



# Second Quarter Earnings Release Materials

July 28, 2026

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# Forward Looking Statements

## Cautionary Statement Regarding Forward Looking Statements

This presentation of supplemental information contains, in addition to historical information, certain “forward-looking” statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended by the Private Securities Litigation Reform Act of 1995, including statements as to: our expectations regarding additional savings from our fixed cost reduction initiatives; the Company’s strategic positioning to capitalize on the paperboard industry’s cyclical nature and deliver strong returns; product demand and industry trends; assumptions for Q3 2026 and full year 2026, including operational factors, capital, input costs, lower pricing and inflation; our capital allocation priorities; our strategy, including achieving target leverage ratio and maintaining liquidity; our focus on free cash flow generation through operational efficiencies and demand; our plans to explore avenues for strategic growth opportunities, particularly to expand our own product offerings and broaden such offerings to North American customers; continued investments into our assets to strengthen our competitive advantages and maintain our long-term performance; expectations regarding the paperboard market; targeted working capital improvements; and our financial flexibility and liquidity; and repurchases under the existing share buyback authorization. These forward-looking statements are based on management’s current expectations, estimates, assumptions and projections that are subject to change. Our actual results of operations may differ materially from those expressed or implied by the forward-looking statements contained in this presentation. Important factors that could cause or contribute to such differences include the risks and uncertainties described from time to time in the Company’s public filings with the Securities and Exchange Commission, including but not limited to the following: our inability to realize the expected benefits of the Augusta, Georgia paperboard manufacturing facility acquisition, including anticipated financial results, due to integration challenges or other factors; unexpected costs, charges or expenses resulting from the sale of our consumer products division (tissue business) and the related restructuring initiatives; competitive pricing pressures for our products arising from capacity additions, demand reduction and market conditions; the loss of, changes in prices for, or reduction in, orders from significant customers; changes in customer preferences, industry consolidation and vertical integration; changes in the cost and availability of wood fiber, pulp, energy, chemicals, packaging and transportation services; cyclical industry conditions and broader U.S. and global economic conditions; manufacturing or operating disruptions; labor disruptions; reliance on a limited number of suppliers and service providers; cyber-security risks; environmental liabilities and litigation, including PFAS-related claims involving our Augusta facility; our ability to execute our growth, expansion and operational efficiency initiatives and capital projects; changes in expenses, required contributions or withdrawal costs associated with our pension plans; our ability to attract and retain qualified personnel; our ability to service our debt obligations and comply with debt covenants; changes in banking relationships or credit ratings; and changes in laws, regulations or industry standards affecting our business. Forward-looking statements contained in this presentation present management’s views only as of the date of this presentation. We undertake no obligation to publicly update forward-looking statements or to retract future revisions of management’s views based on events or circumstances occurring after the date of this presentation.

## Non-GAAP Financial Measures

This presentation includes certain financial measures that are not calculated in accordance with GAAP, including Adjusted EBITDA from continuing operations. The Company’s management believes that the presentation of these financial measures provides useful information to investors because these measures are regularly used by management in assessing the Company’s performance. These financial measures should be considered in addition to results prepared in accordance with GAAP but should not be considered substitutes for or superior to GAAP results. In addition, these non-GAAP financial measures may not be comparable to similarly-titled measures utilized by other companies, since such other companies may not calculate such measure in the same manner as we do. A reconciliation of Adjusted EBITDA to the most relevant GAAP measure is available in the appendix of this presentation.

# INDUSTRY TRENDS

## MODEST DEMAND GROWTH EXPECTED IN 2026

SBS shipments nearly flat in Q1'26 vs PY; outperformed CUK and CRB declines of 3%<sup>1</sup>

2026 SBS demand growth projected at ~1%<sup>2</sup>

SBS pricing per square foot now below CUK and CRB, supporting substitution

## BLEACHED PAPERBOARD IMPORTS ARE DECLINING

Imports down ~11% YTD through May vs PY

Exports forecasted to decrease by ~4%<sup>2</sup> in 2026 vs PY

Tariffs and trade actions reducing import viability

## SBS INDUSTRY OPERATING RATES IMPROVING

Industry operating rates<sup>2</sup> forecasted at 88% in Q2'26, up from 81% in Q1'26

~300K reduction in SBS production year to date, RISI forecasting additional 200K ton capacity decrease by year end

Operating rates forecasted to improve to 90%+ by end of 2026

RISI reported price increase of \$40/ton on folding carton and \$60/ton on cup in July



# Q2 2026 Financial Summary

NET SALES FROM  
CONTINUING OPERATIONS

**\$375M**

NET LOSS FROM CONTINUING  
OPERATIONS

**(\$21.5M)<sup>1</sup>**

ADJUSTED EBITDA FROM  
CONTINUING OPERATIONS

**(\$8.2M )**

ADJUSTED EBITDA MARGIN  
FROM CONTINUING  
OPERATIONS

**(2.2%)**

**YEAR OVER YEAR GROWTH IN SALES VOLUMES**

**+8% increase in Q2'26 vs. Q2'25**

Share gains with strategic customers, led by food service

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**OFFSET BY MARKET DRIVEN PRICING**

**-9% decrease in Q2'26 average pricing vs. Q2'25**

RISI reported \$100/ton decrease in SBS folding carton pricing in 2025

**ADJUSTED EBITDA WITHIN GUIDANCE RANGE**

Higher inflation partly offset by improved cost structure; SG&A 5.6% of sales versus 6.7% in Q2'25

Completed Lewiston, Idaho major maintenance outage on time and on target, at total direct cost of \$22M

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**CONTINUED TO MAINTAIN A STRONG BALANCE SHEET**

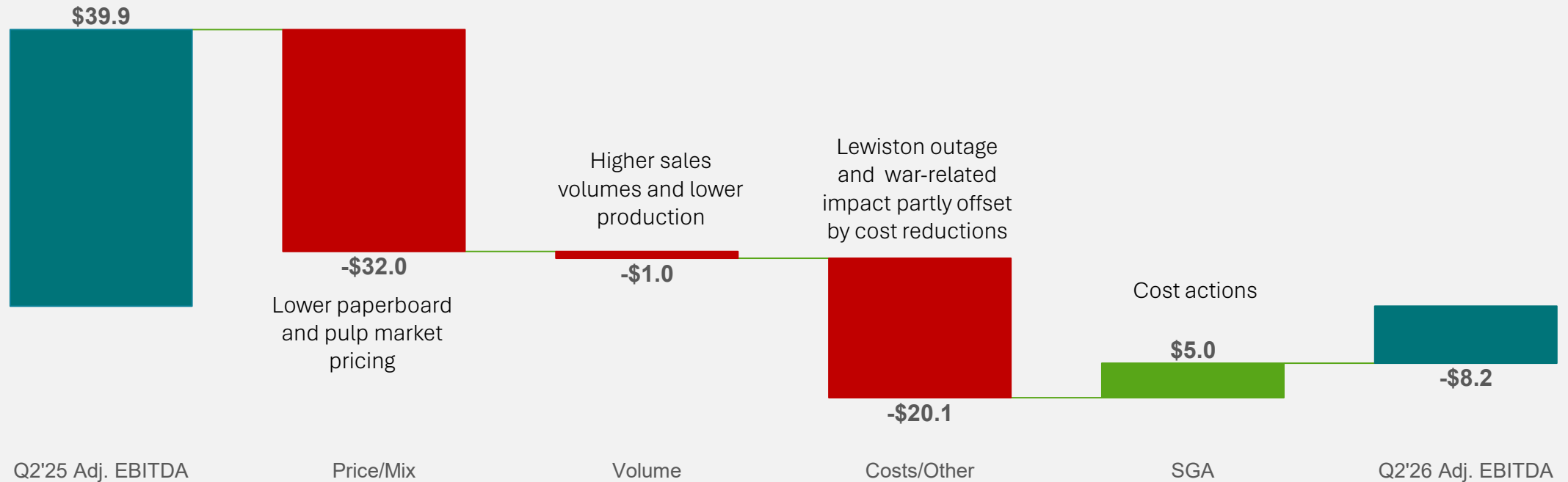
3.5x<sup>2</sup> net leverage, \$445M liquidity

Reduced net debt by \$59M through lower net working capital, tax refund, and insurance recovery



# Q2'26 VS Q2'25 Adjusted EBITDA Results from Continuing Operations

(\$ in millions)



# Q3 Outlook and 2026 Assumptions

## **Q3 2026 Adjusted EBITDA: \$20 to \$30M <sup>1</sup>**

Shipments flat vs. Q2, higher production volumes

Benefits from price increases

No planned major outage costs, \$3 to \$5M additional war-related impact vs. Q2

## **FY 2026 Assumptions**

Revenue of \$1.4 to \$1.5B, projected to run full balance of year after Cypress Bend restructure

\$10 to \$20M impact from recently announced price increases

Offset by ~\$70M carryover price decreases

Major maintenance costs of \$32 to \$35M, reduced scope of Augusta outage to \$5 to \$6M in Q4'26, remaining spend of \$10 to \$11M in Q1'27

Productivity and restructuring actions mostly offsetting higher cost, including war-related impact of \$20M to \$25M

Net working capital improvement of \$20M, primarily inventory

Capital expenditures of \$65 to \$75M



# Clearwater is Well Positioned to Deliver Strong Returns Across the Cycle

Cyclical industry driven by supply and demand

Early recovery signs emerging

Targeting 13% to 14% EBITDA margin across the cycle

40% to 50% FCF conversion<sup>1</sup>, or \$100M+ annually

**Clearwater is focused on value creation across the cycle**

Reduced fixed cost structure by over ~\$50M in 2025

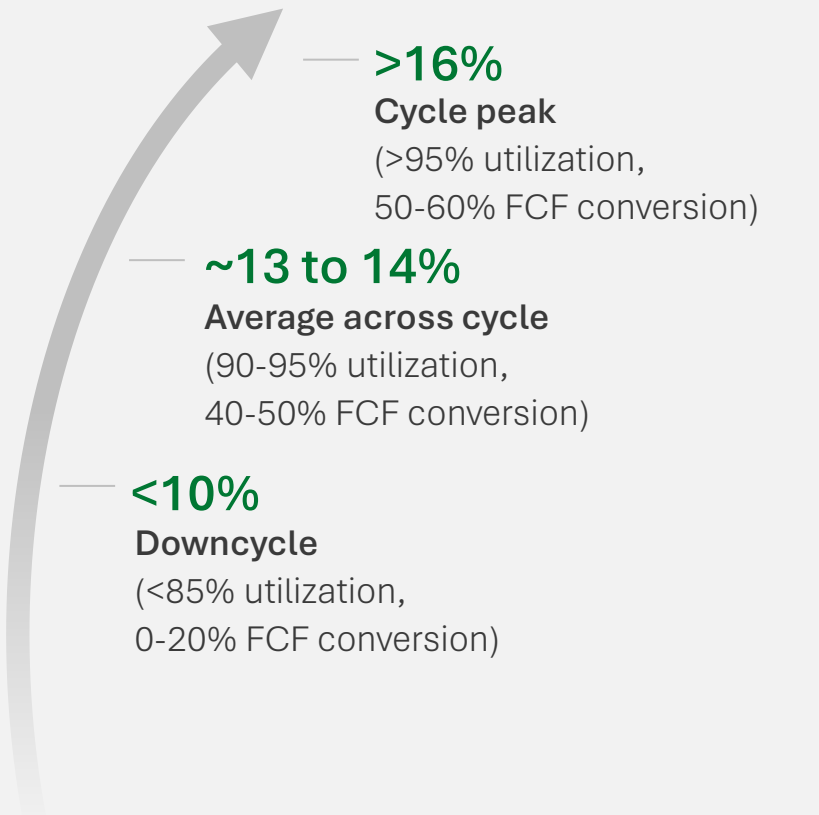
Continued investment in assets to enhance competitiveness

Exploring growth opportunities to expand product offering through internal investments or external options

Strong balance sheet to sustain the business and create strategic options across the cycle

## TARGETING STRONG CASH FLOW GENERATION ACROSS THE CYCLE

ADJUSTED EBITDA TARGET MARGINS



1. Cash flow from operating activities adjusted for other operating charges less capital, divided by Adjusted EBITDA

# Exploring Options to Expand Our Product Offering

Evaluating internal and external options to serve North American converters

| Initiative                        | Status                                                        | Objective                                               |
|-----------------------------------|---------------------------------------------------------------|---------------------------------------------------------|
| Post consumer recycled content    | Developed and in market                                       | Support sustainability needs of CPG and QSR customers   |
| Compostable plate                 | BPI certified at two locations                                | Help plate converters meet retailer demand              |
| Lightweight folding carton        | Launched Velora in April                                      | Offer high-performance alternative to FBB imports       |
| Poly-free coatings / barriers     | Continuing to develop options in addition to current offering | Serve demand for poly-free cup offerings                |
| Unbleached paperboard grade (CUK) | Exploring lower capital cost solutions, in trial phase        | Help independent converters compete more effectively    |
| Recycled paperboard grade (CRB)   | Launched Circa in July                                        | Broaden offering for North American converter customers |



# Capital Allocation Focused on Value Creation

## DISCIPLINED CAPITAL ALLOCATION TO CREATE VALUE

Investing to maintain the long-term performance of our assets

**\$70-80M**

Normalized annual maintenance capex, excluding large replacement projects

Deleverage with free cash flow

**1-2x**

Target cross-cycle leverage ratio

Diversify product portfolio

Evaluate strategic M&A or other options

Return capital through share buybacks

# Long-Term Value Creation Priorities

## Sharp focus on improving and growing our paperboard business

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- De-levered balance sheet through tissue sale proceeds
- Grow as a premier independent supplier to North American converters

## Well invested asset base to support future growth

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- High-quality U.S. asset base serving North American converters
- Longstanding sustainability focus
- Expand product portfolio through internal and external options

## Focused on optimizing business to deliver free cash flows

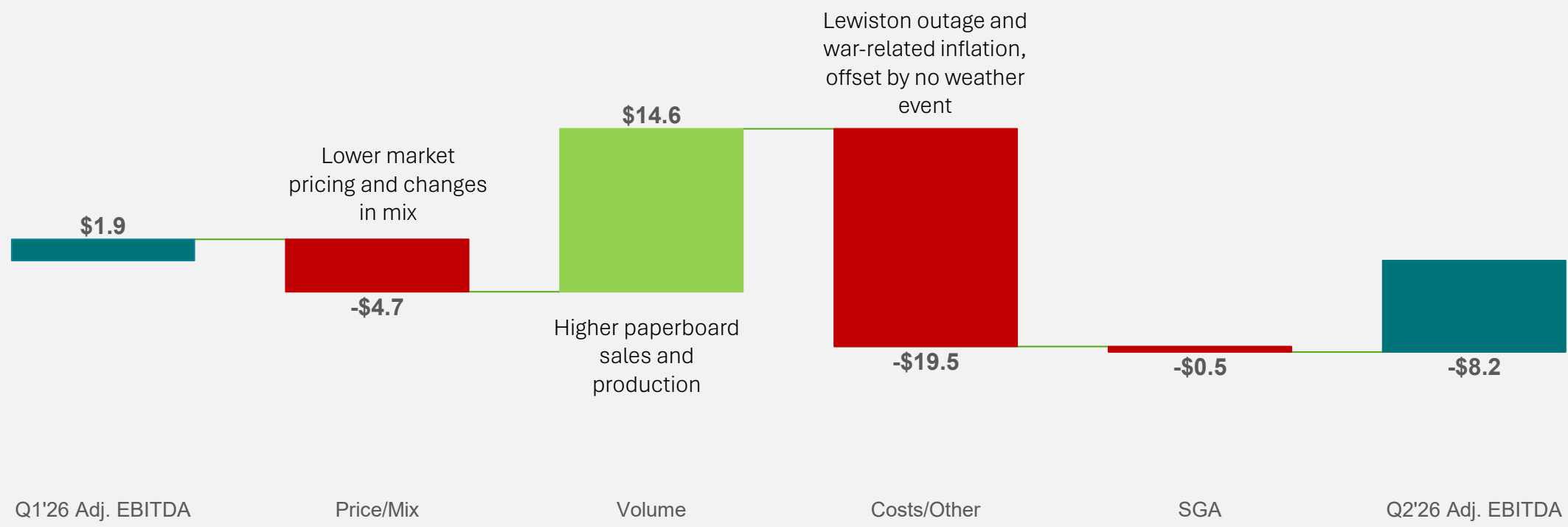
- Improve operational performance
- Invest to maintain competitiveness
- Deploy capital to create long-term value

# Appendix



# Q1'26 VS Q2'26 Adjusted EBITDA Results from Continuing Operations

(\$ in millions)



# Key Metrics

|                                          | Quarter Ended   |                 |                 |
|------------------------------------------|-----------------|-----------------|-----------------|
|                                          | June 30, 2026   | March 31, 2026  | June 30, 2025   |
| Food service                             | \$ 173.0        | \$ 153.7        | \$ 166.1        |
| Folding carton                           | 132.5           | 124.9           | 147.6           |
| Sheeting & distribution                  | 37.1            | 38.9            | 39.9            |
| Pulp and other                           | 32.2            | 42.7            | 38.2            |
| Net sales                                | <u>\$ 374.8</u> | <u>\$ 360.3</u> | <u>\$ 391.8</u> |
| Input cost (raw materials & energy)      | \$ 164.9        | \$ 167.6        | \$ 174.5        |
| Labor and overhead                       | 144.4           | 121.7           | 128.0           |
| Supply chain costs (principally freight) | 44.1            | 39.6            | 39.0            |
| Depreciation                             | 22.0            | 22.4            | (14.5)          |
| Other                                    | 10.2            | 9.9             | 21.8            |
| Cost of sales                            | <u>\$ 385.6</u> | <u>\$ 361.2</u> | <u>\$ 348.8</u> |
| Paperboard sale volumes                  | 328,722         | 302,918         | 304,713         |
| Paperboard production volumes            | 316,267         | 292,479         | 323,489         |
| Net sales price per ton                  | \$ 1,077        | \$ 1,101        | \$ 1,182        |

# Financial Performance

(\$ IN MILLIONS, UNAUDITED)

|                                                   | Quarter Ended |                |               |
|---------------------------------------------------|---------------|----------------|---------------|
|                                                   | June 30, 2026 | March 31, 2026 | June 30, 2025 |
| Net sales                                         | \$ 374.8      | \$ 360.3       | \$ 391.8      |
| Costs and expenses:                               |               |                |               |
| Cost of sales                                     | 385.2         | 361.2          | 348.8         |
| Selling, general and administrative expenses      | 21.1          | 20.6           | 26.1          |
| Other operating charges, net                      | (7.5)         | (11.1)         | 7.1           |
| Total operating costs and expenses                | 398.7         | 370.7          | 382.1         |
| Total income (loss) from operations               | (23.9)        | (10.4)         | 9.8           |
| Total non-operating expense                       | (6.2)         | (6.1)          | (4.2)         |
| Income (loss) from operations before income taxes | (30.1)        | (16.5)         | 5.5           |
| Income tax (benefit) provision                    | (8.6)         | (3.7)          | 1.9           |
| Income (loss) from continuing operations          | (21.5)        | (12.8)         | 3.6           |
| Loss from discontinued operations, net of tax     | -             | -              | (0.9)         |
| Net income (loss)                                 | \$ (21.5)     | \$ (12.8)      | \$ 2.7        |

# Reconciliation of Adjusted EBITDA

(\$ IN MILLIONS, UNAUDITED)

|                                                     | Quarter Ended   |                |                |
|-----------------------------------------------------|-----------------|----------------|----------------|
|                                                     | June 30, 2026   | March 31, 2026 | June 30, 2025  |
| Net income (loss)                                   | \$ (21.5)       | \$ (12.8)      | \$ 2.7         |
| Add (deduct):                                       |                 |                |                |
| Less: Loss from discontinued operations, net of tax | -               | -              | (0.9)          |
| Income (loss) from continuing operations            | (21.5)          | (12.8)         | 3.6            |
| Income tax benefit                                  | (8.6)           | (3.7)          | 1.9            |
| Interest expense, net                               | 5.1             | 5.0            | 3.9            |
| Depreciation and amortization expense               | 23.2            | 23.4           | 23.0           |
| Other operating charges, net                        | (7.5)           | (11.1)         | 7.1            |
| Other non-operating expense                         | 1.1             | 1.1            | 0.3            |
| Adjusted EBITDA from continuing operations          | <u>\$ (8.2)</u> | <u>\$ 1.9</u>  | <u>\$ 39.9</u> |
| Adjusted EBITDA Margin                              | -2.2%           | 0.5%           | 10.2%          |

# Reconciliation of Adjusted Net Income

(\$ IN MILLIONS, UNAUDITED)

|                                                                      | Quarter Ended |                |               |
|----------------------------------------------------------------------|---------------|----------------|---------------|
|                                                                      | June 30, 2026 | March 31, 2026 | June 30, 2025 |
| Net income (loss)                                                    | \$ (21.5)     | \$ (12.8)      | \$ 2.7        |
| Add (deduct):                                                        |               |                |               |
| Less: Loss from discontinued operations, net of tax                  | -             | -              | (0.9)         |
| Income (loss) from continuing operations                             | (21.5)        | (12.8)         | 3.6           |
| Add back:                                                            |               |                |               |
| Income tax benefit                                                   | (8.6)         | (3.7)          | 1.9           |
| Other operating charges, net                                         | (7.5)         | (11.1)         | 7.1           |
| Adjusted income (loss) before tax                                    | (37.6)        | (27.7)         | 12.6          |
| Normalized income provision (benefit)                                | (9.4)         | (6.9)          | 3.2           |
| Adjusted net income (loss) from continuing operations                | \$ (28.2)     | \$ (20.7)      | \$ 9.5        |
| Adjusted income (loss) from continuing operations, per diluted share | \$ (1.75)     | \$ (1.29)      | \$ 0.58       |



# Reconciliation of Net Debt

(\$ IN MILLIONS, UNAUDITED)

|                                 | June 30, 2026   | March 31, 2026  | December 31, 2025 |
|---------------------------------|-----------------|-----------------|-------------------|
| Current portion long-term debt  | \$ 0.6          | \$ 0.6          | \$ 0.6            |
| Long-term debt                  | 360.5           | 360.5           | 345.5             |
| Add back:                       |                 |                 |                   |
| Unamortized deferred debt costs | (1.1)           | (1.2)           | (1.3)             |
| Less:                           |                 |                 |                   |
| Cash and cash equivalents       | 95.4            | 36.5            | 30.7              |
| Net debt                        | <u>\$ 266.8</u> | <u>\$ 325.8</u> | <u>\$ 316.7</u>   |