



NEWS RELEASE

Wayfair Names Jeremy Delinsky Chief Technology Officer

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Former athenahealth CTO and Chief Product Officer Joins Home Furnishings Leader

BOSTON--(BUSINESS WIRE)-- Wayfair (NYSE:W), one of the world's largest online destinations for home furnishings and décor, today announced that Jeremy Delinsky has joined the company's leadership team as chief technology officer. Delinsky joins Wayfair with more than a decade of leadership experience, formerly serving as CTO and, most recently, chief product officer (CPO) at athenahealth. Delinsky will report directly to Steve Conine, Wayfair's co-founder and co-chairman.

This Smart News Release features multimedia. View the full release here:

<https://www.businesswire.com/news/home/20150529005125/en/>

Jeremy Delinsky joins Wayfair as CTO. (Photo: Business Wire)

"We are very pleased to welcome Jeremy to the Wayfair leadership team," said Steve Conine, co-founder and co-

chairman, Wayfair. "Jeremy has extensive expertise in scaling a large technology business and an impressive track record of bringing innovation to market. As we continue to scale our business, I look forward to working closely with Jeremy to lead our rapidly growing team of more than 350 engineers. He will be a valuable addition to my team and our Wayfair executive team as we continue on our path as a technology innovator and one of the world's leading ecommerce businesses."

"I am excited to join Wayfair and its leadership team at a time when the company is gaining such strong momentum," added Delinsky. "It is truly an honor to join Steve and Niraj and the entire Wayfair team at this incredible point in the company's journey. Steve has been a true visionary in building the technology that powers Wayfair's business and I am thrilled to join his team to help him drive the ongoing innovation and product development that will firmly establish Wayfair as the world's best shopping experience for home goods."

During his tenure at athenahealth, Delinsky served as chief technology officer for more than four years and most recently as chief product officer. As CPO, he was responsible for the development and commercialization of athenahealth's emerging products. As CTO, Delinsky was responsible for scaling athenahealth's software development, user experience, product management, and technology infrastructure organizations.

Prior to his roles on the executive leadership team, Delinsky held a variety of leadership positions in product management and operations at athenahealth. He started his career in the strategy & operations practice at Deloitte Consulting. Delinsky is a Phi Beta Kappa graduate of Wesleyan University and received his MBA from The Wharton School of the University of Pennsylvania.

About Wayfair

Wayfair Inc. offers an extensive selection of home furnishings and décor across all styles and price points. The Wayfair family of brands includes:

- Wayfair.com, an online destination for all things home
- Joss & Main, an online flash sales site offering inspiring home design daily
- AllModern, a go-to online source for modern design
- DwellStudio, a design house for fashion-forward modern furnishings
- Birch Lane, a collection of classic furnishings and timeless home décor

Wayfair is headquartered in Boston, Massachusetts, with additional locations in New York, Ogden, Utah, Hebron, Kentucky, Galway, Ireland, London, Berlin and Sydney.

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