Exhibit 99.2



Insight Enterprises, Inc.

First Quarter 2021

Earnings Conference Call and Webcast

Agenda

- Disclosures

- CEO Commentary
  - First Quarter 2021 Highlights
  - Solutions Focused
  - Commitment to Long-Term Priorities
  - Investing in Our Business

- CFO Commentary
  - First Quarter 2021 Financial Highlights by Region
  - Cashflow and Debt Covenants
  - 2021 Outlook

- Closing Comments

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Disclosures

- Safe harbor statement

  This presentation includes “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995 related to Insight’s plans and expectations. Statements that are not historical facts, including those related to Coronavirus strain (“COVID-19”), our future responses to and the impact of COVID-19 on our Company, our expectations about future financial results, our expectations regarding current supply constraints, future expected trends in the IT market and our opportunities for growth, are forward-looking statements. These forward-looking statements are subject to assumptions, risks and uncertainties which could cause actual results or future events to differ materially from such statements. The Company undertakes no obligation to update publicly or revise any of the forward-looking statements, except as otherwise required by law. More detailed information about risk factors is included in today’s press release and discussed in the Company’s most recently filed periodic reports and subsequent filings with the Securities and Exchange Commission.

- Non-GAAP measures

  This presentation will reference certain non-GAAP financial information as ‘Adjusted’. A reconciliation of non-GAAP financial measures presented in this document to our actual GAAP results is attached to the back of this presentation and included in the press release issued today, which you may find on the Investor Relations section of our website at investor.insight.com.

- Constant currency

  In some instances the Company refers to changes in net sales, gross profit and earnings from operations on a consolidated basis and in North America, EMEA and APAC excluding the effects of fluctuating foreign currency exchange rates. In computing these changes and percentages, the Company compares the current year amount as translated into U.S. dollars under the applicable accounting standards to the prior year amount in local currency translated into U.S. dollars utilizing the weighted average translation rate for the current period.

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First Quarter 2021 Highlights and Expectations

- Clients continued to leverage cloud solutions
  - **21.3%** ***- Cloud as a percent of total gross profit compared to 16.8% prior year***
- Hardware booking trends improved throughout the quarter
- Elevated backlog heading into Q2 21 and pipeline for future sales at healthy levels
- Top line growth year over year
- GAAP EFO up 27% from last year
- Adjusted EFO* up 3% from last year
- Adjusted return on invested capital* 13.1%, up from 12.6% last year

* See Appendix for reconciliation of non-GAAP measures

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Solutions Focused









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Cloud + Data Center Transformation (CDCT)

Credit union migrates data center to the cloud for instant benefits



Cost-effective and scalable disaster recovery in **Microsoft® Azure® cloud**

Increased short- and long-term ROI



Better Recovery Point Objectives (RPOs) and Recovery Time Objectives (RTOs)

Streamlined data center consolidation strategy





Increased access and security via the cloud

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Connected Workforce (CWF)

Professional services provider in government sector enhancing security solutions to meet new compliance requirements



Client Challenge

The **professional services organization** needed help identifying and implementing a security solution to meet ISO 27001/CMMC (Cybersecurity Maturity Model Certification) compliance.

- ISO 27001/CMMC security requirements were not being met with the current solution
- Limited resources and knowledge
- Outdated 3rd party security solutions

Current & Future Client Outcomes

- Achieve and maintain ISO 27001/CMMC compliance
- Reduce operational costs
- Increase security awareness in the end user community
- Maintain ongoing access to resources and services to future proof compliance requirements

Insight Solution

- Upgraded licensing from E3 to E5
- Provided Professional Services to implement Microsoft 365 Security technologies:
  - Microsoft Defender
  - Cloud App Security
- Implemented Managed Services to ensure baselines and user adoption:
  - Managed Security for Compliance - Endpoint Management and Security Baselines
  - End user security program using BrainStorm's security training and phishing simulator

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Commitment to Long-Term Priorities

- Continue to innovate to capture market share in high growth areas
- Develop and deliver solutions that drive better business outcomes for clients
- Expand and scale business with strategic clients and end markets
- Continue to optimize client experience
- Maintain outlook for 2021 and long-term goals highlighted at 2019 Investor Day
- Deliver on 5-year key initiatives*
  - Grow sales faster than the market at 8-10% CAGR
  - Expand EBITDA margin to 5.0-5.5%
  - Optimize return on invested capital to a range of 19-21%
  - Increase services gross profit as a % of total GP to between 50-52%

*5-year CAGR base year is 2019

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Investing in Our Business to Fuel Growth

- Invest in critical areas with a goal to deliver best in class client experience and optimize infrastructure to scale future growth
  - Invest in sales and technical talent
  - Enhance scalable IT systems and processes
    - Leverage ecommerce platforms to target mid-market
    - Support as-a-service consumption models
- Industry analysts expect low to mid-single digit growth
- Backlog remains elevated
  - Supply constraints expected to continue through the balance of the year
- We expect acceleration in back half of year will drive stronger top line growth

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CFO Commentary

- First Quarter 2021 Financial Highlights by Region
- Cashflow and Debt Covenants
- 2021 Outlook



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First Quarter 2021 Highlights

- Net Sales of $2.2 billion
- Gross margin 15.1%
- SG&A down 2% year over year in constant currency, up 1% in US dollars
  - **12.4%** - ***GAAP SG&A as a percent of net sales***
  - **12.0%** - ***Adjusted SG&A as a percent of net sales****
- GAAP EFO of $67 million
- Adjusted EFO* of $68 million
- GAAP Diluted Earnings Per share $1.18
- Adjusted Diluted Earnings Per Share* of $1.30

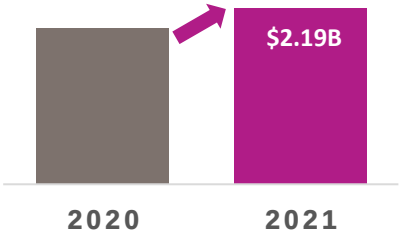
* See Appendix for reconciliation of non-GAAP measures

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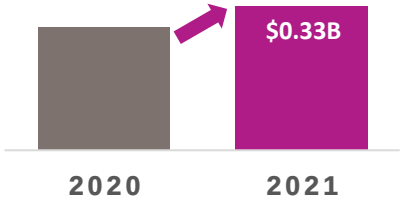
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Q1 2021 Year over Year Results

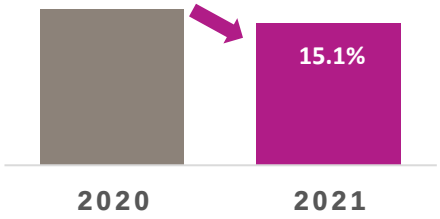
Net Sales
+2% YoY



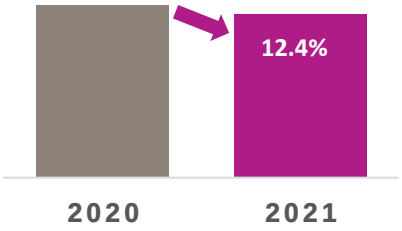
Gross Profit
+2% YoY



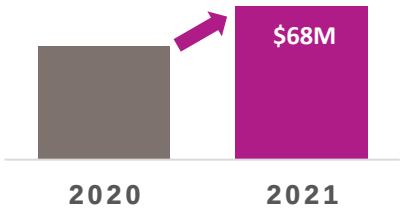
Gross Margin
-10 bps YoY



SG&A % of Net Sales
-10 bps YoY

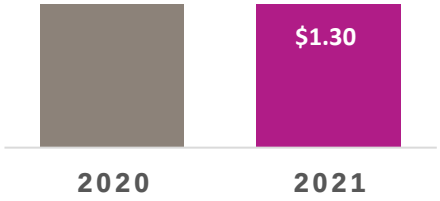


Adj EFO*
+3% YoY



GAAP Earnings from operations $67M

Adj Diluted EPS*
0% YoY



GAAP Diluted EPS $1.18

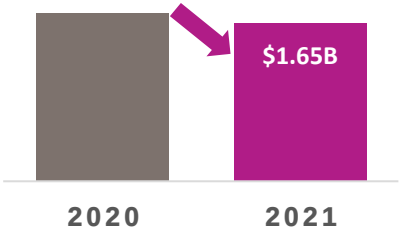
* See Appendix for reconciliation of non-GAAP measures

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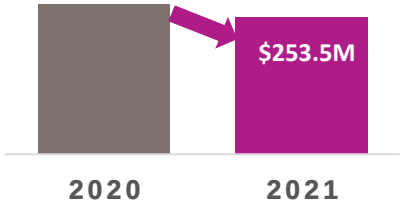
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Q1 2021 North America | Financial Results

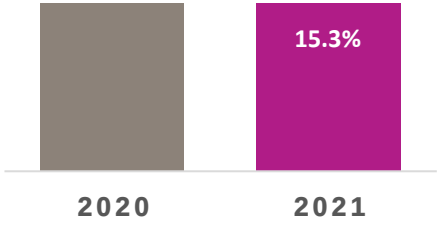
Net Sales
-1% YoY



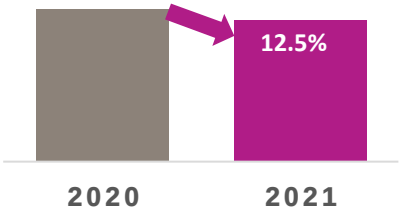
Gross Profit
-1% YoY



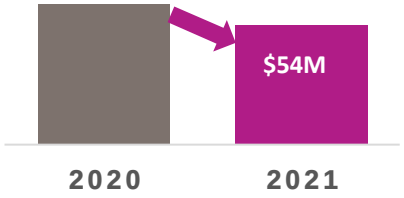
Gross Margin
0 bps YoY



SG&A % of Net Sales
-10 bps YoY

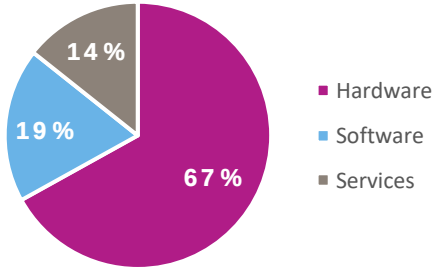


Adj EFO*
-2% YoY



GAAP Earnings from operations $54M

Sales Mix



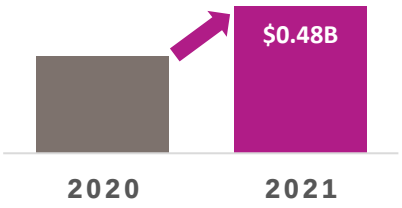
* See Appendix for reconciliation of non-GAAP measures

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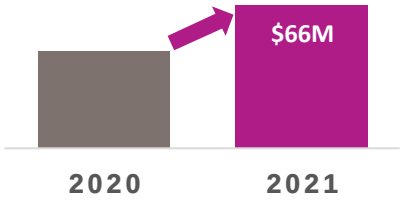
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Q1 2021 EMEA | Financial Results

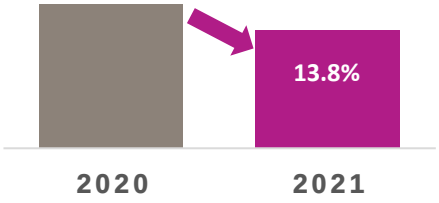
Net Sales
+5% YoY *(in constant $**)*



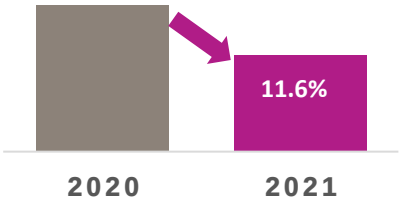
Gross Profit
+3% YoY *(in constant $**)*



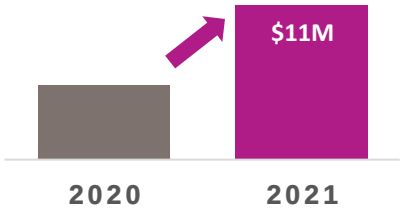
Gross Margin
-20 bps YoY



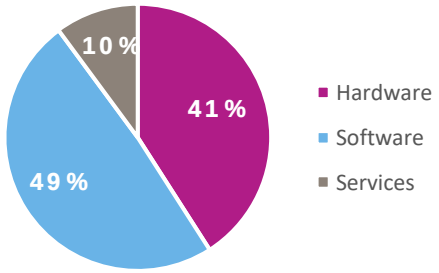
SG&A % of Net Sales
-40 bps YoY



Adj EFO*
+15% YoY *(in constant $**)*



Sales Mix



GAAP Earnings from Operations $10M

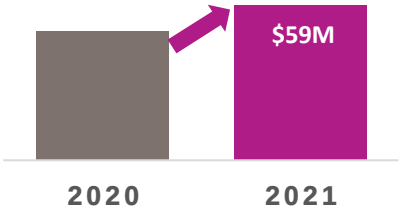
* See Appendix for reconciliation of non-GAAP measures
** Reference "Constant currency" section on slide 3 of this presentation

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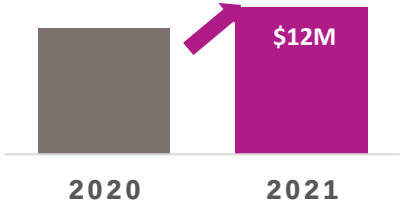
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Q1 2021 APAC | Financial Results

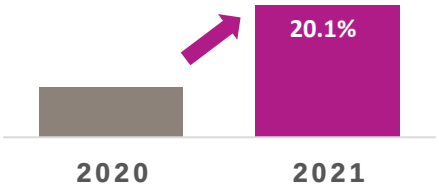
Net Sales
+2% YoY *(in constant $**)*



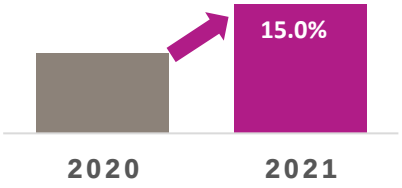
Gross Profit
+10% YoY *(in constant $**)*



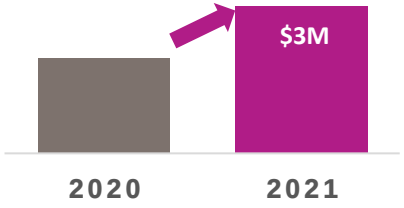
Gross Margin
+110 bps YoY



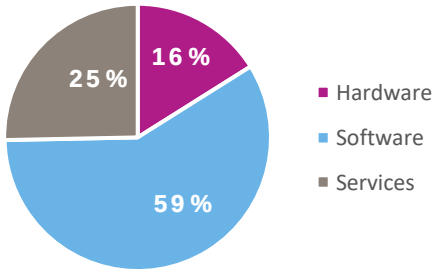
SG&A % of Net Sales
+40 bps YoY



Adj EFO*
+21% YoY *(in constant $**)*



Sales Mix



GAAP Earnings from Operations $3M

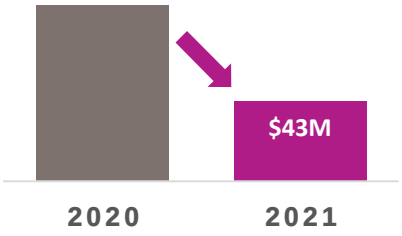
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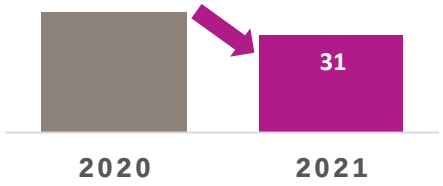
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Q1 2021 | Cash Flows and Cash Cycle

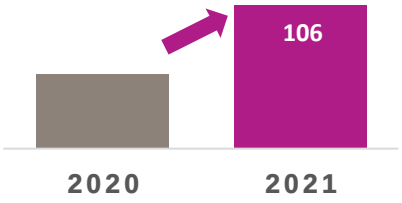
Net cash from operations



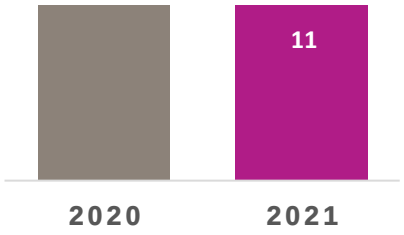
Cash Conversion Cycle
-7 days YoY



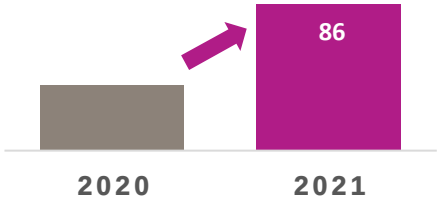
Days sales outstanding
+2 days YoY



Days inventory outstanding
0 days YoY



Days purchases outstanding
+9 days YoY

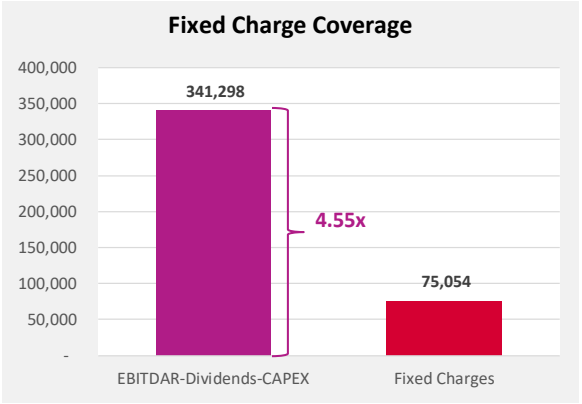


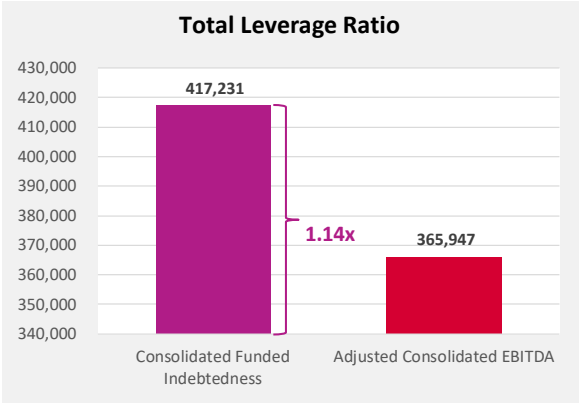
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Liquidity and Debt Covenants

US Dollar in $000s	Twelve Months Ended Mar 31, 2021	2020
Adjusted Consolidated EBITDA:		
Net Income	$ 181,847	$ 154,041
Interest Expense	40,081	36,709
Taxes	60,672	48,838
Depreciation and amortization of property and equipment	26,917	24,560
Amortization of intangible assets	35,468	30,179
Non-cash stock-based compensation	18,034	16,305
Other*	2,928	21,508
Adjusted Consolidated EBITDA	$ 365,947	$ 332,140
Less Capital Expenditures	(24,649)	$ (71,836)
Adjusted Consolidated EBITDA for FCCR Ratio	$ 341,298	$ 260,304
Taxes and interest **	$ 75,054	$ 67,952
Fixed Charge Coverage Ratio	4.5	3.8





* "Other" includes (i) severance and restructuring expenses, net, (ii) acquisition and integration related expenses, and (iii) impairment of property and equipment, as applicable.

** Tax Expense plus Interest Expense less non-cash imputed interest under the Inventory Financing Facility and the Company's Convertible Notes as discussed in Management's Discussion and Analysis – Interest Expense, Net

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Full Year 2021 Outlook

- 2021 net sales expected to grow between 4% and 8%
- Adjusted diluted earnings per share* is expected to be between $6.60 and $6.80 per share for the full year 2021
- Assumptions:
  - Interest expense between $25 and $28 million
  - Effective tax rate of 25% to 26% for the full year 2021
  - Capital expenditures of $75 to $85 million, including the build out of our new corporate headquarters
  - Average share count for the full year of approximately 36 million shares
- Exclusions:
  - acquisition related intangibles amortization expense of approximately $32 million (posted on website)
  - amortization of convertible debt discount and issuance costs reported in interest expense of approximately $12 million (posted on website)
  - acquisition-related or severance and restructuring expenses.

* Adjusted diluted earnings per share excludes severance and restructuring expense and other unique items as well as Amortization expense related to acquired intangibles and non-cash imputed interest on convertible notes.

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Commitment to ESG

Insight's values of Hunger, Heart, and Harmony are core to how our teammates treat one another, engage with those we work with every day, and improve the communities where we work and live.

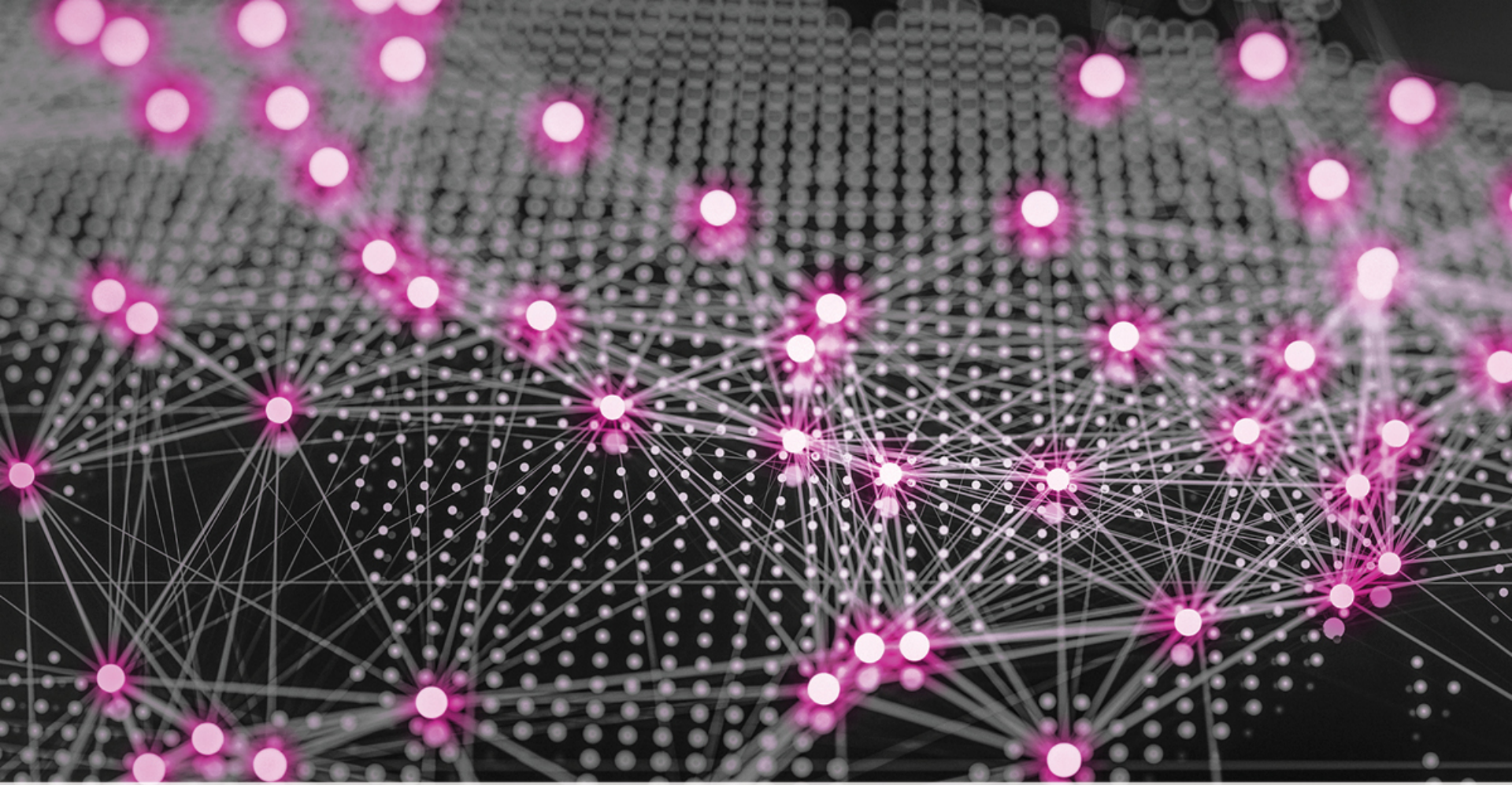
2021 Corporate Citizenship Report

Fortune 2021
World's Most Admired Companies



Forbes 2021
Best Employers for Diversity

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Appendix

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Appendix – Reconciliation of GAAP to Non-GAAP Financial Measures*

US Dollar in $000s, except per share data	Three Months Ended Mar 31, 2021	2020
Adjusted Consolidated Earnings from Operations:		
GAAP consolidated EFO	$ 67,024	$ 52,863
Amortization of intangible assets	8,041	10,108
Other	(6,740)	3,610
Adjusted non-GAAP consolidated EFO	$ 68,325	$ 66,581
Adjusted Consolidated Net Earnings:		
GAAP consolidated net earnings	$ 43,168	$ 33,961
Amortization of intangible assets	8,041	10,108
Amortization of debt discount and issuance costs	2,983	2,831
Other	(6,740)	3,610
Income taxes on non-GAAP adjustments	(919)	(4,160)
Adjusted non-GAAP consolidated net earnings	$ 46,533	$ 46,350
Adjusted Diluted EPS:		
GAAP diluted EPS	$ 1.18	$ 0.95
Amortization of intangible assets	0.22	0.28
Amortization of debt discount and issuance costs	0.08	0.08
Other	(0.18)	0.10
Income taxes on non-GAAP adjustments	(0.03)	(0.11)
Impact of benefit from note hedge	0.03	-
Adjusted non-GAAP diluted EPS	$ 1.30	$ 1.30
Shares used in diluted EPS calculation	36,699	35,646
Impact of benefit from note hedge	(1,039)	-
Shares used in Adjusted non-GAAP diluted EPS calculation	$ 35,660	$ 35,646

* Adjusted consolidated earnings from operations, Adjusted consolidated net earnings and Adjusted diluted earnings per share exclude (i) severance and restructuring expenses, (ii) certain acquisition and integration related expenses, (iii) amortization of intangible assets, and (iv) the tax effects of each of these items, as applicable. Adjusted consolidated net earnings and Adjusted diluted earnings per share also exclude amortization of debt discount and issuance costs associated with the issuance of the Company's convertible senior notes due 2025.

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Appendix – Reconciliation of GAAP to Non-GAAP Financial Measures (continued)

US Dollar in $000s	Three Months Ended Mar 31, 2021	2020
Adjusted North America Earnings from Operations:		
GAAP EFO from North America segment	$ 53,921	$ 42,341
Amortization of intangible assets	7,417	9,493
Other*	(7,238)	3,384
Adjusted non-GAAP EFO from North America segment	$ 54,100	$ 55,218
Adjusted EMEA Earnings from Operations:		
GAAP EFO from EMEA segment	$ 10,090	$ 8,320
Amortization of intangible assets	496	506
Other*	498	210
Adjusted non-GAAP EFO from EMEA segment	$ 11,084	$ 9,036
Adjusted APAC Earnings from Operations:		
GAAP EFO from APAC segment	$ 3,013	$ 2,202
Amortization of intangible assets	128	109
Other*	-	16
Adjusted non-GAAP EFO from APAC segment	$ 3,141	$ 2,327

* Adjusted consolidated earnings from operations, Adjusted consolidated net earnings and Adjusted diluted earnings per share exclude (i) severance and restructuring expenses, (ii) certain acquisition and integration related expenses, (iii) amortization of intangible assets, and (iv) the tax effects of each of these items, as applicable.

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Appendix – Reconciliation of GAAP to Non-GAAP Financial Measures (continued)

US Dollar in $000s	Twelve Months Ended Mar 31, 2021	2020
Return on invested capital:		
GAAP consolidated EFO	$ 285,736	$ 236,418
Other	2,928	21,508
Adjusted non-GAAP consolidated EFO*	288,664	257,926
Income tax expense**	75,053	67,061
Adjusted non-GAAP consolidated EFO, net of tax	$ 213,611	$ 190,865
Average stockholders' equity***	$ 1,269,282	$ 1,103,865
Average debt***	468,330	522,016
Average cash***	(111,766)	(110,957)
Invested Capital	$ 1,625,846	$ 1,514,924
ROIC (from GAAP consolidated EFO)****	13.01%	11.55%
ROIC (from Adjusted non-GAAP consolidated EFO)*****	13.14%	12.60%

* The adjusted non-GAAP consolidated EFO amount used for the Adjusted non-GAAP ROIC calculation does not exclude amortization of intangible assets. This calculation remains consistent with the metric utilized in management's compensation plan.
** Assumed tax rate of 26.0%.
*** Average of previous five quarters.
**** Computed as GAAP consolidated EFO, net of tax of $74,291 and $61,469 for the twelve months ended March 31, 2021, and 2020, respectively, divided by invested capital.
***** Computed as Adjusted non-GAAP consolidated EFO, net of tax, divided by invested capital.

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Appendix – Reconciliation of GAAP to Non-GAAP Financial Measures (continued)

US Dollar in $000s	Three Months Ended Mar 31, 2021	2020
Adjusted Consolidated Selling and Administrative Expenses:		
GAAP selling and administrative expenses	$ 271,190	$ 268,863
Less: Amorization of intangible assets	(8,041)	(10,108)
Adjusted non-GAAP selling and administrative expenses	263,149	258,755
GAAP selling and administrative expenses as a percent of net sales	12.4%	12.5%
Adjusted non-GAAP selling and administrative expenses as a percent of net sales	12.0%	12.1%

US Dollar in $000s	Three Months Ended Mar 31, 2021	2020
Adjusted North America Selling and Administrative Expenses:		
GAAP selling and administrative expenses	$ 206,806	$ 211,203
Less: Amorization of intangible assets	(7,417)	(9,493)
Adjusted non-GAAP selling and administrative expenses	199,389	201,710
GAAP selling and administrative expenses as a percent of net sales	12.5%	12.6%
Adjusted non-GAAP selling and administrative expenses as a percent of net sales	12.0%	12.0%

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Appendix - Convertible Senior Notes

Insight's policy elected for settlement of the convertible notes is principal/par value in cash with the excess being settled in shares resulting in dilution in GAAP reported Diluted Earnings Per Share ("DEPS"). The DEPS incremental shares for GAAP reporting purposes are not issued at the time of reporting and are a non-GAAP exclusion for the Company (up to the strike price of the warrants of $103.12). The bond hedge effectively raises the potential dilution point of the convertible note and call spread from $68.32 up to $103.12, as illustrated below:

Diluted Earnings Per Share (DEPS) incremental number of shares* for various NSIT stock price examples:

NSIT Stock price	Net shares owed on Convertible Notes	Net shares received from bond hedge	Net shares owed on Warrants	GAAP additional dilution	Non-GAAP additional dilution
$ 51.56	-	-	-	-	-
$ 68.32	-	-	-	-	-
$ 80.00	747,951	(747,951)	-	747,951	-
$ 85.70	1,038,835	(1,038,835)	-	1,038,835	-
$ 103.12	1,728,847	(1,728,847)	-	1,728,847	-
$ 110.00	1,941,133	(1,941,133)	212,286	2,153,418	212,286
$ 115.00	2,079,473	(2,079,473)	350,626	2,430,098	350,626

Balance sheet classification impacts of Sales price conversion trigger being met:

NSIT Stock price *	Non current debt	Equity (APIC)	Current debt	Temporary equity
$ 51.56	308,500	46,431	-	-
$ 68.32	308,500	46,431	-	-
$ 80.00	308,500	46,431	-	-
$ 88.82	-	-	308,500	46,431
$ 110.00	-	-	308,500	46,431
$ 115.00	-	-	308,500	46,431

*NSIT assumed stock price for 20 out of last 30 trading days in the period

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Appendix - Convertible Senior Notes

Insight Convertible Senior Notes - $350 Million

Relevant NSIT stock prices:

- Price at issuance - $51.56
- Conversion ratio price equivalent - $68.32 ← Triggered potential additional shares in GAAP DEPS*
- Sales price conversion trigger - $88.82
- Bond hedge strike price - $68.32
- Warrants strike price - $103.12 ← Potential dilution to existing shareholders**
- Assumed accreted value - $308.5 Million

* No automatic redemption trigger, expect convertible notes will remain outstanding for foreseeable future. GAAP diluted earnings per share (DEPS) are for reporting purposes only, no incremental shares were actually issued.

** Principal amount would be settled in cash and only premium above $103.12 would result in actual shares being issues

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