

AmericanTCS Welcomes Mike McAleer as Strategic Account Director

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PITTSBURGH--(BUSINESS WIRE)-- AmericanTCS, the premier outsourcing partner to retirement-focused financial services firms, is excited to announce the appointment of Mike McAleer, AIF ® , ARPC ® as Strategic Account Director. This hire is part of AmericanTCS's ongoing commitment to delivering exceptional service to its growing customer base, expanding its market presence and providing successful retirement outcomes for financial intermediaries and their clients.

Mike McAleer, Strategic Account Director (Photo: Business Wire)

McAleer joins AmericanTCS with 25 years of experience in the

financial services industry and has held high-level sales and sales leadership roles across firms such as Lincoln Financial Group, Clark Capital Management Group, Charles Schwab and Russell Investments. McAleer's diverse background includes experience in asset management, custody and trading, and qualified plans.

"We are privileged to welcome Mike to our institutional key account team," said Brian Lenz, Chief Sales Officer for AmericanTCS. "I've had the pleasure of partnering with Mike for many years, and I'm excited to have the opportunity to work with him as a teammate. He brings a wealth of experience, a wide network and a proven track record of success that will be instrumental in helping us continue to be the go-to partner in the retirement marketplace. Most importantly, he has an impressive repertoire of dad jokes."

McAleer will be responsible for managing an existing book and growing key accounts across all of the firm's retirement-centric business lines. He will support AmericanTCS partners including retirement plan recordkeepers, TPAs, asset managers and banks.

McAleer added, “I am excited to join AmericanTCS and contribute to its ongoing success. The company’s reputation for innovation and excellence in the retirement industry is impressive, and I look forward to working with such a talented team to drive growth and build lasting relationships with our clients.”

About AmericanTCS

For almost 50 years, the businesses that comprise AmericanTCS – American Trust Custody, American Trust Retirement, American Trust Wealth, AmericanTCS Fiduciary Services and American Technology Automation – have been collaborating with financial intermediaries to provide successful financial outcomes for them and their clients. AmericanTCS is dedicated to delivering exceptional customer service and innovative technology to create operational efficiencies and competitive advantages. By prioritizing strong relationships and continuous collaboration, AmericanTCS aims to establish itself as the go-to services partner in today’s ever-evolving marketplace, fulfilling its mission of creating financial security for all Americans. Visit www.americanTCS.com to learn more.

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