myers INDUSTRIES

Q2 2026 Results

Products that Protect™

July 30, 2026

Today’s Speakers

Aaron Schapper
President and
Chief Executive Officer

Sam Rutty
Executive Vice President and
Chief Financial Officer

Meghan Beringer
Sr. Director,
Investor Relations

Safe Harbor Statement & Non-GAAP Measures

Statements in this presentation contain “forward-looking statements” within the meaning of the safe harbor provisions of the U.S. Private Securities Litigation Reform Act of 1995, including information regarding the Company’s financial outlook, future plans, objectives, business prospects and anticipated financial performance. Forward-looking statements can be identified by words such as “will,” “believe,” “anticipate,” “expect,” “estimate,” “intend,” “plan,” or variations of these words, or similar expressions. These forward-looking statements are neither historical facts nor assurances of future performance. Instead, they are based only on the Company’s current beliefs, expectations and assumptions regarding the future of our business, future plans and strategies, projections, anticipated events and trends, the economy and other future conditions. Because forward-looking statements relate to the future, these statements inherently involve a wide range of uncertainties, risks and changes in circumstances that are difficult to predict and many of which are outside of our control. The Company’s actual actions, results, and financial condition may differ materially from what is expressed or implied by the forward-looking statements.

Specific factors that could cause such a difference on our business, financial position, results of operations and/or liquidity include, without limitation, raw material availability, increases in raw material costs, or other production costs; risks associated with our strategic growth initiatives or the failure to achieve the anticipated benefits of such initiatives; unanticipated downturn in business relationships with customers or their purchases; competitive pressures on sales and pricing; changes in the markets for the Company’s business segments; changes in trends and demands in the markets in which the Company competes; operational problems at our manufacturing facilities or unexpected failures at those facilities; future economic and financial conditions in the United States and around the world, including the impacts of U.S. and foreign tariff policies; inability of the Company to meet future capital requirements; claims, litigation and regulatory actions against the Company; changes in laws and regulations affecting the Company; unforeseen events, including natural disasters, unusual or severe weather events and patterns, public health crises, geopolitical crises, and other catastrophic events; our ability to successfully execute our announced intended divestiture of the Myers Tire Supply business; and other risks and uncertainties detailed from time to time in the Company’s filings with the SEC, including without limitation, the risk factors disclosed in Item 1A, “Risk Factors,” in the Company’s Annual Report on Form 10-K for the year ended December 31, 2025. Given these factors, as well as other variables that may affect our operating results, readers should not rely on forward-looking statements, assume that past financial performance will be a reliable indicator of future performance, nor use historical trends to anticipate results or trends in future periods. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date thereof. The Company expressly disclaims any obligation or intention to provide updates to the forward-looking statements and the estimates and assumptions associated with them.

The Company uses certain non-GAAP measures in this presentation. Adjusted operating income (loss), adjusted operating income margin, adjusted earnings before interest, taxes, depreciation and amortization (EBITDA), adjusted EBITDA margin, adjusted net income, adjusted earnings per diluted share (adjusted EPS), and free cash flow are non-GAAP financial measures and are intended to serve as a supplement to results provided in accordance with accounting principles generally accepted in the United States. Myers Industries believes that such information provides an additional measurement and consistent historical comparison of the Company’s performance. A reconciliation of the non-GAAP financial measures to the most directly comparable GAAP measures is available in this news release.

CEO Opening Comments

Aaron Schapper
President and Chief Executive Officer

Q2 2026 Summary

Net Sales	**$179.2M** *+9.8% Y/Y* *+8.9% Q/Q*	**Sales improved Y/Y primarily on strong Infrastructure and Food & Beverage growth; sequential growth driven by Infrastructure, Industrial, and Food & Beverage**
Adjusted Operating Income	**$30.0M** *+46.0% Y/Y* *+15.8% Q/Q*	**Improved profitability** due to improved volume and mix, price, and lower manufacturing costs **from our Focused Transformation program**
Diluted Adjusted EPS	**$0.53** *+60.6% Y/Y* *+20.5% Q/Q*	**Simplifying our portfolio and investing in high-return growth platforms** to improve margin profile and deliver Products that Protect™
Adjusted EBITDA	**$39.1M** *+30.6% Y/Y* *+11.4% Q/Q*	Making meaningful progress on **Focused Transformation 2026 priorities** to deliver consistent, reliable results and **create sustainable shareholder value**

Focused Transformation Driving Culture of Performance

All results are from continuing operations. See Appendix for non-GAAP reconciliations.

Focused Transformation | 2026 Strategic Priorities

	1	2	3
Focus Areas	**Customer Value and Core Markets** *Understand our markets and lead our categories*	**Operational Excellence and Cost Leadership** *Run fewer plays, run them better, and repeat every year*	**Investments to Maximize Profitable Growth** *Invest in growth platforms where returns are highest*
Transformation Objectives	Simplify portfolio to focus on Products that Protect™ Strengthen customer relationships and deepen market insight Enhance commercial excellence Use shared channels across product brands	Simplify and standardize systems and workflows Further optimize footprint Refine organizational structure Foster continuous improvement culture	Invest in attractive, growing end markets organically and inorganically Develop new products through strategic innovation Maintain disciplined capital allocation

Strategic Outcomes	Revenue Growth	EBITDA Margin Expansion	Free Cash Flow Conversion	Accelerating to World Class
Built on Core Values	INTEGRITY	CUSTOMER FOCUS	DELIVER RESULTS	CONTINUOUS IMPROVEMENT

myers INDUSTRIES

Building a Simpler, More Unified Organization

SIGNATURE SYSTEMS | AKRO-MILS BUCKHORN | Elkhart Plastics | SCEPTER

Commercial

Operations

CONSOLIDATING TO ONE LEADER

Gustavo Oberto
President, Commercial & Strategy

- 25 years of global leadership experience
- Unifying our commercial organization across brands, end-markets, and applications
- Strengthening customer relationships while driving market leadership and internal synergies
- Commercial organization aligned with end markets and customer needs
- Standardized governance, systems, and operating processes

CONSOLIDATING TO ONE LEADER

Jeff Condino
President, Operations

- 30 years of operational experience; joined Myers from Signature Systems
- Deploying best practices to drive operational excellence across the organization
- Identifying productivity opportunities that improve service levels and drive margin growth
- Unified operating model replacing a collection of acquired business structures

A Unified Myers Organization Built to Move Faster, Operate Smarter, & Accelerate Growth

Expanding Military Portfolio: *Products that Protect*™

PRODUCT PORTFOLIO

81mm Mortar Container

57mm Navy Container

C137 155mm Container

105mm Tank

81mm Mortar RP, SMK / ILLM Infantry

90mm Mk3 Armour

Category Creation through Material Conversion

UP TO 40% LIGHTER

Reduced transportation costs

Increasing soldier safety

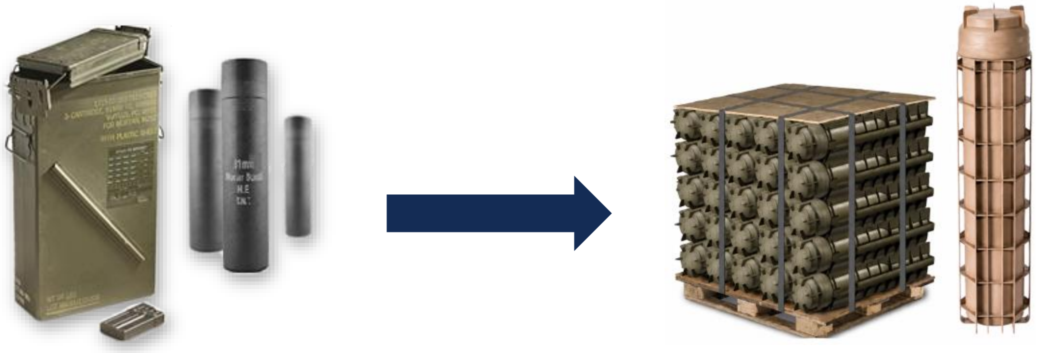
DIFFERENTIATED TECHNOLOGY

Alternative to steel and wood containers with significant barriers to entry

Reusable, corrosion-resistant which reduces replacement and maintenance costs

IMPROVED EFFICIENCY

Integrated dunnage reduces handling



Accelerating Product Adoption and Expanding into Adjacent Categories

Strategic Investments Supporting Growth

Launching European Production

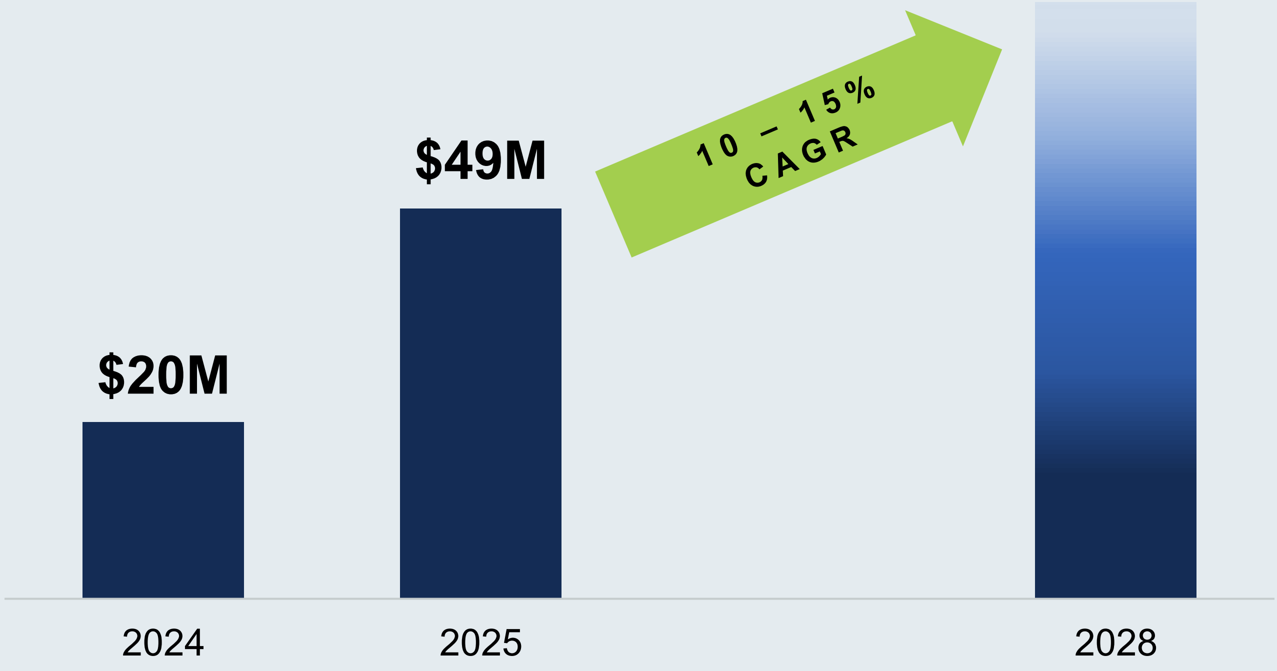
- Strengthening alignment with military programs and speed to market on a global scale
- Positioning to leverage industry expansion and equipment modernization
- Modular manufacturing process to create multiple size products with the same equipment

New Product Development

- 120mm tank container to expand our product offerings
- Actively collaborating with defense research organizations to develop packaging solutions that address future military requirements

Myers AMMO Packaging Revenue*

$300M Serviceable Market



Positioning to Support a Broader Range of Ammunition Programs on a Global Scale

*Does not include Military Fuel Containers

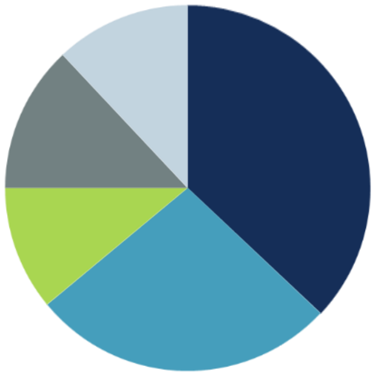
Financial Results

Sam Rutty
Executive Vice President and
Chief Financial Officer

Q2 Financial Performance

($M except EPS)	Q2 2026	Q2 2025	Y/Y
Net Sales	**$179.2**	**$163.2**	**+9.8%**
Adj. Gross Profit	**$62.1**	**$51.4**	**+20.7%**
Adj. Gross Margin	*34.6%*	*31.5%*	*+310 bps*
Adj. Operating Income	**$30.0**	**$20.5**	**+46.0%**
Adj. Operating Income Margin	*16.7%*	*12.6%*	*+410 bps*
Adj. EBITDA	**$39.1**	**$29.9**	**+30.6%**
Adj. EBITDA Margin	*21.8%*	*18.3%*	*+350 bps*
Diluted Adjusted EPS	**$0.53**	**$0.33**	**+60.6%**

Q2 2026



End Market Revenue ($M)	Q2 2026	Q2 2025	Y/Y
Industrial	$66.3	$65.3	+2%
Infrastructure	$48.6	$32.0	+52%
Consumer	$22.5	$26.1	(14%)
Food & Beverage	$21.3	$14.4	+48%
Vehicle	$20.5	$25.4	(19%)

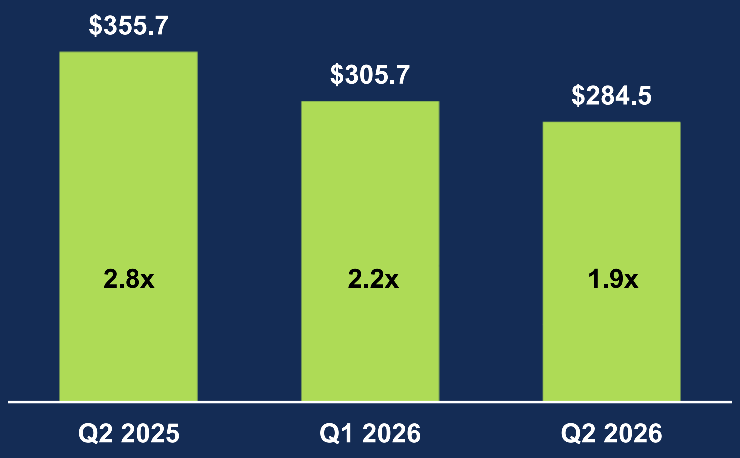
- Net sales increased 13% Y/Y excluding impact from exiting ~$5M low-margin products with idling of two rotational molding facilities in Q4 2025
- Gross margin increased due to volume and mix, price, and lower manufacturing costs while managing rising resin costs
- Adj. operating and EBITDA margins improved as we made significant progress improving our cost structure and reaping the benefits from our Focused Transformation

All results are from continuing operations. See Appendix for non-GAAP reconciliations. Businesses previously reported in Distribution segment that were not included in discontinued operations are now reported in Vehicle, Industrial, and Infrastructure

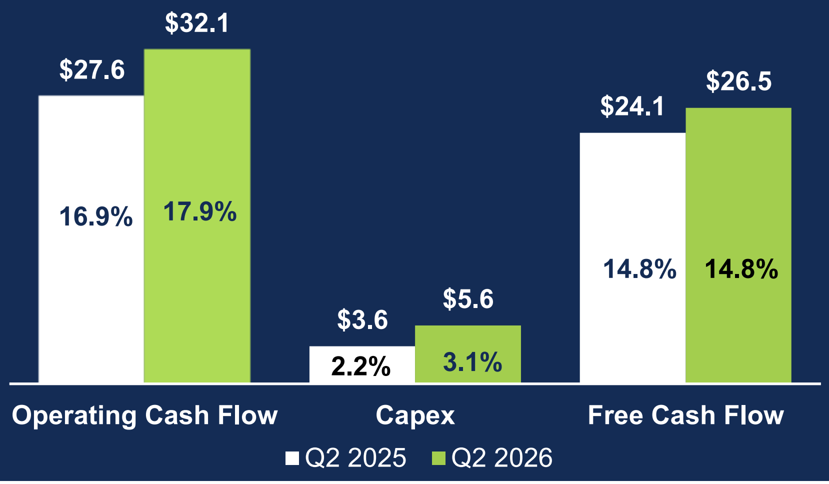
Balance Sheet and Cash Flow

- Cash balance of $47.6M combined with $244.7M of availability under the revolver, provides ample liquidity of $292.3M to support capital allocation priorities
- Net debt[1] reduced $21.2M Q/Q; net leverage lowered to 1.9x
- July 28: new $250M Revolving Credit Facility and $250M Term Loan (maturity 2031)
- Generated strong operating and free cash flow on higher net income and improved working capital management
- Working capital as a percent of sales decreased slightly due to an improved cash conversion cycle; continue to prioritize working capital management to improve cash flow metrics

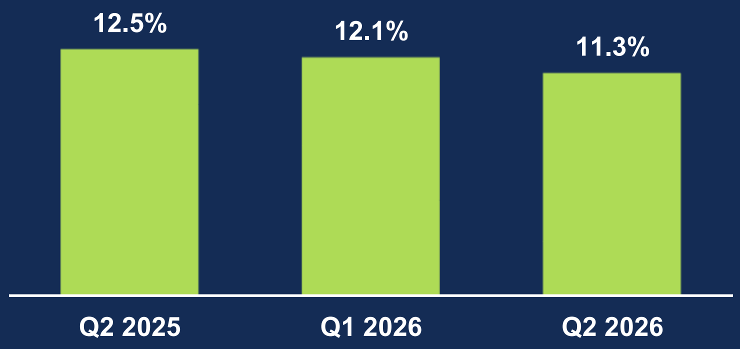
Net Debt ($M) and Net Leverage Ratio[1]



Cash Flow, Capex and FCF as % of Sales



Working Capital as a % of TTM Sales



All results are from continuing operations. See Appendix for non-GAAP reconciliations. [1] As defined per the credit agreement. Net Leverage Ratio is calculated as Total Debt, less certain cash divided by Compliance Adj. EBITDA.

Capital Allocation Priorities to Drive Shareholder Value

Balanced Framework That Supports Growth Investments and Returning Cash to Shareholders
Built on Foundation of Strong Balance Sheet with Ample Liquidity

GROWTH INVESTMENTS

Q2 capex was $5.6M with expectation that full-year capex will be near our target of **3.5% of revenue to fund organic growth**

Open to opportunistic acquisitions aligned with growth platforms

Net leverage ratio target range of 1.5x to 2.5x

RETURNING CASH TO SHAREHOLDERS

Maintain dividend policy

Returned $33M to shareholders since beginning of 2025 through combination of dividends and share repurchases

Maintaining a Disciplined Capital Allocation Approach

Updating Our 2026 End Market Outlook

End Markets and Key Products (% of TTM Sales)	2026 Outlook*
Industrial (40% of Sales) **Akro-Mils®, Buckhorn® & Jamco®** containers, organizational bins, totes, carts and cabinets; **Scepter®** military ammunition containers; OEM parts for general industrial equipment	Moderate growth
Infrastructure (23% of Sales) **Signature Systems®** ground protection composite matting for construction, industrial sites, and event venues	Strong growth
Vehicle (13% of Sales) RV, marine, and automotive components	Stable
Consumer (12% of Sales) **Scepter®** fuel containers; outdoor furniture and equipment	Stable, affected by normal level of storm response
Food & Beverage (12% of Sales) **Buckhorn®** seed boxes, intermediate bulk containers, and Tuff Series bulk containers for agricultural and chemical markets	Moderate growth

Strong Infrastructure outlook is supported by accelerating utility spending and data center-related investment

Continue to see risks and opportunities for both revenue and margin

Geopolitical events impacting energy markets, affecting resin cost and supply

- Our resin availability not impacted due to secure supply
- Costs increasing due to escalated global pricing; we are taking pricing and other actions to mitigate impact

*Excludes impact from exiting low-margin products and idling two rotational molding facilities in Q4 2025. Businesses previously reported in Distribution segment that were not included in discontinued operations are now reported in Vehicle, Industrial, and Infrastructure

CEO Summary Comments

Aaron Schapper
President and Chief Executive Officer

Key Takeaways

1. Team performed well in H1 2026, growing revenues, expanding margins, improving cash flow, and investing in profitable growth platforms

2. Focused Transformation is improving margins and increasing operating efficiency as we instill a continuous improvement culture and mindset

3. Simplifying our portfolio, streamlining our path to market, and improving our margin profile, supported by capital allocation framework to create sustainable value

4. Focusing resources and investments on opportunities that maximize profitable growth and deliver Products that Protect™

Appendix

Reconciliation of Non-GAAP Financial Measures

MYERS INDUSTRIES, INC.
RECONCILIATION OF NON-GAAP FINANCIAL MEASURES
ADJUSTED GROSS PROFIT, ADJUSTED OPERATING INCOME, ADJUSTED EBITDA AND FREE CASH FLOW (UNAUDITED)
(Dollars in thousands)

	Quarter Ended June 30,		Six Months Ended June 30,	
	2026	2025	2026	2025
Adjusted gross profit reconciliation:				
Gross profit	$ 61,463	$ 51,053	$ 118,008	$ 101,272
Restructuring expenses and other adjustments	626	388	1,262	496
Adjusted gross profit	$ 62,089	$ 51,441	$ 119,270	$ 101,768
Adjusted operating income (loss) reconciliation:				
Operating income (loss)	$ 31,172	$ 19,839	$ 56,024	$ 37,040
Restructuring expenses and other adjustments	858	2,290	1,511	3,507
Acquisition non-income tax reserve release	(2,037)	—	(2,037)	—
Pension termination	—	1,585	—	1,585
Recovery of purchased credit deteriorated assets	—	(3,175)	—	(3,175)
Environmental reserves, net	—	—	400	—
Adjusted operating income (loss)	$ 29,993	$ 20,539	$ 55,898	$ 38,957
Adjusted EBITDA reconciliation:				
Income (loss) from continuing operations	$ 18,749	$ 9,617	$ 32,548	$ 16,805
Income tax expense (benefit)	6,156	2,858	10,517	5,485
Interest expense, net	6,267	7,364	12,959	14,750
Operating income (loss)	31,172	19,839	56,024	37,040
Depreciation and amortization	9,064	9,375	18,229	18,565
Restructuring expenses and other adjustments	858	2,290	1,511	3,507
Acquisition non-income tax reserve release	(2,037)	—	(2,037)	—
Pension termination	—	1,585	—	1,585
Recovery of purchased credit deteriorated assets	—	(3,175)	—	(3,175)
Environmental reserves, net	—	—	400	—
Adjusted EBITDA	$ 39,057	$ 29,914	$ 74,127	$ 57,522
Free cash flow reconciliation:				
Net cash provided by (used for) operating activities - continuing operations	$ 32,071	$ 27,638	$ 58,791	$ 37,914
Capital expenditures	(5,606)	(3,561)	(8,380)	(11,609)
Free cash flow	$ 26,465	$ 24,077	$ 50,411	$ 26,305

Reconciliation of Non-GAAP Financial Measures

MYERS INDUSTRIES, INC.
RECONCILIATION OF NON-GAAP FINANCIAL MEASURES
ADJUSTED INCOME (LOSS) FROM CONTINUING OPERATIONS AND ADJUSTED INCOME (LOSS) PER DILUTED SHARE FROM CONTINUING OPERATIONS
(Dollars in thousands)

	Quarter Ended June 30,		Six Months Ended June 30,	
	2026	2025	2026	2025
Adjusted income (loss) from continuing operations reconciliation:				
Income (loss) from continuing operations	$ 18,749	$ 9,617	$ 32,548	$ 16,805
Income tax expense (benefit)	6,156	2,858	10,517	5,485
Income (loss) before income taxes	24,905	12,475	43,065	22,290
Restructuring expenses and other adjustments	858	2,290	1,511	3,507
Acquisition non-income tax reserve release	(2,037)	—	(2,037)	—
Pension termination	—	1,585	—	1,585
Recovery of purchased credit deteriorated assets	—	(3,175)	—	(3,175)
Intangible amortization	3,265	3,296	6,530	6,592
Environmental reserves, net	—	—	400	—
Adjusted income (loss) before income taxes	26,991	16,471	49,469	30,799
Income tax expense, as adjusted (1)	(6,883)	(4,282)	(12,615)	(8,007)
Adjusted income (loss) from continuing operations	$ 20,108	$ 12,189	$ 36,854	$ 22,792
Adjusted income (loss) per diluted share from continuing operations reconciliation:				
Income (loss) per diluted share from continuing operations	$ 0.50	$ 0.26	$ 0.86	$ 0.45
Restructuring expenses and other adjustments	0.02	0.06	0.04	0.09
Acquisition non-income tax reserve release	(0.05)	—	(0.05)	—
Pension termination	—	0.04	—	0.04
Recovery of purchased credit deteriorated assets	—	(0.08)	—	(0.08)
Intangible amortization	0.09	0.09	0.17	0.18
Environmental reserves, net	—	—	0.01	—
Adjusted effective income tax rate impact	(0.02)	(0.04)	(0.06)	(0.07)
Adjusted income (loss) per diluted share from continuing operations (2)	$ 0.53	$ 0.33	$ 0.98	$ 0.61

Items in this table may not recalculate due to rounding
(1) Income taxes are calculated using the normalized effective tax rate for each period. The rate used in 2026 is 25.5% and in 2025 is 26.0%.
(2) Adjusted income (loss) per diluted share from continuing operations is calculated using the weighted average common shares outstanding for the respective period.

myers INDUSTRIES

Meghan Beringer
Senior Director Investor Relations

Myers Industries, Inc. | 1293 S. Main Street, Akron, Ohio 44301
Tel: (252) 536-5641 | Email: mberinger@myersind.com
www.myersind.com