



Second Quarter 2026 Earnings

July 22, 2026



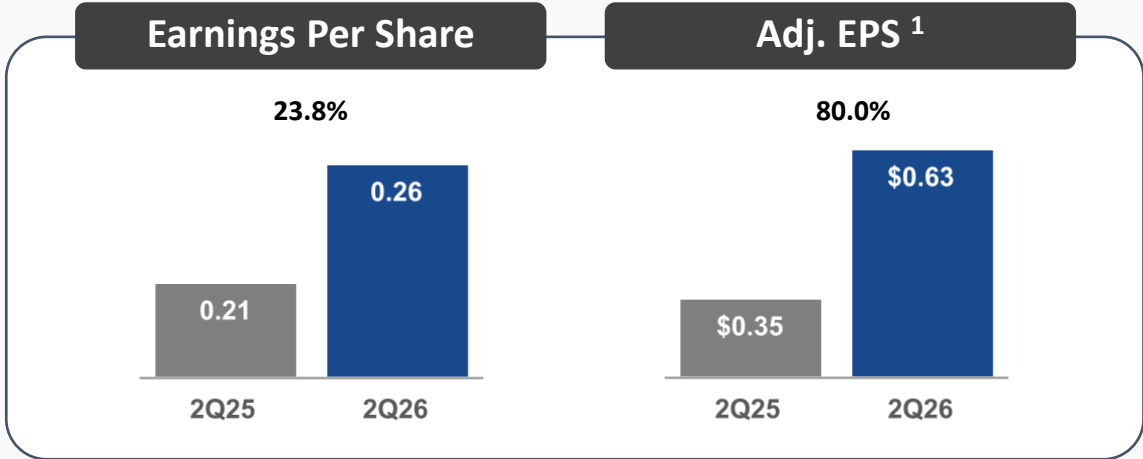
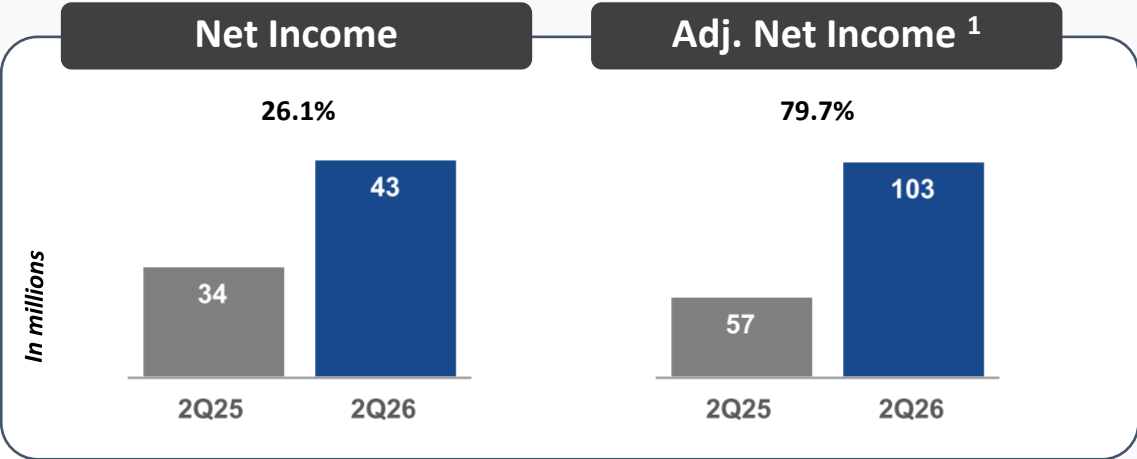
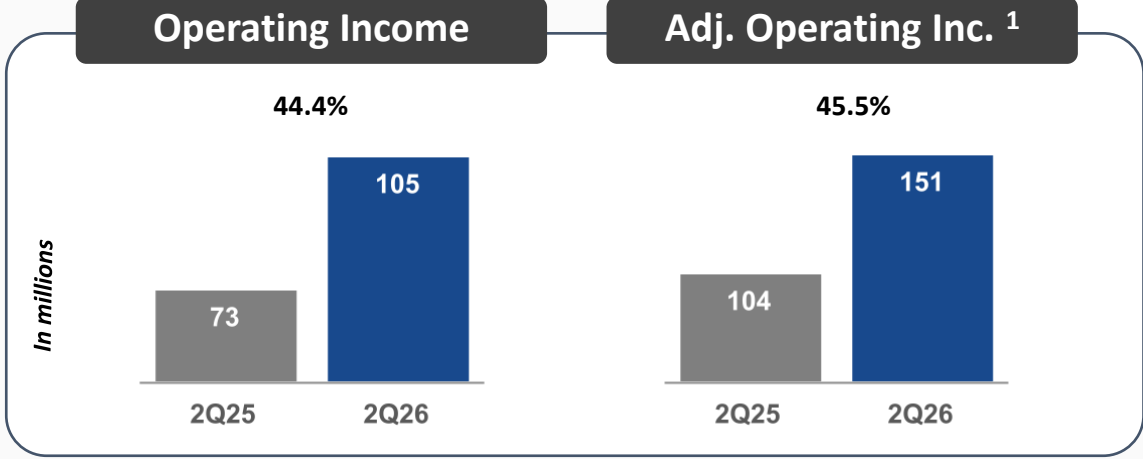
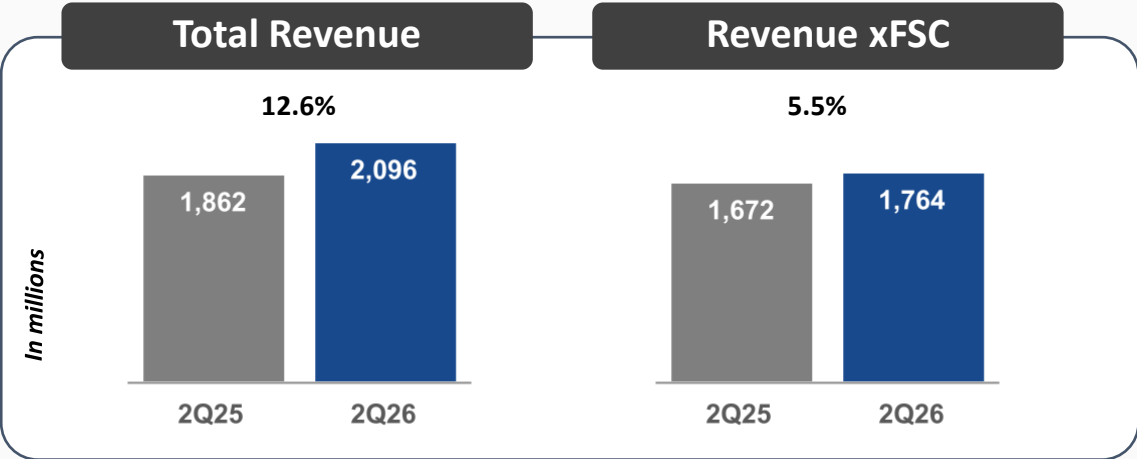
This presentation, including documents incorporated herein by reference, will contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. Such forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from those contemplated by the forward-looking statements. Please review our disclosures in filings with the United States Securities and Exchange Commission.

Non-GAAP Financial Data

This presentation includes the use of adjusted operating income, operating ratio, adjusted operating ratio, adjusted earnings per share, adjusted income before taxes and adjusted operating expenses, which are financial measures that are not in accordance with United States generally accepted accounting principles (“GAAP”). Each such measure is a supplemental non-GAAP financial measure that is used by management and external users of our financial statements, such as industry analysts, investors and lenders. While management believes such measures are useful for investors, they should not be used as a replacement for financial measures that are in accordance with GAAP. In addition, our use of these non-GAAP measures should not be interpreted as indicating that these or similar items could not occur in future periods. In addition, adjusted operating ratio excludes truckload and LTL segment fuel surcharges from revenue and nets these surcharges against fuel expense.



Strong execution in an improving market

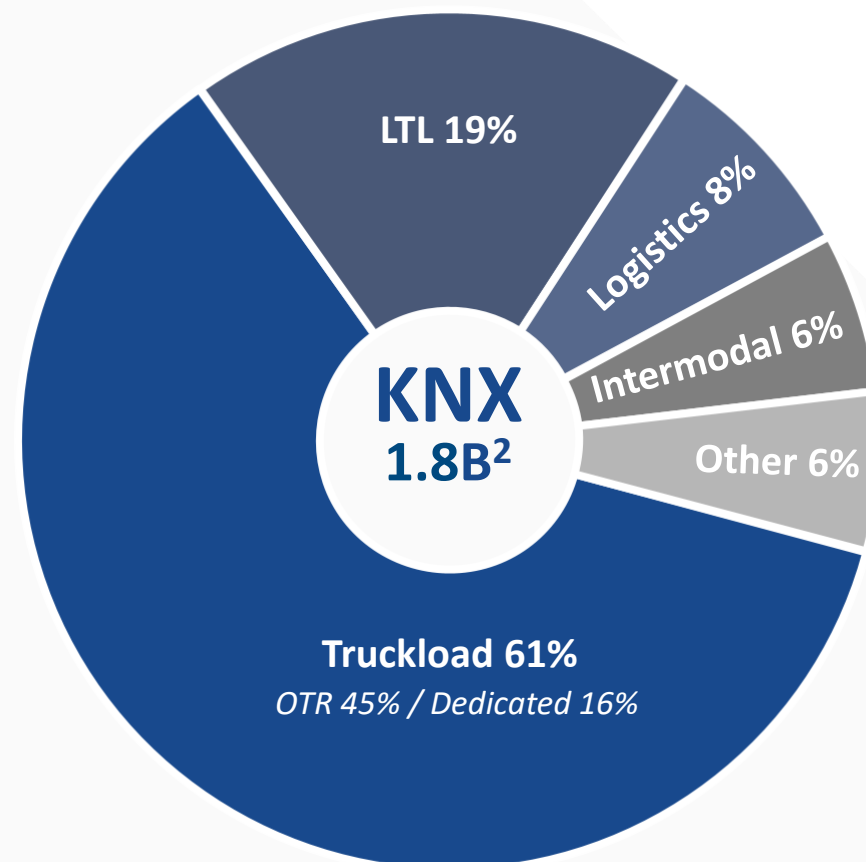


¹ See GAAP to non-GAAP reconciliation in the schedules following this presentation (Adjusted Net Income / EPS uses normalized tax rate)

Q2 2026 Segment Overview

	Revenue x FSC ²	Adjusted Op Income ¹	Adjusted OR ¹	
Truckload	\$1,103.1M	\$98.9M	91.0%	~14,900 irregular route and ~5,800 dedicated tractors
Less-than- Truckload	\$333.0M	\$26.4M	92.1%	179 service centers ~6,900 door count
Logistics	\$139.7M	\$5.0M	96.4%	Gross margin 15.4%
Intermodal	\$113.4M	\$0.7M	99.4%	619 tractors 12,498 containers

Q2 2026 Revenue Diversification



¹ See GAAP to non-GAAP reconciliation in the schedules following this presentation

² Excludes Trucking and LTL fuel Surcharge and intersegment transactions

Network execution and pricing drove significant margin expansion in 2Q

- Revenue, excluding fuel surcharge, increased 2.8%, driven by a 5.5% improvement in revenue per loaded mile
 - Rate improvement accelerated into June as recent bid outcomes began contributing
- Adjusted Operating Ratio improved 360 basis points to 91.0%, reflecting improved pricing and disciplined network management
- Achieved year-over-year 140 bps reduction in empty miles percentage
- Miles per tractor improved 3.6% sequentially from Q1
- US Xpress over the road division achieved profitability for the first time since the acquisition

Truckload Financial Metrics

(Dollars in millions)

	Q2 2026	Q2 2025	Change
Revenue xFSC	\$1,103.1	\$1,073.3	2.8 %
Operating income	\$89.1	\$45.4	96.3 %
Adjusted Operating Income ¹	\$98.9	\$58.4	69.4 %
Operating ratio	93.4%	96.3%	(290 bps)
Adjusted Operating Ratio ¹	91.0%	94.6%	(360 bps)

Truckload Operating Statistics

	Q2 2026	Q2 2025	Change
Average revenue per tractor	\$53,275	\$50,364	5.8 %
Average tractors	20,705	21,311	(2.8 %)
Average trailers ²	81,962	85,449	(4.1 %)
Miles per tractor	21,033	21,335	(1.4 %)



¹ See GAAP to non-GAAP reconciliation in the schedules following this presentation.

² Starting with the fourth quarter of 2025, the Company is excluding its chassis trailers from its average trailer calculation. Prior period information has been recast for comparability.

Continuing to develop an improved freight mix and network efficiencies

- Tonnage per day increased 4% year-over-year with length of haul up 5.3% as the freight mix continues to evolve into our larger national footprint
- Revenue per shipment, excluding fuel surcharge, increased 3.4%, while revenue per hundredweight declined 4.2%, reflecting the higher weight per shipment; renewal rates increased at a mid-single-digit percentage
- Adjusted Operating Income increased 13.3%, and the Adjusted Operating Ratio improved 100 basis points year-over-year to 92.1%
- Replaced three facilities with larger locations and opened one new service center to improve network efficiency and support further growth



LTL Financial Metrics

Q2 2026

Q2 2025

Change

(Dollars in millions)

Revenue xFSC	\$333.0	\$337.7	(1.4 %)
Operating income	\$21.7	\$18.3	18.1 %
Adjusted Operating Income ¹	\$26.4	\$23.4	13.3 %
Operating ratio	94.8%	95.3%	(50 bps)
Adjusted Operating Ratio ¹	92.1%	93.1%	(100 bps)

LTL Operating Statistics

Q2 2026

Q2 2025

Change

LTL shipments per day	24,000	24,918	(3.7 %)
LTL weight per shipment	1,060	982	7.9 %
LTL revenue xFSC per hundredweight	\$18.14	\$18.93	(4.2 %)
LTL revenue xFSC per shipment	\$192.26	\$185.87	3.4 %

¹ See GAAP to non-GAAP reconciliation in the schedules following this presentation.

Pricing gains continue while constrained capacity pressures margins

- Gross margin compressed to 15.4%, down 350 bps year-over-year and 120 bps sequentially, as purchased transportation costs increased faster than customer pricing
- Revenue increased 8.9% year-over-year as revenue per load improved 29.6%, partially offset by a 16.4% decline in load count.
- Adjusted Operating Income declined 25.7% y/y and Adjusted OR worsened 160 bps to 96.4%, reflecting continued pressure from tightening third-party capacity
- Continuing to deploy technology to drive backend efficiencies

Logistics Financial Metrics	Q2 2026	Q2 2025	Change
(Dollars in millions)			
Revenue ex intersegment	\$139.7	\$128.3	8.9 %
Operating income	\$3.8	\$5.5	(31.0 %)
Adjusted Operating Income ¹	\$5.0	\$6.7	(25.7 %)
Operating ratio	97.3%	95.7%	160 bps
Adjusted Operating Ratio ¹	96.4%	94.8%	160 bps

Logistics Operating Statistics	Q2 2026	Q2 2025	Change
Revenue per load	\$2,624	\$2,025	29.6 %
Gross margin	15.4%	18.9%	(350 bps)



¹ See GAAP to non-GAAP reconciliation in the schedules following this presentation.

Leveraging volume growth and network efficiency to improve margins

- Revenue increased 34.9% year over year, driven by a 19.6% increase in load count and a 12.8% increase in revenue per load
- Load count reached its highest second-quarter level since 2021
- The Adjusted Operating Ratio improved 470 basis points to 99.4%, driven by volume growth, network efficiency, and cost actions

Intermodal Financial Metrics	Q2 2026	Q2 2025	Change
(Dollars in millions)			
Revenue	\$113.4	\$84.1	34.9 %
Operating income (loss)	\$0.7	\$(3.4)	—
Operating ratio	99.4%	104.1%	(470 bps)

Intermodal Operating Statistics	Q2 2026	Q2 2025	Change
Average revenue per load	\$2,901	\$2,572	12.8 %
Load count	39,082	32,682	19.6 %
Average tractors	619	602	2.8 %
Average containers	12,498	12,543	(0.4 %)



Growing warehousing and leasing business providing meaningful income contribution growth

- Revenue increased 41.8% year over year driven by new contract wins and volume awards in our warehousing and trailer leasing businesses producing \$7.0M of additional income contribution year-over-year
- Core operating income results were offset by the inclusion of \$5.8M of accounts receivable securitization costs previously reported in interest expense and \$18.2 in severance expense in Q2
- All Other Segments includes \$11.5M in quarterly amortization of intangibles related to the 2017 merger with Knight and Swift and certain acquisitions

All Other Financial Metrics	Q2 2026	Q2 2025	Change
(Dollars in millions)			
Revenue	\$105.6	\$74.4	41.8 %
Operating income (loss)	(\$10.4)	\$6.7	(254.7 %)

Convertible notes financing strengthens the balance sheet and enhances financial flexibility

\$1.5B

Convertible notes issued

5.5-year tenor · 1.0% coupon

~\$44M

Annual pre-tax benefit

≈ \$0.20 per share of EPS

\$104.75 / Share

Effective Conversion Price

after call spread

Transaction Highlights

- \$1.5 billion senior unsecured convertible notes
- 5.5-year tenor; 1.0% fixed coupon
- Low-cost, fixed-rate capital

Use of Proceeds

- Repaid floating-rate senior credit facility (~4.9%)
- \$0 outstanding on the \$1.5B revolving line
- Reduces floating-rate exposure; extends maturities

Shareholder Protection

- \$107M call spread purchased
- Bought up base conversion price of \$80.11 to \$104.75 / share
- Limits dilution until significant appreciation

Illustrative Dilution Scenario

Hypothetical future stock price	\$115.00
Conversion price w/ call spread	\$104.75
Excess over conversion price	\$10.25
× Shares underlying	18,725,189
= Premium owed	\$191,858,288
÷ Then-current stock price	\$115.00
= Shares issuable	1,668,333
Dilution — % of shares outstanding	~1.0%

\$1.5 billion senior unsecured convertible notes issued in the second quarter of 2026 — 5.5-year tenor, 1.0% coupon. Proceeds repaid floating-rate senior credit facility borrowings, leaving \$0 outstanding on the \$1.5 billion revolving line of credit and \$225 million of outstanding term loans as of 6/30/2026.. A \$107 million call spread raises the effective conversion price to \$104.75 per share, versus the base conversion price of \$80.11. Dilution scenario is illustrative.

Expect Adjusted EPS to be in the range of \$0.71 - \$0.77 in Q3 2026

Guidance Assumptions

Truckload

- Revenue xFSC up mid-single digit year-over-year in Q3
- Adjusted Operating Ratio improving 650 to 750 bps year-over-year in Q3

Less-than-Truckload

- Revenue xFSC up low-single digit year-over-year in Q3
- Adjusted Operating Ratio expected to be in the low 90s in Q3

Logistics

- Revenue and Adjusted Operating Ratio expected to remain fairly stable sequentially

Intermodal

- Revenue up low-single digit sequentially in Q3
- Adjusted Operating Ratio slight improvement sequentially in Q3

Other Areas

- All Other segments operating income, excluding the \$11.5M quarterly intangible amortization, approx. \$18M to \$22M in Q3 which includes approximately \$6M of AR securitization cost
- Gain on sale to be in the range of \$12M to \$17M in Q3
- "Other income, net" below the line expected to be roughly \$2M to \$4M in Q3
- Net Interest Expense down approximately \$5M sequentially in Q3
- Net cash capital expenditures for the full year 2026 expected range of \$600M - \$650M
- Effective tax rate on our adjusted results of approx. 25.5% to 26.5% for Q3 and approx. 25.0% to 26.0% for the full year 2026



Appendix



Adjusted Operating Income, Adjusted Operating Expenses, and Adjusted Operating Ratio ¹ (Unaudited)

	Quarter Ended June 30,		Year-to-Date June 30,	
	2026	2025	2026	2025
(Dollars in thousands)				
GAAP Presentation				
Total revenue	\$ 2,095,712	\$ 1,861,940	\$ 3,945,935	\$ 3,686,302
Total operating expenses	(1,990,861)	(1,789,324)	(3,812,500)	(3,547,023)
Operating income	\$ 104,851	\$ 72,616	\$ 133,435	\$ 139,279
Operating ratio	95.0 %	96.1 %	96.6 %	96.2 %
Non-GAAP Presentation				
Total revenue	\$ 2,095,712	\$ 1,861,940	\$ 3,945,935	\$ 3,686,302
Truckload and LTL fuel surcharge	(331,325)	(189,739)	(543,516)	(381,138)
Revenue, excluding truckload and LTL fuel surcharge	1,764,387	1,672,201	3,402,419	3,305,164
Total operating expenses	1,990,861	1,789,324	3,812,500	3,547,023
Adjusted for:				
Truckload and LTL fuel surcharge	(331,325)	(189,739)	(543,516)	(381,138)
Amortization of intangibles ²	(18,979)	(19,621)	(38,021)	(39,249)
Impairments ³	—	(10,584)	(882)	(10,612)
Legal accruals and loss contingencies ⁴	(699)	—	(1,299)	(261)
Pre-acquisition U.S. Xpress tax assessment increase ⁵	(8,228)	—	(8,228)	—
Severance expense ⁶	(18,197)	(941)	(18,715)	(941)
Restructuring expense ⁷	—	—	(200)	—
Adjusted Operating Expenses	1,613,433	1,568,439	3,201,639	3,114,822
Adjusted Operating Income	\$ 150,954	\$ 103,762	\$ 200,780	\$ 190,342
Adjusted Operating Ratio	91.4 %	93.8 %	94.1 %	94.2 %

Adjusted Operating Income, Adjusted Operating Expenses, and Adjusted Operating Ratio (Unaudited)

- 1 Pursuant to the requirements of Regulation G, this table reconciles consolidated GAAP operating ratio to consolidated non-GAAP Adjusted Operating Ratio.
- 2 "Amortization of intangibles" reflects the non-cash amortization expense relating to intangible assets identified in the 2017 Merger, the ACT acquisition, the U.S. Xpress acquisition, and other acquisitions, as well as the non-cash amortization expense related to the fair value of favorable leases assumed in the DHE acquisition included within "Rental expense" in the condensed consolidated statements of comprehensive income.
- 3 "Impairments" reflects the non-cash impairment:
 - First quarter 2026 reflects non-cash impairments related to certain intangible assets (within the All Other Segments) and assets held for sale (within the Truckload segment).
 - Second quarter 2025 reflects non-cash impairments related to certain real property owned and leased (within the Truckload segment). First quarter 2025 reflects non-cash impairments related to certain real property leases (within the Truckload segment).
- 4 "Legal accruals" are included in "Insurance and claims" and "Miscellaneous operating expenses" in the condensed consolidated statements of comprehensive income and reflect the following:
 - During the second quarter of 2026, the Company recorded estimated legal expense for various legal matters and reduced the estimated amount reserved for a loss contingency related to our third-party carrier insurance business (within the All Other Segments). First quarter 2026 legal expense reflects the net increased estimated exposure for accrued legal matters based on recent settlement agreements.
 - First quarter 2025 legal expense reflects the increased estimated exposure for accrued legal matters based on recent settlement agreements.
- 5 During the second quarter of 2026, the Company increased its estimate related to a pre-acquisition U.S. Xpress tax assessment (within the Truckload Segment) which is included in "Miscellaneous operating expenses" in the condensed consolidated statements of comprehensive income.
- 6 "Severance expense" is included within "Salaries, wages, and benefits" and "Miscellaneous operating expenses" in the condensed consolidated statements of comprehensive income.
- 7 "Restructuring expense" reflects costs incurred with the wind-down of Abilene Motor Express and is included within "Operations and maintenance" and "Miscellaneous operating expenses" in the condensed consolidated statements of comprehensive income.

Adjusted Net Income Attributable to Knight-Swift and Adjusted EPS ¹ (Unaudited)

	Quarter Ended June 30,		Year-to-Date June 30,	
	2026	2025	2026	2025
	(Dollars in thousands, except per share data)			
GAAP: Net income attributable to Knight-Swift	\$ 43,189	\$ 34,243	\$ 41,872	\$ 64,882
Adjusted for:				
Income tax expense attributable to Knight-Swift	22,355	13,993	22,248	24,296
Income before income taxes attributable to Knight-Swift	65,544	48,236	64,120	89,178
Amortization of intangibles ²	18,979	19,621	38,021	39,249
Impairments ³	—	10,584	882	10,612
Legal accruals and loss contingencies ⁴	699	—	1,299	261
Pre-acquisition U.S. Xpress tax assessment increase ⁵	8,228	—	8,228	—
Severance expense ⁶	18,197	941	18,715	941
Restructuring expense ⁷	—	—	200	—
Write-off of deferred debt issuance costs ⁸	1,514	—	1,514	—
USX purchase price obligation mark-to-market adjustment ⁹	22,810	—	22,810	—
Adjusted income before income taxes	135,971	79,382	155,789	140,241
Provision for income tax expense at effective rate ¹⁰	(33,219)	(22,203)	(38,775)	(37,690)
Non-GAAP: Adjusted Net Income Attributable to Knight-Swift	\$ 102,752	\$ 57,179	\$ 117,014	\$ 102,551

¹ Pursuant to the requirements of Regulation G, these tables reconcile consolidated GAAP net income attributable to Knight-Swift to non-GAAP consolidated Adjusted Net Income Attributable to Knight-Swift.

² Refer to Non-GAAP Reconciliation (Unaudited): Adjusted Operating Income, Adjusted Operating Expenses, and Adjusted Operating Ratio – footnote 2.

³ Refer to Non-GAAP Reconciliation (Unaudited): Adjusted Operating Income, Adjusted Operating Expenses, and Adjusted Operating Ratio – footnote 3.

⁴ Refer to Non-GAAP Reconciliation (Unaudited): Adjusted Operating Income, Adjusted Operating Expenses, and Adjusted Operating Ratio – footnote 4.

⁵ Refer to Non-GAAP Reconciliation (Unaudited): Adjusted Operating Income, Adjusted Operating Expenses, and Adjusted Operating Ratio – footnote 5.

⁶ Refer to Non-GAAP Reconciliation (Unaudited): Adjusted Operating Income, Adjusted Operating Expenses, and Adjusted Operating Ratio – footnote 6.

⁷ Refer to Non-GAAP Reconciliation (Unaudited): Adjusted Operating Income, Adjusted Operating Expenses, and Adjusted Operating Ratio – footnote 7.

⁸ "Write-off of deferred debt issuance costs" relates to the full repayment of the Term A-2 loan and the partial paydown of the Term A-1 loan associated with the Senior Convertible Notes transaction.

⁹ Mark-to-market adjustment related to certain purchase price obligations associated with the acquisition of U.S. Xpress.

¹⁰ For the second quarter of 2026, an adjusted effective tax rate of 24.4% was applied in our Adjusted EPS calculation to exclude certain discrete items. For the year-to-date period ending June 30, 2026, an adjusted effective tax rate of 24.9% was applied in our Adjusted EPS calculation. For the second quarter of 2025, an adjusted effective tax rate of 28.0% was applied in our Adjusted EPS calculation to exclude certain discrete items. For the year-to-date period ending June 30, 2025, an adjusted effective tax rate of 26.9% was applied in our Adjusted EPS calculation.

Adjusted Net Income Attributable to Knight-Swift and Adjusted EPS ¹ (Unaudited)

	Quarter Ended June 30,		Year-to-Date June 30,	
	2026	2025	2026	2025
GAAP: Earnings per diluted share	\$ 0.26	\$ 0.21	\$ 0.26	\$ 0.40
Adjusted for:				
Income tax expense attributable to Knight-Swift	0.14	0.09	0.14	0.15
Income before income taxes attributable to Knight-Swift	0.40	0.30	0.39	0.55
Amortization of intangibles ²	0.12	0.12	0.23	0.24
Impairments ³	—	0.07	0.01	0.07
Legal accruals and loss contingencies ⁴	—	—	0.01	—
Pre-acquisition U.S Xpress tax assessment increase ⁵	0.05	—	0.05	—
Severance expense ⁶	0.11	0.01	0.11	0.01
Restructuring expense ⁷	—	—	—	—
Write-off of deferred debt issuance costs ⁸	0.01	—	0.01	—
USX purchase price obligation mark-to-market adjustment ⁹	0.14	—	0.14	—
Adjusted income before income taxes	0.83	0.49	0.95	0.86
Provision for income tax expense at effective rate ¹⁰	(0.20)	(0.14)	(0.24)	(0.23)
Non-GAAP: Adjusted EPS	\$ 0.63	\$ 0.35	\$ 0.72	\$ 0.63

Note: Because the numbers reflected in the table above are calculated on a per share basis, they may not foot due to rounding.

- 1 Pursuant to the requirements of Regulation G, these tables reconcile consolidated GAAP net income attributable to Knight-Swift to non-GAAP consolidated Adjusted Net Income Attributable to Knight-Swift.
- 2 Refer to Non-GAAP Reconciliation (Unaudited): Adjusted Operating Income, Adjusted Operating Expenses, and Adjusted Operating Ratio – footnote 2.
- 3 Refer to Non-GAAP Reconciliation (Unaudited): Adjusted Operating Income, Adjusted Operating Expenses, and Adjusted Operating Ratio – footnote 3.
- 4 Refer to Non-GAAP Reconciliation (Unaudited): Adjusted Operating Income, Adjusted Operating Expenses, and Adjusted Operating Ratio – footnote 4.
- 5 Refer to Non-GAAP Reconciliation (Unaudited): Adjusted Operating Income, Adjusted Operating Expenses, and Adjusted Operating Ratio – footnote 5.
- 6 Refer to Non-GAAP Reconciliation (Unaudited): Adjusted Operating Income, Adjusted Operating Expenses, and Adjusted Operating Ratio – footnote 6.
- 7 Refer to Non-GAAP Reconciliation (Unaudited): Adjusted Operating Income, Adjusted Operating Expenses, and Adjusted Operating Ratio – footnote 7.
- 8 "Write-off of deferred debt issuance costs" relates to the full repayment of the Term A-2 loan and the partial paydown of the Term A-1 loan associated with the Senior Convertible Notes transaction.
- 9 Mark-to-market adjustment related to certain purchase price obligations associated with the acquisition of U.S. Xpress.
- 10 For the second quarter of 2026, an adjusted effective tax rate of 24.4% was applied in our Adjusted EPS calculation to exclude certain discrete items. For the year-to-date period ending June 30, 2026, an adjusted effective tax rate of 24.9% was applied in our Adjusted EPS calculation. For the second quarter of 2025, an adjusted effective tax rate of 28.0% was applied in our Adjusted EPS calculation to exclude certain discrete items. For the year-to-date period ending June 30, 2025, an adjusted effective tax rate of 26.9% was applied in our Adjusted EPS calculation.

Segment Adjusted Operating Income, Adjusted Operating Expenses, and Adjusted Operating Ratio ¹ (Unaudited)

	Quarter Ended June 30,		Year-to-Date June 30,	
	2026	2025	2026	2025
Truckload Segment				
GAAP Presentation				
	(Dollars in thousands)			
Total revenue	\$ 1,347,343	\$ 1,214,036	\$ 2,549,509	\$ 2,406,586
Total operating expenses	(1,258,198)	(1,168,616)	(2,423,306)	(2,316,566)
Operating income	\$ 89,145	\$ 45,420	\$ 126,203	\$ 90,020
Operating ratio	93.4 %	96.3 %	95.0 %	96.3 %
Non-GAAP Presentation				
Total revenue	\$ 1,347,343	\$ 1,214,036	\$ 2,549,509	\$ 2,406,586
Fuel surcharge	(244,183)	(140,611)	(401,146)	(284,867)
Intersegment transactions	(91)	(125)	(187)	(336)
Revenue, excluding fuel surcharge and intersegment transactions	1,103,069	1,073,300	2,148,176	2,121,383
Total operating expenses	1,258,198	1,168,616	2,423,306	2,316,566
Adjusted for:				
Fuel surcharge	(244,183)	(140,611)	(401,146)	(284,867)
Intersegment transactions	(91)	(125)	(187)	(336)
Amortization of intangibles ²	(1,551)	(1,775)	(3,102)	(3,550)
Impairments ³	—	(10,584)	(50)	(10,612)
Legal accruals ⁴	—	—	—	(82)
Pre-acquisition U.S. Xpress tax assessment increase ⁵	(8,228)	—	(8,228)	—
Restructuring expense ⁶	—	—	(200)	—
Severance ⁷	—	(625)	—	(625)
Adjusted Operating Expenses	1,004,145	1,014,896	2,010,393	2,016,494
Adjusted Operating Income	\$ 98,924	\$ 58,404	\$ 137,783	\$ 104,889
Adjusted Operating Ratio	91.0 %	94.6 %	93.6 %	95.1 %

¹ Pursuant to the requirements of Regulation G, this table reconciles GAAP operating ratio to non-GAAP Adjusted Operating Ratio.

² "Amortization of intangibles" reflects the non-cash amortization expense relating to intangible assets identified in historical Knight acquisitions and the U.S. Xpress acquisition.

³ Refer to Non-GAAP Reconciliation (Unaudited): Adjusted Operating Income, Adjusted Operating Expenses, and Adjusted Operating Ratio – footnote 3.

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Segment Adjusted Operating Income, Adjusted Operating Expenses, and Adjusted Operating Ratio ¹ (Unaudited)

	Quarter Ended June 30,		Year-to-Date June 30,	
	2026	2025	2026	2025
LTL Segment				
GAAP Presentation				
	(Dollars in thousands)			
Total revenue	\$ 420,148	\$ 386,854	\$ 788,512	\$ 739,255
Total operating expenses	(398,489)	(368,521)	(770,418)	(708,228)
Operating income	<u>\$ 21,659</u>	<u>\$ 18,333</u>	<u>\$ 18,094</u>	<u>\$ 31,027</u>
Operating ratio	<u>94.8 %</u>	<u>95.3 %</u>	<u>97.7 %</u>	<u>95.8 %</u>
Non-GAAP Presentation				
Total revenue	\$ 420,148	\$ 386,854	\$ 788,512	\$ 739,255
Fuel surcharge	(87,142)	(49,128)	(142,370)	(96,271)
Revenue, excluding fuel surcharge	<u>333,006</u>	<u>337,726</u>	<u>646,142</u>	<u>642,984</u>
Total operating expenses	398,489	368,521	770,418	708,228
Adjusted for:				
Fuel surcharge	(87,142)	(49,128)	(142,370)	(96,271)
Amortization of intangibles ²	(4,790)	(5,020)	(9,576)	(10,047)
Adjusted Operating Expenses	<u>306,557</u>	<u>314,373</u>	<u>618,472</u>	<u>601,910</u>
Adjusted Operating Income	<u>\$ 26,449</u>	<u>\$ 23,353</u>	<u>\$ 27,670</u>	<u>\$ 41,074</u>
Adjusted Operating Ratio	<u>92.1 %</u>	<u>93.1 %</u>	<u>95.7 %</u>	<u>93.6 %</u>

¹ Pursuant to the requirements of Regulation G, this table reconciles GAAP operating ratio to non-GAAP Adjusted Operating Ratio.

² "Amortization of intangibles" reflects the non-cash amortization expense relating to intangible assets identified in the ACT, MME, and DHE acquisitions, as well as the non-cash amortization expense related to the fair value of favorable leases assumed in the DHE acquisition.

Segment Adjusted Operating Income, Adjusted Operating Expenses, and Adjusted Operating Ratio ¹ (Unaudited)

	Quarter Ended June 30,		Year-to-Date June 30,	
	2026	2025	2026	2025
Logistics Segment				
GAAP Presentation				
	(Dollars in thousands)			
Revenue	\$ 139,696	\$ 128,298	\$ 267,304	\$ 269,919
Total operating expenses	(135,869)	(122,751)	(259,854)	(259,229)
Operating income	\$ 3,827	\$ 5,547	\$ 7,450	\$ 10,690
Operating ratio	97.3 %	95.7 %	97.2 %	96.0 %
Non-GAAP Presentation				
Revenue	\$ 139,696	\$ 128,298	\$ 267,304	\$ 269,919
Total operating expenses	135,869	122,751	259,854	259,229
Adjusted for:				
Amortization of intangibles ²	(1,159)	(1,164)	(2,323)	(2,328)
Adjusted Operating Expenses	134,710	121,587	257,531	256,901
Adjusted Operating Income	\$ 4,986	\$ 6,711	\$ 9,773	\$ 13,018
Adjusted Operating Ratio	96.4 %	94.8 %	96.3 %	95.2 %

¹ Pursuant to the requirements of Regulation G, this table reconciles GAAP operating ratio to non-GAAP Adjusted Operating Ratio.

² "Amortization of intangibles" reflects the non-cash amortization expense relating to intangible assets identified in the U.S. Xpress and UTXL acquisitions.

Segment Adjusted Operating Income, Adjusted Operating Expenses, and Adjusted Operating Ratio ¹ (Unaudited)

	Quarter Ended June 30,		Year-to-Date June 30,	
	2026	2025	2026	2025
Intermodal Segment				
GAAP Presentation				
	(Dollars in thousands)			
Revenue	\$ 113,388	\$ 84,065	\$ 206,977	\$ 175,168
Total operating expenses	(112,735)	(87,494)	(207,748)	(180,409)
Operating income (loss)	\$ 653	\$ (3,429)	\$ (771)	\$ (5,241)
Operating ratio	99.4 %	104.1 %	100.4 %	103.0 %

¹ Pursuant to the requirements of Regulation G, this table reconciles GAAP operating ratio to non-GAAP Adjusted Operating Ratio.