

NEWS RELEASE

Exabeam Welcomes Ty Cobb as Vice President of Sales for the Americas to Accelerate Customer Success and Market Leadership

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New appointment to drive enhanced customer outcomes and build on Exabeam market momentum

BROOMFIELD, Colo. & FOSTER CITY, Calif.--(BUSINESS WIRE)-- **Exabeam**, a global cybersecurity leader that delivers AI-driven security operations, today announced the appointment of Ty Cobb as Vice President of Sales for the Americas region. With over two decades in the cybersecurity industry, Cobb's appointment is another testament of the company's commitment to delivering exceptional value and performance to its customers, while building on its growing momentum in the rapidly evolving security market.

Cobb joins the leading and largest pure-play SIEM vendor with an extensive background in cybersecurity sales, most recently at Veracode, where he led the strategic accounts team for North America. Prior to Veracode, Cobb held enterprise sales roles at both CA Technologies and IBM partnering with organizations to successfully maximize the value of their security operations investments. Known as an inspirational, results-driven leader, he's valued for consistently making an impact and building and managing high performance sales teams to drive outcomes for customers and the business. With a track record of implementing customer-focused strategies and accelerating renewal performance, Cobb is uniquely positioned to help Exabeam customers achieve greater security outcomes.

"We are thrilled to welcome Ty to Exabeam. His deep experience in cybersecurity and demonstrated success in driving results make him distinctly qualified to contribute to the next phase of growth for Exabeam and our customers," said Chris Cesio, CRO at Exabeam. "His expertise in building high-performing teams and fostering strong, outcome-driven customer relationships is exactly what we need as we continue to scale our business as the largest pure-play SIEM vendor."

Under Cobb's leadership, customers can expect exceptional service that puts their needs first throughout the customer journey, from onboarding to renewals. His background in implementing customer-centric sales initiatives ensures that Exabeam customers have access to the most innovative security solutions while benefiting from a team dedicated to their long-term security operations success.

"Joining Exabeam at a time of strong momentum is a tremendous opportunity," said Cobb. "I look forward to working closely with customers to help them unlock the full potential of our self-hosted and cloud-native SIEM and advanced behavioral analytics products as they mature their security operations. My focus will be on ensuring our customers not only have the tools they need to defend against cyberthreats but also the support and strategy to thrive in the modern threat landscape."

As Cobb steps into his new role, Exabeam continues to position itself as a leading force in the cybersecurity industry, providing innovative, AI-powered solutions that enable organizations with accelerated threat detection, investigation, and response (TDIR).

To learn more about the leading and largest pure-play SIEM vendor, visit www.exabeam.com .

About Exabeam

Exabeam is a global cybersecurity leader that delivers AI-driven security operations. High-integrity data ingestion, powerful analytics, and workflow automation power the industry's most advanced self-hosted and cloud-native security operations platform for threat detection, investigation, and response (TDIR). With a history of leadership in SIEM and UEBA, and a legacy rooted in AI, Exabeam empowers global security teams to combat cyberthreats, mitigate risk, and streamline security operations. Learn more at www.exabeam.com .

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