



Conference Presentation

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Forward-Looking Statements

This presentation contains forward-looking statements and forward-looking information within the meaning of applicable US and Canadian securities legislation (collectively, “forward-looking statements”), including, in particular, statements regarding future financial and operational results, opportunities, and any other statements regarding events or developments that RB Global (the “Company”, “RB Global”, “RBA”, “we”, “us”, “their” or “our” believes or anticipates will or may occur in the future. Forward-looking statements herein include, in particular, statements relating to future financial and operational results, opportunities, and any other statements regarding events or developments that RB Global believes or anticipates will or may occur in the future. Forward-looking statements are typically identified by such words as “aim”, “anticipate”, “believe”, “could”, “continue”, “estimate”, “expect”, “intend”, “may”, “ongoing”, “plan”, “potential”, “predict”, “will”, “should”, “would”, “could”, “likely”, “generally”, “future”, “long-term”, or the negative of these terms, and similar expressions intended to identify forward-looking statements. It is uncertain whether any of the events anticipated by the forward-looking statements will transpire or occur, or if any of them do, what impact they will have on our results of operations. Therefore, you should not place undue reliance on any such forward-looking statements and caution must be exercised in relying on forward-looking statements. Forward-looking statements are based on current expectations and assumptions that are subject to risks and uncertainties that may cause actual results to differ materially, including but not limited to risks and uncertainties relating to: our ability to drive shareholder value; potential growth and market opportunities; the level of participation in our auctions and the success of our online marketplaces; our ability to grow our businesses, acquire new customers, enhance our sector reach, drive geographic depth, and scale our operations; the impact of our initiatives, services, investments, and acquisitions on us and our customers; the acquisition or disposition of properties; potential future mergers and acquisitions; our ability to integrate acquisitions; our future capital expenditures and returns on those expenditures; our ability to add new business and information solutions, including, among others, our ability to maximize and integrate technology to enhance our existing services and support additional value-added service offerings; the supply trend of equipment and vehicles in the market and the anticipated price environment, as well as the resulting effect on our business and Gross Transaction Value (“GTV”); our compliance with laws, rules, regulations, and requirements that affect our business; effects of various economic, financial, industry, and market conditions or policies, including inflation, the supply and demand for property, equipment, or natural resources; the behavior of commercial assets and vehicle pricing; the relative percentage of GTV represented by straight commission or underwritten (guarantee and inventory) contracts, and its impact on revenues and profitability; our future capital expenditures and returns on those expenditures; the effect of any currency exchange and interest rate fluctuations on our results of operations; the effect of any tariffs on our results of operations; the grant and satisfaction of equity awards pursuant to our compensation plans; any future declaration and payment of dividends, including the tax treatment of any such dividends; financing available to us from our credit facilities or other sources, our ability to refinance borrowings, and the sufficiency of our working capital to meet our financial needs; our ability to satisfy our present operating requirements and fund future growth through existing working capital, credit facilities and debt; misappropriation of data or cybersecurity incidents; and, failure to comply with privacy and data protection laws, as well as RBA’s response to any of the aforementioned factors.

Other risks that could cause actual results to differ materially from those described in the forward-looking statements are included in RBA’s periodic reports and other filings with the Securities and Exchange Commission (“SEC”) and/or applicable Canadian securities regulatory authorities, including the risk factors identified under Item 1A “Risk Factors” and the section titled “Summary of Risk Factors” in RBA’s most recent Annual Report on Form 10-K for the fiscal year ended December 31, 2024, and RBA’s periodic reports and other filings with the SEC which are available on the SEC, SEDAR and RB Global’s websites

The foregoing list is not exhaustive of the factors that may affect RB Global’s forward-looking statements. There can be no assurance that forward-looking statements will prove to be accurate, and actual results may differ materially from those expressed in, or implied by, these forward-looking statements. Forward-looking statements are made as of the date of this presentation and RB Global does not undertake any obligation to update the information contained herein unless required by applicable securities legislation. For the reasons set forth above, you should not place undue reliance on forward-looking statements.

Non-GAAP Financial Measures

This presentation contains certain non-GAAP financial measures, including adjusted EBITDA, adjusted EPS, adjusted net income, and adjusted net debt. These non-GAAP financial measures are not calculated in accordance with GAAP and may exclude items that are significant in understanding and assessing a company’s financial condition or operating results. Therefore, these measures should not be considered in isolation or as alternatives to financial measures under GAAP. In addition, these measures may not be comparable to similarly-titled measures used by other companies. Further information regarding non-GAAP financial measures is included in RBA’s filings with the SEC and/or applicable Canadian securities regulatory authorities, including RBA’s Current Report on Form 8-K filed with the SEC on the date of this presentation, which are available on the SEC and SEDAR websites and at: investor.rbglobal.com.

This presentation also includes certain forward-looking non-GAAP financial measures. We are unable to present a quantitative reconciliation of this forward-looking non-GAAP financial information because management cannot reliably predict all of the necessary components of such measures. Accordingly, investors are cautioned not to place undue reliance on this information.

All figures are in US dollars, unless otherwise noted.

Due to rounding, numbers presented throughout this document may not add up precisely to the totals presented.

Investment Thesis



We operate in large and growing end markets and are strategically positioned to capture market share



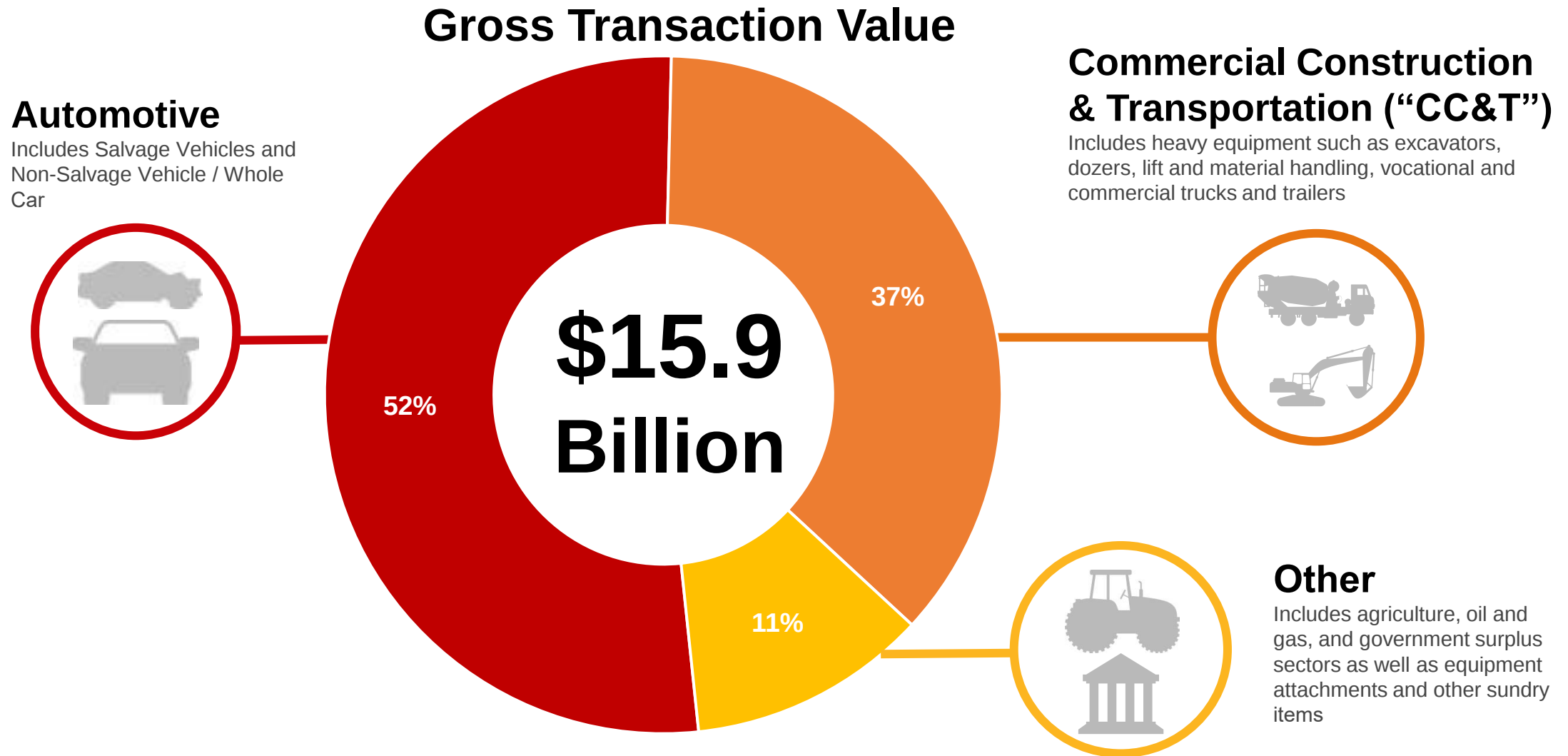
Our operational excellence initiatives position us for sustained profitable growth



We can compound our growth by strategically reinvesting our strong free cash flow



Attractive Mix of Assets in our Marketplace

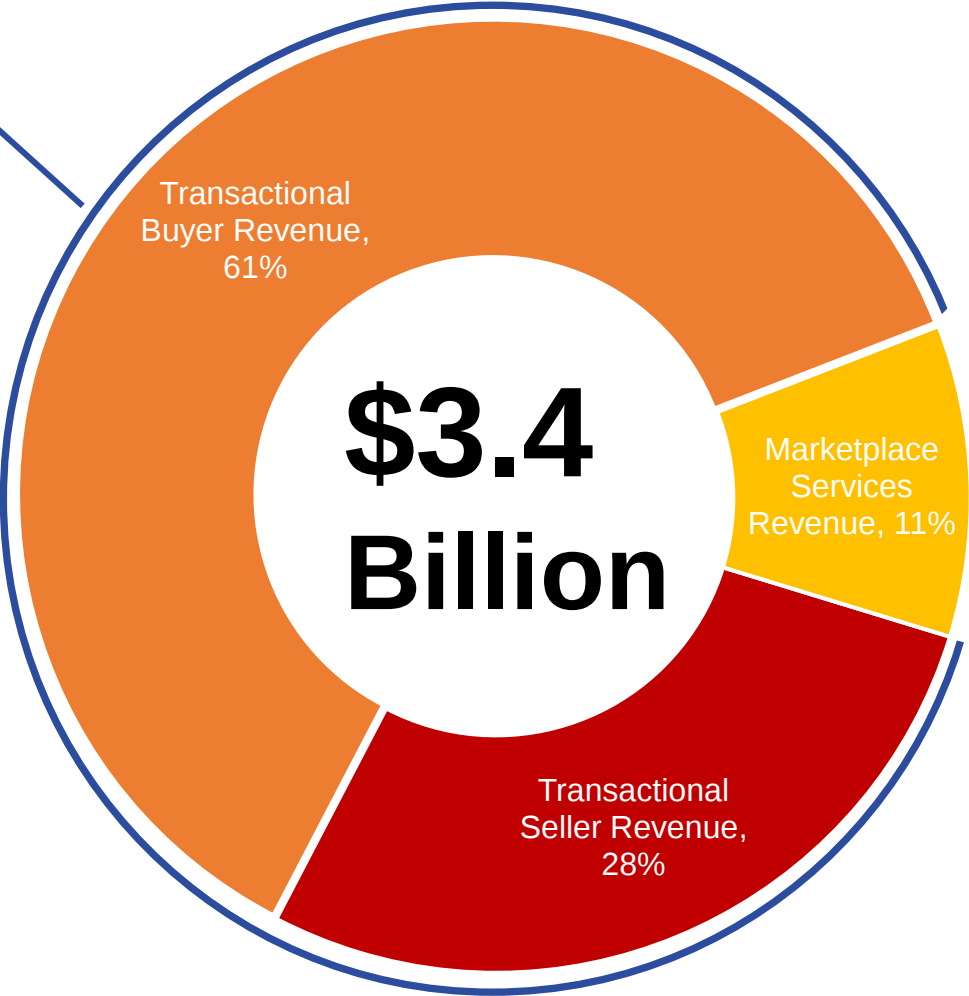


Year Ending 2024

Service Revenue Powered by Transactions

Transaction Solutions (89%)

- Fees earned from Seller
- Fees earned from Buyer



Marketplace Services

- Revenue from optional services provided to buyer or seller
- Revenue from services provided to non-transaction customers



Year Ending 2024

What we do: Overdeliver on Our Commitments



CC&T SELLERS

End Users
Resellers
Fleet Owners



BUYERS

End Users
Resellers

Optimize ownership costs
with Rouse and SmartEquip

North America CC&T

Estimated ~\$100 Billion in Annual Gross Transaction Value: Cyclical & Growing at ~GDP



Auctions

~\$20 Billion

 **RITCHIE BROS.**



Non-Auction Transactions

~\$80 Billion

 **BOOM & BUCKET**

Marketplace 

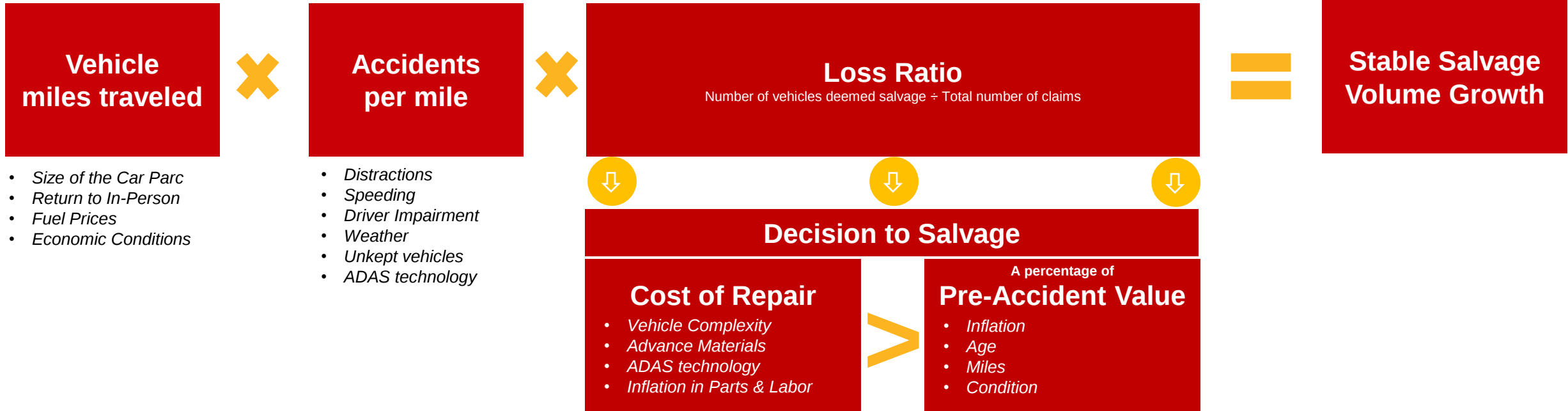
We are Number 1 in a Highly Fragmented Market

- Auction transaction volumes typically decline at cyclical inflection points in the end markets
- Over time, the Auction Channel has gained share from other channels but remains underpenetrated
- We offer a scalable technology-driven solution for partners seeking non-auction transaction alternatives



North America Automotive Salvage

Estimated ~\$20 Billion in Annual Gross Transaction Value: Secularly Growing at Mid Single Digits



We have ~35%+ Market Share in a Duopoly

- We are sequentially gaining share, and on track to reach a more balanced level over time
- We have industry-leading execution for our automotive insurance partners



Why We Win



We Have Global Reach and Scale with Trusted and Iconic Brands



Why We Win



We drive value to our partners' P&L



Trusted
Partner



Data &
Insights



Value-added
services



Allocate capital to areas of highest returns

Guiding Principle

2025 Focus

Invest in the business	Invest in business guided by returns	Invest in land and technology to support growth
Acquisitions	Monitor opportunities in core and adjacent sectors, geographies, and marketplace services that exceed financial hurdles	Assess strategic opportunities
Debt Paydown	Target net leverage ~2.0x	Continue to pay down short-term debt
Return capital	Maintain relevant dividend Consider shares repurchase when appropriate	Maintain relevant dividend

2025 Outlook

(in U.S. dollars in millions, except percentages)	Current Outlook	Commentary
GTV Growth ¹	0% to 3%	- Continued gains in market share - Guidance does not anticipate significant GTV from catastrophic events
Adjusted EBITDA ²	\$1,320 to \$1,380	Year-over-year growth is driven by our commitment to operational excellence while prudently investing in growth
Full Year 2025 Tax Rate (GAAP and Adjusted)	25% to 28%	Consistent with 2024
Capital Expenditures ³	\$350 to \$400	- Supports greenfield expansion in Australia - Continued execution against our land strategy - Continued investment in technology to enhance the customer experience and improve operational efficiency

1) Compared to full year 2024 results

2) The Company has not provided a reconciliation of Adjusted EBITDA outlook for fiscal 2025 to GAAP net income, the most directly comparable GAAP financial measure, because without unreasonable efforts, it is unable to predict with reasonable certainty the amount or timing of non-GAAP adjustments that are used to calculate Adjusted EBITDA, including but not limited to: (a) the net loss or gain on the sale of property plant & equipment or other assets, (b) acquisition-related or integration costs relating to our mergers and acquisition activity, including severance costs, (c) other legal, advisory, restructuring and non-income tax expenses, (d) share-based payments compensation expense which value is directly impacted by the fluctuations in our share price and other variables, and (e) other expenses that we do not believe are indicative of our ongoing operations. These adjustments are uncertain, depend on various factors that are beyond our control, and could have a material impact on net income for fiscal 2025.

3) Capex is defined as property, plant, and equipment, net of proceeds on disposals, plus intangible asset additions



Vision



Strategic
Priorities



Enablers

The trusted global partner for insights, services, and transaction solutions



Put our Partners First	Strategic Focus	Excel Operationally
Create a seamless and trusted experience for our sellers and buyers	Drive Premium Price Performance Grow enterprise partnerships with comprehensive solutions that enhance their profitability Grow CC&T regional business by focusing on relationships, and ease of doing business	Operational efficiency and prudent expense management Best in-class performance against service level agreements

Modernize Technology
Capabilities

Grow Leadership and Talent

Develop M&A and
Partnerships

