Applied Markets Group
Little Falls Site Visit

October 8, 2026



Safe Harbor

This presentation contains forward-looking statements (including, without limitation, information and future guidance on the company's revenue, revenue growth, earnings per share, operating cash flow, capital expenditures, net interest and other/expense, impact of acquisitions and related financing, share repurchases, dividends, diluted share counts, and currency exchange rates) that involve risks and uncertainties that could cause results of Agilent to differ materially from management's current expectations. The words "anticipate," "plan," "estimate," "expect," "intend," "will," "should," "forecast," "project" and similar expressions, as they relate to the company, are intended to identify forward-looking statements.

In addition, other risks that the company faces in running its operations include the ability to execute successfully through business cycles; the ability to successfully adapt its cost structures to continuing changes in business conditions; ongoing competitive, pricing and gross margin pressures; the risk that our strategic and cost-cutting initiatives will impair our ability to develop products and remain competitive and to operate effectively; the impact of geopolitical uncertainties on our markets and our ability to conduct business; the impact of currency exchange rates on our financial results; the impact relating to or arising from changes to tariffs, import/export or trade policies; the ability to improve asset performance to adapt to changes in demand; the ability to successfully introduce new products at the right time, price and mix, and other risks detailed in the company's filings with the Securities and Exchange Commission, including our quarterly report on Form 10-Q for the quarter ended July 31, 2026.

The company assumes no obligation to update the information in these presentations. This presentation includes non-GAAP measures. Non-GAAP measures exclude charges primarily related to restructuring and other related costs, asset impairments, amortization of intangibles, transformational initiatives, acquisition and integration costs, and net (gain) loss on equity securities. We also exclude any tax benefits that are not directly related to ongoing operations, and which are either isolated or are not expected to occur again with any regularity or predictability. With respect to the company's guidance, most of these excluded amounts pertain to events that have not yet occurred and are not currently possible to estimate with a reasonable degree of accuracy. Accordingly, we have not provided a reconciliation to GAAP amounts.



Advancing Frontiers of Scientific Discovery

Improving quality of life through great science

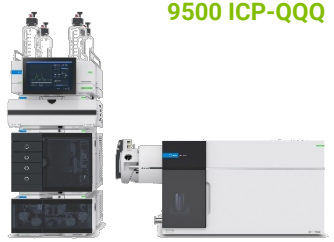
Applied Markets



9500 ICP-QQQ



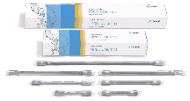
8890B GC
8860B GC



1290 Infinity III PFAS Optimized UHPLC
6495D LCTQ



Insight Series



Altura Poroshell 120 Ultrashort Chain PFAS Columns

Pharma & Biotech



LeadScape HTS for Agilent 6495D LCTQ

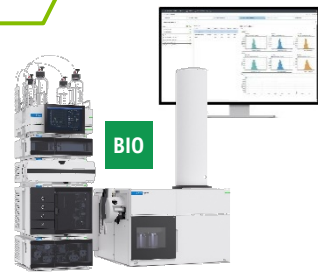


1290 Infinity III UHPLC Fluorescence Detector



Altura Bio Inert Columns





MAM for OpenLab CDS
6230C LCTOF
1290 Infinity III Bio UHPLC



GLP-1 Workflows in BioConfirm
6545XT AdvanceBio LCQTOF
1290 Infinity III Bio UHPLC

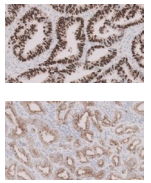
Clinical & Diagnostics



S540MD
Slide Scanner



Dako Omnis



Antibodies for IHC



4200
TapeStationDx

Advanced digital platforms connecting a broad portfolio — from sample to insight

Agilent

Agilent Applied Markets

A broad portfolio serving three attractive end markets

Chemicals & Advanced Materials

TAM

$9B (1)

- Semiconductor
- Energy & Battery
- Regulatory Testing

Environmental & Forensics

TAM

$7B (1)

- PFAS & Microplastics
- Aviation Security
- Drug Testing

Food

TAM

$6B (1)

- Emerging Contaminants
- Packaging
- Quality & Flavor

(1) 2025 Total Addressable Market; Market size and long-term growth rates per company estimates.

Driving Customer Success Through Continuous Innovation

Five decades of GC innovation leadership underpinned by deep customer intimacy

2016



Intuvo 9000

- Simplified workflow via Click-and-Run connections
- Improved throughput via direct conductive heating

2019



Agilent 8890 / 8860

- Smart features enabled by onboard dual core processors and sensors
- Improved reliability and longevity against gas contaminants

2024



Agilent 8850

- Small footprint maximizes space utilization
- Improved throughput via faster heating and cool-down time
- Lower power consumption

2026



8890B / 8860B

Doing More with Every Sample — Faster, Smarter, Greener

More samples, same data quality

30% faster cooldown yields higher sample throughput

Lower gas/power, more uptime

Lower gas and power use; proactive maintenance that prevents downtime

GC Assist built in

Monitor, track and guide to get results right the first time

"We sought a **future-ready GC/MS platform offering superior sensitivity, reliability, and long-term performance**. Our purchase decision reflects our confidence in Agilent's innovation, technology leadership, and long-standing partnership."

– A Government Forensic Science Agency in Asia



8890B and 8860B GC

Agilent

Bringing Advanced ICP-MS Performance to More Labs

Faster and more sensitive

>30% faster acquisition and up to 20x improved sensitivities

Simpler to operate, lower cost

50% less exhaust flow and 20% less power consumption

Strong market pull and funnel

Strong opportunity funnel >$60M and ramping

"In our business, a 5% increase in sample throughput is considered significant. **Delivering more than a 30% improvement** with Agilent's new 9500 QQQ ICP-MS is **nothing short of game-changing**. It has surpassed our expectations and redefined what we believe is possible in lab productivity."

- A Leading Global Contract Testing Lab



9500 ICP-MS

Agilent

Advancing Aviation Security

6x more threats detected

Screens liquids, gels, solids, and powders in a single pass

Faster, calmer checkpoints

Lowest false alarm rate of any comparable system, with less operator load

Demand is already here

Deployed across US host cities for the 2026 FIFA World Cup and deploying in EU, with global expansion ahead

“Unprecedented performance, developed at breakneck speed”

“This is a totally new way to do Alarm Resolution”

– US & European Aviation Security Agencies



Insight Series

Agilent

Key Takeaways

Well-positioned to capture attractive opportunities across applied end markets

MARKETS

Attractive market exposure

Attractive applied end market exposure to high-growth niches, including semicon, PFAS and aviation security

PORTFOLIO

Innovate to excel

Our new platforms are designed to maximize customer productivity: more samples, less labor and less downtime

MOMENTUM

Built for growth

A differentiated ecosystem coupled with a large installed base supports recurring tech refresh, consumables & services

Our unmatched customer intimacy and continuous innovation position us to capture exciting opportunities in attractive markets and drive sustainable growth



Agilent

Trusted Answers