

## Fourth Quarter 2022 Investor Presentation

February 28, 2023 NASDAQ: IHRT

### Safe Harbor Statement

#### **Forward Looking Language**

Certain statements in this presentation constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of iHeartMedia, Inc. and its subsidiaries (the "Company"), to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. The words or phrases "guidance," "expect," "anticipate," "estimates," "forecast" and similar words or expressions are intended to identify such forward-looking statements. In addition, any statements that refer to expectations or other characterizations of future events or circumstances, such as statements about expectations regarding economic recovery and the recovery of advertising revenue, expectations regarding the Company's digital transformation, financial performance of our segments, our expected costs and savings and other capital and operating expense reduction initiatives, our business plans, strategies and initiatives, our expectations about certain markets and competitive position, including in a period of economic uncertainty, expected interest rates and interest expense savings, and our anticipated financial performance, liquidity and net leverage, are forward-looking statements. These statements are not guarantees of future performance and are subject to certain risks, uncertainties and other important factors, some of which are beyond our control and are difficult to predict. Various risks that could cause future results to differ from those expressed by the forward-looking statements included in this presentation include, but are not limited to: weak or uncertain global economic conditions; the impact of the COVID-19 pandemic or other future public health crises; increased competition; dependence upon our brand and the performance of on-air talent, program hosts and management; fluctuations in operating costs; technological changes and innovations; shifts in population and other demographics; impact of our substantial indebtedness; impact of acquisitions, dispositions and other strategic transactions; legislative or regulatory requirements; impact of legislation, ongoing litigation, or royalty audits on music licensing and royalties; regulations and concerns regarding privacy and data protection; risk associated with our emergence from the Chapter 11 Cases; risks related to our Class A common stock; and regulations impacting our business and the ownership of our securities. Other unknown or unpredictable factors also could have material adverse effects on the Company's future results, performance or achievements. In light of these risks, uncertainties, assumptions and factors, the forward-looking events discussed in this presentation may not occur. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date stated, or if no date is stated, as of the date of this presentation. Additional risks that could cause future results to differ from those expressed by any forward-looking statement are described in the Company's reports filed with the U.S. Securities and Exchange Commission, including in the section entitled "Item 1A, Risk Factors" of iHeartMedia, Inc.'s Annual Reports on Form 10-K and Quarterly Reports on Form 10-Q. Except as otherwise stated in this presentation, the Company does not undertake any obligation to publicly update or revise any forward-looking statements because of new information, future events or otherwise.

#### **Non-GAAP Financial Measures**

This presentation includes information that does not conform to U.S. generally accepted accounting principles (GAAP), such as (i) Adjusted EBITDA and Adjusted EBITDA margin, (ii) Free cash flow including net proceeds from real estate sales, (iv) net debt and net leverage, and (v) revenue excluding the effects of political revenue. Since these non-GAAP financial measures are not calculated in accordance with GAAP, they should not be considered in isolation of, or as a substitute for, the most directly comparable GAAP financial measures as an indicator of operating performance. Furthermore, these measures may not be consistent with similar measures provided by other companies. This data should be read in conjunction with previously published company reports on Forms 10-K, 10-Q and 8-K. These reports are available on the Investor Relations page of www.iheartmedia.com. Reconciliations of non-GAAP measures to the most directly comparable GAAP measures are included at the end of this presentation. In addition, herein we have provided Revenue and Adjusted EBITDA guidance for the quarter ending March 31, 2023 and net leverage (as defined below) guidance for December 31, 2023, which reflects anticipated Adjusted EBITDA for the year ending December 31, 2023 and anticipated net debt as of December 31, 2023. A full reconciliation of the forecasted Adjusted EBITDA, net debt and net leverage on a non-GAAP basis to its most-directly comparable GAAP metric cannot be provided without unreasonable efforts due to the inherent difficulty in forecasting and quantifying with reasonable accuracy significant items required for the reconciliations, including gains or losses on investments, extinguishment of debt, equity in nonconsolidated affiliates, impairment charges, stock based compensation, and restructuring as well as the Company's cash and cash equivalents balance.

#### This presentation should be read in conjunction with the Q4 2022 earnings release of iHeartMedia, Inc. and Form 10-K filing of iHeartMedia, Inc. available at www.iheartmedia.com

Numbers may not sum due to rounding. In this presentation, Adjusted EBITDA is defined as consolidated Operating income adjusted to exclude restructuring expenses included within Direct operating expenses and Selling, General and Administrative expense, ("SG&A") and share-based compensation expenses included within SG&A expenses, as well as the following line items presented in our Statements of Operations: Depreciation and amortization; Impairment charges; and Other operating income (expense), net. Adjusted EBITDA margin is defined as Adjusted EBITDA divided by revenues. Free cash flow from (used for) continuing operations is defined as Cash provided by (used for) operating activities from continuing operations in the Company's Consolidated Statements of Cash Flows. Free Cash Flow including net proceeds from real estate sales is Free cash flow further adjusted to include net proceeds from real estate sales. See reconciliations in the Appendix. Net debt is Total debt less Cash and cash equivalents. Net leverage is defined as Net debt divided by Adjusted EBITDA.



### Executive Summary<sup>1</sup>

#### > Q4 2022 Consolidated Results

- Q4 Revenue of \$1,126 million, up 6%; at high end of guidance of up approximately 2%-6%.
  - Excluding Q4 political Revenue, Q4 Revenue up 1%
- Consolidated Adjusted EBITDA of \$316 million increased 7%; at middle of guidance of \$305 million to \$325 million
  - Consolidated Adjusted EBITDA margin of 28.0%, up 34 bps from 27.7% in Q4 2021
- Cash Flows from operating activities of \$213 million
- Free Cash Flow of \$165 million

### > Q4 2022 Digital Audio Group Continues Strong Growth

- Digital Audio Group Revenue of \$301 million up 10%
  - Podcast Revenue of \$113 million up 17%
  - Digital Revenue excluding Podcast of \$188 million up 7%
- Segment Adjusted EBITDA of \$99 million flat
  - Digital Audio Group Adjusted EBITDA margin of 33.0%

#### Q4 2022 Multiplatform Group Demonstrates Resilience

- Multiplatform Group Revenue of \$733 million up 1%
- Segment Adjusted EBITDA of \$230 million decreased 8%
  - Multiplatform Group Adjusted EBITDA margin of 31.4%

#### > Q4 Strong Cash Flow Generation, Proactive Capital Structure Improvement Through Debt Paydown

- Free Cash Flow of \$165 million
- Cash balance and total available liquidity<sup>2</sup> of \$336 million and \$761 million, respectively, as of December 31, 2022
- Repurchased \$141 million in principal balance of 8.375% Senior Unsecured Notes (at a discount to par) for \$126 million in cash; expected to generate approximately \$12 million of annualized interest savings
  - As of December 31<sup>st</sup> combined Notes repurchases of \$330 million at a discount to par of \$299 million; expected to generate approximately \$28 million of annualized interest savings

#### Guidance

- Q1 Consolidated Revenue expected to decrease by approximately mid-single digits
- January Consolidated Revenue down approximately 1%
- Q1 Consolidated Adjusted EBITDA<sup>3</sup> expected to be \$80 million to \$90 million
- Remain committed to long term target of approximately 4x Net Debt to Adjusted EBITDA ("net leverage")<sup>3</sup>

<sup>2.</sup> Total available liquidity is defined as cash and cash equivalents plus available borrowings under our ABL Facility. We use total available liquidity to evaluate our capacity to access cash to meet obligations and fund operations.





<sup>1.</sup> Unless otherwise noted, all results are based on year over year comparisons

## Segment Reporting: 2022 Q4 Results

\$US Dollars in millions			Revenue Ended Dece	mber 31,	Adj	usted EBITDA Ended Dece	Adjusted EBITDA Margin %  Three Months Ended December 31,		
		2022	2021	% Chg	2022	2021	% Chg	2022	2021
Multiplatform Group	\$	732.8 \$	726.3	0.9 %	\$ 230.0 \$	248.7	(7.5)%	31.4 %	34.2 %
Digital Audio Group		301.1	273.2	10.2 %	99.3	99.2	0.1 %	33.0 %	36.3 %
Audio & Media Services Grou	р	94.6	65.6	44.3 %	44.7	17.9	149.0 %	47.3 %	27.4 %
Corporate and Other Items					(58.4)	(71.7)	(18.6)%		
Eliminations		(2.6)	(3.1)	NM		<del>_</del>	NM		
Consolidated	\$	1,125.9 \$	1,062.0	6.0 %	\$ 315.6 \$	294.2	7.3 %	28.0 %	27.7 %
Memo: Podcast	\$	113.0 \$	96.6	16.9 %					
Memo: Digital ex. Podcast	S	188.1 \$	176.6	6.5 %					



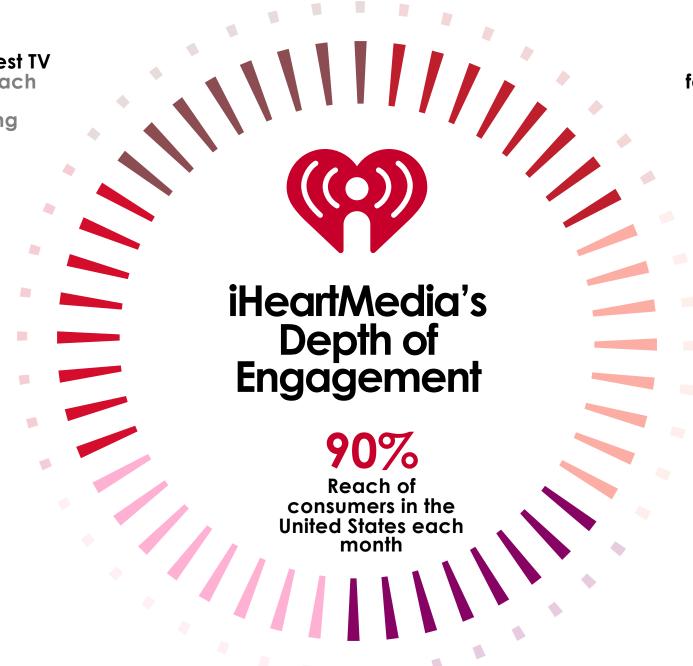
**2X** 

Reach of the largest TV network 4X the reach of the largest adenabled streaming audio player

2/3
Americans reached each month by our top 50 influencers

167M
Digital & Mobile
Registered Users

20K+
Live Events
Across Markets &
Formats



~300M

Social Media followers 27M TikTok followers, growing 300% in 2022

160M

Unique monthly visitors across a network of 3,000 websites

412M

Monthly Podcast
Downloads

Larger than next 2 publishers combined

10M

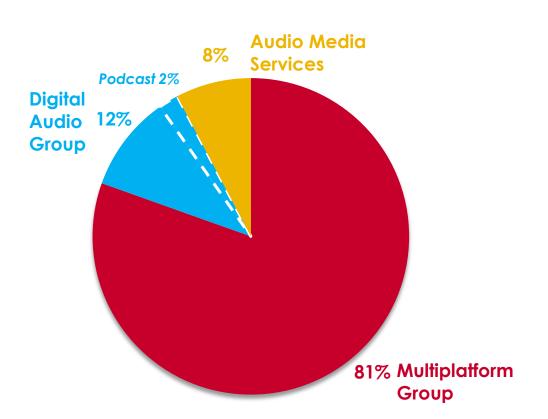
iHeartLand Metaverse visits Since September 2022 launch



## Continued Strong Digital Growth Directly Translating to Revenue Mix Shift

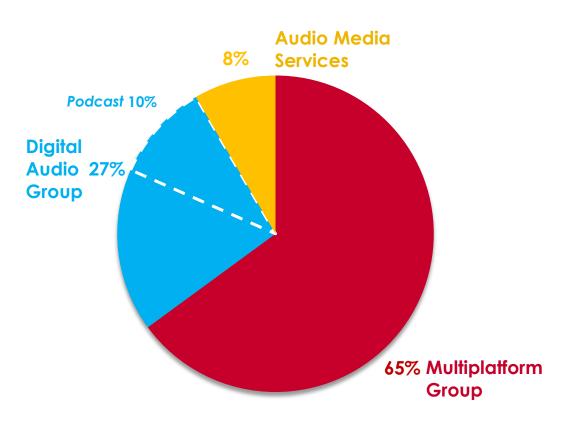
Q1 2020

Consolidated Revenue (% Composition<sup>1</sup>) (Total \$781MM)



Q4 2022

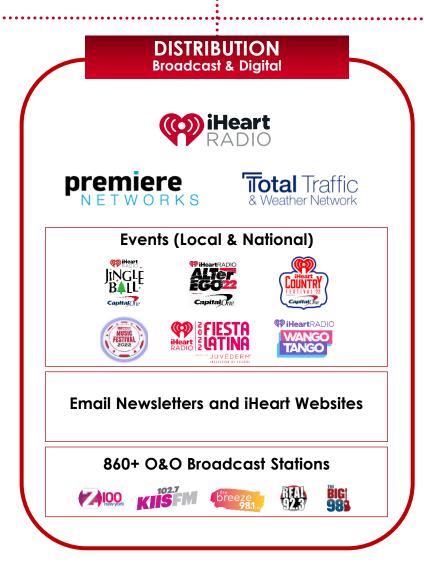
Consolidated Revenue (% Composition<sup>1</sup>) (Total \$1,126MM)





# iHeart Has the Only Total Audio Media Ecosystem







iHeart's Unique Audio Ecosystem Also Has Unsurpassed National Scale



## iHeartRadio Strategically Positioned in the Podcast Value Chain<sup>1</sup>

**High Value** 

Low Value

#### **PODCAST PUBLISHERS**

- Control/produce all content
- Publish content across multiple distributors
- Full ad-revenue benefits captured by content Publishers

### Podtrac Industry Rankings – January 2023

RANK	PUBLISHER	GLOBAL STREAMS & DOWNLOADS	US UNIQUE MONTHLY AUDIENCE
1	<b>(P)</b> iHeartRADIO	412,351,000	33,059,000
2	WONDERY	188,440,000	24,799,000
3	$\lceil n \rceil p \rceil r$	192,112,000	19,966,000
4	The New York Times	116,158,000	10,459,000
5	NEWS	64,196,000	10,406,000

### PODCAST SALES REPS.

- Sell/backfill podcasts for certain **Publishers**
- Small commission with most economics to Publisher

### Non-Publisher Sales Agents:

















### **DISTRIBUTORS**

- Carry podcasts on platform
- No economics unless for another service (subscriptions, consumer app, device sales)

### Podcast RSS Feed:















# And Leading Podcast Publisher Across All Podtrac Categories

Most Shows In Podtrac

## RANKING

(W) iHeart RADIO

94



44



21

#1 in total global Downloads for 30 consecutive months

**Most Shows In Podtrac** 

## THE TOP 10

by category



35



17



16

#1 in unique U.S. Listeners for 27 consecutive months

**Most Shows** 

## **1MM+ LISTENS**

(W) iHeart RADIO

46



23



18

The Only Network with shows in all 19 Podtrac Categories



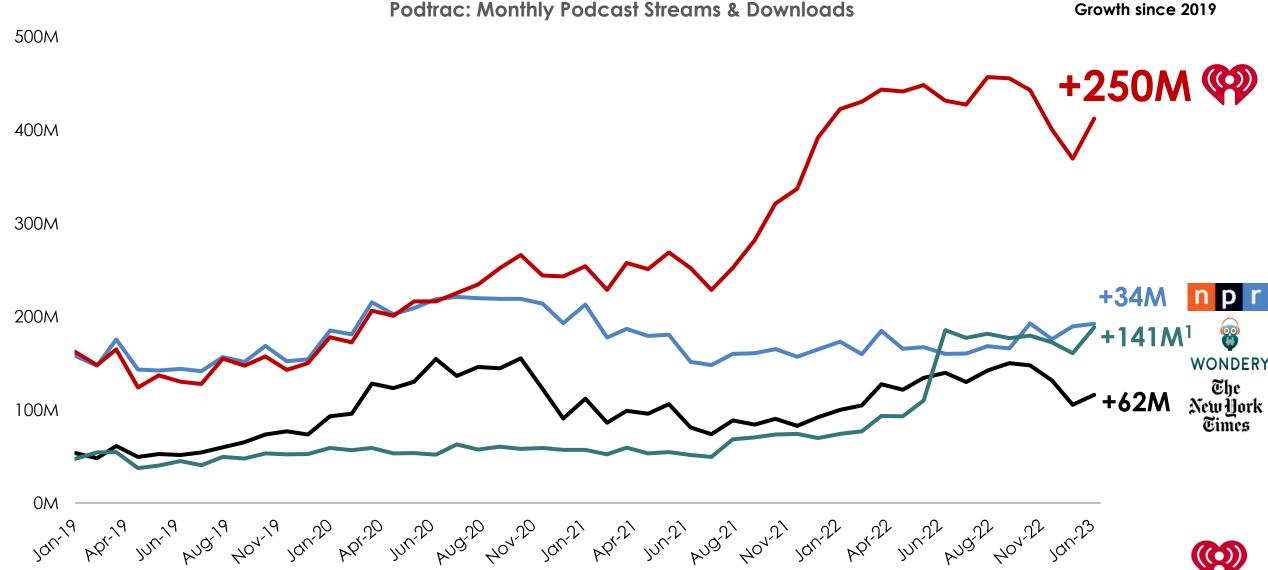
# iHeartRadio is the #1 Podcast Publisher in the US with More Downloads than the Next 2 Publishers Combined

PODCAST PUBLISHER	MONTHLY DOWNLOADS	MONTHLY AUDIENCE
<b>(P)</b> iHeartRADIO	412,351,000	33,059,000
WONDERY <sup>1</sup>	188,440,000	24,799,000
npr	192,112,000	19,966,000
The New York Times	116,158,000	10,459,000
NEWS	64,196,000	10,406,000
The WALT DISNEP Company	45,996,000	8,589,000
DAILYWIRE	75,589,000	8,330,000
BARSTOOL SPORTS	36,993,000	7,030,000
<b>≭ PRX</b>	61,525,000	5,589,000
FOX AUDIO NETWORK	43,044,000	5,517,000

THE MOST CREATORS + THE MOST-ENGAGED SUPERFANS
ON THE BIGGEST STAGE IN PODCASTING

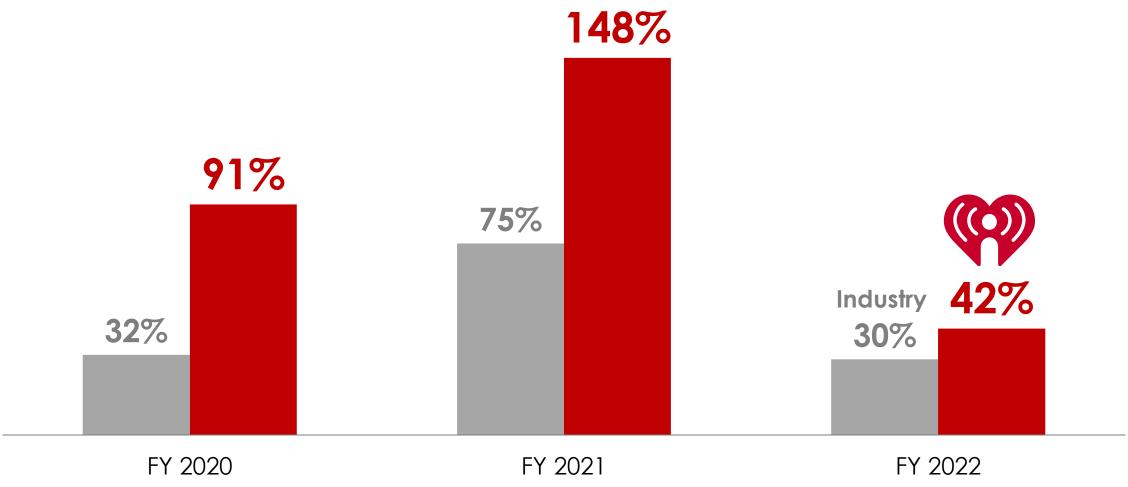


## iHeartPodcast Network's Monthly Downloads Have Grown 2X As Much As The Next Closest Competitor





# Outperforming Annual YoY Revenue Growth MAGNA Podcast





# Digital Ex-Podcast Generates Additional Growth and TAM Opportunities

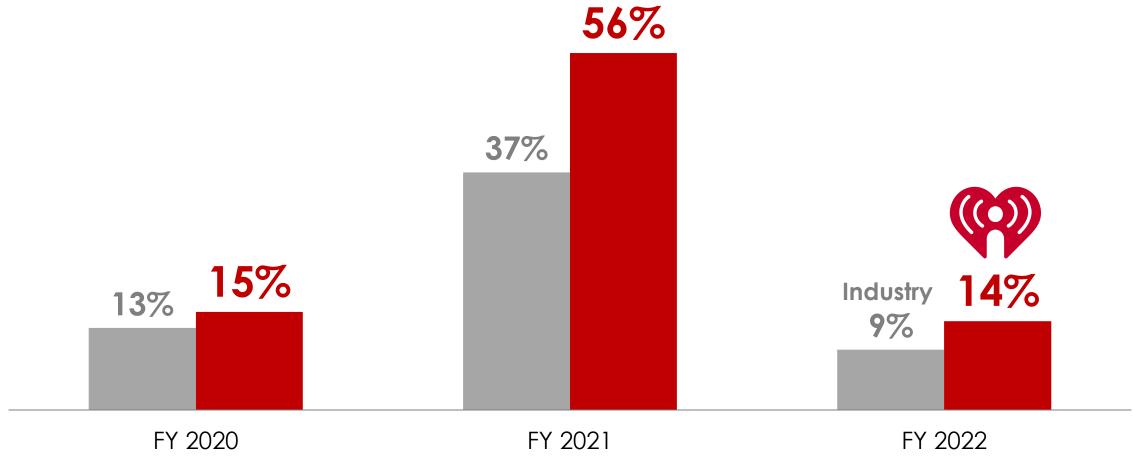
FY 2022 Revenue: \$663M FY 2021 Revenue: \$582M 3<sup>rd</sup> Party Digital **Websites Products** Ad Tech Video **Newsletters Streaming** Social **Audio** 

### Amplified by:

- 1. Largest audio salesforce in the US
- 2. Long-term sales relationships with SMBs positioning iHeart as a mini-agency
- 3. Continued investments in training, IT infrastructure, centers of excellence

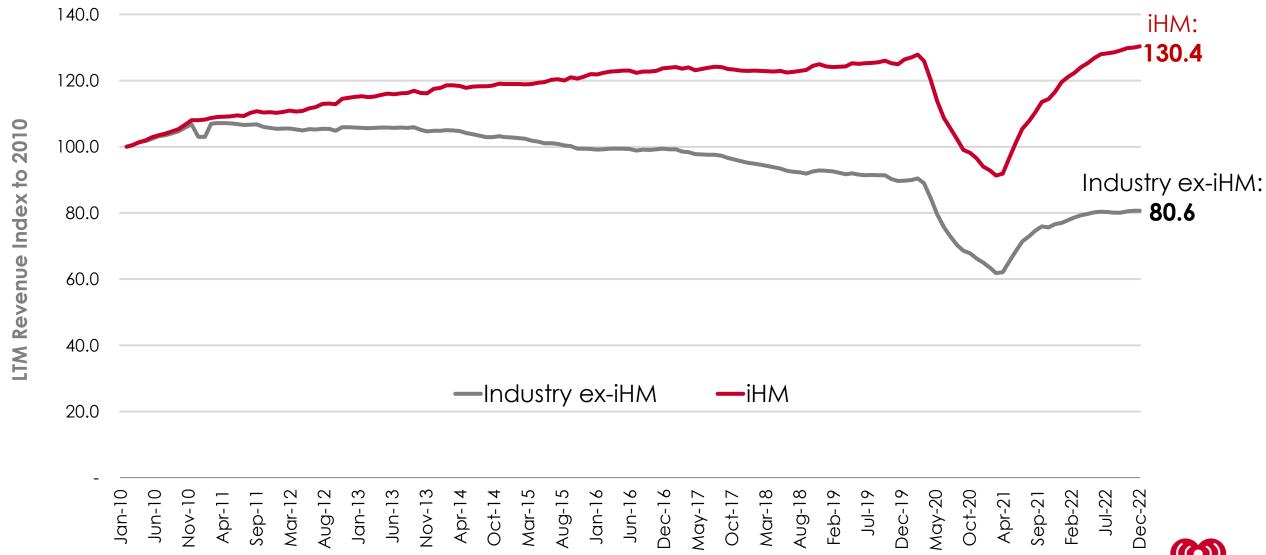


# Outperforming Annual YoY Revenue Growth MAGNA Digital Ex-Podcast





# Improving Broadcast Radio Revenue Share Miller-Kaplan Outperformance





## Resilient Balance Sheet and Improved Debt Structure

### Q4 2022 Balance Sheet Strength

- Cash balance \$336 million; total available liquidity<sup>1</sup> \$761 million
  - Free Cash Flow of \$165 million
- No debt maintenance covenants
- No material debt maturities prior to 2026

### > 8.375% Senior Unsecured Note Repurchases

- During Q4, proactively retired \$141 million principal balance (at a discount to par) for \$126 million cash through secondary market repurchases
  - Net leverage positive transaction vs redemption at a call premium of 104.1875
  - Expected to generate annualized cash interest savings of approximately \$12 million
- As of December 31st 2022, combined purchases of \$330 million (at a discount to par) for \$299 million cash
  - Expected to generate annualized cash interest savings of approximately \$28 million
- Continue to evaluate additional opportunities to further reduce our cost of capital



### **Q4 '22 Financial Results**

\$US Dollars in millions	 Three Months December		Three Months Ender September 30,		
	2022	2021	Variance		2022
Revenue	\$ 1,125.9 \$	1,062.0	6.0 %	\$	988.9
Direct operating expenses	412.7	385.6	7.0 %		371.7
SG&A expenses	429.7	414.3	3.7 %		399.9
Depreciation & amortization	111.5	126.0			109.3
Impairment charges	0.2	8.3			309.8
Other operating expenses	 (1.0)	4.8			9.5
Operating income	\$ 172.8 \$	123.0		\$	(211.2)
Depreciation & amortization	111.5	126.0			109.3
Impairment charges	0.2	8.3			309.8
Other operating expenses	(1.0)	4.8			9.5
Share-based compensation	10.9	6.0			10.4
Restructuring expenses	21.2	26.0			24.5
Adjusted EBITDA	\$ 315.6 \$	294.2	7.3 %	\$	252.2



### FY 2022 Financial Results

\$US Dollars in millions	Year Ended December 31,
	2022

	2022	2021	Variance
Revenue	\$ 3,912.3 \$	3,558.3	9.9 %
Direct operating expenses	1,480.3	1,324.7	11.8 %
SG&A expenses	1,592.9	1,519.4	4.8 %
Depreciation & amortization	445.7	469.4	
Impairment charges	311.5	57.7	
Other operating expenses	25.0	32.3	
Operating income (loss)	\$ 56.9 \$	154.9	
Depreciation & amortization	445.7	469.4	
Impairment charges	311.5	57.7	
Other operating expenses	25.0	32.3	
Share-based compensation	35.5	23.5	
Restructuring expenses	75.8	73.3	
Adjusted EBITDA	\$ 950.3 \$	811.1	17.2 %



### iHeartMedia Q4 Revenue Streams

\$US Dollars in millions

Three Months Ended
December 31,

Decen			
2022		2021	Variance
\$ 522.1	\$	519.1	0.6 %
130.9		136.5	(4.1)%
74.8		66.7	12.1 %
5.1		4.0	27.3 %
\$ 732.8	\$	726.3	0.9 %
188.1		176.6	6.5 %
113.0		96.6	16.9 %
\$ 301.1	\$	273.2	10.2 %
\$ 94.6	\$	65.6	44.3 %
(2.6)		(3.1)	
\$ 1,125.9	\$	1,062.0	6.0 %
\$	\$ 522.1 130.9 74.8 5.1 \$ 732.8 188.1 113.0 \$ 301.1 \$ 94.6 (2.6)	\$ 522.1 \$ 130.9 74.8 5.1 \$ 188.1 113.0 \$ 301.1 \$	\$ 522.1 \$ 519.1 130.9 136.5 74.8 66.7 5.1 4.0 \$ 732.8 \$ 726.3 188.1 176.6 113.0 96.6 \$ 301.1 \$ 273.2 \$ 94.6 \$ 65.6 (2.6) (3.1)



### iHeartMedia FY 2022 Revenue Streams

\$US Dollars in millions

Year Ended
December 31,

2000			
2022	2021	Variance	
\$ 1,887.4 \$	1,812.3	4.1 %	
503.2	503.1	— %	
189.0	160.3	17.9 %	
 17.5	13.4	30.9 %	
\$ 2,597.2 \$	2,489.0	4.3 %	
663.4	581.9	14.0 %	
 358.4	252.6	41.9 %	
\$ 1,021.8 \$	834.5	22.5 %	
\$ 304.3 \$	248.0	22.7 %	
(11.0)	(13.1)		
\$ 3,912.3 \$	3,558.3	9.9 %	
\$ \$	\$ 1,887.4 \$ 503.2 189.0 17.5 \$ <b>2,597.2 \$</b> 663.4 358.4 \$ <b>1,021.8 \$</b> \$ <b>304.3 \$</b> (11.0)	\$ 1,887.4 \$ 1,812.3 503.2 503.1 189.0 160.3 17.5 13.4 \$ 2,597.2 \$ 2,489.0 663.4 581.9 358.4 252.6 \$ 1,021.8 \$ 834.5 \$ 304.3 \$ 248.0 (11.0) (13.1)	



### Political Revenue Impact by Segment

\$US Dollars in millions		Three Months E December		
		2022	2021	Variance
Revenue				
Political Revenue Impact:				
Multiplatform Group	\$	33.5 \$	6.9	\$ 26.6
Digital Audio Group		4.6	0.8	3.8
Audio & Media Services Group	)	27.8	2.8	24.9
Total	\$	65.8 \$	10.5	\$ 55.3

\$US Dollars in millions	Year Ende December		
	2022	2021	Variance
Revenue			
Political Revenue Impact:			
Multiplatform Group	\$ 70.9 \$	20.4	\$ 50.5
Digital Audio Group	9.5	1.9	7.7
Audio & Media Services Group	51.6	7.8	43.8
Total	\$ 132.0 \$	30.1	\$ 102.0



## **Capital Expenditures**

### \$USD in millions

	Year Ended December 31,						
	2022			2021		Variance	
Multiplatform Group	\$	119.6	\$	130.9	\$	(11.3)	
Digital Audio Group		21.3		23.9		(2.6)	
Audio & Media Services Group		8.2		14.5		(6.3)	
Corporate		11.9		14.1		(2.1)	
Total Gross Capital Expenditures	\$	161.0	\$	183.4	\$	(22.4)	
Less: Proceeds from Real Estate Sales	\$	32.3	\$	22.2	\$	10.2	
Total Net Capital Expenditures <sup>1</sup>	\$	128.7	\$	161.2	\$	(32.5)	



### **Debt**

\$USD in millions	Maturity	De	ecember 31, 2022	De	ecember 31, 2021
iHeartCommuni	cations, Inc.				
Cash and cash equivalents		\$	336.2	\$	352.1
Term Loan Facility due 2026	2026	\$	1,864.0	\$	1,864.0
Incremental Term Loan Facility due 2026	2026		401.2		401.2
Asset-based Revolving Credit Facility <sup>(1)</sup>	2027				
6.375% Senior Secured Notes	2026		800.0		0.008
5.25% Senior Secured Notes	2027		750.0		750.0
4.75% Senior Secured Notes	2028		500.0		500.0
Other Secured Subsidiary Debt			4.5		5.4
Total Secured Debt			4,319.7		4,320.6
8.375% Senior Unsecured Notes <sup>(2)</sup>	2027		1,120.4		1,450.0
Other Subsidiary Debt			0.1		0.1
Purchase accounting adjustments and original issue					
discount			(10.6)		(13.5)
Long-term debt fees			(15.4)		(18.4)
Total Debt		\$	5,414.2	\$	5,738.9
Net Debt		\$	5,077.9	\$	5,386.7
Weighted Average Cost of Debt			6.9 9	%	5.4 %



<sup>1.</sup> On May 17, 2022, we entered into a new \$450.0 million senior secured asset-based revolving credit facility (the "New ABL Facility") maturing in 2027 which refinanced and replaced in its entirety the existing ABL Facility. As of December 31, 2022, the New ABL Facility had a facility size of \$450.0 million, no outstanding borrowings and \$25.0 million of outstanding letters of credit, resulting in \$425.0 million of borrowing base availability.

<sup>2.</sup> During the three months ended December 31, 2022, we repurchased \$141.1 million in aggregate principal amount of iHeartCommunications Inc.'s 8.375% Senior Unsecured Notes due 2027 (at a discount to par) for \$126.0 million in cash

## **Appendix**



## Segment Reporting: FY 2022 Results

		Revenue			Adjusted EBITDA  Year Ended December 31,				Adjusted EBITDA Margin % Year Ended December 31,		
\$US Dollars in millions	Year Ended December 31,										
		2022	2021	% Chg		2022	2021	% Chg	2022	2021	
Multiplatform Group	\$	2,597.2 \$	2,489.0	4.3 %	\$	765.7 \$	743.3	3.0 %	29.5 %	29.9 %	
Digital Audio Group		1,021.8	834.5	22.5 %		309.0	260.6	18.6 %	30.2 %	31.2 %	
Audio & Media Services Group		304.3	248.0	22.7 %		112.9	76.2	48.2 %	37.1 %	30.7 %	
Corporate and Other Items						(237.3)	(269.0)	NM			
Eliminations		(11.0)	(13.1)	NM		<u> </u>	<u> </u>	NM			
Consolidated	\$	3,912.3 \$	3,558.3	9.9 %	\$	950.3 \$	811.1	17.2 %	24.3 %	22.8 %	
Memo: Podcast	\$	358.4 \$	252.6	41.9 %							
Memo: Digital ex. Podcast	\$	663.4 \$	581.9	14.0 %							



## Q4 2022 and FY 2022 Reconciliation of Free Cash Flow to Cash Provided by Operating Activities

(\$US Dollars in thousands)		Three Months Ended December 31,				
		2022	2021			
Cash provided by operating activities	\$	213,376 \$	133,980			
Purchases of property, plant and equipment		(48,402)	(82,037)			
Free cash flow	\$	164,974 \$	51,943			
Net proceeds from real estate sales <sup>1</sup>		800	1,103			
Free cash flow including net proceeds from real estate sales	\$	165,774 \$	53,046			

(\$US Dollars in thousands)	December 31,				
		2022	2021		
Cash provided by operating activities	\$	420,075 \$	330,573		
Purchases of property, plant and equipment		(160,969)	(183,372)		
Free cash flow	\$	259,106 \$	147,201		
Net proceeds from real estate sales <sup>1</sup>		32,335	22,154		
Free cash flow including net proceeds from real estate sales	\$	291,441 \$	169,355		

Voor Ended



## Q4 2022 Reconciliation of Net Income (Loss) to EBITDA and Adjusted EBITDA

\$US Dollars in thousands	Three Months Ended December 31,					Three Months Ended September 30,		
		2022		2021		2022		
Net income (loss)	\$	80,663	\$	111,954	\$	(309,776)		
Income tax (benefit) expense		9,734		(68,846)		13,412		
Interest expense, net		93,071		79,895		87,890		
Depreciation and amortization		111,520		126,009		109,305		
EBITDA	\$	294,988	\$	249,012	\$	(99,169)		
Loss (gain) on investments, net		5,404		(4,175)		3,466		
Loss (gain) on extinguishment of debt		(15,119)		3,704		(6,892)		
Other expense, net		(731)		421		581		
Equity in loss of nonconsolidated affiliates		(179)		23		132		
Impairment charges		160		8,343		309,750		
Other operating expense, net		(987)		4,829		9,451		
Share-based compensation		10,875		5,962		10,437		
Restructuring expenses		21,233		26,046		24,486		
Adjusted EBITDA	\$	315,644	\$	294,165	\$	252,242		
Adjusted EBITDA margin		28.0 % 27.7 %		% 25.5 %				



## FY 2022 Reconciliation of Net Loss to EBITDA and Adjusted EBITDA

\$US Dollars in thousands	Year Ended December 31,					
		2022		2021		
Net loss	\$	(262,670)	\$	(158,389)		
Income tax (benefit) expense		4,719		8,391		
Interest expense, net		341,674		332,384		
Depreciation and amortization		445,664		469,417		
EBITDA	\$	529,387	\$	651,803		
Gain on investments, net		1,045		(43,643)		
Gain on extinguishment of debt		(30,214)		11,600		
Other expense, net		2,295		3,376		
Equity in (income) loss of nonconsolidated affiliates		11		1,138		
Impairment charges		311,489		57,734		
Other operating expense, net		24,998		32,320		
Share-based compensation		35,457		23,543		
Restructuring expenses		75,821		73,262		
Adjusted EBITDA	\$	950,289	\$	811,133		
Adjusted EBITDA Margin		24.3 %	7 7	22.8 %		



## Q4 2022 Reconciliation of Revenue Excluding Effects of Political Revenue to Revenue

(\$US Dollars in thousands)		Three Months December		Year Ended December 31,			
	2022		2021	2022	2021		
Consolidated revenue	\$	1,125,890 \$	1,062,019 \$	3,912,283 \$	3,558,340		
Excluding: Political revenue		(65,817)	(10,548)	(132,032)	(30,069)		
Consolidated revenue excluding effects of political revenue	\$	1,060,073 \$	1,051,471 \$	3,780,251 \$	3,528,271		
Multiplatform Group revenue	\$	732,834 \$	726,292 \$	2,597,190 \$	2,489,018		
Excluding: Political revenue		(33,457)	(6,892)	(70,875)	(20,383)		
Multiplatform Group revenue excluding effects of political revenue	\$	699,377 \$	719,400 \$	2,526,315 \$	2,468,635		
Digital Audio Group revenue	\$	301,091 \$	273,230 \$	1,021,824 \$	834,482		
Excluding: Political revenue		(4,598)	(835)	(9,540)	(1,868)		
Digital Audio Group revenue excluding effects of political revenue	\$	296,493 \$	272,395 \$	1,012,284 \$	832,614		
Audio & Media Services Group revenue	\$	94,586 \$	65,567 \$	304,302 \$	247,957		
Excluding: Political revenue	1	(27,762)	(2,821)	(51,617)	(7,818)		
Audio & Media Services Group revenue excluding effects of political revenue	\$	66,824 \$	62,746 \$	252,685 \$	240,139		





### About iHeartMedia, Inc.

iHeartMedia (Nasdaq: IHRT) is the number one audio company in the United States, reaching nine out of 10 Americans every month. It consists of three business groups.

With its quarter of a billion monthly listeners, the iHeartMedia Multiplatform Group has a greater reach than any other media company in the U.S. Its leadership position in audio extends across multiple platforms, including more than 860 live broadcast stations in over 160 markets nationwide; its National Sales organization; and the company's live and virtual events business. It also includes Premiere Networks, the industry's largest Networks business, with its Total Traffic and Weather Network (TTWN); and BIN: Black Information Network, the first and only 24/7 national and local all news audio service for the Black community. iHeartMedia also leads the audio industry in analytics, targeting and attribution for its marketing partners with its SmartAudio suite of data targeting and attribution products using data from its massive consumer base.

The iHeartMedia Digital Audio Group includes the company's fast-growing podcasting business -- iHeartMedia is the number one podcast publisher in downloads, unique listeners, revenue and earnings -- as well as its industry-leading iHeartRadio digital service, available across more than 250 platforms and 2,000 devices; the company's digital sites, newsletters, digital services and programs; its digital advertising technology companies; and its audio industry-leading social media footprint.

The company's Audio & Media Services Group segment includes Katz Media Group, the nation's largest media representation company, and RCS, the world's leading provider of broadcast and webcast software.

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