

# **Value Matters**

3Q 2022

# Sustainable Value Creation Through Industry Cycles



Consistent Strategy to Maximize Long-Term Shareholder Value

EOG is focused on being among the lowest cost, highest return and lowest emissions producers, playing a significant role in the long-term future of energy.



**Returns-Focused** 



**Disciplined Growth** 



**Significant Free Cash Flow** 



**Sustainability Leader** 



Culture

3Q 2022

## **EOG** Resources



#### **Returns**

Most Stringent Investment Hurdle Rate in Industry: 60% Direct ATROR<sup>1,2</sup> at Flat \$40 Oil and \$2.50 Natural Gas

## **Capital Discipline**

Manage Investment at Appropriate Rate to Support Continuous Improvement Across Multi-Basin Portfolio

#### **Free Cash Flow**

Exceptional Balance Sheet with Commitment to Return
Minimum 60% of Annual Free Cash Flow<sup>2,3</sup> to Shareholders

#### **Sustainability**

**Strong ESG Performance Track Record** 

#### **Culture**

**Decentralized Company Focused on Organic Exploration and Technology Leadership** 



<sup>(1)</sup> Direct ATROR calculated using flat commodity prices of \$40 WTI oil, \$2.50 Henry Hub natural gas and \$16 NGLs.

<sup>(2)</sup> See accompanying schedules for reconciliations and definitions of non-GAAP measures and other measures.

<sup>(3)</sup> Cash provided by operating activities before changes in working capital less CAPEX.

# 3Q 2022 Results & Highlights





### **Strong Operational Execution and Financial Results**

- 3Q Production and Capex Better Than Guidance<sup>1,2</sup>
- 3Q Adjusted Net Income<sup>2</sup> of \$2.2 Bn and \$3.71 Adjusted EPS<sup>2</sup>
- Generated \$2.3 Bn Free Cash Flow<sup>2,3</sup> in 3Q



## Delivering on FCF Priorities - 10% Regular Dividend Growth and Special Dividend

- Regular Dividend Increased 10% to \$3.30 per Share<sup>4</sup>
- Declared \$1.50/Share Special Dividend
- \$5.1 Bn Cash Return in 2022 Exceeds Minimum 60% of FCF Commitment<sup>2,5</sup>



## **New Utica Combo Play - Creating Value Through Organic Exploration**

- Accumulated 395k Net Acres, Including 135k Acres with Minerals Interest Ownership
- Significant Double Premium Potential Across Acreage Position
- Stepping Up Activity to ~20 Wells in 2023
- Targeting < \$5/Boe Finding Cost and 3-Mile Lateral Development</li>

<sup>(1)</sup> Based on midpoint of 3Q 2022 guidance as of August 4, 2022.

<sup>(2)</sup> See accompanying schedules for reconciliations and definitions of non-GAAP measures and other measures.

<sup>(3)</sup> Cash provided by operating activities before changes in working capital less CAPEX.

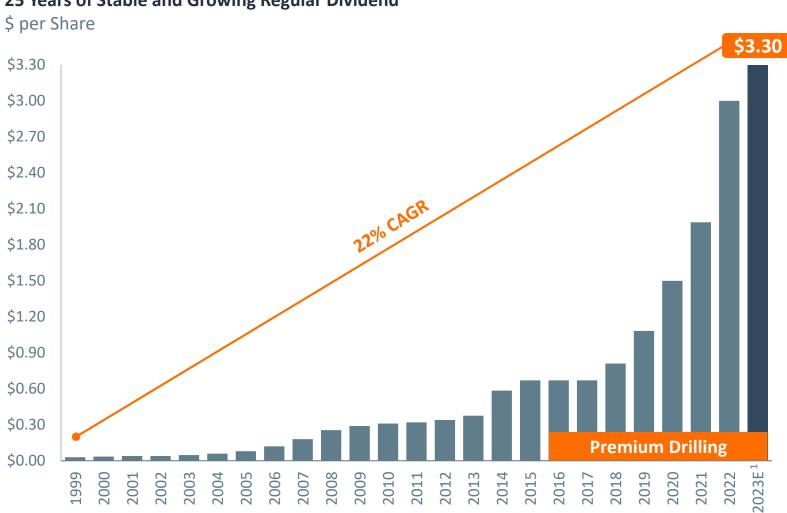
<sup>(4)</sup> Indicated annual rate as of November 3, 2022.

<sup>(5)</sup> Based on full-year 2022 guidance, as of November 3, 2022. Assumes \$95 WTI and \$7.00 Henry Hub natural gas price for full-year 2022. Includes ~\$3.5 Bn cash paid for settlement of derivative contracts.

# Committed to Sustainable, Growing Regular Dividend

Regular Dividends Protect Cash Returns Through Cycles





Regular Dividend is a \$1.9 Bn Annual Cash **Return Commitment to Shareholders** 

### **Strong Track Record of Delivering Cash To Shareholders Through Price Cycles**

- Dividend Has Never Been Suspended or Reduced
- Growth Reflects Improvements in **Underlying Business**
- Low-Cost Structure, High-Quality Well **Inventory and Strong Balance Sheet Support Dividend Sustainability**

# **EOG** Regular Dividend Leads Peers and Broader Market

#### Regular Dividend Yield<sup>1</sup>



**Regular Dividend is the Primary Mode to Return Cash to Shareholders** 

Regular dividend yield for S&P 500 calculated as indicated yield for representative ETF. E&P peers include APA, COP, DVN, FANG, HES, MRO, OXY, PXD. As of November 2, 2022. Dividend yield based on indicated annual rate, as of November 3, 2022

## **Increasing Our Cash Return to Shareholders**

## Minimum 60% of Annual Free Cash Flow<sup>1,2</sup> Committed to Shareholder Returns

### **Long-Term EOG Free Cash Flow Priorities**



#### **Sustainable Dividend Growth**



#### **Pristine Balance Sheet**

\$0.2 Bn Net Cash<sup>3</sup> as of 3Q 2022



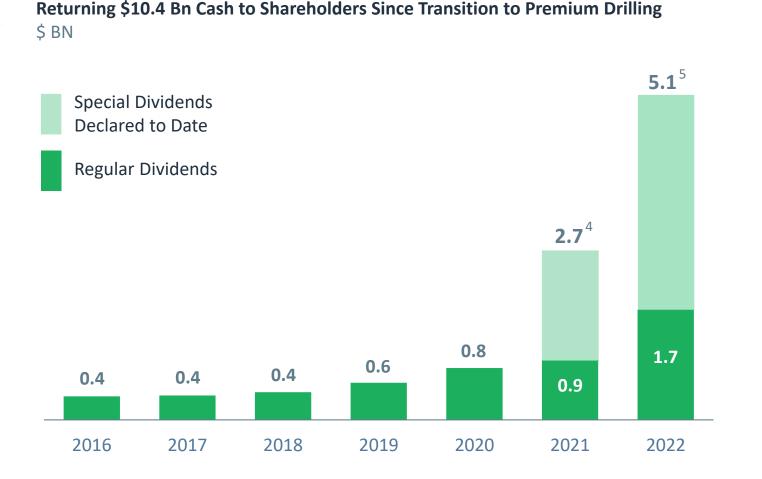
#### **Additional Cash Return**

- Special Dividends
- Opportunistic Share Repurchases



#### **Low-Cost Property Bolt-Ons**

- No Expensive M&A



<sup>(1)</sup> Cash provided by operating activities before changes in working capital less CAPEX.

<sup>(2)</sup> See accompanying schedules for reconciliations and definitions of non-GAAP measure and other measures.

<sup>(3)</sup> Cash less Current and Long-Term Debt.

<sup>4)</sup> Includes \$1.8 Bn paid in special dividends.

<sup>5)</sup> Includes \$3.4 Bn of special dividends declared as of November 3, 2022.

# **Exceeding Our Minimum Cash Return Commitment in 2022**





- Additional Cash Return

- Strengthen Balance Sheet

- Low-Cost Property Bolt-Ons

\$5.80/Sh<sup>5</sup>
Special Dividends

\$3.00/Sh Regular Dividends \$5.1 Bn Cash Return is ~67% of Free Cash Flow

\$4.6 Bn Capex<sup>2</sup>

CFO 1,2,3

Cash Flow Priorities

<sup>(1)</sup> Cash provided by operating activities before changes in working capital.

<sup>(2)</sup> Based on full-year 2022 guidance, as of November 3, 2022.

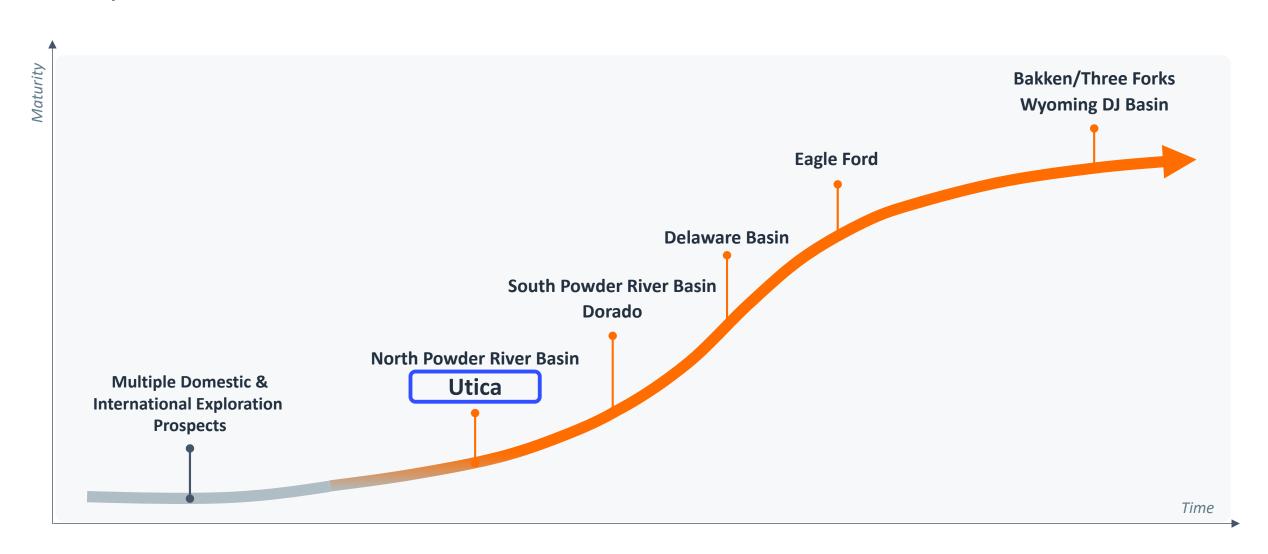
<sup>(3)</sup> Assumes \$95 WTI and \$7.00 Henry Hub natural gas price for full-year 2022. Includes ~\$3.5 Bn cash paid for settlement of derivative contracts. See accompanying schedules for reconciliations and definitions of non-GAAP measures and other measures.

<sup>(4)</sup> Cash provided by operating activities before changes in working capital less CAPEX. See accompanying schedules for reconciliations and definitions of non-GAAP measures and other measures.

<sup>5)</sup> Includes special dividends declared, as of November 3, 2022.

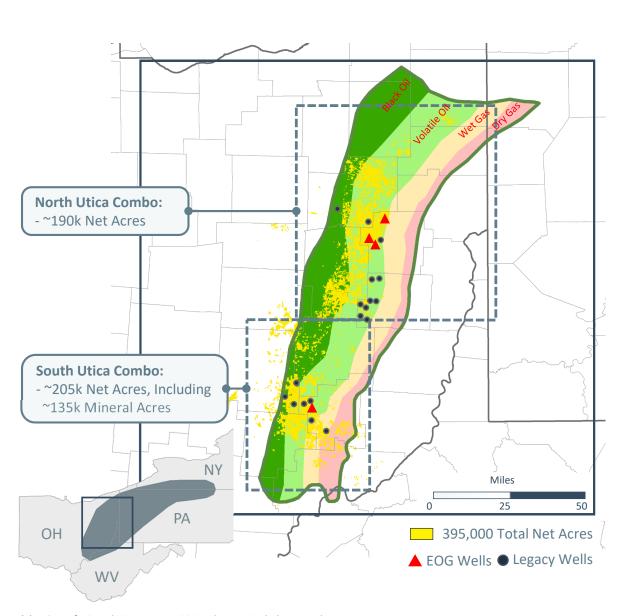
# **Exploration Improves Quality and Size of Premium Portfolio**

Life Cycle of Premium Assets



# **Utica Combo Play Improves Quality of Premium Inventory**





#### 395k Net Acres in High Potential Combo Play

- < \$600/Net Acre Average Cost of Entry</p>
- Leveraged Extensive Data and Technical Understanding From Multiple Basins to Identify Potential of Utica Combo Play
- Product Mix Averages ~60-70% Liquids Across Acreage

#### 100% Minerals Ownership Across ~135k Acres in South Utica

- Acquired Minerals Interest at Low Cost of ~\$1,800/Acre<sup>1</sup>
- ~25% Uplift in Production and Reserves from Minerals Ownership Enhances Returns<sup>2</sup>
- Control Over Development Pace Provides Significant Upside to Value of Investment in Minerals Interest

#### **Rapidly Moving Toward Delineation**

- Significant Double Premium Potential Across Acreage Position
- 4 Wells Completed in Last 12 Months Confirm Reservoir Model
- Reservoir Model Calibrated Through Extensive Data, Including 18 Legacy Wells Operated by EOG

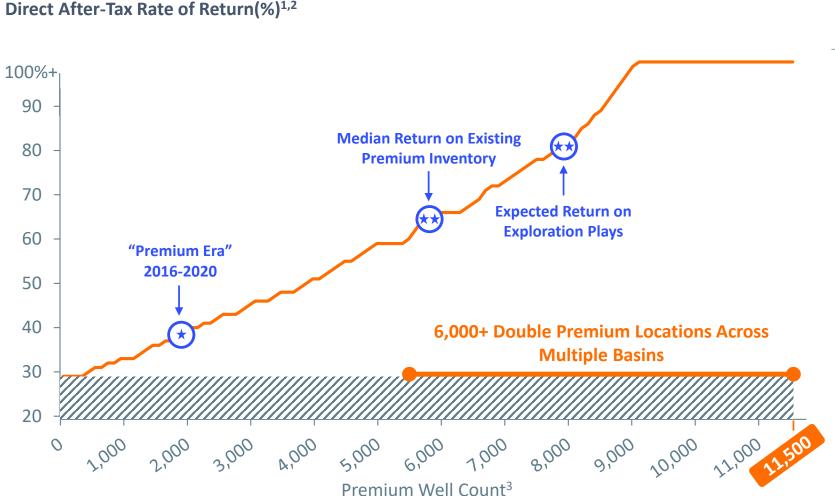
#### **Development Plan**

- Planning ~20 Well Program for 2023
- Targeting < \$5/Boe Finding Cost and 3-Mile Laterals

<sup>(1)</sup> Cost of minerals interest acquisition does not include cost to lease acreage.

# **Double Premium: Higher Returns + Higher Cash Flow**

Replaced 170% of Double Premium Wells Drilled in 2021



### **Shifting to Double Premium**

- Raising the Return<sup>1,2</sup> Hurdle from 30% to 60% @ Flat \$40 Oil & \$2.50 Natural Gas
- Higher Cash Flow Generation & Faster
   Payback on Investment
- Significant F&D Cost Reduction
- Capital Investment Focused on Double Premium Locations
- Exploration Focused on Double Premium Potential
- Confident Double Premium Locations will be Replaced Faster than Drilled

<sup>(1)</sup> Direct ATROR calculated using flat commodity prices of \$40 WTI oil, \$2.50 Henry Hub natural gas and \$16 NGLs.

<sup>(2)</sup> See accompanying schedules for reconciliations and definitions of non-GAAP measures and other measures.

<sup>(3)</sup> Premium locations are shown on a net basis and are all undrilled. Premium return hurdle is a direct ATROR calculated using flat commodity prices of \$40 WTI oil, \$2.50 Henry Hub natural gas and \$16 NGLs. See accompanying schedules for reconciliations and definitions of non-GAAP measures and other measures.

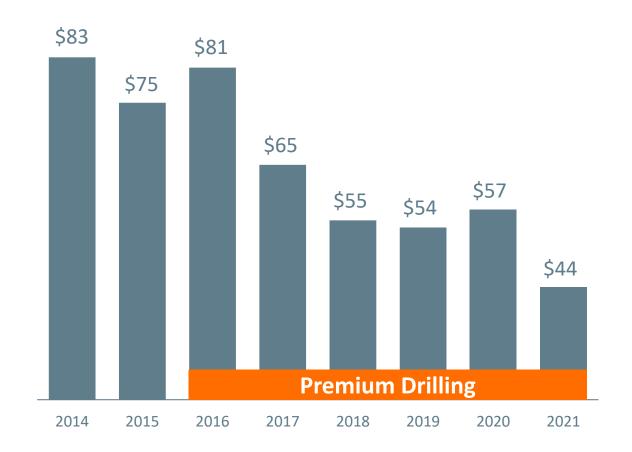
## **Double Premium: Lower Breakevens**

## Better Wells Lower WTI Breakeven for 10%+ ROCE

#### **Double Premium Net Wells Completed**

## 

### Oil Price Required for 10% ROCE<sup>1</sup>



## **ESG Ambitions & Strategy**

Dedicated to Being a Responsible Operator and Part of the Long-Term Energy Solution

## **NEAR-TERM EMISSIONS TARGETS**

13.5

**GHG** intensity

rate<sup>1,2</sup> by 2025

0.06

methane emissions percentage<sup>2,3</sup> by 2025

**ZERO** 

Routine flaring by 2025

99.8%

wellhead gas capture rate in 2022

## **NET ZERO AMBITION**

## **NET ZERO**

Scope 1 and Scope 2 GHG Emissions by 2040

## **EMISSIONS REDUCTION PATHWAYS**



#### Reduce

- Expanding closed loop gas capture
- Eliminating routine flaring
- Implementing continuous leak detection (iSense<sup>SM</sup>)
- Testing leaner fuels to reduce combustion-related emissions



#### **Capture**

- Launching carbon capture & storage (CCS) pilot project
- Prioritizing concentrated CO2e emissions locations for CCS
- Evaluating additional CCS locations



#### Offset

Evaluating projects and other options to offset remaining emissions

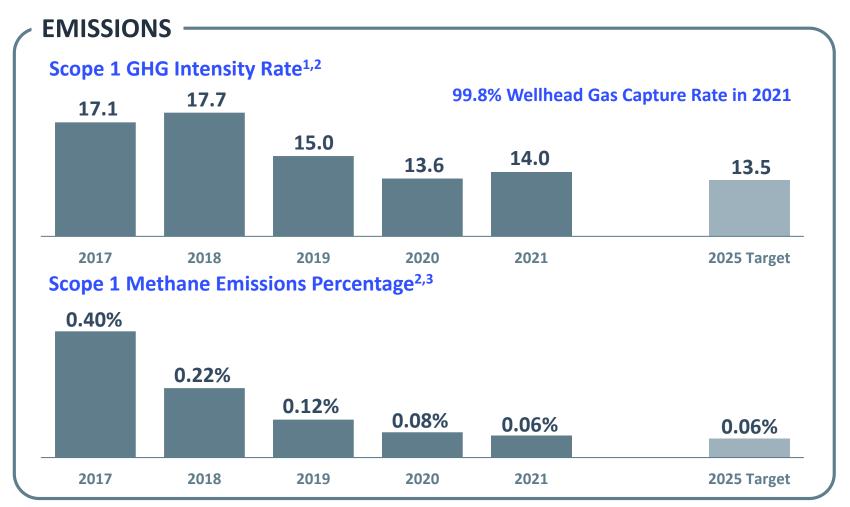
<sup>(1)</sup> Metric tons of gross operated GHG emissions (Scope 1), on a CO2e basis, per Mboe of total gross operated U.S. production.

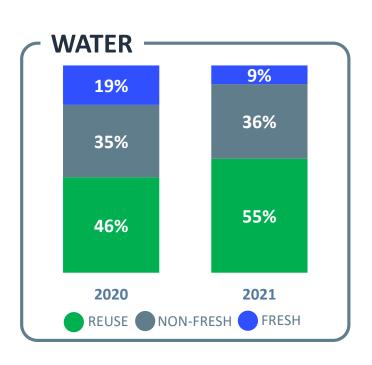
<sup>(2)</sup> Includes Scope 1 emissions reported to the EPA pursuant to the EPA Greenhouse Gas Reporting Program (GHGRP) and emissions that are subject to the EPA GHGRP but are below the basin reporting threshold and would otherwise go unreported.

<sup>(3)</sup> Thousand cubic feet (Mcf) of gross operated methane emissions (Scope 1) per Mcf of total gross operated U.S. natural gas production.

## **2021 ESG Metrics**

## On Track to Achieve Near-Term Targets







<sup>(1)</sup> Metric tons of gross operated GHG emissions (Scope 1), on a CO2e basis, per Mboe of total gross operated U.S. production.

<sup>(2)</sup> Includes Scope 1 emissions reported to the EPA pursuant to the EPA Greenhouse Gas Reporting Program (GHGRP) and emissions that are subject to the EPA GHGRP but are below the basin reporting threshold and would otherwise go unreported.

<sup>(3)</sup> Thousand cubic feet (Mcf) of gross operated methane emissions (Scope 1) per Mcf of total gross operated U.S. natural gas production.

<sup>(4)</sup> Incidents per 200,000 hours worked.

Note: The data utilized in calculating these metrics is subject to certain reporting rules, regulatory reviews, definitions, calculation methodologies, adjustments and other factors. These metrics are subject to change, if updated data or other information becomes available. Any updates to these metrics will be set forth in materials posted to the Sustainability section of the EOG website. Comparisons relative to prior year end reflect rounding.

# **EOG Culture Drives Sustainable Competitive Advantage**



"Pleased but Not Satisfied"

## **Culture**

- ✓ Rate-of-Return
  Driven
- ✓ Decentralized /
  Non-Bureaucratic

- ✓ Multi-Disciplinary Teamwork
- ✓ Innovative /
  Entrepreneurial

- ✓ Every Employee is a Business Person First
- ✓ Safety, Environment, & Community



**Operations** 



Information Technology



Sustainability (

15

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- the timing, extent and duration of changes in prices for, supplies of, and demand for, crude oil and condensate, natural gas liquids (NGLs), natural gas and related commodities;
- the extent to which EOG is successful in its efforts to acquire or discover additional reserves;
- the extent to which EOG is successful in its efforts to (i) economically develop its acreage in, (ii) produce reserves and achieve anticipated production levels and rates of return from, (iii) decrease or otherwise control its drilling, completion, operating and capital costs related to, and (iv) maximize reserve recovery from, its existing and future crude oil and natural gas exploration and development projects and associated potential and existing drilling locations;
- the extent to which EOG is successful in its efforts to market its production of crude oil and condensate, NGLs and natural gas;
- security threats, including cybersecurity threats and disruptions to our business and operations from breaches of our information technology systems, physical breaches of our facilities and other infrastructure or breaches of the information technology systems, facilities and infrastructure of third parties with which we transact business:
- the availability, proximity and capacity of, and costs associated with, appropriate gathering, processing, compression, storage, transportation, refining, and export facilities;
- the availability, cost, terms and timing of issuance or execution of mineral licenses and leases; and governmental and other permits and rights-of-way, and EOG's ability to retain mineral licenses and leases;
- the impact of, and changes in, government policies, laws and regulations, including climate change-related regulations, policies and initiatives (for example, with respect to air emissions); tax laws and regulations (including, but not limited to, carbon tax legislation); environmental, health and safety laws and regulations relating to disposal of produced water, drilling fluids and other wastes, hydraulic fracturing and access to and use of water; laws and regulations affecting the leasing of acreage and permitting for oil and gas drilling and the calculation of royalty payments in respect of oil and gas production; laws and regulations imposing additional permitting and disclosure requirements, additional operating restrictions on drilling and completion operations and on the transportation of crude oil and natural gas; laws and regulations with respect to the import and export of crude oil, natural gas and related commodities;
- the impact of climate change-related policies and initiatives at the corporate and/or investor community levels and other potential developments related to climate change, such as (but not limited to) changes in consumer and industrial/commercial behavior, preferences and attitudes with respect to the generation and consumption of energy; increased availability of, and increased consumer and industrial/commercial demand for, competing energy sources); technological advances with respect to the generation, transmission, storage and consumption of energy; alternative fuel requirements; energy conservation measures; decreased demand for, and availability of, services and facilities related to the exploration for, and production of, crude oil, NGLs and natural gas; and negative perceptions of the oil and gas industry and, in turn, reputational risks associated with the exploration for, and production of, crude oil, NGLs and natural gas:
- EOG's ability to effectively integrate acquired crude oil and natural gas properties into its operations, fully identify existing and potential problems with respect to such properties:
- the extent to which EOG's third-party-operated crude oil and natural gas properties are operated successfully, economically and in compliance with applicable laws and regulations:
- competition in the oil and gas exploration and production industry for the acquisition of licenses, leases and properties;
- the availability and cost of, and competition in the oil and gas exploration and production industry for, employees and other personnel, facilities, equipment, materials (such as water, sand and tubulars) and services;
- the accuracy of reserve estimates, which by their nature involve the exercise of professional judgment and may therefore be imprecise;
- weather, including its impact on crude oil and natural gas demand, and weather-related delays in drilling and in the installation and operation (by EOG or third parties) of production, gathering, processing, refining, compression, storage, transportation, and export facilities;
- the ability of EOG's customers and other contractual counterparties to satisfy their obligations to EOG and, related thereto, to access the credit and capital markets to obtain financing needed to satisfy their obligations to EOG;
  - EOG's ability to access the commercial paper market and other credit and capital markets to obtain financing on terms it deems acceptable, if at all, and to otherwise satisfy its capital expenditure requirements;
- the extent to which EOG is successful in its completion of planned asset dispositions;
- the extent and effect of any hedging activities engaged in by EOG;
  - the timing and extent of changes in foreign currency exchange rates, interest rates, inflation rates, global and domestic financial market conditions and global and domestic general economic conditions;
- the duration and economic and financial impact of epidemics, pandemics or other public health issues, including the COVID-19 pandemic;
- geopolitical factors and political conditions and developments around the world (such as the imposition of tariffs or trade or other economic sanctions, political instability and armed conflict), including in the areas in which EOG operates;
- the extent to which EOG incurs uninsured losses and liabilities or losses and liabilities in excess of its insurance coverage;
- acts of war and terrorism and responses to these acts; and
- the other factors described under ITEM 1A, Risk Factors of EOG's Annual Report on Form 10-K for the fiscal year ended December 31, 2021 and any updates to those factors set forth in EOG's subsequent Quarterly Reports on Form 10-Q or Current Reports on Form 8-K.

In light of these risks, uncertainties and assumptions, the events anticipated by EOG's forward-looking statements may not occur, and, if any of such events do, we may not have anticipated the timing of their occurrence or the duration or extent of their impact on our actual results. Accordingly, you should not place any undue reliance on any of EOG's forward-looking statements. EOG's forward-looking statements speak only as of the date made, and EOG undertakes no obligation, other than as required by applicable law, to update or revise its forward-looking statements, whether as a result of new information, subsequent events, anticipated or unanticipated circumstances or otherwise.

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