

## Leading Industry Analyst Firm Names MAXIMUS Overall Winner of 2011 Excellence in Business Performance Management Awards

### Release Date:

Thursday, March 17, 2011 12:10 pm EDT

### Terms:

[Contracts and Awards](#)

### Dateline City:

RESTON, Va. & BEDFORD, Mass.

### *Government health services provider deploys Progress® Savvion® BPM solution to overhaul workflow and resource management*

RESTON, Va. & BEDFORD, Mass.--(BUSINESS WIRE)--MAXIMUS (NYSE:MMS), a leading provider of government services worldwide, has been selected as Gartner's 2011 BPM Project/Program of the Year. In addition, MAXIMUS also received top honors for Delivering Innovative BPM Solutions. These coveted Gartner awards recognize organizations that demonstrate leadership and innovation in BPM implementation.

In partnership with [Progress Software Corporation](#) (NASDAQ: PRGS), a leading software provider that enables enterprises to be operationally responsive, MAXIMUS implemented the [Progress® Savvion® BPM solution](#) across select Medicaid and CHIP programs, which resulted in improved visibility into its business processes, efficiency and greater certainty in achieving contractual outcomes.

MAXIMUS deployed the Progress Savvion BPM solution to help maintain the Company's market-leading position in the administration of public health insurance programs. The Company's focus on operational excellence emphasizes innovation in core areas such as customer contact center management, application processing and consumer enrollment. The Progress Savvion BPM solution combined with MAXIMUS operational expertise provides government clients the confidence that their program beneficiaries can effectively go through the process of establishing, maintaining and renewing health care coverage.

Bruce Caswell, President and General Manager of MAXIMUS Health Services commented, "We believe this award demonstrates our commitment to drive continuous business process optimization to help our government clients receive the highest level of services and meet the unique needs of public program beneficiaries. The Progress Savvion BPM solution gives us a dashboard view of our business processes and increases our ability to flexibly respond to policy changes. This has enabled us to better align resources while ensuring that we meet or exceed required service levels for critical public programs. We are honored to have Gartner, an industry leading organization, acknowledge our efforts and achievements in business process management."

MAXIMUS uses the Progress Savvion BPM solution at every stage of the process lifecycle, from implementing processes modelling for new business opportunities to identifying potential risk, areas for improvements and staffing needs for current projects.

"Success in the adoption of BPM is heavily dependent on the ability to tackle people, process and technology issues at the same time," commented Michelle Cantara, Vice President of Business Process Management at Gartner. "Providers of business process services who use BPM provide their clients with much more than cost takeout. They are able to offer clients higher degrees of process quality and agility, and they can pinpoint the gaps in the process handoffs, which can greatly reduce risk."

Dr M.A. Ketabchi, Chief Strategist at Progress Software, commented, "We are excited that our BPM solution plays an integral part in these award-winning service offerings, and we congratulate the MAXIMUS team on receiving this prestigious recognition from Gartner. By approaching BPM as a roadmap across their entire business and by focusing on process optimization and continuous improvement of their services in spite of frequent changes in regulations, MAXIMUS has delivered exceptional results for its customers."

Just one year after deployment, MAXIMUS reaped the benefits of leveraging the Progress Savvion BPM solution with improved resource utilization and workflow. The BPM solution has allowed the Company to help its clients understand how changes could affect their business by running real world 'what if' scenarios.

The 2011 Gartner BPM Excellence Awards will be presented at the Gartner BPM summit in Baltimore, Maryland on April 28, 2011.

### About MAXIMUS

MAXIMUS is a leading provider of government services worldwide and is devoted to providing health and human services program management and consulting services to its clients. The Company has more than 6,500 employees located in more than 220 offices in the United States, Canada, Australia and the United Kingdom. Additionally, MAXIMUS is included in the Russell 2000 Index and the S&P SmallCap 600 Index.

### **About Progress Software Corporation**

Progress Software Corporation (NASDAQ: PRGS) is a global software company that enables enterprises to be operationally responsive to changing conditions and customer interactions as they occur - to capitalize on new opportunities, drive greater efficiencies and reduce risk. The company offers a comprehensive portfolio of best-in-class infrastructure software spanning event-driven visibility and real-time response, open integration, data access and integration, and application development and deployment - all supporting on-premises and SaaS/Cloud deployments. Progress maximizes the benefits of operational responsiveness while minimizing IT complexity and total cost of ownership. Progress can be reached at [www.progress.com](http://www.progress.com) or +1-781-280-4000.

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### **Ticker Slug:**

*Ticker:* MMS

*Exchange:* NYSE

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