

Fourth Quarter 2023 Investor Presentation

February 29, 2024 NASDAQ: IHRT

Safe Harbor Statement

Forward Looking Language

Certain statements in this presentation constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of iHeartMedia, Inc. and its subsidiaries (the "Company"), to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. The words or phrases "guidance," "expect," "anticipate," "estimates," "forecast" and similar words or expressions are intended to identify such forward-looking statements. In addition, any statements that refer to expectations or other characterizations of future events or circumstances, such as statements about our positioning in an uncertain economic environment and future economic recovery, driving shareholder value, our expected costs savings and other capital and operating expense reduction initiatives, utilizing new technologies, improving operational efficiency, future advertising demand, trends in the advertising industry, including on other media platforms, strategies and initiatives, expected interest rates and interest expense savings, our anticipated financial performance, liquidity, and net leverage, and our expectations about certain markets and competitive position, including in a period of economic uncertainty, are forward-looking statements. These statements are not guarantees of future performance and are subject to certain risks, uncertainties and other important factors, some of which are beyond our control and are difficult to predict. Various risks that could cause future results to differ from those expressed by the forward-looking statements included in this presentation include, but are not limited to: risks related to weak or uncertain global economic conditions and our dependence on advertising revenues; competition, including increased competition from alternative media platforms and technologies; risks related to our use of artificial intelligence; dependence upon our brand and the performance of on-air talent, program hosts and management; fluctuations in operating costs; technological and industry changes and innovations; shifts in population and other demographics; impact of acquisitions, dispositions and other strategic transactions; risks related to our indebtedness; legislative or regulatory requirements; impact of legislation, ongoing litigation or royalty audits on music licensing and royalties; regulations and concerns regarding privacy and data protection and breaches of information security measures; risks related to scrutiny of environmental, social and governance matters; risks related to our Class A common stock; and regulations impacting our business and the ownership of our securities. Other unknown or unpredictable factors also could have material adverse effects on the Company's future results, performance or achievements. In light of these risks, uncertainties, assumptions and factors, the forward-looking events discussed in this press release may not occur. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date stated, or if no date is stated, as of the date hereof. Additional risks that could cause future results to differ from those expressed by any forward-looking statement are described in the Company's reports filed with the U.S. Securities and Exchange Commission, including in the section entitled "Part I, Item 1A, Risk Factors" of iHeartMedia, Inc.'s Annual Reports on Form 10-K and "Part II, Item 1A. Risk Factors" of iHeartMedia, Inc.'s Quarterly Reports on Form 10-Q. Except as otherwise stated in this presentation, the Company does not undertake any obligation to publicly update or revise any forwardlooking statements because of new information, future events or otherwise.

Non-GAAP Financial Measures

This presentation includes information that does not conform to U.S. generally accepted accounting principles (GAAP), such as (i) Adjusted EBITDA and Adjusted EBITDA margin, (ii) Free cash flow including net proceeds from real estate sales, (iv) net debt and net leverage, and (v) revenue excluding the effects of political revenue. Since these non-GAAP financial measures are not calculated in accordance with GAAP, they should not be considered in isolation of, or as a substitute for, the most directly comparable GAAP financial measures as an indicator of operating performance. Furthermore, these measures may not be consistent with similar measures provided by other companies. This data should be read in conjunction with previously published company reports on Forms 10-K, 10-Q and 8-K. These reports are available on the Investor Relations page of www.iheartmedia.com. Reconciliations of non-GAAP measures to the most directly comparable GAAP measures are included at the end of this presentation. In addition, herein we have provided Revenue, and Adjusted EBITDA guidance for the quarter ending March 31, 2024 and long-term net leverage (as defined below) guidance, which reflects targets for Adjusted EBITDA and net debt. A full reconciliation of the forecasted Adjusted EBITDA, net debt and net leverage on a non-GAAP basis to its most-directly comparable GAAP metric cannot be provided without unreasonable efforts due to the inherent difficulty in forecasting and quantifying with reasonable accuracy significant items required for the reconciliations, including gains or losses on investments, extinguishment of debt, equity in nonconsolidated affiliates, impairment charges, stock based compensation, and restructuring as well as the Company's cash and cash equivalents balance.

This presentation should be read in conjunction with the Q4 2023 earnings release of iHeartMedia, Inc. and Form 10-K filing of iHeartMedia, Inc. available at www.iheartmedia.com

Numbers may not sum due to rounding. In this presentation, Adjusted EBITDA is defined as consolidated Operating income (loss) adjusted to exclude restructuring expenses included within Direct operating expenses and Selling, General and Administrative expense, ("SG&A") and share-based compensation expenses included within SG&A expenses, as well as the following line items presented in our Statements of Operations: Depreciation and amortization; Impairment charges; and Other operating expense, net. Adjusted EBITDA margin is defined as Adjusted EBITDA divided by revenues. Free cash flow from (used for) continuing operations is defined as Cash provided by (used for) operating activities from continuing operations less capital expenditures, which is disclosed as Purchases of property, plant and equipment by continuing operations in the Company's Consolidated Statements of Cash Flows. Free Cash Flow including net proceeds from real estate sales is Free cash flow further adjusted to include net proceeds from real estate sales. Net debt is Total debt less Cash and cash equivalents. Net leverage is defined as Net debt divided by Adjusted EBITDA. See reconciliations in the Appendix.

Executive Summary¹

Q4 2023 Consolidated Results

- Q4 Revenue of \$1,067 million, down 5.2%; slightly better than the guidance range of down high single digits
 - Excluding Q4 Political Revenue, Q4 Revenue flat
- Consolidated Adjusted EBITDA of \$208 million, within previously disclosed guidance range of \$205 million to \$215 million, compared to \$316 million in Q4 2022
- Cash Flows from operating activities of \$154 million
- Free Cash Flow of \$142 million, Free Cash Flow including net proceeds from real estate sales was \$145 million

➤ Q4 2023 Digital Audio Group Results

- Digital Audio Group Revenue of \$318 million up 6%
 - Podcast Revenue of \$132 million up 17%
 - Digital Revenue excluding Podcast of \$186 million down 1%
- Segment Adjusted EBITDA of \$117 million up 17%
 - Digital Audio Group Adjusted EBITDA margin of 36.7%

Q4 2023 Multiplatform Group Results

- Multiplatform Group Revenue of \$684 million down 7%
 - Excluding Multiplatform Group Q4 Political Revenue, Multiplatform Group Q4 Revenue down 3%
- Segment Adjusted EBITDA of \$142 million down 39%
 - Multiplatform Group Adjusted EBITDA margin of 20.7%

> Continued Proactive Capital Structure Improvement

- Cash balance and total available liquidity² of \$346 million and \$772 million, respectively, as of December 31, 2023
- Repurchased \$15 million in principal balance of 8.375% Senior Unsecured Notes (at a discount to par) for \$10 million in cash; expected to generate approximately \$1 million of annualized interest savings
 - As of December 31, 2023, since Q2 2022 combined Notes repurchases of \$534 million at a discount to par for \$447 million cash; in aggregate expected to generate approximately \$45 million of annualized interest savings
 - Cumulative reduction of the outstanding principal balance of these Notes from \$1.45 billion as of March 31, 2022 to approximately \$0.9 billion as of December 31, 2023
- Received cash proceeds of \$101 million from sale of equity interest in BMI in February 2024

Guidance

- Q1 Consolidated Revenue expected to be flat to down 2%
- Q1 Consolidated Adjusted EBITDA³ expected to be \$100 million to \$110 million, up from \$93 million in prior year
- Remain committed to long term target of approximately 4x Net Debt to Adjusted EBITDA ("net leverage")³
 - 1. Unless otherwise noted, all results are based on year over year comparisons.
 - 2. Total available liquidity is defined as cash and cash equivalents plus available borrowings under our ABL Facility. We use total available liquidity to evaluate our capacity to access cash to meet obligations and fund operations.
 - 3. A full reconciliation of forecasted Adjusted EBITDA, net debt and net leverage on a non-GAAP basis to the most-directly comparable GAAP metrics cannot be provided without unreasonable efforts due to the inherent difficulty in forecasting and quantifying with reasonable accuracy significant items required for the reconciliations, including gains or losses on investments, extinguishment of debt, equity in nonconsolidated affiliates, impairment charges, stock based compensation, and restructuring as well as the Company's cash and cash equivalents balance.



Segment Reporting: 2023 Q4 Results

\$US Dollars in millions			Three Mo				Three Month	nree Months Ended December 31,		
		2023	2022	% Chg		2023	2022	% Chg	2023	2022
Multiplatform Group	\$	684.0 \$	732.8	(6.7)%	\$	141.5 \$	230.0	(38.5)%	20.7 %	31.4 %
Digital Audio Group		317.7	301.1	5.5 %		116.5	99.3	17.3 %	36.7 %	33.0 %
Audio & Media Services Grou	р	67.6	94.6	(28.6)%		20.6	44.7	(53.8)%	30.5 %	47.3 %
Corporate and Other Items						(70.5)	(58.4)	20.7 %		
Eliminations		(2.5)	(2.6)	NM			_	NM		
Consolidated	\$	1,066.8 \$	1,125.9	(5.2)%	\$	208.2 \$	315.6	(34.0)%	19.5 %	28.0 %
Memo: Podcast	\$	131.7 \$	113.0	16.6 %						
Memo: Digital ex. Podcast	\$	186.0 \$	188.1	(1.1)%						



Continued Digital Growth Directly Translating to Revenue Mix Shift

Q1 2020

Consolidated Revenue (% Composition¹) (Total \$781MM)

Digital Audio Group

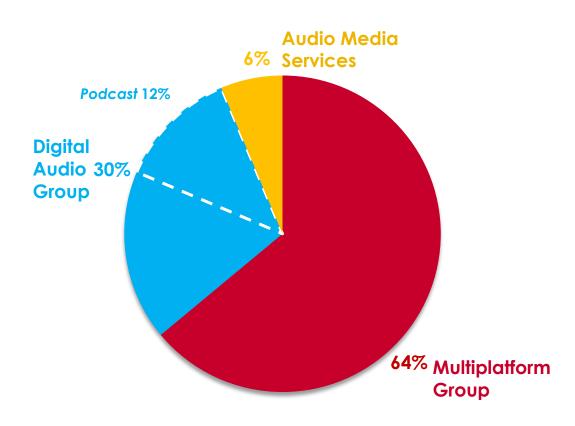
Podcast 2%

12%

81% Multiplatform Group

Q4 2023

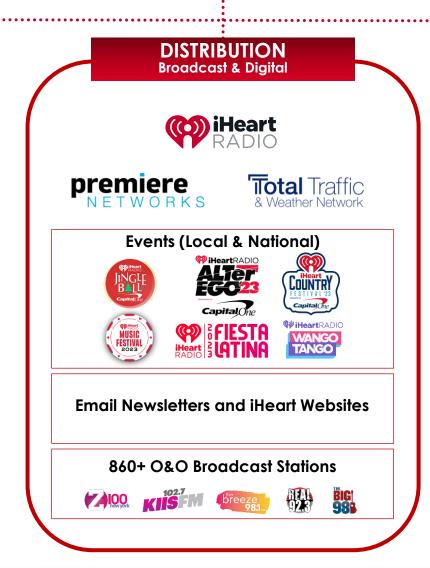
Consolidated Revenue (% Composition¹) (Total \$1,067MM)





iHeart Has the Only Total Audio Media Ecosystem







iHeart's Unique Audio Ecosystem Also Has Unsurpassed National Scale



iHeartRadio Strategically Positioned in the Podcast Value Chain¹

High Value

Low Value

PODCAST PUBLISHERS

- Control/produce all content
- Publish content across multiple distributors
- Full ad-revenue benefits captured by content Publishers

Podtrac Industry Rankings – December 2023

RANK	PUBLISHER	GLOBAL STREAMS & DOWNLOADS	US UNIQUE MONTHLY AUDIENCE
1	(P) iHeartRADIO	252,315,000	29,816,000
2	WONDERY	112,858,000	18,420,000
3	n p r	129,193,000	18,184,000
4	The New York Times	63,339,000	8,749,000
5	NEWS	51,322,000	8,720,000

PODCAST SALES REPS.

- Sell/backfill podcasts for certain Publishers
- Small commission with most economics to Publisher

Non-Publisher Sales Agents:







Spotify









DISTRIBUTORS

- Carry podcasts on platform
- No economics unless for another service (subscriptions, consumer app, device sales)

Podcast RSS Feed:

















iHeartPodcasts is the #1 Podcast Publisher in the US

PODCAST PUBLISHER	MONTHLY DOWNLOADS	MONTHLY AUDIENCE
(P) iHeartPODCASTS	252,315,000	29,816,000
WONDERY	112,858,000	18,420,000
n p r	129,193,000	18,184,000
The New York Times	63,339,000	8,749,000
NEWS	51,322,000	8,720,000
The WALT DISNEP Company	35,676,000	7,593,000
DAILYWIRE	50,096,000	5,933,000
BARSTOOL	23,105,000	5,482,000
Paramount	28,236,000	4,897,000
VOXMEDIA	26,311,000	4,871,000

THE MOST CREATORS + THE MOST-ENGAGED SUPERFANS
ON THE BIGGEST STAGE IN PODCASTING



And Leading Podcast Publisher Across All Podtrac Categories

Most Shows In Podtrac

RANKING

(**) iHeart PODCASTS

108



37



20

#1 in total global Downloads for 42 consecutive months

Most Shows In Podtrac

THE TOP 10

by category



35



17



15

#1 in unique U.S. Listeners for 39 consecutive months

Most Shows In Podtrac

1MM+ LISTENS*

WiHeartPODCASTS

39



24



14

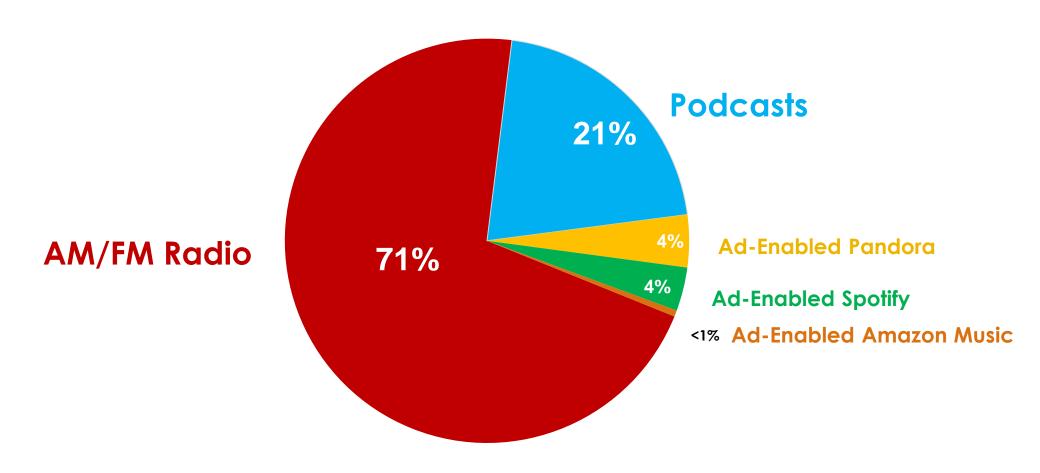
The Only Network with shows in all 19 Podtrac Categories

iHeartPodcasts has 100+ total shows that reach 1MM+ listeners/month



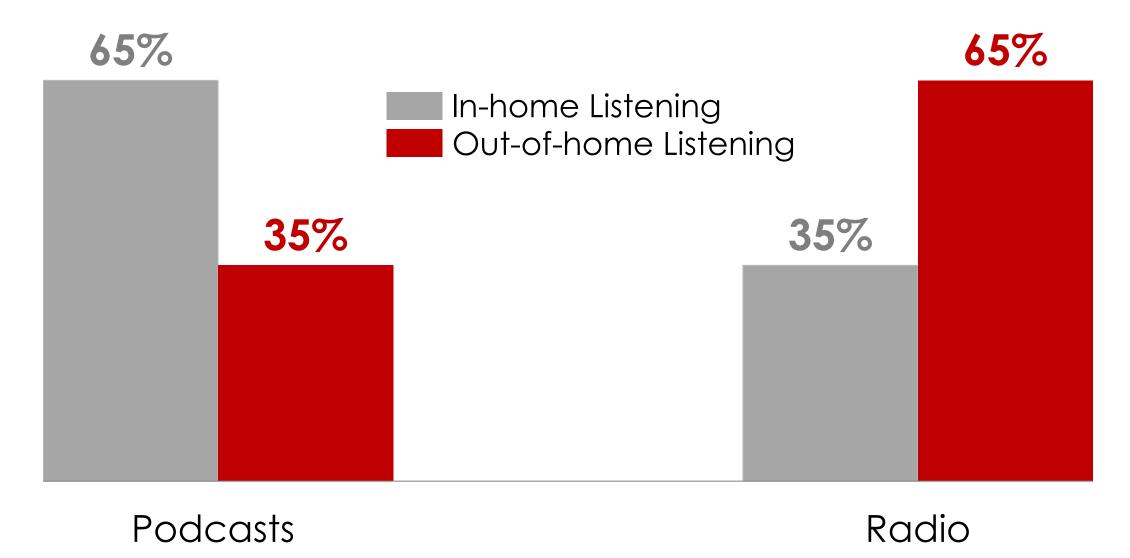
Podcasting Surpasses Music Streaming With Time Spent and is the 2nd Most Popular Choice after AM/FM Radio

Industry Share Of Ad-Enabled Audio Time





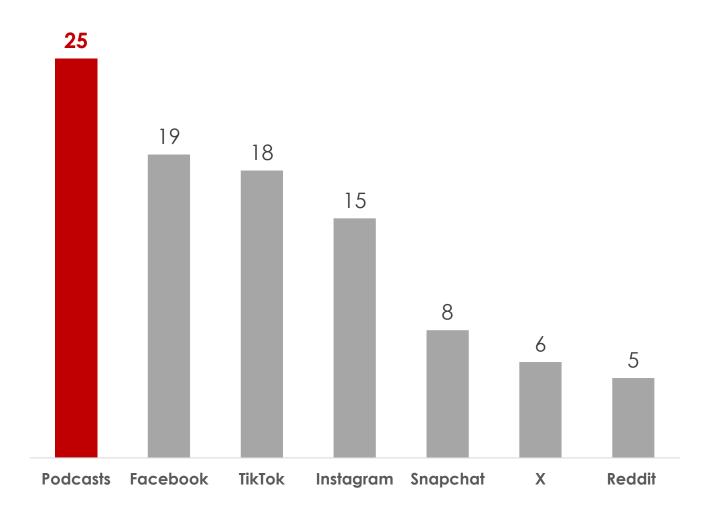
Podcast and Radio are Complementary Advertising Services





Podcasts Win on Time Spent vs Social Media

Daily Time Spent With Media by US Adult Population (Minutes)



More Time is Spent with Podcasts than TikTok Daily¹ 79% Say
Podcasts Have
Superior Content
vs Social Media²

Podcasting
Expected to See
the Most Growth
of any Media
Channel in 2024
by 2X³

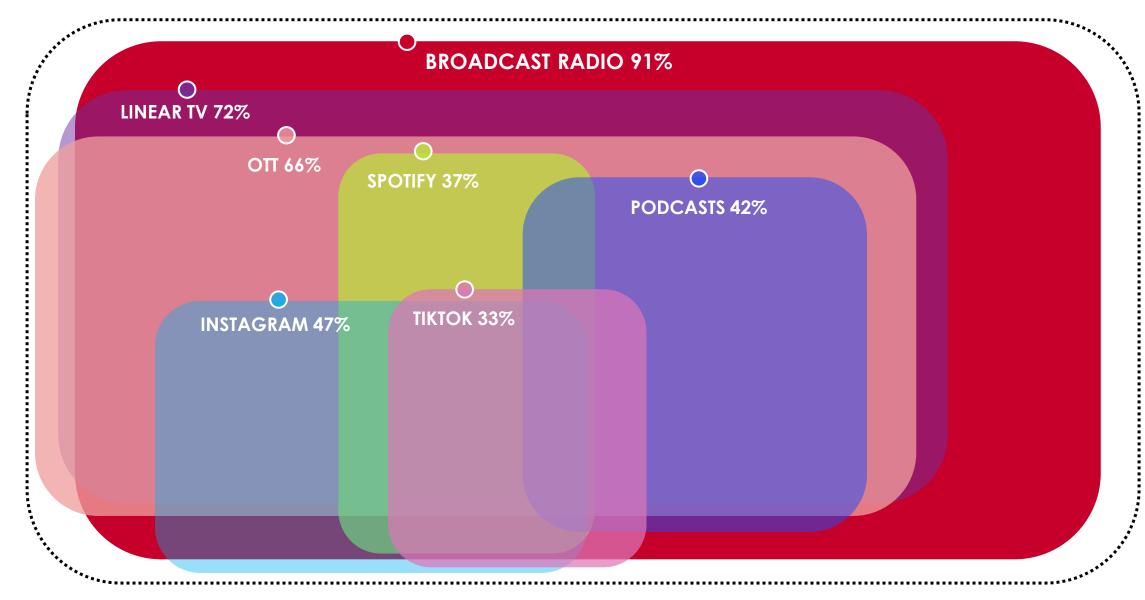
8 In 10 Podcast Listeners Binge Listen⁴ (2+ episodes in a row)

Marketers are seeing the impact, 57% increased their podcast advertising spend in 2023⁵



Broadcast Radio provides Additional Consumers for Marketers

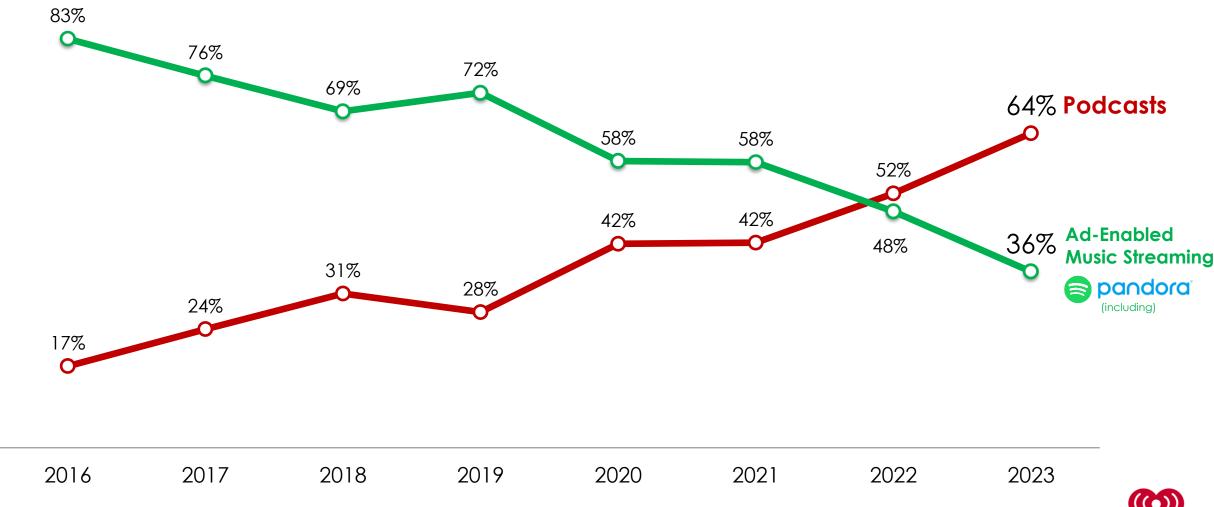
Consumer Reach of US Adults 18+ Reach





Podcasts Make Up ~2X More Time Spent than Ad-Enabled Streaming Music

Share of Daily Time Spent Listening To Podcasts vs Ad-Enabled Music Streaming





Digital Ex-Podcast Generates Additional Growth and TAM Opportunities

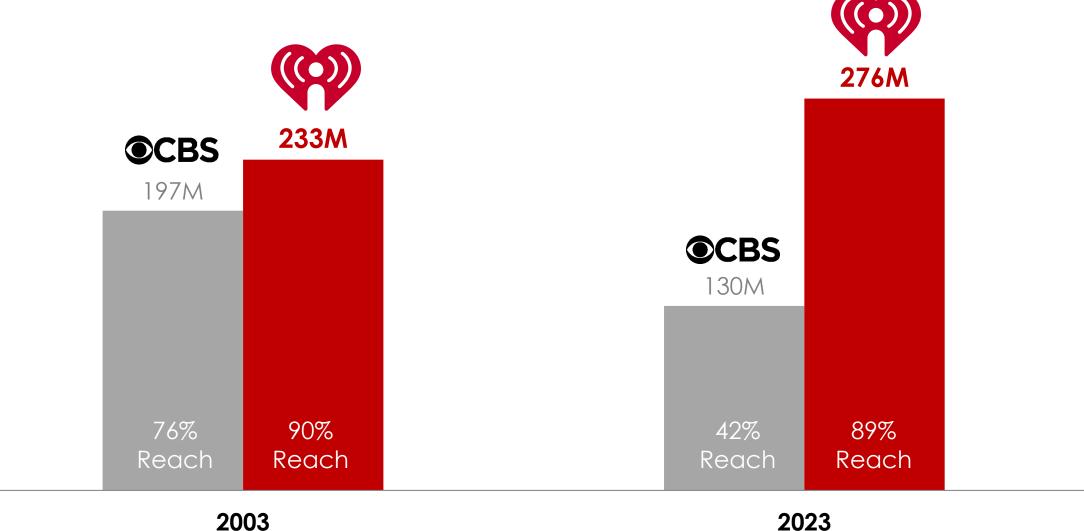
Q4 2023 Revenue: \$186M FY 2023 Revenue: \$661M 3rd Party Digital **Websites Products** Ad Tech Video **Newsletters Streaming** Social **Audio**

Amplified by:

- 1. Largest audio salesforce in the US
- 2. Long-term sales relationships with SMBs positioning iHeart as a mini-agency
- 3. Continued investments in training, IT infrastructure, centers of excellence

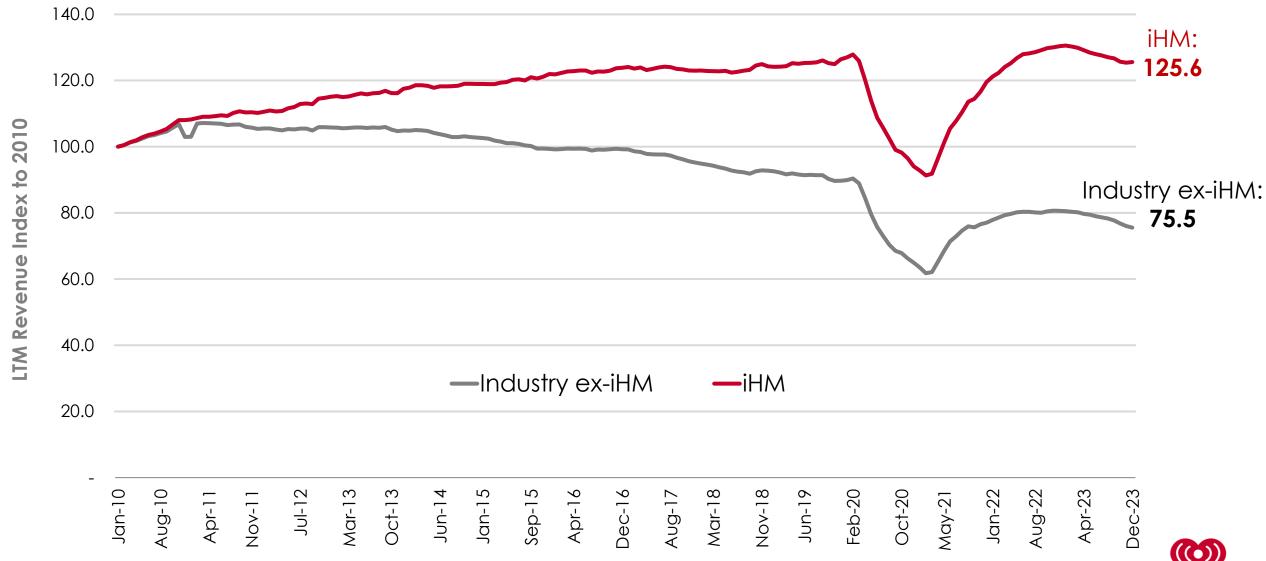


iHeartRadio's AM/FM Maintains Unparalleled Reach as TV Networks Reach Declines





Improving Broadcast Radio Revenue Share Miller-Kaplan Outperformance





Resilient Balance Sheet and Strong Liquidity

Q4 2023 Balance Sheet Strength

- Cash balance \$346 million; total available liquidity¹ \$772 million
- No debt maintenance covenants
- No material debt maturities prior to 2026

> Full Year 2024 Cash Flow Inputs and Expectations

- Received cash proceeds of \$101 million from sale of equity interest in BMI
- Cash taxes of approximately 10% of full year 2024 Adjusted EBITDA
- Capital expenditures of approximately \$100 million
- Cash restructuring expenses expected to be approximately \$50 million

➤ 8.375% Senior Unsecured Note Repurchases

- During Q4, proactively retired \$15 million principal balance (at a discount to par) for \$10 million cash through secondary market repurchases
 - Net leverage positive transaction vs redemption at a call premium of 102.0938
 - Expected to generate annualized cash interest savings of approximately \$1 million
- As of December 31, 2023, since Q2 2022 combined purchases of \$534 million (at a discount to par) for \$447 million cash
 - \$534 million is expected to generate annualized cash interest savings of approximately \$45 million
- Cumulative reduction of the outstanding principal balance of these Notes from \$1.45 billion as of March 31, 2022 to approximately \$0.9 billion as of December 31, 2023



Q4 '23 Financial Results

Three Months Ended December 31,

400 Deliais II I I IIIII e I I	 December	• • • • • • • • • • • • • • • • • • • 	
	2023	2022	Variance
Revenue	\$ 1,066.8 \$	1,125.9	(5.2)%
Direct operating expenses	414.6	412.7	0.5 %
SG&A expenses	466.0	429.7	8.5 %
Depreciation & amortization	105.5	111.5	
Impairment charges	_	0.2	
Other operating (income) expense, net	 1.0	(1.0)	
Operating income	\$ 79.8 \$	172.8	
Depreciation & amortization	105.5	111.5	
Impairment charges		0.2	
Other operating (income) expense, net	1.0	(1.0)	
Restructuring expenses	13.9	21.2	
Share-based compensation	8.1	10.9	
Adjusted EBITDA	\$ 208.2 \$	315.6	(34.0)%

\$US Dollars in millions



FY 2023 Financial Results

Year Ended

965.1

60.4

35.6

696.6 \$

311.5 25.0

75.8

35.5

950.3

(26.7)%

\$US Dollars in millions		December 3	1,		
		2023	2022	Variance	
Revenue	\$	3,751.0 \$	3,912.3	(4.1)%	
Direct operating expenses		1,494.2	1,480.3	0.9 %	
SG&A expenses		1,656.2	1,592.9	4.0 %	
Depreciation & amortization		428.5	445.7		
Impairment charges		965.1	311.5		
Other operating expense, net		4.4	25.0		
Operating income (loss)	\$	(797.3) \$	56.9		
Depreciation & amortization	-	428.5	445.7		

\$



Impairment charges

Adjusted EBITDA

Restructuring expenses

Other operating expense, net

Share-based compensation

iHeartMedia Q4 Revenue Streams

\$US Dollars in millions

Three Months Ended
December 31,

2023		2022	Variance
\$ 484.7	\$	520.7	(6.9)%
119.9		130.9	(8.4)%
71.1		74.8	(4.9)%
8.3		6.4	29.7 %
\$ 684.0	\$	732.8	(6.7)%
186.0		188.1	(1.1)%
131.7		113.0	16.5 %
\$ 317.7	\$	301.1	5.5 %
\$ 67.6	\$	94.6	(28.5)%
(2.5)		(2.6)	
\$ 1,066.8	\$	1,125.9	(5.2)%
\$ \$ \$	\$ 484.7 119.9 71.1 8.3 \$ 684.0 186.0 131.7 \$ 317.7 \$ 67.6 (2.5)	\$ 484.7 \$ 119.9 71.1 8.3 \$ 684.0 \$ 186.0 131.7 \$ \$ 67.6 \$ (2.5)	\$ 484.7 \$ 520.7 119.9 130.9 71.1 74.8 8.3 6.4 \$ 684.0 \$ 732.8 186.0 188.1 131.7 113.0 \$ 317.7 \$ 301.1 \$ 67.6 \$ 94.6 (2.5) (2.6)



iHeartMedia FY 2023 Revenue Streams

\$US Dollars in millions

Year Ended
December 31,

	2023	2022	Variance	
\$	1,752.2 \$	1,883.3	(7.0)%	
	466.4	503.2	(7.3)%	
	191.4	189.0	1.3 %	
	25.4	21.6	17.2 %	
\$	2,435.4 \$	2,597.2	(6.2)%	
	661.3	663.4	(0.3)%	
	407.8	358.4	13.8 %	
\$	1,069.2 \$	1,021.8	4.6 %	
)	256.7 \$	304.3	(15.6)%	
	(10.2)	(11.0)		
\$	3,751.0 \$	3,912.3	(4.1)%	
	\$	\$ 1,752.2 \$ 466.4 191.4 25.4 \$ 661.3 407.8 \$ 1,069.2 \$ 256.7 \$ (10.2)	\$ 1,752.2 \$ 1,883.3 466.4 503.2 191.4 189.0 25.4 21.6 \$ 2,435.4 \$ 2,597.2 661.3 663.4 407.8 358.4 \$ 1,069.2 \$ 1,021.8 256.7 \$ 304.3 (10.2) (11.0)	



Political Revenue Impact by Segment

(In millions)	Three Month Decemb			%	Year Decen		%
	2023	2	2022	Change	2023	2022	Change
Consolidated revenue	\$ 1,066.8 \$	6	1,125.9	(5.2)% \$	3,751.0	\$ 3,912.3	(4.1)%
Excluding: Political revenue	(12.6)		(66.7)		(30.9)	(132.9)	
Consolidated revenue, excluding political	\$ 1,054.2	5	1,059.2	(0.5)% \$	3,720.1	\$ 3,779.4	(1.6)%
Multiplatform Group revenue	\$ 684.0 \$	S	732.8	(6.7)% \$	2,435.4	\$ 2,597.2	(6.2)%
Excluding: Political revenue	(7.5)		(34.3)		(20.7)	(71.8)	
Multiplatform Group revenue, excluding political	\$ 676.5	<u> </u>	698.5	(3.2)% \$	2,414.7	\$ 2,525.4	(4.4)%
Digital Audio Group revenue	\$ 317.7 \$	5	301.1	5.5 % \$	1,069.2	\$ 1,021.8	4.6 %
Excluding: Political revenue	 (0.9)		(4.6)		(2.6)	(9.5)	
Digital Audio Group revenue, excluding political	\$ 316.8	5	296.5	6.8 % <u>\$</u>	1,066.6	\$ 1,012.3	5.4 %
Audio & Media Group Services revenue	\$ 67.6 \$	5	94.6	(28.5)% \$	256.7	\$ 304.3	(15.6)%
Excluding: Political revenue	(4.2)		(27.8)		(7.7)	(51.6)	
Audio & Media Services Group revenue, excluding political	\$ 63.4 \$	5	66.8	(5.2)% <u>\$</u>	249.0	\$ 252.7	(1.4)%



Capital Expenditures

\$USD in millions

	Year Ended December 31,									
		2023		2022		Variance				
Multiplatform Group	\$	58.0	\$	119.6	\$	(61.6)				
Digital Audio Group		23.2		21.3		1.9				
Audio & Media Services Group		7.4		8.2		(0.8)				
Corporate		14.1		11.9		2.2				
Total Gross Capital Expenditures	\$	102.7	\$	161.0	\$	(58.3)				
Less: Proceeds from Real Estate Sales	\$	7.5	\$	32.3	\$	(24.8)				
Total Net Capital Expenditures ¹	\$	95.2	\$	128.7	\$	(33.5)				



¹ Total Net Capital Expenditures reflect our Total Gross Capital Expenditures less the impact of the Proceeds from Real Estate Asset Sales

Debt

\$USD in millions	Maturity	De	ecember 31, 2023	De	ecember 31, 2022
iHeartCommuni	cations, Inc.				
Cash and cash equivalents		\$	346.4	\$	336.2
Term Loan Facility due 2026	2026	\$	1,864.0	\$	1,864.0
Incremental Term Loan Facility due 2026	2026		401.2		401.2
Asset-based Revolving Credit Facility ⁽¹⁾	2027		_		_
6.375% Senior Secured Notes	2026		800.0		800.0
5.25% Senior Secured Notes	2027		750.0		750.0
4.75% Senior Secured Notes	2028		500.0		500.0
Other Secured Subsidiary Debt			3.4		4.5
Total Secured Debt			4,318.6		4,319.7
8.375% Senior Unsecured Notes ⁽²⁾	2027		916.4		1,120.4
Other Subsidiary Debt			_		0.1
Purchase accounting adjustments and original issue					
discount			(7.6)		(10.6)
Long-term debt fees			(12.3)		(15.4)
Total Debt		\$	5,215.2	\$	5,414.2
Net Debt		\$	4,868.8	\$	5,078.0
Weighted Average Cost of Debt			7.3 9	%	6.9 %



^{1.} On May 17, 2022, we entered into a \$450.0 million senior secured asset-based revolving credit facility (the "ABL Facility") maturing in 2027. As of December 31, 2023, the ABL Facility had a facility size of \$450.0 million, no outstanding borrowings and \$24.3 million of outstanding letters of credit, resulting in \$425.7 million of borrowing base availability.

^{2.} During the three months ended December 31, 2023, we repurchased \$15 million in aggregate principal amount of iHeartCommunications Inc.'s 8.375% Senior Unsecured Notes due 2027 (at a discount to par) for \$10 million in cash

Appendix



Segment Reporting: FY 2023 Results

		Revenue		ļ.	Adjusted EBITD	A	Adjusted EBITD	A Margin %
\$US Dollars in millions	Year En	ded December	· 31,	Year E	nded Deceml	per 31,	Year Ended De	cember 31,
	2023	2022	% Chg	2023	2022	% Chg	2023	2022
Multiplatform Group	\$ 2,435.4 \$	2,597.2	(6.2)%	\$ 553.4 \$	765.7	(27.7)%	22.7 %	29.5 %
Digital Audio Group	1,069.2	1,021.8	4.6 %	348.9	309.0	12.9 %	32.6 %	30.2 %
Audio & Media Services Group	256.7	304.3	(15.6)%	71.5	112.9	(36.7)%	27.8 %	37.1 %
Corporate and Other Items				(277.2)	(237.3)	NM		
Eliminations	(10.2)	(11.0)	NM	 		NM		
Consolidated	\$ 3,751.0 \$	3,912.3	(4.1)%	\$ 696.6 \$	950.3	(26.7)%	18.6 %	24.3 %
Memo: Podcast	\$ 407.8 \$	358.4	13.8 %					
Memo: Digital ex. Podcast	\$ 661.3 \$	663.4	(0.3)%					



Reconciliation of Free Cash Flow to Cash Provided for Operating Activities

(\$US Dollars in thousands)	Three Months December	
	2023	2022
Cash provided by operating activities	\$ 154,104 \$	213,376
Purchases of property, plant and equipment	(12,214)	(48,402)
Free cash flow	\$ 141,890 \$	164,974
Net proceeds from real estate sales ¹	2,899	800
Free cash flow including net proceeds from real estate sales	\$ 144,789 \$	165,774

(\$US Dollars in thousands)	Year Ended December 31, 2			
		2023	2022	
Cash provided by operating activities	\$	213,062 \$	420,075	
Purchases of property, plant and equipment		(102,670)	(160,969)	
Free cash flow	\$	110,392 \$	259,106	
Net proceeds from real estate sales ¹	\$	7,528 \$	32,335	
Free cash flow including net proceeds from real estate sales	\$	117,920 \$	291,441	



Reconciliation of Net Loss to EBITDA and Adjusted EBITDA

\$US Dollars in thousands	 Three Months Ended December 31,			Three Months Ended September 30,		
	2023		2022		2023	
Net income (loss)	\$ 13,975	\$	80,663	\$	(8,969)	
Income tax (benefit) expense	(32,825)		9,734		(9,261)	
Interest expense, net	96,116		93,071		99,509	
Depreciation and amortization	105,455		111,520		106,451	
EBITDA	\$ 182,721	\$	294,988	\$	187,730	
(Gain) loss on investments, net	8,206		5,404		7,381	
Gain on extinguishment of debt	(5,250)		(15,119)		(23,947)	
Other expense, net	(454)		(731)		738	
Equity in loss of nonconsolidated affiliates	12		(179)		3,514	
Impairment charges	_		160		570	
Other operating (income) expense, net	1,023		(987)		3,378	
Restructuring expenses	13,882		21,234		16,227	
Share-based compensation	8,070		10,875		8,191	
Adjusted EBITDA	\$ 208,210	\$	315,645	\$	203,782	
Adjusted EBITDA margin	19.5 %		P.5 % 28.0		21.4 %	



Reconciliation of Net Loss to EBITDA and Adjusted EBITDA

\$US Dollars in thousands	Year Ended December 31,					
		2023		2022		
Net loss	\$	(1,100,339)	\$	(262,670)		
Income tax (benefit) expense		(62,338)		4,719		
Interest expense, net		389,775		341,674		
Depreciation and amortization		428,483		445,664		
EBITDA	\$	(344,419)	\$	529,387		
Loss on investments, net		28,130		1,045		
Gain on extinguishment of debt		(56,724)		(30,214)		
Other expense, net		655		2,295		
Equity in loss of nonconsolidated affiliates		3,530		11		
Impairment charges		965,087		311,489		
Other operating (income) expense, net		4,361		24,998		
Restructuring expenses		60,353		75,821		
Share-based compensation		35,625		35,457		
Adjusted EBITDA	\$	696,598	\$	950,289		
Adjusted EBITDA Margin	_	18.6 9	<u></u>	24.3 %		





About iHeartMedia, Inc.

iHeartMedia (Nasdaq: IHRT) is the number one audio company in the United States, reaching nine out of 10 Americans every month. It consists of three business groups.

With its quarter of a billion monthly listeners, the iHeartMedia Multiplatform Group has a greater reach than any other media company in the U.S. Its leadership position in audio extends across multiple platforms, including more than 860 live broadcast stations in over 160 markets nationwide; its National Sales organization; and the company's live and virtual events business. It also includes Premiere Networks, the industry's largest Networks business, with its Total Traffic and Weather Network (TTWN); and BIN: Black Information Network, the first and only 24/7 national and local all news audio service for the Black community. iHeartMedia also leads the audio industry in analytics, targeting and attribution for its marketing partners with its SmartAudio suite of data targeting and attribution products using data from its massive consumer base.

The iHeartMedia Digital Audio Group includes the company's fast-growing podcasting business -- iHeartMedia is the number one podcast publisher in downloads, unique listeners, revenue and earnings -- as well as its industry-leading iHeartRadio digital service, available across more than 250 platforms and 2,000 devices; the company's digital sites, newsletters, digital services and programs; its digital advertising technology companies; and its audio industry-leading social media footprint.

The company's Audio & Media Services Group segment includes Katz Media Group, the nation's largest media representation company, and RCS, the world's leading provider of broadcast and webcast software.



