



Brush Engineered Materials Inc. Reports Quarterly Sales of \$250.3 Million

First Quarter Earnings Per Share \$1.12

CLEVELAND, Apr 26, 2007 (BUSINESS WIRE) -- Brush Engineered Materials Inc. (NYSE:BW) today reported first quarter 2007 sales of \$250.3 million, up \$82.6 million or 49% compared to the first quarter of 2006. Net income for the first quarter was \$23.1 million or \$1.12 per share, diluted, compared to net income of \$5.2 million or \$0.27 per share, diluted, for the same quarter of the prior year.

First quarter sales were the highest sales in the Company's history and the seventeenth consecutive quarter where sales were higher than the comparable quarter of the prior year. The strong sales growth was driven largely by demand for the Company's new hard disk drive materials. Sales for defense-related applications also showed strong growth during the first quarter and higher copper pass through ratios added to sales of the Company's copper-based alloy products. Metal prices accounted for approximately 6% of the sales increase in the quarter. The Company's organic growth was approximately 43%.

The first quarter gross margin was 28%, up approximately eight percentage points compared to the first quarter 2006 gross margin of 20%. Approximately seven points of the eight point increase in gross margin as a percent of sales was due primarily to profit on the sale of ruthenium inventory that had increased significantly in market value while in the production system to support the initial ramp up of the Company's new media related products. The increase in gross margin is also due to a number of other factors, including the higher sales volume and the progress made in achieving higher copper pass through ratios.

Net income in the first quarter of 2007 was \$23.1 million or \$1.12 per share diluted, up \$17.9 million compared to \$5.2 million or \$0.27 per share diluted in the first quarter of 2006. Earnings were positively affected by approximately \$0.52 per share from the expected margin benefit related to the sale of ruthenium inventory. Earnings were negatively affected by approximately \$0.02 per share due to the sale of a small company subsidiary that had been generating losses. Net of these two factors, earnings from operations was approximately \$0.62 per share in the quarter.

Earnings from operations were negatively affected by the higher Company stock price, which results in higher expenses from both the Company's stock-based deferred compensation and long-term incentive compensation plans. This reduced earnings per share by approximately \$0.08 in the quarter.

Reported results for the quarter reflected an income tax rate of approximately 36%, up approximately four percentage points compared to the prior year. The increase in the Company's income tax rate compared to the prior year is principally due to the significantly higher level of income and a reduction in foreign source income benefits.

The Company had initially expected the margin benefit on the sale of the existing ruthenium inventory to be approximately \$1.00 per share for the year depending upon metal prices and the timing of the sale of the inventory. At this time, and based on current metal prices, the Company expects the margin benefit from the sale of this inventory to be in the range of \$0.75 to \$0.90 per share for the year.

BUSINESS SEGMENT REPORTING

Beginning with the fourth quarter of 2006, the Company changed its segment reporting to more closely align with the way the business is currently managed. Prior-year results have been adjusted for each segment to reflect the change.

Advanced Material Technologies and Services

The Advanced Material Technologies and Services segment consists of Williams Advanced Materials Inc. (WAM).

The Advanced Material Technologies and Services' segment sales for the first quarter of 2007 were up 91% to \$143.7 million compared to \$75.4 million in the first quarter of the prior year. Precious metal prices accounted for approximately 5% of the sales growth. Operating profit for the first quarter was \$32.0 million, up \$23.0 million versus \$9.0 million for the same period last year.

The strong sales growth in the first quarter was driven primarily by demand for WAM's new ruthenium-based magnetic media materials targeted for the data storage market. Orders for domestic wireless and photonics applications have also been strong. As previously announced, WAM is in the process of expanding its Brewster, New York facility to support the growth of the data storage market and the related perpendicular magnetic recording opportunity. New segments related to energy, medical and new electronics devices offer continuous opportunities for the core product portfolio at WAM. In addition WAM has continued to expand its geographic reach into Asia and Eastern Europe to continue to grow and support its critical customers and new markets.

Operating profit was 22% of sales in the first quarter versus 12% for the first quarter of 2006.

Specialty Engineered Alloys

The Specialty Engineered Alloys segment consists of Alloy Products which includes bulk and strip form copper-based alloy products, hydroxide and the Company's line of ToughMet(R) materials.

Specialty Engineered Alloys' sales for the first quarter were \$70.4 million, up 17% or \$10.0 million compared to the first quarter 2006 sales of \$60.4 million. Operating profit for the first quarter was \$5.3 million, an increase of \$4.8 million, compared to the prior year.

The increase in sales is due largely to higher selling prices from the increased percentage of sales subject to the pass through of current base metal prices. Favorable product mix was also a factor in the higher sales level. Demand from Southeast Asia softened slightly in the quarter, particularly from handset applications. This weakness was partially offset by stronger demand from the North American oil and gas and aerospace markets, and strong European sales across all market segments. New products such as ToughMet continue to find their way into application opportunities.

Operating profit benefited from a favorable product mix and higher prices associated with the pass through of base metal costs.

Beryllium and Beryllium Composites

The Beryllium and Beryllium Composites segment consists of Beryllium Products including beryllia ceramic manufactured by Brush Ceramic Products Inc.

Beryllium and Beryllium Composites' sales for the first quarter of 2007 were \$15.2 million, up 46% or \$4.8 million compared to the first quarter of 2006. Operating profit for the first quarter was \$2.1 million up \$1.9 million versus \$0.2 million for the same period of the prior year.

The Beryllium and Beryllium Composites double-digit sales growth was fueled by demand for medical and industrial x-ray product applications and defense. Order entry backlog for the defense market grew significantly during the first quarter. Also, sales for acoustic speaker applications contributed to the sales growth. Defense sales of AIBeMet(R) materials continued to show strength throughout the quarter driven by tactical optics (including FLIR systems), airborne electronics and space systems.

The improvement in operating profit is due to the increase in sales volume.

Engineered Material Systems

The Engineered Material Systems segment is comprised of Technical Materials, Inc. (TMI).

Engineered Material Systems' sales for the first quarter of 2007 were \$16.7 million, \$1.2 million below the first quarter 2006 sales of \$17.9 million. Operating profit in the quarter was \$0.6 million compared to an operating profit of \$1.4 million in the first quarter of 2006.

The decline in TMI sales is due to softer demand from the automotive electronics segment offset in part by strength from the new disk drive materials. New products accounted for 34% of TMI sales in the first quarter of 2007.

OUTLOOK

Overall, the Company's global markets continued to present significant growth opportunities in the first quarter and the Company expects to see continued growth throughout the balance of 2007.

The primary factors driving the previously announced improvement in the outlook for the Company continue to be favorable. Markets, overall, have held up well and inventory corrections to this point have been mild. The noted margin improvement

appears to be holding. As the year progresses, the Company expects sales of the new media products to continue to grow and overall stronger market conditions driven by the normal seasonal build for consumer electronics. These factors plus an increased backlog for defense-related applications are currently expected to result in a stronger second half revenue for the Company.

As a result of the factors noted above, the Company is reinforcing the previously provided sales outlook for the full year 2007. The Company, at this time, expects 2007 sales growth to be in the 25% to 35% range. Assuming no change in the trends noted above and no significant change in metal prices from current levels, sales for 2007 are expected to be in the \$950.0 million to \$1.050 billion range.

Considering the above and excluding the additional profit on the remaining inventory that was in the production system to support the initial ramp up of the new media-related products, earnings for 2007 are currently expected to be in the range of \$2.20 to \$2.75 per share.

Results for the second quarter are currently expected to be similar to those of the first quarter with sales in the \$245.0 million to \$255.0 million range. Earnings for the second quarter are currently expected to be in the range of \$0.50 to \$0.65 per share.

It is important to reiterate that the Company's sales and earnings estimates for the second quarter and full year 2007 are subject to significant variability based on metal prices and supply assumptions as well as significant fluctuations in demand levels driven by both inventory corrections and new product ramp-up rates in critical markets such as the magnetic media market. The outlook for the quarter and the year are based on the Company's best estimates at this time and are subject to significant fluctuations due to these factors.

CHAIRMAN'S COMMENTS

Commenting on the results, Dick Hipple, Chairman, President and CEO, stated "I am pleased with the strong start to 2007, the reported record quarterly sales and the related profit level for the quarter. Our pipeline of new products and services, as well as our global expansion initiatives are providing the momentum for further growth and even greater value to our customers and shareholders over the balance of this year. The momentum is further supported by our business model that has us aggressively pursuing new avenues of growth. The robust results in the first quarter reflect the initial launch of WAM in to the disk drive media market and the full impact of Alloy's successful implementation of the copper price pass through. We are on track for a very successful 2007."

CONFERENCE CALL

Brush Engineered Materials will conduct a teleconference in conjunction with today's release. The teleconference begins at 2:00 p.m. Eastern Time, April 26, 2007. The conference call will be available via webcast through the Company's website at www.beminc.com or through www.InvestorCalendar.com. By phone, please dial (877) 407-0782, callers outside the U.S. can dial (201) 689-8567.

FORWARD-LOOKING STATEMENTS

Portions of the narrative set forth in this document that are not statements of historical or current facts are forward-looking statements. Our actual future performance may materially differ from that contemplated by the forward-looking statements as a result of a variety of factors. These factors include, in addition to those mentioned herein:

- The global and domestic economies;
- The condition of the markets which we serve, whether defined geographically or by segment, with the major market segments being telecommunications and computer, magnetic and optical data storage, aerospace and defense, automotive electronics, industrial components and appliance;
- Changes in product mix and the financial condition of customers;
- Actual sales, operating rates and margins for the year 2007;
- Our success in developing and introducing new products and new product ramp up rates;
- Our success in passing through the costs of raw materials to customers or otherwise mitigating fluctuating prices for those materials;
- Our success in integrating newly acquired businesses;

- Our success in implementing our strategic plans and the timely and successful completion of any capital projects;
- The availability of adequate lines of credit and the associated interest rates;
- Other financial factors, including cost and availability of materials, tax rates, exchange rates, pension and other employee benefit costs, energy costs, regulatory compliance costs, and the cost and availability of insurance;
- The uncertainties related to the impact of war and terrorist activities;
- Changes in government regulatory requirements and the enactment of new legislation that impacts our obligations; and
- The conclusion of pending litigation matters in accordance with our expectation that there will be no material adverse effects.

Brush Engineered Materials Inc. is headquartered in Cleveland, Ohio. The Company, through its wholly-owned subsidiaries, supplies worldwide markets with beryllium products, alloy products, electronic products, precious metal products, and engineered material systems.

Brush Engineered Materials Inc.

Digest of Earnings

March 30, 2007

	2007	2006
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First Quarter		
Net Sales	\$250,314,000	\$167,723,000
Net Income	\$23,114,000	\$5,227,000
Share Earnings - Basic	\$1.15	\$0.27
Average Shares - Basic	20,153,000	19,261,000
Share Earnings - Diluted	\$1.12	\$0.27
Average Shares - Diluted	20,613,000	19,578,000

Consolidated Balance Sheets
(Unaudited)

	Mar. 30,	Dec. 31,
(Dollars in thousands)	2007	2006
	-----	-----
Assets		
Current assets		
Cash and cash equivalents	\$16,108	\$15,644
Accounts receivable	95,710	86,461
Inventories	168,642	151,950
Prepaid expenses	15,165	13,988
Deferred income taxes	3,417	3,541
Total current assets	299,042	271,584

Other assets	13,193	13,577
Related-party notes receivable	98	98
Long-term deferred income taxes	7,315	15,575
Property, plant and equipment	561,099	557,861
Less allowances for depreciation, depletion and amortization	384,542	381,932
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	176,557	175,929
Goodwill	21,843	21,843
	-----	-----
	\$518,048	\$498,606
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Liabilities and Shareholders' Equity

Current liabilities		
Short-term debt	\$23,169	\$28,076
Current portion of long-term debt	631	632
Accounts payable	27,525	30,744
Other liabilities and accrued items	45,295	52,161
Unearned revenue	1,374	314
Income taxes	3,521	4,515
	-----	-----
Total current liabilities	101,515	116,442
Other long-term liabilities	9,011	11,642
Retirement and post-employment benefits	56,505	59,089
Long-term income taxes	4,305	-
Deferred income taxes	133	151
Long-term debt	30,246	20,282
Shareholders' equity	316,333	291,000
	-----	-----
	\$518,048	\$498,606
	=====	=====

See notes to consolidated financial statements.

Consolidated Statements of Income (Unaudited)

	First Quarter Ended	
(Dollars in thousands except share and per share amounts)	Mar. 30, 2007	Mar. 31, 2006

Net sales	\$250,314	\$167,723
Cost of sales	180,930	133,580

Gross margin	69,384	34,143
Selling, general and administrative expense	28,670	23,908
Research and development expense	1,326	1,081
Other-net	2,533	325

Operating profit	36,855	8,829
Interest expense	683	1,143

Income before income taxes	36,172	7,686
Income taxes	13,058	2,459
Net income	\$23,114	\$5,227
Per share of common stock: basic	\$1.15	\$0.27
Weighted average number of common shares outstanding	20,153,000	19,261,000
Per share of common stock: diluted	\$1.12	\$0.27
Weighted average number of common shares outstanding	20,613,000	19,578,000

See notes to consolidated financial statements.

Consolidated Statements of Cash Flows
(Unaudited)

(Dollars in thousands)	First Quarter Ended	
	Mar. 30, 2007	Mar. 31, 2006
Net income	\$23,114	\$5,227
Adjustments to reconcile net income to net cash used in operating activities:		
Depreciation, depletion and amortization	6,158	5,627
Amortization of deferred financing costs in interest expense	107	139
Derivative financial instrument ineffectiveness	34	(248)
Stock-based compensation expense	939	292
Decrease (increase) in accounts receivable	(9,253)	(12,462)
Decrease (increase) in inventory	(17,970)	(11,919)
Decrease (increase) in prepaid and other current assets	(1,047)	(3,336)
Decrease (increase) in deferred income taxes	-	1,967
Increase (decrease) in accounts payable and accrued expenses	(14,001)	2,141
Increase (decrease) in unearned revenue	1,061	1,126
Increase (decrease) in interest and taxes payable	10,272	1,065
Increase (decrease) in other long-term liabilities	(1,896)	1,156
Other - net	(2,184)	2,418
Net cash used in operating activities	(4,666)	(6,807)
Cash flows from investing activities:		
Payments for purchase of property, plant and equipment	(4,845)	(2,081)
Payments for mine development	(1,974)	(13)

Payments for purchase of business net of cash received	-	(25,694)
Proceeds from sale of business	2,150	-
Proceeds from sale of property, plant and equipment	51	-
Other investments - net	2	-
	-----	-----
Net cash used in investing activities	(4,616)	(27,788)
Cash flows from financing activities:		
Proceeds from issuance (repayment) of short-term debt	(5,009)	3,599
Proceeds from issuance of long-term debt	15,000	26,000
Repayment of long-term debt	(5,037)	(33)
Issuance of common stock under stock option plans	3,288	558
Tax benefit from exercise of stock options	1,713	-
	-----	-----
Net cash provided from financing activities	9,955	30,124
Effects of exchange rate changes	(209)	(225)
	-----	-----
Net change in cash and cash equivalents	464	(4,696)
Cash and cash equivalents at beginning of period	15,644	10,642
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Cash and cash equivalents at end of period	\$16,108	\$5,946
	=====	=====

See notes to consolidated financial statements.

Notes to Consolidated Financial Statements
(Unaudited)

Note A - Accounting Policies

In management's opinion, the accompanying consolidated financial statements contain all adjustments necessary to present fairly the financial position as of March 30, 2007 and December 31, 2006 and the results of operations for the three month periods ended March 30, 2007 and March 31, 2006. All of the adjustments were of a normal and recurring nature.

Note B - Inventories

(Dollars in thousands)	Mar. 30, 2007	Dec. 31, 2006
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Principally average cost:		
Raw materials and supplies	\$28,899	\$36,390
Work in process	145,030	124,670
Finished goods	58,727	56,721
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Gross inventories	232,656	217,781
Excess of average cost over LIFO inventory value	64,014	65,831

Net inventories	\$168,642	\$151,950
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Note C - Pensions and Other Post-retirement Benefits

	Pension Benefits		Other Benefits	
	First Quarter Ended Mar. 30, 2007	Mar. 31, 2006	First Quarter Ended Mar. 30, 2007	Mar. 31, 2006
(Dollars in thousands)				
Components of net periodic benefit cost				
Service cost	\$1,153	\$1,253	\$75	\$74
Interest cost	1,838	1,742	478	476
Expected return on plan assets	(2,141)	(2,078)	-	-
Amortization of prior service cost	(163)	(178)	(9)	(9)
Amortization of net loss	433	517	-	-
Net periodic benefit cost	\$1,120	\$1,256	\$544	\$541

Notes to Consolidated Financial Statements
(Unaudited)

Note D - Segment Reporting

Beginning in the fourth quarter 2006 and due largely because the Company has a new chief operating decision maker, the operating segments will no longer be aggregated and the Company will report its four material segments separately. WAM is reported as Advanced Material Technologies and Services, Alloy Products reported as Specialty Engineered Alloys, Beryllium Products is now Beryllium and Beryllium Composites and TMI is Engineered Material Systems. Brush Ceramic Products, a wholly owned subsidiary that formerly was part of Electronic Products has been merged into the Beryllium and Beryllium Composites operating segment. The remaining portions of Electronic Products, due to their insignificance, are reported in the reconciling All Other column in the table below.

	Advanced	Specialty	Beryllium
	Material Technologies and Services	Engineered Alloys	and Beryllium Composites
(Dollars in thousands)			
First Quarter 2007			
Revenues from external customers	\$143,657	\$70,364	\$15,178

Intersegment revenues	1,301	3,449	307
Operating profit (loss)	31,975	5,302	2,133
Assets	177,967	236,486	32,747

First Quarter 2006

Revenues from external customers	\$75,405	\$60,410	\$10,397
Intersegment revenues	931	2,682	169
Operating profit (loss)	8,957	478	150
Assets	129,039	221,482	33,064

(Dollars in thousands)	Engineered Material Systems	Subtotal	All Other	Total

First Quarter 2007				

Revenues from external customers	\$16,749	\$245,948	\$4,366	\$250,314
Intersegment revenues	790	5,847	-	5,847
Operating profit (loss)	580	39,990	(3,135)	36,855
Assets	27,222	474,422	43,626	518,048

First Quarter 2006

Revenues from external customers	\$17,920	\$164,132	\$3,591	\$167,723
Intersegment revenues	447	4,229	1	4,230
Operating profit (loss)	1,400	10,985	(2,156)	8,829
Assets	28,307	411,892	36,047	447,939

SOURCE: Brush Engineered Materials Inc.

Brush Engineered Materials Inc.
Investors:
Michael C. Hasychak, 216-383-6823
Media:
Patrick S. Carpenter, 216-383-6835
<http://www.beminc.com>

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