



# **Second Quarter 2025 Earnings**



















### Disclosure



This presentation, including documents incorporated herein by reference, will contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. Such forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from those contemplated by the forward-looking statements. Please review our disclosures in filings with the United States Securities and Exchange Commission.

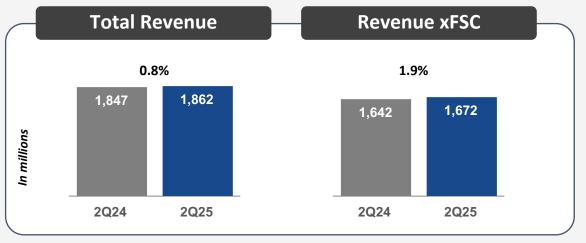
#### Non-GAAP Financial Data

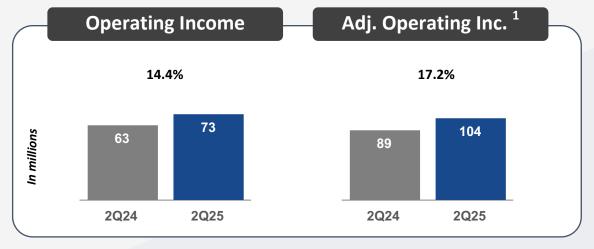
This presentation includes the use of adjusted operating income, operating ratio, adjusted operating ratio, adjusted earnings per share, adjusted income before taxes and adjusted operating expenses, which are financial measures that are not in accordance with United States generally accepted accounting principles ("GAAP"). Each such measure is a supplemental non-GAAP financial measure that is used by management and external users of our financial statements, such as industry analysts, investors and lenders. While management believes such measures are useful for investors, they should not be used as a replacement for financial measures that are in accordance with GAAP. In addition, our use of these non-GAAP measures should not be interpreted as indicating that these or similar items could not occur in future periods. In addition, adjusted operating ratio excludes truckload and LTL segment fuel surcharges from revenue and nets these surcharges against fuel expense.

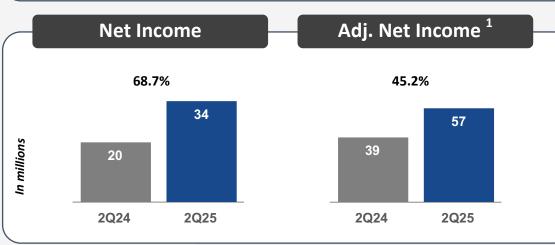
# Q2 2025 Comparative Results

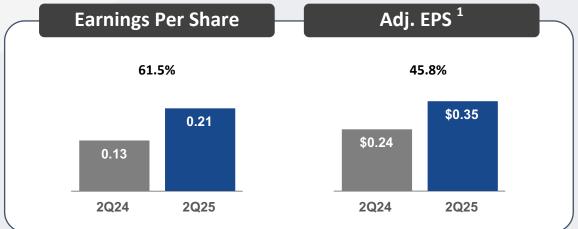


# Continuing to grow income in a challenging environment





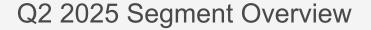




#### **Adjustments**

- \$19.6M in Q2 2025 and \$18.5M in Q2 2024 of amortization expense from mergers and acquisitions
- \$10.6M of impairments in Q2 2025 and \$5.9M in Q2 2024
- \$0.3M estimate exposure for certain legal matters in Q2 2024
- \$0.9M severance expense in Q2 2025 and \$0.4M in Q2 2024

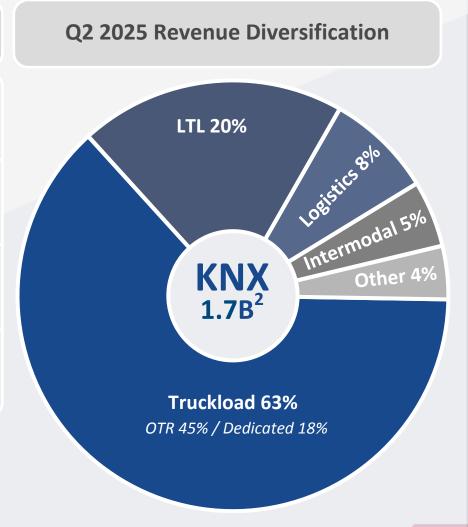
<sup>1</sup> See GAAP to non-GAAP reconciliation in the schedules following this presentation (Adj. NI / EPS uses normalized tax rate)





# Improving Truckload performance while LTL grows into network

	Revenue xFSC <sup>2</sup>	Adjusted Op Income <sup>1</sup>	Adjusted OR <sup>1</sup>	
Truckload	\$1,073.3M	\$58.4M	94.6%	~15,400 irregular route and ~5,900 dedicated tractors
Less-than- Truckload	\$337.7M	\$23.4M	93.1%	176 service centers ~6,600 door count
Logistics	\$128.3M	\$6.7M	94.8%	Gross margin 18.9%
Intermodal	\$84.1M	(\$3.4M)	104.1%	602 tractors 12,543 containers



<sup>1</sup> See GAAP to non-GAAP reconciliation in the schedules following this presentation

<sup>2</sup> Excludes Trucking and LTL fuel Surcharge and intersegment transactions

# Operating Performance - Truckload



# Improved margins through cost discipline and productivity gains

Truckload Financial Metrics	Q2 2025	Q2 2024	Change
(Dollars in millions) Revenue xFSC	\$1,073.3	\$1,102.8	(2.7 %)
Operating income	\$45.4	\$23.5	93.4 %
Adjusted Operating Income <sup>1</sup>	\$58.4	\$31.2	87.5 %
Operating ratio	96.3%	98.1%	(180 bps)
Adjusted Operating Ratio <sup>1</sup>	94.6%	97.2%	(260 bps)

Truckload Operating Statistics	Q2 2025	Q2 2024	Change
Average revenue per tractor	\$50,364	\$48,309	4.3 %
Average tractors	21,311	22,828	(6.6 %)
Average trailers	90,085	92,581	(2.7 %)
Miles per tractor	21,335	20,518	4.0 %

- Adjusted Operating Ratio improved 260 bps year-over-year, reflecting 300 bps improvement for U.S. Xpress and 250 bps improvement in legacy trucking
- Cost per mile improved year-over-year for the fourth quarter in a row
- Miles per tractor improved 4.0% year-over-year as we continue to improve asset utilization and adjust our underutilized assets
- U.S. Xpress delivered sequential operating income growth in Q2, following its first quarterly post-acquisition profit achieved in Q1











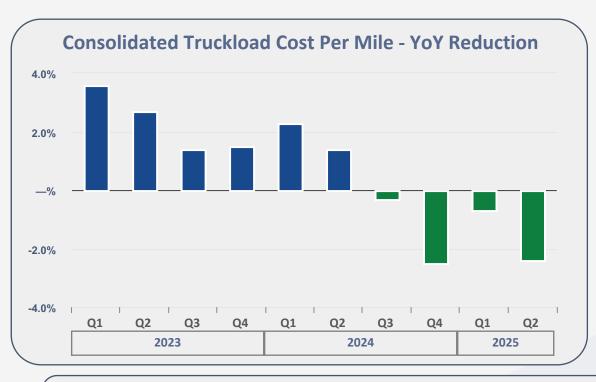








# Managing short-term market conditions while preserving scale for future freight demand



June 2025 TTM vs June 2024 TTM CPM reduced 1.5% (3 cents/mile)

#### **Fixed Cost reductions primarily in:**

- Equipment
- G&A
- Facility cost
- Cost reduced in-line with miles, holding fixed cost per mile flat YoY
- Will be leverage for margin expansion with volume growth

#### Variable CPM down 3 cents driven by cost reduction initiatives in:

- Insurance
- Maintenance
- Fuel
- Other variable operating expenses

#### **Go-forward Cost Areas of Focus**

- Technology-enabled productivity initiatives to reduce overhead cost-to-serve
- Additional equipment rationalization and utilization initiatives
- Footprint and facility consolidations
- Facility maintenance cost take out

- Vendor renegotiation and re-bids
- Fuel and maintenance cost initiatives
- Driver hiring and IT cost
- Discretionary cost reductions

# Operating Performance - Less-Than-Truckload



# Balancing strategic network growth with focus on cost control and margin enhancement

LTL Financial Metrics	Q2 2025	Q2 2024	Change
(Dollars in millions)			
Revenue xFSC	\$337.7	\$263.1	28.4 %
Operating income	\$18.3	\$33.0	(44.5 %)
Adjusted Operating Income <sup>1</sup>	\$23.4	\$37.0	(36.8 %)
Operating ratio	95.3%	89.2%	610 bps
Adjusted Operating Ratio <sup>1</sup>	93.1%	85.9%	720 bps

- Revenue xFSC increased 28.4% year-over-year driven by 21.7% shipment growth and 9.9% year-over-year increase in LTL Revenue xFSC per hundredweight
- Improving OR highlights early traction in margin recovery efforts as we drive labor efficiencies and density across the expanded network
- Added 3 locations and more than 250 doors in Q2, continued expansion expected in 2025 at a slower pace than 2024

LTL Operating Statistics	Q2 2025	Q2 2024	Change
LTL shipments per day	24,918	20,482	21.7 %
LTL weight per shipment	982	1,008	(2.6 %)
LTL revenue xFSC per hundredweight	\$18.93	\$17.22	9.9 %
LTL revenue xFSC per shipment	\$185.87	\$173.50	7.1 %





# Operating Performance - Logistics



# Growing income in soft market through price discipline and resilient model

Logistics Financial Metrics	Q2 2025	Q2 2024	Change
(Dollars in millions)			
Revenue ex intersegment	\$128.3	\$131.7	(2.6 %)
Operating income	\$5.5	\$4.8	16.6 %
Adjusted Operating Income <sup>1</sup>	\$6.7	\$5.9	13.3 %
Operating ratio	95.7%	96.4%	(70 bps)
Adjusted Operating Ratio <sup>1</sup>	94.8%	95.5%	(70 bps)

Logistics Operating Statistics	Q2 2025	Q2 2024	Change
Revenue per load	\$2,025	\$1,831	10.6 %
Gross margin	18.9%	17.9%	100 bps

- 94.8% Adjusted Operating Ratio<sup>1</sup> during the quarter, 70 bps improvement year-over-year
- Revenue per load up 10.6% year-over-year with load count down 11.7%
- Disciplined pricing strategy drove 100 bps improvement yearover-year in gross margin
- Focused on profitable growth through selective carrier partnerships
- Power-only capabilities continue to enhance asset utilization and diversify the freight mix











# Q2 volumes pressured results; structural actions underway to support margin recovery

Intermodal Financial Metrics	Q2 2025	Q2 2024	Change
(Dollars in millions) Revenue ex intersegment	\$84.1	\$97.5	(13.8 %)
Operating (loss)	(\$3.4)	(\$1.7)	(99.7 %)
Operating ratio	104.1%	101.8%	230 bps

- Operating ratio increased 230 bps year-over-year
- Load count down 12.4% year-over-year as West coast import volumes declined
- Improving cost structure by converting to private chassis in five key markets
- Focused on creating a balanced network, reducing empty moves, and growing our load count with disciplined pricing

Intermodal Operating Statistics	Q2 2025	Q2 2024	Change	-
Average revenue per load	\$2,572	\$2,615	(1.6 %)	
Load count	32,682	37,290	(12.4 %)	
Average tractors	602	613	(1.8 %)	
Average containers	12,543	12,580	(0.3 %)	





## Operating Performance - All Other Segments

# Income growth led by equipment leasing and warehousing operations

All Other Financial Metrics	Q2 2025	Q2 2024	Change
(Dollars in millions)  Revenue	\$74.4	\$68.3	9.0 %
Operating income	\$6.7	\$3.9	73.6 %

- Revenue increased 9.0% year-over-year
- Operating income rose 73.6% YoY, driven primarily by strong performance in warehousing and equipment leasing
- Results include a \$2.8M charge related to residual risk from the exited third-party insurance business (impacting Adjusted EPS by \$0.01)
- All Other Segments includes \$11.7M in quarterly amortization of intangibles related to the 2017 merger with Knight and Swift and certain acquisitions

### **EPS** Guidance



# Expect Adjusted EPS to be in the range of \$0.36 - \$0.42 in Q3

### **Guidance Assumptions**

#### **Truckload**

- Revenue xFSC up low single-digit % sequentially in Q3 with operating margins slightly improved sequentially
- Revenue per loaded mile recovers slightly sequentially as freight mix normalizes
- Tractor count and utilization largely stable sequentially in Q3

### Less-than-Truckload

- Revenue, excluding fuel surcharge, growth between 20-25% year-over-year in Q3, as we lap the DHE acquisition in July
- Adjusted OR improves 100-200 basis points sequentially in Q3 as cost initiatives and operating leverage overcomes normal seasonal degradation

#### Logistics

• Revenue and Adjusted Operating Ratio fairly stable sequentially in Q3

#### Intermodal

- Load count improves high single-digit % sequentially
- Operating loss improves sequentially in Q3 driven by cost initiatives and volume leverage

### **Other Areas**

- All Other segments operating income, before including the \$11.7M quarterly intangible amortization, approximately \$15M to \$20M in Q3; and a Q4 sequential step down similar to Q4 in prior year
- Gain on sale to be in the range of \$18M to \$23M in Q3
- Net interest expense fairly stable sequentially in Q3
- Net cash capital expenditures for the full year 2025 expected range of \$525M \$575M
- Effective tax rate on our adjusted results of approximately 27.0% to 28.0% for Q3



DEE



**Appendix** 

























# Adjusted Operating Income, Adjusted Operating Expenses, and Adjusted Operating Ratio 12 (Unaudited)

	Quarter Ended June 30, Year-to-Date June 30,
	2025 2024 2025 2024
GAAP Presentation	(Dollars in thousands)
Total revenue	\$ 1,861,940 \$ 1,846,654 \$ 3,686,302 \$ 3,669,12
Total operating expenses	(1,789,324) (1,783,194) (3,547,023) (3,585,10
Operating income	\$ 72,616 \$ 63,460 \$ 139,279 \$ 84,01
Operating ratio	96.1 % 96.6 % 96.2 % 97.
Non-GAAP Presentation	
Total revenue	\$ 1,861,940 \$ 1,846,654 \$ 3,686,302 \$ 3,669,12
Truckload and LTL fuel surcharge	(189,739) (204,953) (381,138) (414,60
Revenue, excluding truckload and LTL fuel surcharge	1,672,201 1,641,701 3,305,164 3,254,51
Total operating expenses	1,789,324 1,783,194 3,547,023 3,585,10
Adjusted for:	
Truckload and LTL fuel surcharge	(189,739) (204,953) (381,138) (414,60
Amortization of intangibles <sup>3</sup>	(19,621) (18,544) (39,249) (37,08
Impairments <sup>4</sup>	(10,584) (5,877) (10,612) (9,85
Legal accruals <sup>5</sup>	<b>–</b> (265) (261) (1,82
Severance expense <sup>6</sup>	(941) (373) (941) (7,21
Adjusted Operating Expenses	1,568,439 1,553,182 3,114,822 3,114,50
Adjusted Operating Income	\$ 103,762 \$ 88,519 \$ 190,342 \$ 140,00
Adjusted Operating Ratio	93.8 % 94.6 % 94.2 % 95.

#### Non-GAAP Reconciliation



#### Adjusted Operating Income, Adjusted Operating Expenses, and Adjusted Operating Ratio (Unaudited)

- 1 Pursuant to the requirements of Regulation G, this table reconciles consolidated GAAP operating ratio to consolidated non-GAAP Adjusted Operating Ratio.
- 2 The reported results do not include the results of operations of the LTL division of DHE prior to its acquisition by Knight-Swift on July 30, 2024 in accordance with the accounting treatment applicable to the transaction.
- "Amortization of intangibles" reflects the non-cash amortization expense relating to intangible assets identified in the 2017 Merger, the ACT acquisition, the U.S. Xpress acquisition, and other acquisitions, as well as the non-cash amortization expense related to the fair value of favorable leases assumed in the DHE acquisition included within "Rental expense" in the condensed consolidated statements of comprehensive income.
- 4 "Impairments" reflects the non-cash impairment:
  - Second quarter 2025 impairments reflects non-cash impairments related to certain real property owned and leased (within the Truckload Segment). First quarter 2025 reflects non-cash impairments related to certain real property leases (within the Truckload segment).
  - Second quarter 2024 reflects the non-cash impairments of building improvements, certain revenue equipment held for sale, leases, and other equipment (within the Truckload segment and All Other Segments).
- 5 "Legal accruals" are included in "Miscellaneous operating expenses" in the condensed consolidated statements of comprehensive income and reflect the following:
  - First quarter 2025 legal expense reflects the increased estimated exposures for an accrued legal matter based on a recent settlement agreement.
  - First and second quarters 2024 legal expense reflect the increased estimated exposures for an accrued legal matter based on a recent settlement agreement.
- 6 "Severance expense" is included within "Salaries, wages, and benefits" in the condensed statements of comprehensive income.





### Adjusted Net Income Attributable to Knight-Swift and Adjusted EPS 12 (Unaudited)

		Quarter Ended June 30, 2025 2024			Year-to	-Date J	une 30,
					2025		2024
			(Dolla	ars in thousand	s, except per share da	ta)	
GAAP: Net income attributable to Knight-Swift	\$	34,243	\$	20,300	\$ 64,88	2 \$	17,665
Adjusted for:							
Income tax expense attributable to Knight-Swift		13,993		11,790	24,29	6	8,116
Income before income taxes attributable to Knight-Swift		48,236		32,090	89,17	8	25,781
Amortization of intangibles <sup>3</sup>		19,621		18,544	39,24	9	37,087
Impairments <sup>4</sup>		10,584		5,877	10,61	2	9,859
Legal accruals <sup>5</sup>		_		265	26	1	1,828
Severance expense <sup>6</sup>		941		373	94	1	7,219
Adjusted income before income taxes		79,382		57,149	140,24	1	81,774
Provision for income tax expense at effective rate <sup>7</sup>		(22,203)		(17,774)	(37,69	0)	(22,625)
Non-GAAP: Adjusted Net Income Attributable to Knight-Swift	\$	57,179	\$	39,375	\$ 102,55	1 \$	59,149

Pursuant to the requirements of Regulation G, these tables reconcile consolidated GAAP net income attributable to Knight-Swift to non-GAAP consolidated Adjusted Net Income Attributable to Knight-Swift.

<sup>2</sup> Refer to Non-GAAP Reconciliation (Unaudited): Adjusted Operating Income, Adjusted Operating Expenses, and Adjusted Operating Ratio – footnote 2.

<sup>3</sup> Refer to Non-GAAP Reconciliation (Unaudited): Adjusted Operating Income, Adjusted Operating Expenses, and Adjusted Operating Ratio – footnote 3.

<sup>4</sup> Refer to Non-GAAP Reconciliation (Unaudited): Adjusted Operating Income, Adjusted Operating Expenses, and Adjusted Operating Ratio – footnote 4.

<sup>5</sup> Refer to Non-GAAP Reconciliation (Unaudited): Adjusted Operating Income, Adjusted Operating Expenses, and Adjusted Operating Ratio – footnote 5.

<sup>6</sup> Refer to Non-GAAP Reconciliation (Unaudited): Adjusted Operating Income, Adjusted Operating Expenses, and Adjusted Operating Ratio – footnote 6.

For the second quarter of 2025, an adjusted effective tax rate of 28.0% was applied in our Adjusted EPS calculation. For the year-to-date period ending June 30, 2025, an adjusted effective tax rate of 26.9% was applied in our Adjusted EPS calculation. For the second quarter of 2024, an adjusted effective tax rate of 31.1% was applied in our Adjusted EPS calculation to exclude certain discrete items. For the year-to-date period ending June 30, 2024, an adjusted effective tax rate of 27.7% was applied in our adjusted EPS calculation to exclude certain discrete items.

#### Non-GAAP Reconciliation



### Adjusted Net Income Attributable to Knight-Swift and Adjusted EPS 12 (Unaudited)

	 Quarter En	ne 30,	Year-to-Date June 30,					
	2025		2024	2025		2024		
GAAP: Earnings per diluted share	\$ 0.21	\$	0.13	\$ 0.40	\$	0.11		
Adjusted for:								
Income tax expense attributable to Knight-Swift	0.09		0.07	0.15		0.05		
Income before income taxes attributable to Knight-Swift	 0.30		0.20	0.55		0.16		
Amortization of intangibles <sup>3</sup>	0.12		0.11	0.24		0.23		
Impairments <sup>4</sup>	0.07		0.04	0.07		0.06		
Legal accruals <sup>5</sup>	_		_	_		0.01		
Severance expense <sup>6</sup>	0.01		_	0.01		0.04		
Adjusted income before income taxes	 0.49		0.35	0.86		0.50		
Provision for income tax expense at effective rate <sup>7</sup>	(0.14)		(0.11)	(0.23)		(0.14)		
Non-GAAP: Adjusted EPS	\$ 0.35	\$	0.24	\$ 0.63	\$	0.36		

Note: Because the numbers reflected in the table above are calculated on a per share basis, they may not foot due to rounding.

- Pursuant to the requirements of Regulation G, these tables reconcile consolidated GAAP net income attributable to Knight-Swift to non-GAAP consolidated Adjusted Net Income Attributable to Knight-Swift.
- 2 Refer to Non-GAAP Reconciliation (Unaudited): Adjusted Operating Income and Adjusted Operating Ratio footnote 2.
- 3 Refer to Non-GAAP Reconciliation (Unaudited): Adjusted Operating Income and Adjusted Operating Ratio footnote 3.
- 4 Refer to Non-GAAP Reconciliation (Unaudited): Adjusted Operating Income and Adjusted Operating Ratio footnote 4.
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#### Non-GAAP Reconciliation



## Segment Adjusted Operating Income, Adjusted Operating Expenses, and Adjusted Operating Ratio <sup>1</sup> (Unaudited)

	_	Quarter Ended June 30,			Year-to-Daf			ate June 30,	
Truckload Segment	_	2025		2024		2025		2024	
GAAP Presentation			(Dollars in	usands)					
Total revenue	,	1,214,036	\$	1,264,237	\$	2,406,586	\$	2,527,252	
Total operating expenses	_	(1,168,616)		(1,240,754)		(2,316,566)		(2,480,622)	
Operating income	<u>,                                    </u>	45,420	\$	23,483	\$	90,020	\$	46,630	
Operating ratio	_	96.3	%	98.1 %		96.3 %		98.2 %	
Non-GAAP Presentation	=								
Total revenue	•	1,214,036	\$	1,264,237	\$	2,406,586	\$	2,527,252	
Fuel surcharge		(140,611)		(161,570)		(284,867)		(330,091)	
Intersegment transactions		(125)		123		(336)		(320)	
Revenue, excluding fuel surcharge and intersegment transactions	_	1,073,300		1,102,790		2,121,383		2,196,841	
Total operating expenses		1,168,616		1,240,754		2,316,566		2,480,622	
Adjusted for:									
Fuel surcharge		(140,611)		(161,570)		(284,867)		(330,091)	
Intersegment transactions		(125)		123		(336)		(320)	
Amortization of intangibles <sup>2</sup>		(1,775)		(1,775)		(3,550)		(3,550)	
Impairments <sup>3</sup>		(10,584)		(5,555)		(10,612)		(8,654)	
Legal accruals <sup>4</sup>		_		30		(82)		30	
Severance <sup>5</sup>		(625)		(373)		(625)		(1,466)	
Adjusted Operating Expenses	_	1,014,896		1,071,634		2,016,494		2,136,571	
Adjusted Operating Income	-	58,404	- \$	31,156	\$	104,889	\$	60,270	
Adjusted Operating Ratio	=	94.6	<del>=</del> =	97.2 %		95.1 %		97.3 %	

<sup>1</sup> Pursuant to the requirements of Regulation G, this table reconciles GAAP operating ratio to non-GAAP Adjusted Operating Ratio.

<sup>2 &</sup>quot;Amortization of intangibles" reflects the non-cash amortization expense relating to intangible assets identified in historical Knight acquisitions and the U.S. Xpress acquisition.

Refer to Non-GAAP Reconciliation (Unaudited): Adjusted Operating Income, Adjusted Operating Expenses, and Adjusted Operating Ratio – footnote 4.

<sup>4</sup> Refer to Non-GAAP Reconciliation (Unaudited): Adjusted Operating Income, Adjusted Operating Expenses, and Adjusted Operating Ratio – footnote 5.

<sup>5</sup> Refer to Non-GAAP Reconciliation (Unaudited): Adjusted Operating Income, Adjusted Operating Expenses, and Adjusted Operating Ratio – footnote 6.





### Segment Adjusted Operating Income, Adjusted Operating Expenses, and Adjusted Operating Ratio $^1$ (Unaudited)

	Quarter Ended June 30,				Year-to-Da	te June 30,		
LTL Segment <sup>2</sup>		2025		2024		2025		2024
GAAP Presentation	(Dollars in				thousands)			
Total revenue	\$	386,854	\$	306,478	\$	739,255	\$	588,600
Total operating expenses		(368,521)		(273,429)		(708,228)		(535,264)
Operating income	\$	18,333	\$	33,049	\$	31,027	\$	53,336
Operating ratio		95.3 %		89.2 %		95.8 %		90.9 %
Non-GAAP Presentation								
Total revenue	\$	386,854	\$	306,478	\$	739,255	\$	588,600
Fuel surcharge		(49,128)		(43,383)		(96,271)		(84,515)
Revenue, excluding fuel surcharge		337,726		263,095		642,984		504,085
Total operating expenses		368,521		273,429		708,228		535,264
Adjusted for:								
Fuel surcharge		(49,128)		(43,383)		(96,271)		(84,515)
Amortization of intangibles <sup>3</sup>		(5,020)		(3,920)		(10,047)		(7,840)
Adjusted Operating Expenses		314,373		226,126		601,910		442,909
Adjusted Operating Income	\$	23,353	\$	36,969	\$	41,074	\$	61,176
Adjusted Operating Ratio		93.1 %		85.9 %		93.6 %		87.9 %

<sup>1</sup> Pursuant to the requirements of Regulation G, this table reconciles GAAP operating ratio to non-GAAP Adjusted Operating Ratio.

<sup>2</sup> Refer to Non-GAAP Reconciliation (Unaudited): Adjusted Operating Income and Adjusted Operating Ratio – footnote 2.

<sup>3 &</sup>quot;Amortization of intangibles" reflects the non-cash amortization expense relating to intangible assets identified in the ACT, MME, and DHE acquisitions, as well as the non-cash amortization expense related to the fair value of favorable leases assumed in the DHE acquisition.





### Segment Adjusted Operating Income, Adjusted Operating Expenses, and Adjusted Operating Ratio $^1$ (Unaudited)

	Quarter Ended June 30,			Year-to-Da			ie 30,		
Logistics Segment	2025		2024		2025			2024	
GAAP Presentation	(Dollars in				thou	sands)			
Revenue	\$	128,298	\$	131,700	\$	269,919	\$	258,429	
Total operating expenses		(122,751)		(126,941)		(259,229)		(251,197)	
Operating income	\$	5,547	\$	4,759	\$	10,690	\$	7,232	
Operating ratio		95.7 %		96.4 %		96.0 %		97.2 %	
Non-GAAP Presentation									
Revenue	\$	128,298	\$	131,700	\$	269,919	\$	258,429	
Total operating expenses		122,751		126,941		259,229		251,197	
Adjusted for:									
Amortization of intangibles <sup>2</sup>		(1,164)		(1,164)		(2,328)		(2,328)	
Adjusted Operating Expenses		121,587		125,777		256,901		248,869	
Adjusted Operating Income	\$	6,711	\$	5,923	\$	13,018	\$	9,560	
Adjusted Operating Ratio		94.8 %		95.5 %		95.2 %		96.3 %	

<sup>1</sup> Pursuant to the requirements of Regulation G, this table reconciles GAAP operating ratio to non-GAAP Adjusted Operating Ratio.

<sup>2 &</sup>quot;Amortization of intangibles" reflects the non-cash amortization expense relating to intangible assets identified in the U.S. Xpress and UTXL acquisitions.





# Segment Adjusted Operating Income, Adjusted Operating Expenses, and Adjusted Operating Ratio $^1$ (Unaudited)

	 Quarter Ended June 30,			Year-to-Da	e 30,	
Intermodal Segment	2025 2024			2025		2024
GAAP Presentation	(Dollars in thousands)					
Revenue	\$ 84,065	\$ 97,52	8	\$ 175,168	\$	185,513
Total operating expenses	(87,494)	(99,24	5)	(180,409)		(192,138)
Operating loss	\$ (3,429)	\$ (1,71	7)	\$ (5,241)	\$	(6,625)
Operating ratio	104.1 %	101.	8 %	103.0 %		103.6 %

<sup>1</sup> Pursuant to the requirements of Regulation G, this table reconciles GAAP operating ratio to non-GAAP Adjusted Operating Ratio.