



NEWS RELEASE

Wayfair Expands European Operation Centre in Galway, Ireland

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Creates 160 New Jobs in the Region and Opens New Facility

GALWAY, Ireland--(BUSINESS WIRE)-- Wayfair Inc. (NYSE:W), one of the world's largest online destinations for home furnishings and décor, today announced the expansion of its multi-lingual European Operations Centre in Galway, Ireland. The company will create approximately 160 new jobs in the Galway area as it scales its workforce to keep pace with rapid growth in Europe. To accommodate the expanding team, Wayfair will open a new 30,000-square-foot facility on Tuam Road to replace its prior facility in Mervue Business Park. The company will celebrate the new Tuam Road office opening with a ribbon-cutting ceremony this morning at 10 a.m.

This Smart News Release features multimedia. View the full release here:

<https://www.businesswire.com/news/home/20160517005600/en/>

Wayfair Expands European Operation Centre in Galway, Ireland (Photo: Business Wire)

"A key pillar of Wayfair's continued success is our

promise to customers to consistently deliver excellent customer service," noted Liz Graham, vice president of sales and service, Wayfair. "As European consumers become increasingly aware of Wayfair's exceptional e-commerce experience for home furnishings, we are seeing tremendous business growth in the region. The expansion of our operations in Galway will enable us to support the company's strong growth in Europe and ensure that we continue to deliver a world-class shopping experience as we redefine the way people shop for their homes."

New employees will join Wayfair's 200 existing Galway-based team members. Open roles include positions in customer service, inbound sales, business account management, finance, supplier operations, business analysts, recruitment, training and IT services.

“In Galway, we have built an outstanding team of dedicated professionals who are focused on ensuring the Wayfair e-commerce experience is stellar from start to finish,” added Graham. “Our existing Galway team has been instrumental in providing Wayfair customers with an outstanding shopping experience. We are delighted to expand that team with more top-notch professionals in the area as we scale our operations to keep pace with rapid growth of our business.”

Commenting on the announcement, Minister for Jobs, Enterprise and Innovation Mary Mitchell O’Connor noted, “I am delighted that Wayfair is expanding its company and creating an additional 160 jobs in Co. Galway. Creating jobs in our regions is a key part of what we want to achieve. Ireland is now equipped to seize the opportunities presented by the growth of e-commerce by utilizing our skill base and technological capacity. Internet shopping is a high growth and competitive sector and our ability to attract major companies like Wayfair illustrates that we can adapt to new developments and technologies in order to provide companies with the relevant expertise and infrastructure required for such operations. I wish Wayfair and its staff every success in the future.”

The development of Wayfair’s new facility is supported by the Department of Jobs, Enterprise & Innovation through IDA Ireland.

“It’s great to see Wayfair expanding its operations in Galway, adding 160 extra staff in a variety of roles,” noted Martin Shanahan, CEO of the Industrial Development Authority. “It’s testament to the excellent ground work laid and reputation built by its existing staff, to the ready availability locally of a multi-lingual talent pool and to Galway’s competitive business environment. I wish the team every success as they take Wayfair to the next level in Galway, demonstrating, once again, the region’s strong value proposition to other consumer businesses.”

In Galway, Wayfair offers full-time positions with a wide range of benefits including equity, bonuses, tuition reimbursement, medical insurance, tax saver commuter benefits and discounts on employee purchases. For more information on hiring and career opportunities in Galway, visit www.wayfair.co.uk/careers.

With more than 4,600 full time employees globally, Wayfair currently operates customer service centers in Massachusetts, Utah, Texas and Ireland.

About Wayfair

Wayfair Inc. offers an extensive selection of home furnishings and décor across all styles and price points. The Wayfair family of brands includes:

- Wayfair.com, an online destination for all things home
- Joss & Main, where beautiful furniture and finds meet irresistible savings
- AllModern, a go-to online source for modern design

- DwellStudio, a design house for fashion-forward modern furnishings
- Birch Lane, a collection of classic furnishings and timeless home décor

Wayfair generated \$2.25 billion in net revenues for full year 2015 and \$747.3 million in net revenues for first quarter 2016. The company employed 4,604 people as of March 31, 2016 and is headquartered in Boston, Massachusetts with operations throughout North America and Europe.

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Source: Wayfair Inc.

Wayfair Inc.

Media Relations Contact:

Kate Margolis, 857-221-8085

PR@wayfair.com

or

Investor Relations Contact:

Julia Donnelly, 617-880-8320

IR@wayfair.com