



Q2 2025 Aide Memoire

Tel Aviv, Israel, June 26, 2025 - Teva Pharmaceutical Industries Ltd. (NYSE and TASE: TEVA) has compiled this document to assist investors with estimating its financial performance ahead of second quarter 2025 results, expected to be released on July 30, 2025.

Summary of 2025 Guidance

For 2025, Teva has provided the following guidance, as last updated on May 7, 2025, with the presentation of its 2025 first quarter financial results.* Teva does not provide quarterly guidance.

	FY 2025 Guidance		Consensus ¹	
	Amount	Δ YoY	Q2 2025	FY 2025
Revenues (\$M)	16,800 - 17,200	+2% - +4%	4,338	16,973
AUSTEDO® Family ² WW ³ (\$M)	~1,950 - 2,050	+16% - +21%	510	2,062
AJOVY® WW (\$M)	~600	~+18%	143	602
UZEDY® U.S. (\$M)	~160	~+36%	41	172
COPAXONE® WW (\$M)	~370	~(26%)	104	396
Non-GAAP Gross Profit Margin ⁴	Please see below for commentary.		53.4%	53.7%
Non-GAAP Operating Income (\$M)	4,300 - 4,600	(1%) - +6%	1,109	4,434
Non-GAAP Operating Margin ⁵	25.6% - 26.7%	(60bps) - +60bps	25.6%	26.1%
Adjusted EBITDA (\$M)	4,700 - 5,000	(2%) - +5%	1,217	4,892
Finance Expenses (\$M)	~900	(3%)	221	856
Non-GAAP Tax Rate	15% - 18%	(30 bps) - +270 bps	16.7%	17.0%
Non-GAAP Diluted EPS (\$)	2.45 - 2.65	(1%) - +7%	0.63	2.53
Free Cash Flow (\$M)	1,600 - 1,900	(23%) - (8%)	470	1,800
Average Shares Outstanding	1,164 million	+1%	1,162	1,164
CAPEX (\$M)	~500	~0%	127	513

* Revenues and CAPEX figures above presented on a GAAP basis. All other metrics presented on a non-GAAP basis.

Guidance is as of May 7, 2025, and should not be construed as updated or confirmed as of the date hereof in connection with this document. Guidance assumes a full year contribution from Teva API, includes a first quarter contribution from our business venture in Japan (which was divested on March 31, 2025) and excludes the expected income from potential milestone payments from Sanofi in connection with the Phase III initiations of duvakitug. Free cash flow includes cash flow from operating activities, beneficial interest collected in exchange for securitized accounts receivables, proceeds from divestitures of businesses and other assets, net of cash used for capital investment.

¹ Virtua Research as of 6/24/2025. Consensus estimates are not internal estimates. The consensus estimates are based on third-party financial analysts' estimates, forecasts and predictions consolidated by an independent company, Virtua Research. To arrive at the consensus figures, Virtua Research has aggregated the expectations of financial analysts, from financial institutions that provide global research coverage, and who, to the best of our knowledge, cover Teva on a continuous basis, and have provided us with their financial models. The analyst consensus referred to above is based upon the analyst expectations of a group of 9 financial analysts. These financial analysts cover Teva on their own initiative and Teva is not responsible for their views and does not prepare or check the information upon which they prepare their estimates. Teva is not involved in the collection of the information of the estimates and such analyst consensus can only be seen as a consensus view on Teva's expected results from an outside perspective as of the date provided. Various known and unknown risks, uncertainties and other factors could lead to material differences between Teva's actual future results and the guidance and consensus estimates provided here.

² AUSTEDO XR (deutetrabenazine) extended-release tablets and AUSTEDO (deutetrabenazine) tablets (hereinafter referred to as "AUSTEDO family")

³ WW = Worldwide

⁴ Non-GAAP gross profit margin is non-GAAP gross profit as a percentage of revenue.

⁵ Non-GAAP operating profit margin is non-GAAP operating profit as a percentage of revenue.



Currency and Share Count

In a typical quarter, approximately half of Teva's revenues and costs are denominated in currencies other than the U.S. dollar. The euro and other highly correlated currencies constitute Teva's largest foreign currency exposure.

In the second quarter of 2025, Teva expects its share count to be approximately 1,164 million shares.

Revenue

First half of 2025 revenues are expected to be slightly lower than second half of 2025 revenues, which is typical for Teva's seasonality.

Key Innovative Products

AUSTEDO Family: Teva sees a healthy market, with significant opportunities for growth given the low rate of tardive dyskinesia patients currently treated with VMAT2 inhibitors. Teva's full year revenue guidance implies ~16%-21% YoY growth in revenues, inclusive of the impact from the Inflation Reduction Act's ("IRA") Part D redesign, which took effect on January 1, 2025.

Teva expects to achieve its 2027 target for AUSTEDO of >\$2.5B revenue by 2027.

AJOVY: Teva expects ~18% growth YoY in revenue in 2025 driven by continued global market share gains.

UZEDY: UZEDY has >60% share of the risperidone LAI market, which accounts for ~5% of all atypical antipsychotic LAIs. Teva expects ~36% growth in revenues in 2025, driven mainly by strong commercial execution and a differentiated product profile. Teva expects this will be partially offset by the impact of the IRA Part D redesign, for which there is no Low Income Subsidy (LIS) phase-in, given UZEDY's approval date was after the IRA cutoff date (August 16, 2022).

Other Innovative Products, Generics, Biosimilars, OTC and Teva API

Generics

Teva expects a headwind to local currency total generics revenue growth in the second quarter of 2025, due to the high levels of growth realized in 2024 from new product launches in previous years, and due to inflation in select geographies.

Generics outside the U.S. accounted for ~62% of total generic revenues in 2024. Teva sees consistent underlying trends in these markets overall, excluding the year-over-year comparison issues noted above.

Teva's 2025 U.S. generics business forecasts assume continued downward pricing pressure for its mature portfolio, consistent with trends in recent years. It also assumes additional competition in the liraglutide market in addition to Teva's authorized generic version of Victoza® (liraglutide injection 1.8mg), which launched in June 2024, which is expected to negatively impact year-over-year growth rates.

SELARSDI™ (ustekinumab-aekn), a biosimilar to Stelara®, was available in the U.S. for the entire second quarter. EPYSQLI® (eculizumab-aagh), a biosimilar to Soliris®, was launched on April 7, 2025 in the U.S.



Please keep the following in mind when considering the contribution from lenalidomide capsules (Teva's generic version of Revlimid®) in the U.S.:

- Historically, Teva primarily sold its quota in the second and third quarters of each year. However, the timing of sales is determined by market conditions, including customer orders and competition, which may vary.
- For 2025, the agreements with the settling generics companies provide for increased volume / market share for the generic versions, including new entrant(s).

Business Venture in Japan

On March 31, 2025, Teva completed the sale of its business venture in Japan with Takeda. This sale is expected to reduce Teva's FY 2025 revenues and non-GAAP operating profit in the last three quarters of the year by ~\$250 million and ~\$40 million, respectively, compared to the same period in 2024.

Teva API

- Teva's guidance for 2025 continues to include Teva API's results for the entire year (e.g., the guidance does not assume that Teva API will be divested in 2025).
- As of December 31, 2024, balance sheet line items for Teva API have been reclassified to held for sale.
- Teva API's EBITDA margins on a standalone basis are in-line with Teva's adjusted EBITDA margin.

Margins

Transforming Teva

In the second quarter of 2025, Teva announced 'Transforming Teva,' which includes targeted programs expected to deliver approximately \$700 million of net savings by 2027, to transform Teva into a modern biopharma company and achieve its 30% operating margin target in 2027. Approximately 2/3rds of these savings are expected to be realized in 2026.

Gross Margins

Teva expects its non-GAAP gross margin to be between 53% to 54% for FY 2025. As previously noted, Teva's guidance does not include any contribution from potential development milestones from Sanofi. If these milestones are earned, revenues and gross margins will be revised.

Gross margins continue to benefit from a positive product portfolio mix shift driven by key innovative brands. This underlying year-over-year improvement is largely offset by the lack of high-margin sales of product rights when compared to 2024, a projected negative impact from foreign exchange, the impact from the IRA Part D redesign and a decline in revenues from legacy innovative brands.

Currently, Teva's 2025 guidance includes the potential impact of confirmed U.S. tariffs announced in early May 2025 by the U.S. Administration. Teva is actively monitoring and planning for a wide range of additional tariff outcomes and will update its guidance as necessary when those tariffs are finalized.



Second quarter 2025 gross margins are expected to be flat to slightly higher than first quarter 2025 levels.

As a consequence of the Transforming Teva programs mentioned above, Teva's gross margins are expected to expand to 57% to 58% by 2027. Teva expects an immaterial contribution from these programs to its FY 2025 gross margins.

Operating Margins

Teva expects its non-GAAP operating expenses to be in the range of 27% to 28% of sales for FY 2025. Non-GAAP margins are expected to increase over the course of the year, in line with Teva's revenue trajectory.

Teva expects its R&D spending as a percentage of revenues for 2025 to be greater than its 2024 6% level due to increased pipeline investments and a slight reduction in R&D reimbursements received from third parties. Teva includes in its guidance its 50% share of R&D spending related to duvakitug's phase III trials, which are expected to start in FY 2025.

As a consequence of the Transforming Teva programs, Teva expects its non-GAAP operating expenses as a percentage of sales to remain in the 27% to 28% range through 2027. Teva expects its operating margins to expand by 125bps to 200bps in 2026, and by 125bps to 250bps in 2027. Teva expects a modest contribution from these programs to its second half 2025 operating margins.

Cash Flow, Balance Sheet & Capital Allocation

Cash Flow

Teva's primary use of free cash flow remains debt repayment and payments under its legal and tax settlement agreements. Optimizing working capital remains a focus.

Teva continues to expect to pay \$600 million to \$700 million in legal settlement payments in 2025. As it relates to its opioid settlement payments specifically, Teva expects to pay \$423 million in 2025, \$363 million in 2026, \$364 million in 2027, \$385 million in 2028 and \$339 million in 2029.

Teva has begun a gradual reduction in its U.S. securitization program, which is expected to negatively impact its free cash flow by \$100 million to \$200 million for FY 2025.

Under the terms of the collaboration agreement with Sanofi, Teva is eligible to receive a \$250 million development milestone payment from Sanofi upon the start of a Phase III trial for duvakitug (anti-TL1A) in ulcerative colitis, and an additional \$250 million for the start of a Phase III trial in Crohn's disease. These are not factored into Teva's 2025 guidance.

Balance Sheet

Teva is working to achieve an Investment Grade (IG) credit rating (Baa3 / BBB- or greater). In May 2025, Teva received rating upgrades from Moody's Investor services (Ba2 to Ba1) and Fitch Ratings Agency (BB to BB+).

On May 20, 2025, Teva completed a \$2,300 million senior notes offering, consisting of €1,000 million 4.125% EUR-denominated Senior Notes maturing in 2031, \$500 million 6.0% USD-denominated Senior Notes maturing in 2032, and \$700 million 5.75% USD-denominated Senior Notes maturing in 2030.



The net proceeds from this issuance were used to fund tender offers for existing debt. This was completed on June 3, 2025. Following the tender, the amounts outstanding of the tendered notes were as follows:

- 3.150% Senior Notes due 2026 – \$1,798,459,000
- 4.750% Sustainability-Linked Senior Notes due 2027 – \$649,123,000
- 7.875% Sustainability-Linked Senior Notes due 2029 – \$397,684,000
- 7.375% Sustainability-Linked Senior Notes due 2029 – €662,582,000

In July 2025, 350 million in CHF 1.0% coupon notes mature.

As of March 31, 2025, there was no amount outstanding under Teva's revolving credit facility.

Summary of Long-Term Financial Targets

As part of the launch of its Pivot to Growth Strategy – Return to Growth phase in May of 2023, Teva provided the following 2027 financial targets, which we remain on track to meet:

- **Revenue growth (CAGR '23 – '27):** Mid-single digit %
- **Operating income margin^{6,7}:** 30%
- **Net debt/adjusted EBITDA⁷:** 2.0x
- **Cash-to-earnings^{7,8,9} (Cash Conversion):** 80%

As part of the launch of its Pivot to Growth Strategy – Accelerate Growth phase in May of 2025, Teva provided the following details on the path to achieving 2027 targets and additional 2030 targets:

	2026	2027	2030 & beyond
Revenues	Flat ¹⁰ vs. 2025	Low-single digit growth	Mid-single digit CAGR
Operating income margin^{6,7}	+125-200bps	30%	>30%
Free Cash Flow⁹	Growing vs 2025	>\$2.7B	>\$3.5B
Net debt/adj. EBITDA⁷	~2.0x - 2.2x	2x	<2x
Innovative revenues¹¹		\$3.5-\$4.0B	>\$5.0B

⁶ Operating income margin is calculated as non-GAAP operating income divided by net revenues, excluding potential impact of business development deals depending on timing.

⁷ Operating income and operating income margin, Adjusted EBITDA, net debt and cash-to-earnings are presented on a non-GAAP basis.

⁸ Cash-to-earnings reflects free cash flow divided by non-GAAP net income attributable to ordinary shareholders.

⁹ Free cash flow includes cash flow from operating activities, beneficial interest collected in exchange for securitized accounts receivables, proceeds from divestitures of businesses and other assets, net of cash used for capital investment.

¹⁰ Flat versus mid-point of 2025 guidance. 2025 and 2026 revenues are pro forma for the expected divestiture of Teva API and the divestiture of Teva's Japan BV that was completed on March 31, 2025.

¹¹ Innovative revenues include revenue targets for the AUSTEDO Family, AJOVY, UZEDY and our late-stage pipeline assets, assuming regulatory approvals are received.



Some amounts in this Aide Memoire may not add up due to rounding. All percentages have been calculated using unrounded amounts.

About Teva

Teva Pharmaceutical Industries Ltd. (NYSE and TASE: TEVA) is a different kind of global biopharmaceutical leader, one that operates across the full spectrum of innovation to reliably deliver medicines to patients worldwide. For over 120 years, Teva's commitment to bettering health has never wavered. Today, the company's global network of capabilities enables its 37,000 employees across 57 markets to advance health by developing medicines for the future while championing the production of generics and biologics. We are dedicated to addressing patients' needs, now and in the future. Moving forward together with science that treats, inspired by the people we serve. To learn more about how Teva is all in for better health, visit www.tevapharm.com.

Non-GAAP Financial Measures

This document contains certain financial information that differs from what is reported under accounting principles generally accepted in the United States ("GAAP"). These non-GAAP financial measures, including, but not limited to, non-GAAP operating income, non-GAAP operating margin, Adjusted EBITDA, free cash flow, non-GAAP tax rate, non-GAAP finance expenses and non-GAAP diluted EPS, are presented in order to facilitate investors' understanding of our business. We utilize certain non-GAAP financial measures to evaluate performance, in conjunction with other performance metrics. The following are examples of how we utilize the non-GAAP measures: our management and board of directors use the non-GAAP measures to evaluate our operational performance, to compare against work plans and budgets, and ultimately to evaluate the performance of management; our annual budgets are prepared on a non-GAAP basis; and senior management's annual compensation is derived, in part, using these non-GAAP measures. Investors should consider non-GAAP financial measures in addition to, and not as replacements for, or superior to, measures of financial performance prepared in accordance with GAAP. We have not provided forward-looking guidance for GAAP reported financial measures or a quantitative reconciliation of forward-looking non-GAAP financial measures to the most directly comparable GAAP measure because we are unable to predict with reasonable certainty the ultimate outcome of certain significant items including, but not limited to, the amortization of purchased intangible assets, legal settlements and loss contingencies, impairment of long-lived assets and goodwill impairment, without unreasonable effort. These items are uncertain, depend on various factors, and could be material to our results computed in accordance with GAAP.

Cautionary Note Regarding Forward-Looking Statements

This document contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including, but not limited to, statements regarding our financial guidance, which are based on management's current beliefs and expectations and are subject to substantial risks and uncertainties, both known and unknown, that could cause our future results, performance or achievements to differ significantly from that expressed or implied by such forward-looking statements. You can identify these forward-looking statements by the use of words such as "should," "expect," "anticipate," "estimate," "target," "may," "project," "guidance," "intend," "plan," "believe" and other words and terms of similar meaning and expression in connection with any discussion of future operating or financial performance. These forward-looking statements include statements concerning our plans, strategies, objectives, future performance and financial and operating targets, and any other information that is not historical information. Important factors that could cause or contribute to such differences include risks relating to:

- our ability to successfully compete in the marketplace, including: that we are substantially dependent on our generic products; concentration of our customer base and commercial alliances among our customers; competition faced by our generic medicines from other pharmaceutical companies and changes in regulatory policy that may result in additional costs and delays; delays in launches of new generic products; our ability to develop and commercialize additional pharmaceutical products; competition for our innovative medicines; our ability to achieve expected results from investments in our product pipeline; our ability to successfully execute our



Pivot to Growth strategy, including to expand our innovative and biosimilar medicines pipeline and profitably commercialize the innovative medicines and biosimilar portfolio, whether organically or through business development, and to sustain and focus our portfolio of generic medicines, and to execute on our organizational transformation and to achieve expected cost savings; and the effectiveness of our patents and other measures to protect our intellectual property rights, including any potential challenges to our Orange Book patent listings in the U.S.;

- our significant indebtedness, which may limit our ability to incur additional indebtedness, engage in additional transactions or make new investments; and our potential need to raise additional funds in the future, which may not be available on acceptable terms or at all;
- our business and operations in general, including: the impact of global economic conditions and other macroeconomic developments and the governmental and societal responses thereto; the widespread outbreak of an illness or any other communicable disease, or any other public health crisis; effectiveness of our optimization efforts; significant disruptions of information technology systems, including cybersecurity attacks and breaches of our data security; interruptions in our supply chain or problems with internal or third party manufacturing; challenges associated with conducting business globally, including political or economic instability, major hostilities or terrorism, such as the ongoing conflict between Russia and Ukraine and the state of war declared in Israel; our ability to attract, hire, integrate and retain highly skilled personnel; our ability to successfully bid for suitable acquisition targets or licensing opportunities, or to consummate and integrate acquisitions; and our prospects and opportunities for growth if we sell assets or business units and close or divest plants and facilities, as well as our ability to successfully and cost-effectively consummate such sales and divestitures, including our planned divestiture of our API business;
- compliance, regulatory and litigation matters, including: failure to comply with complex legal and regulatory environments; the effects of governmental and civil proceedings and litigation which we are, or in the future become, party to; the effects of reforms in healthcare regulation and reductions in pharmaceutical pricing, reimbursement and coverage; increased legal and regulatory action in connection with public concern over the abuse of opioid medications; our ability to timely make payments required under our nationwide opioids settlement agreement and provide our generic version of Narcan® (naloxone hydrochloride nasal spray) in the amounts and at the times required under the terms of such agreement; scrutiny from competition and pricing authorities around the world, including our ability to comply with and operate under our deferred prosecution agreement with the U.S. Department of Justice; potential liability for intellectual property right infringement; product liability claims; failure to comply with complex Medicare, Medicaid and other governmental programs reporting and payment obligations; compliance with sanctions and trade control laws; environmental risks; and the impact of Environmental, Social and Governance issues;
- the impact of the state of war declared in Israel and the military activity in the Middle East, including the risk of disruptions to our operations and facilities, such as our manufacturing and R&D facilities, located in Israel, the impact of our employees who are military reservists being called to active military duty, and the impact of the war on the economic, social and political stability of Israel;
- other financial and economic risks, including: our exposure to currency fluctuations and restrictions as well as credit risks; potential impairments of our long-lived assets; the impact of geopolitical conflicts including the state of war declared in Israel and the conflict between Russia and Ukraine; potential significant increases in tax liabilities; the effect on our overall effective tax rate of the termination or expiration of governmental programs or tax benefits, or of a change in our business; our exposure to changes in international trade policies, including the imposition of tariffs in the jurisdictions in which we operate, and the effects of such developments on sales of our products and the pricing and availability of our raw materials; and the impact of any future failure to establish and maintain effective internal control over our financial reporting;

and other factors discussed in this document, in our Quarterly Report on Form 10-Q for the first quarter of 2025 and in our Annual Report on Form 10-K for the year ended December 31, 2024, including in the sections captioned "Risk Factors." Forward-looking statements speak only as of the date on which they are made, and we assume no obligation to update or revise any forward-looking statements or other information contained herein, whether as a result of new information, future events or otherwise. You are cautioned not to put undue reliance on these forward-looking statements.