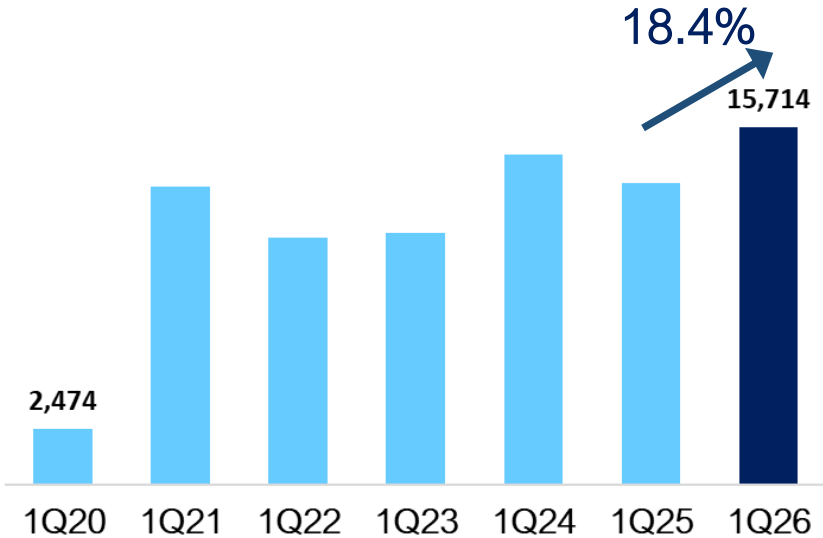
DTC: DIGITAL GREW DOUBLE DIGITS

FORUS CONSOLIDATED - SALES (CLP million)

Stores
(78% of consolidated DTC sales in 1Q26)



Digital
(22% of consolidated DTC sales in 1Q26)



GROSS MARGIN EXPANDED BY 133 BASIS POINTS THIS QUARTER



FORUS CONSOLIDATED (CLP million)	1Q25	1Q26
Revenue	94,513	94,922 0.4%
Gross Margin	52.1%	53.4% 133 bp
SG&A	(41,399)	(44,815) 8.3%
EBIT	7,836	5,898 -24.7%
EBITDA	14,997	14,003 -6.6%
EBITDA MARGIN	15.9%	14.8% -111 bp

NON OPERATING PROFIT PARTIALLY OFFSET DECREASE IN EBIT

FORUS
CONSOLIDATED
(CLP million)

	1Q25	1Q26
EBIT	7,836	5,898 -24.7%
Non-Op. Result	(865)	223
Net Income	4,985	4,140 -16.9%



OUR SECOND DISTRIBUTION CENTER IN CHILE LAUNCHED OPERATIONS IN 1Q26

Q&A

