



NEWS RELEASE

Matt Grimm Joins ISC as Senior VP of Transportation

2024-09-11

Veteran transportation insurance expert to lead underwriting operations, drive growth at ISC's Paramount brand

CARLSBAD, Calif.--(BUSINESS WIRE)-- Carlsbad, California-based Integrated Specialty Coverages ("ISC"), a leading, multi-line program administrator that builds end-to-end insurance products utilizing advanced artificial intelligence (AI) engineering, data analytics, and predictive modeling, is pleased to announce that Matt Grimm has joined our company as Senior Vice President of Transportation. In his role, Matt will oversee the underwriting operations for Paramount, focusing on expanding and enhancing the company's transportation products, particularly in the trucking sector. His appointment marks a significant step in ISC's ongoing commitment to delivering market-leading solutions in the transportation insurance sector. ISC purchased Paramount, based in Tyler, Texas, in 2019.

ISC CEO Matt Grossberg commented on the new appointment: "We are excited to have Matt join our team. His extensive experience and deep understanding of the transportation industry will be invaluable as we continue to expand our capabilities and deliver innovative solutions to our clients."

"I am thrilled to join ISC Transportation at such an exciting time," said Matt. "I look forward to leveraging my experience in transportation underwriting to help elevate Paramount's offerings and continue the company's tradition of excellence. The opportunity to work with a best-in-class team and contribute to the company's growth aligns perfectly with my professional goals."

With over 25 years of experience in transportation insurance management, including a decade in private law practice specializing in personal injury cases involving the trucking industry, Matt brings a wealth of knowledge and expertise to ISC and Paramount, positioning the company for continued growth and success. Matt's extensive career in the transportation insurance industry includes leadership roles at several prominent organizations. Most

recently, he served as President of Greenwich Transportation Underwriters, Inc., where Matt was responsible for the operations, profitability, and growth of the transportation managing general agency and program administrator specializing in truck insurance and a leading provider of products and services to the logistics industry.

Before his tenure at Greenwich, Matt was the President of Vanliner Insurance Company, overseeing the company's operations and leading initiatives that strengthened its position in the moving and storage insurance market. He began his transportation insurance career at Great West Casualty Company, initially serving as a Claims Attorney before advancing to Underwriting Manager for the Southeast Region.

Throughout Matt's career, many major industry associations have sought his subject matter expertise, including the American Trucking Association, the American Bus Association, the American Moving and Storage Association (now part of the ATA), and the National Home Delivery Association.

About Integrated Specialty Coverages

Integrated Specialty Coverages (ISC) is a leading, multi-line program administrator dedicated to underwriting excellence, client service, and customer experience. ISC has built an end-to-end insurance platform by connecting a broad network of insurance markets and distribution channels with proprietary data analytics capabilities. The firm uses sophisticated technology and analytics to revolutionize how complex programs are underwritten and operated. They are joined by experienced professionals from all spheres of the insurance ecosystem. ISC's strategy is focused on a combination of strategic M&A, data-driven decision making, as well as an innovative means of delivery. ISC provides its partners with high-quality service, competitive commission, and creative product delivery options to help expand their footprint in any desired line or class of business. Please visit: <https://iscmga.com/>

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Source: Integrated Specialty Coverages