LCI INDUSTRIES

Investor Presentation
March 2025



Mission Statement

Whenever, Wherever,
We make your
experience better.

Purpose-Driven Innovation
Makes Customer and Consumer
Experiences Better







Forward-Looking Statements

This presentation contains certain “forward-looking statements” with respect to our financial condition, results of operations, profitability, margin growth, business strategies, operating efficiencies or synergies, competitive position, growth opportunities, acquisitions, plans and objectives of management, markets for the Company’s common stock, the impact of legal proceedings, and other matters. Statements in this presentation that are not historical facts are “forward-looking statements” for the purpose of the safe harbor provided by Section 21E of the Securities Exchange Act of 1934, as amended, and Section 27A of the Securities Act of 1933, as amended, and involve a number of risks and uncertainties.

Forward-looking statements, including, without limitation, those relating to the Company's future business prospects, net sales, revenue, expenses and income (loss), capital expenditures, tax rate, cash flow, financial condition, liquidity, covenant compliance, production levels, retail and wholesale demand and shipments, integration of acquisitions, R&D investments, commodity prices and industry trends, whenever they occur in this presentation are necessarily estimates reflecting the best judgment of the Company's senior management at the time such statements were made. There are a number of factors, many of which are beyond the Company’s control, which could cause actual results and events to differ materially from those described in the forward-looking statements. These factors include, in addition to other matters described in this presentation, the impacts of costs and availability of, and tariffs on, raw materials (particularly steel and aluminum) and other components, future pandemics, geopolitical tensions, armed conflicts, or natural disaster on the global economy and on the Company's customers, suppliers, team members, business and cash flows, pricing pressures due to domestic and foreign competition, seasonality and cyclicality in the industries to which we sell our products, availability of credit for financing the retail and wholesale purchase of products for which we sell our components, inventory levels of retail dealers and manufacturers, availability of transportation for products for which we sell our components, the financial condition of our customers, the financial condition of retail dealers of products for which we sell our components, retention and concentration of significant customers, the costs, pace of and successful integration of acquisitions and other growth initiatives, availability and costs of production facilities and labor, team member benefits, team member retention, realization and impact of expansion plans, efficiency improvements and cost reductions, the disruption of business resulting from natural disasters or other unforeseen events, the successful entry into new markets, the costs of compliance with environmental laws, laws of foreign jurisdictions in which we operate, other operational and financial risks related to conducting business internationally, and increased governmental regulation and oversight, information technology performance and security, the ability to protect intellectual property, warranty and product liability claims or product recalls, interest rates, oil and gasoline prices and availability, the impact of international, national and regional economic conditions and consumer confidence on the retail sale of products for which we sell our components, and other risks and uncertainties discussed more fully under the caption “Risk Factors” in the Company’s Annual Report on Form 10-K for the year ended December 31, 2024, and in the Company’s subsequent filings with the Securities and Exchange Commission, including the Company's Quarterly Reports on Form 10-Q. Readers of this presentation are cautioned not to place undue reliance on these forward-looking statements, since there can be no assurance that these forward-looking statements will prove to be accurate. The Company disclaims any obligation or undertaking to update forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements are made, except as required by law.

This presentation includes certain non-GAAP financial measures, such as EBITDA, net debt to EBITDA leverage, free cash flow and free cash flow conversion. These non-GAAP financial measures should not be considered a substitute for the comparable GAAP financial measures. Reconciliations of these non-GAAP financial measures to the most directly comparable GAAP financial measure are included in the Appendix to this presentation.

Poised for Strong Long-Term Performance

Targets





Growth & Margin Drivers













2025 Should Mark Significant Progress Toward Targets

Key Factors to Achieve Targets	2025 Anticipated Progress
Improving Environment Capitalize on recovery in both RV and Marine	**1.7%** estimated increase in FY25 RV wholesale shipments (January up **22%**) Marine to rebound in **2H**
Traction in New Products and New Market Share Gains Gain further traction in recently launched products and continue to introduce new innovations	**$200M** of organic growth across LCI Industries' end markets
Internal Efficiencies and Leverage Continue to reduce cost structure to create leverage for continued growth	**85bps** stretch target of margin improvement from G&A and overhead reductions **25%** incremental margins* on higher volumes

Driving LCI Industries Closer to



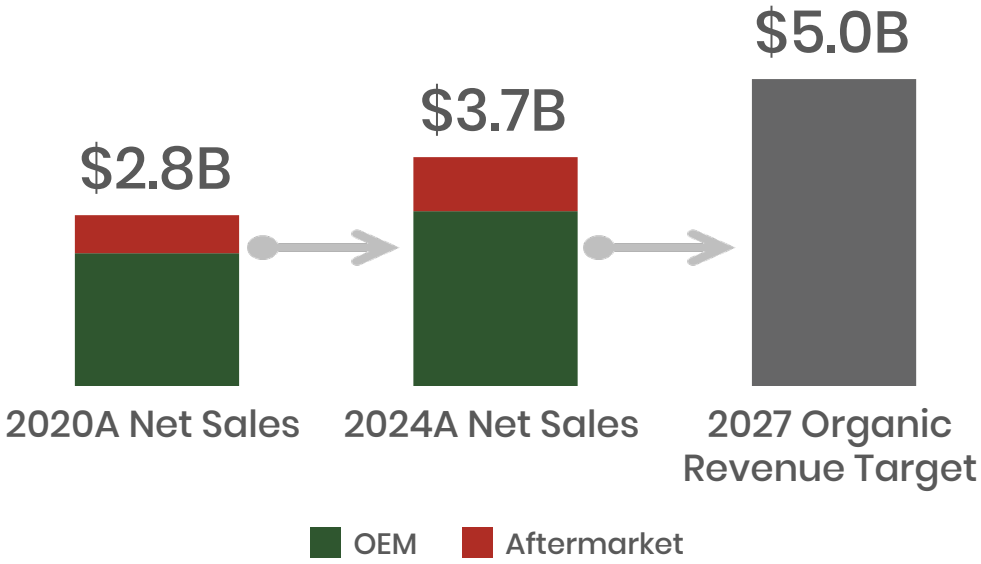
and



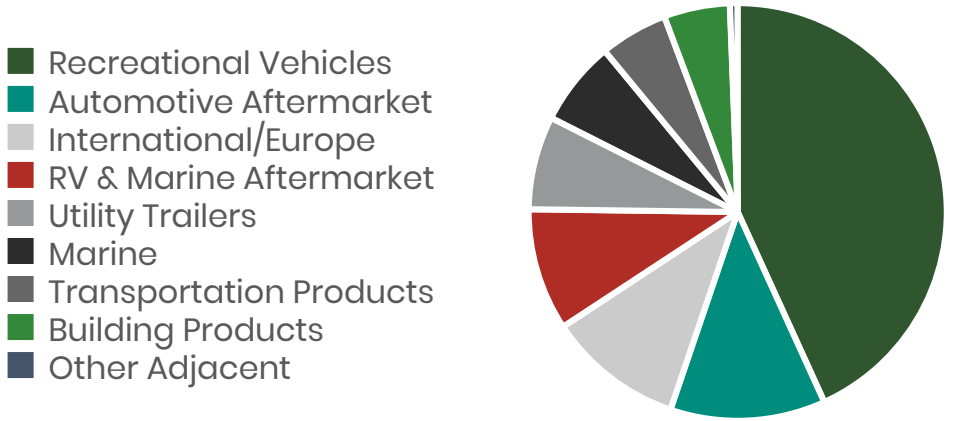
* Incremental margin over baseline comparative period volume.

LCI Industries at a Glance

A global leader supplying the outdoor recreation and transportation markets, delivering net sales of $3.7B in 2024



Presence in Diverse End Markets (2024 Net Sales)



11,500+ Team Members

140+ Facilities

~70 Years in Business

25+ Brands



With a Deep Breadth of Products

- Chassis
- Windows
- Furniture
- Awnings
- Laminated Products
- Leveling & Stabilization
- Axles & Suspension
- HVAC
- Appliances

Among Many Others



Proven Resilience, Cash Flow, Discipline and Shareholder Returns

Total Net Sales Growth (2020 - 2024) 34%	Content Per Towable Unit Growth (2020 - 2024) 50%	Average Senior Management Tenure at LCI (Years) 17
Free Cash Flow Conversion[1] (Full Year 2024) 95%	Dividend Yield (Full Year 2024) 4.2%	Net Debt to EBITDA[1] (as of 12/31/2024) 1.7x

[1] Additional information regarding Free Cash Flow Conversion and Net Debt to EBITDA, and reconciliations of these non-GAAP financial measures to the most directly comparable GAAP financial measures, are provided in the Appendix

How LCI Industries Wins

Manufacturing & Engineering Competencies → **Enable Us to Solve Complex Customer Needs** → **And Create an Unmatched Product Ecosystem** → **Across Multiple End Markets**

- Metal Fabrication & Welding
- Glass Fabrication
- Furniture Manufacturing
- Electronics
- Lamination
- Power & Motion Systems
- E-Coating & Powder Coating
- Plastics Forming
- Appliances

Small Batch Manufacturing with Scale Benefits

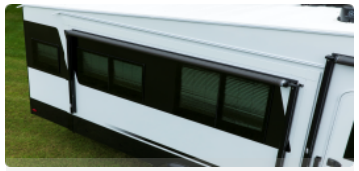
Design/Engineering Expertise

Custom, Non-Commoditized Products


Towable RV Chassis


Axles and Suspension Systems


Furniture Solutions


Windows & Glass Solutions


Appliance & Kitchen Solutions


Truck & Towing Accessories


Doors, Steps & Awnings


Leveling, Stabilization & Slide-outs


Recreational Vehicles


Marine


Building Products


Transportation


Utility & Cargo Trailers


RV & Marine Aftermarkets


Automotive Aftermarket


International

LCI Industries' Competitive Advantages

Our success and share gains are driven by scale, expertise, and people

$288M
2000 Net Sales

→

$3.7B
2024 Net Sales







Product Breadth
Diversified portfolio is an advantage as customers consolidate vendors

Customer Proximity
Strategically positioned near OEM partners to reduce lag time and costs

Customer Service
Handling over 1 million customer interactions annually through 300 service agents

Acquisitive DNA
70 acquisitions over two decades to expand footprint and product offerings

Low-Cost Manufacturer
Significant purchasing advantage due to size, allowing for pricing advantages

Manufacturer of Critical Products
Expanded competencies into critical product lines

Flexibility & Agility
Ability to rapidly produce and scale production when needed

Complex Manufacturing Experts
Highly skilled at engineering, design, and manufacturing of complex products

Automation Capabilities
Substantial investments into automation to increase speed and efficiencies

Strong Culture
A culture that drives heightened retention rates and fosters a collaborative environment

Experienced Leadership
17-year average tenure for top-25 executives with experience navigating numerous cycles

Best-In-Class Team
Team members who demonstrate resiliency and determination

Master Innovators
Experienced and innovative R&D team working to develop new products

Strong Customer Relationships
15+ years average customer tenure with an emphasis on customer satisfaction

Consistent Market Share, Content, and Net Sales Gains Validate Competitive Advantages

NA RV & Marine	2020	2024	
NA RV OEM; Chassis Market Share	84%	85%	
NA Towable RV Content per Unit	$3,390	$5,097	50%
NA Marine Content per Unit	$739	$1,098	49%

Significant share in Chassis helps drive gains across categories as customers seek to consolidate suppliers

NA Aftermarket	2020	2024	
NA RV/Marine Aftermarket Net Sales	$276M	$354M	28%
NA Automotive Aftermarket Net Sales	$331M	$449M	36%

Adjacencies	2020	2024	
Building Products Net Sales	$113M	$192M	70%
Transportation Products Net Sales	$137M	$197M	44%
Utility Trailer Products Net Sales	$117M	$271M	132%
International Net Sales	$237M	$394M	66%

** Marine, Building Products, and Transportation are fragmented markets, with dozens of competitors*

Innovation Fueling Market Share and Content Expansion



Anti-Lock Brakes



Tour Coiling Suspension ("TCS")



4000 Series Windows



Chill Cube

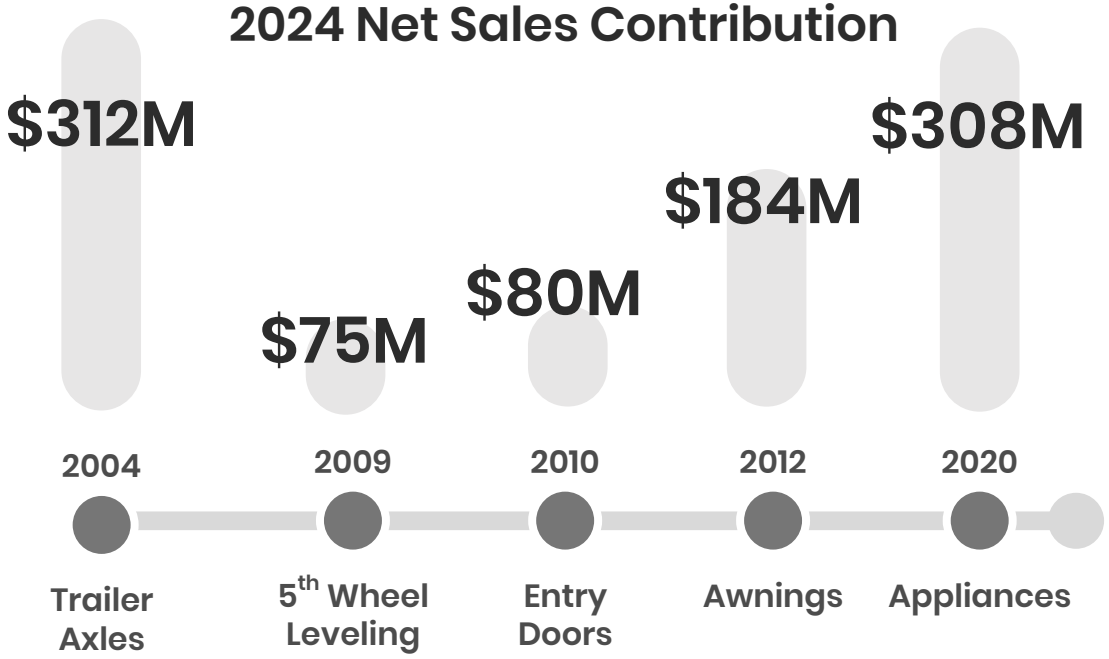


Helux® Pinbox



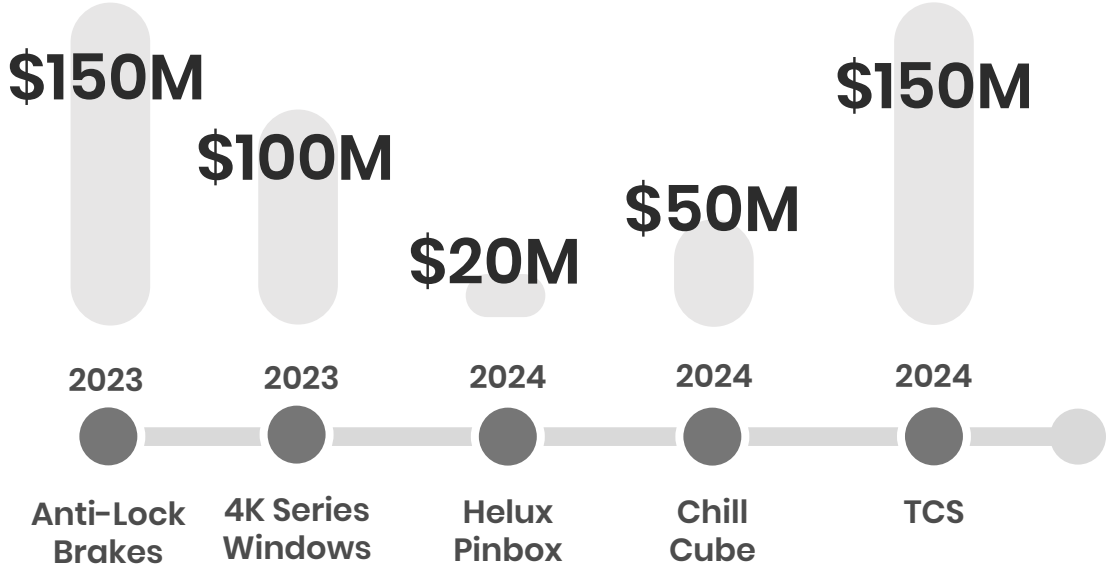
Shallow Water Anchor

2024 Net Sales Contribution



Past product launches

Estimated Addressable Market[1]

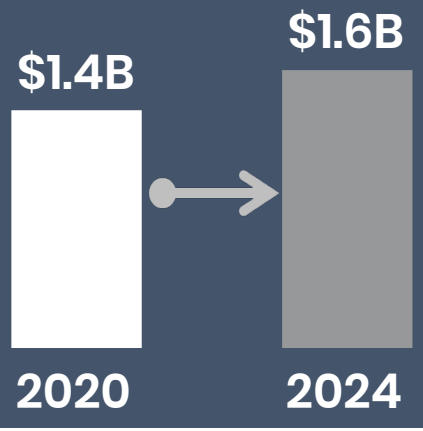


Recent product launches

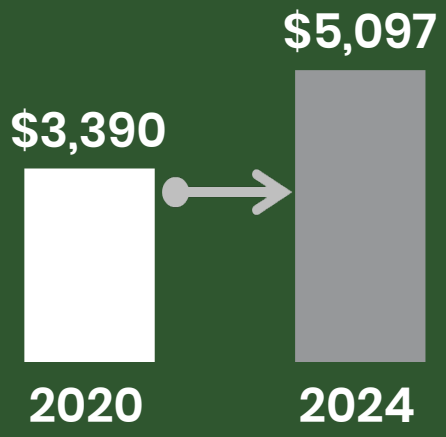
[1] Estimated addressable market amounts represent Management's estimate of the size of the addressable market based on products and pricing as of December 31, 2024. Market opportunities are based on Management's estimate of normalized industry volumes.

Established Leadership Unlocks Cross-Sell Growth and Content Opportunities

NA RV OEM Net Sales



Content Per Towable Unit



Market leadership in essential products…

- Chassis
- Windows
- Leveling Systems
- Awnings
- Slide-Outs
- Entry Doors
- Furniture



Provides cross-selling opportunities in key strategic lines…

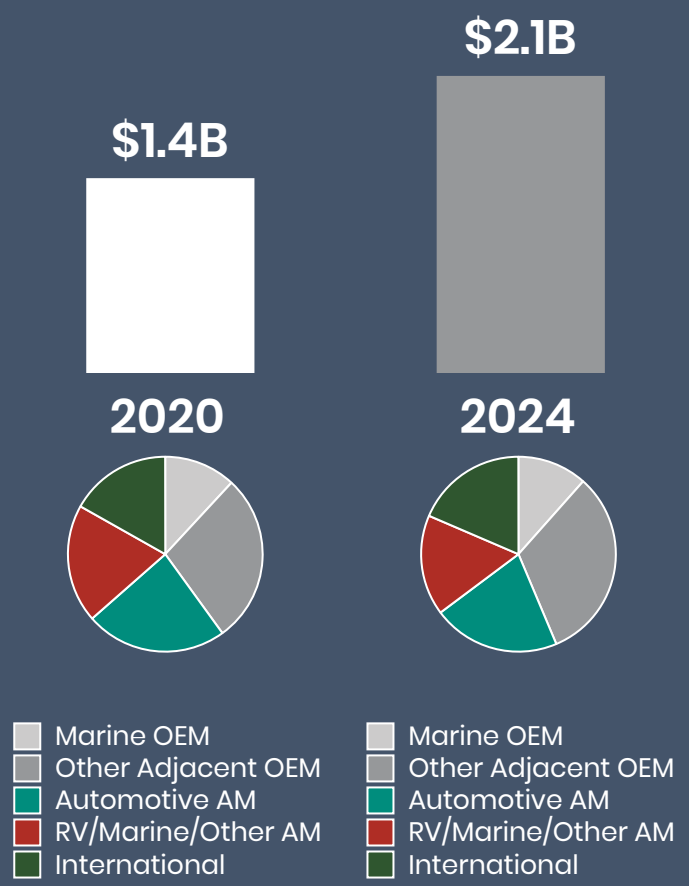
- Axles & Suspension Enhancements
- Appliances
- HVAC
- Safety Products (ABS)
- New Window Innovations



Positioning LCI Industries to capture more of the $3 billion of addressable RV OEM opportunity

New Market Diversification Expands Opportunities & Insulates Against Cyclicality

Adjacent Industries OEM & Aftermarket Net Sales



Focus on $13 billion of total addressable market through:

- Innovation
- Replace and repair cycles
- Acquisitions

Key Growth Areas

- Residential Windows
- On Highway / Off Highway Glass Products
- Trailer Axles & Suspension
- Residential Awnings
- Hitches & Towing
- Biminis
- Grill Guards
- Air Conditioners

Marine	$1B
Building Products	$1B
Transportation	$1.5B
International	$2.5B
Auto, Marine & RV Aftermarket	$7B

Proven RV OEM playbook positions LCI Industries to capitalize on significant market opportunity

Aftermarket Segment Growth Enhancing Diversified Positioning

Content Gains Lead to RV Aftermarket Growth Potential

RV OEM Content

~$15B

$15B of LCI Industries' content added to new RVs since 2015 leads to...

RV Aftermarket

$$$

Increased sales of LCI Industries' products in the RV aftermarket during the repair and replace cycle

Automotive Aftermarket Bolstered by Successful M&A

Acquired in December 2019

CURT™

$406M

2024 FY Net Sales

Acquired in April 2021

RANCH HAND®

$56M

2024 FY Net Sales

Other aftermarket growth drivers include:



Innovation

Creating products our customers want to improve the lifestyle



Dealer Training

Fostering dealer relationships through trainings to improve knowledge and preference toward LCI Industries' products

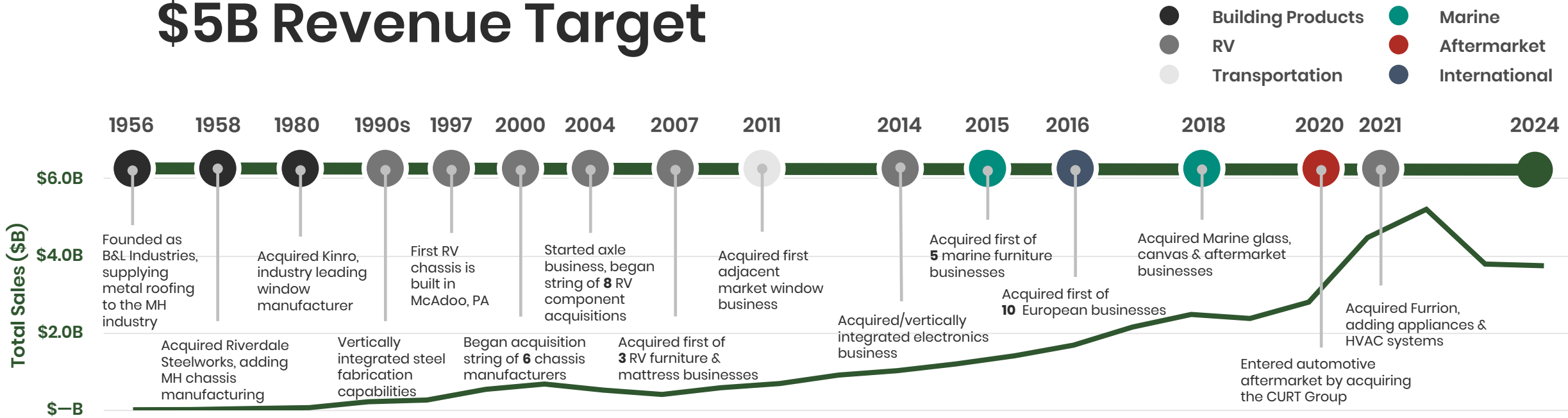
36K	1.6M	65K	2.1M
Trained Dealer Personnel	Views on Tech Support Seminars	Tech Product Class Completions	How-To Page Hits



Inorganic Expansion

Acquiring aftermarket brands to further build out our product offerings

M&A Driving Additional Upside to $5B Revenue Target



Building Products	Metal Roofs	Chassis, Chassis Parts	Windows			Plastics																	Residential Windows
RV				Windows	Chassis, Chassis Parts	Axles, RV Accessories, Power & Motion	Furniture, Lamination	Awnings	Electronics													Appliances, HVAC	
Marine											Pontoon Furniture				Windshields, Canvas			Powered Shade/Canvas					
Utility Trailers						Axles	Lamination																Marinized Axles
Transportation Products								Windows	Plastics								Glass Products						
Aftermarket									RV Parts & Accessories		Marine Accessories				Electronics		Hitches & Towing		Truck Accessories				
Europe											Steps & Bed Lifts		Entry Doors		Sailing Equipment		Blinds & Shades		Acrylic Windows		Electronics		

Trusted by Blue Chip Industry Leaders

15+ yrs

Average Tenure of Top Ten Customers

Steadfast focus on curating long lasting relationships with industry partners



Diversified Customer Base

No single customer makes up over 20% of consolidated net sales

> "Lippert's outstanding customer service, willingness to innovate, strong relationship with us, and local presence in Elkhart make them an indispensable partner for our future"
>
> – David Wright, CEO Forest River Bus, Marine, and Heavy Truck Division

> "Our partnership has only flourished over the years due to Lippert's reliable quality, industry leading innovation, long term relationships, top tier service and training support"
>
> – Doug Gaeddert, CEO Forest River RV Division

> "I've done business with Jason and his team at Lippert for 26 years and trust that they will stand behind their products and do what's right, and no other supplier in the business comes close to providing the same level of industry advancing innovations as Lippert"
>
> – Ron Fenech, Founder of Brinkley RV

> "Throughout my 40 years in the RV industry, Lippert has been committed to innovation and design, supporting the growth of the RV industry. The RV community has benefited from many of LCI's innovations. I am also very pleased to do business with a company that serves our community in such a meaningful way"
>
> – Don Clark, Founder and CEO of Grand Design RV

> "Lippert's commitment to delivering high-quality components, on-time delivery and exceptional aftermarket support enables Alliance RV to provide best-in-class products to our dealer network across North America"
>
> – Coley Brady, Owner and CEO of Alliance RV

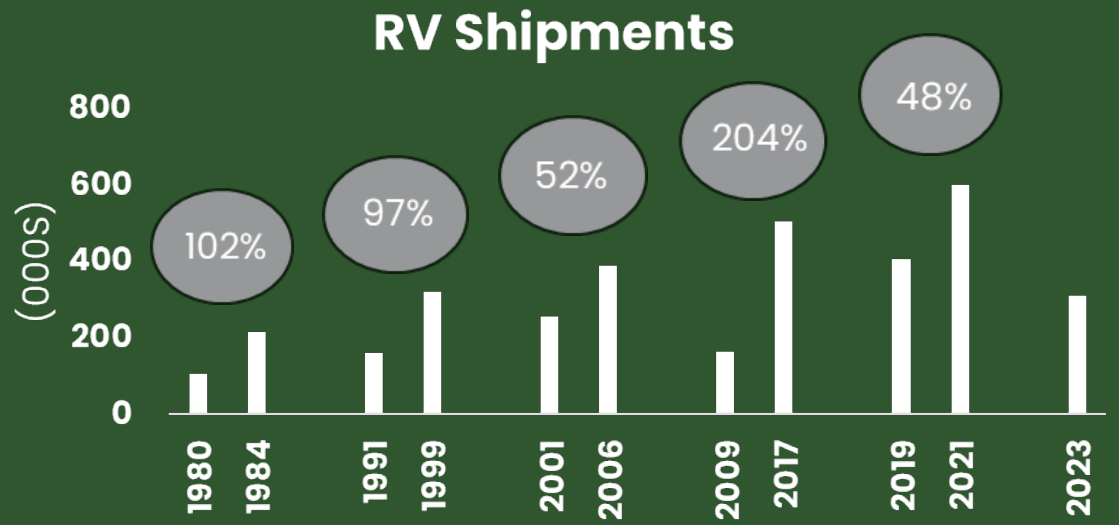
Anticipated Strong RV Recovery Ahead

RV Industry Showing Signs of Recovery

- First YoY retail growth in 40 months in 4Q24
- Dealer inventories at or near historic lows
- Many dealers reporting profitability in early 2025

Secular Tailwinds Accelerating Growth

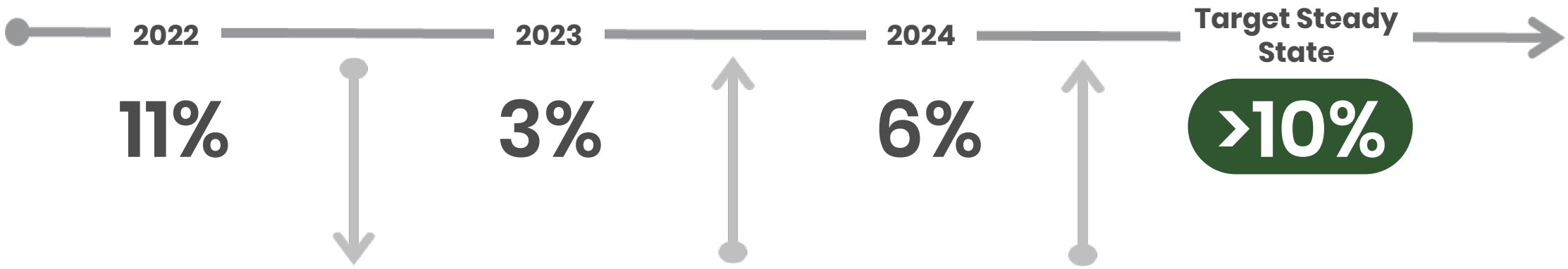
- Shift to experiences driving demand
- Remote work enabling more travel
- Broader travel rebound underway



Historically the RV market **rebounds by an average of 101% over the 4-8 years following a shipment downturn**

Optimized Operations Boosting Profitability

Operating Margin:



Negatives

- 37% RV shipment decline
- Lower commodity-linked selling prices
- Fixed costs deleverage

Positives

- Lower material & freight costs
- Aftermarket mix impact
- Lower warranty costs
- Facility consolidation
- Overhead & G&A reductions

Negatives

- Sluggish RV production

Positives

- Higher volumes
- Aftermarket gains
- 85bps of overhead and G&A reductions
- Facility consolidation

Negatives

- Sluggish Marine production

25% incremental margin on higher volumes*

* Incremental margin over baseline comparative period volume.

A Visionary Leadership Team Driving Long-Term Growth

Average Tenure Amongst Senior Leadership

17 Years



Jason Lippert

President & Chief Executive Officer

Time with LCI:
29+ Years



Ryan Smith

Group President of North America

Time with LCI:
18+ Years



Jamie Schnur

Group President of Aftermarket

Time with LCI:
28+ Years



Lillian Etzkorn

Chief Financial Officer

Time in Industry:
30+ Years



Scott Meiner

Chief Supply Chain Officer

Time with LCI:
27+ Years



Andrew Mock

SVP of Sales RV

Time with LCI:
10+ Years



Andrew Pocock

EVP of Building & Transportation Products

Time with LCI:
20+ Years



Andrew Namenye

Chief Legal Officer

Time in Industry:
20+ Years

Experienced

Through various economic cycles

Expansive

Industry knowledge and relationships

Local

Centralized team stays close to the business

Strategic Capital Deployment Driving Shareholder Value

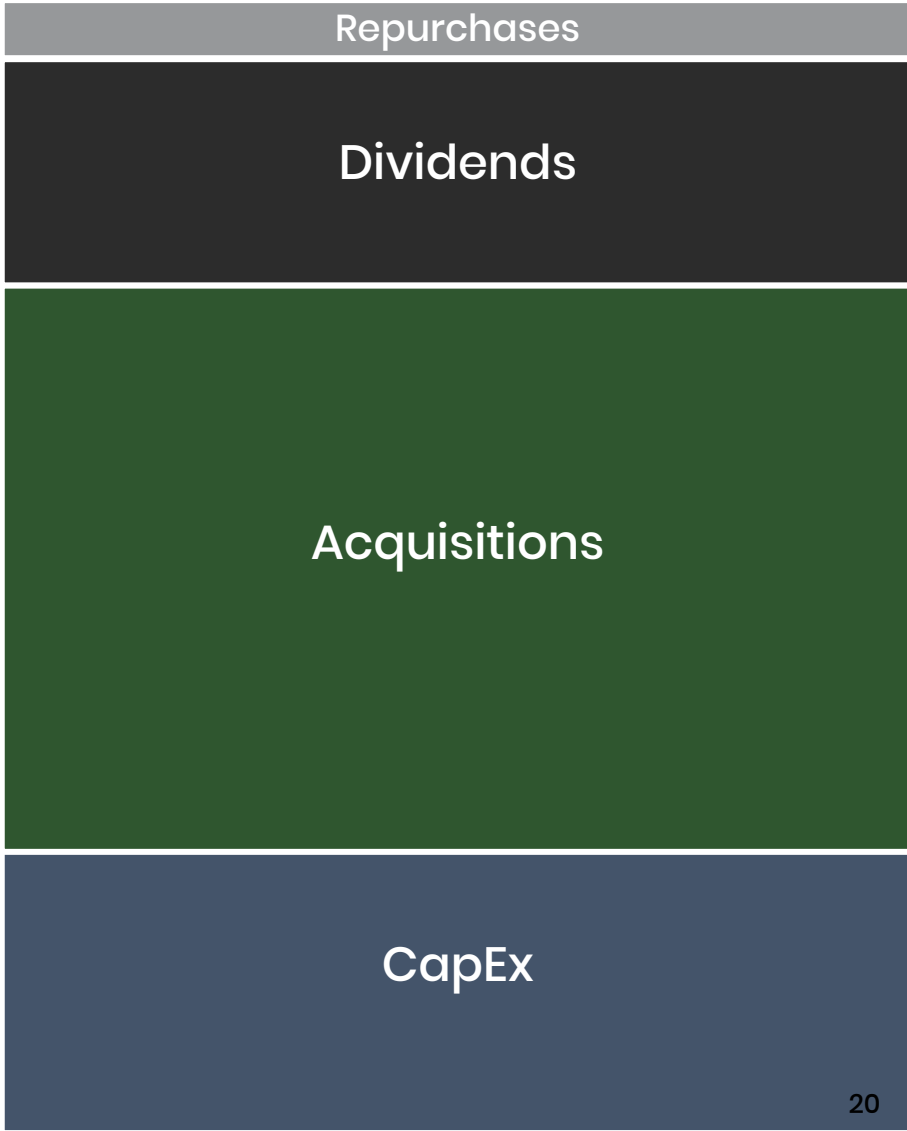
Forward-Looking Capital Allocation Priorities

- Strategic Acquisitions to expand presence in existing markets
- Reinvestment back into the business
- Returning value to shareholders
- Reducing Leverage

Strong History of Cash Returns

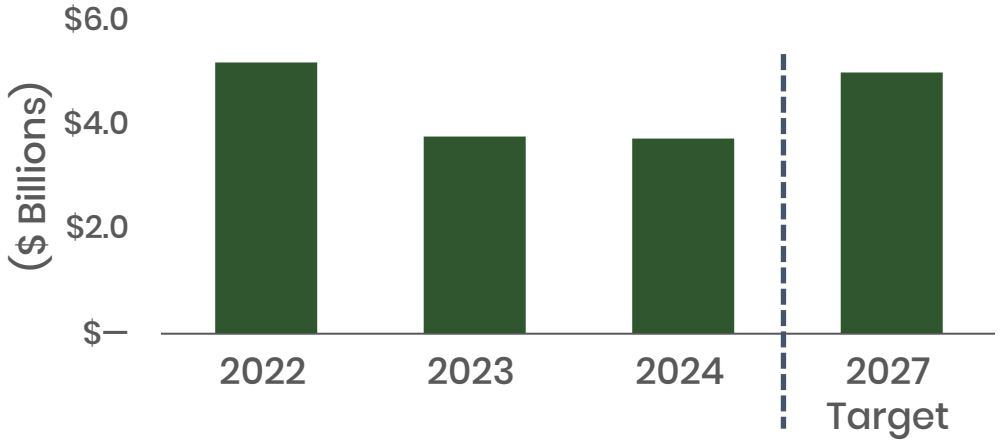
- Generated ~$900 million in operating cash flows during a 2-year period while a 50% drop in RV shipments occurred
- Strong cash position of $166 million at December 31, 2024
- Paid down $366 million of debt since 2023
    - Net debt to EBITDA of 1.7x at December 31, 2024
- Paid quarterly dividends in 2024 aggregating $4.30 per share, or $109 million

Historical Use of Cash

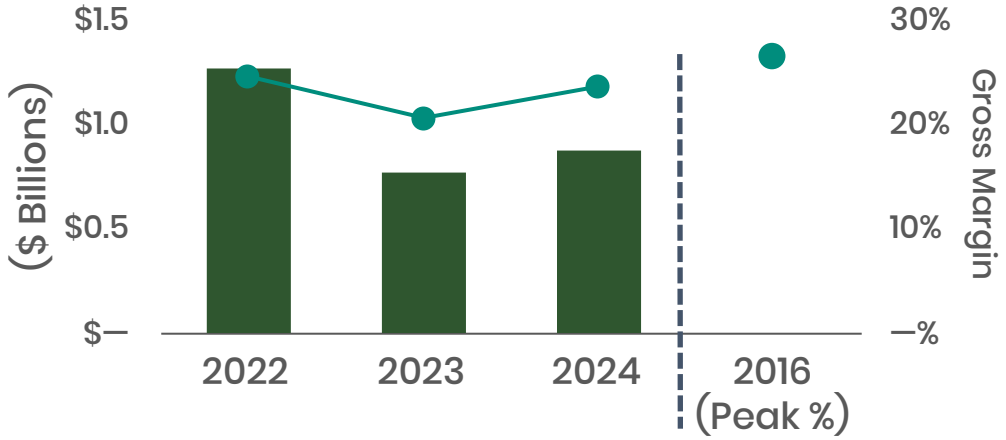


Historical Financials

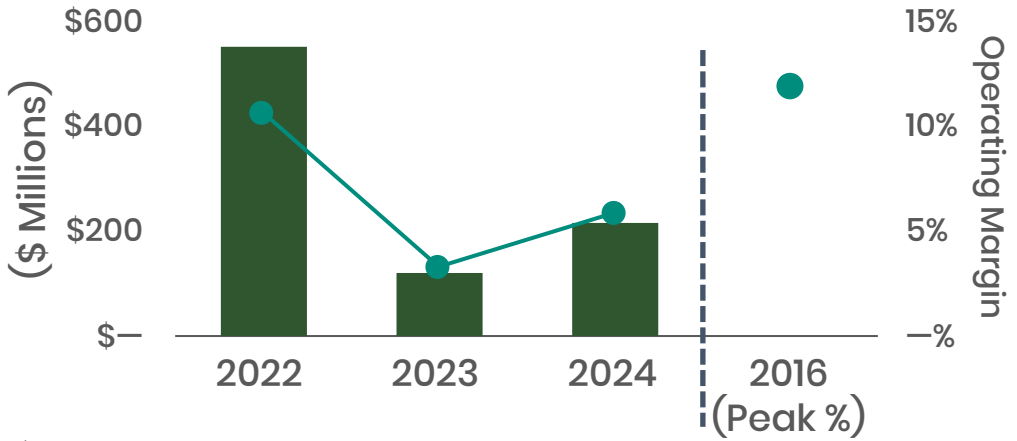
Net Sales



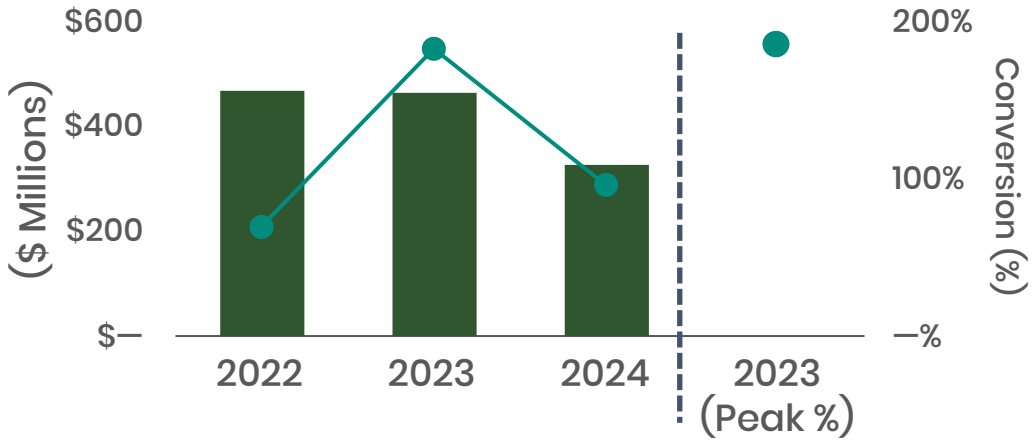
Gross Profit & Margin



Operating Profit & Margin



Free Cash Flow & Conversion*



* Additional information regarding Free Cash Flow and Free Cash Flow Conversion, and reconciliations of these non-GAAP financial measures to the most directly comparable GAAP financial measures, is provided in the Appendix

Growth Pillars Support Sustainable Organic Growth

$3.7B
2024A Net Sales

10% 3 Year CAGR

$5.0B
2027 Target Revenue

- Investing in R&D & Innovation
- Investing in Automation & Efficiency
- Expanding Content in RV OEM
- Growing Share in Adjacent Markets
- Growing Share in Aftermarket

LCI INDUSTRIES

Appendix



Appendix

Consolidated Income Statements

($ in millions except per share data)	2018	2019	2020	2021	2022	2023	2024
Net Sales	$ 2,476	$ 2,371	$ 2,796	$ 4,473	$ 5,207	$ 3,785	$ 3,741
Operating Profit	$ 199	$ 200	$ 223	$ 398	$ 553	$ 123	$ 218
% of Sales	*8.0%*	*8.4%*	*8.0%*	*8.9%*	*10.6%*	*3.3%*	*5.8%*
Net Income	$ 149	$ 147	$ 158	$ 288	$ 395	$ 64	$ 143
Diluted EPS	$ 5.83	$ 5.84	$ 6.27	$ 11.32	$ 15.48	$ 2.52	$ 5.60
Cash Dividends (per share)	$ 2.35	$ 2.55	$ 2.80	$ 3.45	$ 4.05	$ 4.20	$ 4.30

Appendix

Consolidated Balance Sheets

($ in millions)	2018	2019	2020	2021	2022	2023	2024
Cash & Equivalents	$ 15	$ 35	$ 52	$ 63	$ 47	$ 66	$ 166
Accounts Receivable	122	200	269	320	214	215	200
Inventory	341	394	494	1,096	1,030	768	737
Other Assets	766	1,234	1,483	1,809	1,956	1,910	1,792
Total Assets	$ 1,244	$ 1,863	$ 2,298	$ 3,288	$ 3,247	$ 2,959	$ 2,895
Accounts Payable	$ 78	$ 99	$ 185	$ 282	$ 144	$ 184	$ 188
Total Debt*	294	631	738	1,303	1,119	847	757
Other Liabilities	166	332	467	610	603	573	563
Total Liabilities	$ 538	$ 1,062	$ 1,390	$ 2,195	$ 1,866	$ 1,604	$ 1,508
Total Equity	$ 706	$ 801	$ 908	$ 1,093	$ 1,381	$ 1,355	$ 1,387

*Debt increase in 2019, 2020, and 2021 due to funding acquisitions and liquidity for COVID-19 shutdowns.

Appendix

Reconciliation of Non-GAAP Measures

EBITDA

($ in thousands)	Twelve Months Ended December 31, 2024	2023	2022
Net income	$ 142,867	$ 64,195	$ 394,974
Interest expense, net	28,899	40,424	27,573
Provision for income taxes	46,471	18,809	130,481
Depreciation and amortization	125,693	131,768	129,212
EBITDA	$ 343,930	$ 255,196	$ 682,240

FREE CASH FLOW CONVERSION

($ in thousands)	Twelve Months Ended December 31, 2024	2023	2022
Cash flows provided by operating activities	$ 370,284	$ 527,229	$ 602,514
Capital expenditures	(42,333)	(62,209)	(130,641)
Free cash flow	$ 327,951	$ 465,020	$ 471,873
Operating Cash Flow Conversion (Cash flows provided by operating activities divided by net income)	259%	821%	153%
Free Cash Flow Conversion (Free cash flow divided by EBITDA)	95%	182%	69%

NET DEBT/EBITDA (TTM)

	12/31/2024	12/31/2023	12/31/2022
Total debt	$ 757,253	$ 847,423	$ 1,118,974
Less cash and cash equivalents	165,756	66,157	47,499
Net debt	$ 591,497	$ 781,266	$ 1,071,475
Total Debt/Net Income (TTM)	5.3 x	13.2 x	2.8 x
Net Debt/EBITDA (TTM)	1.7 x	3.1 x	1.6 x

EBITDA, free cash flow, and free cash flow conversion are non-GAAP performance measures included to illustrate and improve comparability of the Company's results from period to period. EBITDA is defined as net income before interest expense, provision for income taxes, and depreciation and amortization expense. Free cash flow is defined as net cash flows provided by operating activities less capital expenditures. Free cash flow conversion is defined as free cash flow divided by EBITDA. The free cash flow conversion ratio is a non-GAAP measure and should not be considered a substitute for the ratio of cash flows from operating activities divided by net income determined in accordance with GAAP. The Company considers these non-GAAP measures in evaluating and managing the Company's operations and believes that discussion of results adjusted for these items is meaningful to investors because they provide a useful analysis of ongoing underlying trends. The adjusted measures are not in accordance with, nor are they a substitute for, GAAP measures, and they may not be comparable to similarly titled measures used by other companies.

The net debt to EBITDA ratio on a trailing twelve month basis is a non-GAAP performance measure included because the Company believes it is useful to investors in evaluating the Company's leverage. The net debt to EBITDA ratio is defined as total debt, less cash and cash equivalents, divided by EBITDA. The net debt to EBITDA ratio is a non-GAAP measure and should not be considered a substitute for the ratio of total debt to net income determined in accordance with GAAP. The Company's calculation of its net debt to EBITDA ratio might not be calculated in the same manner as, and thus might not be comparable to, similarly titled measures used by other companies.

Appendix

LCI Industries
Industry Statistics Summary
TOTAL RECREATIONAL VEHICLES (RV)

TOTAL	Wholesale Units [1]					Retail Units [2]					Dealer Inventory Impact		
	Month		YTD		LTM	Month		YTD		LTM	Month	YTD	LTM
Dec-22	19,907	-51%	493,268	-18%	493,268	17,560	-28%	448,626	-21%	448,626	2,347	44,642	44,642
Jan-23	20,405	-62%	20,405	-62%	460,322	21,426	-24%	21,426	-24%	441,872	(1,021)	(1,021)	18,450
Feb-23	26,326	-51%	46,731	-56%	432,875	25,979	-22%	47,405	-23%	434,548	347	(674)	(1,673)
Mar-23	31,869	-51%	78,600	-54%	399,966	37,646	-23%	85,051	-23%	423,367	(5,777)	(6,451)	(23,401)
Apr-23	31,216	-45%	109,816	-52%	373,990	38,515	-18%	123,566	-21%	414,856	(7,299)	(13,750)	(40,866)
May-23	30,919	-39%	140,735	-50%	354,380	44,643	-12%	168,209	-19%	408,990	(13,724)	(27,474)	(54,610)
Jun-23	24,095	-46%	164,830	-49%	333,533	44,004	-11%	212,213	-18%	403,339	(19,909)	(47,383)	(69,806)
Jul-23	20,520	-31%	185,350	-48%	324,525	39,436	-11%	251,649	-17%	398,603	(18,916)	(66,299)	(74,078)
Aug-23	28,071	-17%	213,421	-45%	318,813	37,263	-11%	288,912	-16%	393,913	(9,192)	(75,491)	(75,100)
Sep-23	24,700	-13%	238,121	-43%	315,150	29,777	-16%	318,689	-16%	388,429	(5,077)	(80,568)	(73,279)
Oct-23	28,371	-13%	266,492	-41%	310,869	26,314	-11%	345,003	-16%	385,315	2,057	(78,511)	(74,446)
Nov-23	25,160	3%	291,652	-38%	311,559	20,409	-10%	365,412	-15%	382,972	4,751	(73,760)	(71,413)
Dec-23	**21,522**	**8%**	**313,174**	**-37%**	**313,174**	**16,466**	**-6%**	**381,878**	**-15%**	**381,878**	**5,056**	**(68,704)**	(68,704)
Jan-24	22,674	11%	22,674	11%	315,443	18,668	-13%	18,668	-13%	379,120	4,006	4,006	(63,677)
Feb-24	31,024	18%	53,698	15%	320,141	24,836	-4%	43,504	-8%	377,977	6,188	10,194	(57,836)
Mar-24	32,243	1%	85,941	9%	320,515	33,308	-12%	76,812	-10%	373,639	(1,065)	9,129	(53,124)
Apr-24	34,197	10%	120,138	9%	323,496	36,809	-4%	113,621	-8%	371,933	(2,612)	6,517	(48,437)
May-24	33,150	7%	153,288	9%	325,727	39,888	-11%	153,509	-9%	367,178	(6,738)	(221)	(41,451)
Jun-24	25,308	5%	178,596	8%	326,940	37,049	-16%	190,558	-10%	360,223	(11,741)	(11,962)	(33,283)
Jul-24	24,116	18%	202,712	9%	330,536	37,511	-5%	228,069	-9%	358,298	(13,395)	(25,357)	(27,762)
Aug-24	29,105	4%	231,817	9%	331,570	34,215	-8%	262,284	-9%	355,250	(5,110)	(30,467)	(23,680)
Sep-24	24,595	0%	256,412	8%	331,465	28,715	-4%	290,999	-9%	354,188	(4,120)	(34,587)	(22,723)
Oct-24	30,595	8%	287,007	8%	333,689	27,731	5%	318,730	-8%	355,605	2,864	(31,723)	(21,916)
Nov-24	23,573	-6%	310,580	6%	332,102	20,485	0%	339,215	-7%	355,681	3,088	(28,635)	(23,579)
Dec-24	**23,153**	**8%**	**333,733**	**7%**	**333,733**	**15,921**	**-3%**	**355,136**	**-7%**	**355,136**	**7,232**	**(21,403)**	(21,403)

(1) Wholesale published by the Recreational Vehicle Industry Association (RVIA).
(2) Retail provided by Statistical Surveys, Inc. Amounts typically revised in subsequent months as states complete reporting of registrations.