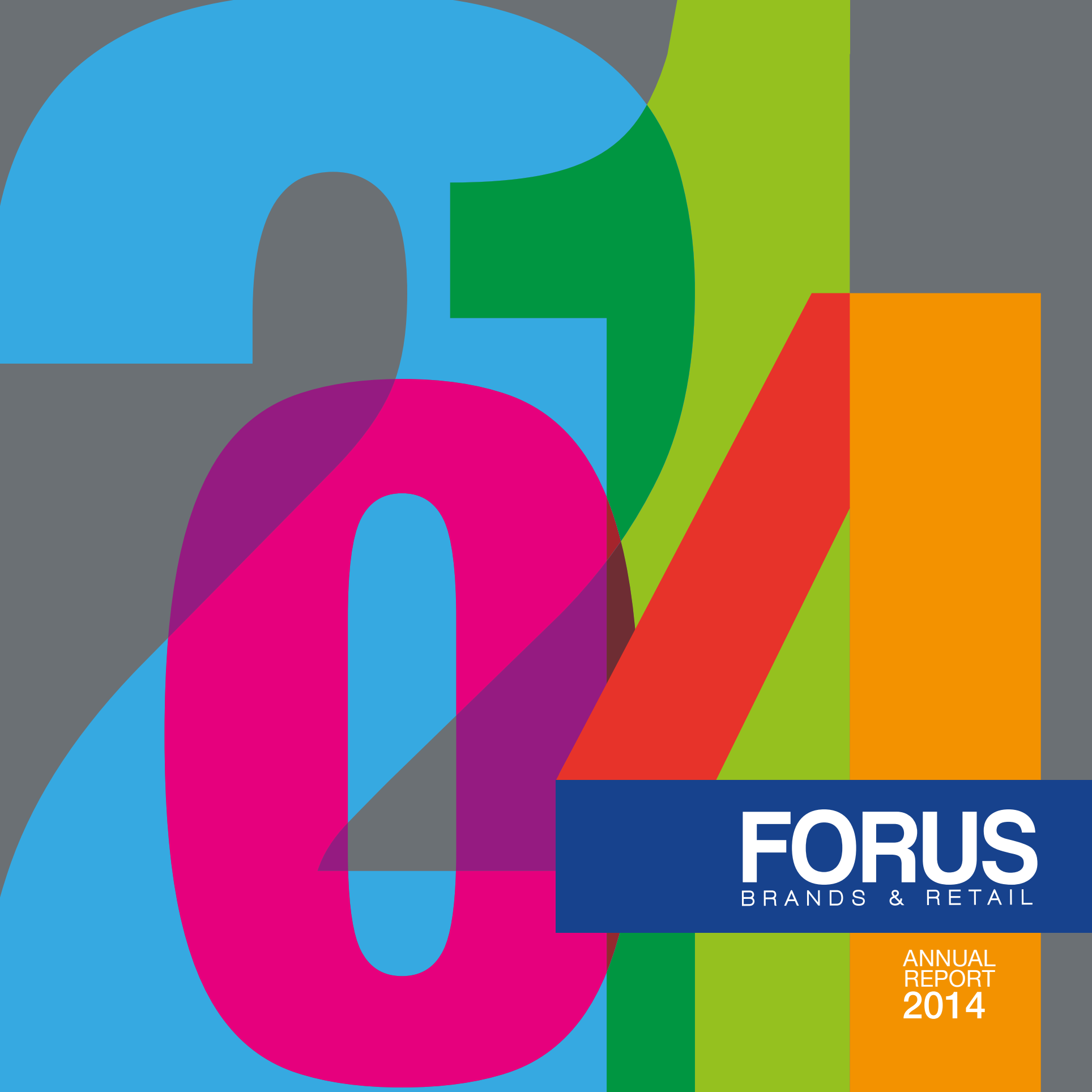
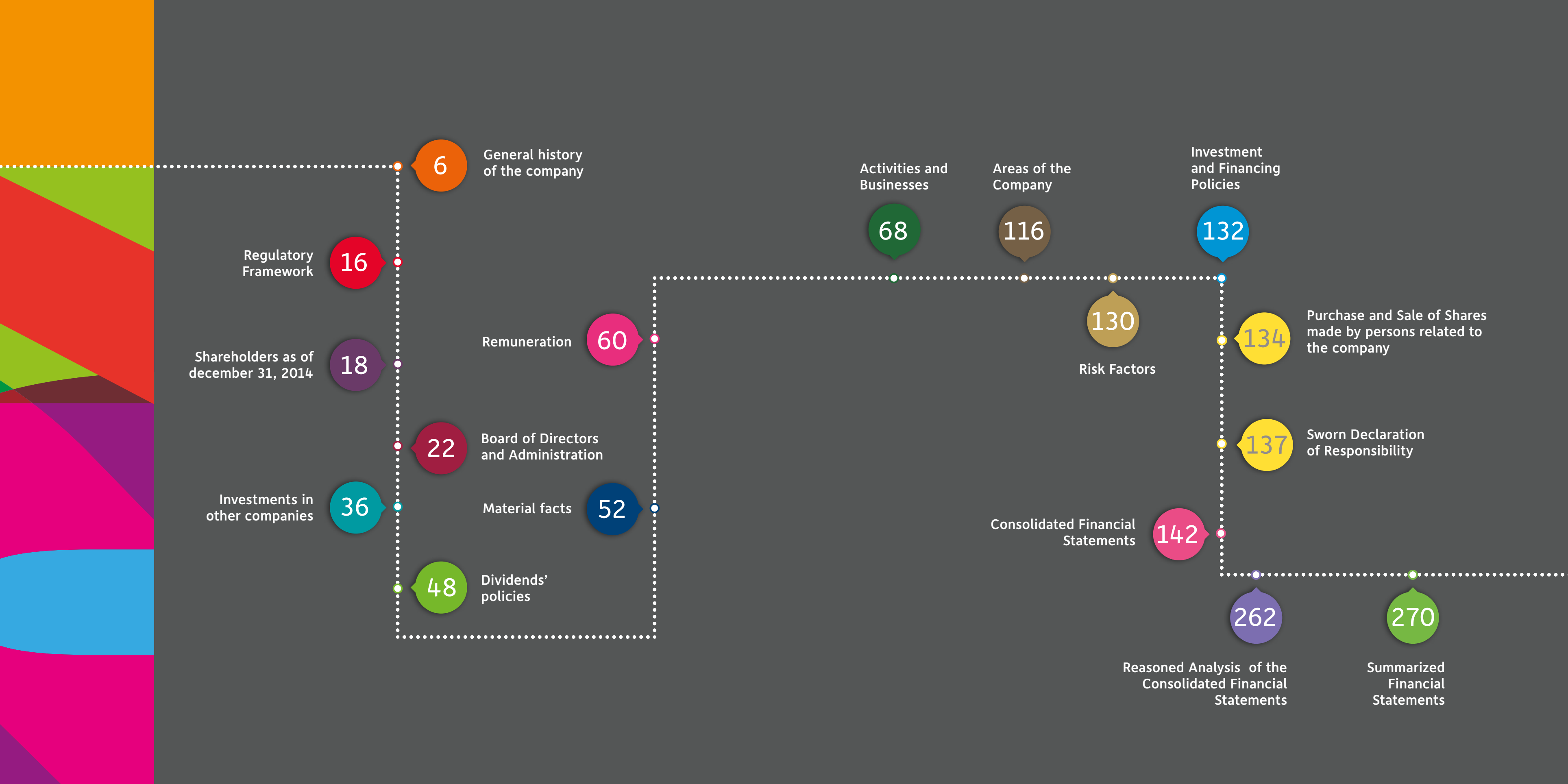




FORUS
BRANDS & RETAIL

ANNUAL
REPORT
2014





LA NATURALEZA
NOS ESTÁ HABLANDO.
ESCUCHÉMOSLA.

Life is a long weekend



RKF

ROCKFORD The Outdoor Experience

1

GENERAL HISTORY OF THE COMPANY



Name: **FORUS S.A.** (Open Stock Company).

Taxpayer I.D.: 86.963.200 – 7

Legal Address: Av. Departamental N° 01053, La Florida,
Santiago, Chile.

LEGAL BACKGROUND

The Company was formed as a limited responsibility Company, under the trade name of Comercial Hush Puppies Chile Limitada, by public deed granted on August 29, 1980 at the Santiago Notary's Office of Mr. Enrique Morgan Torres. The extract of its constitution signed up to Fs 13,313 No. 6,564 in the Trade Register of the Real State of Santiago corresponding to the year 1980 and was published in the Official Journal on September 12, 1980. A rectification of the extract quoted enrolled at Fs. 13,740 No. 6,800 in the same Registry and Conservative of the year 1980, and published in the Official Gazette on September 23, 1980.

By public deed granted on December 20, 1991 at the Santiago Notary's Office of Mr. Jaime Morandé Orrego, the commercial partners of Comercial Hush Puppies Chile Limitada agreed to transform the Company into a corporation in addition to change its trade name to FORUS S.A., setting their statutes. Its extract was inscribed in Fs. 2,202 No 1,103 in the Trade Registration of Real Estate of Santiago in the year 1992 and was published in the Official Journal of January 23, 1992. A correction of the previous excerpt was registered on Fs. 3,742



No. 1,840 on the same Register and Conservative of the year 1992, and was published in the Official Journal on January 31, 1992.

The statutes consist of the consolidated text approved by the Extraordinary Shareholders' Meeting held on May 6, 1996, whose minutes were recorded in writing in Public executed on August 6, 1996 at the Santiago Notary's Office of Mr. Iván Torrealba Acevedo. Its abstract was registered at Fs. 20,241 No 15,673 in the Register of Commerce of the Santiago Real Estate Custodian and was published in the Official Gazette dated August 13, 1996.

Subsequently, the statutes have suffered the following amendments:

i) The Shareholders' Extraordinary Meeting held on January 14, 1997, whose minutes were recorded in writing in public deed granted on January 16, 1997 in Santiago Notary's Office of Mr. Iván Torrealba Acevedo, agreed to increase the share capital of the Company. Its extract was inscribed in Fs. 3,098 No 2,489 of the Commercial Register of the Real Estate of Santiago in 1997 and was published in the Official Journal dated January 27, 1997.

ii) At the Shareholders Extraordinary Meeting held on December 17, 2002, whose minutes were recorded in writing in public deed granted the same day at the Santiago Notary's Office of Ms. Nancy de la Fuente Hernández, it was agreed to: a) increase share capital on account of revaluation of equity; b) merge by incorporation of companies Macs S.A., and Commercial Forushop Ltda., and c) increase the share capital, as a result of the merger His abstract was registered on Fs. 34,800 No 28,111 in the Registry of Commerce of the Santiago Real Estate Custodian of the year 2002 and was published in the Official Gazette of December 21, 2002.

iii) At the Shareholders Extraordinary Meeting held on September 7, 2006, whose minutes were were recorded in writing in public deed granted on September 20, 2006, at the Santiago Notary's Office of Mr. Iván Torrealba Acevedo, it was agreed to divide society, becoming for this reason a new limited company called Inmobiliaria F S.A. As a result of this division, Forus S.A. decreased its equity and capital. This reduction corresponds to the amount of the equity and capital allocated to Inmobiliaria F S.A. in the division. Likewise, it





was agreed to fractionate or dilute de share capital of the Company in a greater number of shares, at a rate of eight hundred new shares for each old share. It was also agreed to increase the share capital of the Company. Finally, it was agreed to registre the shares of the company, including those that are issued at a result of newly referred capital increase in the Register of Securities that carries the Securities and Insurances, in order that they be traded in the “Emerging Markets Companies” that regulate the Stock Exchanges. Its abstract was registered at Fs. 38,871 No 27,592 of the Registry of Trade of the Santiago Real Estate in 2006 and was published in the Official Gazette dated September 28, 2006.

iv) At the Shareholders Extraordinary Meeting held on October 26, 2006, whose minutes were recorded in writing in public deed on the same date, at the Santiago Notary’s Office of Mr. Jaime Morandé Orrego, it was agreed to make amendments to resolutions adopted in the previous extraordinary meeting, in order to meet the requirements formulated by the Superintendence of Securities and Insurances in the process of the registration of the company’s shares.

Its extract was registered in Fs. 44,330 No 31,518 of the Trade Registry of the Santiago Real Estate of the year 2006 and was published in the Official Journal of October 31, 2006.

v) At the Shareholders Extraordinary Meeting held on May 25, 2011, whose minutes were recorded in public deed on June 21, 2011, at the Santiago Notary’s Office of Mr. Iván Torrealba Acevedo, it was agreed to amend the corporate purpose, expanding it. Its extract was inscribed in Fs. 38,948 No 28,997 of the Trade Registry of the Santiago Real Estate of the year 2011 and was published in the Official Journal dated July 14, 2011.

ADDRESSES

Departamental: Av. Departamental N° 01053, La Florida, Santiago, Chile. Phone: (56 2) 2923 3000.

Cerrillos: Camino a Melipilla 9400, Cerrillos, Santiago, Chile. Phone: (56 2) 557 3537.

CAPITAL STOCK: M\$24,242,787 divided into 258,469,000 shares without nominal value.



SOCIAL OBJECT

1) The manufacture, import, export, marketing and distribution in any form, of footwear, leather goods, clothing, textiles, their supplies and accessories, and any other product related with footwear and textiles that the partners agree.

2) The manufacture, import, distribution and marketing in any form, by itself or by third parties, whether through stores operated directly or through third parties, of all types of movables goods, whether raw material or processed goods, whatever the industry, including but not exclusively, marketing product streams related to food and beverages, cosmetics and pharmaceuticals, music, books, electronics, housewares, accessories and others, whether or not related to the above.

3) The purchase and sales of shares of stock companies.

4) The purchase and sales of all types of real estate, and his lease, usufruct, and, in general, the commercial exploitation thereof, as well as the

development of real estate projects of any nature, for which it may subdivide, merge, allotment and develop all kinds of properties.

The provision of all manner of services and advices in administrative matters, accounting, computing and the like or relating directly or indirectly with the above.

5) The participation in other companies of any nature, and

6) The conduct of any trade or industrial activity related, directly or indirectly, or complementary, with the above purposes and, in general, perform all acts and contracts deemed necessary or appropriate to carry out these objectives.

INVESTOR RELATIONS

ir@forus.cl

Phone (56 2) 2923 3035

www.forus.cl





2

REGULATORY FRAMEWORK

FORUS S.A. is a public Company and, as such, is subject to the provisions of Law No 18,046 on stock companies and its corresponding regulations, of Law No 18,045 on the Securities Market and the rules of the Superintendence of Securities and Insurances.

Furthermore, Forus S.A. and its domestic subsidiary are subject to the provisions of the Consumers Protection Law and the Chilean Standards on the Labeling of Footwear and the manufacture of safety footwear.

Finally, it must be pointed out, that the activities of the various foreign subsidiaries are regulated by the particular rules of each country or jurisdiction.



3
SHAREHOLDERS
AS OF DECEMBER
31, 2014



Shareholder	Shares	Part.
Inversiones Costanera Ltda. (1)	162,908,800	63.03%
Banco de Chile on behalf of third parties	28,965,087	11.21%
Bco. Itaú on behalf of investors	10,026,981	3.88%
Bco. Santander-HSBC Global Custody	8,785,945	3.40%
Bco. Santander on behalf of Inv. Extr.	8,688,602	3.36%
Trends S.A. (2)	7,610,997	2.94%
Asesorías e Inv. Sta. Francisca Ltda. (3)	4,666,400	1.81%
BTG Pactual Chile S A C DE B	4,634,848	1.79%
AFP Provida for the C fund	2,730,222	1.06%
AFP Habitat for the C fund	2,381,403	0.92%
Bolsa de Comercio de Stgo. stock exchange	2,010,638	0.78%
AFP Provida for the B fund	1,314,340	0.51%
Others (4)	13,744,737	5.32%
TOTAL	258,469,000	100%

(1) Inversiones Costanera Ltda. in 96.99% is owned by Costanera S.A.C.I.

(2) Trends S.A. in 97.44% is owned by Sebastián Swett Opazo, Taxpayer 7.016.199-0

(3) Asesorías e Inv. Sta. Francisca Ltda. in 97.41% is owned by Alfonso Andrés Swett Opazo, Taxpayer 7.016.281-4

(4) Within the group of Other Shareholders, Comercial Spac Ltda. in 45% is owned by Ricardo Swett Saavedra, Taxpayer 4.336.224-0 and owns 0.34% of Forus S.A.;

Costanera S.A.C.I. in 0.01% is owned by Alfonso Swett Saavedra, Taxpayer 4.431.932-2 and 99.99% is owned by Inversiones Costasol SPA, of which 26.35% is held by Alfonso Swett Saavedra, 4.18% for María Isabel Opazo Herreros and 69.47% for Soc. Agrícola y de Inversiones Otoñal Ltda, a company composed by the 4 Swett Opazo brothers in equal percentages. Within the group of Other Shareholders, Alfonso Swett Saavedra, owns 410,524 shares of Forus S.A. Therefore, the controller totals the 66.20% of Forus S.A.

There is no joint action agreement.

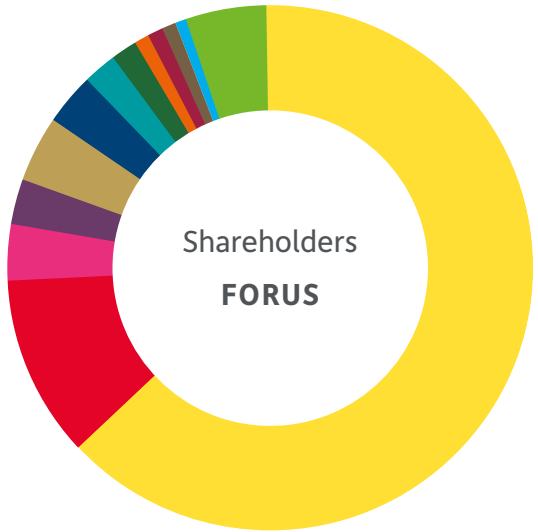


Fall Winter Selfies

by *Carolina Parsons*

azaleia

MILAN • PARIS • SAINT TROPEZ • NEW YORK



- Inversiones Costanera Ltda.
- Banco de Chile on behalf of third parties
- Others
- Itau Bank on behalf of investors
- Santander-HSBC Bank Global Custody
- Santander Bank on behalf of foreign investors
- Trends S.A.
- Asesorías e Inversiones Sta. Francisca Ltda.
- BTG Pactual Chile S A C DE B
- AFP Provida for the C fund
- AFP Habitat for the C fund
- Santiago Stock Exchange, Stock Exchange
- AFP Provida for the B fund



A large brown bear is captured in a dynamic pose, shaking its body to remove water. The bear's thick, brown fur is glistening with droplets, and a fine mist of water is suspended in the air around its head and shoulders. The background is a soft-focus green, suggesting a natural, wooded environment. The overall mood is one of raw power and natural beauty.

A vertical decorative bar on the left side of the page, composed of several horizontal segments in various colors: orange, yellow, green, blue, and red.

4

BOARD OF DIRECTORS AND ADMINISTRATION

Life is a long weekend
 **RKF**
ROCKFORD The Outdoor Experience

BOARD OF DIRECTORS

ALFONSO SWETT SAAVEDRA

TAXPAYER: 4.431.932-2

Chairman of the Board of Directors; Entrepreneur, President of Costanera S.A.C.I., Inmobiliaria Costanera S.A. and Olisur S.A., Director of Elecmetal S.A., Viña Santa Rita S.A., Marbella Chile S.A., Cristalerías de Chile S.A.; SOFOFA Counselor..

ALFONSO SWETT OPAZO

TAXPAYER: 7.016.281-4

Executive Director, Commercial Engineer Universidad Católica de Chile, MBA Duke University (USA); General Manager of Costanera S.A.C.I.; Director of Olisur S.A, Hortifrut S.A., Arteco S.A., Inmobiliaria Costanera S.A., Chairman of the National Advisory Council of Clapes UC, President of Chile Valora. Vice-President of USEC, Elective Advisor of Sofofa, Part time Professor of Commercial Engineering of the Pontificia Universidad Católica.

HERIBERTO URZUA SANCHEZ

TAXPAYER: 6.666.825-8

Commercial Engineer of the Universidad Católica de Chile;
MBA I.E.S.E. University of Navarra / London Business School;
President of Armacero S.A., Director of EMASA S.A., Relsa
S.A., Terraservice S.A. and Empresas SB S.A.; Counselor of
Generación Empresarial, President of Chile Unido Foundation.



4.1

BOARD OF DIRECTORS AND ADMINISTRATION



RICARDO SWETT SAAVEDRA

TAXPAYER: 4.336.224-0

Agriculturist and Public Accountant. Director of Costanera S.A.C.I., Inmobiliaria Costanera S.A., Olisur S.A., and Arteco S.A. (Peru). Former CEO of Forus S.A., Former Navy Officer from Chile.

FRANCISCO GUTIERREZ PHILIPPI

TAXPAYER: 7.031.728-1

Civil Engineer, Universidad Católica de Chile, Master in Economics and Management, University of Navarra, Director of SM SAAM S.A., Echeverría Izquierdo S.A., SONDA S.A., Desarrollo Inmobiliario Cerro Apoquindo Ltda. and South Andes Capital SpA.





MATKO KOLJATIC MAROEVIC

TAXPAYER: 5.165.005-0

Commercial Engineer of the Pontificia Universidad Católica de Chile, Postgraduate Diploma in Marketing, GSB, Stanford University. Professor at the Universidad Católica de Chile. Independent Consultor. Director of Quiñenco and the Centre of Corporate Governance UC.

JOHN STEVENSON

Foreign

British citizen with studies at the University of Leicester; Consultant for International Development for ADOC in the Republic of El Salvador; Former President of Hush Puppies U.S.A. and Brooks U.S.A. and Former Vice President of Production and Sourcing of Timberland U.S.A.



Dear Shareholders:

I am very pleased to present to you the 2014 annual report and financial statements of Forus S.A. and its subsidiaries.

It was a very challenging year for Forus, especially because we found ourselves with a more cautious consumer, a high exchange rate, which affected our margins, and a growing and active competition.

Nevertheless, Forus was able to overcome successfully these difficulties with a very important expansion program, opening 64 net new stores to reach a total of 485, our consolidated sales grew 21% over the last year and the EBITDA reached MM\$ 49,667.

In the international area we also found difficult environments and we were able to grow 35.8% in sales, reaching the amount of MM\$ 45,151.

By the aforementioned, Forus S.A. potentialized all its strategies in order that the value of our brands perceived



by the consumer, as well as the purchase experience, in our stores, reach an outstanding standard, earning the strong and constant loyalty of our consumers.

Our brands are the Company's motor and our duty is to make them stronger every day. To this effect important investments were made in marketing focused in digital platforms. Every day going forward to know and understand more our new consumers in each of the segments in which we participate, so we can address them in the most efficient way possible.

To be able to continue operating with excellence, we progressed in the implementation of Oracle ERP in the international operations, a great part of the technological platforms were updated, and implemented a set of processes to continue increasing the productivity of our distribution center.

In the same way, the culture of austerity and ethics has been the fundamental pillars on which the Company has been

constructed. In the year 2014 we reinforced and developed these pillars together with our employees, so to be able to secure the basis for the future development of the Company.

Forus University celebrated 33 years, which fills us with pride, but also of challenges in the process of continue developing our employees in an integral form, with the support of the most prestigious universities of the country.

The year 2015 comes to us with great challenges, environment not less uncertainty and macroeconomic environment quite volatile. However, we have prepared a set of strategies, action plans and resources both financial and human to be successful.

The Social Responsibility remains a fundamental aspect for the board of directors I preside and this is why with more energy than ever, we shall continue to support the Protection of Children), Hope Corporation and the Necedal Foundation through which we can help the underprivileged children in their education and drugs' rehabilitation.



To finish I would like to reaffirm our commitment with growth and efficiency, which would not be possible without the support of all and each of our employees, to whom in the name of all the Board of Directors I appreciate your commitment, effort and passion they deliver every day.

Alfonso Swett S.
Presidente Forus S.A.
Marzo 2015

4.3

ADMINISTRATION

ADMINISTRATION



4.4

DIVISION MANAGERS

- GENERAL MANAGER
Gonzalo Darraidou D.
Commercial Engineer - Universidad Católica de Chile
TAXPAYER: 8.808.724-0
- MANAGER OF FINANCE AND ADMINISTRATION CORPORATE DIVISION
Marisol Céspedes N.
Commercial Engineer - Universidad de Chile
TAXPAYER: 7.254.487-0
- MANAGER OF BRANDS, PRODUCT AND MARKETING CORPORATE DIVISION
Sebastián Swett O.
Business Administrator DPA – Universidad Adolfo Ibáñez
TAXPAYER: 7.016.199-0
- MANAGER OF RETAIL REAL ESTATE CORPORATE DIVISION
Claudio Cabrera B.
Commercial Engineer – Universidad de Chile
TAXPAYER: 5.391.006-8
- MANAGER OF RETAIL DIVISION
Matias Topali R.
Business Administration – Universidad Adolfo Ibáñez
TAXPAYER: 8.825.249-7

4.4 ADMINISTRATION

4.4 ADMINISTRATION

Patricio Ramirez T.
Civil Industrial Engineer – Universidad de Chile
TAXPAYER: 10.108.122-2

Patricio Ramirez T.
Civil Industrial Engineer – Universidad de Chile
TAXPAYER: 10.108.122-2

Patricio Ramirez T.
Civil Industrial Engineer – Universidad de Chile
TAXPAYER: 10.108.122-2

Patricio Ramirez T.
Civil Industrial Engineer – Universidad de Chile
TAXPAYER: 10.108.122-2

Manuel Somarriva L.
Lawyer - Universidad Finis Terrae
TAXPAYER: 10.549.296-0

Manuel Somarriva L.
Lawyer - Universidad Finis Terrae
TAXPAYER: 10.549.296-0

Manuel Somarriva L.
Lawyer - Universidad Finis Terrae
TAXPAYER: 10.549.296-0

Manuel Somarriva L.
Lawyer - Universidad Finis Terrae
TAXPAYER: 10.549.296-0

Carlos Espinosa N.
Mechanical Engineer - Universidad Técnica Federico S
TAXPAYER: 8.263.239-5

Carlos Espinosa N.
Mechanical Engineer - Universidad Técnica Federico S
TAXPAYER: 8.263.239-5

Carlos Espinosa N.
Mechanical Engineer - Universidad Técnica Federico S
TAXPAYER: 8.263.239-5

Carlos Espinosa N.
Mechanical Engineer - Universidad Técnica Federico S
TAXPAYER: 8.263.239-5

Carlos Díaz M.
Commercial Engineer – Universidad de Chile
TAXPAYER: 13.035.361-4

Carlos Díaz M.
Commercial Engineer – Universidad de Chile
TAXPAYER: 13.035.361-4

Carlos Díaz M.
Commercial Engineer – Universidad de Chile
TAXPAYER: 13.035.361-4

Carlos Díaz M.
Commercial Engineer – Universidad de Chile
TAXPAYER: 13.035.361-4

García, Montes, Olivos, Eyzaguirre & Cia. Ltda.

García, Montes, Olivos, Eyzaguirre & Cia. Ltda.

4.5

PERSONNEL

	Head Office	Subsidiaries	Consolidated
Executives	28	20	48
Technicians	348	62	410
Employees	2,702	853	3,555
TOTAL	3,078	935	4,013



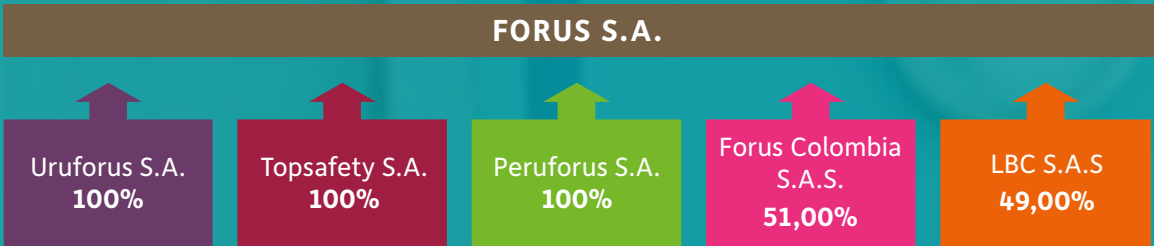
5
INVESTMENTS
IN OTHER
COMPANIES



5.1

OWNERSHIP STRUCTURE OF FORUS S.A.,
SUBSIDIARIES AND AFFILIATES

The following diagram shows the structure of Forus S.A., its subsidiaries and affiliates:



5.2

URUFORUS S.A.

REGISTERED NAME: URUFORUS S.A.

CORPORATE PURPOSE: Its purpose is:

A) the manufacture, import, export, marketing, Representation and Distribution in any forms in Uruguay, of footwear, leather goods, clothing, textiles and other items directly related with the statements, agreed by the Company.

B) The Company may carry out any industrial and commercial activity directly related to its principal object, as well as to execute all acts and contracts necessary or desirable for the attainment of that objective.

DIRECTORS AND EXECUTIVES

Gonzalo Darraidou Díaz
 (President, Forus General Manager) (President of the Board of Directors of Uruforus SA)

Marisol Céspedes Navarro
 (Director, Forus finance and administration manager)
 (Vice President of the Board of Directors of Uruforus SA)

GENERAL MANAGER

Juan Strauch D.
 (General Manager)

OWNERSHIP: 100% of the capital

TOTAL SHARES: 74,741,806



SUBSCRIBED AND PAID CAPITAL: \$ 2,018,435

INVESTMENT: M\$ 12,109,120, corresponds to 6.42% of the total assets of the Total Matrix.

GENERAL DESCRIPTION: Uruforus S.A. was established by founding act of November 15, 1990 (originally under the name of “HUSH PUPPIES URUGUAY S.A.”), having been approved by resolution of its Statutes on December 6 of the same year, issued by the General Finance Inspectorate and registered in the Public and General Registry of Commerce on December 27, 1990, with the number 1059, F – 11,653/11,670 del L – three of the By-Laws. On April 30, 2012, Uruforus absorbed the related Company Pasqualini S.A., extinguished the legal personality of the latter, according to the law of the Oriental Republic of Uruguay..

Uruforus place in Uruguay the business sales through two distribution channels: Wholesale and retail sales carried out by the administration of its own stores.



TOPSAFETY S.A.

REGISTERED NAME: TOPSAFETY S.A.

TAXPAYER: 96,583,940-2

CORPORATE PURPOSE: Manufacture, import, export, distribution and marketing for itself or on behalf of third parties, wholesale or retail, all kind of footwear, clothing and safety accessories, as well as the representation of all types of trademarks and national and/or foreign firms.

DIRECTORS

Alfonso Swett Saavedra
(President, President of Forus)

Ricardo Swett Saavedra
(Director, Director of Forus)

Alfonso Andrés Swett Opazo
(Director, Director of Forus)

Sebastián Swett Opazo
(Director, Commercial Manager of Forus)

Gonzalo Darraidou Díaz
(Director, Forus General Manager)

Marisol Céspedes Navarro
(Director, Manager of Finance and Administration of Forus)

GENERAL MANAGER

Andrés Infante

OWNERSHIP: 100,00% of the capital.

TOTAL SHARES: 51.019

SUBSCRIBED AND PAID CAPITAL: M\$ 4,458,917

INVESTMENT: M\$ 1.467,424 corresponds to 0.78% of the total assets of the Matrix.

GENERAL DESCRIPTION: Commercial Company constituted by public deed dated on May 25, 1990, at the Santiago Notary's Office of Mr. Jaime Morandé Orrego, and registered to Fs. 16,232 No 8,151 of the Trade Register of 1990 of Santiago Real Estate Custodian.

Topsafety manufactures and sells footwear, apparel and safety accessories.

DISSOLUTION: By public deed dated on December

24, 2014, at the Santiago Notary's Office of Mr. Iván Torrealba Acevedo, Forus S.A. acquired 100% of the shares of the company. The dissolution of it shall operate, in accordance with the provisions of Art. 103 No. 2 of Law No. 18,046, of January 4, 2015.

5.4

PERÚ FORUS S.A.

REGISTERED NAME: PERÚ FORUS S.A.

CORPORATE PURPOSE: Manufacture, import and/or marketing of all types of products, and the development and/or Investment in real estate deals.

DIRECTORS

Gonzalo Darraidou Díaz
(President, Forus General Manager)

Marisol Céspedes Navarro
(Forus, Finance and Administration Manager)

5.4

INVESTMENTS IN OTHER COMPANIES

Ricardo Swett Saavedra

(Director, Director of Forus)

Sebastián Swett Opazo

(Director, Forus Commercial Manager)

Alfonso Swett Opazo

(Director, Director of Forus)

GENERAL MANAGER (i)

Claudio Cabrera B.

OWNERSHIP: 99.99 % of the capital.

TOTAL SHARES: 5,490,836

SUBSCRIBED AND PAID CAPITAL: M\$ 10,080,428

INVESTMENT: corresponds to 7.31% of the total assets of the Matrix.

GENERAL DESCRIPTION: Commercial Company address in Lima, Peru, formed on December 14, 2006, granted by the Notary Ricardo Ortiz de Zevallos Villarán, registered in the Record No 11963870 of the Register of Legal Entities of Lima.





Its purpose is marketing all kind of products and conducting business of real estate .

5.5

FORUS COLOMBIA S.A.S.

REGISTERED NAME: FORUS COLOMBIA S.A.S.

CORPORATE PURPOSE: Distribution and representation, purchasing and sale, export and import of shoes, sandals, slippers, gloves, purses, handbags and in overal apparel and articles for personal use in leather, plastic and the like.

DIRECTORS AND EXECUTIVES

Gonzalo Darraidou Díaz
(President, Forus General Manager)

Sebastián Swett Opazo
(Director, Forus Commercial Manager)

John Stevenson
(Director, Director of Forus)

James David Zwiers
(Director)

Christopher E. Hufnagel
(Director)

GENERAL MANAGER

Alejandro Cruz

OWNERSHIP: 51,00 % of the capital.

TOTAL SHARES: 27, 194,261 (after the capitalization of 2014)

SUBSCRIBED AND PAID CAPITAL: M\$ 3.536.713

INVESTMENT: M\$1,716,497, corresponds to 0.91% of the total assets of the Matrix.

GENERAL DESCRIPTION: Commercial Company address in Bogotá, Colombia, whether incorporated as a sole under the registered name of La Maravilla Cali E.U., by private instrument of February 20, 2007, signed at the Notary's Office 13 of Cali, and registered under No 705949-15 at the Chamber of Commerce of Cali,

Colombia.

Subsequently, the Company was transformed into a stock company by public deed granted on March 12, 2007, in the same Notary's Office aforementioned under the trade name of La Maravilla Cali S.A.

Forus S.A. acquires the shares of this Company on April 30, 2007. By the minutes of the General Shareholders Meeting of July 31, 2012, registered on October 1, 2012, the Company became in Simplified Joint Stock Company, changing its name to Forus Colombia S.A.S.

Its purpose is the marketing of footwear products and clothing articles.

5.6

LBC S.A.S.

REGISTERED NAME: LIFESTYLE BRANDS OF COLOMBIA S.A.S.

CORPORATE PURPOSE: Distribution and representation, purchasing and sale, export and import of shoes, sandals,



5.6

INVESTMENTS IN OTHER COMPANIES

slippers gloves, purses, handbags and in general, clothes and articles for personal use in leather, plastic and the like.

DIRECTORS AND EXECUTIVES

Gonzalo Darraidou Díaz

(President, Forus General Manager)

Sebastián Swett Opazo

(Director, Forus Commercial Manager)

Nick Ottenwess

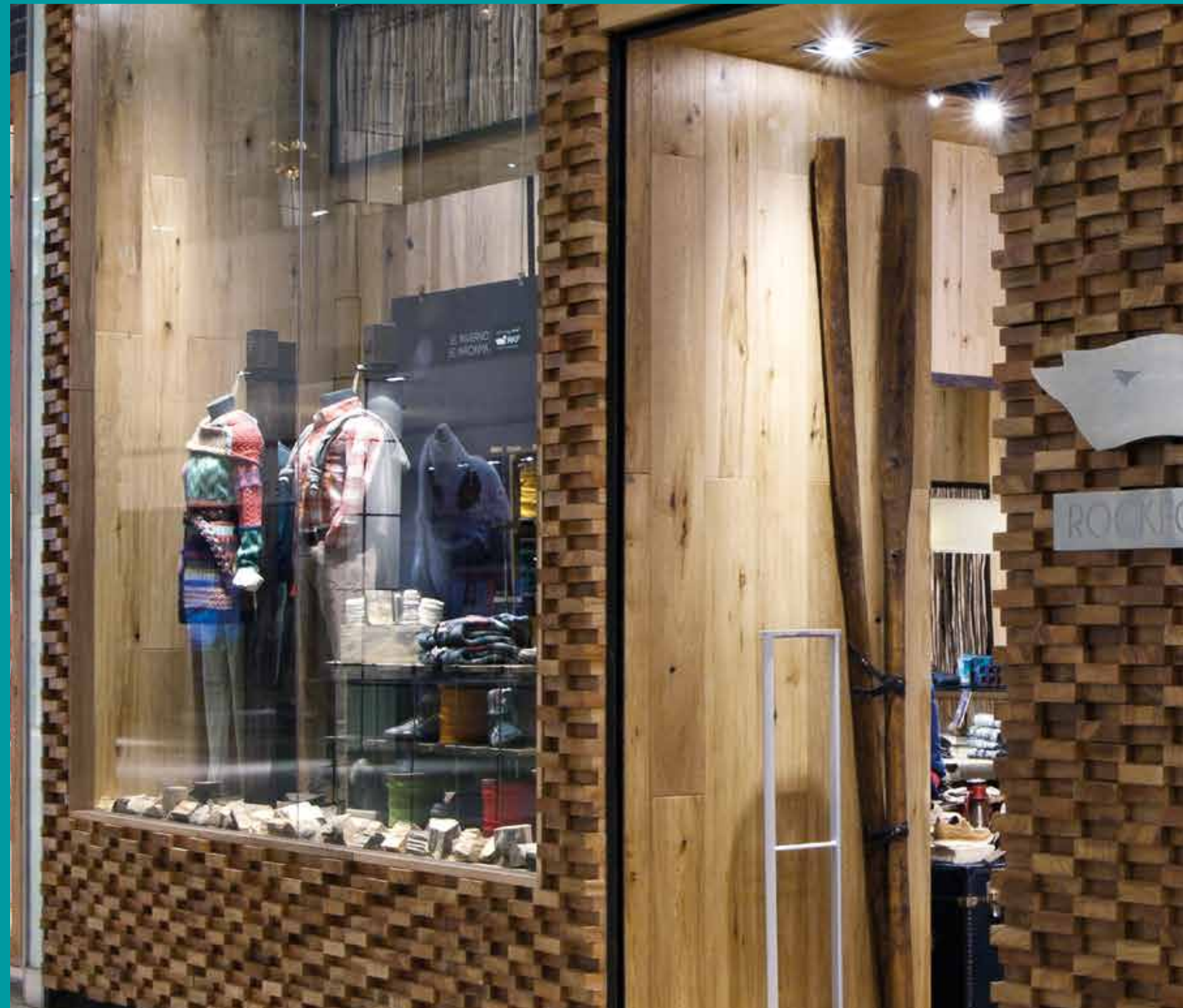
(Director)

James David Zwiers

(Director)

Christopher E. Hufnagel

(Director)



GENERAL MANAGER

Alejandro Cruz

OWNERSHIP: 49,00 % of the capital

TOTAL SHARES: 16,019,913

(after the capitalization of 2014)

SUBSCRIBED AND PAID CAPITAL: M\$ 4,062,798

INVESTMENT: M\$ 2,742,713, corresponds to 1.45% of the total assets of the Matrix.

GENERAL DESCRIPTION: Commercial Company address in Bogotá, Colombia, formed by the Shareholders General Meeting on June 13, 2011 and registered on June 18, 2011. In the Second Shareholders General Meeting on April 19, 2012 the transfer of 49% of the shares was performed to Forus S.A.

Its purpose is the marketing of footwear products and clothing articles.

DIVIDENDS POLICIES

During the last years the following dividends for the corresponding fiscal years have been distributed:

	2014	2013	2012	2011	2010	2009
Definite Dividend	***	40.63	32.54	30.37	18.41	9.42
Definite Dividend *				38.69	37.5	
Interim Dividend **	18.00	18.00	16.00	13.62	11.6	6.0
Total Dividends		58.63	48.54	82.68	67.51	15.42

In historic values as of December 31, 2014
* Paid against accumulated results
** Paid against results anticipated for the fiscal year
*** To be determined at the Ordinary Shareholders Meeting on April 2015

The Dividends Policy is to distribute 40% of the profits generated in the previous fiscal year.

OUTLINE OF THE PROFITS DISTRIBUTED DURING
DIAGRAM OF THE PROFITS DISTRIBUTED DURING THE FISCAL YEAR 2014

	Retained Earnings	Amount of the Dividend	Type of Dividend				Payment Period of the Dividend
			Min.	Rate	Addit	Interim	
Net Profit year 2013 (Hist).	37,887,605,875	10,502,600,350	x	40%			May 2014
Retained Earnings Previous Results	60,753,302,811						
Interim Dividends		4,652,442,000				x	Nov. 2014
Eventually Minimum Dividend 2014		6,378,875,804					May 2015
TOTAL	98,640,908,696	21,533,918,154					
2014 Dividend Distribution	(21,533,918,154)						
Retained Earnings before the 2014 Results	77,106,990,533						
Net Profit Fiscal Year 2014	36,771,059,345						
Retained Earnings at December 31, 2014	113,878,049,878						





7

MATERIAL FACTS



MATERIAL FACTS

During the last year the following essential facts have been informed:

A) On March 19, 2014, the Board of Directors of the Company agreed to call a Shareholders Ordinary General Meeting to be held next April 16, 2014, at 09:00 hours, in the company offices located at Avda. Departamental No. 01053, in La Florida Municipality.

This assembly will aim to rule on the following matters:

- a) Approval of the Annual Report, Balance Sheet and the External Auditors Report, corresponding to the fiscal year ended on December 31, 2013.
- b) Distribution of profits corresponding to the commercial year 2013.
- c) Setting the Board of Directors' Remunerations for the year 2014 and report the expenditure for directory of the year 2013.
- d) Information of the activities and expenses of the Directors Committee during 2013, and setting their remunerations for the year 2014.

e) Appointment of External Auditors for the year ending on December 31, 2014.

f) Designation of the rating agencies for the fiscal year ending on December 31, 2014.

g) Designation of the newspaper where the publication of the Shareholders meetings summons and other corporate social publications will be issued.

h) Inform the Board resolutions adopted on those matters referred to in articles 146 and following the Corporations Act.

i) Any other matter of social interest which is not inherent to an Extraordinary General Meeting of Shareholders.

B) In the Twenty First Annual General Meeting of Shareholders, held on April 16, 2014, the following was agreed:

a) Approve the Annual Report, balance sheet and financial statements of the Company, corresponding to the fiscal year ended as of December 31, 2013.



b) Pay a definite dividend for the full amount of \$ 10,502,600,350 charged against the net profits of the fiscal year 2013, at the rate of \$ 40.63389 per share, in cash, as from May 16, 2014, to those shareholders who appear in the registers of the company as of the fifth working day previous to the payment date.

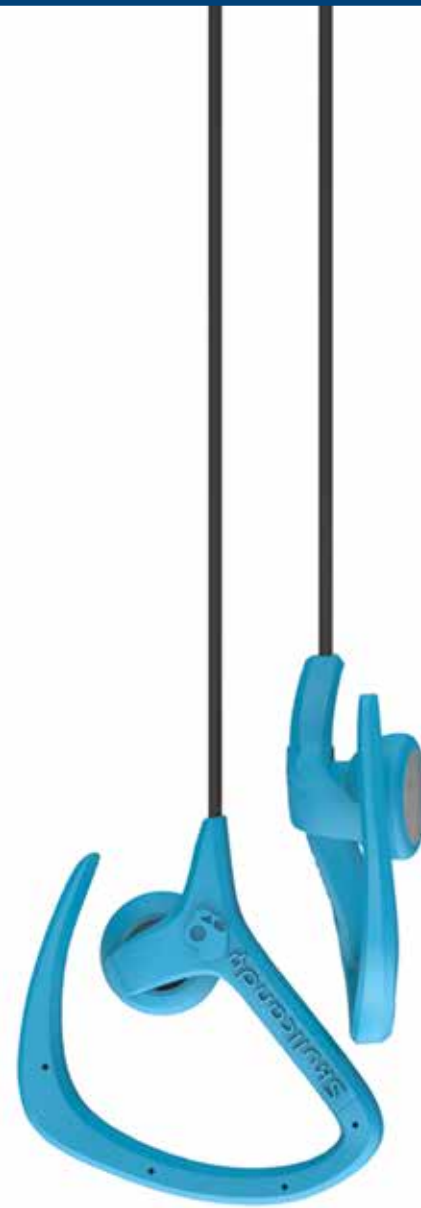
c) Designate Ernst & Young Audit Professional Services and Consulting Ltda. as external auditors for the fiscal year 2014.

d) Delegate to the Board of Directors the appointment of the risk rating companies, among the companies Feller-Rate Risk Rating firm Ltda., Fitch Chile Rating Risk Ltda.

e) To publish the summons notices of the Company's Shareholders Meetings during the year 2014 in the newspaper Diario Financiero.



C) On October 15, the Board of Directors agreed to pay an interim dividend, against the net income of the fiscal year 2014, for the amount of \$4,652,442,000 at \$18 per share in cash, which will be paid from November 27, 2014.



 **Skullcandy**



8

REMUNERATION

A) REMUNERATION OF FORUS S.A. BOARD OF DIRECTORS

		Director							
		Alfonso Swett S.	Alfonso Swett O.	Heriberto Urzúa S.	Eduardo Aninat U.	Ricardo Swett S.	Matko Koljatic M.	Francisco Gutierrez P.	John Stevenson
2013	Remunerations	45,825							
	Fees					30,045			45,680
	Participation	78,414	39,207	39,207	39,207	39,207		39,207	39,207
	Dividend	20,748							
	Directors Committee		13,069	13,069	5,445			7,624	
	TOTAL	144,987	52,276	52,276	44,652	69,252		46,831	84,887
2014	Remunerations	46,922							
	Fees					30,947			86,065
	Participation	94,719	47,360	47,360	14,089	47,360	33,270	47,360	48,032
	Dividend	24,071							
	Directors Committee		4,906	15,787		10,880	10,880	4,906	
	TOTAL	165,712	52,266	63,147	14,089	89,187	44,150	52,266	134,097

Figures in thousands of historic Chilean pesos.

B) REMUNERATION OF SUBSIDIARIES' DIRECTORY

The subsidiaries' directors are unpaid.

C) DIRECTORY'S EXPENSES

The Board of Directors of Forus S.A. did not incurred in any Advisories expenses of any kind during the year 2014.

D) DIRECTORS' COMMITTEE

In accordance with what is indicated in article 50 Bis of Law 18,046 on Stock Companies and Circular No 1,526 of the Superintendence of Securities and Insurance (SVS), which indicate that the activities performed by the Directors' Committee shall be reported annually, this report shall be presented in the annual report and informed at the corresponding Shareholders Ordinary Meeting, is informed later on.

The Directors' Committee of Forus S.A. is currently composed by the Directors Heriberto Urzúa S., Ricardo Swett S. and Matko Koljatic M., and is chaired by Mr. Matko Koljatic M.

During the fiscal year 2014 the Directors Committee met in different occasions in which it focused on knowledge of

matters within its competence, according to what is indicated in article 50 Bis of Law 18,046. The Directors Committee met on February 27, March 19, May 27, August 20, September 24, October 15, November 26 and December 17, meetings in which they analyzed the subjects of their responsibility as is ordered by law. Thus they analyzed and approved the operations regulated by articles 146 and following of Law N° 18,046 on Corporates, in accordance with what is indicated in article 147 of the mentioned law, informing the Board of Directors; analyzed the financial statements of the Company, in accordance with International Financial Reporting Standards (IFRS) to be presented in each opportunity to the Superintendence of Securities and Insurances, including the reports presented by the external auditors; analyzed the inventories; the processes of financial and administrative control of the company; the variable remuneration of the division managers; the remunerations of the principal executives; the reports of the internal audit and its annual plan; the Controller's work on stores and warehouses inventories; the assets sales to related



companies, among other subjects, as indicated in the law. The recommendation of the external auditors’ services and the risk classification companies, and personally met with the Company’s auditors. In addition, learned about the Processes of the Company Control and administration of funds, among others. There were no other comments or proposals.

At the Shareholders Ordinary Meeting, held on April 16, 2014, in accordance to indications in Art. 50 bis of Law N°18,046 and in the Circular N° 1,956 of the SVS, the determined remuneration for each committee member is equivalent to a third of the remuneration he receives as Director of the Company. It was decided that the operating expenses would be the equivalent to the amount of the annual remunerations of the committee members.

E) REMUNERATIONS OF THE PRINCIPAL MANAGERS OF THE COMPANY

2013 (M\$)	2014 (M\$)
1,241,256	1,430,406

Amounts in thousands of historical chilean pesos.



Hush Puppies®
walk happy®


SEBAGO®

F) INDEMNITY FOR YEARS OF SERVICE

During 2014, there were no compensation disbursement for years of service to executives.

G) INCENTIVE PLANS

The Company pays performance bonuses which are determined according to the goals achieved by each worker.

There are monthly bonuses, for the Distribution and Commercial areas. 18 employees benefited.

There are quarterly bonuses, for the Production and Commercial areas. Benefited: 61 workers.

There are annual bonuses aimed to Division Managers and other executives. Benefited: 16 employees.



ELEMENT



9.1

HISTORY

Wolverine World Wide, (WWW) a prestigious Company worldwide, with presence in more than 60 countries, in the five continents and owner of world-class brands. Born over 100 years ago, but its beginnings go back to 1883 when Henry O. Krause settled in the United States, beginning to manufacture shoes.

In 1980, WWW, within its international expansion process, is associated with a Chilean business group, led by Mr. Alfonso Swett Saavedra, in order to commercialize their products in Chile. To this purpose they form the Company Hush Puppies Chile Ltda., whose ownership structure was 30% of WWW 30% and 70% of Alfonso Swett Saavedra e Inversiones CGS Ltda.

The great success reached by the Chilean Company made them build the first Factory in the year 1982, thus the structure then distinguishes two companies, despite being independent, working together in coordinating activities and strategies: Hush Puppies Chile Ltda. (Factory, wholesale and exports) and Comercial Puppies Ltda. (Retail), owner of the retail chain.

Linked to this development, Hush Puppies begins to



consolidate in Chile as a high status brand, quality and comfort, which is supported by the ongoing implementation of technologies in the design and production of footwear, supported by effective advertising and marketing campaigns through several media.

In 1991, the group led by Mr. Alfonso Swett decided to purchase the remaining equity W.W.W. had in the company, maintaining a close relationship with this important American company. At the same time, a company restructuration begins, in which are created the societies FORUS S.A., in charge of production, export, franchise, wholesale and ownership of the licenses and Comercial Forushop Ltda., which is responsible for the operation and management of stores (Retail Business).

The Company continued operating in the same way until 2002, year in which the merger of the retail and wholesale business in one company is decided. Therefore, Comercial Forushop Ltda. is absorbed by its head office FORUS S.A. on January 1, 2003. Within this fusion process is further absorbed Macs SA, a real estate company of Forus Group.





In December 2006, Forus done the issuance of its initial public offering on the Chilean Stock Exchange and has continued its growth through new brands additions, new Retail concepts and increasing its international presence.

In 1990 Uruforus was formed and in the year 2007 acquires the leading Uruguayan brand in the women category; Pasqualini. In 2012 the merger of both companies is made, consolidating its leadership in the country and adding 45 stores.

In 2006 born Peru Forus which developed the brands Hush Puppies, Nine West, Rockford and Columbia, among others. In 2013 Billabong brand was added to the portfolio.

In 2007 born Forus Colombia to commercialize the Hush Puppies brand there. In April 2012, Forus materializes a joint venture agreement in the Colombian market with the North-American company WWW Inc. where it acquires 49% of Forus Colombia and in turn Forus Chile acquires 49% of the new company LBC SAS, with the remaining 51% owned by W.W.W. Inc.



Hush Puppies
walk happy

SUBSIDIARIES

9.2.1 URUGUAY

In the year 2014 Uruforus presented growths of 18.3% in sales with regards to the previous year, 19.8% of improvement in margins, and an increase in the operational result of 7.5%.

The growth in retail sales was 20.0% and it is explained by the incorporation of 7 new stores which contributed 90.1 million Uruguayan pesos and 42.6 millions of gross margin. The SSS grew 3.1% with regards to the previous year.

At the macroeconomic level we face a parallel exchange rate in Argentina, which together, with tax-free online shopping, generated a significant incentive to shift consumers towards those alternatives.

The above was offset by the structure strengthening with focus on commercial and marketing strategy, as well as the logistics area which improved the supply of replacements to our stores.



In the same way we completed the implementation of the ORACLE ERP providing the company with better tools for its management.

As has always been our main objective, a set of strategies are developed to strengthen the value of our brands and the shopping experience in our retail chain, which we continue to generate a consumer preference towards.

9.2.2 PERU FORUS

To Forus Peru 2014 has been a year of consolidation, mainly due to the acquisition of the Billabong brand, which represented 31.4% of total sales, as a result of the addition of 17 stores of this brand and the sales through wholesalers. The Company sales increased 65.2% above the previous year, with a total of 79 stores at the end of 2014.

During 2014, the Peruvian economy was negatively impacted by the deceleration, the exchange rate rising as well as the declining in business and consumer confidence. In addition, private sector investment substantially reduced the main large mining projects.

9.2

ACTIVITIES AND BUSINESSES



The profit for the period increased by 6.65% over the previous year, with a Margin of 55.4%, and due to what was mentioned in the previous paragraph and to the consolidation of the acquisition of Billabong the operational costs were increased by 79.2%.

The profit increased 6.65% above the previous year, with a margin of 55.4%. Additionally, as a consequence of the economic outlook mentioned in the previous paragraph and the consolidation of the Billabong acquisition, operating costs increased by 79.2 %.

During 2014 we completed the Oracle implementation, allowing internal and financial controls improvement. In addition, we have consolidated our logistics process, which allows us to be more efficient in delivering our products to the Wholesale channel as well as to our own Retail stores. We continue our training process and consolidation of our team, mainly strengthening our Retail Area with a new management since September. We continue to strengthening our Product Area, in terms of structure, collections and Marketing.



BILLABONG



9.2.3 FORUS COLOMBIA

During the year 2014 the sales channels were increased by opening 3 Hush Puppies stores in middle size cities, to continue with the growth strategy. In addition, we opened three stores of the Factory Brands / DHouse format, created to optimize product rotation, in locations where the rents are more favorable. In the case of the “wholesale” channel, we activated 3 customers, one of which is Falabella with 3 stores, we increased from 12 to 57 the number of Spring Step locations where we have the Hush Puppies brand.

The implementation of the product development plan called “HP 3.0” in 2014 which is an improvement with a direct “sourcing” strategy structure specially designed for our reality. This plan began to generate its first results with the entry of the product in Christmas and we are expecting a complete impact during the year 2015.

The digital marketing became significantly important during the year 2014 with the launching of the first stage related to the social networks, and followed by a feasibility analysis for the implementation of a program for customer loyalty.



Implementation of tools such as Oracle, significantly improves the sales and margin reports in the Intranet as well as a distribution center expansion at the headquarters at Bogotá has allowed the improvement of productivity.

Negotiations between the producers' unions, government and businessmen allowed us to establish in a less unfavorable way the impact of Decree 74 which seeks to control smuggling, among other objectives.

9.2.4 LIFE STYLE BRANDS OF COLOMBIA

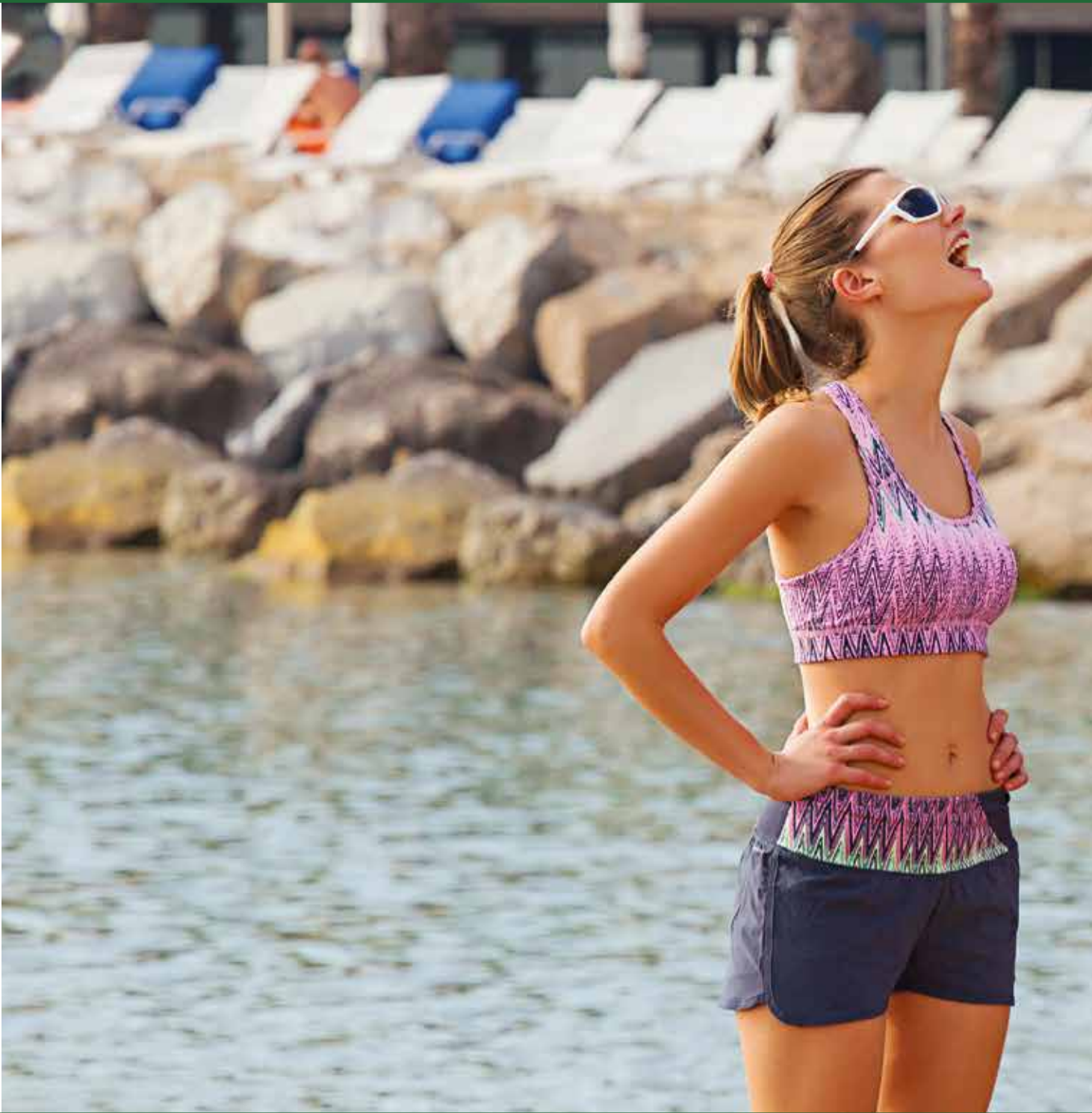
Continuing with the strategy to increase our Retail business and at the same time consolidate the Wholesale channel, during the year 2014 we opened 5 Cat stores and 1 Merrell store and additionally we increased in more than 50 wholesale's point of sales, which added to the wholesale sales of the points opened during 2013, allowed us to obtain



a record in sales. Improvement in the purchase mix and better management of the planning of the collections cycle allowed us to increase the margin in a highly competitive environment.

Complementing our efforts, we created a new administration area for the wholesale channel whose object is to maintain the consistency in the display, timely information on opportunities and in general, seek a more effective approach with each of our customers' point of sales.

For the first time we participated with the Cat brand in the most important event as rock co-sponsors, with an exhibition of the brand in the target market. The Merrell Trail Tour was consolidated as the most important "outdoor" race in Colombia, with around 1.500 competitors. In addition, we implemented the strategy of the digital market, beginning with the social networks, hand in hand with the codes and communication channels, used by the consumer, which constantly changes.

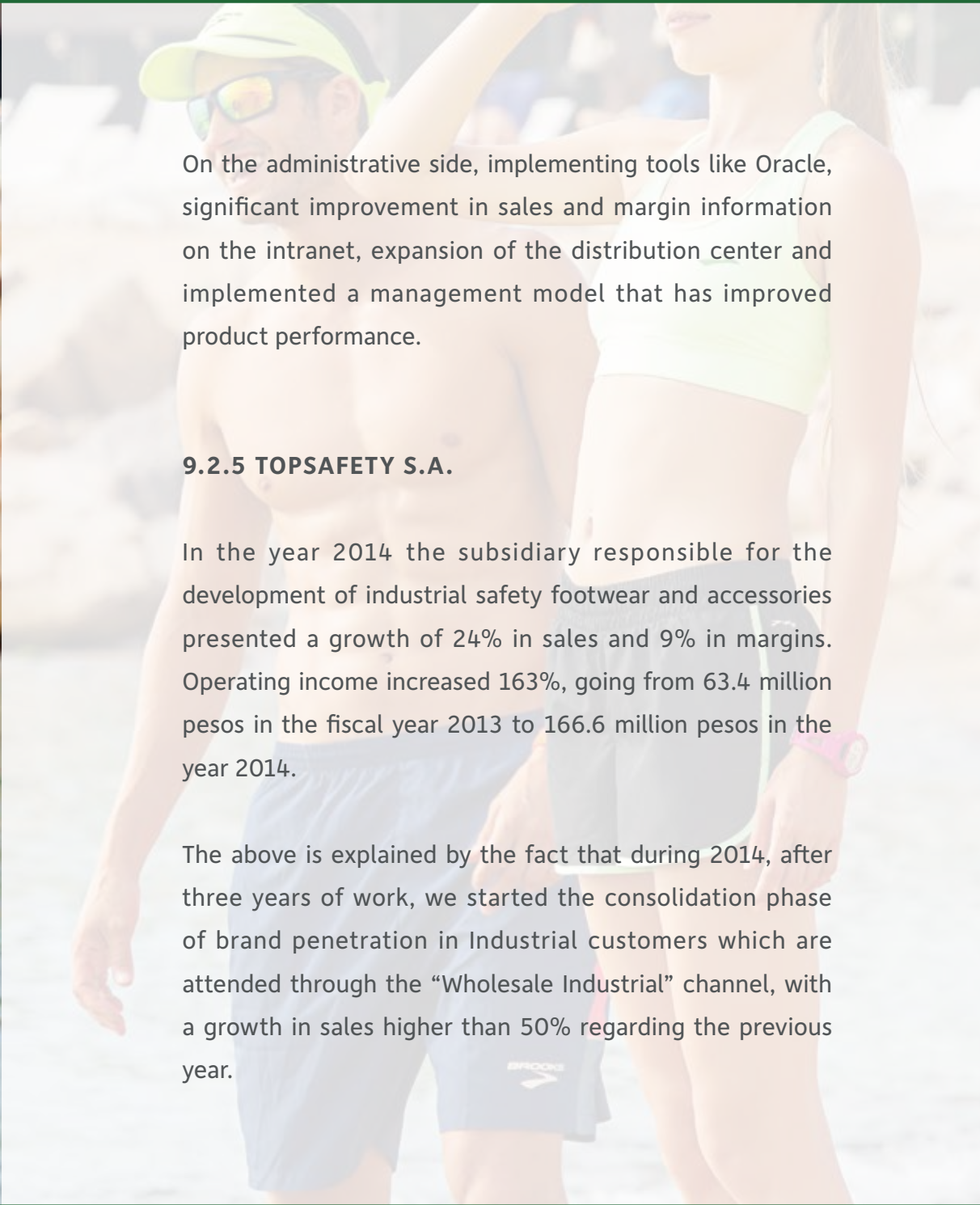


On the administrative side, implementing tools like Oracle, significant improvement in sales and margin information on the intranet, expansion of the distribution center and implemented a management model that has improved product performance.

9.2.5 TOPSAFETY S.A.

In the year 2014 the subsidiary responsible for the development of industrial safety footwear and accessories presented a growth of 24% in sales and 9% in margins. Operating income increased 163%, going from 63.4 million pesos in the fiscal year 2013 to 166.6 million pesos in the year 2014.

The above is explained by the fact that during 2014, after three years of work, we started the consolidation phase of brand penetration in Industrial customers which are attended through the "Wholesale Industrial" channel, with a growth in sales higher than 50% regarding the previous year.



9.2

ACTIVITIES AND BUSINESSES

On the other hand, the “Home Improvement” Wholesale chains, as well as the whole sector, saw their potential growth affected, enhancing efforts to maintain sales and participation levels obtained during the previous year. Despite this, DHouse and Shoe Express concept stores contributed with a 20% growth in sales.

The main elements that explain the results in these channels are: Improved footwear collection, complemented with products that previously had no competitive offer in their specific segments; strengthening the commercial team, enhancing the local presence; and improvements in internal processes to strengthen the service.

The main challenge experienced during 2014 - which explains the slower growth of the contribution compared to sales - is related to the sustained rise in the exchange rate and the FOB costs. Considering the market competitiveness this increase could not be transferred completely to prices, significantly reducing growth contribution.

Finally, we highlight that on December 24, Topsafety SA was absorbed by Forus SA, becoming part of the latter, through the Division of Industrial Safety creation



9.3

BRANDS

The company has a broad portfolio of own and licensed brands to cover different footwear and apparel market segments.

A close and long relationship with our licensors have enabled us to successfully develop these brands for many years.

HUSH PUPPIES in 1958 the casual footwear was invented. Since then people have dressed in a more relaxed manner. Today the Hush Puppies shoes are more comfortable, with European technology and design, just what the consumer want, and allows the brand to be a leader and a reference in Chile. Hush Puppies is an invitation to walk happy.

HUSH PUPPIES KIDS stands for shoes and clothing, which seeks to incorporate the latest fashion trends and the best materials, perfect for the healthy foot growth, and with advanced technologies that enhance the health and comfort, yet stylish.

RKF is an international, authentic and natural brand, which allows dreams for a more relaxed life and deeply connected with nature, become real. With unique stores that exceed expectations and transform the city into a natural environment, the promise life is a long weekend its fully alive.

COLUMBIA leader in outdoor technology in the world. Its success is based on constant innovation and development of exclusive products for all kinds of weather: apparel, footwear and accessories, present in highly technical stores with contemporary design.

CAT is a very different and innovating proposal for footwear and urban clothes for the authentic youth, looking to live freely, breaking established patterns, and experiencing new sensations. They are the youth whom move the world, they are Earthmovers.

MERRELL is living outdoors and forgetting about daily problems. This is the philosophy of this North-American brand that emphasizes the outdoor avant-garde design of





9.3

ACTIVITIES AND BUSINESSES



Life is a long weekend
RKF
ROCKFORD The Outdoor Experience

quality, which is reflected not only in its collections, but also in its stores and communications.

NINE WEST stands for Fashion, through its women's trendsetter shoes line in New York. Stylish trend follower women feel a special connection with this international brand.

SEBAGO is the North-American preppy fashion key brand. Innovative nautical footwear, with multicolor designs, which combines the tradition of several decades as well as energy and tastes of today's men.

MOUNTAIN HARDWEAR is an ultra-performance professional outdoor brand for great challenges and extreme weather conditions, totally focused on the mountain. Its promise "Born Hard", inspires everything it does in order to be the highest performing brand in the world.

CUSHE is "to have a good time". Surf is the soul of this brand created in Britain. Represents the dream of a comfortable, relaxed and free lifestyle.

AZALEIA versatile Brand created for the modern woman, looking for being fashionable. With exclusive stores in Chile.



It has a great ability to rescue trends and style at a very convenient price, relevant factors for today's woman.

SOREL is an Extra Premium niche brand, with innovative designs, in boots, booties and shoes, stylish and the best materials, ideal for people looking to be different and unique.

JANSPORT is the world's leading brand in college backpacks, with a great heritage in design, making classic look cool and contemporary. High quality, durability and reliability, it is a lifestyle brand that invites to experience the adventure of discovering.

CALPANY is a Chilean children's brand with a great track record in footwear and apparel. Combines design with basic safety, reliability and a healthy foot development.

NORSEG is an industrial safety brand with great know-how in Chile, with a wide range of safety footwear and other protection elements for workers.

PATAGONIA are shoes which appeal to the values of the parent brand: casual comfort, high quality and great emphasis on caring for the planet with low impact on the environment through its products and processes.

MONTRAIL is a North-American brand of very resistant shoes and of great cushioning, to challenge the adventures in the mountains. It is very comfortable for Trekking and Trail Running thanks to its thick soles.

WE LOVE SHOES is Internationality coming from the main world capitals, bold in their shoes collections which interprets 100% the stylish, feminine, sensual and fashion woman.

BROOKS is a brand for elite athletes with great design and technologies that improve the runner performance. Is the number one Running brand in USA. Through Body & Soul, offer to women running and gym apparel, accessories and footwear with contemporary designs, which incorporates the latest technologies.



9.3

ACTIVITIES AND BUSINESSES

PASQUALINI is women's shoes and handbags in Uruguay. With a strong Italian inspiration of quality and world-class stores, with a wide collection, also complemented by Nine West.

SKULLCANDY is the leading American brand in earphones, with great design and colorful products for cool youth, that make snowboarding, skateboarding, skiing or biking. In 2008, Skullcandy was nominated by Fortune Magazine as "the world's coolest ear bud".

BURTON is the brand founded by Jake Burton, creator of snowboarding in the world. It is the most prestigious brand for tables among professionals and experts in the sport. Always innovating, delivering the most advanced equipment, season after season, along with an exclusive apparel collection for every occasion.

BILLABONG is an Australian brand worldwide leader in surf. Creates products and categories of high innovation for elite sportsmen and to promote the beach culture spirit. Billabong seeks to be the brand that promotes the beach and the boards, either in water or snow.



DAKINE is a Hawaiian brand of high performance, great comfort and unlimited durability, of sportive accessories and backpacks, being an identity sign, defining the style of those who carry them.

VONZIPPER eyeglasses brand that promotes de Californian lifestyle, design, and “the good life“ in quality sunglasses and goggles for snow or motorbikes.

ELEMENT Is a brand born in 1992 and since then its philosophy has been that the sport of skateboarding progresses through boards and accessories of the highest quality and greatest recognition among the professional riders.

7 VEINTE brand positioned in youth spirit and a 15-25 years segment, with emphasis on the skateboarding, snowboarding, surfing and urban “boards” concept, that aims to reflect an action spirit, live life with emphasis on these sports and lifestyles, contact with nature and the city. It is a brand from young people for youth. In retail, invites the best brands in each discipline, as Burton, Element and Billabong, to get together and get closer to young people.

9.4

RETAIL

33 new store were opened in 2014, reaching to a total of 306 stores, which can be separated in 17 different stores concepts in Chile: Hush Puppies (57), Hush Puppies Kids (19), Rockford (34), Columbia (16), Funsport (24), Azaleia (23), Calpany (1), Nine West (7), Dhouse (21), Shoe Express (28), Merrell (14), Mountain Hardwear (3), CAT (21), Brooks (3) and We Love Shoes (17), 7veinte (9) and Billabong (9).

The focus of the year 2014 was in Personnel, Product and Stores:

PERSONNEL: The High Performance Forus Project which led courses offered to our Store Managers and Store Assistant Managers, mainly focused on Leadership, Team, Teamwork and Customer Service.

PRODUCT: Our presentation of excellence is a constant task, therefore we maintain a permanent

control over all formats, through an excellence team of visual merchandising, with presence and work in each of the different store chains.

STORES: We seek to keep our attractive formats for our consumers through new openings, maintenances and remodeling.

9.4.1 HUSH PUPPIES

Chain of stores oriented to the family, where fashion comes alive in spacious, elegant and cozy spaces, where recognized and highly valued brands stay together. Where a satisfying shopping experience is guaranteed not only by our range of brands and products, but also due to our service.

9.4.2 DHOUSE

Chain of stores oriented to the family, who like to wear and dress recognized and highly valued brands but




VONZIPPER



with benefits associated to their purchase, customers who need attractive and varied offer in spaces which invite them to discover the whole range of products the chain has developed focused to them.

9.4.3 HUSH PUPPIES KIDS

Chain of stores oriented to mothers where they will discover a different world to buy footwear and clothes for their children, for both boys and girls, with their own style, free and fashion, related to the quality concept and technology associated to their products, in entertaining spaces where our users, the children, may also discover and create their own style by themselves.

9.4.4 RKF

Chain of stores oriented to the man and woman who likes a free and natural lifestyle, who prefer to purchase in entertained spaces that awake their senses and give them the full and satisfactory purchase experience they deserve.



9.4

ACTIVITIES AND BUSINESSES



9.4.5 COLUMBIA

Chain of stores oriented to men and women with high technology products aimed on a demanding consumer who likes to protect himself of extreme weather conditions with contemporary products for every occasion.

9.4.6 FUNSPORT

Chain of stores oriented to a sport, casual and family segment, men, women and children that emphasize comfort in their clothing and footwear, seeking spaces to buy fashion, technological and trendy products related to valued brands.

9.4.7 NINE WEST

Chain of stores oriented to the fashion woman, seeking to differentiate themselves from their peers, who buys for herself, emphasizing their own style. Women who wants to look different, who prefer the shopping experience when making their decision on where and what to buy, which feel that these products were especially created for her.



9.4

ACTIVITIES AND BUSINESSES

9.4.8 CALPANY

Chain of children stores oriented to the mothers who like to buy fashionable apparel and footwear for their children, who emphasizes the design and colors. Mothers who enjoy the product selection and combination for their children, who needs to make their purchases in comfortable spaces, allowing them to purchase in their own times, usually without rush with only the purpose of buying clothes and footwear for their children with different styles associated to fashion.

9.4.9 SHOE EXPRESS

Chain of stores oriented to the families seeking “opportunities”, who need a comfortable space where to make their purchase, a space where they “always” find several products and prices, with an attention and service associated to the speed sale, which boost them to take the opportunities with more than one product acquisition.

9.4.10 AZALEIA

Chain of stores aimed at women who likes to be in style, a contemporary woman who needs to look good, making their shopping a rewarding experience in a enjoyable environment with a pleasant service.

9.4.11 CAT

Urban and unique lifestyle for women and men with a young, cheerful and strong spirit. Represented in unique design and quality footwear, as well as in original apparel and accessories. Chain of stores related to a CAT brand lover customer, who has identified him for years and constantly offering innovation.

9.4.12 WE LOVE SHOES

WLS has, in order that a woman feels a woman, a chain of own stores where she may learn about its



 **Columbia**



real tastes and needs, and has for her the best brands and tendencies of the world of clothes, casual and outdoors, which will surprise her.

We Love Shoes... what she dreams of.

9.4.13 MERRELL

Chain oriented to consumers who seek different, unique and nearby products oriented to a generation whose life revolves around nature.

9.4.14 MOUNTAIN HARDWEAR

This chain is oriented to women and men who like nature and extreme sports who require protection from extreme conditions.

Mainly focus on mountain climbers who seek clothing and accessories of high technology to protect themselves from low temperatures.



9.4.15 BROOKS

These stores are oriented to women and men who like physical activity in gymnasiums as well as outdoors. The products sold adequate perfectly to these activities considering modern and aesthetic designs, of an international brand leader in the Running category.

9.4.16 7VEINTE

A chain that represents and markets the best brands of action sports in clothes, accessories, footwear and equipment. Addressed to a young public mainly between 15 and 25 years old, where the adrenaline, passion and energy are part of their DNA. Young people who mark tendencies and leadership in each of the disciplines and transform them into an interesting life style.

9.4.17 BILLABONG

Chain of international renown that designs and manufactures clothing, accessories and products for persons with a young

mentality. Develops, promotes and impulses a life style linked to sports and the contact with nature, where the sea has the leading role. Today with new horizons expands its market searching for more adrenaline, where the skate and the snow begin to form an important part of the Billabong world.

9.5

DESCRIPTION OF THE INDUSTRIAL SECTOR

Retail maintains a constant expansion, which translates into a greater competitiveness, due to the arrival of more international actors as well as to improvements in the development and implementation of retail specialty concepts.

The consumer is better informed each day, through the social networks, web sites, etc., therefore which demands us to be constantly faster in presenting new collections.

The sourcing of the clothing and footwear business



Hush Puppies®
walk happy®

continuous to be mainly from the Far East, concentrated in China. To develop a sourcing of value it is fundamental to be able to reach a business scale which allows us to gain access to high quality suppliers.

The business success is centered in having an attractive offer of products and brands which may satisfy the needs of the consumers, who are more and better informed now, and who at the moment of deciding the purchase consider the relation price-quality, the technology, status and comfort, among other factors.

E-commerce is progressing each day in a fast manner as a sales channel, as well as a marketing tool which allows to be on line with the consumer.



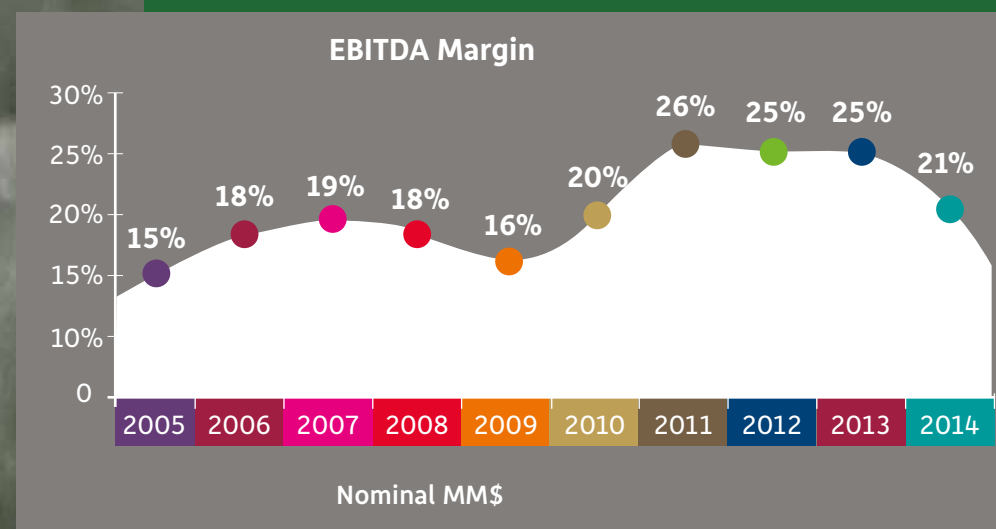
The Company's sales during the year 2014 reached MM\$ 234,206 and have shown an evolution as shown below:



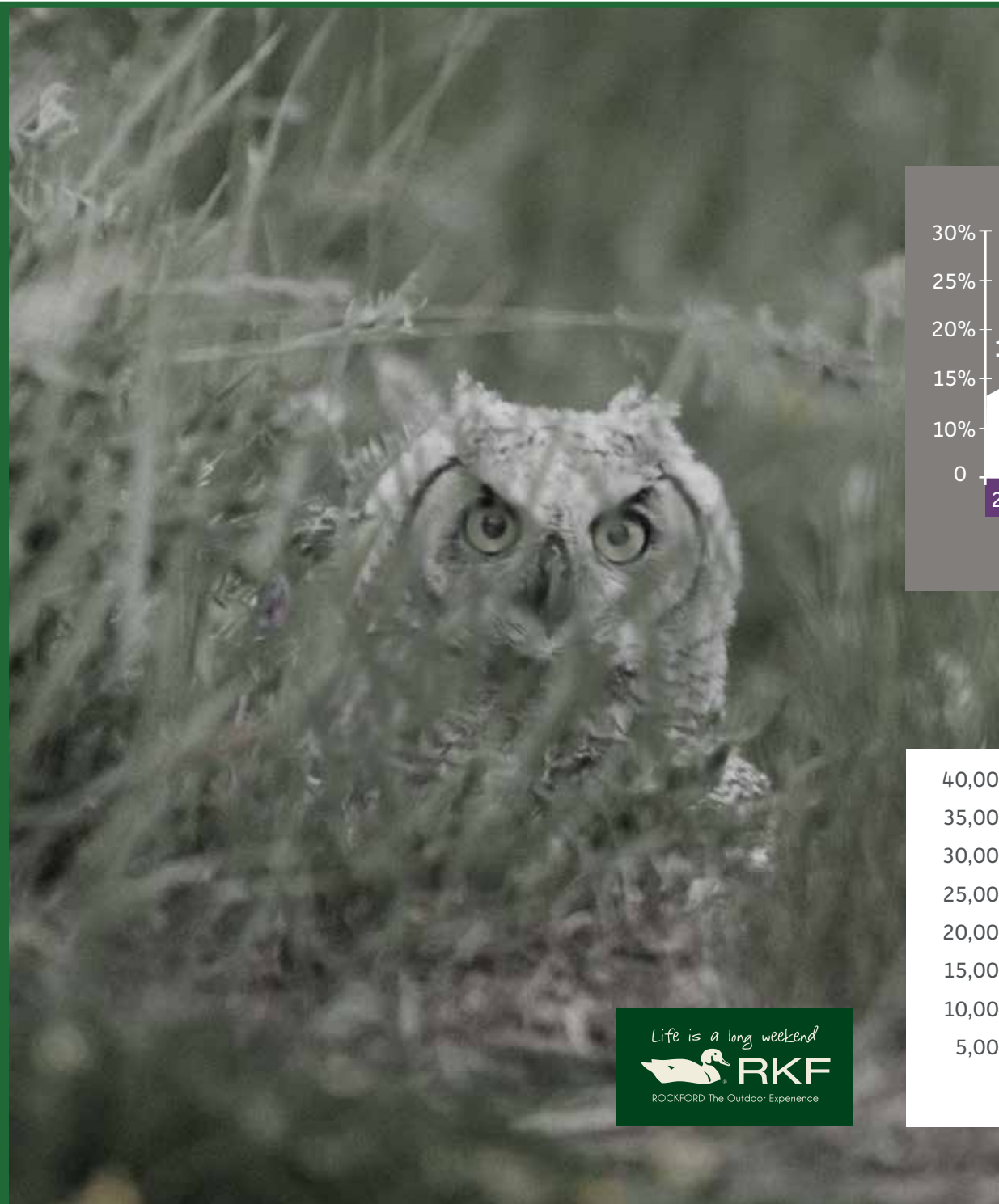
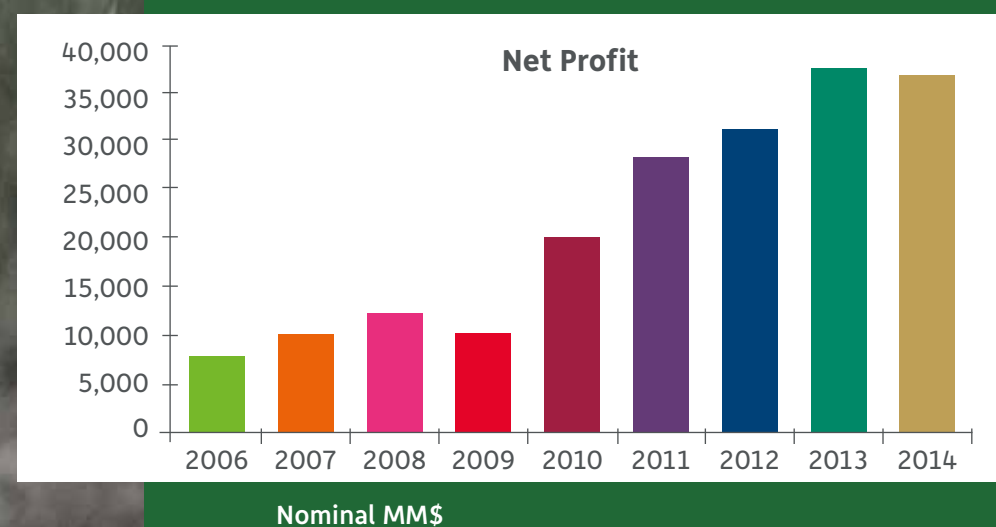
The consolidated EBITDA in 2014 was MM\$ 49,667, experiencing a growth of 3.02% with regards to the previous year:

YEAR	2008	2009	2010	2011	2012	2013	2014
EBITDA	19,299	17,014	24,142	37,633	42,495	48,209	49,667

Nominal MM\$



Forus' profit in 2014 registered a decrease of 2.95% in relation to the previous year:





MAIN PROPERTIES AND EQUIPMENT

LAND AND CONSTRUCTIONS	NET VALUE M\$
Real Estate Froilán Roa, Departamental (land)	1,100,000
Real Estate Froilán Roa, Departamental (const. and installations)	810,764
Distribution Center (const. and installations)	5,525,715
Real Estate Príncipe de Gales (land)	796,909
Maipú Land and building in leasing	2,419,540
La Serena store	400,130
Land Perú	504,586
Central Offices Perú Forus	44,280
CONSTRUCTION IN PROCESS:	
Departamental Building	182,265
Distribution Center Uruguay	117,946
Distribution Center Perú	2.153,984
TOTALS	14.056,101

MACHINES AND EQUIPMENT	NET VALUE M\$
Computer Equipment	676,174
Furniture and Supplies	1,405,347
Store Installations	16,946,768
TOTALS	19,028,289

All properties are insured.



MAIN LICENSES MAINTAINED BY THE COMPANY

The Company maintains valid licenses of their trademarks, among which the following are included: Hush Puppies in Chile, Uruguay, Paraguay, Bolivia, Colombia and Perú, which having been initiated in 1983 has had various extensions, the present is 9 more years for Chile and Uruguay; 4 more years for Colombia and 3 more years for Perú; Nine West in Chile, Perú and Uruguay, initiated in 1995 with a present extension for 2 more years; Caterpillar in Chile, Uruguay and Colombia, initiated in 1994, with a present extension of 4 more years; Merrell in Chile, Uruguay and Colombia, whose contract is dated in 2001, and the present extension is for 4 more years; Columbia in Chile and Perú, initiated in 1993, has an extension of 9 more years; Brooks in Chile whose contract is initiated in 1988, has a present extension of 6 more years; Azaleia in Chile, with a duration of 2 more years; Cushe in Chile, Perú, Uruguay and Colombia, with a duration of 5 more year; Burton in Chile, Perú and Uruguay, with a present extension for 5 more years; Billabong in Chile and Perú with a duration of 5 years; amongst others.



9.9

ACTIVITIES AND
BUSINESSES



MOUNTAIN
HARD
WEAR

THE COMPANY'S MAIN CUSTOMERS

After our final consumers, who purchase in our chain of stores throughout the country, our main wholesale customers in Chile are: Falabella, Cencosud, and Ripley.

9.10

THE COMPANY'S MAIN SUPPLIERS

Wolverine Inc.
Columbia Sportswear Company
I & R Group
Grupo Mall Plaza
Cencosud Shopping Centers S.A.
Fresh Footwear CO., LTD
GSM (Central Sourcing) PTY LTD
Tropic Prod. Co. Ltd.
Dean Street Group
Randic y Bonacic-Doric Diseño, Inversiones y Asesorias Ltda.



10

AREAS OF
THE COMPANY



10.1

FACTORY

The Factory Division during the year 2014, always in a scenario of a highly competitive market, has mainly focused its production in the manufacture of contemporary footwear and accessories highly valuable for the Hush Puppies brand, distinguishing for its designs, forms and materials, highlighting Wolverine's leathers and pigskin, original Andean fabrics, Argentinean leathers for applications, Spanish, Italian and Argentinean soles, amongst others; all of them as a whole and with the excellent manual abilities of the personnel, have been able to construct and maintain an offer of a highly attractive and competitive product.

On the other hand, the automatic replacement service for wholesales has been maintained, which has delivered a high level of compliance; in addition through E-Commerce it has continued with the service of design and manufacture of unique footwear for each customer, participating in a continuous improvement of the brands' visibility.

The creative modeling area of the Factory, with the purpose of participating in opportunities that the Shoe Express chain presents, has maintained the development of footwear collections of the brands Wall Street and J. Lloyd.



10.1

AREAS OF THE COMPANY

Hush Puppies Kids and Hush Puppies school footwear of the affiliate Forus Perú, quality control of imported products, development of the product and sourcing of safety footwear for the brand Norseg and Norseg Safety of the Industrial Division, exportation of products for the affiliates of Peru and Colombia, post sales service for customer service and formation of the electric area of the Company's ecological sustainability.

The Factory Division, shall continue optimizing each of its processes, with the purpose of offering a competitive service to the company, a close relationship with our customers and always maintaining as first priority the quality assurance of our products in an excellent work environment, fundamental pillars of our sustainable competitive advantages over time.



10.2

PERSONS

The fiscal year 2014 was a gratifying year for the company's Legal Management and Human Resources, full of challenges and achievements, which maintained it focused in the formation and development of our employees. To this end we used our main tool, Forus University the program for training and development, which enables us to transmit to all our employees Forus' DNA and culture.

Forus University 2014 helped us to line up our executives with the company's strategy and vision once more, dealing with different current subjects, without leaving aside the culture and technical and personal formation. The main instructors continue to be our own employees together with external renowned guests.

The Company is continuously searching to incorporate the best elements to its staff, to which end uses various systems of psychological evaluation and techniques. Furthermore, and very important, are the agreements with universities and technical and professional formation centers, which allow us



10.2

AREAS OF
THE COMPANY



BROOKS

to find suitable candidates for each position, and akin to the culture and DNA of our Company.

In the Retail division, we have more specific and practical recruitment methods, in addition to maintaining alliances with universities and various technical and professional formation centers, which allows us to find suitable candidates for the required positions.

During the fiscal year different events were carried out to make known to our employees the new collections of the products of our brands. These activities allow us to train our sales force in technology and the new tendencies of the products which shall be available for our customers.

In relation to our affiliates, fiscal year 2014 was not an exception, since the area was constantly supporting our countries in the training, recruitment and selection of new employees, achieving a better integration of the affiliates and the head office.

SOCIAL RESPONSIBILITY OF THE COMPANY

Human Resources develops an undertaking in and out of the company, through different recreational, relaxation and interaction activities between the employees and their families, which are included in RSE's activities. These activities include program for Winter vacations, visits to the place of work for the sons of Managers, periodic birthday celebrations, National Holidays, family Christmas party in Santiago and regions, football internal tournament, Painting Christmas competition, Ergonomics course with the support of a Physical Therapist, orientation lectures on subjects of health, healthy life and family relations, parents education, etc.

Forus during this fiscal year continued with its support in the social area to the Colegios de La Protectora de la Infancia, with the ONG Casa de Acogida La Esperanza, with the purpose of helping persons with alcohol and drugs problems, and to the schools Necedal and Almendral and the Koinomadelfia children's home of Peñaflor, a municipality shoemaker par excellence.



NINE WEST
9W WE DO SHOE



10.2

AREAS OF THE COMPANY

Finally, we thank the community in general and especially the different aforementioned institutions, the opportunity to help the community and to develop a program of RSE and Quality of Working Life, together and focused in developing the nearness between the Company and the Workers and their families.

10.3

SYSTEMS

During the year 2014 we finished the implementation of the Oracle ERP in Uruguay and Perú, the implementation in Colombia was carried out, in this manner we ended the year 2014 integrated and with the consolidated information in real times with Chile. Furthermore, the Business Intelligence (BI) tool was implemented in Chile and Colombia.

As of the first semester all the stores are operating with electronic documents (Invoices, dispatch guides and Credit Notes) joining the rest of the company

which operates with electronic documentation since last year. We faced Christmas with our POS allowing payment with credit and debit cards with chip and during the same period for the first time our chains were able to offer for sale to its customers, Gift cards.

The development of systems to support the work of Supply and to make the movement of merchandises in stores more efficient is maintained and the continuous improvements to the entire foreign business system and the Distribution Center processes are also maintained, today, all our systems are operating with back-ups and with a Server of high availability.

The Systems Management is in a process of standardization and preparation of procedures, a practice which has become very important due to the company's fast growth.





LOGISTICS AND DISTRIBUTION

The Distribution and Logistics area in the year 2014 continued with the optimization of the Company' distribution operations, achieving service improvements in the Retail as well as Wholesale areas. This optimization was supported by the modernization of our processes and systems. With which we continue modernizing the distribution platform, in accordance with the strategic plan of the company, in order to support the growth of the Company, improve the handling of inventories, the service and achieve a reduction of costs.

In the Retail, area during 2014 Logistics & Distribution had an important improvement in the supply process of the stores, we were able to absorb the requirements of the new stores and new brands associated to the businesses of 7Veinte and Billabong. We optimized the new replacement process of the stores, this process placed new and greater demands to the logistic process of the company. We continued expanding the model of store service based on a fixed calendar of deliveries by store, and the dispatch to E-Commerce's customers was enlarged and improved.

The above achievements were sustained by a great team, a human group that during the years showed its commitment, coordination, capacity in the administration of products flow and the development



of new transportation suppliers.

In the Wholesale area, Logistics & Distribution delivered a high level service to our Customers, which was achieved by the integration of the commercial and logistics areas.

To support the process improvement, we continued the motivation and training program for the Distribution Center's personnel, which resulted in a productivity increase and an optimum work climate.

10.5

PLANNING

During the year 2014 the Planning Management had a performance in line with the objectives laid out for the year. Furthermore from the continuous support of the commercial areas of the company, we have strengthened and revitalized the information for decision making, with the greater use of key indicators (KPI's) to support the management, as well as focused

on information systematization, optimization of the company's processes and strategic planning.

The follow-up to the key macroeconomic indicators allowed the making of decisions anticipating the new economic scenario, in the 4 countries where Forus operates. Furthermore the interaction between the Planning Areas of each affiliate overseas was consolidated, incorporating the local vision and challenges of each country, but adopting the good practices of the Head Office.

In the field of investigation (Search & Research) they carried out their own investigations related with financial indicators of Retail companies, local as well as global. Together with the above we continued working with one of most prestigious Business Schools in Chile, to carry our Market Investigations related to the industry where Forus acts.

10.6

DIGITAL/E-COMMERCE

During the year 2014 we continued perfecting the digital business model, putting emphasis in integrating with more force the different fields of interaction with our consumer, either in social networks, web sites, as well our e-commerce sites, in order that in the next stages we may seek the omnichannelity and communication with our physical stores.

In the year 2014 we also added to our portfolio more electronic commerce sites (jansport.cl, 7veinte.cl, norseg.cl) and we also prepared ourselves for the change in our world-class e-commerce platform, at present in a process of change.

Selfies
Season
by Carolina Parsons



10.6

AREAS OF THE COMPANY

Additionally to the above, and to face the growing demand of our electronic consumer, the e-commerce unit changed its offices, installing in an area which will allow us to face the expansion that the business will have in the future.





11

RISK FACTORS

RISK ASSOCIATED TO THE PERFORMANCE OF THE ECONOMY

The economy evolution and its macroeconomic parameters directly influence the performance of the business. The consumers' expectations, the confidence and maintenance level of the employment, encourage consumption. Situations of downward demands and deterioration of the economic activity levels, may negatively influence the company's income and profits.

EXCHANGE RATE RISK

Due to the strong predominance of importations in the Company and its affiliates, these are exposed to the variations of the exchange rate, where volatility is the risk which is more complex to control.

BUSINESS RISK

The Company diversifies its markets developing store chain formats addressed to different segments of consumers, as well as a constant increase of the geographic coverage at a local and international level. At the supply level, solid relations with the owners of the trademarks and their suppliers have been created as well as with our suppliers.

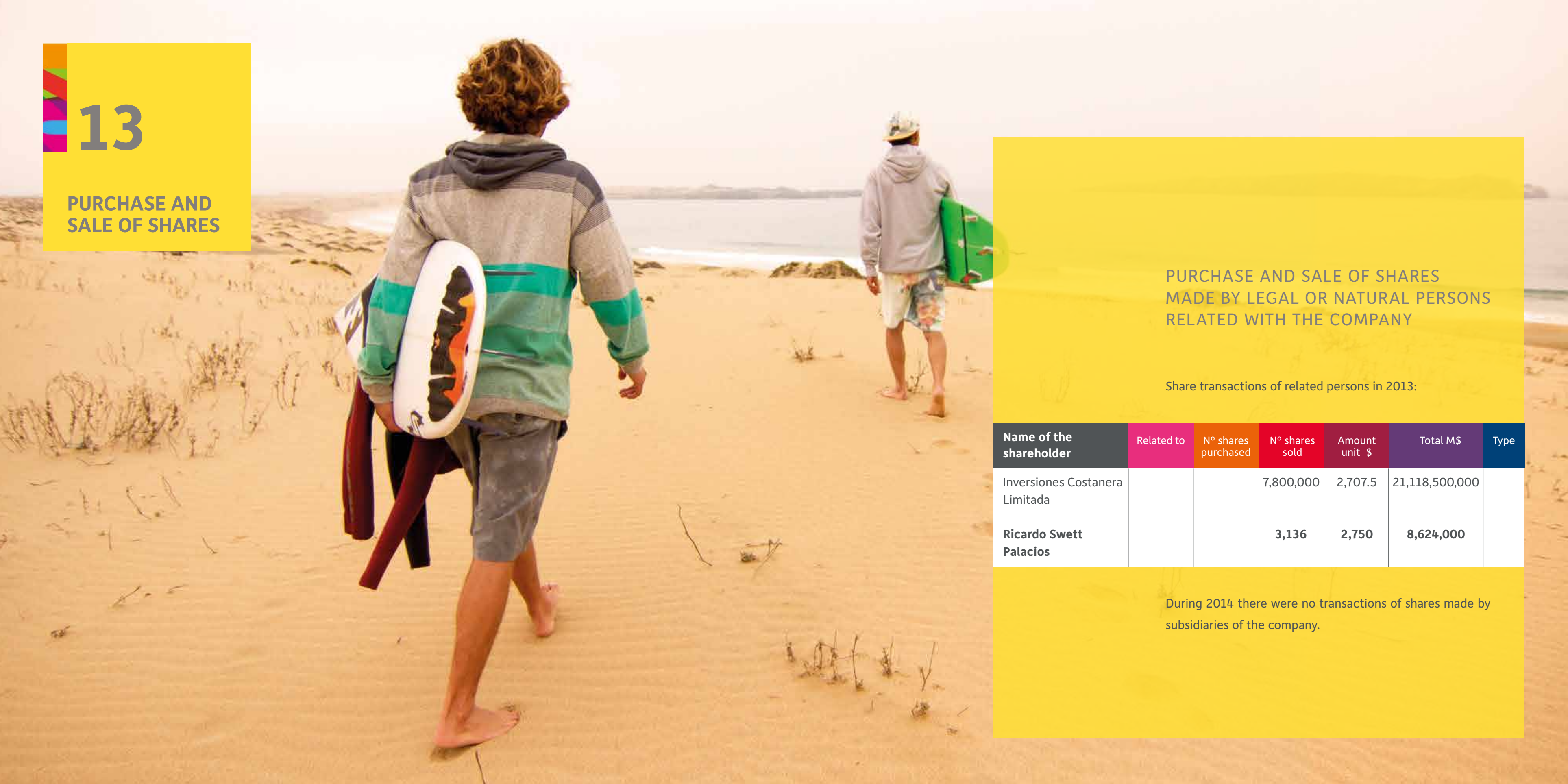


Hush Puppies®
walk happy®

During 2014, the Company made investments at a consolidated level, for approximately \$11 thousand millions, as can be observed in the Cash Flow Statement, of which around 54% were made in Chile.

Historically the Company has maintained low levels of debts, showing a leverage for 2014 of 0.19%. Maintains liquid funds available for more than MM\$40,000 which together with the credit lines, give it a solid situation to face investments.

Principal Indicadors	Unit	2010	2011	2012	2013	2014
EBITDA	MM\$	24,142	37,663	42,495	48,209	49,667
Ebitda / Income	%	20.0	26.4	24.9	24.90	21.21
Current Liquidity	times	4.06	3.18	4.46	4.15	4.77
Reason for Indebtedness	times	0.29	0.35	0.23	0.23	0.19
ROS	%	16.0	20.0	18.4	19.3	15.7
ROE	%	23.5	31.1	28.4	27.5	23.2
Assets	MM\$	105,967	123,824	137,464	166,423	188,463
Liabilities	MM\$	23,483	32,390	26,022	30,882	30,185
Sales Income	MM\$	120,837	142,351	170,768	193,631	234,206
Net Profit	MM\$	19,394	28,424	31,366	37,277	36,771



PURCHASE AND SALE OF SHARES
MADE BY LEGAL OR NATURAL PERSONS
RELATED WITH THE COMPANY

Share transactions of related persons in 2013:

Name of the shareholder	Related to	Nº shares purchased	Nº shares sold	Amount unit \$	Total M\$	Type
Inversiones Costanera Limitada			7,800,000	2,707.5	21,118,500,000	
Ricardo Swett Palacios			3,136	2,750	8,624,000	

During 2014 there were no transactions of shares made by subsidiaries of the company.

STATISTICS OF THE TRANSACTIONS OF SHARE OF THE COMPANY IN THE STOCK EXCHANGE

QUARTER	Santiago Stock Exchange			Chilean Electronic Exchange			Valparaíso Stock Exchange		
	N° shares	Average price	Amount \$	N° shares	Average price	Amount \$	N° shares	Average price	Amount \$
1° 2013	15,095,906	2,797.35	42,228,602,215	581,032	2,846.22	1,653,744,781	7,000	2,692.57	18,848,000
2° 2013	16,068,197	3,092.73	49,694,567,845	1,673,911	3,184.42	5,330,429,985	1,700	2,900.00	4,930,000
3° 2013	14,431,819	2,894.20	41,768,533,609	1,412,269	2,899.13	4,094,348,330	4,000	2,970.00	11,880,000
4° 2013	23,565,269	2,756.37	64,954,511,109	2,707,927	2,740.92	7,422,214,270			
1° 2014	22,369,110	2,534.91	56,703,694,818	442,846	2,644.41	1,171,067,552			
2° 2014	14,754,825	2,323.55	34,283,610,570	317,352	2,251.42	714,494,101			
3° 2014	15,600,946	2,532.76	39,513,435,502	205,896	2,436.19	501,601,185			
4° 2014	8,425,601	2,507.38	21,126,187,237	291,871	2,534.99	739,888,615			

SHARE STOCK-EXCHANGE INDICATORS

Share Price		2012	2013	2014
Closing	\$/share	2,695	2,658	2,480
Maximum	\$/share	2,700	3,350	2,827
Minimum	\$/share	1,399	2,600	2,210
Stock-Exchange Equity	millions \$	696,445	687,011	641,003
Profit per share	\$	121.4	144.2	142.3



STATEMENT OF RESPONSIBILITY

The Directors and the General Manager of the company Forus S.A., signors of this statement, are responsible under oath regarding the truthfulness of the information incorporated in the 2014 Annual Report.

NAME	POSITION	I.D.	SIGNATURE
Swett Saavedra Alfonso O.	President	4.431.932-2	
Swett Opazo Alfonso A.	Director	7.016.281-4	
Urzúa Sánchez Heriberto F.	Director	6.666.825-8	
Matko Koljatic Maroevic	Director	5.165.005-0	
Swett Saavedra Ricardo	Director	4.336.224-0	
Gutiérrez Phillipi Francisco	Director	7.031.728-1	
Stevenson John P.	Director	Foreinger	
Darraidou Díaz Gonzalo	General Manager	8.808.724-0	





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CONSOLIDATED
FINANCIAL
STATEMENTS

UNITS

THCH\$	THOUSANDS OF CHILEAN PESOS
U.F	UNIDADES DE FOMENTO
US\$	NORTH AMERICAN DOLLARS
THMUS\$	THOUSANDS OF NORTH-AMERICAN DOLLARS

CONSOLIDATED
FINANCIAL STATEMENTS

2014

FORUS S.A. &
SUBSIDIARIES

Santiago, Chile
As of Decembre 31, 2014 and 2013

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- c) Basis of consolidation
- d) Conversion method
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- i) Intangibles and goodwill
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- k) Financial assets and liabilities
- l) Inventory
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EY Chile
Avda. Presidente
Riesco 5435, piso 4,
Santiago

Tel: +56 (2) 2676 1000
www.eychile.cl

Report of the Independent Auditor

(Translation of a report originally issued in Spanish - See Note 2)

To
Shareholders and Directors
Forus S.A.

We have audited the accompanying financial statements of Forus S.A. and subsidiaries, which comprise the statement of financial position as of December 31, 2014, and the comprehensive income statements, statements of changes in equity and statement of cash flows for the years then ended and the related notes to the consolidated financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in conformity with the financial reporting preparation and presentation instructions and standards of the Superintendency of Securities and Insurance as described in Note 2 b to the consolidated financial statements. Management is also responsible for the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free of material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with generally accepted auditing standards in Chile. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion on the accounting regulatory basis

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Forus S.A. and subsidiaries as of December 31, 2014, and the results of its operations and its cash flows for the year then ended in conformity with the financial reporting preparation and presentation instructions and standards of the Superintendency of Securities and Insurance as described in Note 2 b).

Basis of accounting

As described in Note 2 b) to the financial statements, on October 17, 2014, the Superintendency of Securities and Insurance published Circular N° 856 instructing those entities under the supervision of the SVS to record during the relevant year and against the equity, all deferred tax asset and liability differences resulting directly from the increase in the first category tax rate established in Law 20780, which changed the financial reporting preparation and presentation standards used to that date, since the previous standards -IFRS- were to be adopted in a comprehensive, explicit and unqualified manner. As of December 31, 2014, and for the year then ended, quantification of the accounting standards change is also described in Note 36. Our opinion on this matter has not changed.

Other matters

We have previously audited the consolidated financial statements of Forus S.A. and subsidiaries as of December 31, 2013, in accordance with the generally accepted auditing standards in Chile. Our report dated February 27, 2014, contains the audit opinion we expressed on those consolidated financial statements, which has not been modified.

Juan Pablo Hess I.

Santiago, Chile
March 4, 2015

EY LTDA.

FORUS S.A. AND SUBSIDIARIES

Consolidated Statements of Financial Position

As of December 31

(Translation of financial statements originally issued in Spanish - See Note 2 c)

ASSETS	Note	2014 Th\$	2013 Th\$
Current Assets			
Cash and cash equivalents	(5)	3,863,997	8,383,418
Other current financial assets	(6)	37,419,401	33,687,676
Other current non-financial assets	(28)	2,951,719	2,358,196
Trade receivables and other current accounts receivable (net)	(7)	24,674,502	21,880,727
Accounts receivable from related entities, current	(14)	6,775	6,626
Inventory	(15)	63,969,519	48,473,974
Current tax assets	(12)	1,978,121	1,471,459
Total current assets		<u>134,864,034</u>	<u>116,262,076</u>
Non-Current Assets			
Other non-current financial assets		377,827	331,283
Other non-current non-financial assets	(28)	2,228,937	2,298,391
Non-current rights receivable		174,458	166,060
Investments registered using the equity method	(8)	3,909,563	3,110,712
Intangible Assets other than goodwill	(9)	3,913,229	3,417,123
Goodwill	(10)	8,226,310	8,810,772
Property, plants and equipment	(11)	33,084,390	29,084,804
Deferred tax assets	(12)	1,683,803	1,577,054
Total non-current assets		<u>53,598,517</u>	<u>48,796,199</u>
Total Assets		<u>188,462,551</u>	<u>165,058,275</u>

The accompanying notes numbers 1 to 36 form an integral part of these financial statements

FORUS S.A. AND SUBSIDIARIES

Consolidated Statements of Financial Position

As of December 31

(Translation of financial statements originally issued in Spanish - See Note 2 c)

LIABILITIES AND EQUITY	Note	2014 Th\$	2013 Th\$
Liabilities			
Current Liabilities			
Other current financial liabilities	(17)	1,328,402	2,199,410
Trade accounts payable and other accounts payable	(19)	13,644,066	12,784,120
Accounts payable to related entities, current	(14)	237,782	304,828
Other current provisions	(20)	7,417,419	7,501,216
Current tax liabilities	(12)	-	166,214
Current provisions for employee benefits	(21)	3,655,338	3,053,515
Other current non-financial liabilities	(22)	1,969,962	1,314,019
Total current liabilities		<u>28,252,969</u>	<u>27,323,322</u>
Non-Current Liabilities			
Other non-current financial liabilities	(17)	1,891,078	1,877,777
Other non-current non-financial liabilities		40,607	108,842
Total non-current liabilities		<u>1,931,685</u>	<u>1,986,619</u>
Total liabilities		<u>30,184,654</u>	<u>29,309,941</u>
Equity			
Issued capital	(16)	24,242,787	24,242,787
Retained earnings		113,878,050	92,093,067
Share premiums		17,386,164	17,386,164
Other reserves	(16)	1,120,915	422,035
Equity attributable to the owners of the parent		<u>156,627,916</u>	<u>134,144,053</u>
Non-controlling interests	(18)	1,649,981	1,604,281
Total equity		<u>158,277,897</u>	<u>135,748,334</u>
Total Equity and Liabilities		<u>188,462,551</u>	<u>165,058,275</u>

The accompanying notes numbers 1 to 36 form an integral part of these financial statements

CONSOLIDATED
STATEMENTS OF
COMPREHENSIVE
INCOME, BY
OPERATION

CONSOLIDATED
STATEMENTS
OF CHANGES IN
EQUITY, NET

FORUS S.A. AND SUBSIDIARIES

Consolidated Statements of Comprehensive Income, by Operation

For the years ended December 31

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Statements of Comprehensive Income	Note	01.01.2014 12.31.2014 Th\$	01.01.2013 12.31.2013 Th\$
Income from ordinary activities		234,206,462	193,630,849
Sales cost	(15)	(105,803,496)	(81,426,550)
Gross profit		<u>128,402,966</u>	<u>112,204,299</u>
Other income, by function		342,275	2,049,895
Distribution costs		(2,415,561)	(1,607,588)
Administration expenses	(23)	(83,638,676)	(67,708,467)
Other expenses, by function		(868,404)	(366,329)
Other profits (loss)		(175,385)	(607,234)
Finance income		883,647	1,854,216
Finance costs		(546,650)	(481,817)
Equity in earnings (loss) of associates and joint ventures accounting for using the equity method	(8)	566,718	390,842
Foreign exchange differences	(24)	2,643,578	655,075
Results by indexed units	(25)	<u>187,478</u>	<u>(32,899)</u>
Profit (loss), before Taxes		<u>45,381,986</u>	<u>46,349,993</u>
Income tax expense	(12)	<u>(8,610,927)</u>	<u>(8,462,387)</u>
Profit (loss) coming from continued operations		<u>36,771,059</u>	<u>37,887,606</u>
Profit, attributable to the owners of the parent		36,809,341	37,822,476
Profit, attributable to non-controlling interests	(18)	<u>(38,282)</u>	<u>65,130</u>
Profit		<u>36,771,059</u>	<u>37,887,606</u>
Basic and diluted earnings per share	(16)	<u>\$142.2649</u>	<u>\$146.5847</u>
Other Comprehensive Income			
Profit (loss)		36,771,059	37,887,606
Profits (losses) from foreign exchange difference		698,880	340,353
Total other comprehensive income		<u>698,880</u>	<u>340,353</u>
Total comprehensive income		<u>37,469,939</u>	<u>38,227,959</u>
Income Attributable to			
Comprehensive income attributable to the owners of the parent		37,508,221	38,162,829
Comprehensive result attributable to non-controlling interests	(18)	<u>(38,282)</u>	<u>65,130</u>
Total comprehensive income		<u>37,469,939</u>	<u>38,227,959</u>

The accompanying notes numbers 1 to 36 form an integral part of these financial statements

FORUS S.A. AND SUBSIDIARIES

Consolidated Statements of Changes in Equity, Net

As of December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

	Issued Capital	Share Premium	Reserves for Foreign Exchange Differences Rate	Other Various Reserves	Total Other Reserves	Accumulated Profit (Loss)	Equity attributable to the Owners of the Parent	Non- Controlling Interests	Total Equity
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Beginning balance present period 01.01.2014	24,242,787	17,386,164	(147,934)	569,969	422,035	92,093,067	134,144,053	1,604,281	135,748,334
Changes in equity									
Comprehensive income									
Profit (loss)	-	-	-	-	-	36,809,341	36,809,341	(38,282)	36,771,059
Other comprehensive income	-	-	698,880	-	698,880	-	698,880	-	698,880
Comprehensive income	-	-	698,880	-	698,880	36,809,341	37,508,221	(38,282)	37,469,939
Increase (decrease) by other distributions to owners	-	-	-	-	-	(14,820,078)	(14,820,078)	-	(14,820,078)
Increase (decrease) for transfers & other changes	-	-	-	-	-	(204,280)	(204,280)	83,982	(120,298)
Total changes in equity	-	-	698,880	-	698,880	21,784,983	22,483,863	45,700	22,529,563
Total balance present period 31.12.2014	24,242,787	17,386,164	550,946	569,969	1,120,915	113,878,050	156,627,916	1,649,981	158,277,897
Beginning balance present period 01.01.2013	24,242,787	17,386,164	(488,287)	569,969	81,682	68,707,899	110,418,532	1,023,398	111,441,930
Changes in equity									
Comprehensive income									
Profit (loss)	-	-	-	-	-	37,822,476	37,822,476	65,130	37,887,606
Another comprehensive income	-	-	340,353	-	340,353	-	340,353	-	340,353
Comprehensive income	-	-	340,353	-	340,353	37,822,476	38,162,829	65,130	38,277,959
Increase (decrease) by other distributions to owners	-	-	-	-	-	(14,502,438)	(14,502,438)	-	(14,502,438)
Increase (decrease) for transfers & other changes	-	-	-	-	-	65,130	65,130	515,753	580,883
Total changes in equity	-	-	340,353	-	340,353	23,385,168	23,725,521	580,883	24,306,404
Final balance present period 31.12.2013	24,242,787	17,386,164	(147,934)	569,969	422,035	92,093,067	134,144,053	1,604,281	135,748,334
(See Note 16)									

The accompanying notes numbers 1 to 36 form an integral part of these financial statements

CONSOLIDATED
STATEMENTS
OF CASH
FLOWS (DIRECT
METHOD)

FORUS S.A. AND SUBSIDIARIES			
Consolidated Statements of Cash Flows (Direct Method)			
For the years ended December 31			
(Translation of financial statements originally issued in Spanish - See Note 2 c)			
	01.01.2014 12.31.2014 Th\$	01.01.2013 12.31.2013 Th\$	
Cash Flow Originating from (Used in) Operating Activities			
Types of Earnings from Operating Activities			
Earnings from sales of goods and rendering of services	264,772,974	221,696,766	
Earnings from premiums and benefits, annual payments and other benefits of subscribed policies	231,700	233,476	
Other earnings from operating activities	142,630	36,292	
Types of payment			
Payment to suppliers for the supply of goods and services	(194,006,399)	(143,321,185)	
Payment to and on behalf of employees	(25,357,564)	(19,265,654)	
Payment for premiums and services, annuities and other obligations derived from subscribed policies	(359,997)	150,442	
Other payments for operating activities	(257,471)	(471,002)	
Net cash flow originating from (used in) the operation	45,165,873	59,059,135	
Income tax paid (reimbursed), classified as operating Activities	(9,993,689)	(6,903,269)	
Other cash inflows (outflows), classified as operating activities	(14,219,980)	(14,141,067)	
Cash flow from (used in) operation activities	20,952,204	38,014,799	

The accompanying notes numbers 1 to 36 form an integral part of these financial statements

FORUS S.A. AND SUBSIDIARIES			
Consolidated Statements of Cash Flows (Direct Method)			
For the years ended December 31			
(Translation of financial statements originally issued in Spanish - See Note 2 c)			
	01.01.2014 12.31.2014 Th\$	01.01.2013 12.31.2013 Th\$	
Cash Flows Originating from (Used in) Investing Activities			
Cash flows from the loss of control of subsidiaries or other businesses, classified as investing activities	55,547	43,435	
Cash flows used to obtain the control of subsidiaries or other businesses, classified as investing activities	(1,150,871)	(13,307,477)	
Purchase of property, plant and equipment, classified as investing activities	(9,856,321)	(8,900,508)	
Purchase of intangible assets, classified as investing activities	(1,322,880)	(740,626)	
Purchase of other long term assets, classified as investing activities payments	(59,812)	(809,375)	
Payments from future, term, options and financial swap contracts, classified as investing activities	-	(778,460)	
Charges to related entities	-	2,818,972	
Dividends received, classified as investing activities	72,201	90,780	
Interests received, classified as investing activities	113,802	207,130	
Other cash inflows (outflows), classified as investing activities	2,278,264	(7,462,491)	
Cash flows originating from (used in) investing activities	(9,870,070)	(28,838,620)	

The accompanying notes numbers 1 to 36 form an integral part of these financial statements

FORUS S.A. AND SUBSIDIARIES

Consolidated Statements of Cash Flows (Direct Method)

For the years ended December 31

(Translation of financial statements originally issued in Spanish - See Note 2 c)

	Note	01.01.2014 12.31.2014 Th\$	01.01.2013 12.31.2013 Th\$
Cash Flows from (Used in) Financing Activities			
Amounts from the issuance of shares		282,558	-
Amounts from short term loans		38,298,963	26,597,548
Loans Reimbursements, classified as financing activities		(39,000,265)	(29,350,119)
Dividends paid, classified as financing activities	(16)	(15,155,043)	(13,063,189)
Interests paid, classified as financing activities		<u>(146,668)</u>	<u>(103,120)</u>
Cash flows from (used in) financing activities		<u>(15,720,455)</u>	<u>(15,918,880)</u>
Increase (Decrease) In Cash and Cash Equivalents, before the Effect of the Changes in the Exchange Rate			
		(4,638,321)	(6,742,701)
Effects of the Exchange Rate Variation on the Cash and Cash Equivalents			
		-	-
Effects of the Exchange Rate Variation on the Cash and Cash Equivalents			
		<u>118,900</u>	<u>339,327</u>
Increase (Decrease) of the Cash and Equivalents to Cash		(4,519,421)	(6,403,374)
Cash and Cash Equivalents (Initial Balance)		<u>8,383,418</u>	<u>14,786,792</u>
Cash and Cash Equivalents (Final Balance)	(5)	<u><u>3,863,997</u></u>	<u><u>8,383,418</u></u>

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 1 - Corporate Information

The Parent Company Forus S.A., Tax I.D. 86,963,200-7, is an open stock Company, which was established under the corporate name Comercial Hush Puppies Chile Ltda., under with the public deed dated August 29, 1980, at the Notary's Office of Enrique Morgan Torres in Santiago, Chile. The Company was registered at the Registry of Securities of the Chilean Superintendency of Securities and Insurance ("SVS") on October 30, 1998, under N° 649. Therefore, its supervision and control depends from said organism.

On December 20, 1991, an amendment of the by-laws of the Company "Comercial Hush Puppies Chile Ltda" was carried out, in which the following was decided:

- a) the sale of the interest in the property of the partner Wolverine World Wide Inc. (30% of the Company's property), and through this act Costanera S.A.C.I. keeps 29% and Sebastián Swett Opazo keeps 1% of the part which belonged to Wolverine World Wide Inc.
- b) the Company, created as a limited liability company, is changed into a stock corporation.
- c) the corporate name changes from "Comercial Hush Puppies Limitada" to "Forus S.A."

The Company is mainly dedicated to the manufacturing, importation and marketing of footwear, clothing articles and accessories in Chile, Peru, Colombia and Uruguay.

The Parent Company has its headquarters and legal domicile at Av. Departamental #01053, Comune of La Florida, in Santiago de Chile.

The ultimate Parent Company of Forus S.A. is Costanera S.A.C.I., a Company registered at the Registry of Securities of the Superintendency of Securities and Insurance under N° 1054.

Note 2 - Summary of the Main Accounting Criteria Applied

a) Period covered by the financial statements

The present consolidated financial statements include:

- Consolidated statements of financial position as of December 31, 2014 and December 31, 2013.

The accompanying notes numbers 1 to 36 form an integral part of these financial statements

NOTE 2

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 2 - Summary of the Main Accounting Criteria Applied (continued)

a) Period covered by the financial statements (continued)

- Consolidated statements of comprehensive income by position, for the 12 month period ended as of December 31, 2014 and 2013.
- Statements of changes in net equity for the 12 month period ended as of December 31, 2014 and 2013.
- Consolidated statements of cash flows, direct method, for the 12 month period ended as of December 31, 2014 and 2013.

b) Basis of preparation

The present consolidated financial statements of Forus S.A. and Subsidiaries as of December 31, 2014, have been prepared in accordance with the instructions and regulations for the preparation and presentation of financial information issued by the Superintendency of Securities and Insurance (“SVS”), which consist of the International Financial Reporting Standards (“IFRS”) and the indications of the Circular No. 856 of October 17, 2013, which instructs the auditing entities to register in the corresponding year against equity the differences in assets and liabilities for deferred taxes which are a direct effect of the increase in the first category tax rate introduced by Law 20,780 plus the specific regulations dictated by the SVS. Consequently, these financial statements have not been prepared completely in accordance with the IFRS.

Should there be discrepancies between the NIF and the SVS instructions, the latter takes priority over the former. As of December 31, 2014, the only instruction of the SVS which contravenes the NIF refers to the particular registration of the effect over deferred taxes as a result of the change in the income tax rate in Chile (see Note12).

These consolidated financial statements fairly reflect the financial situation of Forus S.A. and Subsidiaries as of December 31, 2014 and December 31, 2013, the results of the operations for the 12 month period ended as of December 31, 2014 and December 31, 2013, the changes in equity and cash flows for the 12 month period ended on said dates, which were approved by the Board of Directors in the meeting held on March 4, 2015.

The present consolidated financial statements have been prepared from the accounting records maintained by the Parent Company and by the other entities which form part of the Group. Each entity prepares its financial statements following the accounting principles and criteria in force in each country; therefore, in the consolidation process the necessary adjustments and reclassifications have been incorporated for standardize these principles and criteria to adequate them to the IFRS.

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 2 - Summary of the Main Accounting Criteria Applied (continued)

b) Basis of preparation (continued)

For the convenience of the reader, the financial statements and their accompanying notes have been translated from Spanish to English.

c) Basis of consolidation

The consolidated financial statements include the financial statements of the Parent Company and its subsidiaries, including all its assets, liabilities, revenues, expenses and cash flows after carrying out the adjustments and eliminations related to the transactions between the companies that form part of the consolidation.

According to IFRS 10, subsidiaries are all the entities over which Forus S.A. has control. An investor controls an investee, when the investor (1) has the power over the investee, (2) is exposed, or has the right, to variable returns coming from its participation in the investee, and (3) has the capacity to impact its returns through the power it has over the investee. It is considered that an investor has power over an investee, when the investor has existing rights that give it the power to direct the relevant activities, this is, the activities that affect in a significant manner the returns of the investee. In the case of the Company, in general, the power over its subsidiaries derives from the possession of the majority of the rights to vote granted by equity instruments of the subsidiaries.

The purchase of subsidiaries is registered in accordance with the IFRS 3 “Business Combinations” using the purchase method. This method requires the recognition of the identifiable assets (including intangible assets not recognized previously and the purchased goodwill) and liabilities of the business acquired at a fair value at the time of the acquisition. The non-controlling interest is recognized by the proportion the non-controlling shareholders possess of the recognized assets and liabilities fair values.

The excess of the acquisition cost over the fair value of the participation of the Company in the identifiable net assets acquired is recognized as “Goodwill”. If the cost of the acquisition is less than the fair value of the net assets of the acquired subsidiary, the difference is directly recognized in the statement of comprehensive income.

The financial statements of the subsidiaries have been prepared at the same date as those of the Parent Company and uniform accounting policies have been applied, considering the specific nature of each business line.

All intercompany transactions and balances have been eliminated in the consolidation.

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 2 - Summary of the Main Accounting Criteria Applied (continued)

c) Basis of consolidation (continued)

The consolidated financial statements include the following subsidiaries:

Tax I.D.	Company Name	Functional Currency	2014			2013 Total %
			Direct %	Indirect %	Total %	
Foreign	Uruforus S.A. (*)	Uruguayan Peso	100.00	-100.00	100.00	
96.583.940-2	Topsafety S.A.	Chilean Peso	100.00	- 100.00	99.89	
Foreign	Perú Forus S.A. (**)	New Peruvian sol	99.99	-99.99	99.99	
Foreign	Forus Colombia S.A.S. (***)	Colombian Peso	51.00	-51.00	51.00	

(*) Company incorporated in Uruguay

(**) Company incorporated in Perú

(***) Company incorporated in Colombia

The value of the interest of non-controlling shareholders in Equity and in the income of the consolidated companies is presented under the headings “Non-Controlling Interests” and “Comprehensive Income attributable to non-controlling interest”, respectively.

On April 19, 2012, the Company sells to Wolverine World Wide Inc., 49% of the capital stock of Forus Colombia S.A.S.

On July 25, 2013, a capital increase was made to Subsidiary Perú Forus S.A. which amounted to Th\$4,332,790.

On February 25, 2014, a capital increase was made to Subsidiary Perú Forus S.A. which amounted to Th\$3,376,166.

On August 29, 2014, a capital increase was made to Subsidiary Uroforus S.A. which amounted to Th\$1,181,820.

d) Conversion method

The consolidated financial statements are presented in Chilean pesos, which is the functional currency of the Parent Company and the presentation currency of the group. Each entity included in these consolidated financial statements has determined its own functional currency, as is described in Note 2 c), in accordance with the requirements of IAS 21.

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 2 - Summary of the Main Accounting Criteria Applied (continued)

d) Conversion method (continued)

The assets and liabilities in foreign currencies and U.F. (Unidades de Fomento) have been converted to Chilean Pesos at the current exchange rate at the closing of each of period, in accordance with the following detail:

Parity	31.12.2014 \$	31.12.2013 \$
US\$	606.75	524.61
U.F.	24,627.10	23,309.56
Peruvian Sol	202.92	187.49
Uruguayan Peso	25.02	24.41
Colombian Peso	0.25	0.27

The differences resulting from variations in the exchange rate in the application of this regulation are recognized in the income for the period in the account “Foreign exchange differences” and “Income from indexed units” in the case of the variation of the U.F.

In the conversion of the financial statements of the subsidiaries abroad the exchange rates at the closing of each period have been used, with the exception of i) Capital and reserves, which have been converted at the historical exchange rate and ii) Statement of comprehensive income, which has been converted at the average monthly exchange rate.

The difference in the exchange rate originated as a result of the application of these criteria are included in the account “Other Reserves”, under the concept conversion reserves under the heading “Equity attributable to the owners of the controlling entity”, deducting the part that corresponds to the minority shareholders, which is represented under the heading “Non-Controlling Interests”.

e) Property, plants and equipment

The assets of property, plants and equipment are valued at acquisition cost, less the accumulated depreciation if applicable, less the possible losses due to impairment.

The acquisition cost includes the external costs plus the internal costs from the use of material in stock, direct labor costs used in the installation and an allocation of indirect costs to carry out the investment, if it corresponds.

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 2 - Summary of the Main Accounting Criteria Applied (continued)

e) Property, plants and equipment (continued)

The Company and its subsidiaries depreciate the property, plants and equipment assets from the moment that these goods are in usable conditions, linearly distributing their costs between the estimated years of economic useful life. The estimated years of useful life, are detailed as follows:

Assets	Range of Years
Buildings	10-60
Plant and equipment	3-34
Fixed Installations and accessories	
Fixed Installations	3-5
Other accessories	3-10
Motor Vehicles	3
Computer Equipment	3
Other property and plant and equipment	3-24

The assets located at leased properties are depreciated in the shorter term between the leae contract and the estimated useful life.

The estimated residual values, together with the amortization methods and terms used, are reviewed at the closing of each period and, if it corresponds, they are adjusted in a prospective way.

Likewise, in this heading the investments made in assets acquired under the method of rent contracts, with purchase option that have the characteristics of a financial leasing, are included. These goods are not legally the property of the Company until it exercises the purchase option.

It is to be noted that interest has not been capitalized in this heading, since the fixed assets have not been acquired through external financing.

The periodic expenses for maintenance, preservation and repairs are charged to income, as a cost of the period in which they are incurred. An element of property, plant and equipment is written-off at the moment of its disposal or when no future economic benefits from its use or disposal are expected. Any profit or loss which arises when the asset is written-off is included in the statement of income of the year in which the asset was written-off.

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 2 - Summary of the Main Accounting Criteria Applied (continued)

f) Impairment of non-current assets

In each annual closing, possible impairment of non-current assets is valued. If such indications exist, the Company estimates the recoverable value of the asset, this being the higher between the fair value less the sales cost, and value in use. Said value in use is determined through the discount of the future estimated cash flows. When the recoverable value of an asset is below its net accounting value, it is considered that impairment exists.

To determine impairment calculations, the Company carries out an estimate of the profitability of the assets assigned to different cash generating units on the basis of the expected cash flows.

g) Investments in associates

Investments in which the Company may have a significant influence, but without having control, are registered by the equity method. The investments are initially registered at cost and its book value is modified in accordance with the share in the income of the subsidiary at the closing of each fiscal year. If profits or losses are directly recorded in its net equity, the Company also recognizes its share in said income.

h) Investments in joint ventures

The Parent Company has a share in Sociedad Lifestyle Brands of Colombia S.A.S., which is an entity controlled jointly with Wolverine Word Wide Inc., and of which Forus S.A. maintains 49% of the stock capital. An entity jointly controlled or “joint venture” is a contractual arrangement by means of which two or more parties carry out an economic activity which is subject to a joint control. The Company recognizes its share in the joint venture using the equity method, in accordance with IRFS 11.

i) Intangibles and goodwill

i) Goodwill

Goodwill represents the excess of an investment cost in an subsidiary or associate over the share of the Company in the fair value of the net assets identifiable at the date of acquisition. After the initial recognition, goodwill measured at cost less accumulated impairment.

NOTE 2

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 2 - Summary of the Main Accounting Criteria Applied (continued)

i) Intangibles and goodwill (continued)

i) Goodwill (continued)

The amount paid in excess to the value of the net assets related to acquisitions of subsidiaries is included in the account Goodwill and is submitted to annual impairment tests. For the purpose of the impairment tests, goodwill is assigned to the cash flow generating units which are expected to be benefited by the synergies of a combination of businesses.

The Company carries out an annual goodwill impairment test required by accounting regulations.

ii) Trademarks

The acquired trademarks have been registered at cost, and described as intangible assets with undefined useful lives, which are not depreciated, and its impairment and the indication of impairment signs are valued annually. If appropriate, the change in the evaluation of the useful life from indefinite to definite is carried out on a perspective basis.

iii) Other intangibles

Correspond to software, licenses and others, which have been described as intangible assets of a defined useful life, considering the duration of the corresponding associated contracts, which have also served as a basis to define their period of amortization. The amortization method used is lineal and annually a revision is made of the amortization period.

The useful lives estimated for each category of intangible assets and goodwill are the following:

Category	
Purchased goodwill	Trademarks
Software	Licenses

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 2 - Summary of the Main Accounting Criteria Applied (continued)

j) Income tax

The income tax expense include the income tax and deferred taxes, which have been determined in accordance with the tax provisions in force and what is indicated in IAS 12.

The tax assets and liabilities for the present fiscal year and for the previous fiscal years are measured in accordance with the amount which is expected to be recovered or paid to the tax authorities. The tax rates and fiscal regulations used in the calculation of said amounts are those in force at the closing date of each period, being 21% in Chile, 30% in Perú, 33% in Colombia and 25% in Uruguay.

The amount of the deferred taxes is obtained through the analysis of the temporary differences which arise between the tax and accounting values of the assets and liabilities.

The temporary differences are taken generally as taxable or deductible when the related assets are recovered or the related liability is settled. A deferred tax liability or asset represents the amount of the payable or reimbursable tax in future fiscal years under tax rates currently promulgated as a result of temporary differences at the end of the tax year.

The assets and liabilities for deferred taxes are not discounted at their present value and classified as non-current.

The assets and liabilities for deferred taxes are presented in a net form in the statement of the financial position if the legal right to compensation of taxable assets against tax liabilities exists and the deferred tax is related to the same tax entity and tax authority.

On October 17, 2014 the SVS issued Circular No. 856 where it established that, regardless of IAS 12 (Income Taxes) and its corresponding interpretations, the differences in assets and liabilities for Deferred Taxes as a result of the increase in the rate of the first category tax introduced by Law No. 20,780 (Chilean Tax Reform Law, published on September 29, 2014), must be recorded in the corresponding fiscal year against Equity. According to this, said variation has been recorded as “Increase (decrease) for transference and other changes”, in the item Retained Earnings in the Statement of Changes Net Equity. The subsequent amendments shall be recorder in income for the period in accordance with the IAS 12.

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 2 - Summary of the Main Accounting Criteria Applied (continued)

k) Financial assets and liabilities

All the financial instruments which result in a financial asset or liability are recognized at a fair value on the trade the date, which is the date in which the commitment is acquired.

i) Financial investments

The time deposits are presented at their investment values plus the accrued interests at the closing of each period, which have been credited to income.

The other financial investments corresponding to investments in shares, bonds, mutual funds instalments (local and international), instalments of investment funds and mortgage notes are presented at their fair value at the closing of each period, since the administration has defined them as financial assets held for trading, since they are acquired with the purpose of selling them in the short term (Trading), and therefore they are valued at their fair value with effect on income.

The fair value of instruments which are actively quoted in formal markets is determined by the quotation prices at the closing date of the financial statements. For investments where no active market exists, the fair value is determined using valuation techniques which included, among others things (i) the use of recent market transactions, (ii) references to the present market value of another financial instrument of similar characteristics, (iii) cash flows discount and (iv) other valuation models for those exceptional cases where the aforementioned criteria may not be applied.

Said investments are managed and monitores by entities hiredfor these purposes, such as BTG Pactual, Banchile Inversiones, IMTrust, which negotiate the investment portfolio under the definitions and parameters defined by the Company.

ii) Accounts receivable

Correspond to those financial assets with fixed and determinable payments which are not quoted in the active market. Trade accounts receivable are recognized by the amount of the invoice, and the corresponding adjustment is recorded in case there is objective evidence of payment risk on the part of the customer.

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 2 - Summary of the Main Accounting Criteria Applied (continued)

k) Financial assets and liabilities (continued)

ii) Accounts receivable (continued)

The calculation of estimated impairment is determined, taking into consideration the factors of maturity, which affect 100% of the debts of more than 360 days. Additionally, impairment losses are estimated for debts of less than 360 days, of customers who, in view of their financial information or regularizations of the markets where they operate or due to any other information, show signs of impairment. An individual analysis and a case by case follow-up is made, and the respective impairment loss is generated.

Credits and trade receivables are not discounted. The Company and its subsidiaries have determined that the calculation of the depreciated cost does not present significant differences with regards to the invoiced amount, considering that the credit balances and accounts receivable are completely classified as current.

iii) Cash and cash equivalents

The Cash and cash equivalents indicated in the consolidated financial statements include cash on hand, bank accounts and other investments with great liquidity or with expiration dates equal to or less than 90 days. The items of cash on hand and bank current accounts are registered at the historic cost which does not significantly vary from the fair value and the investment of great liquidity at the historic cost plus the interests accrued at the closing date of the financial statements.

iv) Loans that accrue interests

The financial liabilities are valued at the depreciated cost using the efective interest rate. The financial obligations are presented as non-current liabilities when their due date is more than twelve months.

v) Derivative financial instruments

The Company and its subsidiaries use derivative instruments to manage the exposure to exchange rate risk. The Company's objective regarding the maintenance of derivatives is to minimize these risks using the most effective method to eliminate or reduce the impact of these exposures.

NOTE 2

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 2 - Summary of the Main Accounting Criteria Applied (continued)

k) Financial assets and liabilities (continued)

v) Derivative financial instruments (continued)

All the derivative financial instruments are recognized at the date of signing the contract and later revalued to their fair value at the date of the financial statements. The profits and losses resulting from the fair value measuring are registered in the Consolidated Statement of Comprehensive Income as profits or losses through fair value of financial instruments, unless the derivative instrument qualifies, is designed and is effective as a hedging instrument.

The derivative contracts maintained by the Company and its subsidiaries, correspond in its totality to forward contracts, which have been engaged to protect the exposure to exchange rate risk, and regarding which the Company does not comply with the formal requirements of documentation to be classified as hedging instruments in accordance with IAS 39, and consequently the effects of said contracts are registered directly in the income accounts.

The derivative financial instruments are classified as current or non-current on the basis of whether their expiration date is inferior or superior to twelve months.

The risk hedge associated to the variation of the exchange rates in a transaction firmly committed may receive the treatment of a hedge of fair value or else of a hedge of effective flows, indistinctly.

The fair value of the derivative portfolio reflects estimates which are based in calculations made from data which can be observed in the market, using specific tools for the valuation and derivatives' risk management, largely used among various financial entities.

vi) Financial assets and liabilities measured at fair value

Fair value of a financial asset or liability at a given date is understood as the amount for which said asset could be interchanged and said financial liability settled, at that date between two independent parties that have all the available information, and that acted freely and voluntarily. The most objective and usual reference to the fair value of a financial asset or liability is the Price that would be paid in an organized and transparent market ("Quotation Price" or "Market Price").

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 2 - Summary of the Main Accounting Criteria Applied (continued)

k) Financial assets and liabilities (continued)

vi) Financial assets and liabilities measured at fair value (continued)

The financial instruments registered at fair value in the Statement of the Financial Position, are classified in the following manner, based on the way its fair value was obtained:

Level 1

Fair value obtained through a direct reference to quoted prices, without any adjustment.

Level 2

Fair value obtained through the use of valuation models accepted in the market and based on prices, different to those indicated in level 1, which may be observed directly or indirectly at the measurement date (Adjusted Prices).

Level 3

Fair value obtained through internally developed models or methods which use information that may not be observed or are not very liquid.

The investments in equity instruments which do not have a market price quoted in an active market and whose value cannot be reliably measured and the derivative instruments which are linked to those non-quoted equity instruments and which must be settled through its delivery, are measured at cost.

The Company and its subsidiaries, and the specialized entities who manage the investment portfolio, have chosen to use the method corresponding to Level 1 to obtain the fair value.

The derivate contracts have been valued in accordance with the method detailed in Level 2.

During the fiscal year there have been no transfers between Level 1 and Level 2 or vice-versa in the valuation of financial instruments at the fair value.

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 2 - Summary of the Main Accounting Criteria Applied (continued)

l) Inventory

Inventory is valued at cost or net realizable value (products in process and finished products), which include raw materials, labor cost and manufacturing expenses, whichever is lower. The net realizable value is the estimated sales price in the normal course of the business, less the estimated costs to carry out the sale. The net realizable value is also measured in terms of obsolescence based on the particular characteristics of each inventory item. The Company has made a provision for the inventory of lowest turnover.

The cost is determined using the weighted average method.

m) Provisions

The provisions are recognized when the Company and its subsidiaries have a current obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources is required to settle the obligation and the amount of the obligation can be reliably estimated.

n) Minimum dividend

Law N° 18,046 on Stock Corporations establishes in its article N° 79 that these must distribute as dividends to their shareholders, at least 30% of the net profits of the fiscal year, unless through the Shareholders Meeting the contrary is decide , by the unanimity of the issued shares with voting rights. Therefore, at the end of each fiscal year the Company recognizes a liability for the obligation of dividends distribution, against withheld income.

ñ) Employee benefits

The Company and its subsidiaries give some short term benefits to their employees additionally to their remunerations, such as bonuses, vacation and Christmas bonuses.

The Company and its subsidiaries do not have any other benefit plans for their employees in accordance to IAS19 "Employees Benefits".

o) Revenue recognition

Revenue is recognized as long as it is probable that the economic benefits flow towards the Company and may be reliably measured. Revenue is measured by the fair value of the economic benefits received or to be received and are presented net of the value added tax, returns and discounts.

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 2 - Summary of the Main Accounting Criteria Applied (continued)

o) Revenue recognition (continued)

Revenue from sales is recognized after the Company and its subsidiaries have transferred to the buyer the risks and benefits inherent to the ownership of those goods and do not maintain the right to dispose, nor to have an efficient control; in general, this means that the sales are registered at the moment of the transfer of risks and benefits to the customers in accordance with the terms agreed to in the commercial agreements.

Revenue from interests is recognized as it is accrued, based on the principle of pending payment and the applicable interest rate.

Incomes from dividends are recognized when the Company has the right to receive the payment.

p) Sale costs

The sale costs include the acquisition and production cost of the products sold and other costs incurred to leave the stock in the locations and conditions necessary for their sale. These costs mainly include the acquisition costs net of discounts obtained, the non-recoverable expenses and import taxes, insurance and transportation of the products to the distribution centers.

q) Profit (loss) per share

The basic profit per share is calculated as the quotient between the net profit (loss) attributable to the Parent Company and the weighted average number of shares in circulation during said period, without including the average number of shares of the Parent Office in the hands of the Group, if that was the case.

The Group has not carried out any type of operation of potential dilutive effect which leads to suppose a profit per diluted share other than the basic benefit per share.

r) Leases

Financial leases, which substantially transfer to the Company all the risks and benefits inherent to the ownership of the leased item, are capitalized at the beginning of the leasing at fair value of the leased property, or at the present value of the minimum rent payments, whichever is lower. The leased assets are depreciated by the estimated economic useful life of the asset or the duration term of the leasing if this is less and there is no reasonable certainty that the Company shall obtain the property at the end of the leasing.

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 2 - Summary of the Main Accounting Criteria Applied (continued)

r) Leases (continued)

Operative leases are those in which the lesser substantially retains all the risks and benefits inherent to the ownership of the leased property. The operational leasing payments are recognized as expenses in the Comprehensive income statement during the term of the lease.

s) Use of estimates

The main assumed future hypothesis and other relevant sources of uncertainty in the estimates at the closing date that may have an effect on the financial statements in the future, as detailed as follows:

i) Useful life and residual values of intangibles and property, plant and equipment

The determination of the useful lives and residual values of the intangible components of defined useful life and the property, plant and equipment involves judgments and assumptions which might be affected if the circumstances change. Management reviews these assumptions periodically and adjusts them in a prospective basis in the case a change is identified.

ii) Impairment of goodwill and of intangibles with an indefinite useful life

The Company and its subsidiaries annually determine if the goodwill and the intangible assets of indefinite useful life are impaired or if there are signs of impairment. This test requires an estimate of the “value in use” by the cash generating units to which the goodwill and the intangible assets of undefined useful life are associated. The estimate of the value in use requires that management carries out an estimation of the future cash flows expected from the cash generating unit and that it chooses a discount rate appropriate to calculate the present value of those cash flows.

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

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(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 2 - Summary of the Main Accounting Criteria Applied (continued)

s) Use of estimates (continued)

iii) Deferred taxes

The Company and its subsidiaries evaluate assets recoverability by deferred taxes based on the estimates of future results. Said recoverability depends ultimately on the capacity of the Company and its subsidiaries to generate taxable benefits during the period in which the deferred taxes assets are deductible. In the analysis the forecasted calendar of liabilities reversion due to deferred taxes, is taken into account, as well as the estimates of taxable benefits, based on the internal projections which are up-dated to reflect the most recent tendencies.

The real flows of collections and payments due to taxes on benefits may differ on the estimates made by the Company and its subsidiaries, as a consequence of the changes in the fiscal legislation, or of unforeseen future transactions which might affect tax balances.

iv) Net realizable inventory value

The variables considered for the calculation of the net realizable value are mainly the estimated sale prices and additional distribution costs.

v) Provisions

Due to the uncertainties inherent to the estimates necessary to determine the amount of the provisions, the real disbursements may differ from the amounts originally recognized on the basis of said estimates.

vi) Fair value of assets and liabilities

In certain cases the IRFS requires that the assets and liabilities be registered at their fair value. The fair value is the amount at which an asset may be purchased or sold, or the amount at which a liability may be incurred or settled in real transaction between parties duly informed under mutual independent conditions, different from a forced settlement. The basis for the measurement of assets and liabilities at its fair value are the prices in force in active markets. In its absence, the Company and its subsidiaries estimate said values based on the best possible information, including the use of other valuation techniques.

NOTE 3

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Nota 3 - New Accounting Standards (IFRS and interpretations of the IFRS Interpretations Committee)

The improvements and amendments to the IFRS, as well as the interpretations which have been published in the period, are detailed below. As of the date of these consolidated financial statements, these regulations were not in force yet and the Company has not applied them in advance:

New Standards		Mandatory Effective Date
IFRS 9	Financial Instruments	January 1, 2018
IFRS 14	Regulatory Deferral Accounts	January 1, 2016
IFRS 15	Revenue from Contracts with Customers	January 1, 2017

IFRS 9 “Financial Instruments”

The final version of IFRS 9 Financial Instruments was issued in July 2014, in which all the phases of IASB project were joined to supersede IAS 39 Financial Instruments: Recognition and Measurement. This standard includes new requirements based on classification and measurement principles, introduces a “more prospective” model of expected credit losses for the impairment accounting and a substantially new approach for hedge accounting. Entities will also have the option to early adopt fair value changes due to “own credit” on liabilities designated at fair value with changes in the income through the profit and loss accounting without applying other IFRS 9 requirements. The mandatory effective date of this standard is January 1, 2018. Early adoption is permitted.

The Company is still assessing the impact this standard might cause.

Improvements and Amendments		Date of Compulsory Application for the Group
IAS 19	Employee Benefits	July 1, 2014 and January 1, 2016
IFRS 3	Business Combinations	July 1, 2014
IAS 40	Investment Property	July 1, 2014
IAS 16	Property, plant and equipment	January 1, 2016
IAS 38	Intangible Assets	January 1, 2016
IAS 41	Agriculture	January 1, 2016
IFRS 11	Joint Arrangements	January 1, 2016
IAS 27	Separated Financial Statements	January 1, 2016
IAS 28	Investment in associates and joint ventures	January 1, 2016
IFRS 10	Consolidated Financial Statements	January 1, 2016
IFRS 5	Non-current Assets held for sale and discontinued operations	January 1, 2016
IFRS 7	Financial Instruments: Disclosures	January 1, 2016
IAS 34	Interim Financial Reporting	January 1, 2016
IFRS 12	Disclosure of Interests in Other Entities	January 1, 2016
IAS 1	Presentation of Financial Statements	January 1, 2016

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Notes to Consolidated Financial Statements

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(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 3 - New Accounting Standards (IFRS and interpretations of the IFRS Interpretations Committee) (continued)

IAS 19 “Employee Benefits”

Amendments to IAS 19 issued in November 2013 apply to the employee or third parties’ contributions to specific benefit plans. The object of these amendments is to simplify the accounting for contributions, regardless of the number of years an employee has served the company. For example, employee contributions are calculated according to a fixed percentage of the salary. Amendments are effective for annual periods beginning on July 1, 2014. Early adoption is permitted.

“Annual Improvements cycle 2012-2014”, issued on September 2014, clarifies that the depth of the market for the corporate bonds of high credit quality are evaluated based on the currency in which the obligation is denominated, rather than the country in which the obligation is found. When there is no deep market for these bonds in that currency, bonds issued by the government in the same currency and terms shall be used. The amendments shall be of compulsory application for the annual periods beginning as of January 1, 2016. Its advance application is allowed.

The Company and its subsidiaries are evaluating the impact which might be generated by the mentioned amendment.

IFRS 3 “Business Combinations”

Annual Improvements cycle 2010-2012” issued in December 2013 clarifies some aspects relating to the accounting for contingent considerations in a business combination. IASB indicates that IFRS 3 Business Combinations requires that a contingent consideration is subsequently measured at fair value; therefore it eliminates references to IAS 37 Provisions, Contingent Liabilities and Contingent Assets or other IFRSs that might potentially have other valuation bases not representing the fair value. Reference to IFRS 9 Financial Instruments is not eliminated; however, IFRS 9 Financial Instruments is amended, explaining that a contingent consideration, whether a financial asset or liability is measured at fair value with changes in income or other comprehensive income depending on the requirements established in IFRS 9 Financial Instruments. These amendments are effective for annual periods beginning on July 1, 2014. Early adoption is permitted.

The Company and its subsidiaries evaluated the impact generated by the mentioned regulation, concluding that it shall not significantly affect the financial statements.

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(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 3 - New Accounting Standards (IFRS and interpretations of the IFRS Interpretations Committee) (continued)

IAS 40 “Investment Property”

“Annual Improvements cycle 2011-2013” issued in December 2013 clarifies that judgment is required to determine whether the acquisition of investment property is the acquisition of an asset, a group of assets or a business combination within the scope of IFRS 3 Business Combinations and that this judgment is based on IFRS 3 Business Combinations guidance. In addition, the IASB has concluded that IFRS 3 Business Combinations and IAS 40 Investment Property are not mutually exclusive and judgment is required to determine whether the transaction is only the acquisition of investment property or the acquisition of a group of assets or a business combination including investment property. Amendments are effective for annual periods beginning on July 1, 2014. Early adoption is permitted.

The Company and its subsidiaries evaluated the impact generated by the mentioned regulation, concluding that it shall not significantly affect the financial statements.

IAS 16 “Property, Plant and Equipment”, IAS 38 “Intangible Assets”

IAS 16 and IAS 38 establish the depreciation and amortization basis principle that constitutes the expected consumption behavior of the future economic benefits of an asset. IASB made it clear in the amendments to IAS 16 and IAS 38 published in May 2014, that using methods based on revenue to calculate an asset depreciation is not adequate because revenue derived from an activity including the use of an asset normally reflects factors other than consumption of the economic benefits incorporated in the asset. In addition, the IASB informed that revenue in general presents an inadequate basis to measure consumption of the incorporated economic benefits in an intangible asset. However, this assumption may be debatable in some specific circumstances. Amendments are effective for annual periods beginning on January 1, 2016. Early adoption is permitted.

The Company and its subsidiaries are evaluating the impact which the aforementioned amendments may generate.

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

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(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 3 - New Accounting Standards (IFRS and interpretations of the IFRS Interpretations Committee) (continued)

IAS 16 “Property, Plant and Equipment”, IAS 41 “Agriculture”

Pursuant to the amendments to IAS 16 and IAS 41 the accounting treatment applicable to carrying plants must be the same as the treatment applicable to property, plant and equipment since the operations of the latter are similar to the manufacturing operations. Amendments are effective for annual periods beginning on January 1, 2016. Early adoption is permitted.

The Company and its subsidiaries are evaluating the impact which the aforementioned amendments may generate.

IFRS 11 “Joint Arrangements”

Amendments to IFRS 11 issued in May 2014 apply to the acquisition of interests in joint operations that constitute a business. Amendments clarify that purchasers of these parties must apply all accounting principles for business combinations of IFRS 3 Business Combinations and other principles that do not conflict with IFRS 11 Joint Arrangements. Amendments are effective for annual periods beginning on January 1, 2016. Early adoption is permitted.

The Company and its subsidiaries are evaluating the impact which the aforementioned amendment may generate.

IAS 27 “Separate Financial Statements”

Amendments to IAS 27 issued in August 2014 reestablish the option to use the equity method to account for investments in subsidiaries, joint ventures and associates in separate financial statements. Amendments are effective for annual periods beginning on January 1, 2016. Early adoption is permitted.

The Company and its subsidiaries are evaluating the impact which the aforementioned amendment may generate.

NOTE 3

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

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(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 3 - New Accounting Standards (IFRS and interpretations of the IFRS Interpretations Committee) (continued)

IAS 28 “Investments in Associates and Joint Ventures”, IFRS 10 “Consolidated Financial Statements”

Amendments to IFRS Consolidated Financial Statements and IAS 28 Investments in Associates and Joint Ventures (2011), address an inconsistency between the requirements of IFRS 10 and IAS 28 (2011) that prescribe the treatment applicable to the sale or contribution of goods between an investor and its associate or joint venture. Pursuant to the amendments issued in September 2014 transactions involving a business (whether in an associate or not), require that a profit or loss is to be fully recognized. A partial profit or loss is recognized when a transaction involves assets that do not constitute a business, even if assets are in a subsidiary. Amendments are effective for annual periods beginning on January 1, 2016. Early adoption is permitted.

The Company and its subsidiaries are evaluating the impact which the aforementioned amendment may generate.

IFRS 5 “Non-Current Assets Held for Sale and Discontinued Operations”

“Annual Improvements cycle 2012-2014” prescribes that if an entity reclassifies an asset (or group of assets for sale) from held for sale directly to held for distribution to owners, or from held for distribution to owners directly to held for sale, then the change in classification is considered a continuation of the original sales plan. According to the IASB the accounting requirements for changes in a sales plan do not apply in these cases. Amendments are effective for annual periods beginning on January 1, 2016. Early adoption is permitted.

The Company and its subsidiaries are evaluating the impact which the aforementioned amendment may generate.

IFRS 7 “Financial Instruments: Disclosure”

“Annual Improvements cycle 2012-2014” issued in September 2014 prescribes that service agreements may constitute continued implication in a transferred asset for purposes of disclosing the transfers of financial assets. Typically this will be the case when the administrator has interests in the future return of financial assets transferred as a result of such agreement. Amendments are effective for annual periods beginning on January 1, 2016. Early adoption is permitted.

The Company and its subsidiaries are evaluating the impact which the aforementioned amendment may generate.

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(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 3 - New Accounting Standards (IFRS and interpretations of the IFRS Interpretations Committee) (continued)

IAS 34 “Interim Financial Reporting”

“Annual Improvements cycle 2012-2014” issued in September 2014 prescribes that required disclosures must be included in the interim financial statements or indicated as cross-references among interim financial statements and any other report containing them. Amendments are effective for annual periods beginning on January 1, 2016. Early adoption is permitted.

The Company and its subsidiaries are evaluating the impact which the aforementioned amendment may generate.

IFRS 10 “Consolidated Financial Statements”, IFRS 12 “Disclosure of Interests in Other Entities”, IAS 28 “Investments in Associates and Joint Ventures”

Amendments to IFRS 10, IFRS 12 and IAS 28 provide for minor explanations about the requirements to account for investment entities. In addition, these amendments bring some relief in certain circumstances, reducing the cost of applying these standards. Amendments are effective for annual periods beginning on January 1, 2016. Early adoption is permitted.

The Company and its subsidiaries are evaluating the impact which the aforementioned amendment may generate.

IAS 1 “Presentation of Financial Statements”

In December 2014 the IASB published the amendments to IAS 1 “Disclosure Initiative”. These amendments to IAS 1 address some of the concerns about the presentation and disclosure requirements and ensure that entities have the option to exercise their judgment in applying IAS 1. Amendments are effective for annual periods beginning on January 1, 2016. Early adoption is permitted.

The Company and its subsidiaries are evaluating the impact which the aforementioned amendment may generate.

NOTE 3
NOTE 4

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 3 - New Accounting Standards (IFRS and interpretations of the IFRS Interpretations Committee) (continued)

Standards and interpretations that have been adopted in the financial statements

The following new standards and interpretations have been adopted in these financial statements:

Standards and Interpretations that have been Adopted in the Financial Statements		Date of Compulsory Application
IAS 32	Financial Instruments: Presentation (Amendment)	January 1, 2014
IFRS 10, 12 IAS 27	Investment Entities (Amendment)	January 1, 2014
IFRIC 21	Levies	January 1, 2014
IAS 36	Impairment of the Assets Value (Amendment)	January 1, 2014
IAS 39	Financial Instruments: Recognition & Measurement (Amendment)	January 1, 2014

Amendment IAS 32 Financial Instruments: Presentation

Clarifies the requirements for the compensation of the financial assets and financial liabilities, with the purpose of eliminating the inconsistencies of the application of the present compensations criteria of IAS 32.

Amendments to IFRS 10, 12 and IAS 27: Investment Entities

Under the requirements of IFRS 10, the informing entities are obliged to consolidate all the companies over which they have control. The amendment establishes an exception to these requirements, allowing that the Investment Entities measure their investments at a fair value with a change in results in accordance with IFRS 9, instead of consolidating them.

IFRIC 21: Levies

The interpretation of IAS 37 “Provisions, contingent assets and contingent liabilities”, gives a guide on when the entity must recognize a liability due to a levy imposed by the government, different from the income tax, in their financial statements.

Amendment to IAS 36: Impairment of assets

The amendment clarifies the scope of the disclosures on the recoverable value of impaired assets, limiting the information requirements to the recoverable amount which is based on the fair value less the costs of disposal.

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

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(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 3 - New Accounting Standards (IFRS and interpretations of the IFRS Interpretations Committee) (continued)

Amendments to IAS 39: Financial Instruments: Recognition and Measurement

Through this amendment, the criterion that must be complied with in order not to suspend the hedge accounting is incorporated in this standard, in the cases where the hedge instrument undergoes a novation.

The new interpretations and amendments adopted, which have come into force as of January 1, 2014, have not had a significant effect on the consolidated financial statements of Forus S.A. and its subsidiaries.

Note 4 - Financial Information by Segments

Forus S.A. and its Subsidiaries disclose information by segment in accordance with IFRS 8 “Operating Segments” which established the regulations to inform regarding the operative segments and related disclosures for products and services and geographic areas. The operative segments are defined as components of an entity for which separate financial information exists and which is regularly used by the principal decision maker to decide how to assign resources and evaluate performance. The Company presents information by segment which is used by Management for internal information purposes of decision making.

The factors used to identify the informed operative segments, are the geographical factor and the preparation of information, which is handed over monthly to the Company's Board of Directors. The income of the regular activities of each segment corresponds to the resultants from the production and distribution of footwear under the licenses: Hush Puppies, Caterpillar, Rockford, Merrell, Nine West, Cushe, Brooks, Columbia, Azaleia, Pasqualini, Calpany, Norseg, amongst others. For the wholesales segments which income represents 20.92%, the main customers in Chile are: Cencosud Retail S.A. (Paris), Falabella Retail S.A. and Ripley.

It is worth noting that 79.08% of the Company's income comes from the Retail segment, which sales take place in its own stores in their different formats.

Forus S.A. negotiates and measures the performance of its operations by segments; one is the geographic segment, which is formed by the four countries in which it maintains operations (Chile, Perú, Uruguay and Colombia), and another is the business segment, which is broken down by the channel in which it distributes and markets its products (Wholesale y Retail). The Company and its subsidiaries do not market their products to any customer whose participation percentage is higher than 10%.

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 4 - Financial Information by Segments (continued)

The operative segments internally informed are detailed as follows:

a.1) Wholesale business results as of December 31, 2014

	Chile ThCh\$	Perú ThCh\$	Colombia ThCh\$	Uruguay ThCh\$	Eliminations ThCh\$	Total ThCh\$
Income from ordinary activities	45,131,408	5,292,564	856,362	939,239	(1,131,276)	51,088,297
Income from interest	856,074	1,024	26,549	-	-	883,647
Total income	45,987,482	5,293,588	882,911	939,239	(1,131,276)	51,971,944
Sales cost (less)	(24,488,246)	(2,612,912)	(517,064)	(542,648)	1,131,276	(27,029,594)
Depreciation and repayment	(1,707,071)	(146,882)	-	-	-	(1,853,953)
Amount of significant items of other income	275,602	18,281	-	-	-	293,883
Amount of significant items of expenses	(10,254,064)	(1,753,884)	(901,580)	(174,328)	38,282	(13,045,574)
Sub-total profit (loss) of the segment informed	9,813,703	798,191	(535,733)	222,263	38,282	10,336,706
Exchange differences/indexed units	3,299,945	(118,476)	35,266	-	-	3,216,735
Participation in associates and subsidiaries	2,362,838	-	-	-	(1,796,120)	566,718
(Expense) income from income tax	(1,865,162)	(31,191)	(27,012)	(13,790)	-	(1,937,155)
Amount of other significant non-monetary items	-	-	-	-	-	-
Total	13,611,324	648,524	(527,479)	208,473	(1,757,838)	12,183,004

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

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(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 4 - Financial Information by Segments (continued)

a.2) Retail business results as of December 31, 2014

	Chile ThCh\$	Perú ThCh\$	Colombia ThCh\$	Uruguay ThCh\$	Eliminations ThCh\$	Total ThCh\$
Income from ordinary activities	145,055,814	14,477,889	5,867,240	17,717,222	-	183,118,165
Income from interest	-	-	-	-	-	-
Total income	145,055,814	14,477,889	5,867,240	17,717,222	-	183,118,165
Sales cost (less)	(61,915,948)	(6,212,402)	(2,764,153)	(7,881,399)	-	(78,773,902)
Depreciation and repayment	(3,777,494)	(738,177)	(206,254)	(742,797)	-	(5,464,722)
Amount of significant items of other income	3,466	44,926	-	-	-	48,392
Amount of significant items of expenses	(49,961,968)	(7,110,308)	(2,447,572)	(7,760,579)	-	(67,280,427)
Sub-total profit (loss) of the segment informed	29,403,870	461,928	449,261	1,332,447	-	31,647,506
Exchange differences/indexed units	8,294	-	-	(393,973)	-	(385,679)
Participation in associates and subsidiaries	-	-	-	-	-	-
(Expense) income from income tax	(6,146,113)	(345,346)	-	(182,313)	-	(6,673,772)
Amount of other significant non-monetary items	-	-	-	-	-	-
Total	23,266,051	116,682	449,261	756,161	-	24,588,055

a.3) Wholesale business results as of December 31, 2013

	Chile ThCh\$	Perú ThCh\$	Colombia ThCh\$	Uruguay ThCh\$	Eliminations ThCh\$	Total ThCh\$
Income from ordinary activities	40,372,806	2,660,200	658,432	1,007,183	(4,200,082)	40,498,539
Income from interest	1,846,310	989	6,399	-	-	1,853,698
Total income	42,219,116	2,661,189	664,831	1,007,183	(4,200,082)	42,352,237
Sales cost (less)	(21,242,911)	(1,501,953)	(496,939)	(659,856)	4,200,082	(19,701,577)
Depreciation and repayment	(818,233)	(166,393)	(58,062)	-	-	(1,042,688)
Amount of significant items of other income	1,010,452	32,837	-	992,565	-	2,035,854
Amount of significant items of expenses	(8,860,071)	(1,517,065)	(299,074)	(155,021)	(67,913)	(10,899,144)
Sub-total profit (loss) of the segment informed	12,308,353	(491,385)	(189,244)	1,184,871	(67,913)	12,744,682
Exchange differences/indexed units	1,535,968	(299,043)	(75,719)	-	-	1,161,206
Participation in associates and subsidiaries	3,213,798	-	-	-	(2,822,956)	390,842
(Expense) income from income tax	(2,533,365)	157,472	43,289	(57,020)	-	(2,389,624)
Amount of other significant non-monetary items	-	-	-	-	-	-
Total	14,524,724	(632,956)	(221,674)	1,127,851	(2,890,869)	11,907,106

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 4 - Financial Information by Segments (continued)

a.4) Retail business results as of December 31, 2013

	Chile ThCh\$	Perú ThCh\$	Colombia ThCh\$	Uruguay ThCh\$	Eliminations ThCh\$	Total ThCh\$
Income from ordinary activities	124,131,891	9,306,546	4,930,961	14,762,912	-	153,132,310
Income from interest	-	-	-	518	-	518
Total income	124,131,891	9,306,546	4,930,961	14,763,430	-	153,132,828
Sales cost (less)	(49,415,246)	(3,522,805)	(2,217,501)	(6,569,421)	-	(61,724,973)
Depreciation and repayment	(3,037,601)	(307,802)	(156,244)	(777,292)	-	(4,278,939)
Amount of significant items of other income	188	13,853	-	-	-	14,041
Amount of significant items of expenses	(42,563,168)	(3,583,947)	(2,521,146)	(5,882,403)	-	(54,550,664)
Sub-total profit (loss) of the segment informed	29,116,064	1,905,845	36,070	1,534,314	-	32,592,293
Exchange differences/indexed units	2,931	-	-	(541,961)	-	(539,030)
Participation in associates and subsidiaries	-	-	-	-	-	-
(Expense) income from income tax	(5,803,287)	(555,490)	324,188	(38,174)	-	(6,072,763)
Amount of other significant non-monetary items	-	-	-	-	-	-
Total	23,315,708	1,350,355	360,258	954,179	-	25,980,500

NOTE 4

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 4 - Financial Information by Segments (continued)

b.1) Assets and liabilities by geographic areas as of December 31, 2014

	Chile ThCh\$	Perú ThCh\$	Colombia ThCh\$	Uruguay ThCh\$	Eliminations ThCh\$	Total ThCh\$
Current assets	112,943,402	10,119,546	3,482,511	11,299,232	(2,980,657)	134,864,034
Investment recorded using the equity method	31,533,840	-	-	-	(27,624,277)	3,909,563
Deferred tax assets	625,734	466,522	392,147	199,400	-	1,683,803
Non-current assets	36,234,828	6,683,252	970,577	4,116,494	-	48,005,151
Total Assets	181,337,804	17,269,320	4,845,235	15,615,126	(30,604,934)	188,462,551
Current Liabilities	22,811,295	3,572,808	1,479,554	3,472,914	(3,083,602)	28,252,969
Non-Current Liabilities	1,898,593	-	-	33,092	-	1,931,685
Total Liabilities	24,709,888	3,572,808	1,479,554	3,506,006	(3,083,602)	30,184,654

Eliminations Detail	Chile ThCh\$	Perú ThCh\$	Colombia ThCh\$	Uruguay ThCh\$	Total ThCh\$
Accounts receivable from related companies	(2,980,657)	-	-	-	(2,980,657)
Assets for current taxes	-	-	-	-	-
Current Assets	(2,980,657)	-	-	-	(2,980,657)
Investment in related companies	(27,624,277)	-	-	-	(27,624,277)
Non-current assets	(27,624,277)	-	-	-	(27,624,277)
Accounts payable to related companies	-	(2,124,477)	(66,039)	(811,204)	(3,001,720)
Provisions	-	(75,481)	(6,468)	67	(81,882)
Current tax liabilities	-	-	-	-	-
Current Liabilities	-	(2,199,958)	(72,507)	(811,137)	(3,083,602)

NOTE 4

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 4 - Financial Information by Segments (continued)

b.2) Assets and liabilities by geographic areas as of December 31, 2013

	Chile ThCh\$	Perú ThCh\$	Colombia ThCh\$	Uruguay ThCh\$	Eliminations ThCh\$	Total ThCh\$
Current assets	97,500,926	8,723,657	3,230,902	10,401,591	(3,595,000)	116,262,076
Investment recorded using the equity method	24,735,896	-	-	-	(21,625,184)	3,110,712
Deferred tax assets	872,196	205,554	398,527	100,777	-	1,577,054
Non-current assets	35,742,013	3,372,302	772,025	4,222,093	-	44,108,433
Total Assets	158,851,031	12,301,513	4,401,454	14,724,461	(25,220,184)	165,058,275
Current liabilities	21,212,139	3,558,371	1,270,715	4,877,097	(3,595,000)	27,323,322
Non-current liabilities	1,885,993	-	-	100,626	-	1,986,619
Total Liabilities	23,098,132	3,558,371	1,270,715	4,977,723	(3,595,000)	29,309,941

Detail of Eliminations	Chile ThCh\$	Perú ThCh\$	Colombia ThCh\$	Uruguay ThCh\$	Total ThCh\$
Accounts receivable from related companies	(3,513,567)	-	-	-	(3,513,567)
Assets for current taxes	-	(81,433)	-	-	(81,433)
Current assets	(3,513,567)	(81,433)	-	-	(3,595,000)
Investment in related companies	(21,625,184)	-	-	-	(21,625,184)
Non-Current Assets	(21,625,184)	-	-	-	(21,625,184)
Accounts payable to related companies	(856,114)	(2,043,944)	(59,963)	(547,500)	(3,507,521)
Provisions	-	(3,906)	(2,140)	-	(6,046)
Liabilities for current taxes	-	(81,433)	-	-	(81,433)
Current Liabilities	(856,114)	(2,129,283)	(62,103)	(547,500)	(3,595,000)

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 4 - Financial Information by Segments (continued)

c.1) Cash flow by geographic areas as of December 31, 2014

	Chile ThCh\$	Perú ThCh\$	Colombia ThCh\$	Uruguay ThCh\$	Eliminations ThCh\$	Total ThCh\$
Cash flow from operating activities	17,484,774	(543,631)	(690,604)	1,243,180	3,458,485	20,952,204
Cash flow from investing activities	(8,722,179)	(1,857,190)	(212,909)	(839,543)	1,761,751	(9,870,070)
Cash flow from financing activities	(12,799,054)	2,139,752	576,650	(417,567)	(5,220,236)	(15,720,455)
Increase (decrease) in cash and cash equivalents, from changes in the exchange rate	(4,036,459)	(261,069)	(326,863)	(13,930)	-	(4,638,321)
Effects of the variation of the Exchange rate on cash and cash equivalents	86,260	76,368	(48,706)	4,978	-	118,900
Increase (decrease) of cash and cash equivalents	(3,590,199)	(184,701)	(375,569)	(8,952)	-	(4,519,421)
Cash and cash equivalents at the beginning of the period	5,916,435	917,626	710,805	838,552	-	8,383,418
Cash and cash equivalents at the end of the period	1,966,236	732,925	335,236	829,600	-	3,863,997

c.2) Cash flow by geographic areas as of December 31, 2013

	Chile ThCh\$	Perú ThCh\$	Colombia ThCh\$	Uruguay ThCh\$	Eliminations ThCh\$	Total ThCh\$
Cash flow from operating activities	32,141,462	1,212,821	(1,994,747)	2,376,922	4,278,341	38,014,799
Cash flow from investing activities	(23,455,095)	(3,304,581)	2,494,086	(2,004,855)	(2,568,175)	(28,838,620)
Cash flow from financing activities	(16,560,173)	2,446,998	(100,544)	5,005	(1,710,166)	(15,918,880)
Increase (decrease) in cash and cash equivalents, from changes in the exchange rate	(7,873,806)	355,238	398,795	377,072	-	(6,742,701)
Effects of the variation of the Exchange rate on cash and cash equivalents	297,672	(2,274)	4,652	39,377	-	339,327
Increase (decrease) of cash and cash equivalents	(7,576,134)	352,964	403,447	416,349	-	(6,403,374)
Cash and cash equivalents at the beginning of the period	13,492,569	564,662	307,358	422,203	-	14,786,792
Cash and cash equivalents at the end of the period	5,916,435	917,626	710,805	838,552	-	8,383,418

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 5 - Cash and Cash Equivalents

As of December 31, 2014 and December 31, 2013, cash and cash equivalents are detailed as follows:

Concepts	2014 ThCh\$	2013 ThCh\$
Cash and banks	3,364,995	4,082,288
Term deposits	499,002	4,301,130
Total	3,863,997	8,383,418

a) Cash and Banks

Available cash corresponds to the money held in the safes and bank accounts and the registered value is equal to its fair value.

Cash and cash equivalents have no associated restrictions.

b) Tem deposits

Term deposits, with original expirations of less than three months, are registered at the investment value plus the interests accrued at the closing.

Types of Deposits	2014 ThCh\$	2013 ThCh\$
Deposits in Chilean Pesos	499,002	4,301,130
Total	499,002	4,301,130

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 6 - Other Current Financial Assets

The other current financial assets correspond to the different investments in bonds, local and international mutual funds, mortgage notes, etc., which are managed by a group of specialized administrators, such as:

- BTG Pactual.
- IM Trust.
- Banchile Inversiones.

Each of these administrators manages the different investments under the parameters defined by the Company's Investment Committee.

Among the parameters defined by the administration and which allow the control of the valuation risks of said financial assets are:

- Zero exposure in markets or instruments of high volatility.
- Investments mainly in fixed income instruments.

It has been defined as a policy to periodically review with each operator the evolution of the market risk and exposure of the portfolio, and as a consequence, the instruments in which the investments are made are adjusted and the value volatility risks are maintained low.

The other financial assets are valued in accordance with what is indicated in Note 2 k) i.

Income registered in the years ended as of December 31, 2014 and 2013, amounted to ThCh\$751.154 and ThCh\$1.648.554, respectively and are presented in the item “Financial Income” of the Consolidated Statement of Comprehensive Income.

The Company and its subsidiaries and the specialized entities that manage the investment portfolio, have chosen the method corresponding to Level 1 to obtain the fair value of the financial instruments in which investments are maintained as of December 31, 2014.

NOTE 6

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 6 - Other Current Financial Assets (continued)

The detail of the financial assets at their fair value in accordance with the criteria described in Note 2 k), are detailed as follows:

Instruments	2014 ThCh\$	2013 ThCh\$
Bonds (a)	4,461	68,148
Local mutual funds (b)	31,520,550	32,817,087
International mutual funds (c)	-	802,026
Mortgage notes (d)	-	415
Term deposits (e)	5,860,635	-
Forward	33,755	-
Total	<u>37,419,401</u>	<u>33,687,676</u>

(a) Bonds detail

As of December 31, 2014

Instrument	Purchase Date	Expiration Date	Par Value	Accounting Value ThCh\$	Rate %	Market Value ThCh\$	Currency
BAGUA-I	01.13.2010	12.01.2015	500	4,461	1.98	4,461	UF
Total						4,461	

As of December 31, 2013

Instrument	Purchase Date	Expiration Date	Par Value	Accounting Value ThCh\$	Rate %	Market Value ThCh\$	Currency
BAGUA-I	01.13.2010	12.01.2015	5.000.000	6,131	3.04	6,131	UF
BSOQU-G	01.13.2010	01.05.2014	60.000.000	62,017	5.90	62,017	CLP
Total						68,148	

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 6 - Other Current Financial Assets (continued)

(b) Detail of local Mutual Funds

As of December 31, 2014

Fund	Amount per Instalment	Market Price ThCh\$	Currency
Fm. Money Market	15,561.80	25,124	CLP
Fm. Renta a Plazo	29,102.88	33,506	CLP
Fm. Renta Chilena	54,035.73	100,125	CLP
Fm. Renta Local	66,633.63	78,412	CLP
Fm. Renta Nominal	6,902.96	11,285	CLP
Fm. Money Market Dolar	323.4	367	USD
Fm. Money Market Dolar	2,436,388.69	2,788,773	USD
Fm. Corporate Dollar	18,127.05	13,310,489	USD
Cash	3,650,764.93	8,438,078	CLP
IM Trust Deuda 360	354,332.92	367,830	CLP
IM Trust Liquidez	475,198.74	551,504	CLP
IM Trust Renta	750,096.39	1,004,682	CLP
Fm. Scotiabank	610,022.90	1,003,129	CLP
Fm. Scotiabank	608,808.31	1,001,181	CLP
Fm. Scotiabank	608,563.17	1,000,729	CLP
Fm. Scotiabank	1,097,860.69	1,805,336	CLP
Total		31,520,550	

As of December 31, 2013

Fund	Amount per Instalment	Market Price ThCh\$	Currency
Fm. Renta a Plazo	29,102.88	31,751	CLP
Fm. Renta Chilena	54,062.27	91,920	CLP
Fm. Renta Local	66,633.63	73,234	CLP
Fm. Renta Nominal	6,902.96	10,547	CLP
Fm. Money Market	16,531.98	25,778	CLP
Fm. Money Market Dolar	323.4	320	USD
Fm. Money Market Dolar	2,436,388.69	2,401,523	USD
Fm Corporativo	1,592.55	43,614	CLP
Fm. Corporate Dollar	26,147.72	16,591,252	USD
Liquidez Full	103,217.37	139,787	CLP
Im Trust Liquidez B	222,172.83	310,814	CLP
Im Trust RentaD	493,493.53	671,964	CLP
Cash	3,399,963.39	7,594,904	CLP
Disponible A	11.03	404	CLP
Fm. Scotiabank	6,382.74	1,049,872	USD
Fm. Scotiabank	2,702,551	3,779,403	CLP
Total		32,817,087	

NOTE 6
NOTE 7

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 6 - Other Current Financial Assets (continued)

(c) International Mutual Funds as of December 31, 2013

Fund	Amount per Instalment	Currency	Market Price ThCh\$	Accounting Value ThCh\$
JPM GREATER CHINA FUND CLASS A (USD)	1,072.49	USD	13,204	14,162
JP MORGAN EMERGING MARKETS	857.68	USD	125,314	107,478
SCHRODER SISF EURO EQUITY FUND CLASS	10,147.40	USD	18,513	187,864
VANGUARD INTL EQUITY INDEX FDS FTSE	3,104	USD	32,159	99,820
VANGUARD INDEX FDS VANGUARD TOTAL STK	7,804	USD	50,321	392,702
Total				802,026

(d) Detail of mortgage notes as of December 31, 2013:

Instrument	Amount	Rate %	Expiration Date	Accounting Value ThCh\$	Currency
EST0300102	560	4.5	01.01.2014	415	UF
Total				415	

(e) Detail of term deposits as of December 31, 2014:

Instrument	Rate %	Expiration Date	Accounting Value ThCh\$	Currency
FUSEC-190615	1.20	06.19.2015	725,083	UF
FNCOR-230615	0.39	06.23.2015	392,935	CLP
FNBCI-070715	0.35	07.07.2015	980,944	CLP
FNSEC-080715	0.35	07.08.2015	686,591	CLP
FNITA-150715	0.29	15.07.2015	980,149	CLP
FNSEC-050815	0.29	08.05.2015	979,454	CLP
FUCOR-140815	1.51	08.14.2015	482,842	UF
FECOR-180815	1.51	08.18.2015	241,337	UF
FNBCI-180815	0.29	08.18.2015	391,300	CLP
Total			5,860,635	

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 7 - Trade Receivables and other Accounts Receivable, Current

a) Current accounts receivable are detailed as follows:

Item	2014 Current ThCh\$	2013 Current ThCh\$
Trade receivables (net)	10,903,846	9,264,984
Accounts receivable (net)	12,396,205	11,127,835
Other receivables	1,374,502	1,487,908
Total	24,674,502	21,880,727

As of December 31, 2014

Wholesale

Item	Wholesale Current ThCh\$	Retail Current ThCh\$	Total Current ThCh\$
Trade receivables (net)	9,011,427	1,892,419	10,903,846
Accounts receivable (net)	752,614	11,643,591	12,396,205
Other receivables	564,407	810,044	1,374,451
Total	10,328,448	14,346,054	24,674,502

As of December 31, 2013

Item	Wholesale Current ThCh\$	Retail Current ThCh\$	Total Current ThCh\$
Trade receivables (net)	8,855,648	409,336	9,264,984
Accounts receivable (net)	609,226	10,518,609	11,127,835
Other receivables	1,215,137	272,771	1,487,908
Total	10,680,011	11,200,716	21,880,727

NOTE 7

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 7 - Trade Receivables and Other Accounts Receivable, Current (continued)

a) Current accounts receivable are detailed as follows: (continued)

a.1) As of December 31, 2014 and 2013, trade receivables and other accounts receivable corresponding to the Wholesale segment are detailed as follows:

	2014 ThCh\$	2013 ThCh\$
Invoices receivable	9,011,427	8,855,648
Total trade receivables (net)	9,011,427	8,855,648
Checks in portfolio	586,457	457,715
Checks in collection	-	934
Notes in the portfolio	61,253	150,577
Notes in collection	104,903	-
Total notes receivable (net)	752,614	609,226
Advance payments to suppliers and customs agencies	330,881	518,184
Accounts receivables personnel & others	233,526	696,953
Total miscellaneous receivable	565,407	1,215,137
Total wholesale trade receivables and other accounts receivable	10,318,448	10,680,011

The main customers of the Wholesale business are: Ripley, Falabella Retail S.A, Cencosud Retail S.A. and La Polar S.A., amongst others, which present a current debt of ThCh\$8.239.587 as of December 31, 2014 (ThCh\$6,297,949 as of December 31, 2013).

b) As of December 31, 2014 and December 31, 2013, the Company and its subsidiaries maintained provisions for trade receivables and notes receivables amounting to ThCh\$783,083 and ThCh\$686,398 respectively, equivalent to 3.08% and 3.04% with respect to the gross portfolio, detailed as follows:

Provisions on	2014 Current ThCh\$	2013 Current ThCh\$
Trade receivable	392,536	310,411
Notes receivable	390,547	375,987
Other receivables	-	-
Total	783,083	686,398

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 7 - Trade Receivables and Other Accounts Receivable, Current (continued)

As of December 31, 2014

Provisions on	Wholesale Current ThCh\$	Retail Current ThCh\$
Trade receivable	392,536	-
Notes receivable	-	390,547
Total	392,536	390,547

As of December 31, 2013

Provisions on	Wholesale Current ThCh\$	Retail Current ThCh\$
Trade receivable	310,411	-
Notes receivable	-	375,987
Total	310,411	375,987

The Company and its subsidiaries permanently evaluate the credit quality of the assets which are not overdue or impaired.

c) Movements for bad debts provision as of December 31, 2014 and 2013, are detailed as follows:

Provisions Over	2014 ThCh\$	2013 ThCh\$
Initial balance as of January 1 st	686,398	818,940
Increases in existing provisions	321,273	353,677
Provisions used	(224,588)	(486,219)
Total	783,083	686,398

NOTE 7

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 7 - Trade Receivables and Other Accounts Receivable, Current (continued)

- d) As of December 31, 2014 and 2013, the maturity analysis of the trade receivables and notes receivable is the following:

Year	Total	Not overdue or Impaired	Overdue								
			< 30 Days	30 - 60 Days	60 - 90 Days	91 - 120 Days	121 - 150 Days	150 - 180 Days	180 - 210 Days	210 - 250 Days	>250 Days
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
2014	25,457,585	22,224,804	2,419,427	343,359	254,286	124,137	13,739	26,905	11,055	1,963	37,910
2013	22,567,125	19,250,801	2,178,861	577,704	332,977	112,705	61,060	12,031	7,943	1,012	32,031

As of December 31, 2014, the Company and its subsidiaries maintained 87.30% of the total portfolio, in the category “Not overdue or impaired” (85.3% as of December 2013).

As described in note 2k) ii), the Company and its subsidiaries as a policy make provisions for 100% of the debts with due periods over 360 days. Notwithstanding, periodically an individual review is made of the other customers who, whether overdue or not, may present problems of non-collectability, and to this end the financial information available in the market, the historic behavior of the credits granted before, internal current delays in payment, external behavior and years as a customer are analyzed. If as a result of this analysis, it is concluded that the probability of collectivity of this customers’ debt is low, then an bad debt provision is made.

- e) As of December 31, 2014 and 2013, expiration of assets not overdue or impaired is detailed as follows:

Year	Not Overdue or Impaired	Days for expiration				
		< 30 days	30 - 60 days	60 - 90 days	90 - 120 days	> 120 days
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
2014	22,224,804	10,370,599	5,774,530	3,337,700	2,328,189	413,786
2013	19,250,801	9,043,308	5,328,606	2,068,673	2,111,990	698,224

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Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 7 - Trade Receivables and Other Accounts Receivable, Current (continued)

The detail of the uncollectable provision by due date is the following:

- f) As of December 31, 2014

Year	Total	Not Overdue nor Deteriorated	Expired								
			< 30 Days	30 - 60 Days	60 - 90 Days	90 - 120 Days	121 - 150 Days	150 - 180 Days	180 - 210 Days	210 - 250 Days	>250 Days
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Total Amount	25,457,585	22,224,804	2,419,427	343,359	254,286	124,137	13,739	26,905	11,055	1,963	37,910
Provisioned	(783,083)	(503,802)	-	-	(63,572)	(124,137)	(13,739)	(26,905)	(11,055)	(1,963)	(37,910)
Percentage	3.08%	2.27%	-	-	25.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

As of December 31, 2013

Year	Total	Not Overdue nor Deteriorated	Expired								
			< 30 Days	30 - 60 Days	60 - 90 Days	90 - 120 Days	121 - 150 Days	150 - 180 Days	180 - 210 Days	210 - 250 Days	>250 Days
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Total Debt	22,567,125	19,250,801	2,178,861	577,704	332,977	112,705	61,060	12,031	7,943	1,012	32,031
Amount Provisioned	(686,398)	(376,372)	-	-	(83,244)	(112,705)	(61,060)	(12,031)	(7,943)	(1,012)	(32,031)
Percentage	3.04%	1.96%	-	-	25.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 8 - Investments Accounted for Through the Equity Method

As of December 31, 2014 and 2013, movement of the interest in associated Investments and joint ventures is detailed as follows:

NOTE 8

As of December 31, 2014

Tax I.D	Company	Country of Origin	Functional Currency	Interest	Balance 01.01.2014	Additions	Participation Profit (Loss)	Dividends Received	Disposal	Impairment	Conversion Difference	Other increases /decreases	Balance 12.31.2014
				%	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
90.320.000-6 0-E	Elecmetal S.A. (1) (5)	Chile	Peso	0.39005	1,180,080	-	115,121	(72,201)	-	-	(100,961)	44,811	1,166,850
	Lifestyle Brands of Colombia S.A.S. (2)	Colombia	Colombian Peso	49.00000	1,930,632	-	451,597	-	-	-	360,484	-	2,742,713
	Total				3,110,712	-	566,718	(72,201)	-	-	259,523	44,811	3,909,563

As of December 31, 2013

Tax I.D	Company	Country of origin	Functional Currency	Interest	Balance 01.01.2013	Additions	Participation Profit (Loss)	Dividends Received	Disposal	Impairment	Conversion Difference	Other increases /decreases	Balance 12.31.2013
				%	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
90.320.000-6	Elecmetal S.A. (1) (4)	Chile	Peso	0.39005	1,159,419	-	122,165	(85,984)	-	-	(15,520)	-	1,180,080
90.331.000-6 0-E	Cristalerías Chile S.A.(1) (3) Lifestyle Brands of Colombia S.A.S. (2)	Chile	Peso	0.01198	28,488	-	-	(230)	(28,258)	-	-	-	-
		Colombia	Colombian Peso	49.00000	628,844	1,030,960	268,677	-	-	-	2,151	-	1,930,632
	Total				1,816,751	1,030,960	390,842	(86,214)	(28,258)	-	(13,369)	-	3,110,712

- (1) These investments have been registered through the equity method, considering that the final parent company, Costanera S.A.C.I., maintains Directors in them; therefore, at the final consolidation level it has been estimated that it has the ability to exercise significant influence.
- (2) Corresponds to an investment made through Joint Venture in the year 2012, according to what is indicated in note 2(h).
- (3) During the fiscal year 2013, the Company sold its participation in Cristalerías Chile S. A.
- (4) As of the date of the issuance of these financial statements, this company had not issued their financial statements; therefore, the registry corresponds to the numbers as of September 30, 2013.
- (5) As of the date of the issuance of these financial statements, this company had not issued their financial statements; therefore, the registry corresponds to the numbers as of September 30, 2014.

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 8 - Investments Accounted for Through the Equity Method (continued)

December 31, 2014 and 2013, is detailed as follows:

As of December 31, 2014

Tax I.D.	Company	Country of Origin	Current Assets ThCh\$	Non-current Assets ThCh\$	Current Liabilities ThCh\$	Non-Current Liabilities ThCh\$	Regular Income ThCh\$	Regular Expenses ThCh\$	Result ThCh\$
90.320.000-6 0-E	Elecmetal S.A. (2) Lifestyle Brands of Colombia S.A.S.	Chile	416,041,100	371,645,546	116,820,829	242,684,599	441,304,427	383,530,594	29,514,642
		Colombia	5,842,378	605,180	880,183	-	10,301,582	8,358,215	921,625
			421,883,478	372,250,726	117,701,012	242,684,599	451,606,009	391,888,809	30,436,267

As of December 31, 2013

Tax I.D.	Company	Country of Origin	Current Assets ThCh\$	Non-current Assets ThCh\$	Current Liabilities ThCh\$	Non-Current Liabilities ThCh\$	Regular Income ThCh\$	Regular Expenses ThCh\$	Result ThCh\$
90.320.000-6 0-E	Elecmetal S.A. (1) Lifestyle Brands of Colombia S.A.S.	Chile	390,701,050	335,528,707	126,580,842	209,842,768	377,887,330	331,521,126	27,085,440
		Colombia	4,953,846	549,950	1,563,731	-	5,645,691	4,619,179	548,321
			395,654,896	336,078,657	128,144,573	209,842,768	383,533,021	336,140,305	27,633,761

- (1) As of the date of the issuance of these financial statement, these companies had not issued their financial statements, therefore the registry corresponds to the number as of September 30, 2013.
- (2) As of the date of the issuance of these financial statement, this company had not issued their financial statements, therefore the registry corresponds to the number as of September 30, 2014.

NOTE 9

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 9 - Intangible Assets other than Goodwill

This category is detailed as follows:

Concept	2014 ThCh\$	2013 ThCh\$
Trademarks	1,247,315	1,051,778
Licenses	1,197,212	1,486,578
Software	1,468,702	878,767
Total	3,913,229	3,417,123

a) Trademarks

As of December 31, 2014

Trademark	01.01.2014 ThCh\$	Additions ThCh\$	Impairment ThCh\$	31.12.2014 ThCh\$
Pasqualini	706,568	-	-	706,568
Norseg	172,500	-	-	172,500
Calpany	72,710	-	-	72,710
7Veinte	100,000	195,537	-	295,537
Total	1,051,778	195,537	-	1,247,315

As of December 31, 2013

Trademark	01.01.2013 ThCh\$	Additions ThCh\$	Impairment ThCh\$	31.12.2013 ThCh\$
Pasqualini	706,568	-	-	706,568
Norseg	172,500	-	-	172,500
Calpany	72,710	-	-	72,710
7Veinte	-	100,000	-	100,000
Total	951,778	100,000	-	1,051,778

In accordance with the estimates of impairment carried out by Management, as of December 31, 2014 and December 31, 2013, no signs of trademarks’ impairment have been identified.

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 9 - Intangible Assets other than Goodwill (continued)

b) Other intangibles

Other intangibles are valued in accordance with what is indicated in Note 2 i) iii), and detailed as follows:

Concepts	As of December 31, 2014			
	Gross Intangible ThCh\$	Accumulated Amortization ThCh\$	Conversion Difference ThCh\$	Net Intangible ThCh\$
Licenses	2,675,001	(1,437,541)	(40,248)	1,197,212
Software	3,915,938	(2,395,989)	(51,247)	1,468,702
Total	6,590,939	(3,833,530)	(91,495)	2,665,914

Concepts	As of December 31, 2013			
	Gross Intangible ThCh\$	Accumulated Amortization ThCh\$	Conversion Difference ThCh\$	Net Intangible ThCh\$
Licenses	2,675,001	(1,082,430)	(105,993)	1,486,578
Software	2,593,055	(1,739,609)	25,321	878,767
Total	5,268,056	(2,822,039)	(80,672)	2,365,345

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 9 - Intangible Assets other than Goodwill (continued)

b) Other intangibles (continued)

As of December 31, 2014 and December 31, 2013, intangible assets are detailed as follows:

As of December 31, 2014

Assets	Initial Balance 01.01.2014 ThCh\$	Additions ThCh\$	Amortization ThCh\$	Impairment ThCh\$	Write-Offs ThCh\$	Other increases (decreases) ThCh\$	Sub-total Movements ThCh\$	Final Balance 12.31.2014 ThCh\$
Trademarks	1,051,778	195,537	-	-	-	-	195,537	1,247,315
Licenses	1,486,578	-	(355,111)	-	-	65,745	(289,366)	1,197,212
Software	878,767	1,322,880	(475,916)	-	(180,463)	(76,566)	589,935	1,468,702
Total	3,417,123	1,518,417	(831,027)	-	(180,463)	(10,821)	496,106	3,913,229

As of December 31, 2013

Assets	Initial Balance 01.01.2014 ThCh\$	Additions ThCh\$	Amortization ThCh\$	Impairment ThCh\$	Write-Offs ThCh\$	Other increases (decreases) ThCh\$	Sub-total Movements ThCh\$	final Balance 12.31.2014 ThCh\$
Trademarks	951,778	100,000	-	-	-	-	100,000	1,051,778
Licenses	653,204	1,008,979	(138,711)	-	-	(36,894)	833,374	1,486,578
Software	516,853	572,814	(243,459)	-	-	32,559	361,914	878,767
Total	2,121,835	1,681,793	(382,170)	-	-	(4,335)	1,295,288	3,417,123

- The fiscal year amortization of these items, is shown in the item “Administrative Expenses” in the Consolidated Statement of Comprehensive Income by position.
- The column other increases (decreases) includes the exchange difference for items of the subsidiaries abroad.

The Company and its subsidiaries as of December 31, 2014 and December 31, 2013 have not registered impairment losses or reverses.

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 10 - Goodwill

Goodwill, determined in accordance with the criteria described in Note 2 i) i), was mainly generated by the acquisitions of 100% of the operations of: Azaleia Chile S.A., during January 2007, Sieteveinte S.A, carried out in September 2013, and of BBG Chile S.A. during November 2013.

As of December 31, 2014 and December 31, 2013 Goodwill is detailed as follows:

As of December 31, 2014

Tax I.D.	Company	01.01.2014 ThCh\$	Additions ThCh\$	Impairment ThCh\$	Others ThCh\$	31.12.2014 ThCh\$
76,772,630-9	Azacalzados S.A.	1,034,939	-	-	-	1,034,939
Foreign	Uruforus S.A.	28,809	-	-	-	28,809
76,317,822-6	Sieteveinte S.A.	5,540,220	-	(584,462)	-	4,955,758
76,337,499-8	BBG Chile S.A.	2,206,804	-	-	-	2,206,804
Total		8,810,772	-	(584,462)	-	8,226,310

As of December 31, 2013

Tax I.D.	Company	01.01.2013 ThCh\$	Additions ThCh\$	Impairment ThCh\$	Others ThCh\$	31.12.2013 ThCh\$
76,772,630-9	Azacalzados S.A.	1,034,939	-	-	-	1,034,939
Foreign	Uruforus S.A.	28,809	-	-	-	28,809
76,317,822-6	Sieteveinte S.A.	-	5,540,220	-	-	5,540,220
76,337,499-8	BBG Chile S.A.	-	2,206,804	-	-	2,206,804
Total		1,063,748	7,747,024	-	-	8,810,772

As of December 31, 2014, the Company recognized goodwill impairment corresponding to Sieteveinte S.A., which is recorded in adminstrative expenses.

a) Acquisition Sieteveinte S.A.

On September 2, 2013, the Company bought from its shareholders Milochenta S.A. and Fondo de Inversión la Roca, the totality of the shares in Sieteveinte S.A., a Company dedicated to the distribution and/or sale in Chile, of Burton, and which had distribution contracts of certain trademarks, lease contracts for commercial property, accessories and installations in that property and merchandise of the aforementioned trademarks.

The price paid amounted to a total of ThCh\$7,366,396, covered with their own funds.

NOTE 10

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 10 - Goodwill (continued)

b) Acquisition BBG Chile S.A.

On November 29, 2013, Forus S.A. purchased from its shareholders GSM Chile Limitada and from Diego Peralta Valenzuela, the totality of the shares of BBG Chile S.A., a company that owned the contracts for the distribution in Chile of the brands Billabong, Von Zipper and Element, as well as merchandise of the same brands.

The value paid amounted to the total sum of ThCh\$3,585,656, covered with their own funds.

c) Assumptions used to calculate the Fair Value

The key assumptions used in the calculations of the determination of the fair values as well as the eventual impairments of the goodwill paid, are in relation with the income planned over time, using a discount rate associated to the capital cost (WACC).

d) Acquired assets and liabilities and determination of Goodwill

In compliance with IFRS 3 “Business Combinations”, Forus S.A. finished the process of identification and measurement of the assets and liabilities acquired at their fair values at the date of acquisition, for the acquisition of the Sociedad Sieteveinte S.A., and of the Sociedad BBG Chile S.A. Therefore, the amounts detailed further on and which are part of the financial statements of this company are final.

d.1) Purchase Sieteveinte S.A.

Assets	Accounting Values 09.02.2013 ThCh\$	Adjustments to Fair Values (Provisory) ThCh\$	Fair Values (Provisory) 09.02.2013 ThCh\$
Current assets			
Cash and cash equivalents	1,000	-	1,000
Inventory	779,462	(713)	778,749
Total current assets	780,462	(713)	779,749
Non-current assets			
Property, plant and equipment	68,742	-	68,742
Intangibles other than goodwill	-	977,685	977,685
Total non-current assets	68,742	977,685	1,046,427
Total Acquired Net Assets	849,204	976,972	1,826,176
Acquired goodwill	-	-	5,540,220
Price paid	-	-	7,366,396

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 10 - Goodwill (continued)

d) Acquired assets and liabilities and determination of Goodwill (continued)

d.2) Purchase BBG Chile S.A.

Assets	Accounting Values 11.29.2013 ThCh\$	Adjustments to Fair Values (Provisory) ThCh\$	Fair Values (Provisory) 11.29.2013 ThCh\$
Current assets			
Cash and cash equivalents	100	-	100
Trade receivables and accounts receivable, current	785,912	(33,164)	752,748
Inventory	564,936	-	564,936
VAT fiscal credit	98,529	(98,529)	-
Total current assets	1,449,477	(131,693)	1,317,784
Non-current assets			
Property, plant and equipment	61,068	-	61,068
Intangibles other than goodwill	-	-	-
Total non-current assets	61,068	-	61,068
Total acquired net assets	1,510,545	(131,693)	1,378,852
Acquired goodwill	-	-	2,206,804
Price paid	-	-	3,585,656

NOTE 11

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 11 - Property, Plant and Equipment

Property, plant and equipmentand their corresponding accumulated depreciation are detailed as follows:

Concept	2014			2013		
	Gross Fixed Assets ThCh\$	Accumulated Depreciation ThCh\$	Net Fixed Assets ThCh\$	Gross Fixed Assets ThCh\$	Accumulated Depreciation ThCh\$	Net Fixed Assets ThCh\$
Construction in process	2,454,195	-	2,454,195	116,019	-	116,019
Land	4,574,994	-	4,574,994	4,536,229	-	4,536,229
Buildings	8,960,977	(1,934,065)	7,026,912	8,946,103	(1,609,108)	7,336,995
Plants and equipment	2,867,960	(2,867,960)	-	2,867,960	(2,867,960)	-
IT equipment	2,441,039	(1,764,865)	676,174	2,169,107	(1,581,902)	587,205
Fixed installations and accessory	3,176,314	(2,408,889)	767,425	1,599,364	(1,086,728)	512,636
Motor vehicles	103,349	(75,260)	28,089	85,631	(51,368)	34,263
Upgrading of leased property	35,180,724	(18,233,956)	16,946,768	30,284,911	(14,941,429)	15,343,482
Other	3,403,208	(2,793,375)	609,833	3,067,108	(2,449,133)	617,975
Total	63,162,760	(30,078,370)	33,084,390	53,672,432	(24,587,628)	29,084,804

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 11 - Property, Plant and Equipment (continued)

As of December 31, 2014 and December 31, 2013, property, plant and equipment are detailed as follows:

Movements 2014	Construction in Process	Land	Buildings	Plant and Equipment	IT Equipment	Fixed Installation & Accessories	Motor Vehicles	Upgrading of Leased Properties	Others
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Balance as of 01.01.2014	116,019	4,536,229	7,336,995	-	587,205	512,636	34,263	15,343,482	617,975
Additions	2,320,470	-	-	-	414,167	146,790	16,380	6,675,685	282,829
Withdrawals	-	-	-	-	(36,083)	-	-	(130,582)	(14,493)
Depreciation Expenses	-	-	(311,020)	-	(315,971)	(395,742)	(18,933)	(4,577,468)	(284,052)
Impairment loss recognized in the income statement	-	-	-	-	-	-	-	-	-
Other increases (decreases) for foreign currency exchanges	1,927	38,765	937	-	15,730	1,513	(3,621)	153,657	6,711
Other increases (decreases)	15,779	-	-	-	11,126	502,228	-	(518,006)	863
Total changes	2,338,176	38,765	(310,083)	-	88,969	254,789	(6,174)	1,603,286	(8,142)
Balances as of 31.12.2014	2,454,195	4,574,994	7,026,912	-	676,174	767,425	28,089	16,946,768	609,833

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 11 - Property, Plant and Equipment (continued)

As of December 31, 2014 and December 31, 2013, property, plant and equipment are detailed as follows:

NOTE 11

NOTE 12

Movements 2013	Construction in Process	Land	Buildings	Plant and Equipment	IT Equipment	Fixed Installation & Accessories	Motor Vehicles	Upgrading of Rented Properties	Others
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Balance as of 01.01.2013	37,502	4,538,113	7,650,440	-	491,312	647,984	30,343	11,581,993	401,439
Additions	116,019	-	-	-	381,740	318,944	21,878	7,784,976	276,951
Withdrawals	-	-	-	-	(38,630)	-	-	(211,320)	(1,683)
Depreciation Expenses	-	-	(313,485)	-	(270,419)	(345,769)	(17,876)	(3,687,275)	(302,591)
Impairment loss recognized in the income statement	-	-	-	-	-	-	-	(2,042)	-
Other increases (decreases) for foreign currency exchanges	-	(1,884)	40	-	23,001	(828)	(82)	(23,556)	(608)
Other increases (decreases)	(37,502)	-	-	-	201	(107,695)	-	(99,294)	244,467
Total changes	78,517	(1,884)	(313,445)	-	95,893	(135,348)	3,920	3,761,489	216,536
Balances as of 31.12.2014	116,019	4,536,229	7,336,995	-	587,205	512,636	34,263	15,343,482	617,975

As of December 31, 2013, the Company and its subsidiaries have registered impairment amounting to ThCh\$2,042, which corresponds to the advertising articles of the TNS chain, which ceased to operate in the period.

These impairment losses have been presented in the title "Administrative Expenses" in the Consolidated Statement of Comprehensive Income.

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 12 - Income Tax

a) Income tax provision

The Parent Company and its subsidiaries have made income tax provision, detailed as follows:

	2014 ThCh\$	2013 ThCh\$
Parent Office	8,376,281	8,000,683
Subsidiaries	1,124,109	529,268
Total	9,500,390	8,529,951

b) The presentation in the Statement of Financial Position was made considering assets or liabilities of the taxes recoverable or payable in accordance with the jurisdiction of each Company, and detailed as follows:

b.1) Recoverable taxes

	2014 ThCh\$	2013 ThCh\$
Tax provision parent company	(8,376,281)	-
Tax provision subsidiaries	(1,124,109)	(529,268)
Less:		
Monthly Provisional Payments (P.P.M.)	10,272,979	1,522,741
Training expenses	164,796	-
Credit fixed assets	9,668	-
Other credits (debits)	1,031,068	477,986
Recoverable tax	1,978,121	1,471,459

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 12 - Income Tax (continued)

b.2) Taxes payable

	2014 ThCh\$	2013 ThCh\$
Tax Provision Head Office	-	8,000,683
Less:		
Monthly Provisional Payments (P.P.M.)	-	(7,414,498)
Training Expenses	-	(137,350)
Credit fixed assets	-	(10,209)
Other credits	-	(272,412)
Tax Payable	-	166,214

c) Tax profits fund

The Company has a tax profits fund to be distributed as of December 31, 2014 and December 31, 2013, detailed as follows:

	2014 ThCh\$	2013 ThCh\$
Credit 21,0%	31,342,945	-
Credit 20,0%	86,801,082	86,654,681
Credit 17,0%	126,212	11,997,678
Credit 16,5%	3,994	3,955
Credit 16,0%	8,683	8,579
Credit 15,0%	20,749	21,427
Credit 10,0%	-	159
Without Credit	109,527	356,903
Total	118,413,192	99,043,382

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 12 - Income Tax (continued)

d) Deferred taxes

Deferred taxes are detailed as follows:

Concept	2014		2013	
	Deferred Assets ThCh\$	Deferred Liabilities ThCh\$	Deferred Assets ThCh\$	Deferred Liabilities ThCh\$
Temporary Differences				
Vacation	374,742	-	265,733	-
Severance payment provision	18,396	-	6,050	-
Bad debt provision	170,358	-	137,332	-
Obsolescence provision	278,860	-	249,419	-
Shares valuation	33,009	-	73,328	-
Bonuses	9,113	-	14,173	-
Fixed assets	-	9,082	325,476	-
Leasing obligations	525,154	-	391,994	-
Expenses paid in advance	184,492	-	51,771	-
Financial impairment fixed assets	-	-	-	146,985
General expenses provision and other provisions	96,763	-	144,852	-
Assets in leasing	-	648,213	-	487,591
Trademarks rights	-	323,671	-	123,010
Difference stock value	860,575	-	111,906	-
Difference software valuation	-	278,840	-	94,599
Tax loss carried forward subsidiary	392,147	-	657,205	-
Total	2,943,609	1,259,806	2,429,239	852,185

e) Income tax expenses are detailed as follows:

	2014 ThCh\$	2013 ThCh\$
Income Tax Provision	9,357,182	8,813,730
Deferred Taxes	(746,255)	(351,343)
Total	8,610,927	8,462,387

NOTE 12
NOTE 13

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 12 - Income Tax (continued)

f) Income tax reconciliation

As of December 31, 2014 and 2013, the reconciliation of the tax expense as of the financial results before taxes is detailed as follows:

	2014		2013	
	Amount ThCh\$	Tax Rate %	Amount ThCh\$	Tax Rate %
Chile				
Income before taxes by the legal tax rate in chile	9,395,761	21.00	9,222,410	20.00
Own capital revalorization	(1,522,724)	(3.40)	(485,227)	(1.05)
Net profit on investments in associates	(496,196)	(1.11)	(642,760)	(1.39)
Other permanent differences	974,621	2.18	85,270	0.18
Other increases (decreases)	(380,805)	0.85	44,752	0.10
Total adjustment to the legal tax rate	(1,425,104)	(3.19)	(997,965)	(2.16)
Foreign Subsidiaries				
	640,270	1.43	237,942	0.52
Total expense for current taxes	8,610,927	19.25	8,462,387	18.35
Effective rate	19.25%		18.35%	

g) Tax reform

On September 29, 2014, in Chile Law No. 20,780 was published, which amends the system of the income tax and other taxes. The above mentioned law establishes the substitution of the present tax system, as of 2017, for two alternative tax systems: the attributed income system and the partially integrated system.

The same law establishes a gradual increase of the income tax rate of the companies. Thus, for the year 2014 this tax will increase to 21%, to 22.5% in 2015 and to 24% in 2016. As of 2017, the taxpayers subject to the attributed income system shall have a rate of 25%, while the companies covered by the partially integrated system shall increase their rate to 25.5% in the year 2017 and to 27% as of the year 2018.

Likewise, the referred law establishes that the partially integrated system shall be applied by default to the stock companies, unless a future Extraordinary Shareholders Meeting has agreed to adopt the attributed income system.

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 12 - Income Tax (continued)

g) Tax reform (continued)

According to what is indicated in Note 2 j) and assuming the application of the partially integrated system, since that is the system that by default the stock companies must apply and that no Extraordinary Shareholders Meeting has been held, Forus has recognized the variations in its assets and liabilities by deferred taxes, which are produced as a direct effect of the increase in the first category tax rate, directly in Equity. Specifically, as of December 31, 2014, the net charge recorded in Forus' Equity amounted to ThCh\$165.998, increasing the Equity attributable to the owners of the controlling company.

Note 13 - Derivative Financial Instruments

As of December 31, the company Forus Colombia S.A.S., signed financial risk hedging contracts, to cover its exposure to the variations of the dollar (US\$) exchange rate, originated in its importation of merchandise operations.

These contracts registered as described in Note 2 k) v), are detailed as follows:

Type of Derivative	Type of Contract	Value of the Contract	Expiration Date	Description of the Contracts				Effect on Income (Charge) /Credit ThCh\$
				Specific Item	Position Purchase/Sale	Protected Item or Transaction		
						Name	Amount ThCh\$	
US\$								
FR	CI	90,600	02.13.2015	Dollar	C	Obligations with Banks	54,974	9,917
FR	CI	111,650	03.13.2015	Dollar	C	Obligations with Banks	67,744	12,031
FR	CI	111,650	04.15.2015	Dollar	C	Obligations with Banks	67,444	11,807

As of December 31, 2013, the Company does not have any contract in force.

NOTE 14

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 14 - Accounts Receivable and Payable to related Entities

As of December 31, 2014 and December 31, 2013, accounts receivable and payable with related entities, are detailed as follows:

a) Notes and accounts receivable

Tax I.D.	Company	Country	Currency	Nature of the Relation	Current	
					2014 ThCh\$	2013 ThCh\$
99,573,760-4	Olivos del Sur S.A.	Chile	Pesos	Common Directors	6,775	325
76,724,880-6	Inversiones Accionarias Ltda.	Chile	Pesos	Common Directors	-	6,301
Total					6,775	6,626

b) Notes and accounts payable

Tax I.D.	Company	Country	Currency	Nature of the Relation	Current	
					2014 ThCh\$	2013 ThCh\$
95,819,000-K	Costanera S.A.C.I.	Chile	Pesos	Final Parent	-	52
86,475,500-3	Inversiones Costanera Ltda.	Chile	Pesos	Parent Company	-	27,037
0-E	Lifestyle Brands of Colombia S.A.S.	Colombia	Colombian Peso	Joint Control	237,782	277,739
Total					237,782	304,828

All notes and accounts receivable and payable, are controlled in pesos, and correspond to transaction with Chilean entities except for the debt with Lifestyle Brands, which corresponds to the Company in which it has joint control in Colombia.

c) Remunerations and benefits received by the Company's key personnel

The number of executives considered as key personnel is 38 persons, and is formed as follows:

Position	N° de Executives	
	2014	2013
Directors parent company	7	7
Directors subsidiaries	17	17
High management	14	13
Total	38	37

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 14 - Accounts Receivable and Payable to related Entities (continued)

c) Remunerations and benefits received by the Company's key personnel (continued)

The information refers to the number of positions existing in the Head Company and its subsidiaries.

The compensation received by the personnel, defined as key personnel, as of December 31, 2014 and 2013, is presented below. These expenses are adequately recorded in the income for the year.

	2014 ThCh\$	2013 ThCh\$
Board of Directors	476,873	375,856
Executives	1,766,437	1,218,454
Total	2,243,310	1,594,310

These compensations correspond to the remunerations and bonuses and there are no expenses for post-employment benefits, contract termination or payments based on shares.

i) Remunerations of the subsidiaries' Board of Directors

The directors of the subsidiaries are not remunerated.

ii) Board of Directors Expenses

The Board of Directors of Forus S.A. did not incur in expenses for consultancies of any type during the years ended as of December 31, 2014 and 2013.

iii) Directors Committee

The Directors Committee has ordinary meetings to discuss the subjects entrusted to them by article N°50 bis of Law 18.046. It is the responsibility of this committee to examine the external auditor's reports, balance sheets and other financial statements; the proposition of the external auditors and risk classifying entities; the examination of the related operations information; and the analysis of the remuneration systems and compensation plans for the main executives.

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 14 - Accounts Receivable and Payable to related Entities (continued)

c) Remunerations and benefits received by the Company’s key personnel (continued)

iii) Directors Committee (continued)

For 2014, the General Ordinary Shareholders Meeting, held on April 16, 2014, set as remunerations for the members of the committee, a third of the remunerations perceived in their capacity as director of the Company.

Also, an expense budget for the equivalent of the sum of the annual remunerations of the committee’ members was set.

iv) Incentive Plan for managers and principal executives

Forus S.A. has for its managers and principal executives a plan of annual bonuses, structured in accordance with the compliance of general objectives in accordance with the results of the Company and by the approval of their individual contributions. The amount of the bonuses is set in a determined number of net monthly salaries and is approved by the Board of Directors.

For the subsidiaries abroad, bonuses are considered only for Country Managers, who have an annual bonus plan, which is structured as the ones above, with the exception that they only consider the results of the corresponding subsidiary.

v) Severance Indemnity for years of service

During the period ended on December 31, 2014 and December 31, 2013, there are no disbursements to executives for severance indemnities.

NOTE 14

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 14 - Accounts Receivable and Payable to related Entities (continued)

d) Transactions

The main transactions with related parties during the years ended as of December 31, 2014 and December 31, 2013, are detailed as follows:

Company	Tax I.D.	Nature de la Relation	Country	Currency	Description of the Transaction	2014		2013	
						Amount ThCh\$	Effect on Results	Amount ThCh\$	Effect on Results
Inversiones Costanera Ltda.	86475500-3	Head Office	Chile	Pesos	Expense counseling contract	68,627	(68,627)	160,407	(160,407)
Inversiones Costanera Ltda.	86475500-3	Head Office	Chile	Pesos	Payment counseling contract	95,664	-	133,370	-
Inversiones Costanera Ltda.	86475500-3	Head Office	Chile	Pesos	Dividends Distribution	9,367,567	-	8,454,370	-
Costanera S.A.C.I.	95819000-K	Final Head Office	Chile	Pesos	Expense rental of offices at Sta. Maria Of#401	21,002	(21,002)	22,049	(22,049)
Costanera S.A.C.I.	95819000-K	Final Head Office	Chile	Pesos	Charge telephone and internet	21,053	-	21,997	-
Costanera S.A.C.I.	95819000-K	Final Head Office	Chile	Pesos	Dividends Distribution	-	-	100,800	-
Inmobiliaria Costanera S.A.	96684830-8	Common Directors	Chile	Pesos	Expense rental of offices at Sta. Maria Of#201	19,715	(19,715)	20,671	(20,671)
Inmobiliaria Costanera S.A.	96684830-8	Common Directors	Chile	Pesos	Expense rental of offices at Sta. Maria	19,715	-	20,671	-
Asesorías e Inversiones Sta. Francisca Ltda.	78627460-5	Common Directors	Chile	Pesos	Dividends Distribution	273,609	-	235,843	-
Inversiones Accionarias Ltda.	76724880-6	Common Directors	Chile	Pesos	Payment rental of warehouse at Huechuraba	65,729	-	-	-
Inversiones Accionarias Ltda.	76724880-6	Common Directors	Chile	Pesos	Expense rental of warehouse at Huechuraba	72,030	(72,030)	-	-
Marbella Country Club	75072700-k	Common Directors	Chile	Pesos	Purchase of advertising services	7,100	(7,100)	-	-
Marbella Country Club	75072700-k	Common Directors	Chile	Pesos	Payment of advertising services	7,100	-	-	-
Olivos del Sur S.A.	99573760-4	Common Directors	Chile	Pesos	Payment of products	261	-	-	-
Olivos del Sur S.A.	99573760-4	Common Directors	Chile	pesos	Reinvoicing of expenses and services	6,711	-	325	-
Sociedad Matriz SAAM S.A.	70196718-5	Common Directors	Chile	Pesos	Agency services and maritime and air loading services	62,490	(62,490)	35,871	(35,871)
Sociedad Matriz SAAM S.A.	70196718-5	Common Directors	Chile	Pesos	Payment current account	53,553	-	36,056	-

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 14 - Accounts Receivable and Payable to related Entities (continued)

d) Transactions (continued)

The main transactions with related parties during the years ended as of December 31, 2014 and December 31, 2013, are detailed as follows:

Company	Tax I.D.	Nature de la Relation	Country	Currency	Description of the transaction	2014		2013	
						Amount ThCh\$	Effect on Results	Amount ThCh\$	Effect on Results
Unión Soc. de Empres. Cristianos	70053000-0	Common Directors	Chile	Pesos	Service Purchase - capital contribution	2,814	(2,814)	2,737	(2,737)
Unión Soc. de Empres. Cristianos	70053000-0	Common Directors	Chile	Pesos	Service Payment - capital contribution	2,814	-	2,737	-
Alfonso Swett Saavedra	4431932-2	Director	Chile	Pesos	Participation	94,719	-	78,414	-
Alfonso Swett Saavedra	4431932-2	Director	Chile	Pesos	Dividends Distribution	24,071	-	20,748	-
Alfonso Swett Saavedra	4431932-2	Director	Chile	Pesos	Remunerations	46,922	(46,922)	45,825	(45,825)
John Stevenson	0-E	Director	Chile	Pesos	Fees	86,065	(86,065)	45,680	(45,680)
John Stevenson	0-E	Director	Chile	Pesos	Participation	48,032	-	39,207	-
Ricardo Swett Saavedra	4336224-0	Director	Chile	Pesos	Fees	30,947	(30,947)	30,045	(30,045)
Ricardo Swett Saavedra	4336224-0	Director	Chile	Pesos	Directors Committee	10,880	-	-	-
Ricardo Swett Saavedra	4336224-0	Director	Chile	Pesos	Participation	47,360	-	39,207	-
Eduardo Aninat Ureta	5892294-3	Director	Chile	Pesos	Directors Committee	-	-	5,445	-
Eduardo Aninat Ureta	5892294-3	Director	Chile	Pesos	Participation	14,089	-	39,207	-
Alfonso Swett Opazo	7016281-4	Director	Chile	Pesos	Directors Committee	4,906	-	13,069	-
Alfonso Swett Opazo	7016281-4	Director	Chile	Pesos	Participation	47,360	-	39,207	-
Heriberto Urzúa Sánchez	6666825-8	Director	Chile	Pesos	Directors Committee	15,787	-	13,069	-
Heriberto Urzúa Sánchez	6666825-8	Director	Chile	Pesos	Participation	47,360	-	39,207	-
Mateo Koljatic Maroevic	5165005-0	Director	Chile	Pesos	Directors Committee	10,880	-	-	-
Mateo Koljatic Maroevic	5165005-0	Director	Chile	Pesos	Participation	33,270	-	-	-
Francisco Gutiérrez	7031728-1	Director	Chile	Pesos	Directors Committee	4,906	-	7,624	-
Francisco Gutiérrez	7031728-1	Director	Chile	Pesos	Participation	47,360	-	-	-
Trends S.A.	96642000-6	Shareholder	Chile	Pesos	Dividends Distribution	446,262	-	280,826	-
Comercial Spac Ltda.	79924450-0	Shareholder	Chile	Pesos	Dividends Distribution	50,771	-	43,763	-
Sebastián Swett Opazo	7016199-0	Shareholder	Chile	Pesos	Dividends Distribution	129	-	111	-
Lifestyle Brands of Colombia S.A.S.	0-E	Joint Control	Colombia	Pesos	Re-invoicing of expenses and services	606,883	-	149,400	-
Lifestyle Brands of Colombia S.A.S.	0-E	Joint Control	Colombia	Pesos	Purchase of merchandise	368,939	-	248,335	-
Lifestyle Brands of Colombia S.A.S.	0-E	Joint Control	Colombia	Pesos	Transfer of Funds	24,587	-	-	-
Lifestyle Brands of Colombia S.A.S.	0-E	Joint Control	Colombia	Pesos	Sale of merchandise	353	353	25,318	25,318
Lifestyle Brands of Colombia S.A.A.	0-E	Joint Control	Colombia	Pesos	Debt Readjustments and interests	4,092	4,092	1,493	1,493

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 14 - Accounts Receivable and Payable to related Entities (continued)

e) Terms and conditions of transactions with related parties

- The transactions with related entities are made under normal business conditions.
- As of December 31, 2014 and December 31, 2013, the Company and its subsidiaries have not registered impairment of related party's accounts receivable. This valuation is made at the closing of each fiscal year, through a review of the financial position of the related parties, and of the market in which it operates. As of December 31, 2014 and December 31, 2013, the Company and its subsidiaries have not given or received guaranties from related parties.

Nota 15 - Inventory

Net inventory, valued in accordance with what is described in Note 2 I), is detailed as follows:

Concepts	2014 ThCh\$	2013 ThCh\$
Raw Material	683,138	517,710
Goods in transit	16,479,108	16,075,989
Products in process	45,751	84,937
Finished Products	48,017,466	33,128,429
Other inventory	170,410	87,563
Provision for obsolescence	(1,426,354)	(1,420,654)
Total	63,969,519	48,473,974

Movements in inventory are detailed as follows:

Inventory Movements	2014 ThCh\$	2013 ThCh\$
Initial Balance as of January 1 st	48,473,974	39,356,323
Purchases	124,530,892	90,811,184
Sales	(105,803,496)	(81,426,550)
Other increases (decreases)	(3,231,851)	(266,983)
Final Balance	63,969,519	48,473,974

NOTE 15
NOTE 16

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Nota 15 - Inventory (continued)

Other increases (decreases) in the movement of inventory are detailed as follows:

Other Increases (Decreases)	2014 ThCh\$	2013 ThCh\$
Conversion differences	659,811	1,299,888
Production consumptions	(4,011,168)	(4,383,334)
Subsidiary sales (unrealized profit)	1,875,956	4,200,082
Write-offs	(1,667,434)	(1,567,312)
Differences in inventory and others	(89,016)	183,693
Final balance	<u>(3,231,851)</u>	<u>(266,983)</u>

Movements of inventory provisions are detailed as follows:

Provision Movements	2014 ThCh\$	2013 ThCh\$
Initial balance as of January 1 st	1,420,654	1,149,807
Increase (decrease) in:		
Existing provisions (*)	678,404	757,029°
Used provisions (**)	(624,145)	(940,094)
Other increases (decreases) (***)	<u>(48,559)</u>	<u>453,912</u>
Final balance	<u>1,426,354</u>	<u>1,420,654</u>

(*) The increases are charged to income in order to deal with differences of the final stock as well as obsolete products and decrease of the productive processes.

(**) The use mainly corresponds to the absorption of stock differences and obsolete merchandise.

(***) The item Other increases/decreases contains the balance conversion differences generated in the foreign subsidiaries when transforming their financial statements to the presentation currency as established in IAS 21.

The distribution of the balance of provision for obsolence for each account of the heading inventory is detailed as follows:

	2014 ThCh\$	2013 ThCh\$
Raw materials	91,595	65,003
Products in process	36,808	64,270
Finished products	<u>1,297,951</u>	<u>1,291,381</u>
Final balance	<u>1,426,354</u>	<u>1,420,654</u>

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 16 - Equity

The variations in Equity during the year ended as of December 31, 2014 and December 31, 2013, are detailed in the Statement of Changes in the Net Equity.

As of December 31, 2014, the Company's paid capital is detailed as follows:

a) Number of shares

Series	N° Shares Subscribed	N° Shares Paid	N° Shares with Voting Right
Unique (*)	258,469,000	258,469,000	258,469,000
Total	<u>258,469,000</u>	<u>258,469,000</u>	<u>258,469,000</u>

(*) Shares with no nominal value

b) Capital

Series	Capital Subscribed ThCh\$	Capital Paid ThCh\$
Unique (*)	24,242,787	24,242,787
Total	<u>24,242,787</u>	<u>24,242,787</u>

As of December 31, 2014 and December 31, 2013, there has been no variation in the amount of issued shares.

c) Shareholders Distribution

The distribution of the shareholders of the Parent Company at the closing of the consolidated financial statements, in accordance with Circular N° 792 of the Superintendency of Securities and Insurances is detailed as follows:

Type of Shareholder	Percentage of Interest (%) 31.12.2014	Number of Shareholders 31.12.2014
-10% or more participation	63.03	1
-Less than 10% interest with an investment equal or higher than U.F.200	36.92	83
-Less than 10% interest with an investment lower than U.F. 200	0.05	59
Total	<u>100.00</u>	<u>143</u>
Company's Controller	<u>63.03</u>	<u>1</u>

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

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(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 16 - Equity (continued)

c) Shareholders Distribution

As of December 31, 2014 and December 31, 2013, the Company's property is distributed as follows:

	Percentage of Total Interest		Number of Shares	
	2014 %	2013 %	2014	2013
Inversiones Costanera Limitada	63.0284	63.0284	162,908,800	162,908,800
Banco de Chile on behalf of non-residents third parties	11.2064	6.4777	28,965,087	16,742,840
Banco ITAU on behalf of investors	3.8794	2.3783	10,026,981	6,147,156
Banco Santander HSBC Global Custody Clients S/C	3.3992	4.6836	8,785,945	12,105,689
Banco Santander on behalf of Foreign inv.	3.3616	2.0317	8,688,602	5,251,397
Trends S.A.	2.9446	2.9446	7,610,997	7,610,997
Asesorías e Inversiones Santa Francisca Limitada	1.8054	1.8054	4,666,400	4,666,400
BTG Pactual Chile S.A.C. de B	1.7932	1.6863	4,634,848	4,358,440
AFP Provida S.A. for Pension Fund C	1.0563	1.0563	2,730,222	2,730,222
AFP Habitat S.A. for Pension Fund C	0.9213	-	2,381,403	-
Bolsa de Comercio de Santiago, Stock Exchange	0.7779	1.0709	2,010,638	2,767,903
AFP Provida S.A. for Fund Type B	0.5085	0.7907	1,314,340	2,043,648
Investment Fund Larraín Vial Beagle	-	0.7925	-	2,048,312
Others	5.3178	11.2536	13,744,737	29,087,196
Total	100.0000	100.0000	258,469,000	258,469,000

d) Dividends

i) Dividends policy

In accordance with Law N° 18,046, except when a different agreement is adopted unanimously at the General Shareholders' Meeting on the issued shares, when there is profit, at least 30% must be assigned to dividends distribution.

The dividends policy established by Forus S.A. is to annually distribute to the shareholders 40% of the net profit shown in each annual balance sheet, and the payment of interim dividends are discounted from the settlement.

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

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(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 16 - Equity (continued)

d) Dividends (continued)

i) Dividends policy

The dividends per share which the Shareholders Meeting agreed to distribute for income of 2009, 2010, 2011, 2012, 2013 and 2014, which are presented in pesos at the date of payment, are detailed as follows:

Dividend	Year of Charge	Month of Payment	Dividend per Share
N° 20	2009	May 2010	9.41615
N° 21	2010	November 2010	11.60000
N° 23	2010	May 2011	18.41282
N° 25	2011	November 2011	13.62000
N° 26	2011	May 2012	30.36899
N° 27	2012	November 2012	16.00000
N° 28	2012	May 2013	32.54064
N° 29	2013	November 2013	18.00000
N° 30	2014	May 2014	40.63389
N° 31	2014	November 2014	18.00000

ii) Distributed dividends

At the Ordinary Shareholders' Meeting held on April 16, 2014, and considering the cash situation, the projected investment levels and the solid financial indicators, it was agreed to distribute 40% of the profits generated during the year 2013. This percentage has been consistent with the dividend distributions made by the Company during the last 8 years, which were agreed to in the corresponding Ordinary Shareholders Meetings.

Dividends paid during the year 2014

	Charged to Profits 2014 ThCh\$	Charged to Profits 2013 ThCh\$	Charged to Accumulated Profits ThCh\$	Total ThCh\$
Total dividends paid	4,652,442	10,502,601	-	15,155,043

At the Twenty-third General Ordinary Shareholders Meeting, on April 16, 2014, it was agreed to distribute a final dividend amounting to \$40,63389 per share, in addition to the interim dividend already paid, and charged to the profits of the year 2013, which is equivalent to distributing as dividends 40% of the gross profit for the period. The payment was made as of May 16, 2014.

NOTE 16

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 16 - Equity (continued)

d) Dividends (continued)

ii) Distributed dividends (continued)

On October 15, the Board of Directors agreed to the distribution of an interim dividend charged to the profits of 2014, for the amount of \$4.652.442.000 at the rate of \$18 per share. The payment of this dividend was made as of November 27, 2014.

Dividends paid during the year 2013:

	Charged to Profits 2013 ThCh\$	Charged to Profits 2012 ThCh\$	Charged to Accumulated Profits ThCh\$	Total ThCh\$
Total dividends paid	4,652,442	8,410,747	-	13,063,189

At the Twenty First General Ordinary Shareholders Meeting, on April 18, 2013, it was agreed to distribute a final dividend amounting to \$32,54064 per share, in addition to the interim dividend already paid, and charged to the profits of 2012, which is equivalent to distributing as dividends 40% of the gross profit for the period. The payment was made as of May 10, 2013.

At the Board of Directors on November 5, 2013, agrees to the distribution of an interim dividend, charged to the profits of the fiscal year 2013, for the amount of \$4.652.442.000 at the rate of \$18 per share. Payment of this dividend was made as of November 22, 2013.

e) Net distributable profit

In accordance with indications of Circular N° 1945 dated September 29, 2009, of the Superintendency of Securities and Insurances, on October 27, 2010, the Company's Board of Directors decided, for the purpose of the calculation of their net distributable profit, referred to in article 78 of law N° 18.046, to establish as a policy not to make adjustments to the item "Profit (Loss) attributable to the owners of the Controlling Entity" of the Comprehensive Income Statements of Forus S.A.

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 16 - Equity (continued)

f) Other reserves

As of December 31, 2014 and December 31, 2013, the composition of Other reserves is detailed as follows:

As of December 31, 2014

	Balance as of 01.01.2014 ThCh\$	Net Movement ThCh\$	Balance as of 12.31.2014 ThCh\$
Conversion reserve	(147,934)	698,880	550,946
Other	569,969	-	569,969
Total	422,035	698,880	1,120,915

As of December 31, 2013

	Balance as of 01.01.2013 ThCh\$	Net Movement ThCh\$	Balance as of 12.31.2013 ThCh\$
Conversion reserve	(488,287)	340,353	(147,934)
Other	569,969	-	569,969
Total	81,682	340,353	422,035

The balance presented as conversion reserve reflects the accumulated results due to exchange fluctuations, when converting the financial statements of the subsidiaries abroad from their functional currency to the presentation currency (Chilean pesos). These amounts will be transferred to income when the subsidiary is sold or disposed of by other means.

NOTE 16
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FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 16 - Equity (continued)

g) Profit (loss) per share

The basic profit per share is determined in accordance with what is indicated in Note 2 q).

The profit per share is \$142.2649 as of December 31, 2014 (\$146.5847) as of December 31, 2013).

	2014	2013
Profit / (Loss) ThCh\$	36,771,059	37,887,606
N° Weighted average of shares	258,469,000	258,469,000
Basic profit per share \$	142.2649	146.5847

The Group has not made any type of operation of potential dilutive effect which results in a diluted profit per share different to the basic earnings per share.

h) Capital management

Forus S.A. maintains adequate capital indexes, so as to support and give continuity and stability to its business. Additionally, the Company continuously monitors its capital structure and that of its subsidiaries, with the purpose of maintaining an optimum structure which allows reducing the capital cost.

The Company maintains credit rating with Feller-Rate and Fitch Ratings, which have granted the following Rating:

h.1) Feller- rate

Shares: 1° Class Level 2 Solvency: A + Perspectives: Stable.
Rating Report: October 2014.

h.2) Fitch ratings

Shares: A + Level 2.
Rating Report: September 2014.

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 17- Other Current and Non-current Financial Liabilities

Current and non-current financial liabilities are detailed as follows:

As of December 31, 2014

Tax ID Debtor Company	Debtor Company	Country	Tax ID Creditor Company	Bank or Financial Institution	Currency	Up to 90 Days ThCh\$	From 91 days Up to 1 Year ThCh\$	More Than 1 Year Up to 3 Years ThCh\$	More Than 3 Years to 5 Years ThCh\$	More Than 5 Years ThCh\$	Total ThCh\$	Effective Interest Rate %	Nominal Interest Rate %
86,963,200-7	Forus S.A.	Chile	97.004.000-5	Banco de Chile	Dollar	184,215	-	-	-	-	184,215	(*)	(*)
86,963,200-7	Forus S.A.	Chile	99.512.160-3	Metlife Chile S. de Vida S.A.	U.F.	41,537	51,299	241,892	253,087	1,396,099	1,983,914	6.90%	6.90%
86,963,200-7	Forus S.A.	Chile	97.030.000-7	Banco Estado	Dollar	662,879	-	-	-	-	662,879	(*)	(*)
O-E	Uruforus S.A.	Uruguay	O-E	Banco Itaú	Dollar	388,472	-	-	-	-	388,472	4.60%	4.60%
Total						1,277,103	51,299	241,892	253,087	1,396,099	3,219,480		

As of December 31, 2013

Tax ID Debtor Company	Debtor Company	Country	Tax ID Creditor Company	Bank or Financial Institution	Currency	Up to 90 Days ThCh\$	From 91 days Up to 1 Year ThCh\$	More Than 1 Year Up to 3 Years ThCh\$	More Than 3 Years to 5 Years ThCh\$	More Than 5 Years ThCh\$	Total ThCh\$	Effective Interest Rate %	Nominal Interest Rate %
86,963,200-7	Forus S.A.	Chile	97.004.000-5	Banco de Chile	Dollar	87,472	-	-	-	-	87,472	(*)	(*)
86,963,200-7	Forus S.A.	Chile	97.018.000-1	Banco Scotiabank	Dollar	125,672	-	-	-	-	125,672	(*)	(*)
86,963,200-7	Forus S.A.	Chile	97.053.000-2	Banco Security	Dollar	54,392	-	-	-	-	54,392	(*)	(*)
86,963,200-7	Forus S.A.	Chile	99.512.160-3	Metlife Chile S. de Vida S.A	U.F.	20,474	-	-	-	-	1,959,974	6.90%	6.90%
O-E	Uruforus S.A.	Uruguay	O-E	Banco Itaú	Dollar	1,847,068	61,723	181,467	207,728	1,488,582	1,847,068	6.14%	6.14%
O-E	Perú Forus S.A.	Perú	20100047218	Banco de Crédito del Perú	Dollar	2,609	-	-	-	-	2,609	1.70%	1.70%
86,963,200-7	Forus S.A.	Chile	97.004.000-5	Banco de Chile	Dollar	87,472	-	-	-	-	87,472	(*)	(*)
Total						2,137,687	61,723	181,467	207,728	1,488,582	4,077,187		

(*) Correspond to operations for the purchase of goods with financing through letter of credit with different interest rates.

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Notes to Consolidated Financial Statements

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(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 17- Other Current and Non-current Financial Liabilities (continued)

Current and non-current financial liabilities based on non-discounted flows are detailed as follows:

As of December 31, 2014

NOTE 17

NOTE 18

Tax ID Debtor Company	Debtor Company	Country	Tax ID Creditor Company	Bank or Financial Institution	Currency	Up to 90 Days	From 91 days Up to 1 Year	More Than 1 Year Up to 3 Years	More Than 3 Years to 5 Years	More Than 5 Years	Total	Effective Interest Rate	Nominal Interes Rate
						ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	%	%
86,963,200-7	Forus S.A.	Chile	97.004.000-5	Banco de Chile	Dollar	184,215	-	-	-	-	184,215	(*)	(*)
86,963,200-7	Forus S.A.	Chile	99.512.160-3	Metlife Chile S. de Vida S.A	U.F	73,864	147,727	480,113	461,647	1,846,589	3,009,940	6.90	6.90
86,963,200-7	Forus S.A.	Chile	97.030.000-7	Banco Estado	Dollar	662,879	-	-	-	-	662,879	(*)	(*)
0-E	Uruforus S.A.	Uruguay	0-E	Banco Itaú	Dollar	388,472	-	-	-	-	388,472	4.60	4.60
Total						1,309,430	147,727	480,113	461,647	1,846,589	4,245,506		

As of December 31, 2013

Tax ID Debtor Company	Debtor Company	Country	Tax ID Creditor Company	Bank or Financial Institution	Currency	Up to 90 Days	From 91 days Up to 1 Year	More Than 1 Year Up to 3 Years	More Than 3 Years to 5 Years	More Than 5 Years	Total	Effective Interest Rate	Nominal Interes Rate
						ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	%	%
86,963,200-7	Forus S.A.	Chile	97.004.000-5	Banco de Chile	Dollar	87,472	-	-	-	-	87,472	(*)	(*)
86,963,200-7	Forus S.A.	Chile	97.018.000-1	Banco Scotiabank	Dollar	125,672	-	-	-	-	125,672	(*)	(*)
86,963,200-7	Forus S.A.	Chile	97.053.000-2	Banco Security	Dollar	54,392	-	-	-	-	54,392	(*)	(*)
86,963,200-7	Forus S.A.	Chile	99.512.160-3	Metlife Chile S. de Vida S.A	U.F	52,434	157,302	419,471	419,471	2,009,968	3,058,646	6.90	6.90
0-E	Uruforus S.A.	Uruguay	0-E	Banco Itaú	Dollar	1,847,068	-	-	-	-	1,847,068	6.14	6.14
0-E	Forus Colombia S.A.S.	Colombia	20100047218	Banco de Crédito del Perú	Dollar	2,609	2,609	-	-	-	-	1.70	1.70
Total						2,169,647	157,302	419,471	419,471	2,009,968	5,175,859		

(*) These obligations correspond in its totality to operations related to credit contracts for the omportation of goods (letters of credit). In spite of having an explicit interest rate, real payment of the obligations is being carried out before the due dates, which does not exceed 90 days. Therefore the flows, in general, do not present a significant variation of the accounting balances recorded at the closing of each period; therefore, these are recorded at their accounting value.

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 18 - Non-Controlling Interests

The effect of the non-controlling participations on equity and results is detailed as follows:

As of December 31, 2014

Tax I.D.	Company	Country where It operates	Non-Controlling Interest %	Company's Equity ThCh	Fiscal Year Results ThCh	Non-Controlling Interest ThCh	Non-Controlling Interest Income ThCh
96,583,940-2	Topsafety S.A. (2)	Chile	0.00	1,467,424	106,316	-	-
Foreign	Perú Forus S.A.	Peru	0.01	13,799,463	765,106	797	45
76,807,960-9	Forus Safety S.A. (1)	Chile	49.90	-	-	-	-
Foreign	Forus Colombia S.A.S.	Colombia	49.00	3,365,681	(78,218)	1,649,184	(38,327)
Total				18,632,568	703,204	1,649,981	(38,282)

(1) The Company Forus Safety S.A. presented its application for business termination on July 2014, for this reason it is not considered in the present financial statements as a valid Company.
(2) On December 24, Forus S.A. purchased 100% of the shares of TopSafety S.A.; therefore, at the closing of the present financial statements there is no non-controlling interest over said Company.

As of December 31, 2013

Tax I.D.	Participation	Country where It operates	Non-Controlling Interest %	Company Equity ThCh	Fiscal year Income ThCh	Non-Controlling Interest ThCh	Non-controlling Interest Income ThCh
96,583,940-2	Topsafety S.A.	Chile	0.11	1,541,116	(47,144)	1,752	(50)
Foreign	Perú Forus S.A.	Peru	0.01	8,743,142	717,399	737	60
76,807,960-9	Forus Safety S.A.	Chile	49.90	135,729	(5,588)	67,730	(2,786)
Foreign	Forus Colombia S.A.S.	Colombia	49.00	3,130,739	138,584	1,534,062	67,906
Total				13,550,726	803,251	1,604,281	65,130

NOTE 19
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FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 19 - Trade Payables and other Accounts Payable

As of December 31, 2014 and December 31, 2013, this category is detailed as follows:

Concepts	2014 ThCh\$	2013 ThCh\$
Accounts payable	4,138,273	4,409,660
Withholdings	2,621,013	1,905,409
Royalties payable	873,428	739,192
Store leasing	1,236,314	908,210
Advertising expenses	38,679	110,953
Foreign suppliers	2,564,210	2,967,040
Store Administrators Guarantees Fund	919,624	784,622
Directors Interest	418,381	431,085
Credit Cards Commissions	132,789	109,381
Freights	281,781	308,307
Others	419,574	110,261
Total	13,644,066	12,784,120

The expiration date of these obligations is presented below:

As of December 31, 2014

Type of Liability	Up to 1 Month	1 to 3 Months	More than 3 Months to 12 Months	Total Current
	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Accounts payable	3,340,154	418,707	379,412	4,138,273
Withholdings	2,175,907	-	445,106	2,621,013
Royalties payable	79,537	-	793,891	873,428
Store leasing	1,236,314	-	-	1,236,314
Advertising expenses	5,622	1,874	31,183	38,679
Foreign suppliers	1,467,418	829,824	266,968	2,564,210
Store administr. Guarantees fund	-	-	919,624	919,624
Directors' participations	-	-	418,381	418,381
Credit cards commissions	-	74,804	57,985	132,789
Freights	42,127	225,611	14,043	281,781
Others	145,239	150,180	124,155	419,574
Total creditors and other accounts payable	8,492,318	1,701,000	3,450,748	13,644,066

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 19 - Trade Payables and Other Accounts Payable (continued)

As of December 31, 2013

Type of Liability	Up to 1 Month	1 to 3 Months	More than 3 Months to 12 Months	Total Current
	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Accounts payable	2,906,570	482,637	1,020,453	4,409,660
Withholdings	1,498,280	149,240	257,889	1,905,409
Royalties payable	71,445	-	667,747	739,192
Store leasing	908,210	-	-	908,210
Advertising expenses	9,669	3,223	98,061	110,953
Foreign suppliers	1,218,183	1,029,484	719,373	2,967,040
Store administr. guarantees fund	-	-	784,622	784,622
Directors' participations	-	-	431,085	431,085
Credit cards commissions	13,366	13,366	82,649	109,381
Freights	106,321	191,201	10,785	308,307
Others	5,672	24,625	79,964	110,261
Total creditors and other accounts payable	6,737,716	1,893,776	4,152,628	12,784,120

Note 20 - Other Current Provisions

As of December 31, 2014 and December 31, 2013, current provisions are detailed as follows:

Concept	2014 ThCh\$	2013 ThCh\$
Provision for events, bonuses and others	38,492	3,026
Provision for overhead	288,614	373,266
Provision for professional services	26,866	56,598
Provision for importating expenses	224,468	45,284
Provision for sample expenses	202,797	111,778
Provision for advertising expenses	-	16,115
Provision for non-operational expenses	150,000	150,000
Provision for dividends payable	6,378,876	6,713,840
Others	107,306	31,309
Total	7,417,419	7,501,216

NOTE 20

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 20 - Other Current Provisions (continued)

For the period ended as of December 31, 2014 and December 31, 2013, movements of current provisions are detailed as follows:

a) Provisions for events, bonuses and others

	2014 ThCh\$	2013 ThCh\$
Initial balance January 1 st	3,026	45,176
Increase in existing provisions	303,934	40,446
Provisions used	(268,468)	(82,596)
Other increase (decrease)	-	-
Final balance	<u>38,492</u>	<u>3,026</u>

This provision corresponds to the estimate of the expenses for benefits to employees or related persons, such as: Directors’ interests, bonuses and uniforms, training, cafeteria and snacks, wholesalers’ commissions etc.

Payment Terms: less than one year

b) Provisions for overhead

	2014 ThCh\$	2013 ThCh\$
Initial balance January 1 st	373,266	333,095
Increase in existing provisions	2,034,658	1,142,577
Provisions used	(2,119,452)	(1,125,138)
Other increase (decrease)	142	22,732
Final balance	<u>288,614</u>	<u>373,266</u>

Corresponds to the estimate of operations expenses, such as: leasing, distribution, advertising, travels, samples, packaging, surveillance and security, basic services, communications, etc.

Payment Terms: less than 6 months.

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

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Note 20 - Other Current Provisions (continued)

c) Provisions for professional services

	2014 ThCh\$	2013 ThCh\$
Initial balance January 1 st	56,598	80,480
Increase in existing provisions	140,682	126,891
Provisions used	(170,437)	(153,392)
Other increase (decrease)	23	2,619
Final balance	<u>26,866</u>	<u>56,598</u>

Corresponds to the estimate of professional services hired, such as: consultants, external auditors, lawyers, central securities depositary, risk rating, etc.

Payment Terms: less than 6 months.

d) Provisions for importing expenses

	2014 ThCh\$	2013 ThCh\$
Initial balance January 1 st	45,284	229,651
Increase in existing provisions	1,168,960	1,090,768
Provisions used	(989,776)	(1,275,135)
Other increase (decrease)	-	-
Final balance	<u>224,468</u>	<u>45,284</u>

Corresponds to the estimate of the associated expenses to imported goods, such as: freights, insurance, warehousing, demurrage, intermediation, customs agent, etc.

Payment Terms: less than 3 months.

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

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Note 20 - Other Current Provisions (continued)

e) Provisions for sample expenses

	2014 ThCh\$	2013 ThCh\$
Initial balance January 1 st	111,778	95,577
Increase in existing provisions	202,530	20,395
Provisions used	(111,511)	(4,194)
Final balance	<u>202,797</u>	<u>111,778</u>

Corresponds to an estimate of the expenses associated to the request for samples to the different foreign suppliers, mainly considering the expenses for freight and insurance.
Payment Terms: less than 6 months

f) Provisions for advertising expenses

	2014 ThCh\$	2013 ThCh\$
Initial balance January 1 st	16,115	-
Increase in existing provisions	904,606	545,800
Provisions used	(920,721)	(529,685)
Final balance	<u>-</u>	<u>16,115</u>

Corresponds to the estimate related to the advertising campaigns, sponsorships to institutions and sportsmen.

Payment Terms: less than 1 year.

g) Provisions for non-operational expenses

	2014 ThCh\$	2013 ThCh\$
Initial balance January 1 st	150,000	150,000
Increase in existing provisions	150,000	100,000
Provisions used	(150,000)	(100,000)
Final balance	<u>150,000</u>	<u>150,000</u>

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

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(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 20 - Other Current Provisions (continued)

g) Provisions for non-operational expenses (continued)

Corresponds to the estimate related to the disposal of assets due to remodeling in process at the accounting year-end closing.

Payment Terms: less than 1 year.

As of December 31, 2014 and December 31, 2013, the Company and its subsidiaries did not register non-current provisions.

Note 21 - Current Provisions for Employee Benefits

As of December 31, 2014 and December 31, 2013, this category is detailed as follows:

Concept	2014 ThCh\$	2013 ThCh\$
Provision for remunerations and bonuses	1,576,691	1,476,126
Provision for vacation	1,848,468	1,493,536
Provision for severance payments	101,160	30,249
Provision for other benefits	129,019	53,604
Total	<u>3,655,338</u>	<u>3,053,515</u>

The provision for employees' benefits during the period ended as of December 31, 2014 and December 31, 2013 are detailed as follows:

a) Provision for remunerations and bonuses

	2014 ThCh\$	2013 ThCh\$
Initial balance January 1 st	1,476,126	1,240,651
Increase in existing provisions	5,179,202	2,363,168
Provisions used	(5,078,637)	(2,127,693)
Final balance	<u>1,576,691</u>	<u>1,476,126</u>

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

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(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 21 - Current Provisions for Employee Benefits (continued)

b) Provision for vacation

	2014 ThCh\$	2013 ThCh\$
Initial balance January 1 st	1,493,536	1,340,958
Increase in existing provisions	1,185,962	998,787
Provisions used	(823,518)	(825,937)
Other increase (decrease)	(7,512)	(20,272)
Final balance	1,848,468	1,493,536

c) Provision for severance payments

	2014 ThCh\$	2013 ThCh\$
Initial balance January 1 st	30,249	164,864
Increase in existing provisions	528,939	487,350
Provisions used	(458,028)	(621,965)
Final balance	101,160	30,249

Note 22 - Other Current non-Financial Liabilities

As of December 31, 2014 and December 31, 2013, this category is detailed as follows:

Concepts	2014 ThCh\$	2013 ThCh\$
VAT Payable	1,960,375	1,314,019
Others	9,587	-
Total	1,969,962	1,314,019

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 23 - Administrative Expenses

As of December 31, 2014 and 2013, administrative expenses are detailed as follows:

	2014 ThCh\$	2013 ThCh\$
Remunerations	30,369,940	24,972,778
Leasing and shared expenses	19,155,937	14,544,278
Depreciation, amortization and impairment	7,318,675	5,321,627
Professional consultancies and services	1,417,720	1,588,917
Basic services	1,474,488	1,110,984
Computer expenses	1,311,670	1,163,551
Materials and supplies	1,466,262	1,358,560
Commission for sales with credit cards	2,754,042	2,241,194
Advertisement	7,197,543	6,516,621
Royalty	6,038,768	4,658,357
Others	5,133,631	4,231,600
Total	83,638,676	67,708,467

a) Expenses for depreciation and amortization are detailed as follows:

	2014 ThCh\$	2013 ThCh\$
Depreciation	5,903,186	4,937,415
Amortization	831,027	382,170
Impairment	584,462	2,042
Total	7,318,675	5,321,627

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

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(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 24 - Foreign Exchange Differences

As of December 31, 2014 and 2013, exchange differences are detailed as follows:

Assets (Charges) / Credits	Currency	2014 ThCh\$	2013 ThCh\$
Available	Dollar	(3,426)	206,372
Other financial assets	Dollar	2,420,458	906,237
Trade receivables (net)	Dollar	54,571	(406,435)
Miscellaneous receivables (net)	Dollar	1,588,679	129,501
Accounts receivable for related companies	Dollar	330,067	329,720
Stock (net)	Dollar	11,853	(39,633)
Recoverable taxes	Dollar	-	(137,862)
Expenses paid in advance	Dollar	33,378	(14,167)
Other current assets	Dollar	227	(2,007)
Total (debits) credits		4,435,807	917,726

Liabilities (Charges) / Credits	Currency	2014 ThCh\$	2013 ThCh\$
Short term obligations with banks and financial institutions	Dollar	(295,208)	(318,422)
Accounts payable	Dollar	(1,380,639)	437,050
Accounts payable with related entities	Dollar	(107,987)	(480,294)
Income tax	Dollar	-	46,496
Provisions	Dollar	(7,808)	52,966
Other current liabilities	Dollar	(587)	(447)
Total (debits) / credit		(1,792,229)	(262,651)
Profit (loss), due to exchange differences		2,643,578	655,075

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

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Note 25 - Income from Indexed Units

As of December 31, 2014 and 2013, income form indexed units is detailed as follows:

Concept	Readjustability Index	2014 ThCh\$	2013 ThCh\$
Non-monetary assets	U.T.M	3,616	-
Non-monetary assets	U.F.	294,429	7,984
Non-monetary liabilities	U.F.	(110,567)	(40,883)
Total debits		187,478	(32,899)

Note 26 - Leases

a) Financial lease

The Parent Company has a leasing contract dated September 29, 2009, for a total of UF 95,942.55, with Metlife Chile Seguros de Vida S.A., with regards to a property located at Camino a Melipilla N° 9400, in the Commune of Cerrillos, Santiago, whose accounting value as of December 31, 2014 is ThCh\$2,419.540 (ThCh\$2,437,956 as of December 31, 2013).

As of December 31, 2014 and December 31, 2013, this obligation is detailed as follows:

	2014			2013		
	Pending Installments	Short Term ThCh\$	Long Term ThCh\$	Pending Installments	Short Term ThCh\$	Long Term ThCh\$
Obligation	12	221,592	2,788,350	12	209,736	2,848,910
Deferred Interest	151	(128,756)	(897,272)	163	(127,539)	(971,133)
Total	163	92,836	1,891,078	175	82,197	1,877,777

Financial liabilities are detailed in Note 17.

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 26 - Leases (continued)

a) Financial lease (continued)

As of December 31, 2013 and 2012, expiration of financial lease is detailed as follows:

	Total Current Debt	Short Term Portion	As of December 31, 2014 Long Term Portion								Original Amount of Lent Capital	Interest Rate	Due Date
			Long Term ThCh\$	2016	2017	2018	2019	2020	2021	2022 and More			
				ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$			
Lease obligations	3,009,942	221,592	2,788,350	221,592	221,592	221,592	221,592	221,592	221,592	1,458,798	95,942.55	6.9%	Jul-28

	Total Current Debt	Short Term Portion	As of December 31, 2013 Long Term Portion								Original Amount of Lent Capital	Interest Rate	Due Date
			Long Term ThCh\$	2016	2017	2018	2019	2020	2021	2022 and More			
				ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$			
Lease obligations	3,058,646	209,736	2,848,910	209,736	209,736	209,736	209,736	209,736	209,736	1,590,494	95,942.55	6.9%	Jul-28

NOTE 26
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FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 26 - Leases (continued)

b) Operating lease

The Company and its subsidiaries maintain valid contracts for the lease of business premises for carrying out its business activities. The detail of the current obligations under the concept of minimum payments for rentals is detailed as follows:

	2014 Minimum Payments ThCh\$	2013 Minimum Payments ThCh\$
Up to one year	14,147,554	11,131,642
From one year up to five years	37,185,330	32,263,553
More than five years	10,483,518	11,590,931
Total	61,816,402	54,986,126

The Company and its subsidiaries do not have individually significant lease contracts which impose restriction to dividends distribution, incur in other lease contracts or incur in debts.

The variable payments included in the lease of stores and premises are generally related to their sales volume.

It may be noted that the policy of the Company and its subsidiaries implies the automatic renewal of its lease contracts.

Note 27 - Contingencies and Restrictions

As of December 31, 2014 and December 31, 2013, the Company and its subsidiaries have no levies or guarantees nor are there mortgages maintained and/or mortgages on their assets given.

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 27 - Contingencies and Restrictions (continued)

a) Direct obligations

As of December 31, 2014 and December 31, 2013, the Company and its subsidiaries maintain guarantees with different entities for:

- Lease guarantees, mainly corresponding to guarantee bonds.
- Stand By letters of credit, in favor of the foreign suppliers and bank guarantees for operations of their foreign subsidiaries, which have been taken with different banking institutions.

Guarantees are detailed as follows:

Creditor of the Guarantee	Debtor Name	Type of Guarantee	2014	2013
			ThCh\$	ThCh\$
Banco Crédito e Inversiones	Forus S.A.	Letter of Credit Stand By	-	6,767
Banco Crédito e Inversiones	Forus S.A.	Letter of Credit Stand By	-	10,310
Banco Crédito e Inversiones	Forus S.A.	Letter of Credit Stand By	-	8,114
Banco Crédito e Inversiones	Forus S.A.	Letter of Credit Stand By	-	4,176
Banco Crédito e Inversiones	Forus S.A.	Letter of Credit Stand By	910,125	786,915
Banco Itaú	Forus S.A.	Letter of Credit Stand By	1,213,500	1,049,220
Banco Itaú	Forus S.A.	Letter of Credit Stand By	2,427,000	2,098,440
Banco Itaú	Forus S.A.	Letter of Credit Stand By	788,775	-
Banco Itaú	Forus S.A.	Letter of Credit Stand By	1,269,924	1,098,005
Banco Itaú	Forus S.A.	Letter of Credit Stand By	-	472,149
Banco de Chile	Forus S.A.	Guarantee Bond	26,597	25,174
Banco de Chile	Forus S.A.	Guarantee Bond	9,851	9,324
Banco de Chile	Forus S.A.	Guarantee Bond	7,388	6,993
Inmobiliaria Mall Calama S.A.	Forus S.A.	Guarantee Bond	7,650	7,241
Inmobiliaria Mall Calama S.A.	Forus S.A.	Guarantee Bond	5,166	4,889
Inmobiliaria Mall Calama S.A.	Forus S.A.	Guarantee Bond	5,049	4,778
Inmobiliaria Mall las Americas S.A.	Forus S.A.	Guarantee Bond	6,255	-
Cencosud Shopping Centers S.A.	Forus S.A.	Guarantee Bond	37,975	35,943
Cencosud Shopping Centers S.A.	Forus S.A.	Guarantee Bond	13,148	12,445
Mall Sport	Forus S.A.	Guarantee Bond	18,266	17,228
Mall Sport	Forus S.A.	Guarantee Bond	11,821	11,189
Arauco San Antonio S.A.	Forus S.A.	Guarantee Bond	1,809	-
Arauco San Antonio S.A.	Forus S.A.	Guarantee Bond	1,658	-
Parque Arauco S.A.	Forus S.A.	Guarantee Bond	29,320	27,750
Parque Arauco S.A.	Forus S.A.	Guarantee Bond	55,584	52,610
Parque Arauco S.A.	Forus S.A.	Guarantee Bond	78,610	74,404
Parque Arauco S.A.	Forus S.A.	Guarantee Bond	62,510	59,165
Parque Arauco S.A.	Forus S.A.	Guarantee Bond	41,374	39,160
Parque Arauco S.A.	Forus S.A.	Guarantee Bond	14,216	13,455
Parque Arauco S.A.	Forus S.A.	Guarantee Bond	18,965	17,951
Parque Arauco S.A.	Forus S.A.	Guarantee Bond	19,836	18,775
Plaza Alameda S.A.	Forus S.A.	Guarantee Bond	3,965	3,753

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 27 - Contingencies and Restrictions (continued)

a) Direct obligations (continued)

Creditor of the Guarantee	Debtor Name	Type of Guarantee	2014	2013
			ThCh\$	ThCh\$
Plaza Alameda S.A.	Forus S.A.	Guarantee Bond	3,656	3,461
Plaza Alameda S.A.	Forus S.A.	Guarantee Bond	13,638	12,908
Plaza Antofagasta S.A.	Forus S.A.	Guarantee Bond	4,432	4,195
Plaza Antofagasta S.A.	Forus S.A.	Guarantee Bond	6,108	5,781
Plaza Antofagasta S.A.	Forus S.A.	Guarantee Bond	6,994	6,620
Plaza Antofagasta S.A.	Forus S.A.	Guarantee Bond	4,980	4,713
Plaza Antofagasta S.A.	Forus S.A.	Guarantee Bond	51,766	48,997
Plaza El Roble S.A.	Forus S.A.	Guarantee Bond	7,265	-
Plaza El Roble S.A.	Forus S.A.	Guarantee Bond	13,160	-
Plaza El Roble S.A.	Forus S.A.	Guarantee Bond	12,625	-
Plaza El Roble S.A.	Forus S.A.	Guarantee Bond	11,829	-
Plaza El Roble S.A.	Forus S.A.	Guarantee Bond	7,202	-
Plaza del Trébol S.A.	Forus S.A.	Guarantee Bond	9,632	9,117
Plaza del Trébol S.A.	Forus S.A.	Guarantee Bond	9,161	8,671
Plaza del Trébol S.A.	Forus S.A.	Guarantee Bond	8,889	8,413
Plaza del Trébol S.A.	Forus S.A.	Guarantee Bond	6,896	6,527
Plaza del Trébol S.A.	Forus S.A.	Guarantee Bond	-	3,520
Plaza del Trébol S.A.	Forus S.A.	Guarantee Bond	6,674	6,317
Plaza del Trébol S.A.	Forus S.A.	Guarantee Bond	21,130	19,999
Plaza del Trébol S.A.	Forus S.A.	Guarantee Bond	36,824	34,854
Plaza La Serena S.A.	Forus S.A.	Guarantee Bond	8,989	8,508
Plaza La Serena S.A.	Forus S.A.	Guarantee Bond	3,996	3,782
Plaza La Serena S.A.	Forus S.A.	Guarantee Bond	6,822	6,457
Plaza La Serena S.A.	Forus S.A.	Guarantee Bond	6,280	5,944
Plaza Los Angeles S.A.	Forus S.A.	Guarantee Bond	2,492	2,358
Plaza Los Angeles S.A.	Forus S.A.	Guarantee Bond	4,237	4,010
Plaza Oeste S.A.	Forus S.A.	Guarantee Bond	5,857	5,544
Plaza Oeste S.A.	Forus S.A.	Guarantee Bond	6,422	6,078
Plaza Oeste S.A.	Forus S.A.	Guarantee Bond	6,107	5,780
Plaza Oeste S.A.	Forus S.A.	Guarantee Bond	206,868	195,800
Plaza Oeste S.A.	Forus S.A.	Guarantee Bond	4,658	4,434
Plaza Oeste S.A.	Forus S.A.	Guarantee Bond	8,398	7,949
Plaza Oeste S.A.	Forus S.A.	Guarantee Bond	6,231	5,897
Plaza Oeste S.A.	Forus S.A.	Guarantee Bond	6,957	6,584
Plaza Oeste S.A.	Forus S.A.	Guarantee Bond	5,230	4,950
Plaza Oeste S.A.	Forus S.A.	Guarantee Bond	14,973	14,172
Plaza Oeste S.A.	Forus S.A.	Guarantee Bond	12,535	-
Plaza Tobalaba S.A.	Forus S.A.	Guarantee Bond	3,203	3,031
Plaza Tobalaba S.A.	Forus S.A.	Guarantee Bond	6,297	5,960
Plaza Tobalaba S.A.	Forus S.A.	Guarantee Bond	5,960	5,641
Plaza Tobalaba S.A.	Forus S.A.	Guarantee Bond	5,833	5,521
Plaza Tobalaba S.A.	Forus S.A.	Guarantee Bond	4,243	4,016
Plaza Tobalaba S.A.	Forus S.A.	Guarantee Bond	28,149	26,643

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 27 - Contingencies and Restrictions (continued)

a) Direct obligations (continued)

Creditor of the Guarantee	Debtor Name	Type of Guarantee	2014	2013
			ThCh\$	ThCh\$
Plaza Vespucio S.A.	Forus S.A.	Guarantee Bond	12,152	11,502
Plaza Vespucio S.A.	Forus S.A.	Guarantee Bond	8,663	8,200
Rentas e Inversiones Punta Arenas	Forus S.A.	Guarantee Bond	10,991	10,403
Rentas e Inversiones Punta Arenas	Forus S.A.	Guarantee Bond	8,274	7,832
Rentas e Inversiones Punta Arenas	Forus S.A.	Guarantee Bond	8,792	8,322
Saitec S.A.	Forus S.A.	Guarantee Bond	4,406	4,170
Saitec S.A.	Forus S.A.	Guarantee Bond	5,493	5,200
Saitec S.A.	Forus S.A.	Guarantee Bond	6,718	6,359
Adm. Plaza Vespucio S.A.	Forus S.A.	Guarantee Bond	-	4,161
Adm. Plaza Vespucio S.A.	Forus S.A.	Guarantee Bond	9,752	9,231
Adm. Plaza Vespucio S.A.	Forus S.A.	Guarantee Bond	6,354	6,014
Nuevos Desarrollos S.A.	Forus S.A.	Guarantee Bond	3,448	3,263
Nuevos Desarrollos S.A.	Forus S.A.	Guarantee Bond	3,940	3,730
Nuevos Desarrollos S.A.	Forus S.A.	Guarantee Bond	9,457	8,951
Nuevos Desarrollos S.A.	Forus S.A.	Guarantee Bond	4,778	4,522
Nuevos Desarrollos S.A.	Forus S.A.	Guarantee Bond	11,279	10,676
Nuevos Desarrollos S.A.	Forus S.A.	Guarantee Bond	7,621	7,213
Nuevos Desarrollos S.A.	Forus S.A.	Guarantee Bond	5,690	5,386
Nuevos Desarrollos S.A.	Forus S.A.	Guarantee Bond	7,695	7,284
Nuevos Desarrollos S.A.	Forus S.A.	Guarantee Bond	5,690	5,386
Nuevos Desarrollos S.A.	Forus S.A.	Guarantee Bond	8,110	7,676
Nuevos Desarrollos S.A.	Forus S.A.	Guarantee Bond	8,473	8,020
Nuevos Desarrollos S.A.	Forus S.A.	Guarantee Bond	55,805	52,819
Nuevos Desarrollos S.A.	Forus S.A.	Guarantee Bond	10,368	9,813
Nuevos Desarrollos S.A.	Forus S.A.	Guarantee Bond	8,693	8,228
Nuevos Desarrollos S.A.	Forus S.A.	Guarantee Bond	5,098	4,825
Nuevos Desarrollos S.A.	Forus S.A.	Guarantee Bond	9,555	9,044
Nuevos Desarrollos S.A.	Forus S.A.	Guarantee Bond	9,449	8,943
Nuevos Desarrollos S.A.	Forus S.A.	Guarantee Bond	4,113	3,893
Nuevos Desarrollos S.A.	Forus S.A.	Guarantee Bond	9,421	8,917
Nuevos Desarrollos S.A.	Forus S.A.	Guarantee Bond	1,618	1,531
Nuevos Desarrollos S.A.	Forus S.A.	Guarantee Bond	4,605	-
Vivo Melipilla	Forus S.A.	Guarantee Bond	3,842	3,636
E.U. Viña Centro	Forus S.A.	Guarantee Bond	7,784	7,367
E.U. Viña Centro	Forus S.A.	Guarantee Bond	7,864	7,443
Adm. Plaza Vespucio S.A.	Forus S.A.	Guarantee Bond	7,106	6,726
Adm. Plaza Vespucio S.A.	Forus S.A.	Guarantee Bond	8,615	8,154
Adm. Plaza Vespucio S.A.	Forus S.A.	Guarantee Bond	67,479	63,868
Mall Centro Concepción	Forus S.A.	Guarantee Bond	2,276	2,155
Mall Centro Concepción	Forus S.A.	Guarantee Bond	1,586	1,501
Plaza Estación	Forus S.A.	Guarantee Bond	16,074	15,216
Plaza Estación	Forus S.A.	Guarantee Bond	10,603	10,036

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Notes to Consolidated Financial Statements

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(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 27 - Contingencies and Restrictions (continued)

a) Direct obligations (continued)

Creditor of the Guarantee	Debtor Name	Type of Guarantee	2014	2013
			ThCh\$	ThCh\$
Portal Centro Talca	Forus S.A.	Guarantee Bond	2,261	2,098
Portal Centro Talca	Forus S.A.	Guarantee Bond	3,537	3,348
Const. y Adm. Uno S.A.	Forus S.A.	Guarantee Bond	45,883	43,428
Const. y Adm. Uno S.A.	Forus S.A.	Guarantee Bond	11,374	10,765
Const. y Adm. Uno S.A.	Forus S.A.	Guarantee Bond	9,350	8,850
Const. y Adm. Uno S.A.	Forus S.A.	Guarantee Bond	9,866	9,339
Const. y Adm. Uno S.A.	Forus S.A.	Guarantee Bond	18,112	-
Const. y Adm. Uno S.A.	Forus S.A.	Guarantee Bond	13,302	-
Const. y Adm. Uno S.A.	Forus S.A.	Guarantee Bond	9,578	-
Const. y Adm. Uno S.A.	Forus S.A.	Guarantee Bond	13,768	-
Const. y Adm. Uno S.A.	Forus S.A.	Guarantee Bond	8,251	-
Inv. Parque Arauco S.A.	Forus S.A.	Guarantee Bond	45,479	43,046
Todo Arauco S.A.	Forus S.A.	Guarantee Bond	11,082	10,489
Todo Arauco S.A.	Forus S.A.	Guarantee Bond	33,558	31,762
Todo Arauco S.A.	Forus S.A.	Guarantee Bond	8,792	-
Todo Arauco S.A.	Forus S.A.	Guarantee Bond	8,792	-
CAI S.A.	Forus S.A.	Guarantee Bond	1,383	1,309
CAI S.A.	Forus S.A.	Guarantee Bond	3,435	-
C. C. Plaza America SPA	Forus S.A.	Guarantee Bond	2,542	-
Investigaciones y Cobranzas el Libertador	Forus Colombia S.A.S.	Guarantee Bond	3,931	4,220
Investigaciones y Cobranzas el Libertador	Forus Colombia S.A.S.	Guarantee Bond	25,716	27,608
Fideicomiso Sudamericana	Forus Colombia S.A.S	Guarantee Bond	-	17,513
Fideicomiso Sudamericana	Forus Colombia S.A.S.	Guarantee Bond	16,856	-
Davivienda	Forus Colombia S.A.S.	Guarantee Bond	5,072	5,445
Fideicomiso Fonval	Forus Colombia S.A.S.	Fideicomiso Fonval	260	1,425
Fideicomiso Bancolombia	Forus Colombia S.A.S.	Fideicomiso Bancolombia	325,992	275,070
Banco Itaú Dollars	Uruforus S.A.	Guarantee Bond	12,135	5,246
Banco Itaú Dollars	Uruforus S.A.	Guarantee Bond	30,338	12,685
Banco Itaú Dollars	Uruforus S.A.	Guarantee Bond	18,965	15,738
Banco Itaú Dollars	Uruforus S.A.	Guarantee Bond	14,671	68,199
Banco Itaú Dollars	Uruforus S.A.	Guarantee Bond	18,203	37,772
Banco Itaú Dollars	Uruforus S.A.	Guarantee Bond	43,686	12,496
Banco Itaú Uruguayan Pesos	Uruforus S.A.	Guarantee Bond	14,317	13,080
Banco Itaú Uruguayan Pesos	Uruforus S.A.	Guarantee Bond	18,674	4,702
Banco Itaú Uruguayan Pesos	Uruforus S.A.	Guarantee Bond	5,673	4,566
Banco Itaú Uruguayan Pesos	Uruforus S.A.	Guarantee Bond	8,963	-
Banco Itaú Uruguayan Pesos	Uruforus S.A.	Guarantee Bond	21,164	-
Banco Itaú Uruguayan Pesos	Uruforus S.A.	Guarantee Bond	4,780	-
Banco Itaú Uruguayan Pesos	Uruforus S.A.	Guarantee Bond	13,694	-
Banco Itaú Uruguayan Pesos	Uruforus S.A.	Guarantee Bond	12,538	-
Banco Itaú Uruguayan Pesos	Uruforus S.A.	Guarantee Bond	14,939	-
Banco Itaú Uruguayan Pesos	Uruforus S.A.	Guarantee Bond	14,939	-

NOTE 27
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FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 27 - Contingencies and Restrictions (continued)

a) Direct obligations (continued)

Creditor of the Guarantee	Debtor Name	Type of Guarantee	2014	2013
			ThCh\$	ThCh\$
Banco Itaú Uruguayan Pesos	Uruforus S.A.	Guarantee Bond	4,876	-
Banco Itaú Dollars	Uruforus S.A.	Guarantee Bond	14,453	-
Aventura Plaza	Perú Forus S.A	Guarantee Bond	5,184	4,786
Aventura Plaza	Perú Forus S.A	Guarantee Bond	71	66
Aventura Plaza	Perú Forus S.A	Guarantee Bond	4,854	4,482
Aventura Plaza	Perú Forus S.A	Guarantee Bond	3,452	3,187
Aventura Plaza	Perú Forus S.A.	Guarantee Bond	51	47
Hipermercados Metro S.A.	Perú Forus S.A.	Guarantee Bond	3,170	2,926
SBP del Cuzco	Perú Forus S.A.	Guarantee Bond	7,034	6,076
SBP del Cuzco	Perú Forus S.A.	Guarantee Bond	151	139
Christian Urquiza	Perú Forus S.A.	Guarantee Bond	51	47
María Roxana Valdivia Bachi	Perú Forus S.A.	Guarantee Bond	162	150
Interproperties Perú	Perú Forus S.A.	Guarantee Bond	2,543	2,348
Interproperties Perú	Perú Forus S.A.	Guarantee Bond	7,852	7,248
Interproperties Perú	Perú Forus S.A.	Guarantee Bond	4,041	3,730
Inmobiliaria Alquife SAC	Perú Forus S.A.	Guarantee Bond	6,949	6,415
Javier Navarro Pastor	Perú Forus S.A.	Guarantee Bond	2,183	1,886
Jacinto Poblete	Perú Forus S.A.	Guarantee Bond	5,334	4,608
Jacinto Poblete	Perú Forus S.A.	Guarantee Bond	9,968	8,611
Jacinto Poblete	Perú Forus S.A.	Guarantee Bond	3,411	-
Aida Isolina Briceño Hurtado de Roque	Perú Forus S.A.	Guarantee Bond	1,213	1,048
Aida Isolina Briceño Hurtado de Roque	Perú Forus S.A.	Guarantee Bond	1,213	1,048
Compañía de Seguros S.A.	Perú Forus S.A.	Guarantee Bond	3,673	3,172
Aida Isolina Briceño Hurtado de Roque	Perú Forus S.A.	Guarantee Bond	1,819	1,571
Los Portales S.A.	Perú Forus S.A.	Guarantee Bond	2,328	2,011
La Fiduciaria FID Interpro Rec	Perú Forus S.A.	Guarantee Bond	3,188	2,754
El Quinde Shopping Plaza S.A.	Perú Forus S.A.	Guarantee Bond	3,587	3,098
Meses Constructora e Inmobiliaria America S.A.	Perú Forus S.A.	Guarantee Bond	2,112	1,950
Kay Paccha	Perú Forus S.A.	Guarantee Bond	966	892
Sabina Estelita Ponce Fernandez	Perú Forus S.A.	Guarantee Bond	4,082	3,768
Sabina Estelita Ponce Fernandez	Perú Forus S.A.	Guarantee Bond	1,361	1,256
Daniel Arturo Candia Gutierrez	Perú Forus S.A.	Guarantee Bond	183	169
Azañedo Flores Jose Fernando	Perú Forus S.A.	Guarantee Bond	4,469	3,860
Inversiones Castelar S.A.C.	Perú Forus S.A.	Guarantee Bond	2,569	2,619
Claudia Maria Yzaga Dibos	Perú Forus S.A.	Guarantee Bond	-	7,333
Cencosud	Perú Forus S.A.	Guarantee Bond	3,960	-
Plaza Lima Norte S.A.C.	Perú Forus S.A.	Guarantee Bond	7,237	-
Inmobiliaria Alquife S.A.C.	Perú Forus S.A.	Guarantee Bond	6,762	-
Tres Palmeras S.A.	Perú Forus S.A:	Guarantee Bond	1,949	-
Cencosud	Perú Forus S.A.	Guarantee Bond	3,046	-
Inversiones Rotari S.A.C.	Perú Forus S.A.	Guarantee Bond	4,548	-
Len Alvarez Alfredo	Perú Forus S.A.	Guarantee Bond	6,272	-

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 27 - Contingencies and Restrictions (continued)

b) Indirect obligations

As of December 31, 2014 and December 31, 2013, the Parent Company and its subsidiaries have no indirect obligations.

c) Lawsuits and other legal actions in which the Company is involved

As of December 31, 2014, there are no lawsuits or legal actions against the Parent Company and its subsidiaries which could affect significantly the present consolidated financial statements.

d) Restrictions

The Parent Company Forus S.A. and its subsidiaries are not subject to limitations or prohibitions associated to any type of credit operation, since they do not have banking obligations other than operations for the purchase of goods. The only restrictions and/or prohibitions in force correspond to the sub-leasing of business premises where the Company's stores are located, and in the opinion of the administration, this situation will be maintained in the next years.

Note 28 - Other Non-Financial Assets

a) Other current non-financial assets are detailed as follows:

	2014 ThCh\$	2013 ThCh\$
Advanced advertisement	106,618	31,829
Advanced insurances	238,504	136,886
Deferred royalties	2,182,267	1,692,061
Vat credit	-	120,297
Other deferred charges	372,333	290,798
Others	51,997	86,325
Total	<u>2,951,719</u>	<u>2,358,196</u>

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 28 - Other Non-Financial Assets (continued)

b) Other non-current non-financial assets are detailed as follows:

	2014 ThCh\$	2013 ThCh\$
Key rights	2,016,389	2,103,978
Lease guarantees	132,995	194,413
Others	79,553	-
Total	<u>2,228,937</u>	<u>2,298,391</u>

Note 29 - Risk Management

Objectives and policies for financial risk management

In addition to the derivative instruments taken to cover the variations of the Dollar, the main liabilities of Forus S.A. include bank obligations for letters of credit for foreign trade, accounts payable, debts with suppliers and creditors. These liabilities are part of the regular financing for the development of its operations and business, which in general are short term operations and paid with the cash flows generated by the business.

The Parent Company and its subsidiaries, maintain adequate levels of cash and cash equivalents resulting directly from its operations and this allows dealing with short term obligations without problems.

In addition, the Company maintains as part of its policies of investment and optimization of cash excesses, different financial investments which are administered by specialized entities.

Forus S.A. is exposed to market risk, credit risk and liquidity risk. Senior Management supervises the management of these risks, controlling the compliance with the regulatory framework regarding financial risk.

Corporate Finance Management makes sure that the activities with financial risk in which it is involved are controlled with adequate policies and procedures, and that the financial risks are identified, measured and controlled in accordance with the internal policies. All the activities and operations with derivative contracts for the purpose of managing the risk of variations in the exchange rate (US\$), are carried out by teams of specialists who have the abilities, the experience and the appropriate supervision.

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 29 - Risk Management (continued)

Objectives and policies for financial risk management (continued)

The Board of Directors reviews and agrees on the policies for the management of each of the risks which are summarized below:

a) Market risk

Market risk is the risk that the fair value of the future cash flows of a financial instrument fluctuates due to changes in market prices. The market prices include three types of risk: Interest Rate Risk, currency risk and the commodities price risk.

- 38.38% of the loans which accrue interest, correspond to letters of credit with a due date of less than 30 days, which would not generate a significant negative impact in the income of the company. The Company has liquidity and cash to deal with of these obligations without inconveniences.
- 61.62% correspond to a leasing obligation with a fixed rate of 6.9%.
- Risks associated to exchange rate in foreign currency: As of December 31, 2014, approximately 38.38% about (MUS\$2,036) of the total financial debt of the Company, is expressed in dollars of the United States of North-America.

The appreciation of the North-American currency could positively impact the income of the Company, given the active net position in Dollars that it maintains at the closing of the financial statements.

- Commodities Price risks: Given the characteristics of the business of the Company and its subsidiaries, these do not present significant risks related to the variation in the commodities' price.

a.1) Analysis of sensitivity to the exchange rate

The effect of exchange differences recognized in the Consolidated Statement of Comprehensive Income as of December 31, 2014 and 2013, related to the assets and liabilities indicated in foreign currencies amounts to a profit of ThCh\$2.643.578 (\$655,075 in 2013).

NOTE 29

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 29 - Risk Management (continued)

Objectives and policies for financial risk management (continued)

a) Market risk (continued)

a.1) Analysis of sensitivity to the exchange rate (continued)

Considering the business of the Company, the exposure to variations in the exchange rate mainly lies in its obligations related to imports it carries out and to the associated letters of credit. As of December 31, 2014, and assuming an increase or decrease of 5% in the exchange rates while maintaining all the other variables constant, such as interest rates, it is estimated that the effect on the Company's income would be a loss (profit) after the tax of ThCh\$815,010.

a.2) Interest rate risk

In general, the Company presents a risk exposure to a low interest rate, as explained below:

i) Interest rate risk of cash flows

The Company's interest rate risk arises from the debts maintained with third parties, which mainly correspond to an obligation for leasing and to letters of credit associated to the process of commodities importation. In view of the characteristics of the indicated obligations, the exposure to significant rate risks is low.

ii) Fair value interest rate risk.

The Company has low exposure to the risk associated with the fluctuations of the interest rates in the market, since of the balance maintained in Other Current Financial Assets, more than 99.87% corresponds to instalments of local and international mutual funds, which are valued at the fair value. The rate risk mainly lays in the investments in bonds which as of December 31, 2014, represent 0.01% and belong to an investment portfolio, and which are quickly settled in case they show evidences of losses in their value.

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 29 - Risk Management (continued)

Objectives and policies for financial risk management (continued)

a) Market risk (continued)

a.3) Inflation risk

Due to the indexing the Chilean capital market has due to inflation, part of the assets and liabilities of Forus S.A. are indicated in Inflation Indexed Currency Units (U.F), therefore a risk exists for the Company in case the inflation is higher than forecasted. As of December 31, 2014, 61.62% of the financial debt of the Company is expressed in UF.

Considering an inflation variation of 3.0% over what is expected for the year, while maintaining all the other variables constant, applying this over the Company's net position in UF (includes UF indexed rental contracts, as well as assets in UF) the income would have a variation of ThCh\$63,844.

b) Credit risk

Credit risk is the risk that one counterpart does not comply with its obligations under a financial instrument or a contract with a customer, which entails a financial loss. Forus S.A. is exposed to the credit risk that comes from its operating activities mainly by trade receivables and from its investment activities, including deposits, bonds, mutual funds, transactions in foreign currency and other financial instruments such as derivatives.

The credit risk related to sales is controlled by the local finance management and by those in charge of credit and collections, subject to the policy established by the Company, to the procedures and controls related to the management of customers credit risk. The credit limits are established for all customers based on internal classification criteria. Trade accounts receivables pending payment are regularly monitored.

The credit policy for a new customer of the Wholesale segment is based on the evaluation of the commercial data and the revision of the history of its business relation with the Company, once these data is evaluated the maximum credit limit is set at 10% of its annual sales, said credit limit may be changed according to its specialization in marketing the Company's brands and payment behavior. Regarding the 7 main customers of the Wholesale segment the credit limits in force are examined semi-annually by the Board of Directors.

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 29 - Risk Management (continued)

Objectives and policies for financial risk management (continued)

b) Credit risk (continued)

Regarding the Retail segment the credit policy is in agreement with the conditions which the issuers of credit cards offer (1, 3, 6 or more installments with or without interests).

The Company decreases the credit risk, by preparing a monthly report on the expired accounts receivable, in which the principal customers with credit risk are analyzed, which serves to determine the actions to be taken and decisions making on the part of Finance Management.

Due to the characteristics of the Company's business, the credit is controlled and monitored by separating its segments in Retail and Wholesale.

As of December 31, 2014, the Retail business represents 46.9% of the total accounts receivable, and of these, 43.1% corresponds to debts of sales with credit cards mainly of banks (45.0% as of December 31, 2013) and 3.8% to sales paid with checks and agreements (4.5% as of December 31, 2013). From this total, the credit cards do not present a risk, since the bank pays the debts of its customers and the historic uncollectibility of checks and agreements has been less than 0.2%.

In the Wholesale business it represents 53.1% of the total of the accounts receivable, of these 44.4% are for sales to the main department stores (40.0% as of December 31, 2013), which have had a good collection history. The remaining 8.7% corresponds to a variety of wholesale distributors (10.5% as of December 2013) with a history of non-collection also of less than 0.2%.

These accounts receivable are not covered by guarantees.

The credit risk related to balances with banks and financial institutions is controlled by the corporate and local finance management in accordance with the internal policy. The investments of the cash surpluses are made only with appropriate counterparts who qualify in accordance with what is established in the Company's policy.

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 29 - Risk Management (continued)

Objectives and policies for financial risk management (continued)

c) Liquidity risk (continued)

Forus S.A. maintains a liquidity policy consistent with the adequate management of assets and liabilities, looking for the timely fulfilment of the collection obligations on the part of the customers and optimization of the daily surpluses. In turn, as a general policy it maintains payments to its suppliers and creditors between 30 and 90 days.

The Company manages the liquidity to carry out a management that anticipates the payments obligations to insure its fulfilment within the expiration dates. Forus S.A. uses financial instruments, such as term deposits, bonds, shares, mutual funds and other to invest its cash surplus.

d) Capital management

Forus S.A. manages its cash surpluses by making high quality investments and of easy liquidation, for example, term deposits, mutual funds and financial instruments. These investments are managed by specialized entities, such as BTG Pactual, Banchile, IMTrust.

Note 30 - Guarantees Obtained from Third Parties

As of December 31, 2014, the Company maintains, guarantees for leases of business premises for an amount of ThCh\$7,515 (ThCh\$8,079 as of December 31, 2013).

Note 31 - Investigation and Development Expenses

The Parent Company and its subsidiaries have not made disbursements for investigation and development defined in Circular N°1819 of the Superintendency of Securities and Insurances.

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Nota 32 - Relevant Events

2014

- a) On March 19, 2014, the Company's Board of Directors agreed to summon a General Ordinary Shareholders Meeting to be held on April 16, 2014, at 09:00, at the offices of the company located at Avda. Departamental N° 01053, commune La Florida.

The purpose of this meeting will be to speak out on the following subjects:

- Approval of the Annual Report General Balance and the External Auditors report, corresponding to the fiscal year ending as of December 31, 2013.
- Profit distribution corresponding to 2013.
- Setting the remunerations for the Board of Directors for 2014 and informing about the Board of Director' expenses corresponding to 2013.
- Inform about the activities and expenses of the Directors Committee during 2013, and setting their remunerations for 2014.
- Designate the External Auditors for the year ending as of December 31, 2014.
- Designate the risk rating companies for the year ending as of December 31, 2014.
- Designate the newspaper where the notices of the summons of the Shareholders Meetings and other social publications will be published.
- To release the agreements adopted by Board of Directors on those subjects referred to in article 146 of the Law on Stock Companies.
- Any other matter of social interest which is not typical of a General Extraordinary Shareholders Meeting.

NOTE 32

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Nota 32 - Relevant Events (continued)

2014 (continued)

- b) In the Twenty-Third General Ordinary Shareholders Meeting, held on April 16, it was agreed to the following:

To approve the Annual Report, the balance sheet and financial statements of the Company, corresponding to the year ended as of December 31, 2013;

- To pay a definite dividend for the total amount of \$10.502.600.350 to be charged to the net profit of 2013, at a rate of \$ 40,63389 per share in cash, as of May 16, 2014, to those shareholders who appear in the company's registries on the fifth working day prior to the payment date;
- Designate Ernst & Young Servicios Profesionales de Auditoría y Asesoría Ltda. as external auditors for 2014,
- Delegate on the Board of Directors the designation of the risk rating companies, between the companies Feller-Rate Clasificadora de Riesgo Ltda. Fitch Chile Clasificadora de Riesgo Ltda.
- Publish the notices for summons to the Companies' Shareholders Meetings during 2014 in the newspaper Diario Financiero.

- c) On October 15, the Board of Directors agreed to pay an interim dividend, against the profits of the 2014, for the amount to \$4,652,442,000, in the proportion of \$18 per share in cash, which will be paid as of November 27, 2014.

2013

- a) On March 20, 2013, the Company's Board of Directors agreed to summon a General Ordinary Shareholders Meeting to be held on April 18, 2013, at 09:00, at the offices of the company located at Av. Departamental N° 01053, commune La Florida.

The purpose of this meeting will be to speak out on the following subjects:

- Inform about the activities and expenses of the Directors Committee during 2012, and setting their remunerations for 2013.
- Designate the External Auditors for the year ending as of December 31, 2013.
- Designate the risk rating companies for the year ending as of December 31, 2013.

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Nota 32 - Relevant Events (continued)

2013 (continued)

- Designate the newspaper where the notices of the summons of the Shareholders Meetings and other social publications will be published.
 - To release the agreements adopted by Board of Directors on those subjects referred to in article 44 of the Law on Stock Companies.
 - Any other matter of social interest which is not typical of a Shareholders Extraordinary General Meeting.
- b) On March 21, 2013, the information indicated in the essential event sent on this same date was complemented, specifying that the alternatives of the companies which will subject a proposal for the consideration of the Meeting for the designation of the external auditors for the fiscal year ending as of December 31, 2013, will be published in the company's Web page www.forus.cl as of April 2, 2013.
- c) In the Twenty-First General Ordinary Shareholders Meeting, held on April 18, 2013, it was agreed to:
- Approve the Annual Report, the balance and financial statements of the company corresponding to the year ended as of December 31, 2012;
 - To pay a definitive dividend for the total amount of \$8.410.747.126 to be charged to the net profit of 2012, at a rate of \$ 32,54064 per share in cash, as of May 10, 2013, to those shareholders who appear in the company's registries on the fifth working day prior to the payment date;
 - Designate Messrs. Alfonso Swett Saavedra, Ricardo Swett Saavedra, Alfonso Andres Swett Opazo, John P. Stevenson, Heriberto Urzúa Sanchez and Francisco Gutiérrez Philippi, as Directors of the Company for the period 2013-2016.
 - Designate Mr. Mateo Matko Koljatic Maroevic as Independent Director of the Company for the period 2013-2016.
 - Designate Ernst & Young Servicios Profesionales de Auditoría y Asesoría Ltda. as external auditors,
 - Delegate on the Board of Directors the designation of the risk rating companies, between the companies Feller-Rate Clasificadora de Riesgo Ltda., Fitch Chile Clasificadora de Riesgo Ltda., International Credit Rating Compañía Clasificadora de Riesgo Ltda. and Clasificadora de Riesgo Humphreys Ltda, and
 - Publish the notices for summons to the Companies' Shareholders Meetings during 2013 in the newspaper Diario Financiero.

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Nota 32 - Relevant Events (continued)

2013 (continued)

- d) On April 23, 2013, the Board of Directors agreed to designate Mr. Alfonso Swett Saavedra as its President and President of the Company.

Likewise, at that meeting Mr. Mateo Matko Koljatic Maroevic, sole Independent Director of the Company designated Messrs. Ricardo Swett Saavedra and Heriberto Urzúa Sanchez, as members of the Directors Committee for the period 2013-2016.

- e) On August 26, 2013, in view of the positive progress of the due diligence which is being carried out to Sieteveinte S.A., a company dedicated to the distribution and/or sale in Chile of articles of the trademarks of the Burton group and the trademarks Skullcandy, Dakine and Alpinestar, the Board of Directors agreed to disclose the information regarding the operation to purchase some assets of the company Sieteveinte S.A., agreed by the parties last June 28.

These assets will be contributed by their owners to a new Company which shares or rights would be purchased by Forus S.A.

Notwithstanding the price adjustments which may correspond, depending on the results of the corresponding due diligence, it is estimated that the amounts involved in this operation will amount to US\$14,000,000 approximately.

The promised purchase and sale should be completed on September 2, 2013.

Forus S.A. made no guarantees regarding the compliance of the promise, but it was agreed that its violation would be penalized with a fine of UF 32,000.

- f) On September 2, 2013, Forus S.A. bought from its shareholders Milochenta S.A and Fondo de Inversión la Roca, the totality of the shares of Sieteveinte S.A., a company dedicated to the distribution and/or sale in Chile of articles of the trademarks of the Burton group and of the trademarks Skullcandy, Dakine and Alpinestar, to which they had previously contributed distribution contracts of some trademarks mentioned, the lease contracts of some business premises, accessories and facilities of these premises and merchandise of the same aforementioned trademarks.

The operation amounted to a total of \$7,366,396,099, paid with their own funds.

The financial effects that the purchase may have on the assets, liabilities or income of the Company shall be informed in the next days through the regular channels of market information which the Company usually uses.

FORUS S.A. AND SUBSIDIARIES

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(Translation of financial statements originally issued in Spanish - See Note 2 c)

Nota 32 - Relevant Events (continued)

2013 (continued)

- g)

On November 5, 2013, the Board of Directors of the Company agreed to inform the Superintendency of Securities and Insurances on the signing of two master agreements and two distribution contracts for the territories of Chile and Peru with Burleigh Point Limited, owner of the companies GSM Chile Ltda. and Sanmaree PTY Ltd. (Perú), to take charge of the distribution and sale operations in the indicated countries, of articles mainly of the trademarks Billabong, Element and Von Zipper, in the framework of the policy of the company to have access to the youth consumers market in both countries.

According to the aforementioned contracts, Forus S.A. shall purchase 100% of the shares of a Company which will receive, through contributions, some assets of the Company GSM Chile Limitada (distribution contracts of the aforementioned trademarks, lease of business premises, facilities and merchandise) and in Peru, the subsidiary Perú Forus S.A. shall purchase the contractual position of Sanmaree PTY Ltd. in certain contracts (distribution contracts of the aforementioned trademarks, lease of business premises, facilities and merchandise) and fixed assets of stores and the indicated merchandise.

Notwithstanding the price adjustments which may correspond, depending on the results of the corresponding due diligence, it is estimated that the amounts involved in this operation will amount approximately to US\$14,000,000.

The purchase and sale of the assets should be signed on November 29, 2013, in Chile and on December 6, 2013, in Perú, and subject to the verification of several conditions, which should be complied with before or on the aforementioned dates.

Forus S.A. and its subsidiary Perú Forus S.A., made no guarantees regarding the compliance of the indicated contracts, but it was agreed that its violation, in each case, would be penalized with a fine of US\$1,200,000.

The financial effects that the purchase may have on the assets, liabilities or income of the Company shall be informed in the next days through the regular channels of market information which the Company usually uses.

- h)

On November 5, the Board of Directors agreed to pay an interim dividend, charged against the profits of 2013, for the amount to \$4,652,442,000, in the proportion of \$18 per share, in cash, which will be paid as of November 22, 2013.

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Notes to Consolidated Financial Statements

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(Translation of financial statements originally issued in Spanish - See Note 2 c)

Nota 32 - Relevant Events (continued)

2013 (continued)

- i)

On November, 29 2013, Forus S.A. purchased from its shareholders GSM Chile Limitada and Diego Peralta Valenzuela, the totality of the shares of BBG Chile S.A., to which they had previously contributed distribution contracts in Chile of the trademarks Billabong, Von Zipper and Element, as well as merchandise of the same aforementioned trademarks.

The operation amounted to a total of \$3,574,480,230, paid with their own funds, in addition to what corresponds to certain accounts receivable, which will be paid as they are actually collected.

The financial effects that the purchase may have on the assets, liabilities or income of the Company shall be informed in the next days through the regular channels of market information which the Company usually uses.

- j)

On December 7, 2013, Perú Forus S.A., an subsidiary of Forus S.A., purchased in Perú from the Company PTY, Perú branch, and representative of the trademarks Billabong, Von Zipper and Element in said country, assets, accounts receivables, as well as the inventory of those same trademarks, and began operating the stores which Sanmaree PTY operated before. Previously, it had signed with Burleigh Point Limited a distribution contract for the aforementioned trademarks, which was timely informed through this same channel.

The operation amounted to a total of S./12.765.920 (soles), at that date equivalent to US\$4,557,629, paid with their own funds.

The financial effects that the purchase may have on the assets, liabilities or income of the Company shall be informed in the next days through the regular channels of market information which the Company usually uses.

Note 33 - Subsequent Events

On January 12, 2015, the absorption of TopSafety S.A. by Forus S.A. was made official through a public deed.

There have been no other additionally subsequent events to the event mentioned between December 31, 2014, and the date of authorization of these financial statements, which could significantly affect the financial economic position and/or their interpretation.

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

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Note 34 - Environment

During the period ended as of December 31, 2014 and December 31, 2013, the Parent Company and its subsidiaries have not made any disbursements related to the improvement of the environment's protection, since its principal activity does not affect it.

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 35 - Foreign Currency

Balances in foreign currency are detailed as follows:

Assets	2014								2013							
	Readjustable Pesos	Non-Readjustable Pesos	New Sol	Uruguayan Peso	Colombian Peso	USD	Euro	Other Currencies	Readjustable Pesos	Non-Readjustable Pesos	New Sol	Uruguayan Peso	Colombian Peso	USD	Euro	Other Currencies
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Current assets																
Cash and cash equivalents	-	1,928,324	687,186	804,573	335,236	108,678	-	-	-	5,842,229	917,626	806,563	710,805	106,195	-	-
Other current financial assets	-	37,385,646	-	-	-	33,755	-	-	-	6,294,556	-	-	-	27,393,120	-	-
Other non-financial current assets	197,624	192,201	251,360	75,432	33,332	2,201,770	-	-	231,540	137,013	202,884	15,420	74,872	1,696,467	-	-
Trade receivables and other accounts receivable, current	-	18,212,095	2,188,206	3,154,949	618,090	501,162	-	-	-	16,146,967	1,707,109	3,147,561	382,244	496,846	-	-
Accounts receivable from related entities, current	-	6,775	-	-	-	-	-	-	-	6,626	-	-	-	-	-	-
Inventory	-	37,315,281	6,846,620	4,387,803	2,013,593	13,406,222	-	-	-	23,952,555	5,468,761	3,145,070	1,727,173	14,180,415	-	-
Assets for current taxes	-	1,101,872	100,435	327,309	448,505	-	-	-	-	8,577	345,844	781,230	335,808	-	-	-
Total for current taxes	197,624	96,142,194	10,073,807	8,750,066	3,448,756	16,251,587	-	-	231,540	62,388,523	8,642,224	7,895,844	3,230,902	43,873,043	-	-
Non-current assets																
Other non-current financial assets	-	-	-	-	377,827	-	-	-	-	2	-	-	331,281	-	-	-
Other non-financial non-current assets	-	292,554	327,637	40,737	14,877	1,553,132	-	-	1,399	270,439	248,688	-	-	1,777,865	-	-
Non-current rights receivable	-	174,458	-	-	-	-	-	-	166,060	-	-	-	-	-	-	-
Investments recorded using the equity method	-	3,909,563	-	-	-	-	-	-	-	3,110,712	-	-	-	-	-	-
Intangible assets others than goodwill	-	2,841,901	723,283	156,532	191,513	-	-	-	-	2,679,088	647,877	61,128	29,030	-	-	-
Goodwill	-	8,226,310	-	-	-	-	-	-	-	8,810,772	-	-	-	-	-	-
Property, plant and equipment	-	24,699,605	5,632,332	2,366,093	386,360	-	-	-	-	23,814,253	2,475,737	2,383,100	411,714	-	-	-
Assets for deferred taxes	-	1,110,741	180,915	-	392,147	-	-	-	-	872,196	205,554	100,777	398,527	-	-	-
Total non-current taxes	-	41,255,132	6,864,167	2,563,362	1,362,724	1,533,132	-	-	167,459	39,557,462	3,577,856	2,545,005	1,170,552	1,777,865	-	-
Total Assets	197,624	137,397,326	16,937,974	11,313,428	4,811,480	17,804,719	-	-	398,999	91,945,985	12,220,080	10,440,849	4,401,454	45,650,908	-	-



FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

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(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 35 - Foreign Currency (continued)

NOTE 35
NOTE 36

Liabilities	2014								2013							
	Readjustable Pesos	Non-Readjustable Pesos	New Sol	Uruguayan Peso	Colombian Peso	USD	Euro	Other Currencies	Readjustable Pesos	Non-Readjustable Pesos	New Sol	Uruguayan Peso	Colombian Peso	USD	Euro	Other Currencies
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Current liabilities																
Other current financial liabilities	92,836	-	-	-	-	1,235,566	-	-	82,197	-	2,609	-	-	2,114,604	-	-
Accounts payable to related entities, current	-	-	-	-	-	237,782	-	-	-	27,037	-	-	256,892	20,899	-	-
Trade payables and other accounts payable, current	-	7,779,461	465,985	786,843	398,011	4,213,766	-	-	32,668	7,030,558	513,589	704,560	302,771	4,199,974	-	-
Other current provisions	-	7,188,899	180,540	35,111	-	12,869	-	-	-	7,250,302	241,002	9,912	-	-	-	-
Current taxes liabilities	-	-	-	-	-	-	-	-	-	166,214	-	-	-	-	-	-
Provisions for employee benefits current	-	3,106,702	179,552	276,252	92,832	-	-	-	-	2,694,709	113,296	164,755	80,775	-	-	-
Other non-financial liabilities current	-	1,760,725	-	-	209,237	-	-	-	-	1,171,806	-	-	142,213	-	-	-
Total current liabilities	92,836	19,835,787	826,077	1,098,206	700,080	5,699,983	-	-	114,865	18,340,626	870,496	879,227	782,651	6,335,477	-	-
Non-current liabilities																
Other non-current financial liabilities	1,891,078	-	-	-	-	-	-	-	1,877,777	-	-	-	-	-	-	-
Other non-current accounts payable	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Deferred taxes liabilities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other non-financial non-current liabilities	-	7,515	-	-	-	33,092	-	-	8,216	-	-	-	-	100,626	-	-
Total non-current liabilities	1,891,078	7,515	-	-	-	33,092	-	-	1,885,993	-	-	-	-	100,626	-	-
Total Liabilities	1,983,914	19,843,302	826,077	1,098,206	700,080	5,733,075	-	-	2,000,858	18,340,626	870,496	879,227	782,651	6,436,103	-	-

FORUS S.A. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

December 31, 2014 and 2013

(Translation of financial statements originally issued in Spanish - See Note 2 c)

Note 36 - Accounting Changes

On October 17, 2014, the Superintendency of Securities and Insurances (SVS), by virtue of its powers, issued Circular No. 856 instructing the auditing entities to record against equity in the corresponding fiscal year, the differences in assets and liabilities for deferred taxes generated as a direct result of the increase in the tax rate of the first category tax introduced by Law 20,780. The above mentioned changed the frame for the preparation and presentation of financing information adopted up to this date, since the previous frame (NIF) required it be adopted in an integral, explicit and without reserves manner.

As of December 31, 2014, and for the year ended as of said date, the quantification of the change in the accounting frame meant a smaller charges/credit to the income of ThCh\$165,998.

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REASONED ANALYSIS OF
THE CONSOLIDATED
FINANCIAL STATEMENT

REASONED ANALYSIS OF THE
CONSOLIDATED FINANCIAL
STATEMENT

2014

**FORUS S.A. &
SUBSIDIARIES**

Santiago, Chile
December 31, 2014 and 2013

FORUS S.A. AND SUBSIDIARIES

Reasoned Analysis of the Consolidated Financial Statement

December 31, 2014 and 2013

Market Analysis

Description of the Business

Forus S.A. commercialize footwear, clothing and accessories from its large portfolio of brands of their property and licensed, among which the most outstanding are Hush Puppies, Caterpillar, Merrell, Columbia, Rockford, Burton, Billabong and others. Has direct presence through its head office and affiliates in Chile, Peru, Colombia and Uruguay.

At present it has 306 stores in Chile, in the main cities of the Chilean territory and 179 stores throughout its international affiliates. In addition, through its wholesale business, it has important accounts; the most outstanding in Chile are Paris, Falabella and Ripley.

The Company is focused in strengthening the value of its brands and its retail business developing long-term relations with the licensees.

Analysis of the Statement of the Financial Position

a) Assets (in millions pesos MM\$)

	Dec-2014	Dec-2013	Variation	
	MM\$	MM\$	MM\$	%
Current Asset	134,864.-	116,262.-	18,602.-	16.00 %
Non-Current Asset	53,599.-	48,796.-	4,803.-	9.84 %
Total Assets	188,463.-	165,058.-	23,405.-	14.18 %

Current Assets

The current assets show variations as a result of an increase of MM\$15,496.- in inventories, which are financed with its own funds and, in a lesser extent to the increase in trade debtors of MM\$2,794.- which are due mainly to the good sales performance during the quarter.

FORUS S.A. AND SUBSIDIARIES

Reasoned Analysis of the Consolidated Financial Statement

December 31, 2014 and 2013

Non-Current Assets

The main variation of the non-current assets is due to the policy of maintaining the growth in retail stores, showing an increase in properties, plants and equipment for MM\$4,000.

b) Liabilities (in millions pesos MM\$)

	Dec-2014	Dec-20123	Variation	
	MM\$	MM\$	MM\$	%
Current Liabilities	28,253.-	27,323.-	930.-	3.40%
Non-Current Liabilities	1,932.-	1,987.-	(55)-	(2.77)%
Net Equity	158,278.-	135,748.-	22,530.-	16.60%
Total Liabilities	188,463.-	165,058.-	23,405.-	14.18%

Current Liabilities

The minor increase of current liabilities of MM\$930.- is essentially due to the increase of trade accounts payable and other account payable as of December 31, which show an annual variation of MM\$860,- which is equivalent to a variation of 6.7% in relation to the previous year.

Non-Current Liabilities

The non-current liabilities, whereas do not suffer variations different than the restatement of the currency obligations in which they must be paid and/or the reclassification of the obligation quotas which are due in short term.

FORUS S.A. AND SUBSIDIARIES

Reasoned Analysis of the Consolidated Financial Statement
December 31, 2014 and 2013

Net Equity

The balance of the Net Equity as of December 31, 2014 and as of December 31, 2013 is set up in the following manner:

	Dec-2014	Dec-2013	Variation	
	MM\$	MM\$	MM\$	%
Issued Capital	24,243.-	24,243.-	-.-	-.-%
Other Reserves	18,507.-	17,808.-	699.-	3.93 %
Retained earnings	113,878.-	92,093.-	21,785.-	23.66 %
Non-Controlling interest	1,650.-	1,604.-	46.-	2.87 %
Total Net Equity	158,278.-	135,748.-	22,530.-	16.60 %

The Net Equity presents a total increase of MM\$22,530.- mainly due to the fiscal year’s comprehensive income. The result of the year presents a negative variation of 2.94% in the results against respect to the previous year.

The variation of Other Reserves corresponds to the exchange differences on translating foreign operations according to the following:

	MM\$
Perú Forus S.A.	915.-
Uruforus S.A.	212.-
Elecmetal S.A.	(101)-
TopSafety S.A.	46.-
Forus Colombia S.A.S.	(146)-
Lifestyle Brands of Colombia	(227)-
Total exchange differences	699.-

FORUS S.A. AND SUBSIDIARIES

Reasoned Analysis of the Consolidated Financial Statement
December 31, 2014 and 2013

c) Ratios

Debt Ratios

	Unit	Dec-2014	Dec-2013	Variation
Current Ratio	(times)	4.77.-	4.26.-	0.51.-
Acid Test Ratio	(times)	2.51.-	2.48.-	0.03.-
Debt Ratio	(times)	0.19.-	0.22.-	(0.03)-
Interests Coverage	(times)	67.27.-	78.63.-	(11.36)-

Return Ratios

	Unit	Dec-2014	Dec-2013	Variation
Profit per share	\$	142.26.-	146.58.-	(4.32)-
Return equity	%	23.23.-	27.91.-	(4.68)-
Return on sales	%	15.70.-	19.57.-	(3.87)-
Return on assets	%	19.51.-	22.95.-	(3.44)-

The current ratio shows a positive variation with respect to the previous fiscal year and, the same effect is shown by the acid test ratio which goes from 2.48 times registered as of December 2013 to 2.51 times registered at the closing of the year 2014, which is essentially explained by the increase of the accounts receivables, derivative of a better sales performance of the present quarter, and to a proportionally minor increase of current liabilities.

With regards to profitability, the Company’s profit shows a negative variation of \$4.32,- in the profit per share with regards to the previous year, which represents a decrease of 2.95%.

ANALYSIS OF
STATEMENT OF
COMPREHENSIVE
INCOME

FORUS S.A. AND SUBSIDIARIES

Reasoned Analysis of the Consolidated Financial Statement
December 31, 2014 and 2013

Analysis of Statement of Comprehensive Income

Statement of Comprehensive Income (in millions pesos MM\$)

	Dec-2014	Dec-2013	Variation
	MM\$	MM\$	MM\$
Revenue	234.206.-	193.631.-	40.575.-
Sales Cost	(105.803)-	(81.427)-	(24.376)-
Gross Margin	128.403.-	112.204.-	16.199.-
Other income by function	342.-	2.050.-	(1.708)-
Distribution Costs	(2.416)-	(1.608)-	(808)-
Administration Expenses	(83.639)-	(67.708)-	(15.931)-
Other expenses by function	(868)-	(366)-	(502)-
Other earings (losses)	(175)-	(607)-	432.-
Financial Income	884.-	1.854.-	(970)-
Financial Costs	(547)-	(482)-	(65)-
Share in earings (losses) of joint ventures, accounted by the Equity method	567.-	391.-	176.-
Exchange Differentials	2.644.-	655.-	1.989.-
Income from units od ajustements	187.-	(33)-	220.-
Pre tax income (loss)	45.382.-	46.350.-	(968)-
Income Tax Expense	(8.611)-	(8.462)-	(149)-
Profit (loss) of the period	36.771.-	37.888.-	(1.117)-
EBITDA	49.667.-	48.210.-	1.457.-

The Company revenue grew, with respect to the previous fiscal year, in MM\$40,575.-, which represents a positive variation of 20.95%, while sales costs grew 29.94%, which results in an increase in the gross margin of 14.44% and which in absolute terms was MM\$16,199 and company EBITDA grew a 3.02%.

Finally, the result of the fiscal year, shows a minor decrease with respect to the one registered the previous year, which in net terms is MM\$1,117.- and represents a decrease of 2.95%.

FORUS S.A. AND SUBSIDIARIES

Reasoned Analysis of the Consolidated Financial Statement
December 31, 2014 and 2013

Analysis of the Direct Cash Flow

ANALYSIS OF
THE DIRECT
CASH FLOW

MARKET RISK
ANALYSIS

	Dec-2014	Dec-2013	Variation
	MM\$	MM\$	MM\$
Flows from operations	20.952.-	38.015.-	(17.063)-
Flows form investement	(9.870)-	(28.839)-	18.969.-
Flows from financing	(15.720)-	(15.919)-	199.-

The operation activities generated a negative variation in the flow of MM\$17.063.- which is essentially the result of the increase of payment to suppliers and the decrease of obligations with the personnel.

The operation activities show a positive variation, nevertheless the disbursements for investment in stores was maintained, a return of investments was generated due to an easy liquidity, which are maintained by the company.

The positive variation of the financing activities flow is mainly the result of the higher procurement of resources associated to payment of merchandises with bank guarantee or letter of credit during the year, a mandatory requirement for this type of operations with foreign suppliers.

Market Risk Analysis

The year 2014 was a year in which very important structural reforms for our Society as a whole began. These are: Taxes, which was implemented; Labor; Educational and Binominal System generated a scenario of uncertainty, which has had an impact in the business confidence and on the consumer. With that says the indicators such as the same stores sales of the industry had a very small growth versus the previous year.

Inside Forus we were able to develop a group of strategies which allowed us to achieve a growth in same store sale above the industry. The drivers of such growth were our brands and how we were able to give our consumers a purchase experience in our stores of excellence.



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SUMMARIZED
FINANCIAL
STATEMENT OF
THE SUBSIDIARIES

SUMMARIZED FINANCIAL
STATEMENT OF THE
SUBSIDIARIES

2014
FORUS S.A.
& FILIALES

Santiago, Chile
December 31, 2014 and 2013

FORUS S.A. AND SUBSIDIARIES

Summarized Financial statement of the subsidiaries

December 31, 2014 and 2013

M\$

ASSETS

Current Assets

Non-Current Assets

Total Assets

M\$

Equity and Liabilities

Current Liabilities

Non-Current Liabilities

Total Liabilities

Total Net Equity

Total Net Equity and liabilities

Statement of comprehensive Income

M\$

Gross profit

Profit (loss) before taxes

income tax expenses

Profit (Loss)**statement of cash flow (direct Method)**

M\$

Net Cash Flows From (Used in) Operation Activities

Net Cash Flows From (Used in) Investing Activities

Net Cash Flows From (Used in) Financing Activities

Increase (Decrease) Net Cash and cash equivalents

Cash and Cash Equivalent , at the start of the period

Cash and Cash Equivalent , at the end of the period

Statement Net Equity

M\$

current period starting balance

Total Net equity changes

current period ending balance

Uruforus		Forus Colombia S.A.		Perú Forus S.A.		Top Safety S.A.	
Dec 31, 2014	Dec 31,2013	Dec 31, 2014	Dec 31,2013	Dec 31, 2014	Dec 31,2013	Dec 31, 2014	Dec 31,2013
11,299,232	10,401,591	3,482,511	3,230,902	10,119,546	8,723,657	1,739,788	2,097,394
4,315,894	4,322,870	1,362,724	1,170,552	7,149,774	3,577,856	189,427	486,716
15,615,126	14,724,461	4,845,235	4,401,454	17,269,320	12,301,513	1,929,215	2,584,110

Dec 31, 2014	Dec 31,2013	Dec 31, 2014	Dec 31,2013	Dec 31, 2014	Dec 31,2013	Dec 31, 2014	Dec 31,2013
3,472,914	4,877,097	1,479,554	1,270,715	3,572,808	3,558,371	461,791	975,264
33,092	100,626	-	-	-	-	-	-
3,506,006	4,977,723	1,479,554	1,270,715	3,572,808	3,558,371	461,791	975,264
12,109,120	9,746,738	3,365,681	3,130,739	13,696,512	8,743,142	1,467,424	1,608,846
15,615,126	14,724,461	4,845,235	4,401,454	17,269,320	12,301,513	1,929,215	2,584,110

Dec 31, 2014	Dec 31,2013	Dec 31, 2014	Dec 31,2013	Dec 31, 2014	Dec 31,2013	Dec 31, 2014	Dec 31,2013
10,232,414	8,540,818	3,442,385	2,874,953	10,945,139	6,941,988	1,186,819	1,065,646
1,160,737	2,177,224	(51,206)	(228,893)	1,141,643	1,115,417	146,934	65,063
(230,079)	(95,194)	(27,012)	367,477	(376,537)	(398,018)	(40,618)	(112,207)
964,634	2,082,030	(78,218)	138,584	765,106	717,399	106,316	(47,144)

Dec 31, 2014	Dec 31,2013	Dec 31, 2014	Dec 31,2013	Dec 31, 2014	Dec 31,2013	Dec 31, 2014	Dec 31,2013
1,243,180	2,376,922	(690,604)	(1,994,747)	(543,631)	1,212,821	(1,890,523)	512,312
(839,543)	(2,004,855)	(212,909)	2,494,086	(1,857,190)	(3,304,581)	(9,932)	(2,315)
(417,567)	5,005	576,650	(100,544)	2,139,752	2,446,998	1,905,224	-636,288
(13,930)	377,072	(326,863)	398,795	(261,069)	355,238	4,769	-126,291
838,552	422,203	710,805	307,358	917,626	564,662	75,101	201,392
829,600	838,552	335,236	710,805	732,925	917,626	79,870	75,101

Dec 31, 2014	Dec 31,2013	Dec 31, 2014	Dec 31,2013	Dec 31, 2014	Dec 31,2013	Dec 31, 2014	Dec 31,2013
Total Net Equity changes		Total Net Equity changes		Total Net Equity changes		Total Net Equity changes	
9,746,738	7,417,140	3,130,739	1,939,325	8,743,142	3,591,879	1,608,846	1,658,776
2,362,382	2,329,598	234,942	1,191,414	4,953,370	5,151,263	(141,422)	(49,930)
12,109,120	9,746,738	3,365,681	3,130,739	13,696,512	8,743,142	1,467,424	1,608,846



MEMORIA 2014

FORUS
BRANDS & RETAIL